

I. GENERAL HOSPITAL DEMOGRAPHICS AND CHARACTERISTICS:

1. Please <u>list</u> the following information in Table I below. For the purposes of this section, "primary services area" means the Maryland postal ZIP code areas from which the first 60 percent of a hospital's patient discharges originate during the most recent 12 month period available, where the discharges from each ZIP code are ordered from largest to smallest number of discharges. This information will be provided to all hospitals by the HSCRC.

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Bed Designation	Inpatient	Primary	All other	Percentage of	Percentage of
	Admissions	Service Area	Maryland	Uninsured	Patients who
		Zip Codes	Hospitals	Patients, by	are Medicaid
			Sharing Primary	County	Recipients, by
			Service Area		County
Harford Memorial	HMH: 5,000	HMH:	St. Joseph Health	HMH &	HMH &
Hospital (HMH)		21001	Center	UCMC:	UCMC:
(Provider #21-0006):		21078		•Baltimore	•Baltimore
Licensed beds: 89		21903	Greater Baltimore	County 16.4%	County 13.4%
		21904	Medical Center	•Cecil County	•Cecil County
		21040		4.9%	5.6%
			Franklin Square	•Harford	•Harford
			_	County 6.3%	County 9.8%
		UCMC:	Union of Cecil		
Upper Chesapeake	UCMC:	21014			
Medical Center	12,792	21040			
(UCMC) (Provider		21009			
#21-0049):		21015			
Licensed beds: 181		21050			
		21001			
		21085			

- 2. For purposes of reporting on your community benefit activities, please provide the following information:
 - a. Describe in detail the community or communities the organization serves. (For the purposes of the questions below, this will be considered the hospital's Community Benefit Service Area "CBSA". This service area may differ from your primary service area on page 1.) This information may be copied directly from the section of the CHNA that refers to the description of the Hospital's Community Benefit Community.

Please follow link below for CBSA



http://www.healthyharford.org/wp-content/uploads/2011/06/12.11.12-UCH-Community-Benefits-Assessment-a.pdf

b. In Table II, describe significant demographic characteristics and social determinants that are relevant to the needs of the community and include the source of the information in each response. For purposes of this section, social determinants are factors that contribute to a person's current state of health. They may be biological, socioeconomic, psychosocial, behavioral, or social in nature. (Examples: gender, age, alcohol use, income, housing, access to quality health care, education and environment, having or not having health insurance.) (Add rows in the table for other characteristics and determinants as necessary).

Some statistics may be accessed from the Maryland State Health Improvement Process, (http://dhmh.maryland.gov/ship/) and its County Health Profiles 2013, (http://dhmh.maryland.gov/ship/SitePages/LHICcontacts.aspx), the Maryland Vital Statistics Administration (http://vsa.maryland.gov/html/reports.cfm), The Maryland Plan to Eliminate Minority Health Disparities (2010-2014) (http://www.dhmh.maryland.gov/mhhd/Documents/1stResource_2010.pdf), the Maryland ChartBook of Minority Health and Minority Health Disparities, 2nd Edition

Table II - Harford County

(http://dhmh.maryland.gov/mhhd/Documents/2ndResource_2009.pdf

Table 11 – Hariord County				
Community Benefit Service Area (CBSA) Target Population	• Sex			
(target population, by sex, race, and average age)	○ Female – 51.2%			
	o Male - 48.8%			
(2010 US Census Data)	• Race (2012 US Census Data)			
	o White - 81.4% %			
	○ Black – 13.1%			
	○ Hispanic/Latino – 3.8%			
	○ Asian – 2.8%			
	 American Indian/Alaskan Native 			
	- 0.3%			
	 Native American/Pacific Islander 			
	- 0.1%			
	• Age			
	○ 0 – 19: 28.5%			
	o 20-34: 17.6%			
	0 35-44: 18.6%			
	o 45-54: 14.7%			
	o 55-64: 9.0%			
	o 65+ : 13.5%			
Median Household Income within the CBSA	\$79,953			
(US 2011 ACS 1 year estimate)				



Percentage of households with incomes below the federal poverty guidelines within the CBSA Please estimate the percentage of uninsured people by County within the CBSA. This information may be available using the following links: http://www.census.gov/hhes/www/hlthins/data/acs/aff.html ; http://planning.maryland.gov/msdc/American_Community_Survey/2009ACS.shtml	4.4% (All Families) 6.4% (Families with related children under 18 years) 6.0% (Individuals) Civilian Non-institutionalized Population: 6.3% Civilian Non-institutionalized Population (under 18): 3.2%
Percentage of Medicaid recipients by County within the CBSA. (US 2009 2011 ACS = 3 yr. estimates)	9.88%
(US 2009-2011ACS – 3 yr. estimates) Life Expectancy by County within the CBSA (including by race and ethnicity where data are available). See SHIP website: http://dhmh.maryland.gov/ship/SitePages/objective1.aspx and County Profiles: http://dhmh.maryland.gov/ship/SitePages/LHICcontacts.aspx	Black: 76.4 White: 80.2
Mortality Rates by County within the CBSA. Mortality Rates by County within the CBSA (including by race and ethnicity where data are available). (Maryland Vital Statistics 2010)	Represented per 100,000 population • Heart Disease – 179.3 • Cancer – 181.4 • Stroke – 40.9 • COPD – 43.3 • Accidents – 32.3 • Diabetes – 17.6 • Influenza – 11.4
Access to healthy food, transportation and education, housing quality and exposure to environmental factors that negatively affect health status by County within the CBSA. (to the extent information is available from local or county jurisdictions such as the local health officer, local county officials, or other resources) See SHIP website for social and physical environmental data and county profiles for primary service area information:	 According to the Harford County Department of Community Services using the Federal HUD agency definition of food desserts, there presently are no food desert areas in Harford County. Home ownership in Harford County is at 81.5% with a median value of \$295,900 for owner occupied housing units. There is an average of 2.71 people per household. (2007-2011 US Census ACS)



	• The majority of transit routes are located in areas with the highest concentration of low to moderate income families, along the route 40 corridor in the southern portion of the county. The transit routes are not extensive, and it would be impossible to make your way around the entire county solely using mass transit, however, all Harford County transit buses now come equipped with bike racks to help bridge some of those gaps. (Harford County, Community Services Department)
Available detail on race, ethnicity, and language within CBSA. See SHIP County profiles for demographic information of Maryland jurisdictions.	 Sex (2010 US Census Data) Female − 51.2% Male - 48.8% Race (2012 US Census Data) White - 81.4% % Black − 13.1% Hispanic/Latino − 3.8% Asian − 2.8% American Indian/Alaskan Native − 0.3% Native American/Pacific Islander − 0.1% Age (2010 US Census Data) 0 − 19: 28.5% 20-34: 17.6% 35-44: 18.6% 45-54: 14.7% 55-64: 9.0% 65+ : 13.5%
http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?fpt=table	 Primary Language Spoken English: 92.9% Other than English: 7.1% (38% of which is Spanish)
Adult Obesity (Percentage of adults that report BMI >30) http://www.countyhealthrankings.org/maryland/harford county/2013	28%



Adult Smoking (> 18 years of age)	19%
http://www.countyhealthrankings.org/marland/harford county/2013	
Annual Average unemployment rate	7.2%
http://www.countyhealthrankings.org/marland/harford county/2013	
Rate of Suicides per 100,000 population	11.7
Rate of drug induced death per 100,000 population	14.9
(VSA 2007-2009)	
Health Disparities	
Infant Mortality Rate (per 1,000 live births)	White/Non-Hispanic – 4.2 Black – 11.8
Percentage of births that are low birth weight	White/Non-Hispanic – 6.2% Black – 12.9%
Motor Vehicle death rate per 100,000 population	11
http://www.countyrankings.org Education	
Percentage of population graduating high school	91.3%
Percentage of population reporting some college	71%
Bachelor's Degree or greater	30.9%
http://www.quickfacts.census.gov	
Median Household Income	\$79,953
Percentage of person's below poverty level	6.5%
Percentage of children in poverty	12%
http://www.quickfacts.census.gov	
Unemployment rate	7.2%
http://www.countyrankings.org	
Other	



Table II – Cecil County					
Community Benefit Service Area (CBSA) Target Population (target population, by sex, race, and average age) (2010 US Census Data)	 Sex Female - 50.3% Male - 49.7% Race White - 89.7% Black - 6.7% Hispanic/Latino - 3.6% Asian - 1.2% American Indian/Alaskan Native - 0.4% Native American/Pacific Islander - 0.1% Age 0 - 19: 27.5% 20-29: 12.9% 30-39: 10.5% 40-49: 16.2% 50-59: 15.0% 60-64: 5.9% 65+ : 12.0% 				
Median Household Income within the CBSA	\$64,513				
(2009-2011 ACS 3 year estimate)					
Percentage of households with incomes below the federal poverty guidelines within the CBSA (2009-2011 ACS 3 year estimate)	6.5%				
Please estimate the percentage of uninsured people by County within the CBSA. (2009-2011 ACS 3 year estimate)	Approximately 9.6% between the ages of 19-64 lack health insurance coverage				
Percentage of Medicaid recipients by County within the CBSA. (US 2009-2011ACS – 3 yr. estimates)	15.4%				
Life Expectancy by County within the CBSA. (Maryland Vital Statistics 2009)	76.5 years				



Mortality Rates by County within the CBSA. (Maryland Vital Statistics 2010)	Represented per 100,000 population • Heart Disease – 188.9 • Cancer – 196.8 • Stroke – 27.7 • COPD – 63.3 • Accidents – 40.6 • Diabetes – 25.7 • Influenza - *** data not available
Access to healthy food, quality of housing, and transportation by County within the CBSA. (to the extent information is available from local or county jurisdictions such as the local health officer, local county officials, or other resources).	 5.9% of census tracts in Cecil County have food desserts. (MDHMH, 2011 Cecil Baseline Data SHIP) Home ownership in Cecil County is at 75.4% with a media value of \$263,600 for owner occupied housing units. There is an average of 2.76 people per household. No public transportation exists in Cecil County and the average commute to work is 29 minutes. (2007-2011 US Census ACS)
Other	

As noted in Table 1, the service area for Upper Chesapeake Health includes a limited number of zip codes and census areas from western Cecil County. For clarification, demographic and social determinant information for Cecil has been included in Table II.

II. COMMUNITY HEALTH NEEDS ASSESSMENT

According to the Patient Protection and Affordable Care Act ("ACA"), hospitals must perform a Community Health Needs Assessment (CHNA) either fiscal year 2011, 2012, or 2013, adopt an implementation strategy to meet the community health needs identified, and perform an assessment at least every three years. The needs assessment must take into account input from persons who represent the broad interests of the community served by the hospital facility, including those with special knowledge of or expertise in public health, and must be made widely available to the public. For the purposes of this report, the IRS defines a CHNA as a:

Written document developed for a hospital facility that includes a description of the community served by the hospital facility: the process used to conduct the assessment including how the hospital took into account input from community members and public health experts; identification of any persons with whom the hospital has worked on the assessment; and the health needs identified through the assessment process.

The written document (CHNA) must include the following:



A description of the community served by the hospital and how it was determined;

The three of Harford Memorial Hospital's zip codes, 21001 (Aberdeen), 21078 (Havre de Grace), and 21040 (Edgewood), and Upper Chesapeake Medical Center's seven zip codes, 21014 (Bel Air), 21040 (Edgewood), 21009 (Abingdon), 21015 (Bel Air), 21050 (Forest Hill), 21001 (Aberdeen), 21085 (Joppa) collectively represent 60% of the hospitals' patient discharges that defines Upper Chesapeake Health's (UCH) primary service area. Additionally, UCH also serves the following areas and are also included as part of our Community Benefit Service Area: 21013 (Baldwin), 21017 (Belcamp), 21028 (Churchville), 21034 (Darlington), 21047 (Fallston), 21084 (Jarrettsville), 21154 (Street), 21160 (Whiteford), 21111 (Monkton) and 21161 (White Hall).

It was determined that the CHNA needed to include all of Harford County to identify health and economic indicators of persons residing in all of the zip codes noted; realizing that significant health challenges directly related to increased emergency room usage and poor health outcomes are prevalent throughout the county.

A description of the process and methods used to conduct the assessment, including a description of the sources and dates of the data and other information used in the assessment and the analytical methods applied to identify community health needs. It should also describe information gaps that impact the hospital organization's ability to assess the health needs of the community served by the hospital facility. If a hospital collaborates with other organizations in conducting a CHNA the report should identify all of the organizations with which the hospital organization collaborated. If a hospital organization contracts with one or more third parties to assist in conducting the CHNA, the report should also disclose the identity and qualifications of such third parties;

A description of how the hospital organization took into account input from persons who represent the broad interests of the community served by the hospital facility, including a description of when and how the hospital consulted with these persons (whether through meetings, focus groups, interviews, surveys, written correspondence, etc.). If the hospital organization takes into account input from an organization, the written report should identify the organization and provide the name and title of at least one individual in such organizations with whom the hospital organization consulted. In addition, the report must identify any individual providing input who has special knowledge of or expertise in public health by name, title, and affiliation and provide a brief description of the individual's special knowledge or expertise. The report must identify any individual providing input who is a "leader" or "representative" of certain populations (i.e., healthcare consumer advocates, nonprofit organizations, academic experts, local government officials, community-based organizations, health care providers, community health centers, low-income persons, minority groups, or those with chronic disease needs, private businesses, and health insurance and managed care organizations);

A prioritized description of all the community health needs identified through the CHNA, as well as a description of the process and criteria used in prioritizing such health needs; and



A description of the existing health care facilities and other resources within the community available to meet the community health needs identified through the CHNA.

Upper Chesapeake Health (Upper Chesapeake Medical Center and Harford Memorial Hospital) maintains a key leadership role in Healthy Harford, *the Healthy Communities Initiative of Harford County*, established in 1995. The President/CEO of Upper Chesapeake Health is also the President of this non-profit 501(c)(3) with the Harford County Health Department Health Officer holding the Vice-President position.

In 1996, Healthy Harford began collecting community data via a comprehensive Community Health Assessment Project (CHAP) survey that measured the incidence of disease, preventive behaviors, and lifestyle behaviors of Harford County residents with an eye towards assessing community health and establishing health priorities in the community. CHAP data was subsequently collected in 2000, 2005, and 2010. The goals of the CHAP survey are multiple: assessing the overall health of Harford County adult residents, insuring that health education and programming efforts in Harford County match actual needs, establishing a baseline of health indicators so that progress can be measured over time, and aligning community stakeholders around the common goal of improving health in our community.

Following CHAP 2000, community report cards focused on preventive health and wellness, heart disease, and cancer were developed, and goals were established for 2005 and 2010. Data from the 2010 CHAP survey was used to assess our progress, establish community goals for 2015 and 2020, and align community resources accordingly.

Data for the CHAP 2010 Survey was collected from a random sample of adults age 18 and older (one per household) through a telephone survey. Healthy Harford contracted with Holleran Associates, a national survey consulting firm that specializes in community surveys and assessments. The survey was a randomized phone survey conducted between November 2010 and January 2011. Phone calls were made until a representative sample of the community mirroring demographics for age, race, income, education, gender, and zip code was achieved. A statistically valid representative sample of 875 surveys was collected.

In addition to the CHAP Survey, a secondary data profile was created utilizing sources that included data from the Harford County Health Department and the Local Health Improvement Coalition (LHIC), the Harford County Department of Community Services, 2010 US Census, Maryland Vital Statistics, the CDC Behavioral Risk Factor Surveillance System, National Health Interview Survey, Community Health Rankings, and the Maryland Department of Health and Mental Hygiene State Health Improvement Plan (SHIP).

Information from Local Health Improvement Coalition and the resulting plan (LHIP) was used as a major source of information regarding community health needs. Directed by the Harford County Health Officer, this local health assessment utilized the Community Café model to bring together over 60 community representatives from a variety of backgrounds to focus on the most pressing health concerns in our community. Leadership from UCH played a significant role in this exercise and subsequently chaired two of the leading workgroups (Community Engagement under the Obesity priority, and



Tobacco). Data from the SHIP was used as a basis for this exercise. The health areas that were deemed the most pressing for our community by the LHIC were **Obesity**, **Tobacco Use**, and **Behavioral Health** (mental health/substance abuse). Concurrent with this exercise an Obesity Task Force and Tobacco Work Group were initiated and chaired by UCH leadership. As a result of the Obesity Task Force, the County Council commissioned a county wide board, named the Healthy Community Planning Board, who reports directly to the County Council and is staffed by the County Council and is responsible for making recommendations for health policy planning and implementation in the county.

UCH's strategic plan fully supported and aligned with the three identified goals established through the LHIC process. Additionally, after the completion of the CHNA, UCH's strategic plan incorporated the following identified needs:

- Heart Disease (addressed by UCH)
- Stroke (addressed by UCH)
- Hypertension (addressed by UCH)
- Diabetes (addressed by UCH)
- Obesity (addressed by UCH and HCHD)
- Tobacco Use (addressed by UCH and HCHD)
- Cancer (addressed by UCH)
- Asthma/COPD (addressed by UCH)
- Access to Care (addressed by UCH)
- Illness & Injury Prevention (addressed by UCH)
- Behavioral Health/Substance Abuse (not addressed by UCH to be managed by HCHD)

The LHIC community partners are as follows:

- Harford County Health Department
- Harford County Government
- o Upper Chesapeake Health
- o Harford Community College
- Boys and Girls Club of Harford County
- o Rural Head Start
- o Office of Mental Health, Core Service Agency
- Harford County Planning and Zoning
- o Homecoming Project, Inc.
- o The Y of Central Maryland
- o Harford County Government/Parks & Rec.
- Harford County Office of Sustainability
- o Harford County Chamber of Commerce
- Brads Produce
- o Harford County Department of Public Works
- o Harford County Public Schools
- The Arena Club



- Town of Bel Air
- Department of Social Services
- o Mason-Dixon, Inc.
- o Aberdeen Proving Ground
- o The ARC
- LASOS
- Havre de Grace City Council
- o The City of Havre de Grace
- Harford County's Sherriff's Office
- o Harford County Office on Aging
- o Private Physical Therapist
- Private Occupational Therapist
- o Parish Nurse
- o FACE-IT
- o Anita Leight Estuary Center

The Healthy Harford Board, which is comprised of key community leaders across Harford County, is responsible for establishing the top health priorities based on the results of the CHAP. Key members of the Board include: the Upper Chesapeake Health President/CEO, Harford County Health Department Health Officer, Harford County Government Director of Community Services, Harford County Public Schools Superintendent, and the Upper Chesapeake Health Chief Medical Officer. Additional health priorities are established through the Local Health Improvement Coalition (LHIC) comprised of over 60 community members from a wide variety of fields and interests in the community, which drafted the Local Health Improvement Plan (LHIP). (http://www.healthyharford.org/?page_id=11)

In order to meet the requirement of the CHNA for any taxable year, the hospital facility must make the CHNA widely available to the Public and adopt an implementation strategy to meet the health needs identified by the CHNA by the end of the same taxable year.

The IMPLEMENTATION STRATEGY must:

- a. Be approved by an authorized governing body of the hospital organization;
- b. Describe how the hospital facility plans to meet the health need; or
- c. Identify the health need as one the hospital facility does not intend to meet and explain why it does not intend to meet the health need.
- 1. Has your hospital conducted a Community Health Needs Assessment that conforms to the IRS definition detailed on pages 4-5 within the past three fiscal years?

 X	Yes
	No



	Provide date here. <u>07/31/12</u> (mm/dd/yy)
	If you answered yes to this question, provide a link to the document here.
	http://www.uchs.org/pdfs/About/CommunityBenefitsAssessment.pdf
2.	Has your hospital adopted an implementation strategy that conforms to the definition detailed on page 5?
	_X Yes No
	If you answered yes to this question, provide the link to the document here.
	http://www.uchs.org/pdfs/WhatsNew/CommunityBenefitsPlan2013.pdf
III. CO	 DMMUNITY BENEFIT ADMINISTRATION 1. Please answer the following questions below regarding the decision making process of determining which needs in the community would be addressed through community benefits activities of your hospital? a. Is Community Benefits planning part of your hospital's strategic plan?
	X YesNo
	b. What stakeholders in the hospital are involved in your hospital community benefit process/structure to implement and deliver community benefit activities? (Please place a check next to any individual/group involved in the structure of the CB process and provide additional information if necessary):
	 i. Senior Leadership 1. <u>X</u> CEO 2. <u>X</u> CFO 3. Other (please specify) a. Senior VP of Medical Affairs
	 ii. Clinical Leadership 1. <u>X</u> Physician 2. <u>X</u> Nurse



process.

3 Social Worker
4 Other (please specify):
iii. Community Benefit Department/Team 1. X Individual (1.5 FTE)
2. X Committee (please list members)a. Kathy Kraft, Director Community Health Improvement
b. Vickie Bands, Director Community Outreach
c. Shelley Rainey, Clinical Nurse Manager
d. Bari Klein, Grants Administrator
e. Kimberly Theis, Community Benefits/CHI Business Manager
f. Judy Lauer, Events Coordinator
g. Charles Elly, Finance
h. Curt Ohler, Finance3Other – Community Benefit Advisory Board
a. The Advisory Board is comprised of department leaders from all the clinical service lines and finance within UCH.
c. Is there an internal audit (i.e., an internal review conducted at the hospital) of the Community Benefit report?
Spreadsheet X yes no
Narrative <u>X</u> yes <u>no</u>
d. Does the hospital's Board review and approve the completed FY Community Benefit report that is submitted to the HSCRC?
Spreadsheet X_yes no
Narrative <u>X</u> _yesno
IV. HOSPITAL COMMUNITY BENEFIT PROGRAM AND INITIATIVES This Information should come from the implementation strategy developed through the CHNA

1. Please use Table III (see attachment) to provide a clear and concise description of the primary needs identified in the CHNA, the principal objective of each initiative and how the results will be measured, time allocated to each initiative, key partners in the planning and implementation of each initiative, measured outcomes of each initiative, whether each initiative will be continued based on the measured outcomes, and the current FY costs associated with each initiative. Use at least one page for each initiative (at 10 point type). Please be sure these initiatives occurred in the FY in which you are reporting.

Please see attached examples of how to report.



For example: for each principal initiative, provide the following:

- a. Identified need: This includes the community needs identified by the CHNA. Include any measurable disparities and poor health status of racial and ethnic minority groups.
- b. Name of Initiative: insert name of initiative.
- c. Primary Objective of the Initiative: This is a detailed description of the initiative, how it is intended to address the identified need, and the metrics that will be used to evaluate the results (Use several pages if necessary)
- d. Single or Multi-Year Plan: Will the initiative span more than one year? What is the time period for the initiative?
- e. Key Partners in Development/Implementation: Name the partners (community members and/or hospitals) involved in the development/implementation of the initiative. Be sure to include hospitals with which your hospital is collaborating on this initiative.
- f. How were the outcomes of the initiative evaluated?
- g. Outcome: What were the results of the initiative in addressing the identified community health need, such as a reduction or improvement in rate? (Use data to support the outcomes reported). How are these outcomes tied to the objectives identified in item C?
- h. Continuation of Initiative: Will the initiative be continued based on the outcome?
- i. Expense: What were the hospital's costs associated with this initiative? The amount reported should include the dollars, in-kind-donations, or grants associated with the fiscal year being reported.
- 2. Were there any primary community health needs that were identified through the CHNA that were not addressed by the hospital? If so, why not? (Examples include other social issues related to health status, such as unemployment, illiteracy, the fact that another nearby hospital is focusing on an identified community need, or lack of resources related to prioritization and planning.) This information may be copied directly from the CHNA that refers to community health needs identified but unmet.

Behavioral Health (mental health/substance abuse) has been identified as a health priority in our community. Upper Chesapeake Health, however, is not focusing its efforts on this health priority. This priority is instead being addressed by the Harford County Health Department, Addictions Department; the Office on Mental Health - Core Service Agency; and Department of



Community Services, Office of Drug Control Policy as this is their area of expertise and primary focus.

V. PHYSICIANS

1. As required under HG19-303, provide a written description of gaps in the availability of specialist providers, including outpatient specialty care, to serve the uninsured cared for by the hospital.

The Upper Chesapeake HealthLink Primary Care Clinic (UC HealthLink PCC) is a primary care clinic that serves low income (300% of the Federal poverty level) uninsured and underinsured patients ages 19 and older. Our patients, due to lack of previous regular health care, mental illness, substance abuse, developmental impairment, etc. often present at our clinic with multiple medical problems that require a variety of specialty care appointments. Since Harford County does not have an FQHC, a Community Health Center, links to a medical resident program, or an abundance of hospital owned physician practices, we are at the mercy of the generosity of local private physicians and medical service providers to donate pro-bono and reduced cost services to our patients. Upper Chesapeake HealthLink has a specialty network coordinator who visits all of the specialists and tries to reach an agreement for them to see our patients on an agreed basis whether that is weekly, monthly, etc.

2. If you list Physician Subsidies in your data in category C of other CB Inventory Sheet, please indicate the category of subsidy, and explain why the services would not otherwise be available to meet patient demand. The categories include: Hospital-based physicians with whom the hospital has an exclusive contract; Non-Resident house staff and hospitalists; Coverage of Emergency Department Call; Physician provision of financial assistance to encourage alignment with the hospital financial assistance policies; and Physician recruitment to meet community need.

Physician subsidies at Upper Chesapeake Health consist of the cost of on call coverage for physicians who would not cover call unless compensated by the hospital. These physicians/physician groups are not owned or employed by the hospital system. The amounts reported for 2013 include:

Upper Chesapeake Emergency Department physician subsidies: \$1,243,178 Upper Chesapeake Anesthesiology physician subsidies: \$2,330,000 Harford Memorial Emergency Department/Behavioral Health Unit physician subsidies: \$1,076,936 Harford Memorial Anesthesiology physician subsidies: \$998,572

VI. APPENDICES (please see attached)

To Be Attached as Appendices:

To Be Attached as Appendices:

1. Describe your Financial Assistance Policy (FAP):



a. Describe how the hospital informs patients and persons who would otherwise be billed for services about their eligibility for assistance under federal, state, or local government programs or under the hospital's FAP. (label appendix I)

For *example*, state whether the hospital:

- Prepares its FAP, or a summary thereof (i.e., according to National CLAS Standards):
 - in a culturally sensitive manner,
 - at a reading comprehension level appropriate to the CBSA's population, and
 - in non-English languages that are prevalent in the CBSA.
- posts its FAP, or a summary thereof, and financial assistance contact information in admissions areas, emergency rooms, and other areas of facilities in which eligible patients are likely to present;
- provides a copy of the FAP, or a summary thereof, and financial assistance contact information to patients or their families as part of the intake process;
- provides a copy of the FAP, or summary thereof, and financial assistance contact information to patients with discharge materials;
- includes the FAP, or a summary thereof, along with financial assistance contact information, in patient bills; and/or
- discusses with patients or their families the availability of various government benefits, such as Medicaid or state programs, and assists patients with qualification for such programs, where applicable.
- b. Include a copy of your hospital's FAP (label appendix II).
- c. Include a copy of the Patient Information Sheet provided to patients in accordance with Health-General §19-214.1(e) (label appendix III).
- 2. Attach the hospital's mission, vision, and value statement(s) (label appendix IV).



Table III

Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
INITIATIVE I								
CHRONIC								
DISEASE Obesity Prevention Enhanced Nutrition Increase in Physical Activity Levels	Healthy Harford Obesity Prevention Resolution and Obesity Task Force	The primary objective of the initiative is to: • decrease the rates of obesity and overweightness in Harford County; • improve the nutritional habits of children, youth, and adults living in Harford County; • increase the physical activity levels of	On-going	HC=Harford County HC Sheriff's Office HC Public Library HC Dept. of Community Services Office of the County Executive Boys & Girls Club HC Health Dept.	Healthy Harford was successful in working with the Harford County Council / Board of Health to pass Resolution No. 28-11 that establishes an Obesity Task Force in Harford County that will	Obesity Task Force, the County Council commissioned a county wide board, named the Healthy Community Planning Board, who reports directly to the County Council and is staffed by the	Yes	\$1,140.00
		children, youth and adults living in Harford County; increase access to healthy foods; increase opportunities for Harford County residents to be physically active.		HC Council HC Dept. of Parks & Recreation Upper Chesapeake Health ARC Northern Region Town of Bel Air HC Public Schools	review and make recommendations concerning the programs and policies for creating a healthier Harford County; to educate Harford County	County Council and is responsible for making recommendations for health policy planning and implementation in the county.		



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
				Greta Brand & Associates, Inc. Harford Community College HC Dept. of Planning & Zoning YMCA HC Dept. of Public Works The Arena Club Greater Edgewood Education Foundation	citizens regarding healthier living, food choices, and exercise; to provide for accessibility to healthy and affordable foods; to identify ways to develop and implement more opportunities for walkable communities and recreational activities throughout Harford County.			
	Healthy Harford Day	To increase the community's awareness and knowledge of health and wellness issues including obesity prevention, proper nutrition and the importance of regular physical activity. Introducing the community	On going	UCH, Harford County Healthy Department, Harford County Government, Bel Air Farmers' Market, The Town of Bel Air, Bel Air Police Department, Charm City Run,	A debriefing meeting was held for the coordinators and vendors. Evaluation of outcomes being discussed and planned for 2014.	Over 300 community residents attended the event and more than 25 vendors participated. Will seek additional outcome measures moving forward.	Yes	\$2,286.00



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
		to locally grown fresh produce, and learn about healthy resources within the local community.		Bel Air Downtown Alliance, Harford County Planning and Zoning, Harford County Parks and Rec, Harford county Sheriff's Office, and The Y of Central Maryland.				
	Protecting the Protector	To increase awareness and knowledge of health and wellness issues associated with the demands and stresses experienced by the County law enforcement agency. Health and wellness screenings were provided to Harford County Sherriff's Agency including: Blood Pressure Body Fat Composition Cholesterol Flu Shots	Multi-year	UCH Community Outreach, Upper Chesapeake Health, Harford County Sheriff's Department and Harford County Health Department	Follow up evaluation meeting held with coordinator of The Sheriff's Health Advisory Council and UCH Community Outreach. Aggregate data was compiled and provided to the coordinator comparing the health status of the Sheriff's from 2012 to 2013.	Total number of participants: 55 (2012) 311 (2013). 279 Blood Pressure screenings were provided 17% - above 139/89 (2012) 12% - above 139/89 (2013) 271 Cholesterol screenings were provided 19% - over 200 (2012)	Questionable at this time due to budget.	\$6,093.72



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
		Health Wheel "How Sweet It Is" My Plate Smoking Cessation			In 2012 participation in this program was voluntary. In 2013, participation in this program was mandatory.	27% - over 200 (2013) In 2013, there was a significant increase in number of Sheriff's department personnel who participated in the screenings. With the increase in the number of participants came an increase in the number of abnormal and elevated screening results. Although more information is needed, it appears that the outcomes may have been affected by the voluntary versus mandatory participation in the program.		



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
	Health Fairs	To provide education and health screenings to the community at large. The screenings provided were: A1C Blood Glucose Blood Pressure Body Fat Composition Cholesterol Colorectal Screening CO Monitor Diabetes Risk Assessment Foot & Eye Hearing & Vision Osteoporosis – Bone Density Prostate Screening Skin Cancer Screening Stroke Risk Assessment Sleep Apnea/Epworth	On-going as requested	UCH Community Outreach, faith based community, Harford County Government, Harford County Schools, and groups, clubs and organizations throughout Harford County.	All participants had an opportunity to complete an evaluation form at the completion of the event. Additionally health statistics in the 2015 CHNA will provide outcome information.	3,846 screenings were provided. Activity Wheel - 200 participants Be Smart About Body Art - 373 participants Blood Pressures Screenings - 333 participants Body Fat Composition - 32 participants Cancer Education - 21 participants Cholesterol Screenings - 28 participants Diabetes Risk Assessments - 109 participants	No	\$23,412.00



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
						Glucose - 17 participants Health Wheel - 635		
						participants How Sweet It Is - 663 participants		
						My Plate - 45 participants		
						Prostate - 27 participants		
						Sleep Apnea Risk Assessments - 21 participants		
						Smoking Out the Truth - 408 participants		
						Stroke Risk Assessments - 77 participants		
	Wellness Center	HealthLink provided a Wellness	On-going	UCH Community Outreach	All participants had an opportunity	In 2014 the Wellness Center will	Yes	\$4,538.00



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
		Center at 2 different locations in Harford County on a monthly basis. The locations are located in Bel Air and Cardiff. Several screenings are provided including body composition analysis. Participants were counseled on weight reduction measures, nutrition and increasing physical activity if indicated.			to complete an evaluation form at the completion of the event.	no longer be operating at the Cardiff location due to lack of participation from community members over the last 12 months. New marketing techniques and personal interaction with store manager at Cardiff was initiated but still did not result in interest or participation from the community. The Bel Air Wellness Center location will continue. In 2014 an alternative second location will be determined. 145 participants		
	"How Sweet It Is"	HealthLink provided the "How Sweet It Is" program at 10 different locations in	On going	UCH Community Outreach, Harford County Public	All participants had an opportunity to complete an	859 participants	Yes	\$1,102.00



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
		the community. The locations consisted of churches, schools, women's groups, and the Harford Mall. Participants interacted by matching the drink to the actual content of sugar in each drink. The objective of this program is to educate and increase the participant's awareness of the hidden calories and sugar content present in certain popular drinks.		Schools, Faith Based Community and a variety of other community groups.	evaluation form at the completion of the event. CHNA 2015			
	Mission Nutrition/My Plate	Mission Nutrition and My Plate programs primary objective are: • teach children and adults ways to eat more nutritiously by making better food choices, portion control using My Plate guidelines and the benefits of healthy eating. • educate and increase the community's knowledge	On going	UCH Community Outreach	At the end of each program each participant was asked to demonstrate their knowledge learned by assembling a healthy plate based on the guidelines. Additionally, in 2014 participants prior nutritional	268 participants	Yes	\$795.00



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		and awareness of the health issues associated with obesity; and educate participants on how to incorporate good nutrition and physical activity into their daily lives.			knowledge will be assessed.			
Cardiovascular Disease Including Hypertension, Heart Disease and Stroke	Cardiovascular Disease (CVD) Education and Prevention	HealthLink provided monthly blood pressure screenings, and numerous body composition and cholesterol screenings throughout Harford County, including six Harford County Senior	On-going	Upper Chesapeake Health, Community Outreach, the Harford County Office on Aging, First Fridays, Fairbrooke Senior	All participants had an opportunity to complete an evaluation form at the completion of the event. CHNA 2015	3,510 blood pressures screenings completed. 111cholesterol screenings completed.	Yes	\$17,314.00 \$2,017.00
		Centers, six Soup Kitchens, Senior Housing and various other sites. The primary objective of these screenings were to educate, counsel and referral participants as needed. Counseling and referrals are based on the seventh		Housing, Parkview at Bel Air Senior Housing, Box Hill Senior Housing, Avondell Retirement Community, Brightview Assisted Living, Perryman Station, Ripken Stadium, Inner County	Evaluation of outcomes being discussed and planned for 2014.	54 body compositions completed. Will seek additional outcome measures moving forward.		\$314.00



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		report of the Joint National Committee on Prevention, Detection, Evaluation and Treatment of High Blood Pressure and the National Heart Lung Blood Institute through the National Institute of Health.		Outreach, Harford Mall and Klein's ShopRite locations.				
	Stroke Risk Education Program	Stroke Risk Assessments are offered throughout Harford County at various locations including Senior Housing, Senior Centers, Soup Kitchens and faith based communities. This included a paper assessment, B/P measurement, educational information, and referrals. CVD Support Groups (Stroke and Heart)	On-going	Upper Chesapeake Health, UCH Community Outreach, and community physicians	All participants had an opportunity to complete an evaluation form at the completion of the event. CHNA 2015	131 Stroke Risk Assessments completed Will seek additional outcome measures moving forward. Heart Club – 70 participants Stroke Club - 157 participants	Yes	\$488.00 \$1,068.00 \$1,301.00



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		Stroke education was provided to various groups including US Army and the Maryland Institute for Emergency Medical Services Systems. The primary objective for the Stroke Risk Education Program is to reduce the community's risk for stroke by educating them on the risk factors and the importance of life style modification.				153 community members were educated		\$1,086.0
	Vascular Screenings	Monthly event held at HMH and UCMC which community participants rotate through multiple stations of assessments for CV disease; included are BP, EKG rhythm, PAD, AAA, Carotid Disease and Risk Factor Analysis. Results are stratified according to accepted parameters and discussed with participant by an RN	Ongoing	Upper Chesapeake Health Service Lines, UCH Community Outreach and local community physicians	Vascular screenings are evaluated on an individual basis. The results are evaluated by a UCH cardiologist at the time of the screening. The participant is provided an immediate result and	547 participants .3% required immediate care and/or follow-up.	Yes	\$26,108.00



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		or RVT. Copies of the results are given to the participants and forwarded within 24 hours to their primary physician. Abnormal results are noted with suggestions for follow up testing and critical results are immediately reported to the primary care physician and/or cardiologist/vascular surgeon on site. Results are kept on file for one year. The following are the goals for the CVD initiatives: • to increase knowledge of cardiovascular disease and associated risk factors; • to learn ways to aid in prevention and decrease the risk for the disease through			recommendation. Participants are counseled as to their risk for vascular disease, stroke and lifestyle changes as indicated. Participants with abnormal results are given.			



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		diet, exercise, medication and regular appointments with a physician; • to learn the signs and symptoms associated with a stroke and what to do in the event that someone exhibits signs or symptoms; • to learn what the personal risks are for heart disease and stroke; • to decrease the incidence rates of CVD in Harford County.						
	Dining with Docs	A lecture series where community physicians address a variety of health topics for the community. The lectures provide	On going	UCH affiliated physicians and clinical services.	Participants had the opportunity to complete a lecture evaluation form.	516 participants	Yes	\$9,962.00



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		opportunity for participants to ask questions and address issues related to the topic. Topics included lectures on stroke, cancer, environment issues, heart disease and erectile dysfunction, and a variety of orthopedic issues.						
Diabetes	Diabetes Health Fair	The Diabetes and Endocrine Center conducted a Diabetes Health Fair. This community event provided individuals with the opportunity to talk to Diabetes Center Educators and Pharmaceutical Representatives on the many ways diabetes affects their health, get information on diabetes supplies, technology, medications and educational programs. 15 minutes mini session on eye disease presented by	On going	Diabetes and Endocrine Center	Evaluation of outcomes being discussed and planned for 2014.	184 participants	Yes	\$1,491.00



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		Seidenberg Protzko Eye Associated. Free literature and samples.						
	Diabetes Support Groups	HealthLink provided Diabetes Support Groups at three Senior Center locations, which include, McFaul Senior Center, Edgewood Senior Center and Aberdeen Senior Center	On-going	UCH Community Outreach	CHNA 2015	265 participants	Yes	\$2,438.00
INITIATIVE II								
CANCER	HealthTacular	HealthLink held a large health awareness and screening event called "HealthTacular" that included education, vendors, physicians and screenings. A variety of table top education programs were displayed. In addition the follow screenings and services were offered: Blood Pressure Cholesterol		Upper Chesapeake Service Lines, UCH Community Outreach, Harford County Health Department, Office of Drug Control Policy, Harford County Public Libraries, Healthy Harford, Fitness Clubs, and University of Maryland Medical	All participants had the opportunity to complete an evaluation form at the completion of the screening or assessment.	572 participants	Yes	\$3,702.00



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		Body Fat Composition Foot Screening Diabetes Health Wheel How Sweet it is Flu Shots Sun Sense Respiratory Eye Screenings Hearing screenings Cancer Screenings		System				



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
Cancer	Community Colorectal Cancer Screenings and Education	Colorectal screening kits were distributed in the Mobile Van Wellness Center in two areas of the County. The goals for all of these programs and activities are to: • increase knowledge and awareness about colorectal cancer and prevention strategies; • decrease the incidence of colorectal cancer rates in Harford County.	On-going	UCH Community Outreach	All participants had the opportunity to complete an evaluation form at the completion of the screening or assessment. CHNA 2015	31 kits distributed. Unable to obtain any feedback as to how many of the kits were used and returned to their physician.	Yes	\$263.50
Cancer	Community Breast Cancer Education	Cancer LifeNet provided breast health education at various events throughout the county such as the Race for the Cure, Relay for Life and the Red Devils 5 K. The primary objectives for this program was to: • increase knowledge and awareness about breast	One-time events that will be provided annually.	Cancer LifeNet and Community Outreach	Evaluation of outcomes being discussed and planned for 2014. CHNA 2015	1,686 participants	Yes	\$2,112.00



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		cancer and prevention strategies; • decrease the incidence of breast cancer rates in Harford County Cancer LifeNet provides support groups for the following: Blood Cancer Breast Cancer CLIMB Family and Friends General Cancer Just for Me Stage 4 Breast Cancer Look Good Feel Better Prostate Cancer	On-going	Cancer LifeNet	Evaluation of outcomes being discussed and the effectiveness of the group being determined for 2014. CHNA 2015	456 community members attended the support groups.	Yes	\$37,635.00
Cancer	Community Skin Cancer Screenings and Education	HealthLink provided Skin Cancer Screenings in various locations locations in Harford County.	Annual events	UCH Community Outreach	CHNA 2015	134 participants 6 participants were referred to their primary care physician for suspicious lesions.	Yes	\$915.00



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		HealthLink presented our "Sun Sense" program at a variety of locations throughout Harford County. The program presented information on the harmful effects of the sun, types of skin cancers, and the importance of using sun protection. The participants were able to see the effects of sun damage to their own skin by utilizing a Skin Analyzer Machine. Packets of sun screen were distributed. The goals for all of these programs and activities are to: • increase knowledge and awareness about skin cancer and prevention strategies; • decrease the incidence of skin cancer rates in Harford County	On going	UCH Community Outreach	All participants had the opportunity to complete an evaluation form at the completion of the screening or assessment. CHNA 2015	78 participants	Yes	\$337.00



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Smoking and Tobacco Use	Community Smoking Education and Prevention Awareness	HealthLink participated in two community health days held in Harford County. The Smoking Out the Truth program provided an interactive table-top presentation. It consisted of educational boards, props and handouts. The objective was to educate youth about the dangers associated with tobacco use, smokeless tobacco products, hookah pipes, and electronic cigarettes.	One-time event	UCH Community Outreach	Maryland Youth Risk Behavior Survey CHNA 2015	170 youths were educated during these events. Maryland average for youth using tobacco is 17.1%. Harford County's youth tobacco rate is 17.3% Tobacco use in youth has declined 3% from 2005 to 2011.	No	\$367.00
		Additionally, HealthLink has provided tobacco education in many different venues in the Community. The information provided was age appropriate utilizing the "Kids Against Tobacco Use" (KATU) and "Smoking Out the Truth" programs. Different presentation styles were used, including lectures,	On-going	UCH Community Outreach and Harford County Public School.		921 community residents educated. According to our 2012 CHNA, 20.3% of Harford County adults smoke compared to 15.1% state average. In fact smoking rates in the county increased over the last 10	Yes	\$1,691.00



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		interactive table-top displays and demonstrations. The HealthLink's Health Wheel asked participants age- appropriate health questions (including tobacco) and was used as an educational tool. Prizes were given to participants who answer questions correctly. The goals for all of these programs and activities are to: • increase knowledge and awareness about the dangers associated with tobacco use; • decrease the incidence of tobacco use rates in Harford County				years with only a slight drop detected in 2010 while the state rate steadily declined.		
	Smoking Cessation	Cancer LifeNet provided smoking education and prevention awareness through their Smoking	On-going	Cancer LifeNet and Harford County Health Department	Outcomes were evaluated based on number of participants,	3 six-week cessation classes offered October 2012, January 2013, and	Yes	\$8,122.00



Identified Need	Hospital Initiative	Primary Objective of the Initiative/Metrics that will be used to evaluate the results	Single or Multi- Year Initiative Time Period	Key Partners and/or Hospitals in initiative development and/or implementation	How were the outcomes evaluated?	Outcome (Include process and impact measures)	Continuation of Initiative	Cost of initiative for current FY? (See Instructions)
		Cessation Program. The goal of this multi week program is to aid participants in the process of quitting tobacco use.			number of participants attending more than one time, and number of participants who were quit by the end of class. CHNA 2015	April 2013. Total number of participants – 96 69 participants attended the cessation classes more than once (71%). Number of participants quit by the end of class – 19 (20%).		
	Harford County Tobacco Work Group	Director of UCH Community Outreach is the chair person for the Harford County Tobacco Work group which was established through the LHIC initiatives. The objectives of the work group are tobacco public awareness campaign tobacco policy change	On-going	Upper Chesapeake Health, Harford County Community Services, Harford County Health Department, Healthy Harford, Town of Aberdeen, Town of Havre de Grace, County Council	Public Awareness Campaign Billboards, cinema trailers, car magnets, local transit bus advertisements, lamented posters, Harford's Heart magazine advertisement used to promote public awareness,	At this time, all outcomes are pending.	Yes	\$3,139.00



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		establishment of smoke free low income housing			banners on local county websites. Data being collected on the number of cars that pass the bill boards on a daily basis, the number of hits the websites are receiving, and the number of calls received to the call to action number. Policy change — Harford County is working towards changing the sale of tobacco to minors from a criminal offense to a civil offense. Have current			
					County Council champion and actively working with tobacco law			



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					attorneys. This change will lead to a better response from the court system.			
					Low Income Housing – Work group has identified two low income housing neighborhoods and is currently working with both to determine the feasibility for the neighborhoods to go smoke free.			
INITIATIVE III								
ACCESS TO CARE	HealthLink Primary Care Clinic	The Upper Chesapeake HealthLink Primary Care Clinic provides primary care services to the uninsured and underserved residents of Harford County who are <300% of	Ongoing	Upper Chesapeake Health, local Harford County physicians, Health Care for the Homeless, and Harford County	Number of Health Care for the Homeless patients enrolled in the clinic.	Health Care for the Homeless Patients - 457 patient visits	Yes	Expense included with Primary Care Clinic costs below.
		the Federal Poverty Level		Health Department	uninsured Harford	Primary Care Clinic Patients – 3,345		\$393,720



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		guidelines. The clinic operates 5 days a week, including one ½ Saturday. It is comprised of a stationary clinic located in the city of Havre de Grace, and a mobile medical van that functions as a mobile clinic at various locations throughout the community.			County residents (<300% of FPL) enrolled in the clinic. Number of self-pay patients referred from the Emergency Department to the clinic.	Ed Diversion – 6,130 self-pay patients data has been reviewed; however please note that this is not individual patients but rather patient encounters (a single patient could have their data reviewed more than once in a given year if they have returned to the Emergency Department numerous times.		\$140,720
INITIATIVE IV ILLNESS AND INJURY PREVENTION	Flu Vaccination Clinics	Increase the number of children and adults in Harford County that receive an annual flu vaccination through county	On-going	Upper Chesapeake Health	Because Harford County and the State of Maryland are not required to report individual	2,237 vaccinations were completed and 40 flu mists with 41% of the vaccines given to community	Yes	\$1,894.00



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		wide flu vaccination clinics.			seasonal flu cases or deaths of people order than 18 years of age to the Centers of Disease Control (CDC), it is difficult to measure the impact of this type of initiative on the community. The CDC recommends annual influenza vaccination for all people aged six months and older to lower the annual incidence of flu in the community.	residents over the age of 65. 4.9% were children under the age of 12. All Harford County school aged children (5 through 11) are vaccinated by Harford County Health Department. The 4.9% is representative of Upper Chesapeake Health only.		

Financial Assistance

- Made available to all of Upper Chesapeake Health's customers
- Applications are provided to every uninsured patient and upon request
- Notices of availability are at all patient access point, billing office and cashier's station
- Notice of availability provided to patients on patient bills and before discharge
- Free care is available to patients in households between 0% and 200% of FPL
- Reduced cost care is available to uninsured patients between 200% and 300% of FPL
- Interest-free payment plans are available to uninsured patients with income between 200% and 500% of FPL
- Financial Assistance determination appeal process in place
- Medical Hardship / Catastrophic Care policy in place

<u>Purpose</u>

- Commitment to provide financial assistance to persons who have health care needs and are: uninsured, underinsured, ineligible for government programs, or otherwise unable to pay for medically necessary care based on individual financial situation
- Based on indigence or high medical expenses resulting in hardship
- To ensure the ability to pay does not prevent patients from seeking or receiving healthcare

Criteria

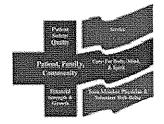
- Assistance may be given after a review of the patient's financial circumstances, existing medical expenses, including accounts in bad debt
- UCH retains the right in its sole discretion to determine a patient's ability to pay
- All patients presenting in an emergency situation will be treated regardless of their ability to pay
- All patients are required to submit a financial assistance application unless they are eligible for presumptive care (eligible for presumptive: active MA coverage, QMB, PAC, Homelessness, EP, WIC, Food Stamps, deceased/no estate, other state/local assistance programs)
- Reasons for ineligibility: refusal to provide requested information, insurances that deny access
 to UCH, refusal to cooperate for eligibility in other assistance programs, elective procedures,
 non-U.S. citizens, liquid assets exceeding \$20,000, failure to honor payment arrangements
 (past/present)

Process

- When possible: Patient Financial Advocate will consult via phone or meet with patients who
 request Financial Assistance to determine if they meet criteria for assistance as well as provide
 information on how to apply for Medical Assistance
- Each patient is required to submit a completed MD State Financial Assistance form, and may be required to submit: copy of most recent Federal Income Tax Return, copy of most recent paystub (or source of income i.e. disability, unemployment, etc.), proof of citizenship or green

Charity Care Policy Summary

- card, reasonable proof of expenses, spouses income, a notarized letter of support if no source of income
- Patients have 30 days to submit required documentation, if the timeline is not followed the patient may re-apply to the program
- Applications initiated by the patient will be tracked, worked and eligibility determined
- A letter of final determination will be sent to each patient that has requested Financial Assistance
- Patients may be covered for a specific date of service up to six months succeeding the date of service, patients must then reapply
- Changes in financial status should be communicated by the patient to UCH
- UCH does not place judgments or report to credit bureau in attempt to collect debts



Upper Chesapeake Health

Subject: Financial Assistance Policy

Effective Date: 01/2013

Approved by:

pseph E. Hoffman, Sr. VP CFO

Board of Directors

To provide financial relief to patients unable to meet their financial obligation to Upper Chesapeake Health.

1. Policy

- a. This policy applies to Upper Chesapeake Health (UCH). UCH is committed to providing financial assistance to persons who have health care needs and are uninsured, underinsured, ineligible for a government program, or otherwise unable to pay, for medically necessary care based on their individual financial situation.
- b. It is the policy of UCH to provide Financial Assistance (FA) based on indigence or high medical expenses (Medical Financial Hardship program) for patients who meet specified financial criteria and request such assistance. The purpose of the following policy statement is to describe how applications for FA should be made, the criteria for eligibility, and the steps for processing applications.
- c. UCH will post notices of availability at appropriate intake locations as well as the Patient Accounting Office. Notice of availability will also be sent to patients on patient bills. Signs will be posted in key patient access areas. A Patient Billing and Financial Assistance Information Sheet will be provided before discharge and will be available to all patients upon request. A written estimate of total charges, excluding the emergency department, will be available to all patients upon request.
- d. FA may be extended when a review of a patient's individual financial circumstances has been conducted and documented. This may include a

- review of the patient's existing medical expenses and obligations, including any accounts having gone to bad debt.
- e. Patients applying for FA up to 2 years after the service date who have made account payment(s) greater than \$25 are eligible for refund consideration
 - i. Collector notes, and any other relevant information, are deliberated as part of the final refund decision; in general refunds are issued based on when the patient was determined unable to pay compared to when the payments were made
 - ii. Patients documented as uncooperative within 30 days after initiation of a financial assistance application are ineligible for a refund
- f. UCH retains the right in its sole discretion to determine a patient's ability to pay. All patients presenting for emergency services will be treated regardless of their ability to pay.

2. Program Eligibility

- a. Consistent with our mission to deliver compassionate and high quality healthcare services and to advocate for those who do not have the means to pay for medically necessary care, UCH strives to ensure that the financial capacity of people who need health care services does not prevent them from seeking or receiving care. To further the UCH commitment to our mission to provide healthcare to the surrounding community, UCH reserves the right to grant financial assistance without formal application being made by our patients.
- b. Specific exclusions to coverage under the FA program include the following:
 - Physician charges are excluded from UCH's FA policy. Patients who wish to pursue FA for physician related bills must contact the physician directly
 - ii. Generally, the FA program is not available to cover services that are 100% denied by a patient's insurance company; however, exceptions may be made on a case by case basis considering medical and programmatic implications
 - iii. Unpaid balances resulting from cosmetic or other non-medically necessary services
- c. Patients may become ineligible for FA for the following reasons:
 - i. Refusal to provide requested documentation or provide incomplete information
 - ii. Have insurance coverage through an HMO, PPO, Workers Compensation, Medicaid, Motor Vehicle or other insurance

- programs that deny access to UCH due to insurance plan restrictions/limits
- iii. Refusal to be screened for other assistance programs prior to submitting an application to the FA program
- d. Determination for Financial Assistance eligibility will be based on assets, income, and family size. Please note the following:
 - Liquid assets greater than \$15,000 for individuals, and \$25,000 for families will disqualify the patient for 100% assistance.
 - ii. Equity of \$150,000 in a primary residence will be excluded from the calculation for determination of financial assistance; and
 - iii. Retirement assets, regardless of balance, to which the IRS has granted preferential tax treatment as a retirement account, including but not limited to, deferred compensation plans qualified under the IRS code or nonqualified deferred compensation plans will not be used for determination of financial assistance.
 - iv. Non-citizens/non-residents may qualify for Financial Assistance for an initial visit for emergency care only as determined by the Financial Counselor/Director of Patient Accounting and/or V.P. of Finance
- e. Patients who indicate they are unemployed and have no insurance coverage shall be required to submit a FA application unless they meet Presumptive FA (see section 3 below) eligibility criteria. If a patient qualifies for COBRA coverage, the patient's financial ability to pay COBRA insurance premiums shall be reviewed by the Financial Counselor and recommendations shall be made to Senior Leadership. Individuals with the financial capacity to purchase health insurance shall be encouraged to do so, as a means of assuring access to health care services and for their overall personal health.
- f. Free medically necessary care will be awarded to patients with family income at or below 200 percent of the Federal Poverty Level (FPL).
- g. Reduced-cost, medically necessary care will be awarded to low-income patients with family income between 200 and 300 percent of the FPL
- h. If a patient requests the application be reconsidered after a denial determination made by the Financial Counselor, the Director of Patient Accounting will review the application for final determination.
- Payment plans can be offered for all self-pay balances by our Self Pay Vendor. Payment plans are available to uninsured patients with family income between 200 to 500 FPL.

3. Presumptive Financial Assistance

- a. Patients may also be considered for Presumptive Financial Assistance eligibility with proof of enrollment in one of the programs listed below. There are instances when a patient may appear eligible for FA, but there is no FA form on file. Often there is adequate information provided by the patient or through other sources, which could provide sufficient evidence to provide the patent with FA. In the event there is no evidence to support a patient's eligibility for FA, UCH reserves the right to use outside agencies or information in determining estimated income amounts for the basis of determining financial assistance eligibility and potential reduced care rates. Once determined, due to the inherent nature of presumptive circumstances, the only financial assistance that can be granted is a 100-percent write-off of the account balance. Presumptive FA eligibility shall only cover the patient's specific date of service. Presumptive eligibility may be determined on the basis of individual life circumstances that may include:
 - i. Active Medical Assistance pharmacy coverage
 - ii. Special Low Income Medicare Beneficiary (SLMB) coverage (covers Medicare Part B premiums)
 - iii. Primary Adult Care coverage (PAC)
 - iv. Homelessness
 - v. Medical Assistance and Medicaid Managed Care patients for services provided in the ED beyond coverage of these programs
 - vi. Maryland Public Health System Emergency Petition (EP) patients (balance after insurance)
 - vii. Participation in Women, Infants and Children Program (WIC)
 - viii. Supplemental Nutritional Assistance Program (SNAP)
 - ix. Eligibility for other state or local assistance programs
 - x. Deceased with no known estate
 - xi. Determined to meet eligibility criteria established under former State Only Medical Assistance Program
 - xii. Households with children in the free or reduced lunch program
 - xiii. Low-income household Energy Assistance Program
 - xiv. Self-Administered Drugs (in the outpatient environment only)
 - xv. Medical Assistance Spenddown amounts
- b. Specific services or criteria that are ineligible for Presumptive FA include:
 - i. Purely elective procedures (e.g. cosmetic procedures) are not covered under the program
 - ii. Uninsured patients seen in the ED under EP will not be considered under the presumptive FA program until the Maryland Medicaid Psych program has been billed

4. Procedures

- a. The Financial Counselor will complete an eligibility check with the Medicaid program to verify whether the patient has current coverage
- b. The Financial Counselor will consult via phone or meet with patients who request FA to determine if they meet preliminary criteria for assistance.
 - To facilitate this process each applicant must provide information about family size and income. To help applicants complete the process, we will provide an application that will let them know what paperwork is required for a final determination of eligibility
 - ii. All applications will be tracked and after eligibility is determined, a letter of final determination will be submitted to the patient
 - iii. Patients will have fifteen days to submit required documentation to be considered for eligibility. The patient may re-apply to the program and initiate a new case if the original timeline is not adhered to
- c. There will be one application process for UCH. The patient is required to provide a completed FA application. In addition, the following may be required:
 - i. A copy of their most recent Federal Income Tax Return (if married and filing separately, then also a copy of spouse's tax return)
 - ii. Proof of disability income (if applicable)
 - iii. A copy of their three most recent pay stubs (if employed) or other evidence of income of any other person whose income is considered part of the family income
 - iv. A Medical Assistance Notice of Determination (if applicable)
 - v. Proof of U.S. citizenship or lawful permanent residence status (green card)
 - vi. Reasonable proof of other declared expenses may be taken in to consideration
 - vii. If unemployed, reasonable proof of unemployment such as statement from the Office of Unemployment Insurance, a statement from current source of financial support, etc.
 - viii. A Verification of No Income Letter (if there is no evidence of income)
 - ix. Three most recent bank statements
- d. A patient can qualify for FA either through lack of sufficient income, insurance or catastrophic medical expenses. Within two (2) business days following a patient's request for Financial Assistance, application for Medical Assistance, or both, the hospital will make a determination of probable eligibility. Completed applications will be forwarded to the

Director of Patient Accounting who will determine approval for adjustments up to \$10,000. Adjustments of \$10,000 or greater will be forwarded to the V.P. of Finance for an additional approval.

- e. Once a patient is approved for FA, eligibility will be extended to the following accounts:
 - i. All accounts in an FB (Final Billed) status
 - ii. All accounts in a BD (Bad Debt) status that were transferred within one year of the service date of the oldest FB account being adjusted using the current application
 - iii. All future visits within 6 months of the application date
- f. Social Security beneficiaries with lifelong disabilities may become eligible for FA indefinitely and may not need to reapply
- g. UCH does not report debts owed to credit reporting agencies.
- h. Based on the following criteria, UCH reserves the right to place a lien on a patients income, residence, and/or automobile;
 - i. Account is greater than \$10,000
 - ii. Account/s is/are in Bad Debt
 - iii. Account/s greater than 120 days old (from date of final bill)
 - iv. Based on information submitted, patient has ability to pay debt

5. Financial Hardship

- a. Financial Hardship is a separate, supplemental determination of Financial Assistance and may be available for patients who otherwise do not qualify for Financial Assistance under the primary guidelines of this policy
- b. Financial Hardship Assistance is defined as facility charges incurred at UCH owned hospitals or physician practices for medically necessary treatment by a family household that exceeds 25% of the family's annual income. Family annual income must be less than 500% of the Federal Poverty Limit
- c. Once a patient is approved for Financial Hardship Assistance, coverage may be effective starting with the first qualifying date of service and the following twelve (12) months
- d. Financial Hardship Assistance may cover the patient and the immediate family members living in the same household. Each family member may be approved for the reduced cost and eligibility period for medically necessary treatment.
- e. Coverage will not apply to elective or cosmetic procedures.
- f. In order to continue in the program after the expiration of an eligibility period, each patient (family member) must reapply to be considered.

- g. Patients who have been approved for the program should inform UCH of any changes in income, assets, expenses or family (household) status within 30 days of such changes
- h. All other eligibility, ineligibility and procedures for the primary Financial Assistance program criteria apply for the Financial Hardship Assistance, unless otherwise stated

DEVELOPER:

Patient Financial Counselor, UCH

Reviewed / Revised: 12/2012

ORIGIN DATE: 10/2010

NEXT REVIEW DATE: 12/2014

t Upper Chesapeake

Health (UCH), we

are dedicated to

creating a healing and

compassionate environment by

compassionate environment by providing the finest in care, courtesy, and service to all of our patients. In order for us to provide the quality care that is appropriate for your needs, it is important that you understand your RIGHTS and RESPONSIBILITIES and the role you play in your recovery. By working together, we can achieve the best possible outcome for you.

PATIENT RIGHTS Access to Care

At UCH, we believe that you should have:

- Access to necessary healthcare without discrimination based on age, race, sex, religion, national origin, marital status, sexual preference, mental or physical disability, or source of payment.
- Care that is compassionate, respectful, courteous, and efficient.
- Care that promotes your dignity, privacy, safety, and comfort.
- Care that is free of all forms of abuse and harassment.
- The best possible management of pain and symptoms.
- Confidentiality about all information related to your care.
- Your family and friends treated with dignity, respect, and emotional support.
- A prompt and courteous response to any complaints concerning your care or service at Upper Chesapeake Medical Center (UCMC) or Harford Memorial Hospital (HMH).
- Care that is continuous, coordinated, and appropriate both during and after your hospitalization.
- Access to pastoral care and other spiritual services.

INFORMATION

As a patient at a UCH hospital, you have the right to:

- Participate fully in your healthcare decisions.
- Be informed about the nature of your illness and treatment options, including potential risks, benefits, alternatives, and costs.
- Access to interpreting and/or translation services
- The name(s), position(s), and function(s) of the doctors(s) and hospital team members responsible for your care.
- Instruction regarding a plan of care that is easy for you to understand and to follow. Children will receive a plan of care that reflects their need to grow, play, and learn.
- Be informed of any proposed research or experimental treatment that may be considered in your care, and to consent or refuse to participate.

PRIVACY

You can expect:

- That your privacy will be respected at all times.
- That you will be asked to identify who you want informed about your presence in the hospital.
- That you will be asked to identify what information may be shared regarding your condition.

PROTECTION

You have the right to:

- Create an Advance Directive to give instructions regarding your care or appoint a healthcare agent, and to expect that your Advance Directive will be followed when applicable.
- Expect that appropriate surrogate decision-makers will be sought in case you lack decision-making ability and have not created an Advance Directive.
- Consult the UCH Ethics Committee regarding any care issues of an ethical nature.

Examples of Ethical Issues Include:

- What is in the best interest of a patient whose wish is not known.
- Trying to choose between two treatment options that are drastically different from one another.
- Issues related to cultural values and healthcare treatment such as refusing blood transfusions for religious reasons.

CONSENT

You have the right to all necessary information about a procedure, operation, or mode of treatment before you receive it. This will help you make an informed and educated decision prior to giving consent. This information should include:

- Risks and benefits
- Possible alternatives
- Potential side effects
- Prognosis with or without the procedure
- Those who will perform the procedure, operation, or treatment.

CONSENT (continued)

Please Note: Except in emergencies, no patient should be subjected to any procedure without voluntary, competent consent. In the case of pediatric or other patients who cannot decide for themselves, the consent of their legally authorized representative will be obtained.

TO SHARE CONCERNS OR COMPLAINTS

At Upper Chesapeake Health we want to ensure that your rights as a patient are protected. If at any time during your stay at Harford Memorial Hospital (HMH) or Upper Chesapeake Medical Center (UCMC), you have questions or concerns about your rights as a patient, or you wish to file a grievance, please do not hesitate to contact our Guest Services Department. At HMH, please call 443-843-5618 or at UCMC please call 443-643-2400. We want to assure you that you can feel free to contact these offices without fear of retaliation.

You may also directly contact the Office of Healthcare Quality, Department of Health and Mental Hygiene, 55 Wade Avenue, Bland Bryant Building, Catonsville, MD 21228. The phone number is 1-877-402-8218 or via the internet at www.dhms.state.md.us. You may also contact the following organizations that regulate or accredit the hospitals: The Joint Commission at 1-800-994-6610, Centers for Medicare and Medicaid Services at 800-633-4227, Office for Civil Rights at 215-861-4441, or the U.S. Food and Drug Administration at 888-463-6332.

CONSULTATION

You may want to consult with another physician during the course of your care. This is your right and we will assist you in identifying an alternate provider.

PAIN MANAGEMENT

The effective management of pain during your hospital stay is an important part of your care. Members of our healthcare team will be talking to you in more detail about your pain relief needs.

TRANSFER

If it is necessary for you to be transferred to another facility, you or your authorized decision maker will receive a complete explanation prior to being transferred. The institution to which you will be going must also accept this transfer.

REFUSAL OF TREATMENT

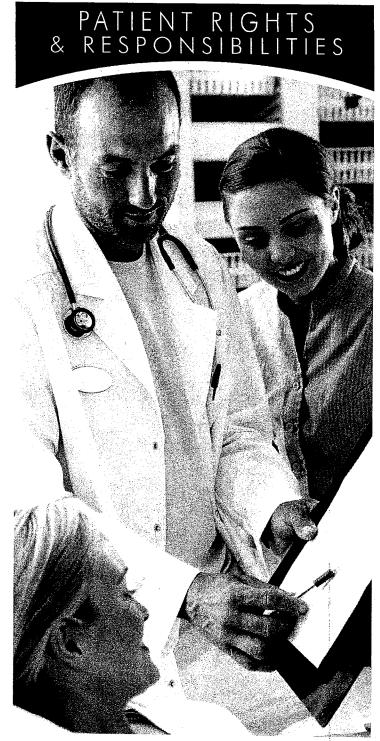
You have the right to refuse treatment to the extent permitted by law.

- If you refuse treatment, a doctor will let you know the medical consequences of your decision.
- In most cases you are free to leave the hospital. You will be asked to sign a form called a Release From Responsibility.
- You may also refuse observation by anyone not directly involved in your care.

PATIENTS RESPONSIBILITIES How to Actively Participate in Your Health Care

You are responsible for:

- Providing a complete personal and family health history and information needed to provide you with the appropriate care.
- Participating to the best of your ability in making decisions about your medical treatment, expressing concerns, and following the agreed upon plan.
- Asking questions of your physician and other healthcare providers when you do not understand information, the care plan, or instructions.
- Accepting consequences if you or your family do not follow the recommended treatment plan.
- Respecting the dignity of others by treating your healthcare providers and others receiving treatment with courtesy.
- Respecting the privacy, confidentiality, and property of fellow patients and their families.
- Informing your physician or other healthcare providers if you desire a transfer of care to another facility.
- Following the policies and procedures of our hospital including those regarding smoking, noise, and visitors.
- Assuring that your financial obligations concerning your hospital care are met.



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FINANCIAL ASSISTANCE

Upper Chesapeake Health has a Financial Assistance Program based on financial need.

For more information, please ask a registration team member or contact our Patient Financial Services Department at 443-843-5996.

Appendix IV:

<u>UPPER CHESAPEAKE HEALTH MISSION, VISION, VALUE</u>

Vision: The Vision of Upper Chesapeake Health is to become the preferred, integrated health care system creating the healthiest community in Maryland.

Mission: Upper Chesapeake Health is dedicated to maintaining and improving the health of the people in its communities through an integrated health delivery system that provides high quality care to all. UCH is committed to service excellence as it offers a broad range of health services, technology and facilities. It will work collaboratively with its communities and other health organizations to serve as a resource for health promotion and education.

Value: Upper Chesapeake Health is dedicated to excellence, compassion, integrity, respect, responsibility and trust. We create a healing and compassionate environment by providing the finest in care, courtesy and service to all people with whom we interact.

Excellence: We constantly pursue excellence and quality through teamwork, continuous improvement, customer satisfaction, innovation, education and prudent resource management.

Compassion: People are the source of our strength and the focus of our mission. We will serve all people with compassion and dignity.

Integrity: We will conduct our work with integrity, honesty, and fairness. We will meet the highest ethical and professional standards.

Respect: We will respect the work, quality, diversity, and importance of each person who works with or is served by Upper Chesapeake Health.

Responsibility: We take responsibility for our actions and hold ourselves accountable for the results and outcomes.

Trust: We will strive to be good citizens of the communities we serve and build trust and confidence in our ability to anticipate and respond to community and patient needs.