Shady Grove Adventist Hospital FY2010 Community Benefit Report

1. What is the licensed bed designation and number of inpatient admissions for this fiscal year at your facility?

Shady Grove Adventist Hospital is a 336-licensed bed facility with 27,111 inpatient admissions between July 1, 2009 and June 30, 2010.

2. Describe the community your organization serves. The narrative should address the following topics: (*The items below are based on IRS Schedule H, Part V, Question 4*).

The service area of Shady Grove Adventist Hospital covers a large portion of Montgomery County, with a population estimated at 537,928 for 2010.

Zip Code(s)	City/Area	
20850, 20851, 20852, 20853	Rockville	
20879 & 20886	Gaithersburg & Montgomery Village	
20874 & 20876	Germantown	
20877, 20878, 20882	Gaithersburg	
20841	Boyds	
20871 & 20872	Clarksburg & Damascus	
20855	Derwood	
20854	Potomac	
20906	Silver Spring	

-- Demographic characteristics of the service area and Montgomery County include the following:

	2010	2015
Population (Service Area)	537,928	562,250
Median Household Income – Montgomery County (2009	\$94,050	
estimate)		
Life Expectancy (2007 U.S. estimate)	77.9	

-- According to the US Census Bureau, the area has families below the poverty level ranging from 5.1% to 7.8%:

Montgomery County (All ages)	6.7%
Montgomery County (Under 18)	8.3%
Montgomery County (Ages 5-17)	7.1%

-- Payor mix for Shady Grove Adventist Hospital's patients, including the uninsured & Medicaid patients is as follows:

Medicare	31%
Medicaid	16.8%
НМО	19.8%
Self Pay	6.4%
Blue Cross	13.9%
Commercial Insurance	11.4%
All Other	0.7%
Total	100%

Shady Grove Adventist Hospital ("SGAH") has served the Greater Washington metropolitan community for more than three decades. Our mission is to demonstrate God's care by improving the health of people and communities through a ministry of physical, mental and spiritual healing. Each year, SGAH goes through an extensive environmental scan using internal and publically available data sources, partnerships, and community organizations that better understand the needs within the community. Over the years, Adventist HealthCare (AHC), the corporate parent of SGAH, has identified health-care disparities in our region. As a result, AHC's pioneering Center on Health Disparities, assisted by its Blue Ribbon Advisory Panel of community leaders, has three areas of focus: increased services for underserved populations, a research program to identify and promote best practices of health care for the underserved, and an education initiative to improve the ability of caregivers to provide quality care to those populations. Progress continues on a number of the panel's recommendations, including an annual health disparities report card, a Maternal Services Center, a Patient Advocacy Program/Linguistic Access and Disparities Awareness Program, and cultural training programs for physicians and staff.

3. Identification of Community Needs:

In 2007, The Center on Health Disparities at AHC published "Partnering Toward a Healthier Future" Progress Report. The Report highlighted health disparities issues that exist in Montgomery, Prince George's and Frederick Counties. The report proposed three recommendations:

a. Expand outreach and services for needs of racial and ethnic minorities.

b. Pursue coordinated research into the underlying causes of health disparities, the efficacy of various health initiatives, and the appropriate knowledge diffusion strategies into local communities and caregivers.

c. Promote culturally and linguistically competent care and funding mechanisms to foster the exchange of best practices.



Many resources were utilized when compiling this report: U.S. Census Bureau, Maryland Department of Health and Mental Hygiene, Montgomery, Prince George's and Frederick Counties Departments of Health and Human Services, Office of Minority Health, Centers for Disease Control and Prevention, Agency for Healthcare Research and Quality, Maryland Behavior Risk Factor Surveillance System, Maryland Health Care Commission, Centers for Medicare and Medicaid Services, and Kaiser Family Foundation State Health Facts, among others.

We conducted a 2008 progress report that highlighted our community partnerships and their accomplishments toward achieving equity. In 2009, our progress report focused on Adventist HealthCare initiatives and programs as a response to the 2007 report recommendations. Most recently, our 2010 report highlighted the social determinants of health, focusing on how social factors such as education, employment, and living conditions contribute to one's health. In addition, we have held an annual Health Disparities Conference every year for the past four years, to bring our message to the community.



4. Please list the major needs identified through the process explained in question #3.

- 1. Expansion of outreach and services for needs of racial and ethnic minorities.
- 2. Coordinated research into the underlying causes of health disparities, the efficacy of various health initiatives, and the appropriate knowledge diffusion strategies into local communities and caregivers.
- 3. Culturally and linguistically competent care and funding mechanisms to foster the exchange of best practices.

5. Who was involved in the decision-making process of determining which needs in the community would be addressed through community benefits activities of your hospital?

In addition to AHC Leadership, The Center on Health Disparities has a Community Advisory Board that helped guide us and provided input into the programs we have implemented to address the issues identified in the 2007 progress report (question 4).

6. Do any major community benefit program initiatives address the needs listed in #4 and if so, how?

Yes. After discovering that 28% of Latinos and 40% of Asians are linguistically isolated in our county, we implemented the Qualified Bilingual Staff program that trains and certifies our bilingual staff in proper interpreting skills in a medical encounter. So far, we have trained more than 250 individuals on our staff and other community organizations.

We live in a very diverse community. Close to 30% of Montgomery County residents are foreign born. This statistic brings a set of opportunities when diverse

individuals seek access to care. As a result, we have implemented the Culturally Competent Care training for health providers and staff. We have developed three modules:

Module 1	Educate participants on community/patient demographics, health disparities, Center programs and services, and cultural/linguistic competence and standards.
Module 2	Explore how personal values, biases and assumptions impact patient-provider relationships, adherence to treatment, and consequently, health outcomes.
Module 3	Teach cross-cultural communication skills to facilitate communication, cultural beliefs and practices of diverse populations, and highlight implications for providers and staff.

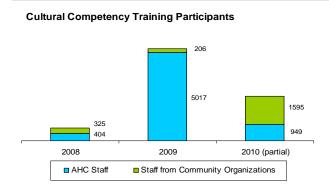
We have established a relationship with the University of Maryland, School of Public Health, with the goal of developing a research agenda for our disparities initiatives.

We partnered with the Brookings Institution in order to standardize demographic data collection and develop Quality Reports stratified by Race and Ethnicity. In the near future, we will add Language Proficiency and Country of Origin.

Adventist HealthCare established a partnership with Montgomery County to provide prenatal care to 1,000 underserved women in the county. We also partner with Mobile Med Clinics, Mercy Clinic and Mary Center for the provision of primary care to our most vulnerable and uninsured residents.

The Center on Health Disparities at AHC recently (2010) convened a conference with more than 250 attendees from our community partners to highlight area accomplishments and provide a venue for transferring best practices when implementing Health Disparities Programs.

7. Please provide description of any efforts taken to evaluate or assess the effectiveness of major community benefit program initiatives.



Source: Center on Health Disparities Staff

Qualified Bilingual Staff (QBS) Interpreters

>250 participants		
130 QBS certified Level 1 – 44%; Level 2 – 56%		
QBS certified in 12 languages		

QBS Evaluation Process

PHASE I	PHASE II	PHASE III	PHASE IV
Manager's survey: Assess effectiveness and impact of QBS protocol from managers' perspective	Physician's survey: Assess utility of QBS staff to healthcare encounters, knowledge of QBS avail- ability, quality of services	Patient's survey: Assess quality of interpreters encounters, impact on patients' view of AHC, identify	Quality Study: Assess quality of QBS encounters, health outcomes of patients, cultural/linguistic
QBS interpreter's survey:	Physician education:	areas for improvement	sensitivity on an
Assess impact on staff morale, usefulness of training to interpreter, and impact on patient population QBS interpreter's log: Collect data on frequency, type of interpretation, providers that utilize QBS services	Educate physicians on QBS use and related cultural competency issues		- organizational level
QBS focus groups			

8. Provide a written description of gaps in the availability of specialist providers, including outpatient specialty care, to serve the uninsured cared for by the hospital.

Shady Grove Adventist Hospital has determined that there are gaps in the availability of coverage in the following specialties for our uninsured and underserved populations:

- Critical Care ENT Neurology Neurosurgery Obstetrics & Gynecology Pediatrics Urology
- 9. If you list physician subsidies in your data, please provide detail.

Physician Category	Amount
Non-Resident House Staff and Hospitalist	\$4,520,776
Sexual Support Center	\$212,674
Recruitment of Physicians to meet community need	\$934,003

Appendix 1

Shady Grove Adventist Hospital Community Benefits Report For the Year Ended June 30, 2010

Charity Care Policy

Shady Grove Adventist Hospital informs patients of their eligibility for financial assistance under its charity care policy at several intervals. The Hospital's charity policy is clearly posted in the emergency room and inpatient admitting areas so that patients are aware that they can request financial assistance if they do not have the resources necessary for the total payment of their bill. If a patient requests a copy of the Hospital's charity policy will be provided to them.

If the Hospital determines at the time a patient is admitted that they do not have the financial means to pay for their services the patient is told that they can apply for financial assistance from the Hospital. If a patient is admitted without resolving how their bill will be paid a financial counselor will visit their room to discuss possible payment arrangements. If the financial counselor determines that the patient may be eligible for Medicaid an outside contractor experienced in qualifying patients for Medicaid will speak to the patient to determine if the patient qualifies for Medicaid or some other governmental program.

As self pay and other accounts are researched by representatives from the billing department after no payments or only partial payments have been received, the billing department will explain to the patients that financial assistance may be available if they do not have the financial means to pay their bill. If patients request financial assistance a copy of the Hospital's charity application will be sent to them.

The Hospital has started an initiative with the outside contractor experienced in qualifying patients for Medicaid to review potential emergency room patients who may qualify for Medicaid.

Appendix 2

ADVENTIST HEALTH CARE, INC.

Corporate Policy Manual

Financial Assistance

Effective Date Cross Referenced:	01/08 Previously: Charity Care Policy	Policy No: Origin:	AHC 3.19 PFS
Reviewed:	02/09	Authority:	EC
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SCOPE

This policy applies to all AHC-affiliated facilities, except for Hackettstown Regional Medical Center, which has its own financial assistance policy that is compliant with New Jersey regulations.

PURPOSE:

To provide a systematic and equitable way to provide medical services to those who have a need and lack adequate resources to pay for those services. To provide service while recognizing the need to preserve the dignity of individuals in need of this assistance.

BENEFITS:

Increase in uncompensated care for community residents, decrease in bad debt placement of accounts with collection agencies . Enhanced community service by providing quality medical services regardless of a patient's ability to pay.

POLICY:

All patients, regardless of race, creed, sex, age, national origin or financial status, may apply for financial assistance. Printed public notification regarding the program will be made annually.

Each application for Financial Assistance will be reviewed, and a determination made based upon an assessment of the patient's circumstances. Circumstances could include; the needs of the patient and/or family, available income and/or other financial resources. It is part of Adventist Healthcare's mission to provide necessary medical care to those who are unable to pay for that care. However, this policy encourages a patient or their representative to cooperate with, and avail themselves of all available programs (including Medicaid, workers compensation, and other state and local programs) which might provide coverage for the services related to the request for Financial Assistance.

Each hospital's indigent care policy will be governed by their respective state's poverty guidelines and will become part of this policy as attachments.

Corporate Policy Manual Financial Assistance

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Cross Referenced:	Previously: Charity Care Policy	Origin:	PFS
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SCOPE:

- **A.** The Financial Assistance policy applies to charges for medically necessary patient services that are rendered at one of the following facilities: Shady Grove Adventist Hospital, Washington Adventist Hospital, Potomac Ridge Behavioral Health, Hackettstown Community Hospital or Adventist Rehab Hospital of Maryland. A patient may apply for Financial Assistance at anytime. Services not covered by the Financial Assistance policy:
 - 1. Services not charged and billed by the hospital are not covered by this policy; i.e., private physician services.
 - 2. Cosmetic, convenience and/or other hospital services, which are not medically necessary, are excluded from consideration as a free or discounted service.
 - 3. Patients who qualify for County, State, Federal or other assistance programs are excluded from the Adventist HealthCare Financial Assistance Program to the extent that services would be covered under those programs.
- **B.** The patient would be required to complete an application for Financial Assistance and be approved using established guidelines, completion of the "Income" and "Family Size" portions of the State Medicaid Application could be considered as "an application for Financial Assistance". An approved application for assistance will be valid for six months from the effective date and can be applied to any qualified services(see "A" above), rendered within the six month period . The patient or Family Representative may reapply for Financial Assistance if their situation continues to merit assistance.

This program provides for care to be, either free or rendered at a reduced charge to those most in need, based on limited income and family size, (i.e., individuals who have income that is less than or equal to 300% of the federal poverty level), and the absence of other available financial resources. See attached Sliding Scale Chart, attached.

C. Where a patient is deceased with no designated Executor, or no estate on file within the appropriate jurisdiction(s), the cost of any services rendered can be charged to Financial Assistance without having completed a formal application. This would occur after a determination that other family members have no legal obligation to provide financial assistance. After receiving appropriate

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authorization, adjust the account balance via the appropriate adjustment Codes 23001 – Account in active AR, 33001 – Account in Bad Debt.

- **D.** Where a patient is from out of state with no means to pay, follow instructions for "C" above.
- **E.** A Maryland Resident who has no assets or means to pay, follow instructions for "C" above..
- **F.** A Patient who files for bankruptcy, and has no identifiable means to pay the claim, follow instructions for "C" above..
- **G.** Where a patient has no address or social security number on file and we have no means of verifying assets or, patient is deemed homeless, follow instructions for "C" above..
- **H.** A Patient is denied Medicaid but is not determined to be "over scale" follow instructions for "C" above.
- I. A Patient is an approved participant in the Montgomery County Maternity Partnership Program, but requires services not covered under the program and, services are rendered prior to the birth of the child, approve 100% Financial Assistance. The patient has already met the qualifications for Financial Assistance using the Federal Poverty Guidelines in their MCMPP Application.
- **J.** Patients with a Payment Predictability Score (PPS) of 500 or less, and more than 2 prior obligations in a Collection Status on their Credit Report and Income and Family Size are within the Policy Guidelines, will have their current balances adjusted using Financial Assistance Adjustment Codes. See "C" above.

PROCEDURE:

A. Financial Counselor(s), Registration, Collection and Patient Communication staff should be thoroughly familiar with the criteria and process for financial assistance..

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- **B.** An individual notice of Financial Assistance availability should be provided to each person who seeks services in the Hospital. The notice is presented at the time of preadmission or admission, or upon request.
- **C.** Patients being admitted should be prescreened for potential Financial Assistance qualification, using the questions found in the Registration- Financial Assistance Pathway.
- **D.** All inpatients without documented Insurance Coverage will be referred to the Government Services Vendor by the Admitting Office Staff to complete a Medicaid application.
- **E.** All applications for Financial Assistance should be sent to the Patient Financial Services Office. The Application should include at a minimum, information regarding the patient's family size and income level. Manager of Collections and Customer Service (or designee) will take the following actions:
 - 1. Review application to ensure that all remaining information is complete and if necessary, contact patient/guarantor specifying what information is still needed.
 - 2. Determine probable eligibility within two business days of the initial request.
 - 3. If the patient/guarantor is deemed over scale according to the federal poverty guideline, then a denial letter will be sent to the patient/guarantor specifying that they are over scaled per the Federal Poverty Guidelines.
 - 4. If the patient/guarantor qualifies according to their income, the Customer Service Manager(or designee) will query the patient accounting system to identify all of the patient or guarantor's accounts, looking for patient responsibility balances.
 - 5. Accounts still outstanding with the patient/guarantor's insurance carrier for payment will be held until the insurance either makes or denies payment, it will then be processed according to policy for Financial Assistance.

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6. The Manager (or designee) will then complete an adjustment form, using the Financial Assistance adjustment code, 23001 or 33001. Also, if the account is in collections document the account using the following activity codes:

Financial approval follows the following guidelines:

- a. CHDN Financial Assistance denied- require more information.
- b. CHLT Financial Assistance approval sent to patient.
- c. CHWO Financial Assistance write-off approved.
- 7. The Manager (or designee) will notify any agencies that hold accounts for the patient/guarantor that they have been given Financial Assistance, providing details if there is any patient/guarantor responsibility.
- 8. The application will then be forwarded to imaging to be scanned into the patient folder.

AUTOMATED PROCESS - Accounts sent to outsourced agencies:

Outsourced agencies are using software to determine a patient or guarantor's Payment Predictability Score (PPS). Where the PPS meets criteria for Financial Assistance, an adjustment will be made to the Patient's Account, See "C" above.. Adjustments will be processed electronically via an electronic report sent to the PFS Regional Director for review and final approval. The approved accounts are automatically written off by PFS per the amount of Financial Assistance applied to each account. Supporting Documents for the write-offs are kept in Electronic Files on the PFS – "N" Drive, by Vendor.

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SAMPLE NOTICE TO BE POSTED IN ALL DESIGNATED AREAS ACCESSABLE TO THE PUBLIC

ADVENTIST HEALTHCARE NOTICE OF AVAILIBILITY OF FINANCIAL ASSISTANCE

Shady Grove Adventist, Potomac Ridge Behavioral Health System, Washington Adventist Hospital, Hackettstown Community Hospital and Adventist Rehab Hospital of Maryland will make available a reasonable amount of health care without charge to persons eligible under Community Services Administration guidelines. Financial Assistance is available to patients whose family income does not exceed the limits designated by the Income Poverty Guidelines established by the Community Services Administration. The current income requirements are the following. If your income is not more than twice these amounts, you may qualify for Financial Assistance.

Each hospital's indigent care policy will be governed by their respective state's poverty guidelines and will become part of this policy as attachments.

<u>Size of Family Unit</u>	<u>Guideline</u>
1	_\$10,830
2	_\$14,570
3	\$18,310
4	\$22,050
5	\$25,790
6	\$29,530
7	\$33,270
8	\$37,010

2009 Poverty Guidelines

Note: The guidelines increase \$3,600 for each additional family member.

If you feel you may be eligible for Financial Assistance and wish to apply, please obtain an application for Community Financial Assistance from the Admissions Office or by calling (301) 315-3660. A written determination of your eligibility will be made within thirty working days of your request.

Revised October 2009

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Washington Adventist
Potomac Ridge
Shady Grove Adventist
Adventist Rehab Hospital of Maryland
Hackettstown Community Hospital

COMMUNITY FINANCIAL APPLICATION- DEMOGRAPHICS

Date:Account Number(s)	
Patient Name:	Birth Date:
Address:	Sex:
Home Telephone:	Work Telephone:
Social Security #:	US Citizen: No Residence:
Marital Status: Married	Single Divorced
Name of Person Completing Application_	
Dependents Listed on Tax Form:	
Name:	Age:Relationship:
Employment: Patient employer	Spouse employer
Name:	Name:
Address:	Address:
Telephone #:	Telephone #:
Social Security #:	Social Security #:
How long employed:	How long employed:
TOTAL F	FAMILY INCOME \$

Note: All Financial applications must be accompanied by income verification for each working family member. Be sure you have attached income verification for all amounts listed above. This verification may be in the following forms: minimum of 3 months worth of pay-stubs, or a statement from your employer and also include your 2007 taxes or W-2s. If you are not working and are not receiving state or county assistance, please include a "Letter of Support" from the individual or organization that is covering your living expenses.

ADVENTIST HEALTH CARE, INC.

Corporate Policy Manual

Financial Assistance

COMMUNITY FINANCIAL APPLICATION- LIVING EXPENSES

EXPENSES:

Rent / Mortgage		
Food		
Transportation		
Utilities		
Health Insurance premiur	ns	
Medical expenses not cov	vered by insurance	
Doctor:		
Hospital:		

TOTAL: _____

Has the applicant ever applied or is currently applying for Medical Assistance?

Please Circle the appropriate answer: **YES or NO**

If yes, please provide the status of your application below (caseworker name, DSS office location, etc.)

I hereby certify that to the best of my knowledge and belief, the information listed on this statement is true and represents a complete statement of my family size and income for the time period indicated.

Applicant Signature: _____ Date: _____

Return Application To: Adventist HealthCare Patient Financial Services

Attn: Customer Service Manager

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1801 Research Blvd, Suite 300

Rockville, MD 20850

COMMUNITY FINANCIAL ASSISTANCE APPLICATION- OFFICIAL DETERMINATION ONLY

This application was: Denied /Approved /Need more information

The reason for Denial:

What additional information is needed:

Approval Details:

Patient approved for _____% \$_____ will be a Financial Assistance Adjustment \$_____ will be the patient's responsibility

Approval Letter was sent on ____

AUTHORIZED SIGNATURES:

CS/COLLECTION MANAGER UP TO \$1500.00

Sr. ASSISTANT DIRECTOR UP TO \$2500.00

REGIONAL DIRECTOR UP TO \$25,000.00

HOSPITAL CFO OVER \$25,000.00

Revised October 2008

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2009 POVERTY GUIDELINES

FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	100%	\$10,830	100% ALLOWANCE	0%
2	100%	\$14,570	100% ALLOWANCE	0%
3	100%	\$18,310	100% ALLOWANCE	0%
4	100%	\$22,050	100% ALLOWANCE	0%
5	100%	\$25,790	100% ALLOWANCE	0%
6	100%	\$29,530	100% ALLOWANCE	0%
7	100%	\$33,270	100% ALLOWANCE	0%
8	100%	\$37,010	100% ALLOWANCE	0%

FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	125%	\$13,537	90% ALLOWANCE	0%
2	125%	\$18,212	90% ALLOWANCE	0%
3	125%	\$22,887	90% ALLOWANCE	0%
4	125%	\$27,562	90% ALLOWANCE	0%
5	125%	\$32,237	90% ALLOWANCE	0%
6	125%	\$36,912	90% ALLOWANCE	0%
7	125%	\$41,587	90% ALLOWANCE	0%
8	125%	\$46,262	90% ALLOWANCE	0%

FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	150%	\$16,245	80% ALLOWANCE	0%
2	150%	\$21,855	80% ALLOWANCE	0%
3	150%	\$27,465	80% ALLOWANCE	0%
4	150%	\$33,075	80% ALLOWANCE	0%
5	150%	\$38,685	80% ALLOWANCE	0%
6	150%	\$44,295	80% ALLOWANCE	0%
7	150%	\$49,905	80% ALLOWANCE	0%
8	150%	\$55,515	80% ALLOWANCE	0%

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FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	175%	\$18,952	70% ALLOWANCE	0%
2	175%	\$25,497	70% ALLOWANCE	0%
3	175%	\$32,042	70% ALLOWANCE	0%
4	175%	\$38,587	70% ALLOWANCE	0%
5	175%	\$45,132	70% ALLOWANCE	0%
6	175%	\$51,677	70% ALLOWANCE	0%
7	175%	\$58,222	70% ALLOWANCE	0%
8	175%	\$64,767	70% ALLOWANCE	0%

FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	200%	\$21,660	60% ALLOWANCE	0%
2	200%	\$29,140	60% ALLOWANCE	0%
3	200%	\$36,620	60% ALLOWANCE	0%
4	200%	\$44,100	60% ALLOWANCE	0%
5	200%	\$51,580	60% ALLOWANCE	0%
6	200%	\$59,060	60% ALLOWANCE	0%
7	200%	\$66,540	60% ALLOWANCE	0%
8	200%	\$74,020	60% ALLOWANCE	0%

FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	225%	\$24,367	50% ALLOWANCE	50%
2	225%	\$32,782	50% ALLOWANCE	50%
3	225%	\$41,197	50% ALLOWANCE	50%
4	225%	\$49,612	50% ALLOWANCE	50%
5	225%	\$58,027	50% ALLOWANCE	50%
6	225%	\$66,442	50% ALLOWANCE	50%
7	225%	\$74,857	50% ALLOWANCE	50%
8	225%	\$83,272	50% ALLOWANCE	50%

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FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	250%	\$27,075	40% ALLOWANCE	60%
2	250%	\$36,425	40% ALLOWANCE	60%
3	250%	\$45,775	40% ALLOWANCE	60%
4	250%	\$55,125	40% ALLOWANCE	60%
5	250%	\$64,475	40% ALLOWANCE	60%
6	250%	\$73,825	40% ALLOWANCE	60%
7	250%	\$83,175	40% ALLOWANCE	60%
8	250%	\$92,525	40% ALLOWANCE	60%

FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	275%	\$29,782	30% ALLOWANCE	70%
2	275%	\$40,067	30% ALLOWANCE	70%
3	275%	\$50,352	30% ALLOWANCE	70%
4	275%	\$60,637	30% ALLOWANCE	70%
5	275%	\$70,922	30% ALLOWANCE	70%
6	275%	\$81,207	30% ALLOWANCE	70%
7	275%	\$91,492	30% ALLOWANCE	70%
8	275%	\$101,777	30% ALLOWANCE	70%

FAMILY UNIT SIZE	INCOME GUIDELINE	ANNUAL INCOME	UNCOMPENSATED CARE AMOUNT	PATIENT RESPONSIBILITY AMOUNT
1	300%	\$32,490	20% ALLOWANCE	80%
2	300%	\$43,710	20% ALLOWANCE	80%
3	300%	\$54,930	20% ALLOWANCE	80%
4	300%	\$66,150	20% ALLOWANCE	80%
5	300%	\$77,370	20% ALLOWANCE	80%
6	300%	\$88,590	20% ALLOWANCE	80%
7	300%	\$99,810	20% ALLOWANCE	80%
8	300%	\$111,030	20% ALLOWANCE	80%

Corporate Policy Manual

Financial Assistance

Effective Date Cross Referenced Reviewed: Revised:	01/08 : Previously: Charity Care Policy 02/09 05/09	Policy No: Origin: Authority: Page:	AHC 3.19 PFS EC 13 of 13
PFS Current	Manual Writeoff and Adjustment > \$100 Process Tuesday, November 25, 2008	Americ automa	DN- Search a - will develop ted write-off for approved accounts

PFS Collectors request adjustment amount less than / equal \$150 Tier 1.2- Third party Collections Tier 1.1- Selfpay collections Manager review and approve all Manager reviews and approves requests greater than \$150 and charity WOFF adjustment greater under / equal \$1,500 from team (than 150 and under / equal GOV and Non-Gov team) \$1,500 Tier 2- Asst. Director review and approve all requests greater than \$1,500 and under/equal \$2,500 from team (GOV and Non-Gov team) Data Control to post approved charity writoff/ adjustment Tier 3- Requests greater \$2,500 and less than \$25,000 will be approved by PFS Regional Director

Tier 4- Requests greater than

\$25,000 will be approved by Facility CFO, CFOs send approval back to PFS Reginal Director

Washington Adventist Hospital Community Benefits Report For the Year Ended June 30, 2010

Appendix 3 & 4 – Description of Hospital's Mission, Vision, and Value statement

Our mission is to demonstrate God's care by improving the health of people and communities through a ministry of physical, mental and spiritual healing.

Our vision is to be a leader in care and clinical service delivery, an innovator in health and medical management and an active participant in education and research.

Washington Adventist Hospital's Mission, Vision, and Value statement was developed based on the following five concepts:

- 1. Respect: Recognize the infinite worth of each individual and care for each individual as a whole person.
- 2. Integrity- Be above reproach in all that we do.
- 3. Service: Provide compassionate and attentive care in a manner that inspires confidence.
- 4. Excellence: Provide world class clinical outcomes in an environment that is safe for both our patients and our caregivers.
- **5.** Stewardship: Take personal responsibility for the efficient and effective accomplishment of our mission.

The overriding goal of our organization is to manage our staff and operations applying these concepts on a daily basis with no exceptions.