State of Maryland **Department of Health**

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Joseph Antos, PhD Vice-Chairman

Victoria W. Bayless

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James N. Elliott, M.D.

Adam Kane

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Health Services Cost Review Commission

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Chris Peterson, Director Clinical & Financial Information

Gerard J. Schmith, Director **Revenue & Regulation** Compliance

550th MEETING OF THE HEALTH SERVICES COST REVIEW COMMISSION **April 11, 2018**

EXECUTIVE SESSION

11:30 a.m.

(The Commission will begin in public session at 11:30 a.m. for the purpose of, upon motion and approval, adjourning into closed session. The open session will resume at 1:00 p.m.)

- 1. Discussion on Planning for Model Progression Authority General Provisions Article, §3-103 and **§3-104**
- 2. Update on Contract and Modeling of the All-payer Model vis-a-vis the All-Payer Model Contract Administration of Model Moving into Phase II - Authority General Provisions Article, §3-103 and **§3-104**
- 3. Discussion of Administrative Processes Authority General Provisions Article, §3-103 and §3-104

PUBLIC SESSION

1:00 p.m.

- 1. Review of the Minutes from the Public Meeting and Executive Session on March 14, 2018
- 2. New Model Monitoring
- 3. Docket Status Cases Closed

2422A – University of Maryland Medical Center 2430A - Johns Hopkins Health System

4. Docket Status – Cases Open

2429R - Garrett Regional Medical Center

2431R - Johns Hopkins Bayview Medical Center

2432R - University of Maryland Medical Center 2433A - Johns Hopkins HealthCare

2434A - University of Maryland Medical Center

- 5. Policy Update Report and Discussion
 - a. TCOC Model Update
 - Stakeholder Innovation Group Update
 - **Rate Update Factor Discussion**
 - d. National Payment Trends Affecting Hospitals

- 6. Legislative Update
- 7. Legal Report
- 8. Hearing and Meeting Schedule

Additional Reports for Review

- 1. Disclosure of the Hospital Financial and Statistical Data for FY 2017
- 2. Report on Nurse Support Program I Activities for FY 2017

Closed Session Minutes Of the Health Services Cost Review Commission

March 14, 2018

Upon motion made in public session, Chairman Sabatini called for adjournment into closed session to discuss the following items:

- 1. Discussion on Planning for Model Progression—Authority General Provisions Article, §3-103 and §3-104
- 2. Update on Contract and Modeling of the All-Payer Model vis-a-vis the All-Payer Model Contract Administration of Model Moving into Phase II Authority General Provisions Article, §3-103 and §3-104
- 3. Discussion of Administrative Processes Authority General Provisions Article, §3-303 and §3-304

The Closed Session was called to order at 12:10 p.m. and held under authority of §3-103 and §3-104 of the General Provisions Article.

In attendance in addition to Chairman Sabatini were Commissioners Antos, Colmers, Elliott, Kane, and Keane.

In attendance representing Staff were Donna Kinzer, Katie Wunderlich, Chris Peterson, Allan Pack, Claudine Williams, Alyson Schuster, Bob Gallion, and Dennis Phelps.

Also attending were Eric Lindeman, Commission Consultant, and Stan Lustman and Adam Malizio Commission Counsel.

Item One

Mr. Peterson presented and the Commission discussed the status of the Clearance Process of the new Model.

Item Two

Mr. Lindeman updated the Commission on Medicare data and analysis vis-a-vis the All-Payer Model Agreement.

Item Three

Chairman Sabatini presented and the Commission and staff discussed improvements to the handling of staff policy recommendations.

The Closed Session was adjourned at 1:15 p.m.

MINUTES OF THE 549th MEETING OF THE HEALTH SERVICES COST REVIEW COMMISSION March 14, 2018

Chairman Nelson Sabatini called the public meeting to order at 12:10 p.m. Commissioners Joseph Antos, John Colmers, James Elliott, M.D., Adam Kane, and Jack C. Keane were also in attendance. Upon motion made by Commissioner Colmers and seconded by Commissioner Antos, the meeting was moved to Executive Session. Chairman Sabatini reconvened the public meeting at 1:23 p.m.

REPORT OF MARCH 14, 2018 EXECUTIVE SESSION

Dennis Phelps, Associate Director, Audit & Compliance, summarized the minutes of the March 14, 2018 Executive Session.

NEW STAFF

Chris Peterson, Director Clinical & Financial Information, introduced new staff member Karen Teague. Ms. Teague will be working as a Rate Analyst.

ITEM I REVIEW OF THE MINUTES FROM FEBRUARY 14, 2018 EXECUTIVE SESSION AND PUBLIC MEETING

The Commissioners voted unanimously to approve the minutes of the February 14, 2018 Public Meeting and Executive Session.

<u>ITEM II</u> NEW MODEL MONITORING

Ms. Caitlin Grim, Assistant Chief, Hospital Rate Regulation, reported that the total cost of care savings for the twelve months ending December 2017 was \$128,848,551. Ms. Grim noted that Maryland's Medicare Total Cost of Care per Capita spending growth is trending closer to the nation for the same period.

Ms. Grimm stated that Monitoring Maryland Performance (MMP) for the new All-Payer Model for the month of January focuses on the fiscal year (July 1 through June 30) results.

Ms. Grimm reported that for the seven month period ended January 31, 2018, All-Payer total gross hospital revenue increased by 4.35% over the same period in FY 2017. All-Payer total gross hospital revenue for Maryland residents increased by 4.47%. All-Payer gross hospital revenue for non-Maryland residents increased by 3.13%.

Ms. Grimm reported that for the seven month period ended January 31, 2018, Medicare Fee-For-

Service gross hospital revenue increased by 3.85% over the same period in FY 2017. Medicare Fee-For-Service gross hospital revenue for Maryland residents increased by 3.84%. Maryland Fee-For-Service gross hospital revenue for non-residents increased by 3.99%.

Ms. Grimm reported that for the seven months of the fiscal year ended January 31, 2018 over the same period in CY 2017:

- All Payer in State capita hospital revenue growth was 3.99 %.
- Medicare Fee for Service hospital revenue growth in State was 2.91%.

According to Ms. Grimm, for the seven months of the fiscal year ended January 31, 2018, unaudited average operating profit for acute hospitals was 2.87%. The median hospital profit was 3.13%, with a distribution of (0.02%) in the 25th percentile and 7.60% in the 75th percentile. Rate Regulated profits were 6.76%.

<u>ITEM III</u> <u>DOCKET STATUS- CLOSED CASES</u>

2423A – Johns Hopkins Health System 2425A – Johns Hopkins Health System 2427A – Johns Hopkins Health System 2428A – Johns Hopkins Health System

<u>ITEM IV</u> <u>DOCKET STATUS- OPEN CASES</u>

2422A- University of Maryland Medical Center

The University of Maryland Medical Center ("the Hospital") filed an application with the HSCRC on January 12, 2018 for an alternative method of rate determination, pursuant to COMAR 10.37.10.06. The Hospital requests approval from the HSCRC to continue to participate in a global rate arrangement for solid organ and blood and bone marrow transplant services with LifeTrac, Inc. Network for a period of one year, effective April 1, 2018

Staff recommends that the Commission approve the Hospital's application to continue to participate in the global rate arrangement for solid organ and bone marrow transplant services with LifeTrac, Inc. Network for one year beginning on April 1, 2018, and that approval be contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation.

2430A- Johns Hopkins Health System

Johns Hopkins Health System (the "System") filed an application with the HSCRC on February 27, 2018 on behalf of Johns Hopkins Hospital and Johns Hopkins Bayview Medical Center (the "Hospitals") and on behalf of Johns Hopkins HealthCare, LLC and Johns Hopkins Employer Health Programs, Inc. for an alternative method of rate determination, pursuant to COMAR

10.37.10.06. The System requests approval from the HSCRC to continue to participate in a global rate arrangement for transplant, joint replacement, and pancreatic cancer services with Crawford Advisors, LLC for a period of one year beginning April 1, 2018.

Staff recommends that the Commission approve the Hospitals' application to continue to participate in the global rate arrangement for transplant, joint replacement, and pancreatic cancer services with Crawford Advisors, LLC for a period of one year beginning April 1, 2018, and that approval be contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation. Commissioner Colmers recused himself from the discussion and vote.

2431R- Johns Hopkins Bayview Medical Center

No action is required as Commissioners granted Staff a 30 day extension for review of Proceeding 2431R Johns Hopkins Bayview Medical Center.

2429R Garrett Regional Medical Center

Adam Malizio, Commission Counsel, noted that the statute requires that if a hearing is to be held, the Commission must set a time and place for such hearing within 65 days of the filing of the full rate application. Mr. Malizio indicated that the Hospital, through its attorney, agreed to waive this requirement.

ITEM V PRESENTATION BY PENINSULA REGIONAL MEDICAL CENTER ON POPULATION HEALTH INITIATIVES

Steven Leonard, President and Chief Executive Officer, Bruce Ritchie, Vice President of Finance and Chief Financial Officer, and Dr. Kathryn Fiddler, Vice President of Population Health, of Peninsula Regional Medical Center (PRMC), presented an update of the PRMC population health program (See "Population Health/System Update" on the HSCRC website).

Mr. Leonard provided a background on the history of PRMC and the services and level of care provided both in the hospital and in the community. Mr. Leonard noted that PRMC service area population is approximately 480,000.

Dr. Fiddler explained how PRMC is focused on building population health models outside the walls of the hospital by engaging the community and following the "triple aim" of health care. Dr. Fiddler reviewed the PRMC population timeline highlighting various milestones over the past five years. Noted milestones included the formation of the Executive Leadership group in 2014, the conversion to EPIC system in 2016, and more recently, participation in various care redesign programs. She also provided data detailing the cost savings produced by the Transforming Clinical Practice Initiative program (TCPI). The TCPI program is a grant funded initiative that promotes improved quality and reduced costs in primary and specialty care.

Mr. Leonard noted a concern regarding challenges to population health evolution, including rising drug costs and patient flow. Mr. Leonard noted that patient flow is difficult in Maryland and that hospitals have resorted to sending patients to other states as a result. Mr. Leonard also stated that physician employment is increasingly challenging as recruitment is negatively impacted by a lack of access to technology. The lack of access is due to reduced resources and the burden of unregulated physician expense.

Commissioner Kane asked whether or not the EPIC initiative was a one-time expense of an ongoing expense. Mr. Ritchie stated that the one-time cost for the EPIC infrastructure \$30 million was depreciated over seven years, while other fees would be ongoing.

ITEM VI FINAL RECOMMENDATION FOR UPDATES TO THE READMISSIONS REDUCTION INCENTIVE PROGRAM FOR RY 2020

Andrea Zumbrum, Chief Quality Analysis and Reporting, presented Staff's final recommendation on the Readmission Incentive Program for FY 2020 (see "Final Recommendation for the Readmissions Reduction Incentive Program for Rate Year 2020"- on the HSCRC website).

Ms. Zumbrum noted that the only change from the draft recommendation was the addition of an update to the improvement target. Therefore, Staff's final recommendation for the Maryland Rate Year (RY) 2020 Readmissions Reduction Incentive Program policy (RRIP) is as follows:

- 1. The RRIP policy provides incentives to reduce readmissions on an all-payer basis.
- 2. Hospital performance is measured as the better of attainment or improvement.
- 3. Due to ICD-10 transition, a compounded improvement target is used that combines Calendar Year (CY) 2013 to Calendar Year (CY) 2016 improvement (under ICD-9) and CY2016 to CY 2018 improvement (under ICD-10); the preliminary combined improvement target will be set at 14.30% percent for CY 2020.
- 4. The attainment threshold is set at the 25th percentile of hospital performance in CY 2017, with an improvement factor (currently 2% from previous calendar year); the preliminary attainment target is 10.70 percent for CY 2018.
- 5. Hospitals are eligible for a maximum reward of 1 percent, or a maximum penalty of 2 percent, based on the better of their attainment or improvement scores.

Staff will review the improvement target and attainment benchmark in April/May against finalized CY 2017 data in order to bring back to the Commission revised performance targets if data trends warrant the revision. This may necessitate an additional vote from Commissioners.

Commissioner Keane commented that, in the future, we should focus on Medicare readmission only. Also, we should be looking at an attainment only scale for readmissions. And finally, that going forward it is important to make sure that the possible substitution of ER visits and observation stays and their impact on readmissions be taken into account in the methodology.

Mr. Peterson noted that in discussion with the Center for Medicare & Medicaid Innovation (CMMI) representative that our authority for the waiver is based on an All-Payer system and that switching to Medicare only for readmissions is problematical.

Commissioner Colmers noted that for the upcoming year we need to redouble our efforts in the area of socioeconomic and other adjustments. Commissioner Colmers agreed with Commissioner Keane that attainment with the appropriate adjustments is a better approach to measuring quality.

The Commission voted unanimously to approve staff's recommendation.

ITEM VII POLICY UPDATE REPORT AND DISCUSSION

Mr. Peterson provided an update on the status of the enhanced Total Cost of Care (TCOC) Model. He noted that the leadership at the Department of Health and Human Services (HHS) and the Centers for Medicare & Medicaid Services (CMS) have expressed support of the current agreement. Staff has received new contract language for the TCOC Model, as well as a new draft of the amendment to the current agreement to institute the Medicare Performance Adjustment (MPA). Though no timeline was provided, HHS promised to review the model and continue to move through the clearance process.

Mr. Peterson discussed the formation of the Stakeholder Innovation Group (SIG) to develop new provider led care redesign tracks and delivery models. Mr. Peterson stated that SIG is discussing the provider survey issued by the Maryland Department of Health, which deals with identifying those ideas which are most likely to expand innovation, to improve quality, and reduce care. The SIG is also discussing accessing data to guide Medicare savings opportunities and develop new programs.

Allan Pack, Director Population Based Methodologies, provided an update on the status of three work groups

Performance Measurement-Work group is completing its work to update the rate year 2020 policies. The work group is also finalizing the definition of "avoidable utilization" for rate year 2019.

Clinical Adverse Event Measures –Nominations for this sub-group of the Performance Measurement workgroup which is to evaluate and recommend changes to measuring hospital acquired complications met for the first time in February and will continue to meet monthly.

Inter-hospital Cost Comparisons (ICC) - This work group is developing a scoring matrix to use in full rate applications. The scoring matrix includes price efficiency, Medicare total cost of care growth in primary service areas, and quality improvement and attainment scoring. The ICC work group will continue to meet quarterly to address other comparison issues, including revenue excluded from price efficiency measures.

Mr. Peterson noted that the TCOC work group is collecting the information needed for Accountable Care Organization attribution under the Medicare Performance Adjustment (MPA). The work group continues to explore options under the MPA.

ITEM VIII LEGISLATIVE UPDATE

Ms. Katie Wunderlich, Director Engagement and Alignment presented a summary of the legislation of interest to the HSCRC (See Legislative List Feb. 2018- on the HSCRC website)

The Bills included: 1) House Bill 160/Senate Bill 185 – Budget Bill FY 2019, House Bill 161/Senate Bill 187- Budget Reconciliation and Financing Act of 2018, House Bill 1782 – Maryland Health Care Access Act of 2018, House Bill 1795- Maryland Health Benefit Exchange - Establishment of a Reinsurance Program Senate Bill 387 - Health Insurance- Health Care Access Program, House Bill 660- Public Health- State Provided Health Care Benefits for State Benefits, Senate Bill 878/House Bill 1312- Health Insurance- Medicaid Buy-In Task Force, Senate Bill 1011/House Bill 1167 - Protect Maryland Health Care Act of 2018, Senate Bill 690/House Bill 726- Maryland Department of Health-Basic Health Program - Implementation, Senate Bill 30/House Bill 1581- Health Care Malpractice Qualified Expert, House Bill 0289/Senate Bill 36- Civil Actions- Noneconomic Damages, Senate Bill 0862/House Bill 909-Maryland No-Fault Birth Injury, House Bill 384 – Substance Use Facilities and Programs – Certificate of Need-Repeal of Requirement, Senate Bill 619/House Bill 1282- Health Maintenance Organization- Certificate of - Patient's Bill of Rights, House Bill 596/Senate Bill 234- Interstate Medical Licensure Compact, House Bill 614/Senate Bill 390- Hospitals- Changes in Status- Hospital Employee Retraining and Placement, House Bill 562/Senate Bill 530-Hospitals- Patient's Bill of Rights, House Bill855/Senate Bill 1082- State Government-Regulations Impacting Small Businesses – Economic Impact Analysis, Senate Bill 0923 – Maryland All-Payer Model Agreement – Medicare Skilled Nursing Facility 3 – Day Rule – Waiver, Senate Bill 1056- Rural Health Collaborative Pilot, Senate Bill 682- Medical Assistance Program and Health Insurance- Emergency Medical Services Providers - Coverage and Reimbursement of Services, Senate Bill 1056- Rural Health Collaborative Pilot, Senate Bill 0017- Health Information Exchange- Definitions and Regulations, Senate Bill 527 - Health-Standards of Involuntary Admissions and Petitions for Emergency Evaluation- Modification, Senate Bill 1023/House Bill 1194- Drug Cost Review Commission, Senate Bill 835/House Bill 1682- Maryland Medical Assistance Program- Collaborative Care Pilot Program, Senate Bill 0921/House Bill 1531- Task Force on the Premature Discharge of Patients With Substance Use Disorders, Senate Bill 994/House Bill 1541- Disclosure of Tax Benefits- Nonprofit Hospitals, House Bill 115/ Senate Bill 13- Electronic Prescription Records Cost Saving Act of 2018, House Bill 1804- Health- University of Maryland System - Grant and House Bill 0041 Hospitals-Community Benefit Report - Disclosure of Tax Exemption and Senate Bill 1024/House Bill 1519- Self Referrals- Oncology Group Practices- Exemptions

ITEM IX HEARING AND MEETING SCHEDULE

April 11, 2018 Times to be determined, 4160 Patterson Avenue

HSCRC Conference Room

May 9, 2018 Times to be determined, 4160 Patterson Avenue

HSCRC Conference Room

There being no further business, the meeting was adjourned at 2:47 p.m.



Monitoring Maryland Performance Medicare Fee-for-Service (FFS)

Data through December 2017 - Claims paid through February

Source: CMMI Monthly Data Set



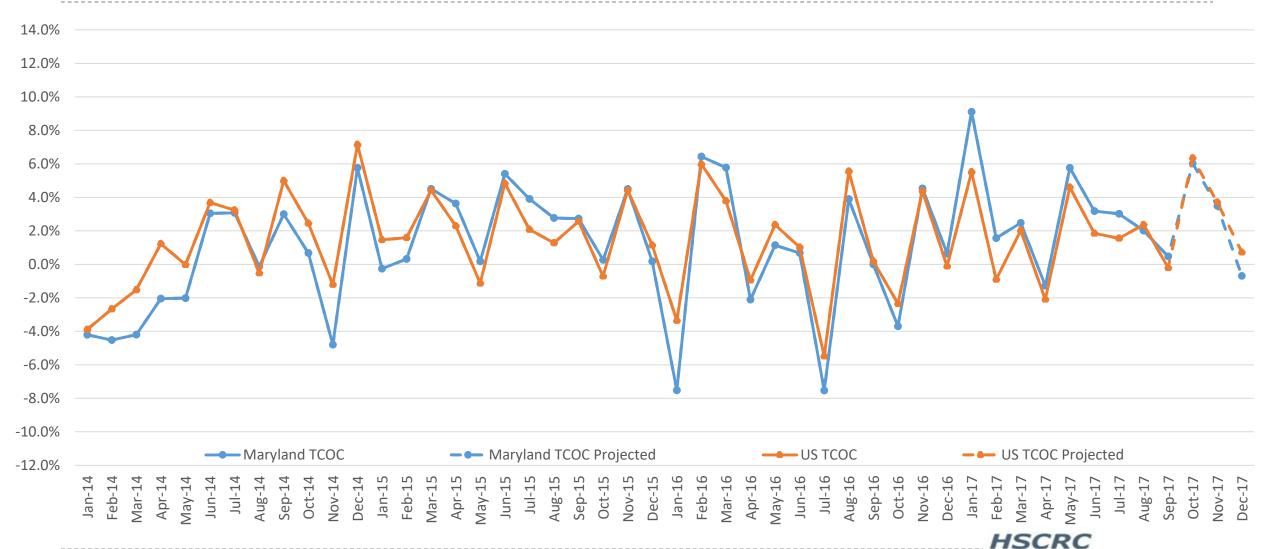
Disclaimer:

Data contained in this presentation represent analyses prepared by HSCRC staff based on data summaries provided by the Federal Government. The intent is to provide early indications of the spending trends in Maryland for Medicare FFS patients, relative to national trends. HSCRC staff has added some projections to the summaries. This data has not yet been audited or verified. Claims lag times may change, making the comparisons inaccurate. ICD-10 implementation and EMR conversion could have an impact on claims lags. These analyses should be used with caution and do not represent official guidance on performance or spending trends. These analyses may not be quoted until public release.



Medicare Total Cost of Care per Capita

Actual Growth Trend (CY month vs. prior CY month)



Annual Total Cost of Care Savings



Health Services Cost Review Commission



Monitoring Maryland Performance Financial Data

Year to Date through February 2018*

Source: Hospital Monthly Volume and Revenue and Financial Statement Data Run: April 2018

*Not adjusted for undercharge that occurred in Jul-Dec 2016



The per capita growth data pertaining to the Medicare FFS beneficiary counts beginning January 1, 2017 have been revised. CMS has changed the enrollment source for the Chronic Condition Data Warehouse (CCW) from the Enrollment Database (EDB) to the Common Medicare Environment (CME) database.

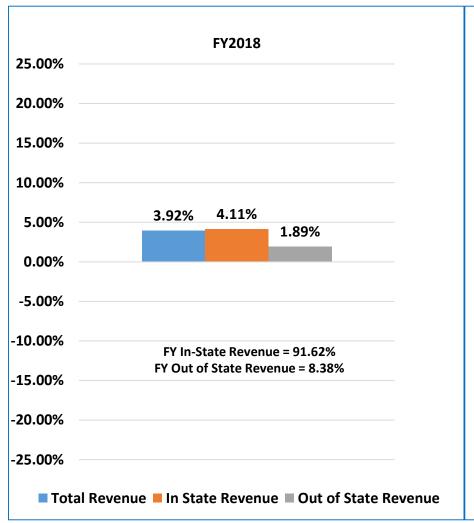
Part A changed very slightly and Part B is more noticeably changed.

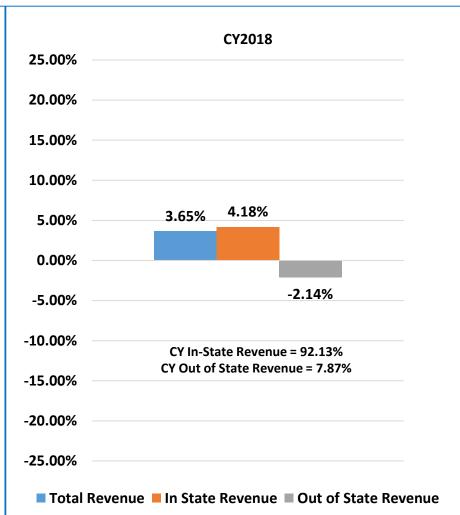
The Population Estimates from the Maryland Department of Planning have been revised in December, 2017. The new FY 18 Population growth number is 0.46%.



Gross All Payer Hospital Revenue Growth

FY 2018 (July 17 – Feb 18 over July 16 – Feb 17) and CY 2018 (Jan-Feb 18 over Jan-Feb 17)





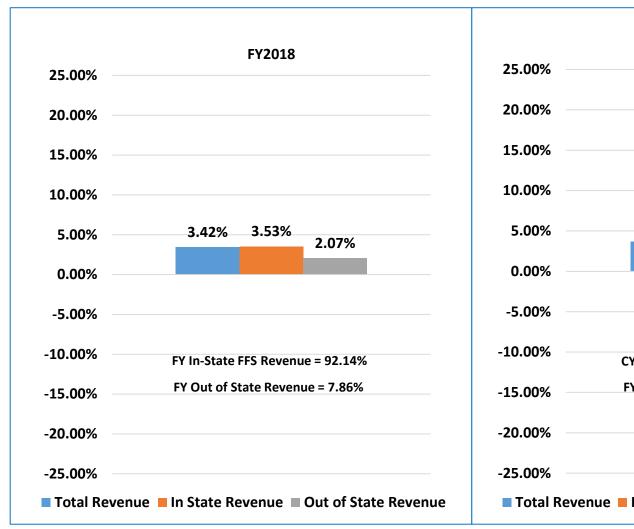
The State's Fiscal Year begins July 1

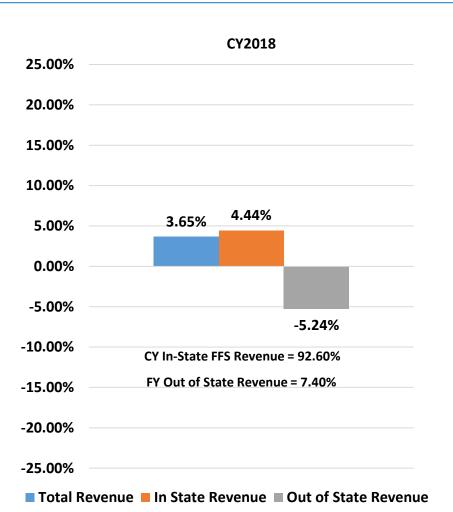




Gross Hospital Medicare Fee for Service Revenue

Growth FY 2018 (July 17 – Feb 18 over July 16 – Feb 17) and CY 2018 (Jan - Feb 18 over Jan – Feb 17)





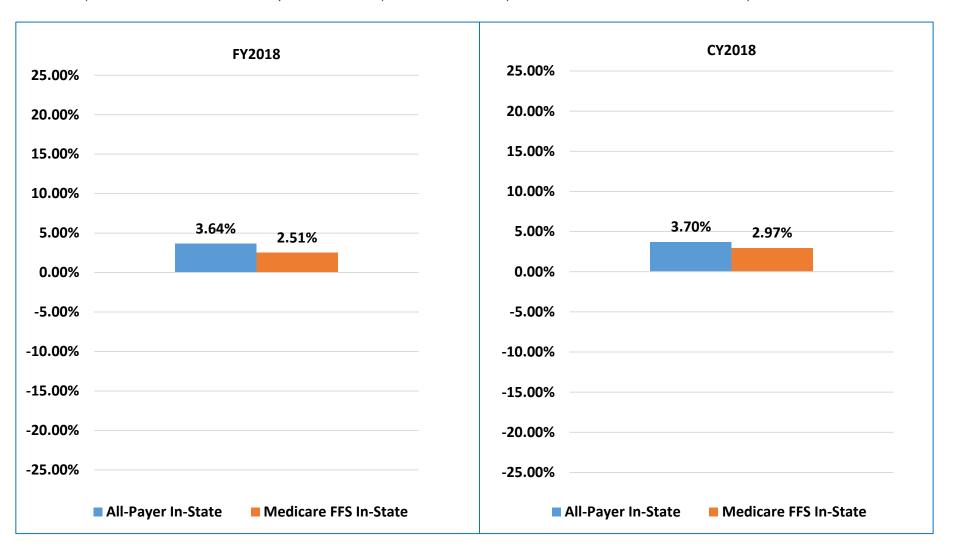
The State's Fiscal Year begins July 1





Hospital Revenue Per Capita Growth Rates

FY 2018 (Jul 17-Feb 18 over July 16-Feb 17) and CY 2018 (Jan-Feb 17 over Jan-Feb 18)



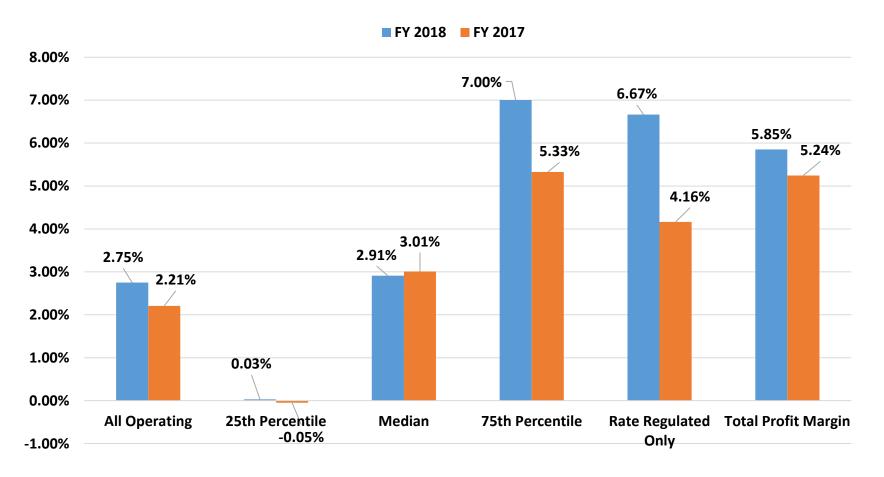
The State's Fiscal Year begins July 1





Hospital Operating and Total Profits

Fiscal Year 2018 (July 2017 – February 2018) Compared to Same Period in Fiscal Year 2017 (July 2016 – February 2017)

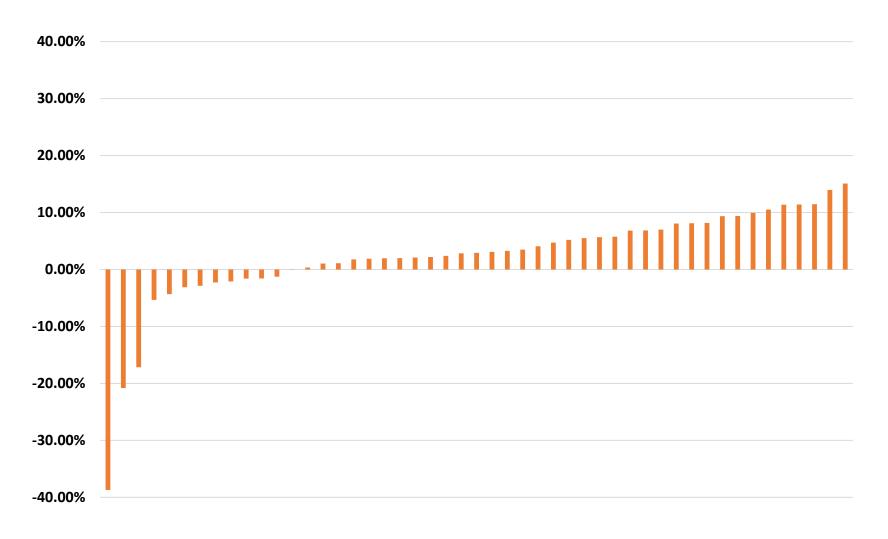


FY 2018 unaudited hospital operating profits to date show an increase of 0.54 percentage points in total operating profits compared to the same period in FY 2017. Rate regulated profits for FY 2018 have increased by 2.51 percentage points compared to the same period in FY 2017.



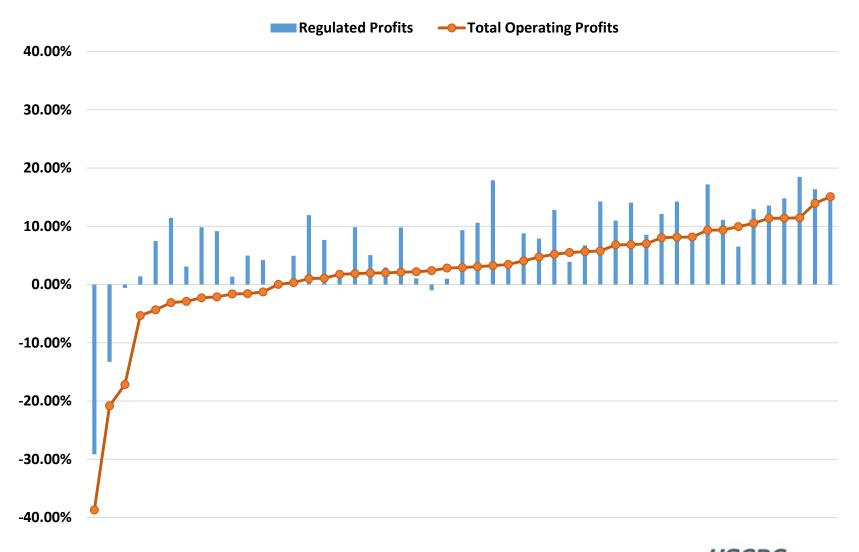
Operating Profits by Hospital

Fiscal Year 2018 (July 2017 - February 2018)



Regulated and Operating Profits by Hospital

Fiscal Year 2018 (July 2017 - February 2018)



Monitoring Maryland Performance Financial/Utilization Data

Calendar Year to Date through February 2018

Source: Hospital Monthly Volume and Revenue Data

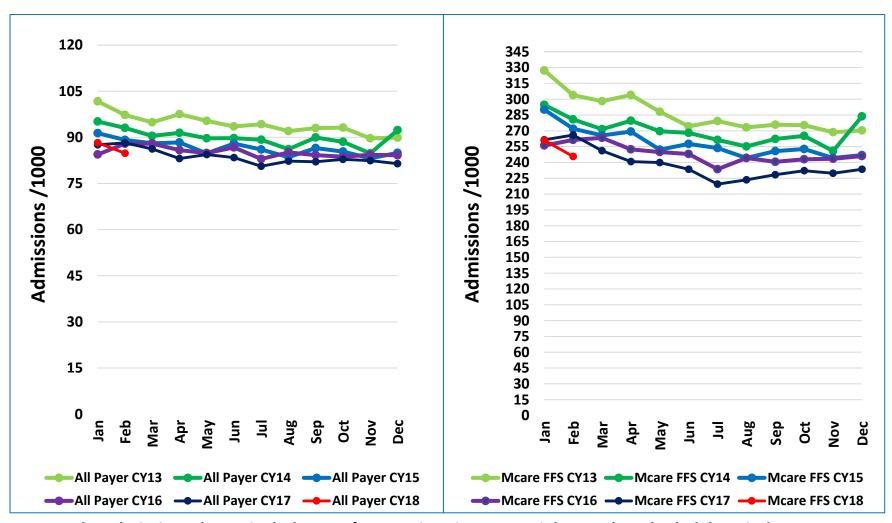
The per capita growth data pertaining to the Medicare FFS beneficiary counts beginning January 1, 2017 have been revised. CMS has changed the enrollment source for the Chronic Condition Data Warehouse (CCW) from the Enrollment Database (EDB) to the Common Medicare Environment (CME) database. Part A changed very slightly and Part B is more noticeably changed.

The Maryland Department of Planning released new population estimates in December 2017. The population numbers used to calculate the ADK, BDK and EDK have been revised accordingly.



Annual Trends for ADK Annualized

All Payer and Medicare Fee For Service (CY 2013 through CY 2018 February)

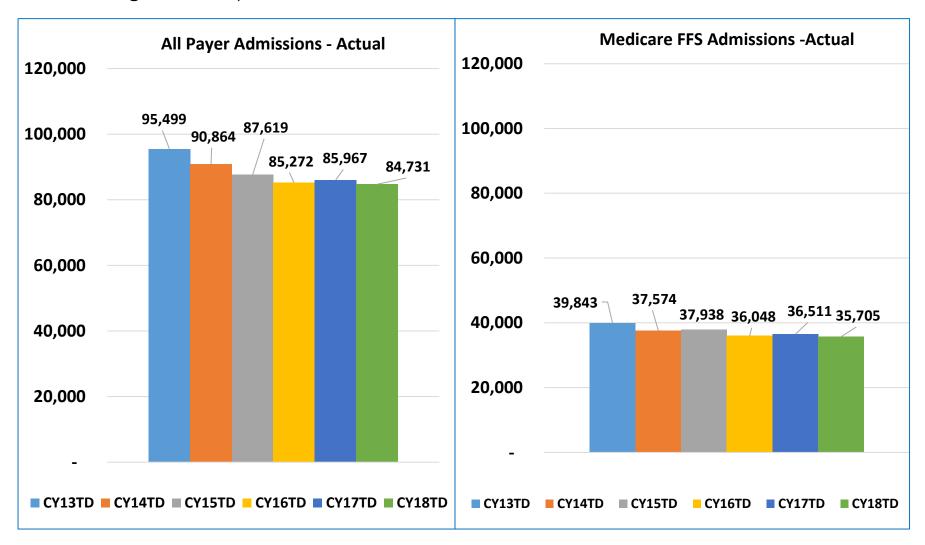


Note - The admissions do not include out of state migration or specialty psych and rehab hospitals.



Actual Admissions by Calendar Year - January

(CY 2013 through CY 2018)



Note - The admissions do not include out of state migration or specialty psych and rehab hospitals.



Change in Admissions by Calendar YTD February

(CY 2013 through CY 2018)

```
Change in All Payer Admissions CYTD13 vs. CYTD14 = -4.85%
Change in All Payer Admissions CYTD14 vs. CYTD15 = -3.57%
Change in All Payer Admissions CYTD15 vs. CYTD16 = -2.68%
Change in All Payer Admissions CYTD16 vs. CYTD17 = 0.81%
Change in All Payer Admissions CYTD17 vs. CYTD18 = -1.44%
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Change in ADK CYTD 13 vs. CYTD 14 = -5.45%
Change in ADK CYTD 14 vs. CYTD 15 = -4.06%
Change in ADK CYTD 15 vs. CYTD 16 = -3.07%
Change in ADK CYTD 16 vs. CYTD 17 = 0.36%
Change in ADK CYTD 17 vs. CYTD 18 = -1.44%
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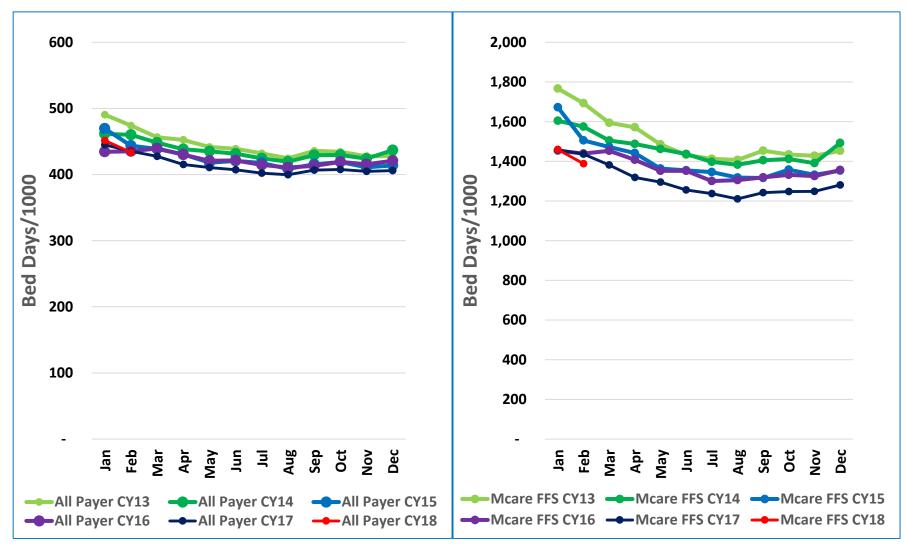
```
Change in Medicare FFS Admissions CYTD13 vs. CYTD14 = -5.69%
Change in Medicare FFS Admissions CYTD14 vs. CYTD15 =
Change in Medicare FFS Admissions CYTD15 vs. CYTD16 = -4.98%
Change in Medicare FFS Admissions CYTD16 vs. CYTD17 =
Change in Medicare FFS Admissions CYTD17 vs. CYTD18 = -2.21%
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Change in Medicare FFS ADK CYTD 13 vs. CYTD 14 =
                                                  -8.86%
Change in Medicare FFS ADK CYTD 14 vs. CYTD 15 =
                                                  -2.31%
Change in Medicare FFS ADK CYTD 15 vs. CYTD 16 =
                                                  -6.53%
Change in Medicare FFS ADK CYTD 16 vs. CYTD 17 =
                                                  0.19%
                                                  -3.71%
Change in Medicare FFS ADK CYTD 17 vs. CYTD 18 =
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Annual Trends for BDK Annualized

All Payer and Medicare Fee For Service (CY 2013 through CY 2018 February)

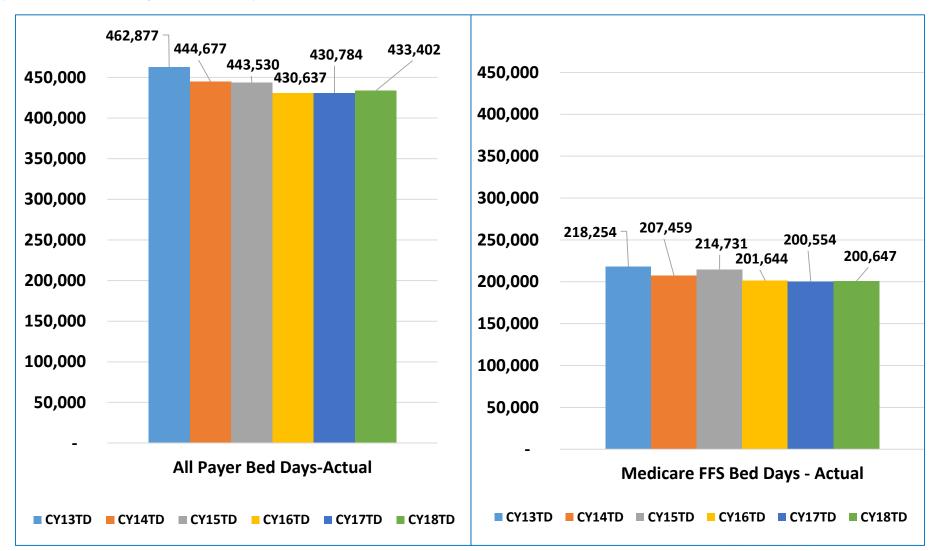


Note - The bed days do not include out of state migration or specialty psych and rehab hospitals.



Actual Bed Days by Calendar YTD February

(CY 2013 through CY 2018)



Note - The bed days do not include out of state migration or specialty psych and rehab hospitals.



Change in Bed Days by Calendar YTD February

(CY 2013 through CY 2018)

```
Change in All Payer Bed Days CYTD13 vs. CYTD14 = -3.93% Change in All Payer Bed Days CYTD14 vs. CYTD15 = -0.26% Change in All Payer Bed Days CYTD15 vs. CYTD16 = -2.91% Change in All Payer Bed Days CYTD16 vs. CYTD17 = 0.03% Change in All Payer Bed Days CYTD17 vs. CYTD18 = 0.61%
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```
Change in BDK CYTD 13 vs. CYTD 14 = -4.54%
Change in BDK CYTD 14 vs. CYTD 15 = -0.76%
Change in BDK CYTD 15 vs. CYTD 16 = -3.30%
Change in BDK CYTD 16 vs. CYTD 17 = -0.42%
Change in BDK CYTD 17 vs. CYTD 18 = 0.61%
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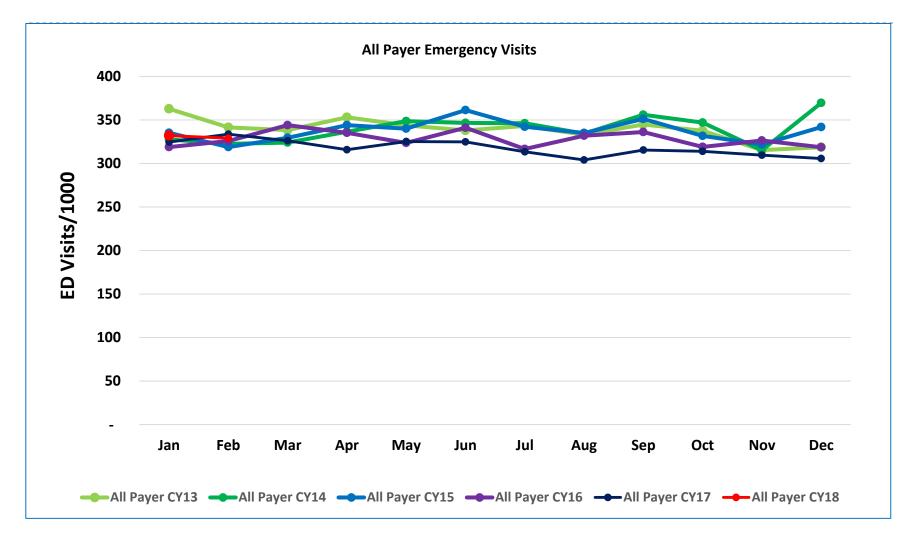
```
Change in Medicare FFS Bed Days CYTD13 vs. CYTD14 = -4.95% Change in Medicare FFS Bed Days CYTD14 vs. CYTD15 = 3.51% Change in Medicare FFS Bed Days CYTD15 vs. CYTD16 = -6.09% Change in Medicare FFS Bed Days CYTD16 vs. CYTD17 = -0.54% Change in Medicare FFS Bed Days CYTD17 vs. CYTD18 = 0.05%
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Change in Medicare FFS BDK CYTD 13 vs. CYTD 14 = -8.14%
Change in Medicare FFS BDK CYTD 14 vs. CYTD 15 = 0.14%
Change in Medicare FFS BDK CYTD 15 vs. CYTD 16 = -7.63%
Change in Medicare FFS BDK CYTD 16 vs. CYTD 17 = -1.61%
Change in Medicare FFS BDK CYTD 17 vs. CYTD 18 = -1.50%
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Annual Trends for EDK Annualized

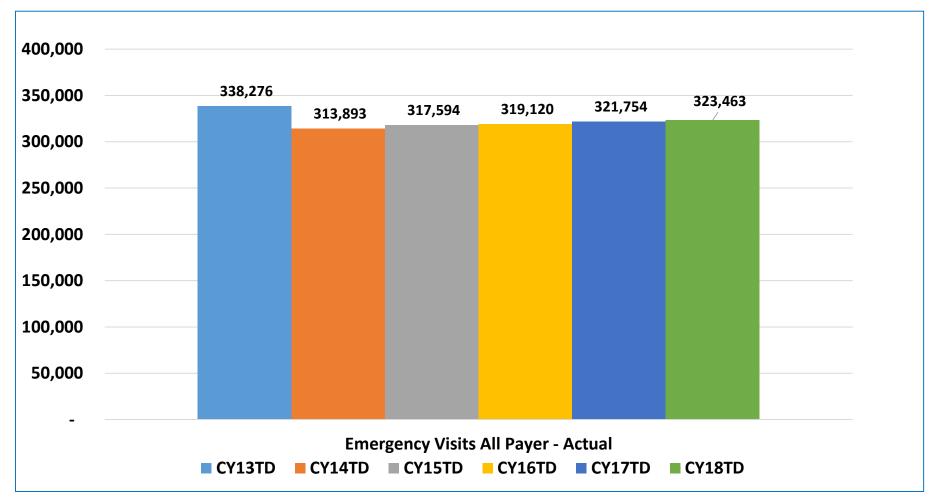
All Payer (CY 2013 through CY2018 February)



Note - The ED Visits do not include out of state migration or specialty psych and rehab hospitals.



Actual Emergency Department Visits by Calendar YTD February (CY 2013 through CY 2018)



Note - The ED Visits do not include out of state migration or specialty psych and rehab hospitals.



Change in ED Visits by Calendar YTD February

(CY 2013 through CY 2018)

```
Change in ED Visits CYTD 13 vs. CYTD 14 = -7.21%

Change in ED Visits CYTD 14 vs. CYTD 15 = 1.18%

Change in ED Visits CYTD 15 vs. CYTD 16 = 0.48%

Change in ED Visits CYTD 16 vs. CYTD 17 = 0.83%

Change in ED Visits CYTD 17 vs. CYTD 18 = 0.53%
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Change in EDK CYTD 13 vs. CYTD 14 = -7.79%

Change in EDK CYTD 14 vs. CYTD 15 = 0.67%

Change in EDK CYTD 15 vs. CYTD 16 = 0.08%

Change in EDK CYTD 16 vs. CYTD 17 = 0.37%

Change in EDK CYTD 17 vs. CYTD 18 = 0.53%
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Purpose of Monitoring Maryland Performance

Evaluate Maryland's performance against All-Payer Model requirements:

All-Payer total hospital per capita revenue growth ceiling for Maryland residents tied to long term state economic growth (GSP) per capita

- 3.58% annual growth rate
- Medicare payment savings for Maryland beneficiaries compared to dynamic national trend. Minimum of \$330 million in savings over 5 years
- Patient and population centered-measures and targets to promote population health improvement
 - Medicare readmission reductions to national average
 - 30% reduction in preventable conditions under Maryland's Hospital Acquired Condition program (MHAC) over a 5 year period
 - Many other quality improvement targets



Data Caveats

- Data revisions are expected.
- For financial data if residency is unknown, hospitals report this as a Maryland resident. As more data becomes available, there may be shifts from Maryland to out-of-state.
- Many hospitals are converting revenue systems along with implementation of Electronic Health Records. This may cause some instability in the accuracy of reported data. As a result, HSCRC staff will monitor total revenue as well as the split of in state and out of state revenues.
- All-payer per capita calculations for Calendar Year 2015 CY 2016 and FY 2017 rely on Maryland Department of Planning projections of population growth of .36% for FY18 and FY17, .52% for FY 16, and .52% for CY 15. Medicare per capita calculations use actual trends in Maryland Medicare beneficiary counts as reported monthly to the HSCRC by CMMI.





Monitoring Maryland Performance Quality Data

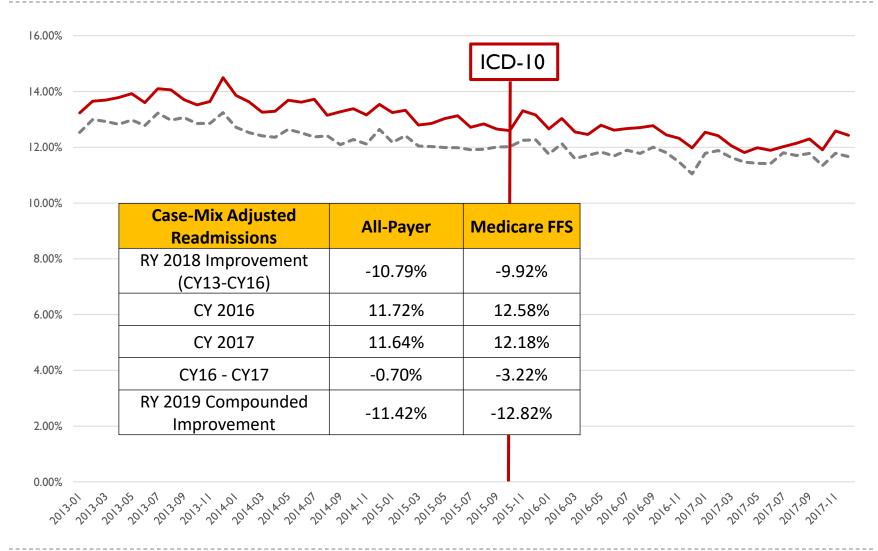
April 2018 Commission Meeting Update



Readmission Reduction Analysis

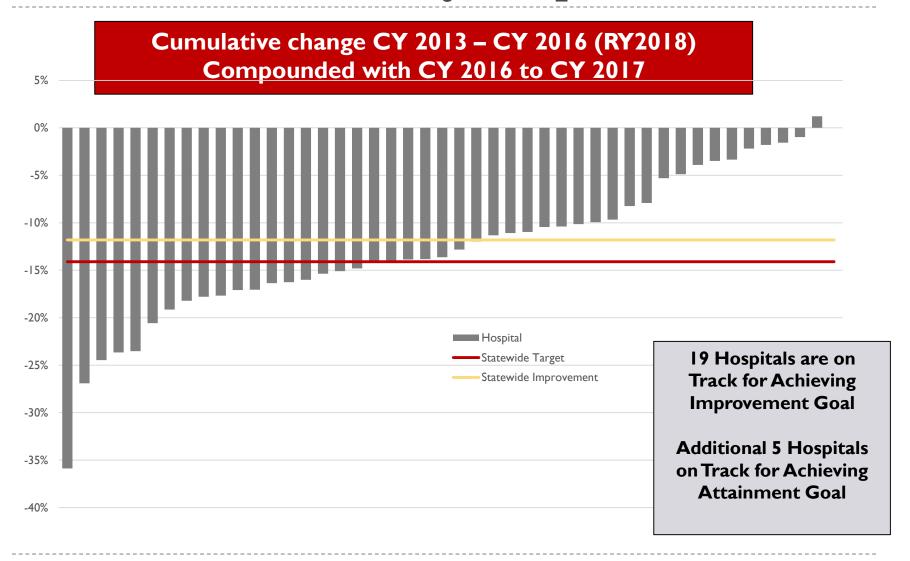


Monthly Case-Mix Adjusted Readmission Rates





Change in All-Payer Case-Mix Adjusted Readmission Rates by Hospital



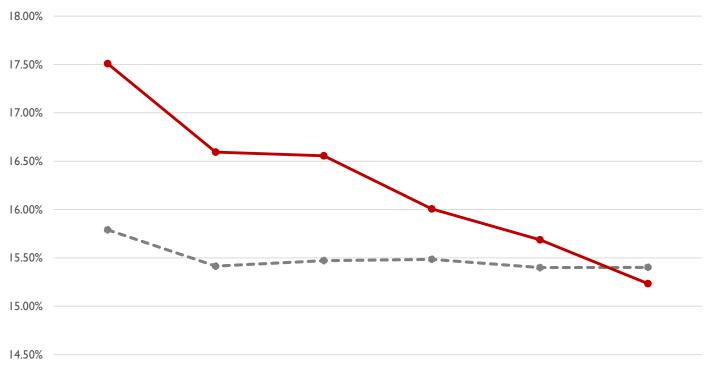
Note: Based on Final data for Jan 2013 - Dec 2017.

Medicare Readmission Model Test



Medicare Readmissions - Rolling 12 Months Trend





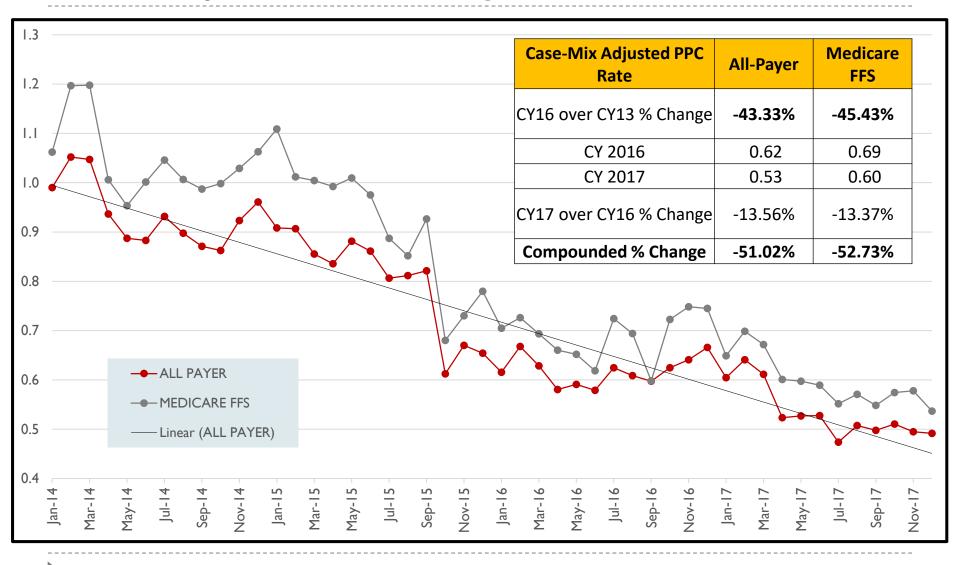
| 14.00% | | | | | | |
|-----------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | Rolling 12M 2012 | Rolling 12M 2013 | Rolling I2M 2014 | Rolling I2M 2015 | Rolling I2M 2016 | Rolling 12M 2017 |
| - - ■ National | 15.79% | 15.41% | 15.47% | 15.49% | 15.40% | 15.40% |
| — Maryland | 17.51% | 16.59% | 16.56% | 16.01% | 15.69% | 15.23% |

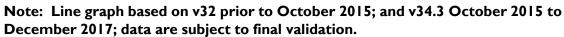


MHAC PPC Reduction Update



Monthly Case-Mix Adjusted PPC Rates





Potentially Avoidable Utilization (PAU) Monitoring

There is no Potentially Avoidable Utilization update this month due to additional data validation.



Cases Closed

The closed cases from last month are listed in the agenda

H.S.C.R.C's CURRENT LEGAL DOCKET STATUS (OPEN)

AS OF MARCH 26, 2018

A: PENDING LEGAL ACTION: NONE
B: AWAITING FURTHER COMMISSION ACTION: NONE

C: CURRENT CASES:

| Docket Number | Hospital Name | Date Docketed | Decision Required by: | Rate Order Must be Issued by: | Purpose | Analyst's Initials | File Status |
|------------------|---------------------------------------|------------------|--------------------------|-------------------------------------|----------------|-----------------------|----------------|
| 2429R | Garrett Regional Medical Center | 2/1/2018 | 7/3/2018 | 7/3/2018 | Full Rate | GS | OPEN |
| 2431R | Johns Hopkins Bayview Medical Center | 3/2/2018 | 5/3/2018 | 7/30/2018 | Partial | CK | OPEN |
| 2432R | University of Maryland Medical Center | 3/19/2018 | 4/18/2018 | 8/16/2018 | Cancer Clinics | GS | OPEN |
| 2433A | Johns Hopkins HealthCare | 3/30//18 | N/A | N/A | ARM | DNP | OPEN |
| 2434R | University of Maryland Medical Center | 4/3/2018 | N/A | N/A | ARM | DNP | OPEN |

PROCEEDINGS REQUIRING COMMISSION ACTION - NOT ON OPEN DOCKET

NONE

| IN RE: THE PARTIAL RATE | * | BEFORE THE HEALT | TH SERVICES |
|-------------------------|---|------------------|-------------|
| APPLICATION OF THE | * | COST REVIEW COM | MISSION |
| JOHNS HOPKINS BAYVIEW | * | DOCKET: | 2018 |
| MEDICAL CENTER | * | FOLIO: | 2241 |
| BALTIMORE, MARYLAND | * | PROCEEDING: | 2431R |
| | | | |
| | | | |

Staff Recommendation

April 11, 2018

I. Introduction

On March 2, 2018, Johns Hopkins Bayview Medical Center (the "Hospital"), a member of the Johns Hopkins Health System, submitted a partial rate application to the Commission pursuant to COMAR 10.37.10.03-1. The Hospital requests that its July 1, 2081 Medical Surgical Intensive Care (MIS) and Coronary Care (CCU) rates be combined effective July 1, 208, utilizing FY 2019 approved volumes and revenues.

II. Staff Evaluation

This rate quest is revenue neutral and will not result in any additional revenue for the Hospital as it only involves the combining of two revenue centers. The Hospital wishes to combine these two centers because he majority of the services provided relate to medical/surgical intensive care versus coronary care; the patients have similar staffing needs; and the nursing-to-patient staffing ratios for both patient populations are very similar. The Hospital's currently approved rates are as follows:

| | Current Rate | Budgeted Volume | Approved Revenue |
|------------------------------------|-----------------|--------------------|---------------------|
| Medical Surgical Intensive Care | \$,1755.02 | 10,094 | \$17,715,657 |
| Coronary Care | \$1,979.58 | 3,638 | \$7,201,329 |
| Combined Rate | \$1,814.52 | 13,732 | \$24,916.986 |

III. Recommendation

After reviewing the Hospital's application, the staff recommends as follows:

- 1. That the Hospital be allowed to consolidate its CCU rate into its MIS rate effective July 1, 2018;
- 2. That FY 2019 approved volume and revenue will be utilized to calculate the combined rate; and
- 3. That no change be made to the Hospital's Global Budget Revenue.

IN RE: THE APPLICATION FOR
 * BEFORE THE MARYLAND HEALTH
 ALTERNATIVE METHOD OF RATE
 * SERVICES COST REVIEW
 DETERMINATION
 * COMMISSION
 JOHNS HOPKINS HEALTH
 * DOCKET:
 2018
 SYSTEM
 * FOLIO:
 2243
 BALTIMORE, MARYLAND
 * PROCEEDING:
 2433A

Staff Recommendation
April 11, 2018

I. INTRODUCTION

On March 30, 2018, Johns Hopkins Health System ("System") filed a renewal application on behalf of its member hospitals, Johns Hopkins Hospital, Johns Hopkins Bayview Medical Center, and Howard County General Hospital (the "Hospitals") requesting approval to continue to participate in a revised global price arrangement with Life Trac (a subsidiary of Allianz Insurance Company of North America) for solid organ and bone marrow transplants and cardiovascular services. The Hospitals request that the Commission approve the arrangement for one year beginning July 1, 2018.

II. OVERVIEW OF APPLICATION

The contract will continue to be held and administered by Johns Hopkins HealthCare, LLC ("JHHC"), which is a subsidiary of the System. JHHC will continue to manage all financial transactions related to the global price contract including payments to the System hospitals and to bear all risk relating to regulated services associated with the contract.

III. FEE DEVELOPMENT

The hospital portion of the global rates, which was originally developed by calculating mean historical charges for patients receiving the procedures for which global rates are to be paid, has been adjusted to reflect recent hospital rate increases. The remainder of the global rate is comprised of physician service costs. Additional per diem payments, calculated for cases that exceeded a specific length of stay outlier threshold, were similarly adjusted.

IV. <u>IDENTIFICATION AND ASSESSMENT RISK</u>

The Hospitals will continue to submit bills to JHHC for all contracted and covered services. JHHC is responsible for billing the payers, collecting payments, disbursing payments to the Hospitals at their full HSCRC approved rates, and reimbursing the physicians. The System

contends that the arrangement among JHHC, the Hospitals, and the physicians holds the Hospitals harmless from any shortfalls in payment from the global price contract. JHHC maintains that it has been active in similar types of fixed fee contracts for several years, and that JHHC is adequately capitalized to bear the risk of potential losses.

V. <u>STAFF EVALUATION</u>

The staff found that the experience under the arrangement has been favorable for the last year. Staff believes that the Hospitals can continue to achieve a favorable performance under the arrangement.

VI. <u>STAFF RECOMMENDATION</u>

The staff recommends that the Commission approve the Hospitals' application for an alternative method of rate determination for solid organ and bone marrow transplant services for the period beginning July 1, 2018. The Hospitals must file a renewal application annually for continued participation.

Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospitals for the approved contract. This document would formalize the understanding between the Commission and the Hospitals, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

| IN RE: THE APPLICATION FOR | * | BEFORE THE MARYLAND HEALT | | |
|----------------------------|---|---------------------------|-------|--|
| ALTERNATIVE METHOD OF RATE | * | SERVICES COST REVIEW | | |
| DETERMINATION | * | COMMISSION | | |
| UNIVERSITY OF MARYLAND | * | DOCKET: | 2018 | |
| MEDICAL CENTER | * | FOLIO: | 2224 | |
| BALTIMORE, MARYLAND | * | PROCEEDING: | 2434A | |

Staff Recommendation
April 11, 2018

I. <u>INTRODUCTION</u>

University of Maryland Medical Center (the Hospital) filed an application with the HSCRC on April 3, 2018 for an alternative method of rate determination, pursuant to COMAR 10.37.10.06. The Hospital requests approval from the HSCRC to continue to participate in a global rate arrangement for heart, liver, kidney, lung, and pancreas transplants, SPK services, blood and bone marrow transplants and VAD services for a period of one year with Cigna Health Corporation beginning June 1, 2018.

II. OVERVIEW OF APPLICATION

The contract will continue be held and administered by University Physicians, Inc. ("UPI"), which is a subsidiary of the University of Maryland Medical System. UPI will manage all financial transactions related to the global price contract including payments to the Hospital and bear all risk relating to services associated with the contract.

III. FEE DEVELOPMENT

The hospital portion of the global rates was developed by calculating historical charges for patients receiving the procedures for which global rates are to be paid. The remainder of the global rate is comprised of physician service costs. Additional per diem payments were calculated for cases that exceed a specific length of stay outlier threshold.

IV. <u>IDENTIFICATION AND ASSESSMENT OF RISK</u>

The Hospital will continue submit bills to UPI for all contracted and covered services. UPI is responsible for billing the payer, collecting payments, disbursing payments to the Hospital at its full HSCRC approved rates, and reimbursing the physicians. The Hospital contends that the arrangement between UPI and the Hospital holds the Hospital harmless from any shortfalls in payment from the global price contract.

V. <u>STAFF EVALUATION</u>

The staff found that the Hospital's experience under this arrangement for the previous year was favorable.

VI. STAFF RECOMMENDATION

The staff recommends that the Commission approve the Hospital's application for an alternative method of rate determination for heart, liver, kidney, lung, and pancreas transplants, SPK services, blood and bone marrow transplants and VAD services, for a one year period commencing June 1, 2018. The Hospital will need to file a renewal application to be considered for continued participation.

Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospital for the approved contract. This document would formalize the understanding between the Commission and the Hospital, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.



Payment Model Work Group Update

April 11th, 2018



| Balanced Update Mo | del for Discussion | |
|---|---------------------------------|-----------------------|
| Components of Revenue Change Linked to Hospital Cos | t Drivers/Performance | July - Dec 2018 |
| | | Weighted Allowance |
| Adjustment for Inflation | | 0.00% |
| - Total Drug Cost Inflation for All Hospitals* | | 0.00% |
| Gross Inflation Allowance | Α | 0.00% |
| Care Coordination | | |
| -Rising Risk With Community Based Providers | | |
| -Complex Patients With Regional Partnerships & Communi | ty Partners | |
| -Long Term Care & Post Acute | • | |
| | В | |
| Adjustment for volume | С | 0.00% |
| -Demographic Adjustment (0.46%) | | |
| -Transfers | | |
| -Drug Population/Utilization | | |
| Other adjustments (positive and negative) | | |
| - Set Aside for Unknown Adjustments | D | 0.00% |
| - Categoricals | E | 0.00% |
| Net Other Adjustments | F = Sum of D thru E | 0.00% |
| -Reversal of one-time adjustments for drugs | G | 0.00% |
| -Reverse prior year's PAU savings reduction | Н | 0.00% |
| -PAU Savings | 1 | 0.00% |
| -Reversal of prior year quality incentives -QBR, MHAC, Readmissions | J | 0.00% |
| -Positive incentives & Negative scaling adjustments | K | 0.00% |
| Adjustments in Second Half of Fiscal Year 19 | L | |
| -QBR, Oncology Drug Adjustment | | |
| Net Quality and PAU Savings | M = Sum of G thru L | 0.00% |
| Net increase attributable to hospitals | N = Sum of A + B + C + F + M | 0.00% |
| Per Capita | O = (1+N)/(1+Volume) | 0.00% |
| Components of Revenue Offsets with Neutral Impact or | n Hospital Finanical Statements | |
| -Uncompensated care reduction, net of differential | Р | 0.00% |
| -Deficit Assessment | Q | 0.00% |
| Net decreases | R = P + Q | 0.00% |
| Revenue growth, net of offsets | S= M + Q | 0.00% |
| Per capita revenue growth | T = (1+S)/(1+Volume) | 0.00% |
| | | |



Balanced Update Adjustments

- Inflation
 - Global Insights Market Basket for Inflation
 - ▶ Total Gross Inflation
 - Inflation for Drugs
- Care Coordination
 - Additional Adjustments to Allow for Investments in Population Health
- Volume (Department of Planning Population Growth)
 - Demographic Adjustment: Hospital specific based on hospital's primary and secondary service area by age cohort
 - Transfers
 - Drug Population/Utilization
 - Categoricals

Balanced Update Adjustments - Quality Measures

- Potentially Avoidable Utilization (PAU Savings)
 - Reverse Prior Year's Adjustment (2018)
 - Input Adjustment for new Year (2019)
 - ▶ PAU is a Quality Adjustment & Volume Adjustment
- Quality Incentives
 - Reverse Prior Year's Quality Incentives
 - Actual for QBR, MHAC, & Readmissions
 - ▶ Input Positive/Negative Incentives for new Year (2019)
 - Projected/Proposed for MHAC & Readmissions

Balanced Update Adjustments

- Set Aside for Unknown Adjustments
 - Amount built in for Hospital Specific Adjustments throughout the Year
- Adjustments Made in Second Half of Fiscal Year 2019
 - ▶ QBR: Data is ready in the fall, adjustments made mid-year
 - Drug Adjustment: Audits are completed and adjustments are made mid-year
- Adjustments that do not Impact Hospital Financial Statements
 - Uncompensated Care: allows for additional amounts in rates to all payers to cover cost of providing uncompensated care
 - Deficit Assessment: amount that needs to be paid to MDH

Balanced Update & Compliance with the Waiver

- Increase in Hospital Spending per Capita
 - **3.58%**
- Medicare Savings Test
 - ▶ \$330 million over 5 years
- Total Cost of Care Guardrail
 - ▶ Can't be above 1% in any given year
 - ▶ Can't be above the nation two consecutive years



National Trends and Impact on Hospitals

April 2018

Overview

- Healthcare affordability continues to be the centerpiece of national conversations
- Increasing federal and state participation in funding is creating budgetary challenges
 - ▶ The ACA created funding cuts for providers
 - Providers are experiencing financial challenges
- Some systems are adopting innovative approaches to alleviate cost pressures
- Maryland's All-Payer Model provides additional avenues for success and innovation



National Challenges for Hospitals



Hospitals are experiencing margin pressure

- Growth in lower yielding Medicare and Medicaid revenues is putting pressures on margins
- Price pressure from commercial payers is increasing
- Increasing supply and drug costs are outstripping revenue growth
- The CBO projects a contraction of Medicare margins due to Medicare's ACA-related reductions
 - ▶ Affordable Care Act rate reductions (-0.75%)
 - DSH reductions
- Assumption of risk provider-owned health plans
- Consolidation, mergers and acquisitions
- Shift to outpatient treatment and value-based reimbursement means significant behavior changes are needed

Hospitals around the country are feeling the effects



Southeast Alabama Medical Center cuts 80 jobs as revenue trends downward

Written by Ayla Ellison (Twitter | Google+) | May 25, 2017 | Print | Email

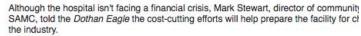
according to the Dothan Eagle.



The 80 jobs represent about 2.8 percent of the 2,800 jobs at the hospital. The hospital did not so which positions were affected by the cuts.



SAMC's revenue has been on a decline in recent years, and the hospital ended 2016 loss of \$2 million. To stem its losses, the hospital in February set a goal to cut \$30 mill and created task force groups to explore where cost reductions could be made, accord



UPMC's operating income down 35% in first 9 months of fiscal year

Written by Ayla Ellison (Twitter | Google+) | May 05, 2017 | Print | Email

UPMC saw revenues increase in the first nine months of fiscal year 2017, but the Pittsburghbased health system ended the period with lower operating income than in the first nine months of fiscal year 2016.

UPMC recorded operating income of \$178 million on revenues of \$10.6 billion in the first nine Southeast Alabama Medical Center in Dothan has eliminated 80 jobs as part of a cost-cutting ple months of fiscal year 2017, compared to operating income of \$272 million on revenues of \$9.5 billion in the same period last year.

University of Iowa Health Care halves 2017 operating income estimates due to Medicaid denials

Partners HealthCare cutting \$600m in costs





Texas Children's records \$36.2M operating loss on insurance arm

Written by Ayla Ellison (Twitter | Google+) | May 30, 2017

Houston-based Texas Children's Hospital saw its financial picture improve in the first six months year 2017, despite recording an operating loss of \$36.2 million on its health plan, according to bondholder documents.

Texas Children's reported operating income of \$28.5 million on revenues of \$1.7 billion in the first months of fiscal year 2017. In the same period of fiscal year 2016, the hospital recorded an ope of \$14.9 million on revenues of \$1.5 billion. The hospital said its financial boost was primarily att higher net patient service revenue.



NYC Health & Hospitals eliminates 476 positions

By Alex Kacik | June 2, 2017

New York hospitals brace for bloodbath of pink slips

By Carl Campanile

May 30, 2017 | 5:19pm | Updated

Centegra unexpectedly loses money after opening its latest hospital

By Kristen Schorsch | June 5, 2017

Centegra Health System made a risky bet last August that most systems in

Rural hospitals report deficits last year

Data Points -- Financial pressures mounting for hospitals

By Modern Healthcare | May 13, 2017

Nashville General Hospital Leaders Say Cuts May Be Ahead

BY JON O'CONNELL, STAFF WRITER / PUBLISHED: APRIL 26, 2017

Sine PM May 20 2015 MORE ON MERGERS & ACQUISITIONS

MedStar hospital lays off 100 employees in attempt to close budget shortfall

Written by Ayla Ellison (Twitter | Google+) | June 07, 2017 | Print | Email

Swelling health plan losses batter Northwell's earnings

By Dave Barkholz | May 31, 2017

Layoffs at South Shore Hospital meant to contain costs

KentuckyOne to sell its Louisville hospitals to stop losses

Dover's Union Hospital to join Cleveland Clinic System after year of cost-cutting, layoffs

Two entities have signed a letter of intent; details of agreement to be finalized over the next 90 days, hospital says.

Dallas hospital abruptly closes as independent hospitals flounder in valuebased models

By Alex Kacik | June 5, 2017

The Washington Post

Sibley Memorial Hospital plans to cut staff through buyouts

As Ascension restructures, it hints at smaller hospital footprint

IU Health's operating income dips 18% in first 9 months of 2017

Written by Ayla Ellison (Twitter | Google+) | October 31, 2017 | Print | Email

Indianapolis-based Indiana University Health's operating income declined in the first nine months of this year, but the health system ended the period with higher net income due to strong investment gains.

Slumping Medicare margins put hospitals on precarious cliff

Tenet reports \$366M net loss, plans to cut 1,300 jobs

Written by Ayla Ellison (Twitter | Google+) | October 27, 2017 | Print | Email

Dallas-based Tenet Healthcare ended the third quarter with a net loss, but the 77-hospital chain is launching a \$150 million cost reduction plan with an aim of improving its financial

Memorial Hermann to cut additional 350 jobs

Written by Kelly Gooch | June 28, 2017 | Print | Email

Houston-based Memorial Hermann Health System will lay off an additional 350 employees, or less than 2 percent of its total workforce of more than 25,000.

Providers reduce waste to work around ballooning drug prices

By Alex Kacik | September 11, 2017

Cleveland Clinic is one of the most prolific users of the heart drugs nitroprusside ar isoproterenol, so when their respective prices surged 30-fold and 70-fold over a thr The UPMC health system's debt was downgraded year span, it caught the provider's attention.

S&P downgrades Care New England Health System's rating to 'BB-'

tt Written by Alia Paavola | October 23, 2017 | Print | Email

S&P Global Ratings downgraded Providence, R.I.-based Care New England Health System's rating to "BB-" from "BB."

Jefferson Health announces job cuts

Written by Ayla Ellison (Twitter | Google+) | October 26, 2017 | Print | Email

Philadelphia-based Jefferson Health is eliminating less than 1 percent of its 30,000-person workforce.

UPMC hit with bond downgrade on **PinnacleHealth** integration risk

By Dave Barkholz | September 8, 2017

this week by Moody's Investors Service, citing

As Ascension restructures, it hints at smaller hospital footprint

By Alex Kacik | March 22, 2018

- Recent cost pressures, operating income drops and volume decreases led the system to large-scale layoffs, executive pay cuts, mergers with similar systems and other cost containment mechanisms such as:
 - A new Advanced Strategic Direction focused on dual transformation of operations and innovative care delivery models
 - Consolidation of nonclinical services to reduce redundancies across the organization
 - Aligning pay practices to increase efficiency and eliminate inconsistencies
 - Increased telemedicine and outpatient service investment
 - Increased focus on community access to care
 - Developing a multi-system generic drug company

The All-Payer Model Provides Additional Tools to Maryland Hospitals

- Maryland hospitals are subject to the same pressures as hospitals nationally
- The All-Payer Model has additional tools for hospitals to work with to meet performance requirements through reduced avoidable utilization
- Some of the tools that Maryland proposed in the Progression Plan are:
 - All-Payer hospital global revenues
 - ▶ Funding for care management initiatives
 - ▶ Care Redesign Program tools (began July 1, 2017)
 - ▶ The Total Cost of Care All-Payer Model is designed to expand alignment beyond hospitals
 - Maryland Primary Care Program, proposed to launch in 2019
 - Population health resources from the State (increased focus through the Progression Plan)

| Subject | Bill Number | Title | Bill Summary | Update | Status | HSCRC Position |
|----------|--------------------|--|---|--|-----------------------------|--|
| Budget | | | | | | |
| | SB 185 | Budget Bill (Fiscal Year 2019) | Annual Budget Bill | Final budget contains HSCRC appropriations reductions to the UCC fund appropriation by \$20 million and the ICN by \$6 million. We concurred with both appropriation reductions. ICN submission was a budgeting error. UCC fund appropriation reduction is in line with FY 17 and FY 18 actual levels. | | Support |
| | SB 187 | Budget Reconciliation and Financing Act of 2018 | Reduction of Medicaid Deficit Assessment by \$30 million in FY 19, \$40 million in FY 20, and \$25 million annually thereafter. The BRFA also delays capital funds for the construction of the new Prince George's County Regional Medical Center from \$48 million to \$19 million in FY 2019. Capital funds are extended to FY 2021. | Medicaid Deficit Assessment – Senate subcommittee modified the spend down from \$25 million in FY 19 to \$30 million in FY 19. Medicaid Total Cost of Care language- Senate subcommittee added BRFA language directing Medicaid and HSCRC to develop, outside of the All-payer Model Contract, Medicaid-specific savings and total cost of care goals. | Approved by the Governor | Support |
| nsurance | - Market Stabiliza | | | USCOC Later of the control of the co | A | 1 |
| | HB 1782/SB 387 | Maryland Health Care Access Act of 2018 (Emergency bill) | Creates funding for a state reinsurance program through a 2.75% assessment on all amounts used to calculate the entity's premium tax liability, in order to recoup the health insurance provider fee assessed under the ACA. Requires the Health Insurance Coverage Protection Commission to study and make recommendations for individual and small group health insurance market stability. | HSCRC letter of support with amendment to strike the provision related to the hospital assessment to fund the reinsurance program in FY 19. | Approved by the Governor | Letter of support with amendmen to strike hospital assessment funding for reinsurance program. |
| | НВ 1795 | Maryland Health Benefit Exchange - Establishment of a Reinsurance Program | The Exchange must establish a Health Care Access Program to provide reinsurance to carriers that offer inidivudal health benefit plans in Maryland in order to mitigate the impact of high-risk individuals on rates in the individual insurance market inside and outside the exchange. | Letter of information expressing support for emergency legislation. | Approved by the Governor | Letter of information |

| Subject | Bill Number | Title | Bill Summary | Update | Status | HSCRC Position |
|----------|-----------------|--|---|--|--------|--------------------------|
| CON | | | | | | |
| | SB 619/ HB 1282 | Health Maintenance Organizations - Certificate of Need Requirements - Modification | Repeals the Certificate of Need requirement for an ambulatory surgical facility or other project under the direction of an HMO if 90% of the potential patients served by the facility will be enrolled in that particular HMO. | | Passed | No Position |
| Workford | e | | | | | |
| | нв 596/SB 234 | | Allows Maryland to enter into the Interstate Medical Licensure Compact that allows physicians from member states to expedite licensure in Maryland. A similar interstate compact is in place for nurses in Maryland and surrounding states. | The bill was amended to add additional licensing fees, disciplinary language, and to delay the effective date until July 1, 2019 and place a 3-year sunset on the bill to September 30, 2022. | Passed | No Position |
| Other | | | | | | |
| | SB 682 | Insurance - Emergency Medical Services Providers - Coverage | by emergency medical services providers for health assessments, chronic disease monitoring and education, medication compliance, immunizations and vaccinations, hospital discharge follow-up | Bill amended to require MHCC, MIEMSS, MDH, and others including HSCRC to develop a plan for Medicaid reimbursement of certain EMS services and to identify the process by which the State could apply for Medicare reimbursement for certain services. Also requires MIEMSS and MHCC to work with private insurance carriers to determine the feasibility of reimbursement for EMS services by private carriers. | Passed | Letter of Information |

| Title | Bill Summary | Update | Status | HSCRC Position |
|---|--|--|--|--|
| Rural Health Collaborative Pilot | health system that enhances access to and | | Passed | No Position |
| Health Information Exchanges - Definitions and Regulations | Departmental bill to expand the definition of | | Passed | No Position |
| | within MDH to integrate somatic and behavioral health care in primary care settings for enrollees of HealthChoice (4- | 6- year sunset was added to the bill. | Passed | No Position |
| Electronic Prescription Records Cost Saving Act of 2018 | | HB 115 was amended to direct MHCC to convene stakeholders to assess and report on bill. | Passed | No Position |
| Health - University of Maryland Medical System - Grant | This bill authorizes a grant in FY 2020 of \$2.5 million to the University of Maryland Medical System from the fund balance of the Maryland Trauma Physicians Services Fund. The grant is intended to to establish a partnership between the Institute of Human Virology, the University of Maryland School of Medicine, and UMMS for the purpose of immunotherapy research. | | Passed | No Position |
| | Rural Health Collaborative Pilot Health Information Exchanges - Definitions and Regulations Maryland Medical Assistance Program - Collaborative Care Pilot Program Electronic Prescription Records Cost Saving Act of 2018 Health - University of Maryland Medical | Rural Health Collaborative Pilot Regulations Regulations Maryland Medical Assistance Program - Collaborative Care Pilot Program Electronic Prescription Records Cost Saving Act of 2018 Realth - University of Maryland Medical System - Grant Regulation Redical System fant Medical Medical System fant Medical System fant Medical System from the fund balance of the Maryland Trauma Physicians Services Fund. The grant is intended to to establish a partnership between the Institute of Human Virology, the University of Maryland School of Medicine, and UMMS for the purpose of | Rural Health Collaborative Pilot Readth system that enhances access to and utilization of health care services designed to provide health care, align with the State's Medicare waiver, and improve population health in rural areas. Regulations Regulations Coreates a Collaborative Care Pilot Program Assistance Program - Collaborative Care Pilot Program Electronic Prescription Records Cost Saving Act of 2018 Records Cost Saving Act of 2018 Health - University of Maryland Medical System - Grant Medical System from the fund balance of the Maryland Trauma Physicians Services Fund. The grant is intended to to establish a partnership between the Institute of Human Virology, the University of Maryland School of Medicine, and UMMS for the purpose of | Rural Health Collaborative Pilot Record Cord Record Cord Saving Act of 2018 Health - University of Maryland Medical System - Grant Health - University of Maryland Medical System - Grant Health - University of Maryland Medical System - Grant Refined Record Cord Saving Act of 2018 Health - University of Maryland Medical System - Grant Extended Record Cord Sustem Act of 2018 Regional Partmental bill to expand the definition of Exchanges - Definitions and Regulations Repulsions A Maryland Medical System From the fund balance of the Maryland Medical System From the fund balance of the Maryland Medical System From the fund balance of the Maryland Trauma Physicians Services Fund. The grant is intended to to establish a partnership between the Institute of Human Virology, the University of Maryland School of Medicine, and UMMS for the purpose of the Collaborative of Medical System from the fund balance of the Maryland Strauma Virology, the University of Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS for the purpose of the Maryland School of Medicine, and UMMS f |

| Subject | Bill Number | Title | Bill Summary | Update St | tatus | HSCRC Position |
|---------|------------------|--|--|--------------------|-------|----------------|
| | | Hospitals - Community Benefit Report - Disclosure of Tax Exemptions | Requires hospitals to include an itemized list of taxable deductions in the hospital's community benefit report. | Hearing cancele | - | |
| | SB 1024/ HB 1519 | Self-Referrals - Oncology Group | Creates an exemption from physician self-referral for an oncology group practice that provides radiation therapy services or nondiagnostic CT scan services. One exemptions will be available in each of three regions of the State- Eastern Shore, Southern, or Western Maryland. Integrated community oncology practices must be able to safely and appropriately delivery radiation therapy to patients, achieve the goals and milestones of the State's All-Payer Model contract. Practice must submit an annual performance report to MHCC for review and to retain the exemption | | ٠ ا | |
| | | Benefits for State Residents | Establishes an Office of Health Care Coverage within MDH to set up the HealthcareMaryland Program to provide health insurance benefits to Maryland residents who do not receive benefits through Medicare, Tricare, plans that are subject to ERISA, or any other federal medical program. The program would be funded through a 10% payroll tax. | Withdra | rawn | No Position |
| | | | Creates a Task Force to study the feasibility of a Medicaid buy-in program to expand health care coverage choices available to individuals purchasing individual insurance. | Withdra | rawn | No Position |

| Subject | Bill Number | Title | Bill Summary | Update | Status | HSCRC Position |
|---------|-------------|--|--|--|-----------------------|-----------------------|
| | | Protect Maryland Health Care Act of 2018 | Establishes a system for the purchase of and enrollment in health insurance coverage. The Comptroller and the Health Benefit Exchange are tasked with developing a system to encourage an individual to use the individual's insurance tax credit to purchase health insurance beginning January 1, 2020. | | Died in Committee | No Position |
| | | Maryland Department of Health - Basic Health Program - Implementation | Requires MDH and the Maryland Health Benefit Exchange to explore the possibility of offering a Basic Health Program for individuals up to 200% of the federal poverty level beginning in 2020. The State must report if it can implement the BHP, access federal funds to pay for the BHP services, implement with existing State resources, and retain enough covered lives in health plans | | Withdrawn | No Position |
| | | Health Care Malpractice Qualified Expert | Repeals requirement that a health care provider attesting in a certificate of a qualified expert or in relation to an arbitration panel/court proceeding concerning compliance with or departure from standards of care may not devote more than 20% of the expert's profesional acitivites to those involving testimony in personal injury claims. A health care provider will be able to qualify as an expert in more cases. | SB 30 was amended by the House in a favorable position to require the expert witness to qualify only in the beginning of a trial. That amendment was rejected by the Senate. | Did not pass House | Letter of information |
| | | Civil Actions - Noneconomic Damages | Increases the cap on non-economic damages for a wrongful death action arising on or after October 1, 2018. HSCRC submitted a letter of concern. | | Died in Committee | Letter of concer |

| Subject | Bill Number | Title | Bill Summary | Update | Status | HSCRC Position |
|---------|------------------|---|--|--------|----------------------|-------------------|
| | SB0862/HB 909 | Maryland No-Fault Birth Injury Fund | Creates a Birth Injury Fund for adjudication and compensation of claims arising from birth-related neurological injuries. The bill establishes the governance, administration, funding, and purposes of the fund. The Maryland Patient Safety Center (MPSC) is charged with developing patient safety initiatives and, through its Perinatal Clinical Advisory Committee (PCAC), must also review fund claims. | | Died in Committee | Letter of support |
| | HB0384 | - Certificate of Need - | MDH bill to repeal the CON requirement for a substance use disorder facility that offers nonhospital substance abuse outpatient, residential, or inpatient treatment services licensed by the Behavioral Health Administration | | Died in Committee | No Position |
| | HB 660 | Public Health - State- Provided Health Care Benefits for State Residents (HealthcareMaryland) | Establishes an Office of Health Care Coverage within MDH to set up the HealthcareMaryland Program to provide health insurance benefits to Maryland residents who do not receive benefits through Medicare, Tricare, plans that are subject to ERISA, or any other federal medical program. The program would be funded through a 10% payroll tax. | | Withdrawn | No Position |
| | SB 878 / HB 1312 | Health Insurance - Medicaid Buy-In Task Force | Creates a Task Force to study the feasibility of a Medicaid buy-in program to expand health care coverage choices available to individuals purchasing individual insurance. | | Withdrawn | No Position |

| Subject | Bill Number | Title | Bill Summary | Update | Status | HSCRC Position |
|---------|------------------|--|---|--|---|---|
| | SB 1011/ HB 1167 | Protect Maryland Health Care Act of 2018 | Establishes a system for the purchase of and enrollment in health insurance coverage. The Comptroller and the Health Benefit Exchange are tasked with developing a system to encourage an individual to use the individual's insurance tax credit to purchase health insurance beginning January 1, 2020. | | Died in Committee | No Position |
| | SB 690/ HB 726 | Maryland Department of Health - Basic Health Program - Implementation | Requires MDH and the Maryland Health Benefit Exchange to explore the possibility of offering a Basic Health Program for individuals up to 200% of the federal poverty level beginning in 2020. The State must report if it can implement the BHP, access federal funds to pay for the BHP services, implement with existing State resources, and retain enough covered lives in health plans offered through the Exchange to assure market stability. | | Withdrawn | No Position |
| | HB 614/ SB 390 | Hospitals - Changes in Status - Hospital Employee Retraining and Placement | Requires the HSCRC to levy an assessment for the Hospital Employees Training Fund when a hospital downsizes, defined as a reduction in force of 10 FTEs over a 3-month period. | Senate amendment added conversion to a Freestanding Medical Center to statute triggering an assessment for the Hospital Employees Training Fund. Bill ultimately died. | Passed Senate, but did not pass House | Letter of information |
| | HB 562/ SB 530 | Hospitals - Patient's Bill of Rights | Requires each hospital to have a patient's bill of rights with certain provisions; and to provide patients with a copy of the patient's bill of rights, conspicuously post the bill of rights and provide a translator if needed. | Senate bill amended; House bill withdrawn. | Unfavorable report; Withdrawn. | No Position |
| | HB 855 / SB 1082 | State Government - Regulations Impacting Small Businesses - Economic Impact Analyses | Alters the period before a proposed regulation is submitted to the Maryland Register and to the AELR Committee for review. HB 855 would elongate the process for regulations from 15 days to 30 days before the proposal is submitted for publication. | | Died in Committee | Letter of concern from MDH with HSCRC comments |

| Subject | Bill Number | Title | Bill Summary | Update | Status | HSCRC Position |
|---------|-----------------|--|--|--|--|-----------------------|
| | SB0923 | Maryland All-Payer Model Agreement - Medicare Skilled Nursing Facility 3-Day Rule - Waiver | Requires MDH to apply for a waiver from the Medicare Skilled Nursing 3-Day Rule by September 1, 2018. Request for a waiver should be included with the extension of the All-Payer Model. | | Died in Committee | Letter of information |
| | SB 527 | Involuntary Admissions and Petitions for | Expands the circumstances under which a patient can be admitted to an inpatient facility on an involuntary basis to include individuals who have experienced an overdose, history of chronic and persistent substance abuse or presents a danger to the life or safety of the individual or others. | | Died in Committee | No Position |
| | SB 1023/HB 1194 | Health - Drug Cost Review Commission | Establishes a Drug Cost Review Commission in State government to "protect State residents, State and local governments, commercial health plans, health care providers, pharmacies licensed in the State, and other stakeholders within the health care system from excessive costs of prescription drugs." Legislation requires a drug (or biological) manufacturer to notify the Commission if the wholesale cost of the drug is increasing by more than 10% or by more than \$10,000 during any 12-month period, or if the manufacturer intends to introduce a brand-name drug that has a wholesale cost of \$30,000 per calendar year or per course of treatment. The Commission, along with stakeholders, will determine other thresholds that would require manufacturer reporting. Legislation also allows the Commission to set reimbursement rates for drugs that have been identified as creating excess costs for payors and consumers. | Bill was amended only to create the Drug Cost Commission and set a 3-year sunset for the Commission. | Passed House; Did not pass Senate (no Senate floor vote) | No Position |

| Subject | Bill Number | Title | Bill Summary | Update | Status | HSCRC Position |
|---------|------------------|--|--|--------|---------------------------|----------------|
| | | Task Force on the Premature Discharge of Patients With Substance Use Disorders | Creates a Task Force to collect information on treatment practices of patients with substance use disorders at facilities designed to treat substance use disorders, including reasons why patients may be prematurely discharged and "abandonment practices". Task Force is charged with making recommendations to improve patient care, staff training, and the possibility of required reporting on the frequency of early patient discharge. | | Unfavorable; Withdrawn | No Position |
| | SB 994 / HB 1541 | Disclosure of Tax Benefits - Nonprofit Hospitals | Requires nonprofit hospitals to submit to the Comptroller an itemized list of the tax benefits that the hospital received during the previous taxable year. The Comptroller is directed to review the submission and prepare a report that summarizes the aggregate value of the tax benefits received by each nonprofit hospital. | | Died in Committee | No Position |

Title 10 MARYLAND DEPARTMENT OF HEALTH

Subtitle 37 HEALTH SERVICES COST REVIEW COMMISSION

Chapter 01 Uniform Accounting and Reporting System for Hospitals and Related Institutions

Authority: Health-General Article, §§ 19-207, 19-211, 19-212, 19-215, 19-217, 19-218, 19-220, 19-224, and 19-303, Annotated Code of Maryland

NOTICE OF PROPOSED ACTION

The Health Services Cost Review Commission proposes to amend Regulation .02 under COMAR 10.37.01 Uniform Accounting and Reporting System for Hospitals and Related Institutions. This action was considered and approved for promulgation by the Commission at a previously announced open meeting held on April 11, 2018, notice of which was given pursuant to General Provisions Article, § 3-302(c), Annotated Code of Maryland. If adopted, the proposed amendments will become effective on or about July 12, 2018.

Statement of Purpose

The purpose of this action is to update the Commission's manual entitled "Accounting and Budget Manual for Fiscal and Operating Management" (August, 1987), which has been incorporated by reference.

Comparison of Federal Standards

There is no corresponding federal standard to this proposed action.

Estimate of Economic Impact

The proposed action has an economic impact.

Opportunity for Public Comment

Comments may be sent to Diana M. Kemp, Regulations Coordinator, Health Services Cost Review Commission, 4160 Patterson Avenue, Baltimore, Maryland 21215, or (410) 764-2576, or fax to (410) 358-6217, or email to diana.kemp@maryland.gov. The Health Services Cost Review Commission will consider comments on the proposed amendments until May 29, 2018. A hearing may be held at the discretion of the Commission.

- .02 Accounting System; Hospitals.
 - A. The Accounting System.
 - (1)-(2) (text unchanged)
 - (a)-(u) (text unchanged
 - (v) Supplement 22 (March 3, 2014); [and]
 - (w) Supplement 23 (July 28, 2015)[.]; and

(x) Supplement 24 (April 12, 2018).(3)-(5) (text unchanged)B. D. (text unchanged)

NELSON SABATINI

Chairman

Health Services Cost Review Commission

State of Maryland Department of Health

Nelson J. Sabatini Chairman

Joseph Antos, PhD Vice-Chairman

Victoria W. Bayless

John M. Colmers

Adam Kane

Jack C. Keane

James N. Elliott, M.D.



Health Services Cost Review Commission

4160 Patterson Avenue, Baltimore, Maryland 21215 Phone: 410-764-2605 · Fax: 410-358-6217 Toll Free: 1-888-287-3229 hscrc.maryland.gov Donna Kinzer Executive Director

Katie Wunderlich, Director Engagement and Alignment

> Allan Pack, Director Population Based Methodologies

Chris Peterson, Director Clinical & Financial Information

Gerard J. Schmith, Director Revenue & Regulation Compliance

TO: Commissioners

FROM: HSCRC Staff

DATE: April 11, 2018

RE: Hearing and Meeting Schedule

May 9, 2018 To be determined - 4160 Patterson Avenue

HSCRC/MHCC Conference Room

June 13, 2018 To be determined - 4160 Patterson Avenue

HSCRC/MHCC Conference Room

Please note that Commissioner's binders will be available in the Commission's office at 11:15 a.m.

The Agenda for the Executive and Public Sessions will be available for your review on the Thursday before the Commission meeting on the Commission's website at http://hscrc.maryland.gov/Pages/commission-meetings.aspx.

Post-meeting documents will be available on the Commission's website following the Commission meeting.

Nurse Support Program I (NSP I) Outcomes Evaluation FY 2013-2017 Update

April 11, 2018

Health Services Cost Review Commission

4160 Patterson Avenue Baltimore, Maryland 21215 (410) 764-2605 FAX: (410) 358-6217

LIST OF ABBREVIATIONS

AD Associates Degree in Nursing

BSN Baccalaureate Degree in Nursing

EBP Evidence-Based Practice

FTE Fulltime Equivalent Employee

FY Fiscal Year

GBR Global Budget Revenue

HSCRC Health Services Cost Review Commission

HRSA Health Resources and Services Administration

IOM Institute of Medicine

LPN Licensed Practical Nurse

MS/MSN Master's Degree/Master's in Nursing Degree

NESP Nurse Education Support Program

NRP Nurse Residency Program

NSP I Nurse Support Program I

QI Quality Improvement

RN Registered Nurse

EXECUTIVE SUMMARY

Nurse Support Program I (NSP I) Outcomes Evaluation FY 2013-2017

Highlights

- Hospitals continued to invest extensively in nurse residency and orientation programs in FY 2017.
- For the last three consecutive fiscal years, retention rates for hospitals offering nurse residency programs (NRPs) for newly licensed registered nurses (NLRN) have held around 92 percent compared to retention rates for hospitals not offering NRPs retention rates which have remained, on average, at 85 percent.
- Hospitals offering one-year NRPs preferred hiring BSN nurses whereas hospitals not offering NRPs were more likely to hire associates degree nurses.
- Unlike prior FYs, hospitals did not fund nurse refresher classes in FY2017.
- In FY 2017, turnover rates for hard-to-fill RN positions were higher for experienced RNs when compared with NLRNs, however, the overall turnover rate remained consistent with previous years.
- Between FYs 2013 to 2017, more than 3,000 RNs received financial assistance towards advanced nursing degree programs. Of those nurses, approximately 685 graduated from these programs.
- Between FYs 2013 to 2017, hospitals added 381 new RNs to the workforce.
- There was a nine (9) percentage point growth (more than 400) in the number of certified RNs in Maryland for FY 2017.
- Hospitals continued to invest in continuing education in FY 2017. Of interest, educational offerings focused on building leaders and teams as opposed to previous years where the focus was on quality and patient safety.
- In FY 2017, 17 hospitals were pursuing either Magnet® or Pathway to Excellence® designation, up from 13 hospitals in FY 2014.
- More than 200 Evidenced-based Practice and Quality Improvement projects and approximately 12 research studies were funded by NSP in FY 2017.
- In FY 2017, vacancy rates rose two percentage points. Correspondingly, hospitals used an additional 150 agency RN FTEs equating to \$30,000,000 compared to the previous year.

Summary

Hospitals continue to successfully retain newly licensed nurses through residency and orientation programs in FY 2017. Additionally, retention of newly hired RNs has remained constant at 86 percent for three consecutive years. However, experienced RNs participating in hard-to-fill orientation programs are more likely to leave their position and overall hospital vacancy rates rose in FY 2017, adversely affecting agency costs. These data may suggest an exodus of experienced nurses occurring at hospitals.

Interestingly, hospitals are putting new emphasis on leadership, team building, and healthy work environment, unlike prior years where the focus was on quality and patient safety programs. Programs like these may foster professional advancement, create safe work environments, and enhance retention of the experienced RNs. Additionally, strong emphasis should continue to be placed on advancing nursing education, certification, and programs designed to promote nursing excellence.

Programs Supported Through the NSP I

More than \$85 million of NSP I funds were invested in RNs at participating hospitals between FYs 2013 and 2017. A comparison of actual project, administrative, and total expenditures for the five years revealed that administrative expenses increased from 50 percent of total expenses in FYs 2013 and 2014; to 57 percent in FYs 2015 and 2016; to a high of 62 percent by FY 2017.

During the five years, hospitals spent the highest percentage of funds on programs supporting Education and Career Advancement (Figure 1). An analysis of spending by individual programs found more than 40 percent of NSP I funds were invested in nurse residency and orientation programs (Figure 2). With the advent of the Global Budget Revenue (GBR) payment methodology, funding by hospitals for quality improvement, evidence-based practice, and research programs substantially increased from five (5) percent of total expended dollars in the previous years to more than 13 percent in FYs 2015 and 2016, then declined in FY 2017 to three (3) percent. Additionally, the amounts allocated to nursing excellence programs also declined in FY 2017. However, funding for continuing education for nurses substantially increased to 18 percent in FY 2017. Although the percentage of total funds for tuition assistance declined in FYs 2015 and 2016, amounts had increased again by FY 2017. Furthermore, the amount of tuition assistance supporting nursing students doubled from less than \$500,000 in FY 2015, to almost one million in FY 2016, then stabilized at approximately \$800,000 in FY 2017. The increased interest by hospitals for nursing students may suggest concerns about older RNs leaving the workforce and potential of RN nursing workforce shortage in Maryland.

In FYs 2013 and 2014, staff found an unexplained variance of 30 percent when comparing reported program expenditures (i.e., the sum of individual program expenses) with the reported total expenditures. NSP I coordinators attributed the variance to misunderstanding the question, lack of knowledge of NSP I expenditures, inadquate assistance from financial officers, and excluding funds for programs that appeared not to fit into one of the listed categories.

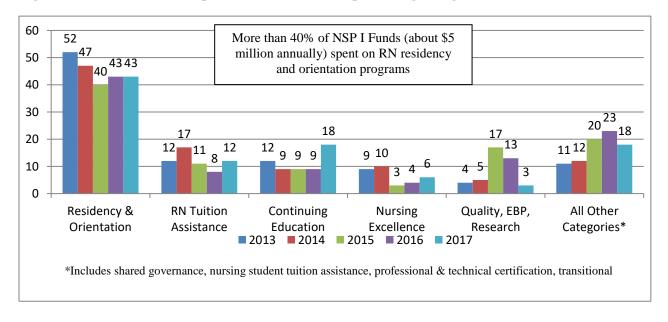
To improve reporting of program expenses in FY 2015, an explaination of funding for the "Other" category was required. Additionally, extensive education was provided to NSP I

coordinators to improve the reporting of end-of-the-year expenses. Although expense reporting substantially improved and no unexplained variances were found, the amount of expenses reported in the "Other" category was still concerning. In FY 2017, more than 20 hospitals cited the use of funds for programs outside the recommended categories, accounting for more than 11 percent of NSP I expenditures. HSCRC staff will continue to work with hospitals to further reduce the percent of expenditures in the "Other" category for the next reporting period.

80 69 67 Total Hospital NSP I Spending: 70 59 FYs 2013 & 2014: \$16 M 56 60 FY 2015: \$17 M 53 50 FYs 2016 & 2017: more than \$18 M 40 30 22 23 20 21 15 20 13 14 11 11 11 11 9 10 0 **Education and Career** Quality and Safety Other Advancement of the **Nursing Workforce** Advancement **■** 2013 **■** 2014 **■** 2015 **2016 2017**

Figure 1: Percent of NSP I Funds Invested in Future of Nursing Program Aims, FYs 2013 - 2017





Increasing Bedside Nurses through RN Transition into Practice Programs

The concept of nurse residency programs emerged in an effort to prevent newly licensed RNs from leaving their employer or the profession entirely. Nurse residency programs for newly

licensed RNs improve their organization, management, communication, and clinical skills. Additionally, NRPs improve nurse retention and reduce hospital costs associated with attrition¹. Unlike other professions in medicine, transition programs (referred to as residencies) have not been mandated by the nursing profession to integrate new graduates into the workplace. Maryland is recognized nationally as a leader in the nurse residency program; having one of the only statewide collaborative models with 24 participating hospitals and financial support through the NSP I.

Approximately half of the responding hospitals invested NSP I funds into nurse residency programs (NRP) over the five years. Through NSP, hospitals were able to fund program coordinators and instructors; nurse residents' or other staff salaries that facilitate resident attendance; and program expenses such as educational materials. More than 7,600 newly licensed RNs participated in nurse residency programs supported by NSP I between FYs 2013-2015. Voluntary turnover rates for hospitals offering a NRP were between six (6) and ten (10) percentage points lower than hospitals not offering NRPs (Figure 3). Cost savings due to decreased attrition (cost to recruit and retain a replacement RN) is estimated at \$88,000 per RN². Thus, the cost savings at NRP hospitals for approximately 200 fewer nurses leaving the workforce equates to an annual statewide cost saving of \$17.6 million by hospitals investing in residency programs. This program alone demonstrates the far-reaching impact NSP I has had on bedside hospital nurse retention.

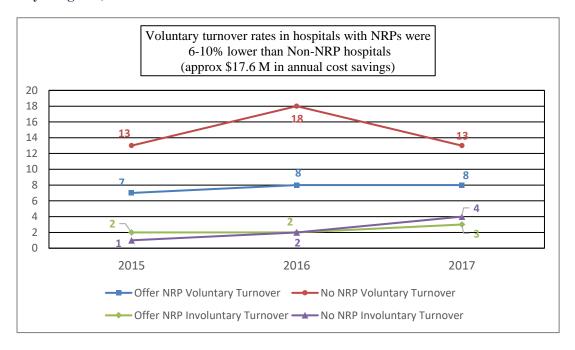
When comparing hospital hiring practices for baccalaureate-prepared (BSN) and associates degree (AD) RNs, it was found that hospitals offering one-year nurse residency programs preferred hiring BSN nurses. In fact, BSNs were almost twice as likely to be hired compared to their AD counterparts, whereas, hospitals with no residency program are more likely to hire AD RNs. The hospitals offering no residency program are also more likely to be smaller and more rural.

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¹ National Academies of Sciences, Engineering and Medicine. *Assessing Progress on the Institute of Medicine Report The Future of Nursing*. Washington, DC: The National Academies Press; 2015. http://www.nationalacademies.org/hmd/Reports/2015/Assessing-Progress-on-the-IOM-Report-The-Future-of-Nursing.aspx. Accessed May 26, 2017.

² Jones, C. B. Revisiting Nurse Turnover Costs: Adjusting For Inflation. *JONA*. 2008; 38(1): 11-18.

Figure 3: Comparison of Hospital Turnover Rates for 1-Year Nurse Residency vs No Nurse Residency Program, FY 2015 - 2017



Decreasing Turnover Rates for Hard-to-Fill Critical Need Positions

Nationally, nurse leaders are struggling with transitioning newly licensed RNs and experienced RNs to hard-to-fill specialty clinical roles and critical leadership roles. Areas of greatest need for RNs in Maryland are the emergency department, adult critical care/intermediate care, perioperative, women and infant health, and medical-surgical specialties. Maryland hospital workforce data, collected from hospital Chief Nursing Officers, also identified nurse manager, director, and nursing professional development practitioner (hospital-based nurse educator) as difficult roles to fill³. Furthermore, respondents cited a continued need for experienced clinical bedside nurses.

Over the five years, about half of the hospitals reported using NSP I funds to support the implementation of orientation programs for hard-to-fill positions. But unlike nurse residency programs, poorly reported outcome metrics associated with the orientation programs make it difficult to examine the impact of these funds. As discussed in the HSCRC NSP I interim outcome evaluation report⁴ that was presented to the Commission in February 2017, turnover rates for nurses participating in orientation programs increased 25 percentage points between FYs 2013 and 2014. Further analysis and discussions with NSP I coordinators indicated that the

³ Daw, P. & Warren, J. I. *Transforming the Future Nursing Workforce: Innovative Statewide Opportunities.* Podium presentation at the Maryland Nurses Association 113th Annual Convention "Every Nurse A Leader" Conference Center At The Maritime Institute Linthicum Heights, MD October 13-14, 2016

⁴ Health Services Cost Review Commission. *Nurse Support Program I Outcomes Evaluation FY 2013-2014 and Recommendations for the Future, February 8 2017*; http://www.Hscrc.State.Md.Us/Documents/Commission-Meeting/2017/02/HSCRC-Public-CM-Pre-Meeting-Packet-2017-02-02.Pdf. 2017. Web. Apr. 30 2017.

turnover data may have been overstated. For this final analysis, inaccurate data were removed and the turnover rates declined from a high of 20 percent in FY 2014 to 8 percent in FYs 2016 and 2017 (Figure 4).

Of interest in FY 2017, NLRN voluntary and involuntary turnover rates (five and two percent, respectively) were less than the voluntary and involuntary turnover rates (nine and four percent, respectively) for experienced RNs. Despite issues with the data, this downward trend suggests orientation programs are positively impacting hard-to-fill RN turnover rates.

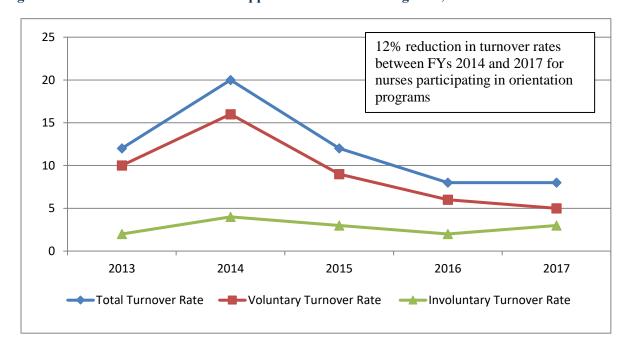


Figure 4: Turnover Rates for NSP I-Supported Orientation Programs, FYs 2013 - 2017

Preparing a Highly Educated RN Workforce

It can become imperative for RNs to achieve higher levels of education due to demands for new and expanded RN roles to provide care across the health care continuum, as well as, shortages of RNs as primary care providers, faculty, and researchers. Strong research evidence has linked lower mortality rates, fewer medication errors, and positive outcomes to nurses prepared at the baccalaureate and graduate degree levels⁵. Quality patient care hinges on a well-educated, highly functioning, motivated nursing workforce. The IOM Future of Nursing report called for 80 percent of RNs to hold a BSN degree by 2020 and a doubling of doctoral-prepared RNs.⁶

Through NSP I, the pool of BSN, master's degree and doctoral RNs in Maryland hospitals has substantially increased over the past 10 years of reporting. Between FYs 2007 and 2012, about

⁵ American Association of Colleges of Nurses. *Creating a More Highly Qualified Nursing Workforce*. http://www.aacn.nche.edu/media-relations/fact-sheets/nursing-workforce. 26 May 2017.

⁶ IOM (Institute of Medicine). *Future Directions of Credentialing Research in Nursing: Workshop Summary*. Washington, DC: The National Academies Press, 2015.

25 hospitals invested \$8.5 million in tuition assistance supporting approximately 800 RNs. Similarly, between FYs 2013 and 2017, 17 to 22 hospitals invested almost \$9 million in tuition assistance; allowing approximately 3,000 RNs to obtain financial assistance towards advanced nursing degrees. Of those nurses receiving assistance in the last five years, approximately 685 graduated from nursing programs (73 percent with BSNs and 24 percent with MS/MSNs). Additionally, six RNs graduated with doctoral degrees in nursing. Furthermore, the student attrition rate has remained between two (2) and four (4) percent during this period.

These successes may be partially attributed to the synergistic effects of the NSP I and II programs. NSP II grants have funded programs for RNs to easily transition into BSN, MS/MSN, and doctoral programs. For example, NSP II programs that are helping to facilitate this movement are the newly-funded Associate-to-Bachelor's nursing programs that facilitate duel enrollment in an AD nursing program at a community college and the BSN degree at a partner nursing school. Another NSP II program uses shared resources among hospital and schools of nursing to increase the pool of nurse clinical instructors, while advancing the numbers of masters-prepared RNs in the hospitals. Since its initial funding in FY 2006, the NSP II program has grown from two to 19 participating hospitals in FY 2017.

Increasing the Nursing Pipeline

Between FYs 2013 and 2017, financial support for nursing students by hospitals increased almost fivefold and added 381 new RNs to the workforce. Anecdotally, hospitals reported using NSP I funds beyond the traditional tuition assistance. Hospitals paid wages for student time while attending classes; stipends for incidentals such as textbooks and fees; and supported hospital-based externship and internship programs. More than half of the approximately 652 nursing students funded through NSP I graduated from their basic licensure programs. Of those graduating, approximately 68 completed associate degree programs, 257 completed baccalaureate degree programs and 51 completed generic master's degree programs⁷. Student nurse attrition rates also fell by six (6) percentage points, from seven (7) percent to less than one (1) percent over the five years.

Hiring practices for newly graduated nurses whose education was funded by NSP I funds have increased from 85 percent in FY 2013 to 100 percent by FY 2017. This suggests that hospitals are hiring more new graduates to fill positions being vacated by older counterparts as they start to exit the workforce with the improving economy.

Advancing Lifelong Learning through RN Certification and Continuing Education

As described in the previous 5-year renewal report to the Commission in July 2017, Maryland hospitals continue to encourage RNs to obtain specialty and technical certification and participate in continuing education classes. Certified nurses can positively impact their workplace, peers, and patients⁸. Hospitals employing certified wound care nurses were found to

⁷ Data by degree type was not reported for all new nursing graduates by hospitals

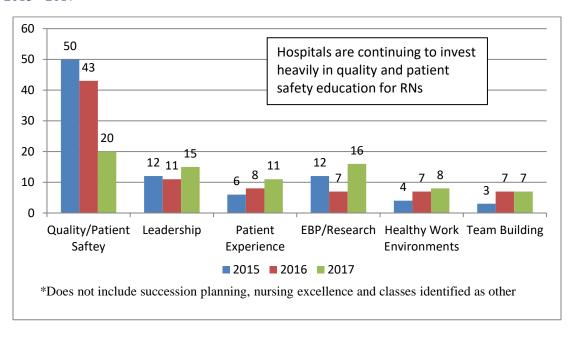
⁸ IOM (Institute of Medicine). *Future Directions Of Credentialing Research In Nursing: Workshop Summary*. Washington, DC: The National Academies Press, 2015.

have better RN pressure ulcer assessment and prevention practices and lower rates of pressure ulcers⁹. Approximately 2,800 RNs completed technical and professional certifications between FYs 2007 and 2012. In the last five years, more than 4,200 RNs obtained initial technical or recertification. Overall, hospitals reported increases upwards of 19 percentage points in the number of professional specialty and/or technical certified nurses between FYs 2013 and 2017.

An examination of the number of nurses obtaining professional certification shows a consistent increase in FYs 2015, 2016, and 2017 by nine (9) percentage points. More than 400 RNs obtained professional nursing specialty certification or recertification in FY 2017, alone. RNs obtained professional certification in multiple specialty nursing areas; ranging from medical-surgical to women's health, wound care, and nurse executive certifications.

Another method to foster lifelong learning is providing ongoing continuing education. Almost half of the hospitals over the course of the five years reported the use of NSP I to support continuing education programs for RNs. More than 16,000 RNs attended educational programs focused on topics associated with goals of the quadruple aim (better quality, better health, lower cost, and healthier workforce). Quality and patient safety classes comprised more than 40 percent of the educational offerings in FYs 2015 and 2016. In FY 2017, offerings for education to build leaders and teams began to emerge. (Figure 5).

Figure 5: Number of Classes for NSP I Top Internal & External Continuing Education Categories, FYs 2015 - 2017



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⁹ Boyle, D. K., Bergquist-Beringer, S. & Cramer, E. Relationship of Wound, Ostomy, and Continence Certified Nurses and Healthcare-Acquired Conditions in Acute Care Hospitals. *J Wound Ostomy Continence Nurs*. 2017; 44(3):283-292. DOI: 10.1097/WON.0000000000000327

Advancing the Practice of Nursing

Between FYs 2012 and 2017, eight (8) hospitals in Maryland have successfully achieved Magnet® and one has achieved Pathway to Excellence® designation with funding from the NSP I program. Of those hospitals, six were re-designated as Magnet® hospitals between FYs 2013 and 2014 and one in FY 2016. Seventeen hospitals are pursuing either Magnet® or Pathway to Excellence® designation in FY 2017, up from 13 in FY 2014. Magnet designated hospitals with the initial and re-designation dates are listed below.

- Anne Arundel Medical Center (2014)
- Mercy Medical Center (2011, 2016)
- Sinai Hospital of Baltimore (2008; 2013)
- MedStar Franklin Square Medical Center (2008; 2013)
- Johns Hopkins Hospital (2003; 2008; 2013)
- University of Maryland Medical Center (2009; 2014)
- UM Shore Medical Center at Easton (2009; 2014)
- UM Shore Medical Center at Dorchester (2009; 2014)

Pathway to Excellence

• Union Hospital of Cecil County (2016)

Advancing Nursing Science

The NSP I supports research studies, evidence-based practice (EBP), or quality improvement (QI) projects to build the science of nursing and improve patient care outcomes. The numbers of hospitals involved in QI, EBP, or research studies grew from five (5) in FY 2013 to ten (10) in FY 2017 and the expended funds increased almost seven-fold. More than 200 EBP and QI projects and approximately 12 research studies were funded by NSP in FY 2017. Much of the funding supported nurse residents and RN teams in conducting QI/EBP projects.

Improving Hospital Vacancy & Turnover Rates While Reducing RN Agency Costs

Although vacancy rates decreased by four (4) percentage points between FY 2014 and FY 2016, a slight upturn occurred in FY 2017. Voluntary retention rates also rose in FY 2017 by two (2) percentage points (Figure 6). New hire RN retention rates have remained steady at approximately 86 percent since FY 2015.

The overall hospital vacancy rate decreased by four (4) percentage points between FYs 2014 and 2016, then increased by two (2) percentage points in FY2017. Conversely, the hospital voluntary turnover rate declined by two (2) percentage points in FY 2017, indicating improved retention of RN staff by hospitals. Despite improved hospital retention of RNs, agency nurse usage increased by 17 percent between FYs 2016 and 2017 (from 854 to 1,001 FTEs), costing hospitals \$138 million. The uptick in agency costs may be related to specific geographic locations experiencing RN workforce losses as evidenced by the higher vacancy rate. Hospitals continue to report

difficulty filling emergency, critical care, and perioperative care RN positions and hospitals pay premium dollars to agency services to fill these holes.

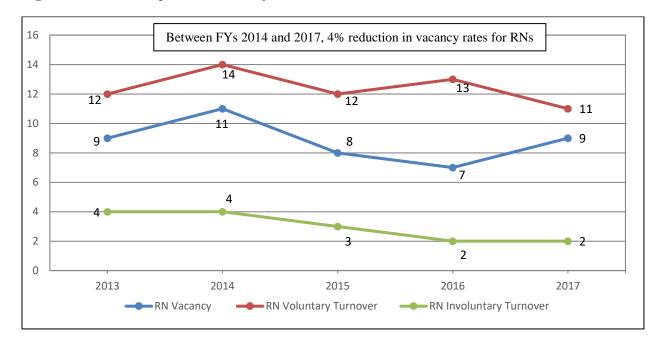


Figure 6: Overall Hospital RN Vacancy & Turnover Rates, FY 2013 - 2017

Update on Status of Recommendations for the NSP I for FY 2018 - 2022

The future growth of the national nursing workforce (RNs per capita) is projected to vary significantly; ranging from zero growth in New England to 40 percent growth in the West South and Central Region. Growth forecasts for the Mid-Atlantic Region suggest less than 10 percent growth in RN FTEs and only eight (8) percent growth in RN FTEs per capita. Unlike other fast growing regions in the nation with a projected surplus of nurses, Maryland is projected to be one of the slowest growth regions and projected to have workforce shortfall by 2030¹⁰. The HSCRC's investment in nursing practice and education is as timely and relevant today as it was decades ago. Transforming nursing in Maryland will, by virtue of the sheer numbers in hospitals, have far-reaching statewide effects on the quality and safety of the state's hospitals.

To ensure continuous program improvement, the following programmatic changes were recommended at the June 2017 Commission Meeting, and updates on the status of these recommendations are highlighted below.

¹⁰ Aurbach, D. I., Buerhaus, P. I., & Staiger, D. O. How Fast will the Registered Nurse Workforce Grow Through 2030? Projections in Nine Regions of the Country. *Nursing Outlook*, 2017, 65 (1), 116-122. DOI: http://dx.doi.org/10.1016/j.outlook.2016.07.004

Recommendation 1: Broaden the NSP goal to include all hospital-based RNs.

As health care transitions from a focus on episodic, acute care to population health, new health care models and delivery systems are being introduced to provide high-quality, patient-centered care across the care continuum. Global and national trends are calling for nurse leaders to prepare staff for new and expanding roles that come with new competencies for nurses. Initiatives that expand and encourage partnerships between academic and hospital nurse leaders to prepare nurses for present and future roles and produce the nurse with the right skill sets to meet new care delivery models/workforce requirements in Maryland should continue to be promulgated by NSP I and II.

Update: The NSP goal was broadened to include all hospital-based RNs, and data collection for FY 2018 will include metrics that address programs to increase the number of nurse leaders and nurse educators.

Recommendation 2: Redefine categories for eligible funding.

A well-educated nursing workforce is fundamental to transforming the nursing profession and will address the increasing demand for safe, high-quality, and effective health care services. Bedside RNs are being asked to rapidly transition from a focus on discharge planning to another setting, to providing continuity of care across the health care continuum. With the new health care demands, nurses will have new innovative roles and acquire new skill sets, including the need for strong leadership skills. Future RNs will need to fill a variety of leadership roles from the bedside to the C-suite. It is recommended that a new leadership category is added to the NSP I initiatives and many of the current programs are redefined to keep up with projected health care trends.

Further, the current quality and retention rates of transition to specialty practice programs, such as to the emergency department, are problematic. Continued investment in practice transition programs and recording of outcome metrics are required to determine their effectiveness in retaining RNs.

Finally, new options for hospital-based nursing student programs, such as externships and internships, need to be made available to increase the nursing pipeline. As the economy improves and older RNs exit the workforce, significant geographical shortages of health care providers and nurses are projected. It is also recommended that innovative academic-practice models that maximize the capacity for the preparation of new RNs continue to be funded through NSP I and NSP II.

Update: With the assistance of the Advisory Board, HSCRC staff drafted guidelines that outlined the categories that was eligible for funding, as well as, examples for each category. A processes was established to review program descriptions prior to the beginning of the fiscal year to ensure funds are being used appropriately.

Recommendation 3: Establish NSP I Advisory Board.

HSCRC staff have continuously improved processes for NSP I. However, greater ownership and oversight is required by hospital leaders to strengthen and improve NSP I. An Advisory Board, consisting of key stakeholders, is recommended to advise HSCRC staff about programmatic improvements, monitor hospital programs for alignment with the NSP I goal, and evaluate outcome metrics and make recommendations.

Update: The NSP I Advisory Board was established and 2 members were designated as cochairs. The Advisory Board has recommended a number of initiatives including instituting a summit for hospitals to showcase NSP I initiatives; developing educational materials to publicize the NSP to RN's in the State; disseminating the Annual Report to participating hospitals; producing educational materials for Human Resources on collecting NSP I data; and updating the HSCRC website to be a resource for Coordinators.

Recommendation 4: Establish categories of initiatives not eligible for funding.

From this analysis, it is evident many hospitals are not using NSP I funds as intended. Program guidelines to include a comprehensive list of approved programs are recommended, as well as, mandatory hospital education about the NSP program. A formal review process of hospital program applications by an Advisory Board should lessen this issue.

Update: With the assistance of the Advisory Board, HSCRC staff drafted guidelines that outlined the categories that was eligible for funding, as well as, examples for each category. A processes was established to review program descriptions prior to the beginning of the fiscal year to ensure funds are being used appropriately.

Recommendation 5: Revise forms to align with the data collection tool.

Hospital respondents expressed confusion about the reporting forms which they believed contributed to problems with reporting data accurately. It is recommended that forms be reviewed and revised as needed, guidelines developed, and education provided to hospitals prior to the next funding cycle.

Update: HSCRC staff and the Advisory Board reviewed and revised all the data collection tools to reduce confusion and improve reporting accuracy. The HSCRC convened a required training for all NSP I coordinators in February to review the Budget and Program Descriptions forms. Another training will be held in September 2018 to review the data collection tool for FY 2018 data.

Recommendation 6: Develop and implement a new data reporting and analytic tool.

This analysis identified the need for hospitals to improve the reporting of organizational metrics. HSCRC staff met with NSP I coordinators to discuss issues with reporting and methods to improve their ability to provide reliable and accurate data. Although staff developed a complete instructional guide, added and revised operational definitions, and offered a live educational webinar (which was recorded for later viewing) to NSP I coordinators, issues persisted. New online systems allowing for real-time data entry are recommended to improve accuracy of data.

Update: HSCRC has procured a database developer to create an online data collection tool to collect the FY 2019 NSP I data. The online tool will have better functionality than the current tool and will allow multiple users from the same hospital to enter information.

Disclosure of Hospital Financial and Statistical Data: Fiscal Year 2017

April 11, 2018

Health Services Cost Review Commission

4160 Patterson Avenue Baltimore, Maryland 21215 (410) 764-2605 FAX: (410) 358-6217

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EXECUTIVE SUMMARY

The Maryland Health Services Cost Review Commission (HSCRC or Commission) has completed the annual hospital financial disclosure report for fiscal year (FY) 2017.

In FY 2017, Maryland concluded its third year under the new agreement with the federal Centers for Medicare & Medicaid Services (CMS) and began the fourth year. Under the new All-Payer Model, the State's focus shifted from controlling the charge per case for Medicare inpatient hospital stays to controlling per capita hospital revenue growth (including both inpatient and outpatient hospital costs) for all payers. The new Model will assess whether Maryland's hospital all-payer system is a successful model for achieving the goals of:

- Lower costs
- Better patient experience
- Improved health

Calendar year (CY) 2014 was the first year of the new Model. Since FY 2017 straddles the end of the third year under the new Model and the beginning of the fourth year, this report focuses on the third year of the new Model's financial and quality metric performance, as well as traditional measures of hospital financial health.

The following are a number of Maryland All-Payer Model Performance Year 3 results:

- 1. Gross all-payer per capita hospital revenues from services provided to Maryland residents grew by 0.80 percent, slower than the per capita growth in the Maryland economy, which was 3.17 percent in CY 2016.
- 2. Over the five-year performance period of the Model, the State must achieve cumulative aggregate savings in the Medicare per beneficiary total hospital expenditures for Maryland resident Medicare fee-for-service (FFS) beneficiaries of at least \$330 million. For Performance Year 3 (CY 2016), the State achieved \$311 million in Medicare savings, as compared to the CY 2013 base. The cumulative savings for CY 2014 through CY 2016 are \$586 million.
- 3. Over the Model's performance period, the State must have at least 80 percent of all regulated hospital revenue for Maryland residents in population-based payment arrangements. The State successfully shifted 100 percent of hospital revenue into population-based payments through hospital global budgets.
- 4. Over the Model's performance period, the State must reduce the aggregate Medicare 30-day readmission rate for Medicare FFS beneficiaries to be less than or equal to the national readmission rate. Using rolling 12-months of data through November 2017, Maryland Medicare readmission rates were below the national Medicare rate (15.23% and 15.4%, respectively); based on this data Maryland is anticipated to achieve readmission rates below the nation at the end of 2018 as long as Maryland continues to keep up with national improvements over the next year.

5. Over the performance period of the Model, the State must achieve an aggregate 30 percent reduction for all payers in 65 potentially preventable complications (PPCs) as part of Maryland's Hospital Acquired Conditions program. Based on data through September 2017 the State has achieved a greater than 50% percent reduction in PPCs in 2017 compared to 2013.

This report shows that for Maryland acute hospitals in FY 2017, looking at revenues regulated by the HSCRC as well as hospital revenues and expenses not regulated by the HSCRC:

- 1. Profits on regulated activities decreased slightly in FY 2017 from \$1.2 billion (or 8.56 percent of regulated net operating revenue) in FY2016 to \$1.2 billion (or 8.01 percent of regulated net operating revenue).
- 2. Profits on operations (which include profits and losses from regulated and unregulated day-to-day activities) decreased from \$512 million in FY 2016 (or 3.29 percent of total net operating revenue) to \$458 million in FY 2017 (or 2.86 percent of total net operating revenue).
- 3. Total profits (referred to in the tables that follow by the accounting term "total excess profits," which include profits and losses from regulated and unregulated operating and non-operating activities) increased substantially, from \$362 million in FY 2016 (or 2.33 percent of the total revenue) to \$1.01 billion in FY 2017 (or 6.08 percent of the total revenue), primarily due to unrealized gains on investments.
- 4. Total regulated net patient revenue rose from \$13.9 billion in FY 2016, to \$14.3 billion in FY 2017, an increase of 2.41 percent.
- 5. In FY 2017, Maryland hospitals incurred \$707 million in uncompensated care, amounting to approximately four cents of uncompensated care cost for every dollar of gross patient revenue.
- 6. Gross regulated revenue from potentially avoidable utilization (PAU) readmissions decreased slightly from \$1.138 billion in FY 2016 to \$1.117 billion in FY 2017. However, the percent of gross regulated revenue associated with all PAUs (readmissions and avoidable admissions) increased from 11.11 percent in FY 2016 to 11.13 percent in FY 2017. Case-mix adjusted readmissions declined from 11.72 percent in FY 2016 to 11.61 percent in FY 2017, a 0.91 percent reduction. The case-mix adjusted PPC rate declined from 0.73 percent in FY 2016 to 0.60 percent in FY 2017, a decrease of 17.9 percent. These declines reflect improvement in the quality of care delivered in Maryland hospitals, where readmission rates to below the national levels for Medicare, and the State achieved the 30 percent PPC reduction goal.
- 7. Total direct graduate medical education expenditures increased from \$328 million in FY 2016, to \$340 million in FY 2017, an increase of 3.68 percent.

The HSCRC, the country's pioneer hospital rate review agency, was established by the Maryland General Assembly in 1971 to regulate rates for all those who purchase hospital care. It is an independent Commission functioning within the Maryland Department of Health. It consists of

Disclosure of Hospital Financial and Statistical Data: Fiscal Year 2017

seven members who are appointed by the Governor. The HSCRC's rate review authority includes assuring the public that: (a) a hospital's total costs are reasonable; (b) a hospital's aggregate rates are reasonably related to its aggregate costs; and (c) rates are set equitably among all purchasers of care without undue discrimination or preference.

INTRODUCTION

Effective January 1, 2014, Maryland entered into a new hospital All-Payer Model with the Centers for Medicare & Medicaid Services (CMS). Under the new Model, the State's focus shifted from controlling the charge per case for a hospital stay to controlling the per capita total hospital revenue growth. The new Model will assess whether Maryland's all-payer system for hospital payments—which is now accountable for the total hospital cost of care on a per capita basis—is a successful model for achieving the goals of:

- Lower costs
- Better patient experience
- Improved health

To facilitate these goals, every acute care hospital in Maryland agreed to a global budget. Global budgets remove the incentives for hospitals to grow volumes and instead focus hospitals on reducing potentially avoidable utilization (PAU), improving population health, and improving outcomes for patients. Maryland's performance under the All-Payer Model is measured by:

- Limiting the growth in gross per capita all-payer hospital revenues since calendar year (CY) 2013. Maryland has committed to holding the average annual growth rate over the five-year life of the Model to 3.58 percent.
- Generating savings for Medicare by holding the growth in Maryland Medicare fee-for-service (FFS) hospital payments per beneficiary below the national Medicare per beneficiary fee-for-service growth rate. Maryland has committed to saving Medicare \$330 million over five years by keeping the State Medicare per beneficiary hospital growth rate below the nation.
- Reducing potentially preventable complications (PPCs) by an aggregate of 30 percent over the five years of the Model.
- Reducing Maryland's Medicare readmission rate to the national average by the final year of the five-year Model.

This report focuses on hospital performance on the new Model's financial and quality metrics, as well as traditional measures of hospital financial health. This report includes hospital-level data on revenues associated with readmissions and other forms of PAU. Readmission and PAU charges provide a financial indicator of opportunity for improvement in selected areas if Maryland hospitals can successfully transform health care to the benefit of consumers. Reducing charges for PAU and readmissions will also provide hospital resources for additional investments in health care transformation. This report also illustrates performance on quality metrics including the rates of case-mix adjusted readmissions (labeled risk-adjusted readmissions in the tables), and the case-mix adjusted PPC rate for each hospital.

Maryland's performance on many of the new Model metrics was favorable:

- All-payer per capita hospital revenues grew 0.80 percent, which is below the per capita growth of the Maryland economy in CY 2016 and well below the 3.58 percent annual growth gap contained in the waiver agreement.
- Medicare FFS hospital charges per Maryland Medicare beneficiary increased by 1.12 percent in FY 2017. National data for FY 2017 data indicate that Maryland costs grew slower than the nation.
- Charges for PAU readmissions decreased slightly from \$1.138 billion in FY 2016 to \$1.117 billion in FY 2017. Overall PAU charges increased however, from \$1.808 billion in FY 2016 to \$1.811 billion in FY 2017. As a percentage of gross regulated patient revenue, PAU readmissions decreased between FY 2016 and FY 2017 by 1.8 percent and total PAU charges increased by 0.17 percent.
- Data on quality show that there were reductions in the case-mix adjusted readmission rate and the PPC rate. The case-mix adjusted readmission rate declined from 11.72 percent in FY 2016 to 11.61 percent in FY 2017, a decrease of 0.91 percent. The case-mix adjusted PPC rate declined from 0.73 percent in FY 2016 to 0.60 percent in FY 2017, a decrease of 17.9 percent. This decline reflects improvement in the quality of care delivered at Maryland hospitals. Since CY 2013, the PPC decrease has been greater than the CMS target of a 30 percent reduction by CY 2018.

Data on the collective financial performance of Maryland hospitals are summarized below.

- <u>Gross regulated revenue growth</u>. Gross patient revenue on regulated services increased 2 percent from \$16.4 billion in FY 2016 to \$16.7 billion in FY 2017.
- Net regulated patient revenue. Total regulated net patient revenue rose from \$13.9 billion in FY 2016 to \$14.3 billion in FY 2017, an increase of 2.41 percent.
- <u>Profits on regulated activities</u>. Profits on regulated activities decreased in FY 2017, from \$1.21 billion (8.56 percent of regulated net operating revenue) in FY 2016 to \$1.16 billion (8.01 percent of regulated net operating revenue).
- Profits on operations. Profits on operations (which include profits and losses from regulated and unregulated day-to-day activities) decreased from \$512 million in FY 2016 (or 3.29 percent of total net operating revenue) to \$458 million in FY 2017 (or 2.86 percent of total net operating revenue).
- <u>Total excess profit.</u> Total excess profits (which include profits and losses from regulated and unregulated operating and non-operating activities) increased substantially, from \$362 million in FY 2016 (or 2.33 percent of the total revenue) to \$1.01 billion (or 6.08 percent of the total revenue) in FY 2017, primarily due to unrealized gains on investments.
- <u>Total Direct Graduate Medical Education Expenditures</u>. Total direct graduate medical education expenditures increased from \$328 million in FY 2016 to \$340 million in FY 2017, an increase of 3.68 percent.

Maryland is the only state in which uncompensated care is financed by all payers, including Medicare and Medicaid, because the payment system builds the predicted cost of uncompensated care into the rates, and all payers pay the same rates for hospital care. Because the rates cover predicted uncompensated care amounts, hospitals have no reason to discourage patients who are likely to be without insurance. Thus, Maryland continues to be the only state in the nation that assures its citizens that they can receive care at any hospital, regardless of their ability to pay. As a result, there are no charity hospitals in Maryland; patients who are unable to pay are not transferred into hospitals of last resort. Because the actual uncompensated care is not reimbursed by the system, hospitals have incentives to pursue compensation from patients who generate uncompensated care expenses.

Additionally, the mark-up in Maryland hospitals—the difference between hospitals' costs and what hospitals ultimately charge patients—remained the lowest in the nation. The average mark-up for hospitals nationally is more than 3.5 times that of Maryland hospitals, according to the most recent data from the American Hospital Association. In the absence of rate setting, non-Maryland hospitals must artificially mark up their charges in order to cover shortfalls due to uncompensated care, discounts to large health plans, and low payments from Medicare and Medicaid.

CONTENTS OF REPORT

Under its mandate to publicly disclose information about the financial operations of all hospitals, the Maryland Health Services Cost Review Commission (HSCRC or Commission) has prepared this report of comparative financial information from the respective hospitals.

This report combines the financial data of hospitals with a June 30 fiscal year end with the hospitals with a December 31 year end of the previous year, e.g., June 30, 2016 and December 31, 2015, rather than combining together the financial data of hospitals whose fiscal years end in the same calendar year, e.g., June 30, 2015 and December 31, 2015, as was done in the past. All of the financial data in this report have been combined in this fashion. In FY 2014, the University of Maryland Upper Chesapeake Medical Center and the University of Maryland Harford Memorial Hospital changed from a December 31 fiscal year end to a June 30 fiscal year end. Because of this change in combining hospital data, the data for the six months from January 1, 2014 to June 30, 2014 for these hospitals were not included in this report. This report also marks the second annual filing submitted by Holy Cross Germantown Hospital, and includes nine months of data from its first year of operations, from October 1, 2014 to June 30, 2015.

Gross Patient Revenue, Net Patient Revenue, Other Operating Revenue, Net Operating Revenue, Percentage of Uncollectible Accounts, Total Operating Costs, Operating Profit/Loss, Non-Operating Revenue and Expense, and Total Excess Profit/Loss, as itemized in this report, were derived from the Annual Report of Revenue, Expenses, and Volumes (Annual Report) submitted to the HSCRC. The Annual Report is reconciled with the audited financial statements of the respective institutions.

This year's Disclosure Statement also includes the following three Exhibits:

- Exhibit I Change in Uncompensated Care (Regulated Operations)
- Exhibit II Change in Total Operating Profit/Loss (Regulated and Unregulated Operations)
- Exhibit III Total Excess Profit/Loss (Operating and Non-Operating Activities)

The following explanations are submitted in order to facilitate the reader's understanding of this report:

Gross Patient Revenue refers to all regulated and unregulated patient care revenue and should be accounted for at established rates, regardless of whether the hospital expects to collect the full amount. Such revenues should also be reported on an accrual basis in the period during which the service is provided; other accounting methods, such as the discharge method, are not acceptable. For historical consistency, uncollectible accounts (bad debts) and charity care are included in gross patient revenue.

<u>Net Patient Revenue</u> means all regulated and unregulated patient care revenue realized by the hospital. Net patient revenue is arrived at by reducing gross patient revenue by contractual allowances, charity care, bad debts, and payer denials. Such revenues should be reported on an accrual basis in the period in which the service is provided.

Other Operating Revenue includes regulated and unregulated revenue associated with normal day-to-day operations from services other than health care provided to patients. These include sales and services to non-patients and revenue from miscellaneous sources, such as rental of hospital space, sale of cafeteria meals, gift shop sales, research, and Medicare Part B physician services. Such revenue is common in the regular operations of a hospital but should be accounted for separately from regulated patient revenue.

Net Operating Revenue is the total of net patient revenue and other operating revenue.

<u>Uncompensated Care</u> is composed of charity and bad debts. This is the percentage difference between billings at established rates and the amount collected from charity patients and patients who pay less than their total bill, if at all. For historical consistency, uncollectible accounts are treated as a reduction in revenue.

<u>Total Operating Expenses</u> equal the costs of HSCRC-regulated and unregulated inpatient and outpatient care, plus costs associated with Other Operating Revenue. Operating expenses are presented in this report in accordance with generally accepted accounting principles with the exception of bad debts. For historical consistency, bad debts are treated as a reduction in gross patient revenue.

<u>Operating Profit/Loss</u> is the profit or loss from ordinary, normal recurring regulated and unregulated operations of the entity during the period. Operating Profit/Loss also includes restricted donations for specific operating purposes if such funds were expended for the purpose intended by the donor during the fiscal year being reported upon.

<u>Non-Operating Profit/Loss</u> includes realized as well as unrealized investment income, extraordinary gains, and other non-operating gains and losses.

<u>Total Excess Profit/Loss</u> represents the bottom line figure from the Audited Financial Statement of the institution. It is the total of the Operating Profit/Loss and Non-Operating Profit/Loss. (Provisions for income tax are excluded from the calculation of profit or loss for proprietary hospitals.)

<u>PAU</u> is the general classification of hospital care that is unplanned and can be prevented through improved care, care coordination, and effective community based care. The HSCRC intends to continue to refine the measurement of PAU and thus the current PAU numbers differ from previous disclosure reports. Currently, the following measures are included as PAU cost measures:

- 30-day, all-cause, all-hospital inpatient readmissions, excluding planned readmissions, based on similar specifications for Maryland Readmission Reduction Incentive Program but applied to all inpatient discharges and observation stays greater than 23 hours and the readmission revenue is assigned to the hospital receiving the readmission regardless of where the original admission occurred.
- Prevention quality indicators (PQIs) as defined by the Agency for Healthcare Research and Quality applied to all inpatient discharges and observation stays greater than 23 hours. The PQIs included are the 12 acute and chronic PQIs included in the PQI-90 Composite measure and PQI 02 (Perforated Appendix). It does not include PQI 09 (low birth weight). For this report, the PQI Version 6.01 was used.

<u>Readmissions</u> refer to the methodology for the Readmissions Reduction Incentive Program that measures performance using the 30-day all-payer all-hospital (both intra- and inter-hospital) readmission rate with adjustments for patient severity (based on discharge All Patient Refined Diagnosis Related Group Severity of Illness) and planned admissions. The case-mix adjusted rate that is provided for each hospital are for inpatient discharges only and are assigned to the index hospital.

<u>PPCs</u> consist of a list of measures developed by 3M. PPCs are defined as harmful events (e.g., an accidental laceration during a procedure) or negative outcomes (e.g., hospital-acquired pneumonia) that occur post-admission from the process of care and treatment rather than from a natural progression of underlying disease. The conditions are excluded if present-on-admission indicators show that the patient arrived at the hospital with the condition. Hospital payment is linked to hospital performance by comparing the observed number of PPCs to the expected number of PPCs. In this report, HSCRC only provides the case-mix adjusted PPC rate and not the revenue associated with PPCs.

<u>Direct Graduate Medical Education Expenditures</u> consist of the costs directly related to the training of residents. These costs include stipends and fringe benefits of the residents and the salaries and fringe benefits of the faculty who supervise the residents.

Financial information contained in this report provides only an overview of the total financial status of the institutions. Additional information concerning the hospitals, in the form of Audited Financial Statements and reports filed pursuant to the regulations of the HSCRC, is available at the HSCRC's offices for public inspection between the hours of 8:30 a.m. and 4:30 p.m. Monday through Friday, and in PDF under Financial Data Reports/Financial Disclosure on the HSCRC website at http://hscrc.maryland.gov/Pages/pdr-annual-reports.aspx.

NOTES TO THE FINANCIAL AND STATISTICAL DATA

- 1. Maryland hospitals undercharged their Global Budget Revenue targets by approximately \$79 million from July 2016 to December 2016. The CY 2016 all-payer per capita revenue growth was adjusted from 0.29 percent to 0.80 percent to account for the undercharge.
- 2. Admissions include infants transferred to neo-natal intensive care units in the hospital in which they were born.
- 3. Revenues and expenses applicable to physician Medicare Part B professional services are only included in regulated hospital data in hospitals that had HSCRC-approved physician rates on June 30, 1985, and that have not subsequently requested that those rates be removed so that the physicians may bill Medicare FFS.
- 4. The specialty hospitals in this report are: Adventist Behavioral Health Care-Rockville, Adventist Rehabilitation Hospital of Maryland, Brook Lane Health Services, Adventist Behavioral Health-Eastern Shore, Levindale Hospital, Mt. Washington Pediatric Hospital, and Sheppard Pratt Hospital.
- 5. In accordance with Health-General Article, Section 19-3A-07, three free-standing medical facilities—Queen Anne's Freestanding Medical Center, Germantown Emergency Center, and Bowie Health Center—fall under the rate-setting jurisdiction of the HSCRC. The HSCRC sets rates for all payers for emergency services provided at Queen Anne's Freestanding Medical Center effective October 1, 2010, and at Germantown Emergency Center and Bowie Health Center effective July 1, 2011.
- 6. Effective July 1, 2013, data associated with the University of Maryland Cancer Center was combined with that of the University of Maryland Medical Center.
- 7. Effective January 1, 2014, Levindale Hospital was designated by CMS as an acute care hospital, rather than a specialty hospital.
- 8. Effective October 1, 2014, Holy Cross Germantown Hospital was issued a rate order to begin business in Maryland as an acute care hospital. The data included in this report contain nine months of data (October 1, 2014 to June 30, 2015) for Holy Cross Germantown Hospital's first annual filing.

DETAILS OF THE DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA: ACUTE HOSPITALS

HEALTH SERVICES COST REVIEW COMMISSION

DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA

FISCAL YEAR 2015 TO 2017

Page 1

| ALL ACUTE HOSPITALS | | | |
|---|----------------|----------------|---------------|
| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
| Gross Patient Revenue: | | | |
| Regulated Services | 16,742,377,981 | 16,414,062,529 | 16,023,174,65 |
| Unregulated Services | 1,863,929,050 | 1,767,905,021 | 1,765,339,38 |
| TOTAL | 18,606,307,031 | 18,181,967,550 | 17,788,514,03 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 14,255,058,804 | 13,918,979,932 | 13,417,265,41 |
| Unregulated Services | 903,405,218 | 832,676,315 | 831,105,19 |
| TOTAL | 15,158,464,022 | 14,751,656,247 | 14,248,370,60 |
| Other Operating Revenue: | | | |
| Regulated Services | 198,414,245 | 160,718,431 | 207,012,37 |
| Unregulated Services | 676,703,096 | 665,160,514 | 557,485,57 |
| TOTAL | 875,117,341 | 825,878,945 | 764,497,95 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 14,453,473,049 | 14,079,698,363 | 13,624,277,79 |
| Unregulated Services | 1,580,108,314 | 1,497,836,829 | 1,388,590,76 |
| Total | 16,033,581,363 | 15,577,535,193 | 15,012,868,55 |
| Total Operating Expenses: | | | |
| Regulated Services | 13,296,225,370 | 12,874,250,706 | 12,481,365,52 |
| Total | 15,575,691,957 | 15,065,706,428 | 14,481,119,51 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 1,157,247,679 | 1,205,447,657 | 1,142,912,17 |
| Unregulated Services | -699,358,273 | -693,618,892 | -611,163,23 |
| Total | 457,889,406 | 511,828,765 | 531,748,93 |
| Total Non-Operating Profit (Loss): | 552,035,260 | -150,036,105 | -2,059,61 |
| Non-Operating Revenue | 573,786,997 | -34,313,381 | 51,393,31 |
| Non-Operating Expenses | 21,751,737 | 115,722,725 | 53,452,92 |
| Total Excess Profit (Loss): | 1,009,920,359 | 361,792,660 | 529,689,42 |
| % Net Operating Profit of Regulated NOR | 8.01 | 8.56 | 8.3 |
| % Net Total Operating Profit of Total NOR | 2.86 | 3.29 | 3.5 |
| % Total Excess Profit of Total Revenue | 6.08 | 2.33 | 3.5 |
| Total Direct Medical Education: | 340,398,287 | 328,323,025 | 300,062,89 |
| Inpatient Readmission Charges: | 1,117,494,859 | 1,137,684,481 | 1,154,176,96 |
| Risk Adjusted Readmission Percent: | 11.61% | 11.72% | 12.20 |
| Potentially Avoidable Utilization Costs: | 1,811,470,857 | 1,808,407,854 | 1,821,708,68 |
| Risk Adjusted PPC Rate: | 0.60 | 0.73 | 0.9 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 2

ANNE ARUNDEL MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 601,774,600 | 576,313,300 | 562,952,500 |
| Unregulated Services | 8,191,534 | 6,941,900 | 6,805,400 |
| TOTAL | 609,966,134 | 583,255,200 | 569,757,900 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 515,360,553 | 497,838,744 | 477,344,509 |
| Unregulated Services | 7,646,388 | 6,366,700 | 6,611,300 |
| TOTAL | 523,006,941 | 504,205,444 | 483,955,809 |
| Other Operating Revenue: | | | |
| Regulated Services | 3,477,500 | 5,914,800 | 7,170,500 |
| Unregulated Services | 8,367,500 | 6,387,900 | 19,782,400 |
| TOTAL | 11,845,000 | 12,302,700 | 26,952,900 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 518,838,053 | 503,753,544 | 484,515,009 |
| Unregulated Services | 16,013,888 | 12,754,600 | 26,393,700 |
| Total | 534,851,941 | 516,508,144 | 510,908,709 |
| Total Operating Expenses: | | | |
| Regulated Services | 477,719,120 | 451,531,237 | 437,421,849 |
| Total | 519,408,967 | 491,019,800 | 486,102,500 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 41,118,933 | 52,222,307 | 47,093,161 |
| Unregulated Services | -25,675,959 | -26,733,963 | -22,286,951 |
| Total | 15,442,974 | 25,488,344 | 24,806,209 |
| Total Non-Operating Profit (Loss): | 64,008,993 | -37,898,800 | -40,992,000 |
| Non-Operating Revenue | 64,008,993 | -37,898,800 | -40,992,000 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 79,451,967 | -12,410,456 | -16,185,791 |
| % Net Operating Profit of Regulated NOR | 7.93 | 10.37 | 9.72 |
| % Net Total Operating Profit of Total NOR | 2.89 | 4.93 | 4.86 |
| % Total Excess Profit of Total Revenue | 13.27 | -2.59 | -3.44 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 28,997,377 | 28,651,307 | 28,655,859 |
| Risk Adjusted Readmission Percent: | 11.05% | 11.10% | 11.48% |
| Potentially Avoidable Utilization Costs: | 52,587,031 | 51,968,363 | 51,761,487 |
| Risk Adjusted PPC Rate: | 0.33 | 0.73 | 0.99 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 3

ATLANTIC GENERAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|------------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 107,265,100 | 105,461,500 | 102,371,000 |
| Unregulated Services | 54,847,161 | 50,662,326 | 42,556,300 |
| TOTAL | 162,112,261 | 156,123,826 | 144,927,300 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 91,131,000 | 90,081,400 | 88,616,700 |
| Unregulated Services | 23,330,161 | 21,406,426 | 17,503,300 |
| TOTAL | 114,461,161 | 111,487,826 | 106,120,000 |
| Other Operating Revenue: | | | |
| Regulated Services | 361,039 | 794,324 | 1,315,700 |
| Unregulated Services | 3,032,853 | 2,782,807 | 1,767,100 |
| TOTAL | 3,393,892 | 3,577,131 | 3,082,800 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 91,492,039 | 90,875,724 | 89,932,400 |
| Unregulated Services | 26,363,014 | 24,189,233 | 19,270,400 |
| Total | 117,855,053 | 115,064,957 | 109,202,800 |
| Total Operating Expenses: | | | |
| Regulated Services | 77,717,176 | 75,915,305 | 75,395,800 |
| Total | 117,268,349 | 112,904,611 | 108,320,800 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 13,774,863 | 14,960,419 | 14,536,600 |
| Unregulated Services | -13,188,159 | -12,800,074 | -13,654,600 |
| Total | 586,704 | 2,160,346 | 882,000 |
| Total Non-Operating Profit (Loss): | 2,606,640 | 263 , 569 | 1,560,200 |
| Non-Operating Revenue | 2,606,640 | 263,569 | 1,560,200 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 3,193,344 | 2,423,915 | 2,442,300 |
| % Net Operating Profit of Regulated NOR | 15.06 | 16.46 | 16.16 |
| % Net Total Operating Profit of Total NOR | 0.50 | 1.88 | 0.81 |
| % Total Excess Profit of Total Revenue | 2.65 | 2.10 | 2.20 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 4,029,253 | 3,487,090 | 4,908,066 |
| Risk Adjusted Readmission Percent: | 8.78% | 8.82% | 10.32% |
| Potentially Avoidable Utilization Costs: | 9,656,512 | 8,453,276 | 10,631,879 |
| Risk Adjusted PPC Rate: | 0.37 | 0.57 | 0.86 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 4

BON SECOURS HOSPITAL

| FISCAL YEAR ENDING | August 2017 | August 2016 | August 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 109,889,834 | 106,732,300 | 117,217,800 |
| Unregulated Services | 59,134,112 | 56,474,022 | 36,444,670 |
| TOTAL | 169,023,946 | 163,206,322 | 153,662,470 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 91,183,374 | 90,580,150 | 98,069,566 |
| Unregulated Services | 16,004,797 | 15,365,284 | 16,757,466 |
| TOTAL | 107,188,171 | 105,945,434 | 114,827,031 |
| Other Operating Revenue: | | | |
| Regulated Services | 1,274,515 | 1,545,300 | 800,398 |
| Unregulated Services | 2,545,390 | 3,587,084 | 3,812,977 |
| TOTAL | 3,819,904 | 5,132,384 | 4,613,375 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 92,457,889 | 92,125,450 | 98,869,964 |
| Unregulated Services | 18,550,186 | 18,952,368 | 20,570,443 |
| Total | 111,008,075 | 111,077,818 | 119,440,406 |
| Total Operating Expenses: | | | |
| Regulated Services | 75,753,272 | 78,575,804 | 78,959,061 |
| Total | 113,068,120 | 114,507,342 | 110,395,175 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 16,704,617 | 13,549,646 | 19,910,902 |
| Unregulated Services | -18,764,662 | -16,979,170 | -10,865,671 |
| Total | -2,060,045 | -3,429,524 | 9,045,231 |
| Total Non-Operating Profit (Loss): | -351,070 | 252,138 | 299,000 |
| Non-Operating Revenue | 1,211,230 | 464,567 | 299,000 |
| Non-Operating Expenses | 1,562,300 | 212,429 | 0 |
| Total Excess Profit (Loss): | -2,411,115 | -3,177,386 | 9,344,231 |
| % Net Operating Profit of Regulated NOR | 18.07 | 14.71 | 20.14 |
| % Net Total Operating Profit of Total NOR | -1.86 | -3.09 | 7.57 |
| % Total Excess Profit of Total Revenue | -2.15 | -2.85 | 7.80 |
| Total Direct Medical Education: | 0 | 0 | C |
| Inpatient Readmission Charges: | 14,385,603 | 13,701,685 | 18,324,617 |
| Risk Adjusted Readmission Percent: | 15.22% | 14.37% | 15.33% |
| Potentially Avoidable Utilization Costs: | 21,098,578 | 20,139,210 | 25,353,720 |
| Risk Adjusted PPC Rate: | 0.93 | 1.13 | 0.80 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 5

CALVERT HEALTH MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 149,192,000 | 146,698,600 | 144,499,900 |
| Unregulated Services | 16,178,800 | 11,709,220 | 11,343,400 |
| TOTAL | 165,370,800 | 158,407,820 | 155,843,300 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 126,166,246 | 127,343,293 | 124,641,770 |
| Unregulated Services | 7,321,746 | 5,210,263 | 5,090,942 |
| TOTAL | 133,487,991 | 132,553,556 | 129,732,712 |
| Other Operating Revenue: | | | |
| Regulated Services | 2,680,541 | 3,163,881 | 3,869,985 |
| Unregulated Services | 1,094,459 | 1,097,878 | 1,084,745 |
| TOTAL | 3,775,000 | 4,261,759 | 4,954,730 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 128,846,787 | 130,507,174 | 128,511,755 |
| Unregulated Services | 8,416,204 | 6,308,142 | 6,175,687 |
| Total | 137,262,991 | 136,815,315 | 134,687,442 |
| Total Operating Expenses: | | | |
| Regulated Services | 115,443,141 | 111,787,053 | 109,246,740 |
| Total | 135,480,000 | 129,054,256 | 124,914,230 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 13,403,646 | 18,720,121 | 19,265,015 |
| Unregulated Services | -11,620,655 | -10,959,061 | -9,491,803 |
| Total | 1,782,991 | 7,761,059 | 9,773,212 |
| Total Non-Operating Profit (Loss): | 2,164,000 | 1,002,915 | -2,132,041 |
| Non-Operating Revenue | 2,164,000 | 1,002,915 | 281,369 |
| Non-Operating Expenses | 0 | 0 | 2,413,410 |
| Total Excess Profit (Loss): | 3,946,991 | 8,763,974 | 7,641,171 |
| % Net Operating Profit of Regulated NOR | 10.40 | 14.34 | 14.99 |
| % Net Total Operating Profit of Total NOR | 1.30 | 5.67 | 7.26 |
| % Total Excess Profit of Total Revenue | 2.83 | 6.36 | 5.66 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 7,571,928 | 7,787,459 | 6,651,086 |
| Risk Adjusted Readmission Percent: | 8.41% | 9.26% | 8.68% |
| Potentially Avoidable Utilization Costs: | 16,941,532 | 17,076,942 | 15,926,766 |
| Risk Adjusted PPC Rate: | 0.51 | 0.48 | 0.68 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 235,036,100 | 254,064,500 | 254,037,700 |
| Unregulated Services | 79,087,856 | 74,692,123 | 73,597,756 |
| TOTAL | 314,123,956 | 328,756,623 | 327,635,456 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 203,593,415 | 217,990,560 | 217,722,362 |
| Unregulated Services | 33,810,104 | 32,103,123 | 33,093,873 |
| TOTAL | 237,403,519 | 250,093,683 | 250,816,235 |
| Other Operating Revenue: | | | |
| Regulated Services | 6,456,700 | 2,468,694 | 2,597,080 |
| Unregulated Services | 3,964,210 | 2,890,600 | 1,240,078 |
| TOTAL | 10,420,910 | 5,359,294 | 3,837,158 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 210,050,115 | 220,459,254 | 220,319,442 |
| Unregulated Services | 37,774,314 | 34,993,723 | 34,333,951 |
| Total | 247,824,429 | 255,452,977 | 254,653,393 |
| Total Operating Expenses: | | | |
| Regulated Services | 180,347,701 | 199,462,258 | 199,756,327 |
| Total | 222,821,677 | 239,120,643 | 238,732,927 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 29,702,414 | 20,996,996 | 20,563,115 |
| Unregulated Services | -4,699,662 | -4,664,662 | -4,642,649 |
| Total | 25,002,752 | 16,332,334 | 15,920,466 |
| Total Non-Operating Profit (Loss): | 14,724,000 | 308,300 | -3,927,869 |
| Non-Operating Revenue | 14,724,000 | 8,030,300 | 1,223,684 |
| Non-Operating Expenses | 0 | 7,722,000 | 5,151,553 |
| Total Excess Profit (Loss): | 39,726,752 | 16,640,634 | 11,992,597 |
| % Net Operating Profit of Regulated NOR | 14.14 | 9.52 | 9.33 |
| % Net Total Operating Profit of Total NOR | 10.09 | 6.39 | 6.25 |
| % Total Excess Profit of Total Revenue | 15.13 | 6.32 | 4.69 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 18,088,472 | 17,861,135 | 19,212,722 |
| Risk Adjusted Readmission Percent: | 11.06% | 11.49% | 11.30% |
| Potentially Avoidable Utilization Costs: | 36,014,956 | 33,535,709 | 35,943,138 |
| Risk Adjusted PPC Rate: | 0.78 | 0.80 | 1.01 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

DOCTORS COMMUNITY HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|---|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 232,581,700 | 234,045,500 | 226,462,500 |
| Unregulated Services | 52,080,355 | 23,864,393 | 21,074,527 |
| TOTAL | 284,662,055 | 257,909,893 | 247,537,027 |
| Net Patient Revenue (NPR): | 201,002,000 | 201/303/030 | 217,007,027 |
| Regulated Services | 201,446,395 | 196,748,065 | 186,906,068 |
| Unregulated Services | 28,124,953 | 23,752,910 | 20,785,043 |
| TOTAL | 229,571,348 | 220,500,975 | 207,691,111 |
| Other Operating Revenue: | ,,,, | , | |
| Regulated Services | -378,275 | -749,478 | 1,978,080 |
| Unregulated Services | 9,889,826 | 6,451,267 | 4,961,871 |
| TOTAL | 9,511,551 | 5,701,789 | 6,939,951 |
| Net Operating Revenue (NOR) | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 2, 2, | ,,,,,,, |
| Regulated Services | 201,068,120 | 195,998,587 | 188,884,148 |
| Unregulated Services | 38,014,779 | 30,204,177 | 25,746,914 |
| Total | 239,082,899 | 226,202,764 | 214,631,062 |
| Total Operating Expenses: | . , | , , | . , |
| Regulated Services | 186,006,529 | 179,480,079 | 170,753,892 |
| Total | 237,563,824 | 220,883,373 | 208,511,680 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 15,061,591 | 16,518,507 | 18,130,257 |
| Unregulated Services | -13,542,516 | -11,199,116 | -12,010,875 |
| Total | 1,519,075 | 5,319,391 | 6,119,382 |
| Total Non-Operating Profit (Loss): | -10,854,493 | -3,921,617 | -1,022,687 |
| Non-Operating Revenue | 576,223 | 708,268 | -1,022,687 |
| Non-Operating Expenses | 11,430,716 | 4,629,885 | 0 |
| Total Excess Profit (Loss): | -9,335,418 | 1,397,774 | 5,096,695 |
| % Net Operating Profit of Regulated NOR | 7.49 | 8.43 | 9.60 |
| % Net Total Operating Profit of Total NOR | 0.64 | 2.35 | 2.85 |
| % Total Excess Profit of Total Revenue | -3.90 | 0.62 | 2.39 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 22,688,487 | 23,527,507 | 21,254,010 |
| Risk Adjusted Readmission Percent: | 11.35% | 11.97% | 11.66% |
| Potentially Avoidable Utilization Costs: | 40,506,104 | 41,040,201 | 36,172,611 |
| Risk Adjusted PPC Rate: | 0.43 | 0.67 | 1.29 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| FISCAL YEAR ENDING | December 2016 | December 2015 | December 2014 |
|---|---------------|------------------|---------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 48,727,769 | 48,291,192 | 48,565,970 |
| Unregulated Services | 783,927 | 211,142 | 404,675 |
| TOTAL | 49,511,696 | 48,502,334 | 48,970,645 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 41,576,357 | 41,353,146 | 40,450,576 |
| Unregulated Services | 783,927 | 211,142 | 404,675 |
| TOTAL | 42,360,284 | 41,564,288 | 40,855,251 |
| Other Operating Revenue: | | | |
| Regulated Services | 287,472 | 802,900 | 1,345,091 |
| Unregulated Services | 60,529 | 51,978 | 39,088 |
| TOTAL | 348,001 | 854 , 878 | 1,384,179 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 41,863,829 | 42,156,046 | 41,795,667 |
| Unregulated Services | 844,456 | 263,120 | 443,763 |
| Total | 42,708,285 | 42,419,166 | 42,239,430 |
| Total Operating Expenses: | | | |
| Regulated Services | 41,672,698 | 41,591,264 | 39,766,800 |
| Total | 42,883,376 | 42,405,199 | 40,859,285 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 191,131 | 564,782 | 2,028,867 |
| Unregulated Services | -366,223 | -550,815 | -648,722 |
| Total | -175,091 | 13,967 | 1,380,145 |
| Total Non-Operating Profit (Loss): | -852,195 | 662 | 607 |
| Non-Operating Revenue | 5,805 | 662 | 607 |
| Non-Operating Expenses | 858,000 | 0 | 0 |
| Total Excess Profit (Loss): | -1,027,286 | 14,629 | 1,380,752 |
| % Net Operating Profit of Regulated NOR | 0.46 | 1.34 | 4.85 |
| % Net Total Operating Profit of Total NOR | -0.41 | 0.03 | 3.27 |
| % Total Excess Profit of Total Revenue | -2.41 | 0.03 | 3.27 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 2,876,316 | 2,842,794 | 3,593,267 |
| Risk Adjusted Readmission Percent: | 8.87% | 10.27% | 11.57% |
| Potentially Avoidable Utilization Costs: | 7,181,181 | 7,601,516 | 7,974,754 |
| Risk Adjusted PPC Rate: | 0.43 | 0.11 | 0.33 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 9

FREDERICK MEMORIAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 346,113,400 | 363,795,700 | 346,609,902 |
| Unregulated Services | 107,448,442 | 57,294,670 | 57,086,448 |
| TOTAL | 453,561,842 | 421,090,370 | 403,696,350 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 291,537,409 | 307,860,058 | 293,871,610 |
| Unregulated Services | 65,355,818 | 34,082,959 | 33,379,435 |
| TOTAL | 356,893,227 | 341,943,017 | 327,251,045 |
| Other Operating Revenue: | | | |
| Regulated Services | 4,003,779 | 4,929,135 | 5,129,913 |
| Unregulated Services | 3,288,221 | 3,388,865 | 3,124,506 |
| TOTAL | 7,292,000 | 8,318,000 | 8,254,419 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 295,541,188 | 312,789,193 | 299,001,523 |
| Unregulated Services | 68,644,039 | 37,471,824 | 36,503,941 |
| Total | 364,185,227 | 350,261,017 | 335,505,464 |
| Total Operating Expenses: | | | |
| Regulated Services | 253,327,620 | 278,175,236 | 274,234,304 |
| Total | 346,207,000 | 331,555,000 | 324,400,419 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 42,213,568 | 34,613,957 | 24,767,220 |
| Unregulated Services | -24,235,341 | -15,907,940 | -13,662,174 |
| Total | 17,978,227 | 18,706,017 | 11,105,045 |
| Total Non-Operating Profit (Loss): | 13,084,000 | -6,465,000 | 579,400 |
| Non-Operating Revenue | 13,084,000 | 4,598,000 | 7,448,400 |
| Non-Operating Expenses | 0 | 11,063,000 | 6,869,000 |
| Total Excess Profit (Loss): | 31,062,227 | 12,241,017 | 11,684,445 |
| % Net Operating Profit of Regulated NOR | 14.28 | 11.07 | 8.28 |
| % Net Total Operating Profit of Total NOR | 4.94 | 5.34 | 3.31 |
| % Total Excess Profit of Total Revenue | 8.23 | 3.45 | 3.41 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 23,720,692 | 21,163,164 | 23,544,839 |
| Risk Adjusted Readmission Percent: | 10.04% | 9.60% | 10.60% |
| Potentially Avoidable Utilization Costs: | 45,109,060 | 37,720,272 | 41,457,493 |
| Risk Adjusted PPC Rate: | 0.59 | 0.73 | 0.89 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 10

GARRETT COUNTY MEMORIAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|------------|------------|------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 55,258,400 | 48,479,700 | 44,693,600 |
| Unregulated Services | 14,092,770 | 13,070,536 | 12,856,975 |
| TOTAL | 69,351,170 | 61,550,236 | 57,550,575 |
| Net Patient Revenue (NPR): | , , | , , | |
| Regulated Services | 46,518,046 | 41,011,099 | 37,569,611 |
| Unregulated Services | 5,415,699 | 5,059,417 | 6,048,180 |
| TOTAL | 51,933,745 | 46,070,516 | 43,617,791 |
| Other Operating Revenue: | | | |
| Regulated Services | 951,888 | 970,434 | 1,722,986 |
| Unregulated Services | 530,967 | 551,434 | 329,639 |
| TOTAL | 1,482,855 | 1,521,868 | 2,052,625 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 47,469,934 | 41,981,533 | 39,292,597 |
| Unregulated Services | 5,946,666 | 5,610,851 | 6,377,819 |
| Total | 53,416,600 | 47,592,384 | 45,670,416 |
| Total Operating Expenses: | | | |
| Regulated Services | 43,427,726 | 39,247,254 | 35,427,708 |
| Total | 52,655,567 | 47,660,593 | 41,597,075 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 4,042,208 | 2,734,279 | 3,864,889 |
| Unregulated Services | -3,281,175 | -2,802,488 | 208,452 |
| Total | 761,033 | -68,209 | 4,073,341 |
| Total Non-Operating Profit (Loss): | 1,051,571 | 334,557 | 731,976 |
| Non-Operating Revenue | 1,051,571 | 334,557 | 731,976 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 1,812,604 | 266,348 | 4,805,317 |
| % Net Operating Profit of Regulated NOR | 8.52 | 6.51 | 9.84 |
| % Net Total Operating Profit of Total NOR | 1.42 | -0.14 | 8.92 |
| % Total Excess Profit of Total Revenue | 3.33 | 0.56 | 10.36 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 1,496,307 | 1,107,848 | 1,359,438 |
| Risk Adjusted Readmission Percent: | 6.39% | 6.18% | 6.43% |
| Potentially Avoidable Utilization Costs: | 4,647,712 | 3,920,966 | 4,160,808 |
| Risk Adjusted PPC Rate: | 0.39 | 0.69 | 0.75 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 11

| GERMANTOWN EMERGENCY CENTER | | | |
|---|---------------|------------------|---------------|
| FISCAL YEAR ENDING | December 2016 | | December 2014 |
| Gross Patient Revenue: | | | |
| Regulated Services | 14,183,800 | 13,555,000 | 14,059,900 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 14,183,800 | 13,555,000 | 14,059,900 |
| Net Patient Revenue (NPR): | , , | , . | , , |
| Regulated Services | 10,910,253 | 9,691,602 | 9,216,478 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 10,910,253 | 9,691,602 | 9,216,478 |
| Other Operating Revenue: | | | |
| Regulated Services | 4,028 | 7,183 | 7,567 |
| Unregulated Services | 3,187 | 251,097 | 263,000 |
| TOTAL | 7,215 | 258,280 | 270,567 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 10,914,281 | 9,698,785 | 9,224,045 |
| Unregulated Services | 3,187 | 251 , 097 | 263,000 |
| Total | 10,917,468 | 9,949,882 | 9,487,045 |
| Total Operating Expenses: | | | |
| Regulated Services | 10,995,298 | 10,835,481 | 11,106,309 |
| Total | 11,018,598 | 11,148,023 | 11,406,414 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | -81,017 | -1,136,696 | -1,882,264 |
| Unregulated Services | -20,113 | -61,445 | -37,105 |
| Total | -101,130 | -1,198,141 | -1,919,369 |
| Total Non-Operating Profit (Loss): | -32,347 | -418,018 | -407,785 |
| Non-Operating Revenue | -32,347 | -418,018 | -407,785 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | -133,477 | -1,616,159 | -2,327,154 |
| % Net Operating Profit of Regulated NOR | -0.74 | -11.72 | -20.41 |
| % Net Total Operating Profit of Total NOR | -0.93 | -12.04 | -20.23 |
| % Total Excess Profit of Total Revenue | -1.23 | -16.96 | -25.63 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 0 | 0 | 0 |
| Risk Adjusted Readmission Percent: | 0.00% | 0.00% | 0.00% |
| Potentially Avoidable Utilization Costs: | 0 | 0 | 0 |

Risk Adjusted PPC Rate:

0.00 0.00

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

GREATER BALTIMORE MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 462,643,278 | 439,684,200 | 432,707,700 |
| Unregulated Services | 48,940,423 | 46,382,096 | 46,277,696 |
| TOTAL | 511,583,701 | 486,066,296 | 478,985,396 |
| Net Patient Revenue (NPR): | , , | | |
| Regulated Services | 397,123,978 | 378,187,463 | 369,026,601 |
| Unregulated Services | 22,720,259 | 22,991,225 | 22,677,372 |
| TOTAL | 419,844,237 | 401,178,688 | 391,703,973 |
| Other Operating Revenue: | | | |
| Regulated Services | 9,200,733 | 8,314,668 | 8,852,410 |
| Unregulated Services | 9,003,267 | 11,163,100 | 11,589,157 |
| TOTAL | 18,204,000 | 19,477,768 | 20,441,567 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 406,324,711 | 386,502,131 | 377,879,011 |
| Unregulated Services | 31,723,526 | 34,154,325 | 34,266,529 |
| Total | 438,048,237 | 420,656,456 | 412,145,540 |
| Total Operating Expenses: | | | |
| Regulated Services | 357,450,441 | 341,360,524 | 337,071,422 |
| Total | 418,965,000 | 402,047,314 | 392,458,020 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 48,874,270 | 45,141,607 | 40,807,589 |
| Unregulated Services | -29,791,033 | -26,532,465 | -21,120,069 |
| Total | 19,083,237 | 18,609,142 | 19,687,520 |
| Total Non-Operating Profit (Loss): | 12,750,849 | -4,946,806 | 2,623,000 |
| Non-Operating Revenue | 14,356,000 | -1,754,300 | 5,100,000 |
| Non-Operating Expenses | 1,605,151 | 3,192,506 | 2,477,000 |
| Total Excess Profit (Loss): | 31,834,086 | 13,662,336 | 22,310,520 |
| % Net Operating Profit of Regulated NOR | 12.03 | 11.68 | 10.80 |
| % Net Total Operating Profit of Total NOR | 4.36 | 4.42 | 4.78 |
| % Total Excess Profit of Total Revenue | 7.04 | 3.26 | 5.35 |
| Total Direct Medical Education: | 4,194,880 | 5,237,160 | 4,976,560 |
| Inpatient Readmission Charges: | 16,528,104 | 21,686,229 | 21,114,686 |
| Risk Adjusted Readmission Percent: | 10.61% | 10.13% | 10.75% |
| Potentially Avoidable Utilization Costs: | 33,920,134 | 37,365,847 | 35,935,033 |
| Risk Adjusted PPC Rate: | 0.68 | 1.00 | 1.18 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 13

HOLY CROSS HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 504,632,600 | 505,712,400 | 480,562,300 |
| Unregulated Services | 42,112,666 | 34,043,625 | 29,149,790 |
| TOTAL | 546,745,266 | 539,756,025 | 509,712,090 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 423,016,922 | 418,354,058 | 400,831,157 |
| Unregulated Services | 16,267,668 | 15,991,950 | 13,882,068 |
| TOTAL | 439,284,590 | 434,346,008 | 414,713,225 |
| Other Operating Revenue: | | | |
| Regulated Services | 9,645,000 | 3,375,639 | 4,612,845 |
| Unregulated Services | 13,043,038 | 10,438,166 | 10,728,100 |
| TOTAL | 22,688,038 | 13,813,805 | 15,340,945 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 432,661,922 | 421,729,698 | 405,444,002 |
| Unregulated Services | 29,310,706 | 26,430,116 | 24,610,168 |
| Total | 461,972,628 | 448,159,813 | 430,054,170 |
| Total Operating Expenses: | | | |
| Regulated Services | 381,809,567 | 362,874,686 | 354,456,924 |
| Total | 430,741,000 | 413,238,146 | 398,445,304 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 50,852,356 | 58,855,012 | 50,987,078 |
| Unregulated Services | -19,620,727 | -23,933,345 | -19,378,211 |
| Total | 31,231,628 | 34,921,667 | 31,608,866 |
| Total Non-Operating Profit (Loss): | 13,999,000 | -6,083,400 | 6,093,296 |
| Non-Operating Revenue | 13,999,000 | -6,083,400 | 6,093,296 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 45,230,600 | 28,838,267 | 37,702,162 |
| % Net Operating Profit of Regulated NOR | 11.75 | 13.96 | 12.58 |
| % Net Total Operating Profit of Total NOR | 6.76 | 7.79 | 7.35 |
| % Total Excess Profit of Total Revenue | 9.50 | 6.52 | 8.64 |
| Total Direct Medical Education: | 2,634,917 | 2,708,039 | 2,658,000 |
| Inpatient Readmission Charges: | 36,595,639 | 40,430,808 | 38,364,441 |
| Risk Adjusted Readmission Percent: | 11.36% | 11.70% | 11.83% |
| Potentially Avoidable Utilization Costs: | 55,370,371 | 61,660,606 | 57,503,822 |
| Risk Adjusted PPC Rate: | 0.51 | 0.59 | 0.84 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 14

HOLY CROSS HOSPITAL-GERMANTOWN

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|----------------|-------------|--------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 96,340,300 | 80,883,300 | 43,305,400 |
| Unregulated Services | 1,942,138 | 797,132 | 102,457 |
| TOTAL | 98,282,438 | 81,680,432 | 43,407,857 |
| Net Patient Revenue (NPR): | ***,=*=*, **** | ,, | 22, 22., 22. |
| Regulated Services | 80,048,953 | 65,244,750 | 36,057,303 |
| Unregulated Services | 1,559,438 | 797,132 | 102,457 |
| TOTAL | 81,608,391 | 66,041,882 | 36,159,760 |
| Other Operating Revenue: | ,, | **,**=,**= | 55,255,155 |
| Regulated Services | 1,035,947 | 395,900 | 313,191 |
| Unregulated Services | 640,088 | 573,207 | 461,781 |
| TOTAL | 1,676,035 | 969,107 | 774,972 |
| Net Operating Revenue (NOR) | , , | | , - |
| Regulated Services | 81,084,899 | 65,640,650 | 36,370,494 |
| Unregulated Services | 2,199,526 | 1,370,338 | 564,238 |
| Total | 83,284,426 | 67,010,988 | 36,934,732 |
| Total Operating Expenses: | , , | . , | , , |
| Regulated Services | 87,768,090 | 76,357,033 | 56,371,837 |
| Total | 97,124,985 | 86,826,724 | 62,122,512 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | -6,683,191 | -10,716,383 | -20,001,343 |
| Unregulated Services | -7,157,368 | -9,099,352 | -5,186,437 |
| Total | -13,840,559 | -19,815,736 | -25,187,780 |
| Total Non-Operating Profit (Loss): | 8,722,092 | -698,359 | -142,227 |
| Non-Operating Revenue | 8,722,092 | -698,359 | -142,227 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | -5,118,467 | -20,514,095 | -25,330,007 |
| % Net Operating Profit of Regulated NOR | -8.24 | -16.33 | -54.99 |
| % Net Total Operating Profit of Total NOR | -16.62 | -29.57 | -68.20 |
| % Total Excess Profit of Total Revenue | -5.56 | -30.94 | -68.85 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 7,402,893 | 6,064,207 | 3,964,502 |
| Risk Adjusted Readmission Percent: | 11.34% | 10.48% | 11.41% |
| Potentially Avoidable Utilization Costs: | 13,381,592 | 11,288,480 | 7,714,257 |
| Risk Adjusted PPC Rate: | 0.55 | 0.61 | 0.70 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 15

HOWARD COUNTY GENERAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 303,036,500 | 297,946,200 | 286,302,800 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 303,036,500 | 297,946,200 | 286,302,800 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 259,837,500 | 257,850,200 | 242,889,800 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 259,837,500 | 257,850,200 | 242,889,800 |
| Other Operating Revenue: | | | |
| Regulated Services | 854,090 | 1,379,422 | 2,048,754 |
| Unregulated Services | 4,591,618 | 2,386,147 | 2,508,749 |
| TOTAL | 5,445,708 | 3,765,569 | 4,557,503 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 260,691,590 | 259,229,622 | 244,938,554 |
| Unregulated Services | 4,591,618 | 2,386,147 | 2,508,749 |
| Total | 265,283,208 | 261,615,769 | 247,447,303 |
| Total Operating Expenses: | | | |
| Regulated Services | 247,289,845 | 242,053,450 | 227,890,658 |
| Total | 260,412,691 | 252,094,167 | 237,009,512 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 13,401,745 | 17,176,172 | 17,047,896 |
| Unregulated Services | -8,531,228 | -7,654,570 | -6,610,105 |
| Total | 4,870,517 | 9,521,602 | 10,437,791 |
| Total Non-Operating Profit (Loss): | 19,907,983 | -4,911,402 | -1,238,991 |
| Non-Operating Revenue | 20,083,292 | 3,515,431 | 2,137,497 |
| Non-Operating Expenses | 175,309 | 8,426,833 | 3,376,488 |
| Total Excess Profit (Loss): | 24,778,500 | 4,610,200 | 9,198,800 |
| % Net Operating Profit of Regulated NOR | 5.14 | 6.63 | 6.96 |
| % Net Total Operating Profit of Total NOR | 1.84 | 3.64 | 4.22 |
| % Total Excess Profit of Total Revenue | 8.68 | 1.74 | 3.69 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 23,353,116 | 21,660,178 | 21,347,026 |
| Risk Adjusted Readmission Percent: | 11.11% | 11.63% | 11.34% |
| Potentially Avoidable Utilization Costs: | 39,964,885 | 36,860,811 | 35,601,902 |
| Risk Adjusted PPC Rate: | 0.63 | 0.76 | 0.88 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 16

JOHNS HOPKINS BAYVIEW MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 645,219,500 | 643,455,400 | 618,220,800 |
| Unregulated Services | 5,075,600 | 4,755,600 | 4,222,500 |
| TOTAL | 650,295,100 | 648,211,000 | 622,443,300 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 545,302,200 | 535,127,100 | 507,487,100 |
| Unregulated Services | 4,615,600 | 4,268,600 | 3,850,500 |
| TOTAL | 549,917,800 | 539,395,700 | 511,337,600 |
| Other Operating Revenue: | | | |
| Regulated Services | 6,607,400 | 7,814,000 | 8,098,100 |
| Unregulated Services | 51,675,800 | 56,333,300 | 55,593,100 |
| TOTAL | 58,283,200 | 64,147,300 | 63,691,200 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 551,909,600 | 542,941,100 | 515,585,200 |
| Unregulated Services | 56,291,400 | 60,601,900 | 59,443,600 |
| Total | 608,201,000 | 603,543,000 | 575,028,800 |
| Total Operating Expenses: | | | |
| Regulated Services | 549,111,394 | 530,778,637 | 498,586,635 |
| Total | 613,834,000 | 596,562,000 | 563,029,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 2,798,206 | 12,162,463 | 16,998,565 |
| Unregulated Services | -8,431,206 | -5,181,463 | -4,998,765 |
| Total | -5,633,000 | 6,981,000 | 11,999,800 |
| Total Non-Operating Profit (Loss): | 8,909,000 | 2,133,900 | 1,875,200 |
| Non-Operating Revenue | 8,909,000 | 2,133,900 | 1,875,200 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 3,276,000 | 9,114,900 | 13,875,000 |
| % Net Operating Profit of Regulated NOR | 0.51 | 2.24 | 3.30 |
| % Net Total Operating Profit of Total NOR | -0.93 | 1.16 | 2.09 |
| % Total Excess Profit of Total Revenue | 0.53 | 1.50 | 2.41 |
| Total Direct Medical Education: | 23,453,200 | 22,135,500 | 22,227,000 |
| Inpatient Readmission Charges: | 48,520,400 | 52,185,799 | 48,732,506 |
| Risk Adjusted Readmission Percent: | 14.24% | 14.14% | 14.35% |
| Potentially Avoidable Utilization Costs: | 74,764,221 | 78,286,182 | 72,866,555 |
| Risk Adjusted PPC Rate: | 0.57 | 0.49 | 0.79 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| JOHNS HOPKINS HOSPITAL | | | |
|---|---------------|---------------|---------------|
| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
| Gross Patient Revenue: | | | |
| Regulated Services | 2,352,718,900 | 2,282,683,400 | 2,209,868,500 |
| Unregulated Services | 11,766,817 | 9,641,276 | 7,110,016 |
| TOTAL | 2,364,485,717 | 2,292,324,676 | 2,216,978,516 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 1,974,827,162 | 1,916,625,561 | 1,839,752,921 |
| Unregulated Services | 11,766,817 | 9,641,276 | 5,444,904 |
| TOTAL | 1,986,593,979 | 1,926,266,837 | 1,845,197,825 |
| Other Operating Revenue: | | | |
| Regulated Services | 15,747,204 | 15,291,999 | 14,952,526 |
| Unregulated Services | 301,654,366 | 257,292,975 | 196,988,003 |
| TOTAL | 317,401,570 | 272,584,974 | 211,940,529 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 1,990,574,366 | 1,931,917,560 | 1,854,705,447 |
| Unregulated Services | 313,421,183 | 266,934,251 | 202,432,907 |
| Total | 2,303,995,549 | 2,198,851,811 | 2,057,138,354 |
| Total Operating Expenses: | | | |
| Regulated Services | 2,022,839,201 | 1,904,995,652 | 1,842,294,064 |
| Total | 2,307,205,501 | 2,173,349,352 | 2,047,447,655 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | -32,264,835 | 26,921,908 | 12,411,383 |
| Unregulated Services | 29,054,883 | -1,419,449 | -2,720,684 |
| Total | -3,209,952 | 25,502,459 | 9,690,699 |
| Total Non-Operating Profit (Loss): | 121,757,904 | 36,798,309 | 39,589,768 |
| Non-Operating Revenue | 146,589,904 | 36,798,309 | 39,589,768 |
| Non-Operating Expenses | 24,832,000 | 0 | 0 |
| Total Excess Profit (Loss): | 118,547,952 | 62,300,768 | 49,280,467 |
| % Net Operating Profit of Regulated NOR | -1.62 | 1.39 | 0.67 |
| % Net Total Operating Profit of Total NOR | -0.14 | 1.16 | 0.47 |
| % Total Excess Profit of Total Revenue | 4.84 | 2.79 | 2.35 |
| Total Direct Medical Education: | 115,867,630 | 108,442,934 | 110,114,790 |
| Inpatient Readmission Charges: | 158,457,717 | 163,212,146 | 163,691,593 |
| Risk Adjusted Readmission Percent: | 12.99% | 13.22% | 14.23% |
| Potentially Avoidable Utilization Costs: | 201,301,987 | 204,932,455 | 205,056,596 |
| Risk Adjusted PPC Rate: | 0.59 | 0.77 | 0.91 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 18

LEVINDALE

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|------------|---|---|
| Gross Patient Revenue: | | | |
| Regulated Services | 59,432,000 | 60,312,800 | 59,785,479 |
| Unregulated Services | 34,063,990 | 32,666,054 | 32,727,172 |
| TOTAL | 93,495,990 | 92,978,854 | 92,512,651 |
| Net Patient Revenue (NPR): | , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , |
| Regulated Services | 48,076,896 | 48,514,862 | 46,832,627 |
| Unregulated Services | 28,035,607 | 26,134,537 | 26,559,417 |
| TOTAL | 76,112,503 | 74,649,399 | 73,392,044 |
| Other Operating Revenue: | | | |
| Regulated Services | 2,257,842 | 2,098,512 | 823,334 |
| Unregulated Services | 187,442 | 172,329 | 206,374 |
| TOTAL | 2,445,284 | 2,270,841 | 1,029,708 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 50,334,738 | 50,613,374 | 47,655,961 |
| Unregulated Services | 28,223,049 | 26,306,866 | 26,765,791 |
| Total | 78,557,787 | 76,920,240 | 74,421,752 |
| Total Operating Expenses: | | | |
| Regulated Services | 42,262,523 | 41,623,303 | 39,404,902 |
| Total | 74,115,440 | 72,536,873 | 72,621,228 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 8,072,215 | 8,990,071 | 8,251,059 |
| Unregulated Services | -3,629,868 | -4,606,704 | -6,450,535 |
| Total | 4,442,347 | 4,383,367 | 1,800,524 |
| Total Non-Operating Profit (Loss): | 2,414,091 | -457,179 | -1,019,876 |
| Non-Operating Revenue | 2,414,091 | -457,179 | -1,019,876 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 6,856,438 | 3,926,188 | 780,648 |
| % Net Operating Profit of Regulated NOR | 16.04 | 17.76 | 17.31 |
| % Net Total Operating Profit of Total NOR | 5.65 | 5.70 | 2.42 |
| % Total Excess Profit of Total Revenue | 8.47 | 5.13 | 1.06 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 4,360,768 | 4,386,400 | 4,005,942 |
| Risk Adjusted Readmission Percent: | 10.29% | 11.20% | 13.10% |
| Potentially Avoidable Utilization Costs: | 4,360,768 | 4,386,400 | 4,017,388 |
| Risk Adjusted PPC Rate: | 2.44 | 2.71 | 4.69 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 19

MCCREADY MEMORIAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-----------------|------------|------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 16,897,400 | 16,309,200 | 15,059,800 |
| Unregulated Services | 2,496,734 | 1,946,141 | 1,255,944 |
| TOTAL | 19,394,134 | 18,255,341 | 16,315,744 |
| Net Patient Revenue (NPR): | , , | , , | |
| Regulated Services | 13,334,047 | 12,659,083 | 11,880,053 |
| Unregulated Services | 1,595,634 | 1,605,431 | 771,294 |
| TOTAL | 14,929,681 | 14,264,514 | 12,651,347 |
| Other Operating Revenue: | | | |
| Regulated Services | 269,147 | 587,954 | 784,050 |
| Unregulated Services | 2,925 | 2,520 | 48,108 |
| TOTAL | 272,072 | 590,474 | 832,158 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 13,603,194 | 13,247,037 | 12,664,103 |
| Unregulated Services | 1,598,559 | 1,607,951 | 819,402 |
| Total | 15,201,753 | 14,854,988 | 13,483,505 |
| Total Operating Expenses: | | | |
| Regulated Services | 14,801,908 | 14,666,429 | 13,220,754 |
| Total | 15,919,129 | 15,628,165 | 13,993,311 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | -1,198,714 | -1,419,392 | -556,651 |
| Unregulated Services | 481,338 | 646,215 | 46,844 |
| Total | -717,376 | -773,177 | -509,807 |
| Total Non-Operating Profit (Loss): | 85 , 695 | 74,030 | 84,305 |
| Non-Operating Revenue | 85,695 | 74,030 | 84,305 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | -631,681 | -699,147 | -425,502 |
| % Net Operating Profit of Regulated NOR | -8.81 | -10.71 | -4.40 |
| % Net Total Operating Profit of Total NOR | -4.72 | -5.20 | -3.78 |
| % Total Excess Profit of Total Revenue | -4.13 | -4.68 | -3.14 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 425,355 | 500,641 | 359,884 |
| Risk Adjusted Readmission Percent: | 13.71% | 10.64% | 7.02% |
| Potentially Avoidable Utilization Costs: | 1,552,695 | 1,414,780 | 1,354,570 |
| Risk Adjusted PPC Rate: | 0.00 | 0.76 | 2.51 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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MEDSTAR FRANKLIN SQUARE

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 518,001,600 | 505,736,100 | 491,172,800 |
| Unregulated Services | 179,126,156 | 186,298,688 | 175,283,739 |
| TOTAL | 697,127,756 | 692,034,788 | 666,456,539 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 439,663,152 | 427,619,940 | 418,234,842 |
| Unregulated Services | 77,557,515 | 79,471,571 | 75,371,387 |
| TOTAL | 517,220,667 | 507,091,510 | 493,606,230 |
| Other Operating Revenue: | | | |
| Regulated Services | 4,779,116 | 3,235,505 | 3,724,142 |
| Unregulated Services | 7,706,185 | 8,346,177 | 6,802,058 |
| TOTAL | 12,485,301 | 11,581,681 | 10,526,200 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 444,442,268 | 430,855,445 | 421,958,984 |
| Unregulated Services | 85,263,700 | 87,817,747 | 82,173,445 |
| Total | 529,705,968 | 518,673,192 | 504,132,430 |
| Total Operating Expenses: | | | |
| Regulated Services | 392,688,393 | 385,528,867 | 382,118,274 |
| Total | 508,539,888 | 508,064,432 | 486,989,680 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 51,753,875 | 45,326,578 | 39,840,710 |
| Unregulated Services | -30,587,795 | -34,717,818 | -22,697,960 |
| Total | 21,166,079 | 10,608,760 | 17,142,750 |
| Total Non-Operating Profit (Loss): | 461,421 | 149,318 | 199,160 |
| Non-Operating Revenue | 461,421 | 149,318 | 199,160 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 21,627,501 | 10,758,078 | 17,341,909 |
| % Net Operating Profit of Regulated NOR | 11.64 | 10.52 | 9.44 |
| % Net Total Operating Profit of Total NOR | 4.00 | 2.05 | 3.40 |
| % Total Excess Profit of Total Revenue | 4.08 | 2.07 | 3.44 |
| Total Direct Medical Education: | 11,655,216 | 9,890,754 | 8,467,280 |
| Inpatient Readmission Charges: | 47,687,645 | 49,061,778 | 45,189,281 |
| Risk Adjusted Readmission Percent: | 12.97% | 12.29% | 12.18% |
| Potentially Avoidable Utilization Costs: | 77,802,280 | 79,891,379 | 74,675,188 |
| Risk Adjusted PPC Rate: | 0.61 | 0.68 | 0.88 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 21

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|------------|------|--------------|
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| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 297,577,800 | 289,108,800 | 303,789,300 |
| Unregulated Services | 63,700,300 | 126,937,836 | 147,196,441 |
| TOTAL | 361,278,100 | 416,046,636 | 450,985,741 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 250,477,865 | 246,708,456 | 247,347,394 |
| Unregulated Services | 29,391,372 | 48,388,024 | 51,580,271 |
| TOTAL | 279,869,237 | 295,096,480 | 298,927,665 |
| Other Operating Revenue: | | | |
| Regulated Services | 3,178,500 | 2,953,403 | 5,004,986 |
| Unregulated Services | 8,814,890 | 8,484,797 | 7,962,520 |
| TOTAL | 11,993,390 | 11,438,200 | 12,967,505 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 253,656,365 | 249,661,859 | 252,352,380 |
| Unregulated Services | 38,206,262 | 56,872,821 | 59,542,790 |
| Total | 291,862,627 | 306,534,680 | 311,895,170 |
| Total Operating Expenses: | | | |
| Regulated Services | 217,911,402 | 213,937,895 | 216,682,038 |
| Total | 282,735,786 | 302,367,777 | 303,538,841 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 35,744,963 | 35,723,964 | 35,670,341 |
| Unregulated Services | -26,618,122 | -31,557,061 | -27,314,012 |
| Total | 9,126,840 | 4,166,904 | 8,356,329 |
| Total Non-Operating Profit (Loss): | 1,917,906 | 1,987,800 | 2,380,847 |
| Non-Operating Revenue | 1,917,906 | 1,987,800 | 2,380,847 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 11,044,746 | 6,154,704 | 10,737,176 |
| % Net Operating Profit of Regulated NOR | 14.09 | 14.31 | 14.14 |
| % Net Total Operating Profit of Total NOR | 3.13 | 1.36 | 2.68 |
| % Total Excess Profit of Total Revenue | 3.76 | 1.99 | 3.42 |
| Total Direct Medical Education: | 4,806,657 | 5,371,417 | 3,914,080 |
| Inpatient Readmission Charges: | 24,650,328 | 28,294,175 | 31,173,618 |
| Risk Adjusted Readmission Percent: | 11.80% | 12.62% | 12.89% |
| Potentially Avoidable Utilization Costs: | 43,852,369 | 46,357,773 | 48,221,283 |
| Risk Adjusted PPC Rate: | 0.49 | 0.62 | 0.91 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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MEDSTAR HARBOR HOSPITAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 193,637,500 | 194,368,900 | 207,452,600 |
| Unregulated Services | 51,697,948 | 60,489,787 | 62,562,425 |
| TOTAL | 245,335,448 | 254,858,687 | 270,015,025 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 164,274,809 | 167,091,643 | 164,442,500 |
| Unregulated Services | 22,866,971 | 26,548,660 | 25,629,647 |
| TOTAL | 187,141,780 | 193,640,304 | 190,072,147 |
| Other Operating Revenue: | | | |
| Regulated Services | 10,391,341 | 3,385,440 | 4,013,879 |
| Unregulated Services | 7,787,309 | 8,222,079 | 8,578,338 |
| TOTAL | 18,178,650 | 11,607,519 | 12,592,218 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 174,666,150 | 170,477,083 | 168,456,379 |
| Unregulated Services | 30,654,280 | 34,770,740 | 34,207,986 |
| Total | 205,320,430 | 205,247,823 | 202,664,365 |
| Total Operating Expenses: | | | |
| Regulated Services | 143,462,698 | 143,567,318 | 144,974,260 |
| Total | 187,002,302 | 190,376,563 | 191,580,981 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 31,203,452 | 26,909,765 | 23,482,119 |
| Unregulated Services | -12,885,324 | -12,038,506 | -12,398,735 |
| Total | 18,318,128 | 14,871,259 | 11,083,384 |
| Total Non-Operating Profit (Loss): | 533,939 | -676,135 | 374,536 |
| Non-Operating Revenue | 533,939 | 316,304 | 374,536 |
| Non-Operating Expenses | 0 | 992,439 | 0 |
| Total Excess Profit (Loss): | 18,852,067 | 14,195,125 | 11,457,920 |
| % Net Operating Profit of Regulated NOR | 17.86 | 15.78 | 13.94 |
| % Net Total Operating Profit of Total NOR | 8.92 | 7.25 | 5.47 |
| % Total Excess Profit of Total Revenue | 9.16 | 6.91 | 5.64 |
| Total Direct Medical Education: | 5,343,651 | 4,696,418 | 4,637,050 |
| Inpatient Readmission Charges: | 16,447,739 | 16,535,770 | 16,276,733 |
| Risk Adjusted Readmission Percent: | 12.75% | 13.24% | 11.83% |
| Potentially Avoidable Utilization Costs: | 28,976,223 | 27,504,971 | 26,734,610 |
| Risk Adjusted PPC Rate: | 0.62 | 0.55 | 0.79 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

MEDSTAR MONTGOMERY MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 178,461,400 | 175,827,977 | 174,302,200 |
| Unregulated Services | 14,137,819 | 9,723,069 | 8,452,327 |
| TOTAL | 192,599,219 | 185,551,046 | 182,754,527 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 152,299,994 | 150,844,829 | 147,518,393 |
| Unregulated Services | 7,590,390 | 5,058,651 | 4,296,785 |
| TOTAL | 159,890,384 | 155,903,480 | 151,815,179 |
| Other Operating Revenue: | | | |
| Regulated Services | 1,565,430 | 3,968,813 | 3,087,252 |
| Unregulated Services | 451,259 | 153,650 | 172,711 |
| TOTAL | 2,016,689 | 4,122,463 | 3,259,963 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 153,865,423 | 154,813,643 | 150,605,645 |
| Unregulated Services | 8,041,649 | 5,212,301 | 4,469,496 |
| Total | 161,907,073 | 160,025,943 | 155,075,141 |
| Total Operating Expenses: | | | |
| Regulated Services | 141,184,715 | 136,647,495 | 136,227,753 |
| Total | 160,725,287 | 151,876,735 | 148,463,817 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 12,680,708 | 18,166,147 | 14,377,892 |
| Unregulated Services | -11,498,922 | -10,016,939 | -7,766,568 |
| Total | 1,181,786 | 8,149,209 | 6,611,324 |
| Total Non-Operating Profit (Loss): | 1,095,725 | 1,152 | 7,758 |
| Non-Operating Revenue | 1,095,725 | 1,152 | 7,758 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 2,277,511 | 8,150,360 | 6,619,082 |
| % Net Operating Profit of Regulated NOR | 8.24 | 11.73 | 9.55 |
| % Net Total Operating Profit of Total NOR | 0.73 | 5.09 | 4.26 |
| % Total Excess Profit of Total Revenue | 1.40 | 5.09 | 4.27 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 13,471,846 | 12,763,581 | 11,283,494 |
| Risk Adjusted Readmission Percent: | 11.48% | 10.38% | 11.50% |
| Potentially Avoidable Utilization Costs: | 21,508,861 | 21,064,544 | 20,054,655 |
| Risk Adjusted PPC Rate: | 0.45 | 0.79 | 1.01 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 24

MEDSTAR SOUTHERN MARYLAND HOSPITAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-----------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 270,322,700 | 271,938,700 | 262,672,600 |
| Unregulated Services | 26,287,056 | 27,770,529 | 9,699,152 |
| TOTAL | 296,609,756 | 299,709,229 | 272,371,752 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 227,911,853 | 221,201,757 | 216,113,395 |
| Unregulated Services | 10,158,231 | 11,041,910 | 4,606,447 |
| TOTAL | 238,070,084 | 232,243,667 | 220,719,842 |
| Other Operating Revenue: | | | |
| Regulated Services | 9,207,735 | 3,009,259 | 4,253,655 |
| Unregulated Services | 958,063 | 816,273 | 833,050 |
| TOTAL | 10,165,798 | 3,825,532 | 5,086,705 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 237,119,588 | 224,211,016 | 220,367,050 |
| Unregulated Services | 11,116,294 | 11,858,184 | 5,439,497 |
| Total | 248,235,881 | 236,069,199 | 225,806,547 |
| Total Operating Expenses: | | | |
| Regulated Services | 212,389,115 | 210,251,917 | 216,259,673 |
| Total | 243,629,886 | 242,526,804 | 233,355,690 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 24,730,472 | 13,959,099 | 4,107,378 |
| Unregulated Services | -20,124,477 | -20,416,703 | -11,656,520 |
| Total | 4,605,995 | -6,457,604 | -7,549,143 |
| Total Non-Operating Profit (Loss): | 57 , 645 | 670 | 20,445 |
| Non-Operating Revenue | 57 , 645 | 670 | 20,445 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 4,663,640 | -6,456,935 | -7,528,697 |
| % Net Operating Profit of Regulated NOR | 10.43 | 6.23 | 1.86 |
| % Net Total Operating Profit of Total NOR | 1.86 | -2.74 | -3.34 |
| % Total Excess Profit of Total Revenue | 1.88 | -2.74 | -3.33 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 25,733,067 | 23,923,653 | 25,964,453 |
| Risk Adjusted Readmission Percent: | 11.24% | 10.72% | 11.84% |
| Potentially Avoidable Utilization Costs: | 44,793,131 | 44,431,563 | 47,033,454 |
| Risk Adjusted PPC Rate: | 0.96 | 0.91 | 1.03 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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MEDSTAR ST. MARY'S HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 190,011,200 | 178,043,900 | 166,124,100 |
| Unregulated Services | 11,467,240 | 11,553,194 | 12,615,882 |
| TOTAL | 201,478,440 | 189,597,094 | 178,739,982 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 160,955,162 | 145,761,191 | 140,075,188 |
| Unregulated Services | 8,333,405 | 8,895,921 | 7,713,460 |
| TOTAL | 169,288,567 | 154,657,111 | 147,788,648 |
| Other Operating Revenue: | | | |
| Regulated Services | 1,631,543 | 905,975 | 3,241,480 |
| Unregulated Services | 1,989,435 | 2,422,716 | 1,632,552 |
| TOTAL | 3,620,978 | 3,328,691 | 4,874,032 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 162,586,705 | 146,667,166 | 143,316,668 |
| Unregulated Services | 10,322,840 | 11,318,636 | 9,346,012 |
| Total | 172,909,545 | 157,985,802 | 152,662,680 |
| Total Operating Expenses: | | | |
| Regulated Services | 150,392,679 | 130,856,640 | 120,822,142 |
| Total | 168,757,516 | 149,998,897 | 139,396,080 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 12,194,026 | 15,810,526 | 22,494,526 |
| Unregulated Services | -8,041,997 | -7,823,621 | -9,227,927 |
| Total | 4,152,029 | 7,986,905 | 13,266,600 |
| Total Non-Operating Profit (Loss): | 212,865 | 460 | -8,804 |
| Non-Operating Revenue | 212,865 | 460 | -8,804 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 4,364,894 | 7,987,366 | 13,257,796 |
| % Net Operating Profit of Regulated NOR | 7.50 | 10.78 | 15.70 |
| % Net Total Operating Profit of Total NOR | 2.40 | 5.06 | 8.69 |
| % Total Excess Profit of Total Revenue | 2.52 | 5.06 | 8.68 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 10,813,509 | 10,833,380 | 8,232,596 |
| Risk Adjusted Readmission Percent: | 10.93% | 10.81% | 10.31% |
| Potentially Avoidable Utilization Costs: | 22,494,670 | 21,081,604 | 17,769,613 |
| Risk Adjusted PPC Rate: | 0.46 | 0.50 | 0.73 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 26

MEDSTAR UNION MEMORIAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 434,442,400 | 426,343,800 | 419,374,600 |
| Unregulated Services | 179,541,491 | 130,099,859 | 137,656,161 |
| TOTAL | 613,983,891 | 556,443,659 | 557,030,761 |
| Net Patient Revenue (NPR): | , , | . , | |
| Regulated Services | 371,471,942 | 361,444,621 | 361,044,332 |
| Unregulated Services | 72,666,205 | 55,829,116 | 53,324,011 |
| TOTAL | 444,138,147 | 417,273,738 | 414,368,343 |
| Other Operating Revenue: | | | |
| Regulated Services | 1,747,565 | 3,066,146 | 5,235,322 |
| Unregulated Services | 8,414,250 | 8,885,354 | 9,315,121 |
| TOTAL | 10,161,815 | 11,951,500 | 14,550,443 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 373,219,507 | 364,510,768 | 366,279,654 |
| Unregulated Services | 81,080,456 | 64,714,470 | 62,639,133 |
| Total | 454,299,962 | 429,225,238 | 428,918,786 |
| Total Operating Expenses: | | | |
| Regulated Services | 318,141,201 | 320,066,035 | 323,965,920 |
| Total | 443,482,532 | 424,392,626 | 420,732,087 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 55,078,306 | 44,444,733 | 42,313,734 |
| Unregulated Services | -44,260,875 | -39,612,122 | -34,127,034 |
| Total | 10,817,431 | 4,832,611 | 8,186,700 |
| Total Non-Operating Profit (Loss): | 6,290,841 | -617,400 | 1,393,271 |
| Non-Operating Revenue | 6,290,841 | -617,400 | 1,393,271 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 17,108,271 | 4,215,211 | 9,579,971 |
| % Net Operating Profit of Regulated NOR | 14.76 | 12.19 | 11.55 |
| % Net Total Operating Profit of Total NOR | 2.38 | 1.13 | 1.91 |
| % Total Excess Profit of Total Revenue | 3.71 | 0.98 | 2.23 |
| Total Direct Medical Education: | 9,752,671 | 14,052,897 | 11,093,490 |
| Inpatient Readmission Charges: | 28,190,351 | 28,336,631 | 28,779,775 |
| Risk Adjusted Readmission Percent: | 12.35% | 12.09% | 12.43% |
| Potentially Avoidable Utilization Costs: | 47,202,959 | 44,250,227 | 46,989,581 |
| Risk Adjusted PPC Rate: | 0.72 | 0.77 | 0.99 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 524,091,400 | 513,599,600 | 495,805,900 |
| Unregulated Services | 827,611 | 729,398 | 727,940 |
| TOTAL | 524,919,011 | 514,328,998 | 496,533,840 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 453,324,647 | 442,251,408 | 422,084,601 |
| Unregulated Services | 827,611 | 729,398 | 727,940 |
| TOTAL | 454,152,258 | 442,980,806 | 422,812,541 |
| Other Operating Revenue: | | | |
| Regulated Services | 10,037,504 | 12,786,038 | 13,387,504 |
| Unregulated Services | 16,103,310 | 15,405,529 | 15,057,414 |
| TOTAL | 26,140,814 | 28,191,567 | 28,444,918 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 463,362,151 | 455,037,446 | 435,472,105 |
| Unregulated Services | 16,930,921 | 16,134,927 | 15,785,354 |
| Total | 480,293,072 | 471,172,373 | 451,257,459 |
| Total Operating Expenses: | | | |
| Regulated Services | 435,326,226 | 435,680,490 | 415,561,187 |
| Total | 464,031,532 | 461,664,786 | 440,636,048 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 28,035,925 | 19,356,956 | 19,910,918 |
| Unregulated Services | -11,774,385 | -9,849,369 | -9,289,507 |
| Total | 16,261,540 | 9,507,587 | 10,621,411 |
| Total Non-Operating Profit (Loss): | 23,823,750 | -1,562,127 | 5,922,844 |
| Non-Operating Revenue | 23,821,611 | 9,371,416 | 5,966,826 |
| Non-Operating Expenses | -2,139 | 10,933,543 | 43,982 |
| Total Excess Profit (Loss): | 40,081,012 | 7,945,460 | 16,544,255 |
| % Net Operating Profit of Regulated NOR | 6.05 | 4.25 | 4.57 |
| % Net Total Operating Profit of Total NOR | 3.39 | 2.02 | 2.35 |
| % Total Excess Profit of Total Revenue | 7.95 | 1.65 | 3.62 |
| Total Direct Medical Education: | 4,838,569 | 4,707,423 | 4,874,380 |
| Inpatient Readmission Charges: | 18,449,269 | 18,232,144 | 19,146,143 |
| Risk Adjusted Readmission Percent: | 12.54% | 11.88% | 12.67% |
| Potentially Avoidable Utilization Costs: | 27,472,690 | 28,132,999 | 29,127,215 |
| Risk Adjusted PPC Rate: | 0.54 | 0.65 | 0.85 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 325,953,100 | 321,748,760 | 312,302,400 |
| Unregulated Services | 70,609,000 | 69,776,712 | 64,034,600 |
| TOTAL | 396,562,100 | 391,525,472 | 376,337,000 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 279,636,188 | 261,006,413 | 256,037,471 |
| Unregulated Services | 39,562,501 | 44,089,120 | 43,247,127 |
| TOTAL | 319,198,689 | 305,095,532 | 299,284,598 |
| Other Operating Revenue: | | | |
| Regulated Services | 5,818,003 | -465,632 | 6,200,021 |
| Unregulated Services | 8,334,997 | 7,759,183 | 9,609,792 |
| TOTAL | 14,153,000 | 7,293,551 | 15,809,813 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 285,454,191 | 260,540,781 | 262,237,492 |
| Unregulated Services | 47,897,498 | 51,848,303 | 52,856,919 |
| Total | 333,351,689 | 312,389,083 | 315,094,411 |
| Total Operating Expenses: | | | |
| Regulated Services | 252,744,986 | 247,821,201 | 249,895,029 |
| Total | 309,164,000 | 299,130,713 | 298,834,529 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 32,709,205 | 12,719,580 | 12,342,463 |
| Unregulated Services | -8,521,516 | 538,790 | 3,917,419 |
| Total | 24,187,689 | 13,258,370 | 16,259,882 |
| Total Non-Operating Profit (Loss): | 14,073,400 | -34,186,290 | 2,068,739 |
| Non-Operating Revenue | 0 | 0 | 2,068,739 |
| Non-Operating Expenses | -14,073,400 | 34,186,290 | 0 |
| Total Excess Profit (Loss): | 38,261,089 | -20,927,920 | 18,328,621 |
| % Net Operating Profit of Regulated NOR | 11.46 | 4.88 | 4.71 |
| % Net Total Operating Profit of Total NOR | 7.26 | 4.24 | 5.16 |
| % Total Excess Profit of Total Revenue | 11.48 | -6.70 | 5.78 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 22,827,916 | 22,849,043 | 23,116,032 |
| Risk Adjusted Readmission Percent: | 11.27% | 11.53% | 12.06% |
| Potentially Avoidable Utilization Costs: | 40,880,483 | 39,952,836 | 40,497,213 |
| Risk Adjusted PPC Rate: | 0.64 | 0.70 | 0.96 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| NORTHWEST | HOSPITAL | CENTER |
|-----------|----------|--------|
|-----------|----------|--------|

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 258,801,000 | 257,944,700 | 254,115,900 |
| Unregulated Services | 45,267,404 | 44,070,449 | 45,875,010 |
| TOTAL | 304,068,404 | 302,015,149 | 299,990,910 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 217,101,689 | 213,970,769 | 208,102,926 |
| Unregulated Services | 16,619,031 | 16,387,321 | 18,285,149 |
| TOTAL | 233,720,720 | 230,358,090 | 226,388,075 |
| Other Operating Revenue: | | | |
| Regulated Services | 2,173,539 | 2,382,809 | 1,254,036 |
| Unregulated Services | 22,817,313 | 17,210,368 | 8,137,819 |
| TOTAL | 24,990,852 | 19,593,177 | 9,391,855 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 219,275,228 | 216,353,578 | 209,356,962 |
| Unregulated Services | 39,436,344 | 33,597,689 | 26,422,968 |
| Total | 258,711,572 | 249,951,267 | 235,779,930 |
| Total Operating Expenses: | | | |
| Regulated Services | 182,564,913 | 181,171,177 | 175,840,331 |
| Total | 244,153,548 | 236,039,880 | 219,326,432 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 36,710,315 | 35,182,401 | 33,516,631 |
| Unregulated Services | -22,152,291 | -21,271,014 | -17,063,133 |
| Total | 14,558,024 | 13,911,387 | 16,453,498 |
| Total Non-Operating Profit (Loss): | 13,118,772 | -4,775,477 | 2,338,720 |
| Non-Operating Revenue | 13,118,772 | -4,775,477 | 2,338,720 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 27,676,796 | 9,135,910 | 18,792,218 |
| % Net Operating Profit of Regulated NOR | 16.74 | 16.26 | 16.01 |
| % Net Total Operating Profit of Total NOR | 5.63 | 5.57 | 6.98 |
| % Total Excess Profit of Total Revenue | 10.18 | 3.73 | 7.89 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 21,801,780 | 22,993,747 | 24,468,009 |
| Risk Adjusted Readmission Percent: | 11.59% | 12.96% | 12.82% |
| Potentially Avoidable Utilization Costs: | 42,040,059 | 42,245,266 | 43,374,091 |
| Risk Adjusted PPC Rate: | 0.47 | 0.80 | 0.72 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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PENINSULA REGIONAL MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 437,069,300 | 430,070,800 | 422,383,500 |
| Unregulated Services | 78,171,400 | 72,999,700 | 68,171,900 |
| TOTAL | 515,240,700 | 503,070,500 | 490,555,400 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 369,748,400 | 366,877,800 | 359,583,600 |
| Unregulated Services | 33,616,900 | 29,906,900 | 26,494,900 |
| TOTAL | 403,365,300 | 396,784,700 | 386,078,500 |
| Other Operating Revenue: | | | |
| Regulated Services | 947,000 | 1,314,600 | 2,474,800 |
| Unregulated Services | 7,323,800 | 6,722,600 | 5,230,900 |
| TOTAL | 8,270,800 | 8,037,200 | 7,705,700 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 370,695,400 | 368,192,400 | 362,058,400 |
| Unregulated Services | 40,940,700 | 36,629,500 | 31,725,800 |
| Total | 411,636,100 | 404,821,900 | 393,784,200 |
| Total Operating Expenses: | | | |
| Regulated Services | 350,622,967 | 329,763,075 | 313,563,770 |
| Total | 432,142,100 | 405,639,700 | 378,340,200 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 20,072,433 | 38,429,325 | 48,494,630 |
| Unregulated Services | -40,578,433 | -39,247,125 | -33,050,630 |
| Total | -20,506,000 | -817,800 | 15,444,000 |
| Total Non-Operating Profit (Loss): | 14,818,000 | 7,654,800 | 8,624,000 |
| Non-Operating Revenue | 14,818,000 | 7,654,800 | 15,933,000 |
| Non-Operating Expenses | 0 | 0 | 7,309,000 |
| Total Excess Profit (Loss): | -5,688,000 | 6,837,000 | 24,068,000 |
| % Net Operating Profit of Regulated NOR | 5.41 | 10.44 | 13.39 |
| % Net Total Operating Profit of Total NOR | -4.98 | -0.20 | 3.92 |
| % Total Excess Profit of Total Revenue | -1.33 | 1.66 | 5.87 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 20,213,431 | 26,794,898 | 29,539,994 |
| Risk Adjusted Readmission Percent: | 11.16% | 10.12% | 10.92% |
| Potentially Avoidable Utilization Costs: | 41,903,978 | 48,977,569 | 52,206,856 |
| Risk Adjusted PPC Rate: | 0.59 | 0.78 | 0.69 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| FISCAL YEAR ENDING | December 2016 | December 2015 | December 2014 |
|---|---------------|---------------|---------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 388,714,400 | 389,913,200 | 383,323,300 |
| Unregulated Services | 6,068,052 | 6,418,886 | 21,122,086 |
| TOTAL | 394,782,452 | 396,332,086 | 404,445,386 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 335,476,280 | 333,295,244 | 322,939,414 |
| Unregulated Services | 1,852,731 | 1,835,557 | 11,062,723 |
| TOTAL | 337,329,011 | 335,130,801 | 334,002,137 |
| Other Operating Revenue: | | | |
| Regulated Services | 1,269,184 | 1,632,076 | 3,045,364 |
| Unregulated Services | 5,889,967 | 5,933,574 | 6,356,051 |
| TOTAL | 7,159,151 | 7,565,650 | 9,401,415 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 336,745,464 | 334,927,320 | 325,984,778 |
| Unregulated Services | 7,742,698 | 7,769,131 | 17,418,774 |
| Total | 344,488,162 | 342,696,451 | 343,403,552 |
| Total Operating Expenses: | | | |
| Regulated Services | 302,300,894 | 295,354,588 | 294,301,624 |
| Total | 323,645,883 | 316,448,393 | 326,254,601 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 34,444,570 | 39,572,732 | 31,683,154 |
| Unregulated Services | -13,602,291 | -13,324,674 | -14,534,203 |
| Total | 20,842,279 | 26,248,058 | 17,148,951 |
| Total Non-Operating Profit (Loss): | 991,302 | -968,436 | 1,178,041 |
| Non-Operating Revenue | 991,302 | -968,436 | 1,178,041 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 21,833,581 | 25,279,622 | 18,326,992 |
| % Net Operating Profit of Regulated NOR | 10.23 | 11.82 | 9.72 |
| % Net Total Operating Profit of Total NOR | 6.05 | 7.66 | 4.99 |
| % Total Excess Profit of Total Revenue | 6.32 | 7.40 | 5.32 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 25,156,461 | 24,646,432 | 26,347,358 |
| Risk Adjusted Readmission Percent: | 10.02% | 10.04% | 10.34% |
| Potentially Avoidable Utilization Costs: | 39,253,484 | 39,532,190 | 40,903,622 |
| Risk Adjusted PPC Rate: | 0.55 | 0.84 | 0.84 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------------------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 769,856,900 | 732,671,600 | 717,312,400 |
| Unregulated Services | 187,713,487 | 186,704,461 | 192,009,500 |
| TOTAL | 957 , 570 , 387 | 919,376,061 | 909,321,900 |
| Net Patient Revenue (NPR): | , . | , , | , , |
| Regulated Services | 644,901,523 | 615,507,214 | 592,096,200 |
| Unregulated Services | 95,970,326 | 74,081,947 | 83,947,900 |
| TOTAL | 740,871,849 | 689,589,161 | 676,044,100 |
| Other Operating Revenue: | | | |
| Regulated Services | 11,547,126 | 10,332,455 | 10,212,300 |
| Unregulated Services | 24,819,518 | 56,025,531 | 49,598,000 |
| TOTAL | 36,366,644 | 66,357,986 | 59,810,300 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 656,448,649 | 625,839,669 | 602,308,500 |
| Unregulated Services | 120,789,844 | 130,107,478 | 133,545,900 |
| Total | 777,238,493 | 755,947,147 | 735,854,400 |
| Total Operating Expenses: | | | |
| Regulated Services | 587,087,824 | 551,295,426 | 528,171,600 |
| Total | 741,848,425 | 725,051,986 | 698,380,500 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 69,360,825 | 74,544,243 | 74,136,800 |
| Unregulated Services | -33,970,757 | -43,649,082 | -36,663,000 |
| Total | 35,390,068 | 30,895,161 | 37,473,800 |
| Total Non-Operating Profit (Loss): | 21,790,000 | -4,248,000 | 7,728,000 |
| Non-Operating Revenue | 21,790,000 | 0 | 7,728,000 |
| Non-Operating Expenses | 0 | 4,248,000 | 0 |
| Total Excess Profit (Loss): | 57,180,068 | 26,647,161 | 45,201,800 |
| % Net Operating Profit of Regulated NOR | 10.57 | 11.91 | 12.31 |
| % Net Total Operating Profit of Total NOR | 4.55 | 4.09 | 5.09 |
| % Total Excess Profit of Total Revenue | 7.16 | 3.53 | 6.08 |
| Total Direct Medical Education: | 15,229,309 | 14,784,200 | 15,453,348 |
| Inpatient Readmission Charges: | 45,697,821 | 45,482,900 | 46,617,953 |
| Risk Adjusted Readmission Percent: | 11.32% | 12.04% | 12.74% |
| Potentially Avoidable Utilization Costs: | 70,044,809 | 69,869,829 | 69,467,905 |
| Risk Adjusted PPC Rate: | 0.69 | 0.75 | 0.74 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 431,097,200 | 432,204,400 | 418,876,800 |
| Unregulated Services | 175,167,153 | 178,804,137 | 172,273,343 |
| TOTAL | 606,264,353 | 611,008,537 | 591,150,143 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 382,173,878 | 359,834,307 | 353,198,398 |
| Unregulated Services | 76,766,825 | 78,480,869 | 74,518,312 |
| TOTAL | 458,940,703 | 438,315,176 | 427,716,710 |
| Other Operating Revenue: | | | |
| Regulated Services | 4,541,545 | 5,114,462 | 4,998,484 |
| Unregulated Services | 6,524,859 | 5,997,146 | 5,606,012 |
| TOTAL | 11,066,403 | 11,111,607 | 10,604,497 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 386,715,423 | 364,948,769 | 358,196,882 |
| Unregulated Services | 83,291,684 | 84,478,014 | 80,124,325 |
| Total | 470,007,106 | 449,426,783 | 438,321,207 |
| Total Operating Expenses: | | | |
| Regulated Services | 310,077,312 | 312,539,167 | 304,505,439 |
| Total | 438,953,889 | 439,045,002 | 420,930,671 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 76,638,111 | 52,409,602 | 53,691,443 |
| Unregulated Services | -45,584,893 | -42,027,820 | -36,300,907 |
| Total | 31,053,217 | 10,381,782 | 17,390,536 |
| Total Non-Operating Profit (Loss): | 7,476,000 | -7,204,699 | 1,309,904 |
| Non-Operating Revenue | 7,476,000 | -7,204,699 | 1,309,904 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 38,529,217 | 3,177,083 | 18,700,440 |
| % Net Operating Profit of Regulated NOR | 19.82 | 14.36 | 14.99 |
| % Net Total Operating Profit of Total NOR | 6.61 | 2.31 | 3.97 |
| % Total Excess Profit of Total Revenue | 8.07 | 0.72 | 4.25 |
| Total Direct Medical Education: | 7,476,728 | 7,229,390 | 6,863,970 |
| Inpatient Readmission Charges: | 33,915,868 | 35,334,774 | 36,853,275 |
| Risk Adjusted Readmission Percent: | 11.91% | 12.68% | 12.41% |
| Potentially Avoidable Utilization Costs: | 62,458,656 | 60,298,854 | 62,680,103 |
| Risk Adjusted PPC Rate: | 0.37 | 0.62 | 0.81 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 310,897,100 | 301,899,200 | 295,844,600 |
| Unregulated Services | 2,374,686 | 2,268,518 | 2,426,100 |
| TOTAL | 313,271,786 | 304,167,718 | 298,270,700 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 265,507,832 | 260,794,287 | 248,692,415 |
| Unregulated Services | 2,310,170 | 2,240,705 | 2,155,565 |
| TOTAL | 267,818,001 | 263,034,992 | 250,847,980 |
| Other Operating Revenue: | | | |
| Regulated Services | 7,712,395 | 2,576,865 | 14,154,340 |
| Unregulated Services | 19,429,605 | 21,776,135 | 10,102,660 |
| TOTAL | 27,142,000 | 24,353,000 | 24,257,000 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 273,220,227 | 263,371,152 | 262,846,755 |
| Unregulated Services | 21,739,774 | 24,016,840 | 12,258,225 |
| Total | 294,960,001 | 287,387,992 | 275,104,980 |
| Total Operating Expenses: | | | |
| Regulated Services | 250,216,327 | 236,670,658 | 226,375,634 |
| Total | 283,347,000 | 270,459,430 | 262,880,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 23,003,900 | 26,700,494 | 36,471,122 |
| Unregulated Services | -11,390,898 | -9,771,932 | -24,246,141 |
| Total | 11,613,001 | 16,928,562 | 12,224,980 |
| Total Non-Operating Profit (Loss): | 23,957,000 | -6,697,000 | -2,411,000 |
| Non-Operating Revenue | 23,957,000 | 457,000 | 615,000 |
| Non-Operating Expenses | 0 | 7,154,000 | 3,026,000 |
| Total Excess Profit (Loss): | 35,570,001 | 10,231,562 | 9,813,980 |
| % Net Operating Profit of Regulated NOR | 8.42 | 10.14 | 13.88 |
| % Net Total Operating Profit of Total NOR | 3.94 | 5.89 | 4.44 |
| % Total Excess Profit of Total Revenue | 11.15 | 3.55 | 3.56 |
| Total Direct Medical Education: | 458,561 | 331,245 | 339,710 |
| Inpatient Readmission Charges: | 20,104,700 | 21,212,224 | 20,017,113 |
| Risk Adjusted Readmission Percent: | 11.10% | 10.55% | 11.04% |
| Potentially Avoidable Utilization Costs: | 31,769,918 | 32,345,499 | 30,125,408 |
| Risk Adjusted PPC Rate: | 0.70 | 0.73 | 1.01 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 35

UM-BALTIMORE WASHINGTON MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 416,534,000 | 413,064,200 | 402,010,800 |
| Unregulated Services | 5,031,000 | 4,327,000 | 32,849,000 |
| TOTAL | 421,565,000 | 417,391,200 | 434,859,800 |
| Net Patient Revenue (NPR): | , , | , , | , , |
| Regulated Services | 361,101,590 | 355,972,969 | 340,775,694 |
| Unregulated Services | 2,084,410 | 1,661,998 | 14,655,742 |
| TOTAL | 363,186,000 | 357,634,967 | 355,431,436 |
| Other Operating Revenue: | | | |
| Regulated Services | 1,857,045 | 1,717,392 | 1,296,993 |
| Unregulated Services | 1,823,955 | 1,878,608 | 1,652,007 |
| TOTAL | 3,681,000 | 3,596,000 | 2,949,000 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 362,958,635 | 357,690,361 | 342,072,687 |
| Unregulated Services | 3,908,365 | 3,540,607 | 16,307,749 |
| Total | 366,867,000 | 361,230,967 | 358,380,436 |
| Total Operating Expenses: | | | |
| Regulated Services | 326,029,856 | 322,713,452 | 303,700,098 |
| Total | 334,210,000 | 330,823,000 | 328,186,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 36,928,779 | 34,976,908 | 38,372,589 |
| Unregulated Services | -4,271,779 | -4,568,941 | -8,178,153 |
| Total | 32,657,000 | 30,407,967 | 30,194,436 |
| Total Non-Operating Profit (Loss): | 11,671,000 | -5,491,000 | -3,607,000 |
| Non-Operating Revenue | 0 | 0 | 0 |
| Non-Operating Expenses | -11,671,000 | 5,491,000 | 3,607,000 |
| Total Excess Profit (Loss): | 44,328,000 | 24,916,967 | 26,587,436 |
| % Net Operating Profit of Regulated NOR | 10.17 | 9.78 | 11.22 |
| % Net Total Operating Profit of Total NOR | 8.90 | 8.42 | 8.43 |
| % Total Excess Profit of Total Revenue | 12.08 | 6.90 | 7.42 |
| Total Direct Medical Education: | 580,333 | 628,161 | 422,730 |
| Inpatient Readmission Charges: | 36,320,982 | 37,360,313 | 38,020,824 |
| Risk Adjusted Readmission Percent: | 12.04% | 12.65% | 13.62% |
| Potentially Avoidable Utilization Costs: | 61,852,268 | 63,467,779 | 62,995,214 |
| Risk Adjusted PPC Rate: | 0.43 | 0.65 | 0.84 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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UM-BOWIE HEALTH CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|------------|------------------|------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 19,933,600 | 20,228,300 | 20,111,300 |
| Unregulated Services | 10,749,722 | 9,901,346 | 10,142,311 |
| TOTAL | 30,683,322 | 30,129,646 | 30,253,611 |
| Net Patient Revenue (NPR): | , , | , , | |
| Regulated Services | 13,273,305 | 13,863,985 | 14,488,830 |
| Unregulated Services | 4,666,456 | 4,285,990 | 4,223,356 |
| TOTAL | 17,939,761 | 18,149,975 | 18,712,186 |
| Other Operating Revenue: | | | |
| Regulated Services | 2,275 | 297 , 700 | 189,930 |
| Unregulated Services | 170,848 | 1,457,694 | 0 |
| TOTAL | 173,123 | 1,755,394 | 189,930 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 13,275,580 | 14,161,685 | 14,678,760 |
| Unregulated Services | 4,837,304 | 5,743,684 | 4,223,356 |
| Total | 18,112,884 | 19,905,369 | 18,902,116 |
| Total Operating Expenses: | | | |
| Regulated Services | 14,818,750 | 12,614,803 | 12,222,939 |
| Total | 19,782,973 | 18,564,439 | 17,267,715 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | -1,543,170 | 1,546,882 | 2,455,821 |
| Unregulated Services | -126,919 | -205,952 | -821,420 |
| Total | -1,670,089 | 1,340,930 | 1,634,401 |
| Total Non-Operating Profit (Loss): | 13,551 | 0 | 0 |
| Non-Operating Revenue | 13,551 | 0 | 0 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | -1,656,538 | 1,340,930 | 1,634,401 |
| % Net Operating Profit of Regulated NOR | -11.62 | 10.92 | 16.73 |
| % Net Total Operating Profit of Total NOR | -9.22 | 6.74 | 8.65 |
| % Total Excess Profit of Total Revenue | -9.14 | 6.74 | 8.65 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 0 | 0 | 0 |
| Risk Adjusted Readmission Percent: | 0.00% | 0.00% | 0.00% |
| Potentially Avoidable Utilization Costs: | 0 | 0 | 0 |
| Risk Adjusted PPC Rate: | 0.00 | 0.00 | 0.00 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 37

UM-CHARLES REGIONAL MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 148,862,300 | 148,692,700 | 148,386,400 |
| Unregulated Services | 1,852,059 | 1,451,471 | 1,069,773 |
| TOTAL | 150,714,359 | 150,144,171 | 149,456,173 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 128,909,182 | 126,752,451 | 123,706,426 |
| Unregulated Services | 951,862 | 848,732 | 722,392 |
| TOTAL | 129,861,044 | 127,601,183 | 124,428,818 |
| Other Operating Revenue: | | | |
| Regulated Services | 65,517 | 288,272 | 53,527 |
| Unregulated Services | 441,483 | 420,568 | 490,473 |
| TOTAL | 507,000 | 708,840 | 544,000 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 128,974,700 | 127,040,723 | 123,759,953 |
| Unregulated Services | 1,393,345 | 1,269,300 | 1,212,865 |
| Total | 130,368,044 | 128,310,023 | 124,972,818 |
| Total Operating Expenses: | | | |
| Regulated Services | 111,584,695 | 109,027,757 | 106,346,702 |
| Total | 116,779,000 | 113,563,000 | 109,684,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 17,390,005 | 18,012,966 | 17,413,251 |
| Unregulated Services | -3,800,961 | -3,265,943 | -2,124,433 |
| Total | 13,589,044 | 14,747,023 | 15,288,818 |
| Total Non-Operating Profit (Loss): | 2,784,000 | -1,187,000 | -1,005,000 |
| Non-Operating Revenue | 3,218,000 | 408,000 | -1,005,000 |
| Non-Operating Expenses | 434,000 | 1,595,000 | 0 |
| Total Excess Profit (Loss): | 16,373,044 | 13,560,023 | 14,283,818 |
| % Net Operating Profit of Regulated NOR | 13.48 | 14.18 | 14.07 |
| % Net Total Operating Profit of Total NOR | 10.42 | 11.49 | 12.23 |
| % Total Excess Profit of Total Revenue | 12.26 | 10.53 | 11.52 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 10,310,510 | 10,696,710 | 11,854,863 |
| Risk Adjusted Readmission Percent: | 9.58% | 9.98% | 11.95% |
| Potentially Avoidable Utilization Costs: | 19,988,008 | 21,421,792 | 22,975,561 |
| Risk Adjusted PPC Rate: | 0.38 | 0.79 | 0.77 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

UM-HARFORD MEMORIAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 105,314,800 | 104,106,100 | 104,703,700 |
| Unregulated Services | 171,000 | 220,000 | 156,000 |
| TOTAL | 105,485,800 | 104,326,100 | 104,859,700 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 88,949,958 | 89,067,100 | 86,689,400 |
| Unregulated Services | 171,000 | 220,000 | 91,600 |
| TOTAL | 89,120,958 | 89,287,100 | 86,781,000 |
| Other Operating Revenue: | | | |
| Regulated Services | 847,242 | 633,667 | 1,453,800 |
| Unregulated Services | 314,758 | 313,191 | 661,900 |
| TOTAL | 1,162,000 | 946,858 | 2,115,700 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 89,797,200 | 89,700,767 | 88,143,200 |
| Unregulated Services | 485,758 | 533,191 | 753,500 |
| Total | 90,282,958 | 90,233,958 | 88,896,700 |
| Total Operating Expenses: | | | |
| Regulated Services | 80,697,100 | 80,295,000 | 77,762,696 |
| Total | 84,926,000 | 82,723,000 | 79,992,100 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 9,100,100 | 9,405,767 | 10,380,504 |
| Unregulated Services | -3,743,142 | -1,894,809 | -1,475,904 |
| Total | 5,356,958 | 7,510,958 | 8,904,600 |
| Total Non-Operating Profit (Loss): | 8,142,000 | 490,000 | 501,000 |
| Non-Operating Revenue | 8,142,000 | 490,000 | 4,800,000 |
| Non-Operating Expenses | 0 | 0 | 4,299,000 |
| Total Excess Profit (Loss): | 13,498,958 | 8,000,958 | 9,405,600 |
| % Net Operating Profit of Regulated NOR | 10.13 | 10.49 | 11.78 |
| % Net Total Operating Profit of Total NOR | 5.93 | 8.32 | 10.02 |
| % Total Excess Profit of Total Revenue | 13.71 | 8.82 | 10.04 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 10,937,410 | 10,446,530 | 9,729,882 |
| Risk Adjusted Readmission Percent: | 11.78% | 11.37% | 10.46% |
| Potentially Avoidable Utilization Costs: | 18,295,144 | 18,251,507 | 17,804,194 |
| Risk Adjusted PPC Rate: | 0.43 | 0.63 | 0.90 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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UM-LAUREL REGIONAL HOSPITAL

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 100,491,800 | 106,117,500 | 106,467,900 |
| Unregulated Services | 2,090,370 | 1,985,672 | 1,517,991 |
| TOTAL | 102,582,170 | 108,103,172 | 107,985,891 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 81,678,189 | 90,443,295 | 90,359,092 |
| Unregulated Services | 821,960 | 1,419,848 | 123,792 |
| TOTAL | 82,500,149 | 91,863,143 | 90,482,885 |
| Other Operating Revenue: | | | |
| Regulated Services | 120,760 | 1,193,454 | 1,509,271 |
| Unregulated Services | 226,175 | 249,504 | 276,336 |
| TOTAL | 346,935 | 1,442,958 | 1,785,607 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 81,798,949 | 91,636,749 | 91,868,363 |
| Unregulated Services | 1,048,135 | 1,669,352 | 400,129 |
| Total | 82,847,084 | 93,306,101 | 92,268,492 |
| Total Operating Expenses: | | | |
| Regulated Services | 81,820,607 | 85,066,992 | 96,291,469 |
| Total | 94,726,907 | 97,371,992 | 108,774,321 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | -21,658 | 6,569,757 | -4,423,106 |
| Unregulated Services | -11,858,165 | -10,635,648 | -12,082,723 |
| Total | -11,879,823 | -4,065,891 | -16,505,829 |
| Total Non-Operating Profit (Loss): | 6,357,783 | 2,833,438 | 7,391,088 |
| Non-Operating Revenue | 6,357,783 | 2,833,438 | 7,391,088 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | -5,522,040 | -1,232,453 | -9,114,741 |
| % Net Operating Profit of Regulated NOR | -0.03 | 7.17 | -4.81 |
| % Net Total Operating Profit of Total NOR | -14.34 | -4.36 | -17.89 |
| % Total Excess Profit of Total Revenue | -6.19 | -1.28 | -9.15 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 7,140,345 | 7,855,667 | 7,679,937 |
| Risk Adjusted Readmission Percent: | 12.75% | 12.13% | 13.15% |
| Potentially Avoidable Utilization Costs: | 11,628,957 | 12,789,251 | 12,759,064 |
| Risk Adjusted PPC Rate: | 0.53 | 0.99 | 1.14 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 40

UM-PRINCE GEORGE'S HOSPITAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 293,522,700 | 285,682,600 | 279,091,000 |
| Unregulated Services | 17,421,289 | 20,080,356 | 21,066,946 |
| TOTAL | 310,943,989 | 305,762,956 | 300,157,946 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 249,393,120 | 253,113,614 | 237,779,691 |
| Unregulated Services | 7,130,481 | 8,591,716 | 8,129,982 |
| TOTAL | 256,523,601 | 261,705,330 | 245,909,673 |
| Other Operating Revenue: | | | |
| Regulated Services | 4,160,944 | 4,996,438 | 6,259,988 |
| Unregulated Services | 1,174,972 | 2,110,695 | 1,383,449 |
| TOTAL | 5,335,916 | 7,107,133 | 7,643,437 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 253,554,064 | 258,110,053 | 244,039,679 |
| Unregulated Services | 8,305,453 | 10,702,411 | 9,513,431 |
| Total | 261,859,517 | 268,812,464 | 253,553,109 |
| Total Operating Expenses: | | | |
| Regulated Services | 240,080,693 | 227,352,248 | 220,302,096 |
| Total | 294,418,452 | 271,879,717 | 254,630,833 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 13,473,371 | 30,757,805 | 23,737,583 |
| Unregulated Services | -46,032,306 | -33,825,058 | -24,815,306 |
| Total | -32,558,935 | -3,067,254 | -1,077,724 |
| Total Non-Operating Profit (Loss): | 19,445,979 | 7,709,817 | 18,773,845 |
| Non-Operating Revenue | 19,445,979 | 7,709,817 | 18,773,845 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | -13,112,956 | 4,642,564 | 17,696,121 |
| % Net Operating Profit of Regulated NOR | 5.31 | 11.92 | 9.73 |
| % Net Total Operating Profit of Total NOR | -12.43 | -1.14 | -0.43 |
| % Total Excess Profit of Total Revenue | -4.66 | 1.68 | 6.50 |
| Total Direct Medical Education: | 6,074,694 | 5,117,267 | 4,388,670 |
| Inpatient Readmission Charges: | 24,513,806 | 22,724,970 | 22,639,952 |
| Risk Adjusted Readmission Percent: | 10.66% | 10.33% | 10.63% |
| Potentially Avoidable Utilization Costs: | 39,849,795 | 38,496,054 | 37,373,182 |
| Risk Adjusted PPC Rate: | 0.51 | 1.05 | 0.98 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 41

UM-QUEEN ANNE'S FREESTANDING EMERGENCY CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|------------|------------|------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 6,432,800 | 6,243,200 | 4,794,500 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 6,432,800 | 6,243,200 | 4,794,500 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 5,146,413 | 4,951,239 | 4,322,561 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 5,146,413 | 4,951,239 | 4,322,561 |
| Other Operating Revenue: | | | |
| Regulated Services | 10,608 | 5,780 | 5,799 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 10,608 | 5,780 | 5,799 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 5,157,021 | 4,957,019 | 4,328,360 |
| Unregulated Services | 0 | 0 | 0 |
| Total | 5,157,021 | 4,957,019 | 4,328,360 |
| Total Operating Expenses: | | | |
| Regulated Services | 7,117,707 | 6,871,442 | 7,275,580 |
| Total | 7,142,407 | 6,871,442 | 7,290,680 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | -1,960,686 | -1,914,423 | -2,947,220 |
| Unregulated Services | -24,700 | 0 | -15,100 |
| Total | -1,985,386 | -1,914,423 | -2,962,320 |
| Total Non-Operating Profit (Loss): | -107,203 | -44,000 | 6,253 |
| Non-Operating Revenue | -107,203 | 0 | 6,253 |
| Non-Operating Expenses | 0 | 44,000 | 0 |
| Total Excess Profit (Loss): | -2,092,589 | -1,958,423 | -2,956,067 |
| % Net Operating Profit of Regulated NOR | -38.02 | -38.62 | -68.09 |
| % Net Total Operating Profit of Total NOR | -38.50 | -38.62 | -68.44 |
| % Total Excess Profit of Total Revenue | -41.44 | -39.51 | -68.20 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 0 | 0 | 0 |
| Risk Adjusted Readmission Percent: | 0.00% | 0.00% | 0.00% |
| Potentially Avoidable Utilization Costs: | 0 | 0 | 0 |
| Risk Adjusted PPC Rate: | 0.00 | 0.00 | 0.00 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

UM-REHABILITATION & ORTHOPAEDIC INSTITUTE

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|------------------|-------------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 124,286,800 | 118,766,800 | 120,364,600 |
| Unregulated Services | 991,566 | 1,084,001 | 1,043,037 |
| TOTAL | 125,278,366 | 119,850,801 | 121,407,637 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 107,250,465 | 100,742,920 | 101,157,600 |
| Unregulated Services | 590,566 | 677,001 | 573,037 |
| TOTAL | 107,841,031 | 101,419,921 | 101,730,637 |
| Other Operating Revenue: | | | |
| Regulated Services | 683,381 | 3,971,892 | 2,453,297 |
| Unregulated Services | 1,918,619 | 1,747,108 | 1,917,058 |
| TOTAL | 2,602,000 | 5,719,000 | 4,370,355 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 107,933,846 | 104,714,812 | 103,610,897 |
| Unregulated Services | 2,509,184 | 2,424,109 | 2,490,095 |
| Total | 110,443,031 | 107,138,921 | 106,100,992 |
| Total Operating Expenses: | | | |
| Regulated Services | 103,671,463 | 100,941,425 | 102,984,560 |
| Total | 107,006,000 | 103,856,400 | 106,210,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 4,262,383 | 3,773,387 | 626,337 |
| Unregulated Services | -825,352 | -490,867 | -735 , 345 |
| Total | 3,437,031 | 3,282,521 | -109,008 |
| Total Non-Operating Profit (Loss): | 3,350,000 | -1,057,000 | -524,000 |
| Non-Operating Revenue | 3,350,000 | -1,057,000 | -524,000 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 6,787,031 | 2,225,521 | -633,008 |
| % Net Operating Profit of Regulated NOR | 3.95 | 3.60 | 0.60 |
| % Net Total Operating Profit of Total NOR | 3.11 | 3.06 | -0.10 |
| % Total Excess Profit of Total Revenue | 5.96 | 2.10 | -0.60 |
| Total Direct Medical Education: | 3,901,174 | 4,088,269 | 4,287,880 |
| Inpatient Readmission Charges: | 154,578 | 299 , 256 | 402,445 |
| Risk Adjusted Readmission Percent: | 9.27% | 9.82% | 8.59% |
| Potentially Avoidable Utilization Costs: | 154,578 | 299,256 | 402,445 |
| Risk Adjusted PPC Rate: | 0.76 | 0.86 | 0.78 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 43

| UM-SHOCK | TRAUMA |
|----------|--------|
|----------|--------|

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 213,195,100 | 202,325,400 | 197,941,300 |
| Unregulated Services | 5,493,306 | 4,442,063 | 5,318,329 |
| TOTAL | 218,688,406 | 206,767,463 | 203,259,629 |
| Net Patient Revenue (NPR): | ., , | , , | ,, |
| Regulated Services | 201,031,694 | 173,816,937 | 169,890,126 |
| Unregulated Services | 5,493,306 | 4,442,063 | 5,318,329 |
| TOTAL | 206,525,000 | 178,259,000 | 175,208,455 |
| Other Operating Revenue: | , , | | , , |
| Regulated Services | 3,476,000 | 3,378,000 | 3,375,000 |
| Unregulated Services | 0 | 0 | 0 |
| TOTAL | 3,476,000 | 3,378,000 | 3,375,000 |
| Net Operating Revenue (NOR) | , , | | , , |
| Regulated Services | 204,507,694 | 177,194,937 | 173,265,126 |
| Unregulated Services | 5,493,306 | 4,442,063 | 5,318,329 |
| Total | 210,001,000 | 181,637,000 | 178,583,455 |
| Total Operating Expenses: | | | |
| Regulated Services | 162,417,200 | 159,078,900 | 155,366,237 |
| Total | 163,160,000 | 162,363,000 | 160,789,537 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 42,090,494 | 18,116,037 | 17,898,888 |
| Unregulated Services | 4,750,506 | 1,157,963 | -104,971 |
| Total | 46,841,000 | 19,274,000 | 17,793,917 |
| Total Non-Operating Profit (Loss): | 0 | 1,500,000 | 1,500,000 |
| Non-Operating Revenue | 0 | 1,500,000 | 1,500,000 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 46,841,000 | 20,774,000 | 19,293,917 |
| % Net Operating Profit of Regulated NOR | 20.58 | 10.22 | 10.33 |
| % Net Total Operating Profit of Total NOR | 22.31 | 10.61 | 9.96 |
| % Total Excess Profit of Total Revenue | 22.31 | 11.34 | 10.71 |
| Total Direct Medical Education: | 11,488,844 | 11,303,486 | 8,483,190 |
| Inpatient Readmission Charges: | 0 | 0 | 0 |
| Risk Adjusted Readmission Percent: | 0.00% | 0.00% | 0.00% |
| Potentially Avoidable Utilization Costs: | 0 | 0 | 0 |
| Risk Adjusted PPC Rate: | 0.00 | 0.00 | 0.00 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 44

UM-SHORE REGIONAL HEALTH AT CHESTERTOWN

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------------|------------|------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 59,206,500 | 60,065,200 | 64,477,400 |
| Unregulated Services | 3,848,139 | 4,040,268 | 3,756,475 |
| TOTAL | 63,054,639 | 64,105,468 | 68,233,875 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 48,155,807 | 49,733,012 | 46,873,264 |
| Unregulated Services | 3,654,782 | 3,848,356 | 3,571,140 |
| TOTAL | 51,810,589 | 53,581,368 | 50,444,404 |
| Other Operating Revenue: | | | |
| Regulated Services | 9,071 | -236,735 | 32,274 |
| Unregulated Services | 393,929 | 217,267 | 226,834 |
| TOTAL | 403,000 | -19,468 | 259,108 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 48,164,878 | 49,496,277 | 46,905,538 |
| Unregulated Services | 4,048,711 | 4,065,623 | 3,797,974 |
| Total | 52,213,589 | 53,561,900 | 50,703,512 |
| Total Operating Expenses: | | | |
| Regulated Services | 41,001,663 | 42,567,673 | 43,026,022 |
| Total | 46,048,000 | 48,612,000 | 49,362,348 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 7,163,216 | 6,928,604 | 3,879,516 |
| Unregulated Services | -997 , 626 | -1,978,704 | -2,538,352 |
| Total | 6,165,589 | 4,949,900 | 1,341,164 |
| Total Non-Operating Profit (Loss): | 1,684,000 | -403,000 | -166,984 |
| Non-Operating Revenue | 1,756,000 | 390,000 | -162,293 |
| Non-Operating Expenses | 72,000 | 793,000 | 4,691 |
| Total Excess Profit (Loss): | 7,849,589 | 4,546,900 | 1,174,180 |
| % Net Operating Profit of Regulated NOR | 14.87 | 14.00 | 8.27 |
| % Net Total Operating Profit of Total NOR | 11.81 | 9.24 | 2.65 |
| % Total Excess Profit of Total Revenue | 14.54 | 8.43 | 2.32 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 3,366,896 | 3,603,074 | 3,594,136 |
| Risk Adjusted Readmission Percent: | 12.32% | 13.05% | 11.18% |
| Potentially Avoidable Utilization Costs: | 7,178,417 | 8,062,886 | 8,996,487 |
| Risk Adjusted PPC Rate: | 0.82 | 0.96 | 1.10 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 45

UM-SHORE REGIONAL HEALTH AT DORCHESTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|------------------------------|------------|------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 49,851,200 | 51,452,800 | 56,007,200 |
| Unregulated Services | 2,789,571 | 2,871,072 | 3,201,167 |
| TOTAL | 52 , 640 , 771 | 54,323,872 | 59,208,367 |
| Net Patient Revenue (NPR): | . , | , , | , , |
| Regulated Services | 42,072,925 | 42,352,628 | 43,898,251 |
| Unregulated Services | 1,237,169 | 1,601,672 | 1,107,367 |
| TOTAL | 43,310,094 | 43,954,300 | 45,005,618 |
| Other Operating Revenue: | | | |
| Regulated Services | 74,825 | 48,433 | 43,602 |
| Unregulated Services | 260,413 | 278,833 | 263,178 |
| TOTAL | 335,238 | 327,266 | 306,780 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 42,147,750 | 42,401,061 | 43,941,853 |
| Unregulated Services | 1,497,582 | 1,880,505 | 1,370,545 |
| Total | 43,645,332 | 44,281,566 | 45,312,398 |
| Total Operating Expenses: | | | |
| Regulated Services | 40,362,846 | 36,427,923 | 35,650,610 |
| Total | 42,908,878 | 39,379,514 | 38,814,754 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 1,784,904 | 5,973,138 | 8,291,243 |
| Unregulated Services | -1,048,450 | -1,071,086 | -1,793,599 |
| Total | 736,454 | 4,902,052 | 6,497,644 |
| Total Non-Operating Profit (Loss): | -751,000 | -322,815 | 45,254 |
| Non-Operating Revenue | -751,000 | -322,815 | 45,254 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | -14,546 | 4,579,237 | 6,542,898 |
| % Net Operating Profit of Regulated NOR | 4.23 | 14.09 | 18.87 |
| % Net Total Operating Profit of Total NOR | 1.69 | 11.07 | 14.34 |
| % Total Excess Profit of Total Revenue | -0.03 | 10.42 | 14.43 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 5,032,230 | 4,482,558 | 6,108,177 |
| Risk Adjusted Readmission Percent: | 12.44% | 10.97% | 12.08% |
| Potentially Avoidable Utilization Costs: | 9,630,238 | 9,890,209 | 12,477,786 |
| Risk Adjusted PPC Rate: | 0.35 | 0.68 | 1.03 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 46

UM-SHORE REGIONAL HEALTH AT EASTON

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 203,067,800 | 199,614,100 | 192,831,500 |
| Unregulated Services | 47,002,098 | 45,475,282 | 45,431,600 |
| TOTAL | 250,069,898 | 245,089,382 | 238,263,100 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 174,176,326 | 172,262,074 | 163,132,861 |
| Unregulated Services | 18,528,965 | 17,354,162 | 15,693,215 |
| TOTAL | 192,705,291 | 189,616,236 | 178,826,076 |
| Other Operating Revenue: | | | |
| Regulated Services | 531,986 | 369,942 | 691,214 |
| Unregulated Services | 3,697,945 | 2,054,649 | 2,241,300 |
| TOTAL | 4,229,931 | 2,424,591 | 2,932,514 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 174,708,312 | 172,632,016 | 163,824,075 |
| Unregulated Services | 22,226,910 | 19,408,811 | 17,934,515 |
| Total | 196,935,222 | 192,040,827 | 181,758,590 |
| Total Operating Expenses: | | | |
| Regulated Services | 158,069,606 | 146,753,345 | 140,456,749 |
| Total | 183,503,895 | 168,978,020 | 161,959,446 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 16,638,706 | 25,878,671 | 23,367,326 |
| Unregulated Services | -3,207,379 | -2,815,864 | -3,568,182 |
| Total | 13,431,327 | 23,062,807 | 19,799,144 |
| Total Non-Operating Profit (Loss): | 8,333,000 | -3,721,000 | -296,359 |
| Non-Operating Revenue | 8,333,000 | 3,787,000 | -296,359 |
| Non-Operating Expenses | 0 | 7,508,000 | 0 |
| Total Excess Profit (Loss): | 21,764,327 | 19,341,807 | 19,502,785 |
| % Net Operating Profit of Regulated NOR | 9.52 | 14.99 | 14.26 |
| % Net Total Operating Profit of Total NOR | 6.82 | 12.01 | 10.89 |
| % Total Excess Profit of Total Revenue | 10.60 | 9.88 | 10.75 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 11,902,441 | 11,183,228 | 11,133,957 |
| Risk Adjusted Readmission Percent: | 10.56% | 11.29% | 11.53% |
| Potentially Avoidable Utilization Costs: | 21,398,864 | 23,460,362 | 23,684,641 |
| Risk Adjusted PPC Rate: | 0.52 | 0.67 | 1.08 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

| TIM-ST TOSEPH MED | TCNT | CENTRED |
|-------------------|------|---------|

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 408,176,900 | 402,082,700 | 390,826,300 |
| Unregulated Services | 0 | 2,818,692 | 3,044,464 |
| TOTAL | 408,176,900 | 404,901,392 | 393,870,764 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 359,500,143 | 345,943,269 | 323,889,336 |
| Unregulated Services | 133,857 | 2,677,731 | 2,849,664 |
| TOTAL | 359,634,000 | 348,621,000 | 326,739,000 |
| Other Operating Revenue: | | | |
| Regulated Services | 570,456 | 415,243 | 503,132 |
| Unregulated Services | 2,660,544 | 2,921,010 | 2,623,868 |
| TOTAL | 3,231,000 | 3,336,252 | 3,127,000 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 360,070,600 | 346,358,512 | 324,392,467 |
| Unregulated Services | 2,794,400 | 5,598,741 | 5,473,533 |
| Total | 362,865,000 | 351,957,252 | 329,866,000 |
| Total Operating Expenses: | | | |
| Regulated Services | 313,497,766 | 301,275,913 | 294,947,644 |
| Total | 339,093,000 | 325,630,352 | 319,343,921 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 46,572,834 | 45,082,599 | 29,444,823 |
| Unregulated Services | -22,800,834 | -18,755,699 | -18,922,744 |
| Total | 23,772,000 | 26,326,900 | 10,522,079 |
| Total Non-Operating Profit (Loss): | -3,206,000 | -3,502,000 | -2,797,000 |
| Non-Operating Revenue | 834,000 | 0 | 0 |
| Non-Operating Expenses | 4,040,000 | 3,502,000 | 2,797,000 |
| Total Excess Profit (Loss): | 20,566,000 | 22,824,900 | 7,725,079 |
| % Net Operating Profit of Regulated NOR | 12.93 | 13.02 | 9.08 |
| % Net Total Operating Profit of Total NOR | 6.55 | 7.48 | 3.19 |
| % Total Excess Profit of Total Revenue | 5.65 | 6.49 | 2.34 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 21,153,437 | 20,953,253 | 21,550,484 |
| Risk Adjusted Readmission Percent: | 10.57% | 10.60% | 11.28% |
| Potentially Avoidable Utilization Costs: | 34,607,693 | 33,408,789 | 33,189,427 |
| Risk Adjusted PPC Rate: | 0.61 | 0.70 | 0.90 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 48

UM-UPPER CHESAPEAKE MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 341,416,000 | 330,967,000 | 320,267,600 |
| Unregulated Services | 1,095,000 | 986,000 | 1,089,734 |
| TOTAL | 342,511,000 | 331,953,000 | 321,357,334 |
| Net Patient Revenue (NPR): | , , | , , | , , |
| Regulated Services | 296,121,934 | 284,816,000 | 268,193,832 |
| Unregulated Services | 712,018 | 986,000 | 1,089,734 |
| TOTAL | 296,833,952 | 285,802,000 | 269,283,566 |
| Other Operating Revenue: | | | |
| Regulated Services | 2,507,731 | 3,449,774 | 6,358,000 |
| Unregulated Services | 1,429,269 | 1,170,199 | 0 |
| TOTAL | 3,937,000 | 4,619,972 | 6,358,000 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 298,629,666 | 288,265,774 | 274,551,832 |
| Unregulated Services | 2,141,287 | 2,156,199 | 1,089,734 |
| Total | 300,770,952 | 290,421,972 | 275,641,566 |
| Total Operating Expenses: | | | |
| Regulated Services | 271,742,558 | 248,188,841 | 231,433,257 |
| Total | 284,219,000 | 261,076,000 | 241,611,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 26,887,108 | 40,076,933 | 43,118,575 |
| Unregulated Services | -10,335,156 | -10,730,960 | -9,088,009 |
| Total | 16,551,952 | 29,345,972 | 34,030,566 |
| Total Non-Operating Profit (Loss): | 7,659,000 | 790,000 | -10,687,000 |
| Non-Operating Revenue | 9,884,000 | 4,526,000 | 329,000 |
| Non-Operating Expenses | 2,225,000 | 3,736,000 | 11,016,000 |
| Total Excess Profit (Loss): | 24,210,952 | 30,135,972 | 23,343,566 |
| % Net Operating Profit of Regulated NOR | 9.00 | 13.90 | 15.71 |
| % Net Total Operating Profit of Total NOR | 5.50 | 10.10 | 12.35 |
| % Total Excess Profit of Total Revenue | 7.79 | 10.22 | 8.46 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 21,263,101 | 20,699,179 | 22,009,623 |
| Risk Adjusted Readmission Percent: | 10.20% | 11.21% | 11.84% |
| Potentially Avoidable Utilization Costs: | 36,724,737 | 36,276,116 | 38,305,376 |
| Risk Adjusted PPC Rate: | 0.44 | 0.67 | 0.72 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 49

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|-------------|------------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 239,136,400 | 226,817,000 | 228,795,700 |
| Unregulated Services | 3,805,628 | 5,604,180 | 15,788,605 |
| TOTAL | 242,942,028 | 232,421,180 | 244,584,305 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 201,669,034 | 187,121,556 | 185,184,700 |
| Unregulated Services | 3,481,966 | 5,038,625 | 6,810,964 |
| TOTAL | 205,151,000 | 192,160,180 | 191,995,664 |
| Other Operating Revenue: | | | |
| Regulated Services | 239,193 | -281,532 | 471 , 695 |
| Unregulated Services | 9,981,807 | 1,108,352 | 1,066,278 |
| TOTAL | 10,221,000 | 826,820 | 1,537,973 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 201,908,227 | 186,840,024 | 185,656,395 |
| Unregulated Services | 13,463,773 | 6,146,976 | 7,877,242 |
| Total | 215,372,000 | 192,987,000 | 193,533,638 |
| Total Operating Expenses: | | | |
| Regulated Services | 170,320,562 | 162,862,836 | 162,177,865 |
| Total | 204,226,000 | 191,264,500 | 192,081,025 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 31,587,664 | 23,977,188 | 23,478,530 |
| Unregulated Services | -20,441,664 | -22,254,688 | -22,025,917 |
| Total | 11,146,000 | 1,722,500 | 1,452,613 |
| Total Non-Operating Profit (Loss): | -462,000 | -544,000 | -509,000 |
| Non-Operating Revenue | -462,000 | -544,000 | -509,000 |
| Non-Operating Expenses | 0 | 0 | C |
| Total Excess Profit (Loss): | 10,684,000 | 1,178,500 | 943,613 |
| % Net Operating Profit of Regulated NOR | 15.64 | 12.83 | 12.65 |
| % Net Total Operating Profit of Total NOR | 5.18 | 0.89 | 0.75 |
| % Total Excess Profit of Total Revenue | 4.97 | 0.61 | 0.49 |
| Total Direct Medical Education: | 3,978,733 | 3,073,957 | 4,028,360 |
| Inpatient Readmission Charges: | 25,006,271 | 23,461,327 | 26,330,021 |
| Risk Adjusted Readmission Percent: | 14.07% | 15.17% | 15.49% |
| Potentially Avoidable Utilization Costs: | 35,418,781 | 31,784,923 | 34,725,098 |

Risk Adjusted PPC Rate:

0.43 0.30 1.05

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

FISCAL YEAR 2015 TO 2017 Page 50

UNION HOSPITAL OF CECIL COUNTY

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|-------------|------------------|-------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 160,871,300 | 160,304,000 | 157,025,000 |
| Unregulated Services | 36,127,900 | 37,385,100 | 36,162,400 |
| TOTAL | 196,999,200 | 197,689,100 | 193,187,400 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 137,576,843 | 136,329,669 | 132,874,783 |
| Unregulated Services | 15,201,900 | 15,817,800 | 16,574,100 |
| TOTAL | 152,778,743 | 152,147,469 | 149,448,883 |
| Other Operating Revenue: | | | |
| Regulated Services | 3,326,700 | 1,469,400 | 1,927,000 |
| Unregulated Services | 1,933,600 | 2,144,800 | 2,003,400 |
| TOTAL | 5,260,300 | 3,614,200 | 3,930,400 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 140,903,543 | 137,799,069 | 134,801,783 |
| Unregulated Services | 17,135,500 | 17,962,600 | 18,577,500 |
| Total | 158,039,043 | 155,761,669 | 153,379,283 |
| Total Operating Expenses: | | | |
| Regulated Services | 123,418,300 | 121,512,400 | 120,149,000 |
| Total | 157,083,000 | 152,643,900 | 150,750,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 17,485,243 | 16,286,669 | 14,652,783 |
| Unregulated Services | -16,529,200 | -13,168,900 | -12,023,500 |
| Total | 956,043 | 3,117,769 | 2,629,283 |
| Total Non-Operating Profit (Loss): | 5,022,800 | -257,800 | -466,100 |
| Non-Operating Revenue | 5,286,600 | 35,000 | 596,700 |
| Non-Operating Expenses | 263,800 | 292 , 800 | 1,062,800 |
| Total Excess Profit (Loss): | 5,978,843 | 2,859,969 | 2,163,183 |
| % Net Operating Profit of Regulated NOR | 12.41 | 11.82 | 10.87 |
| % Net Total Operating Profit of Total NOR | 0.60 | 2.00 | 1.71 |
| % Total Excess Profit of Total Revenue | 3.66 | 1.84 | 1.40 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 8,643,963 | 9,245,194 | 10,520,633 |
| Risk Adjusted Readmission Percent: | 9.97% | 10.81% | 11.07% |
| Potentially Avoidable Utilization Costs: | 19,834,547 | 19,955,420 | 21,091,433 |
| Risk Adjusted PPC Rate: | 0.60 | 0.60 | 0.83 |

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HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

| UNIVERSITY | OF | MARYT.AND | MEDICAI. | CENTER |
|------------|----|-----------|----------|--------|

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 |
|---|---------------|---------------|---------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 1,389,993,000 | 1,345,458,400 | 1,313,670,900 |
| Unregulated Services | 15,860,726 | 11,821,641 | 11,691,229 |
| TOTAL | 1,405,853,726 | 1,357,280,041 | 1,325,362,129 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 1,185,195,229 | 1,173,234,222 | 1,124,828,668 |
| Unregulated Services | 15,580,771 | 11,453,778 | 11,167,335 |
| TOTAL | 1,200,776,000 | 1,184,688,000 | 1,135,996,003 |
| Other Operating Revenue: | | | |
| Regulated Services | 33,946,582 | 17,699,437 | 24,332,274 |
| Unregulated Services | 84,016,418 | 101,319,563 | 77,095,726 |
| TOTAL | 117,963,000 | 119,019,000 | 101,428,000 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 1,219,141,811 | 1,190,933,659 | 1,149,160,942 |
| Unregulated Services | 99,597,189 | 112,773,341 | 88,263,061 |
| Total | 1,318,739,000 | 1,303,707,000 | 1,237,424,003 |
| Total Operating Expenses: | | | |
| Regulated Services | 1,188,774,203 | 1,159,018,353 | 1,100,361,772 |
| Total | 1,306,935,000 | 1,283,342,000 | 1,201,701,000 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 30,367,608 | 31,915,307 | 48,799,170 |
| Unregulated Services | -18,563,608 | -11,550,307 | -13,076,167 |
| Total | 11,804,000 | 20,365,000 | 35,723,003 |
| Total Non-Operating Profit (Loss): | 64,456,000 | -71,817,000 | -41,947,000 |
| Non-Operating Revenue | 64,456,000 | -71,817,000 | -41,947,000 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 76,260,000 | -51,452,000 | -6,223,997 |
| % Net Operating Profit of Regulated NOR | 2.49 | 2.68 | 4.25 |
| % Net Total Operating Profit of Total NOR | 0.90 | 1.56 | 2.89 |
| % Total Excess Profit of Total Revenue | 5.51 | -4.18 | -0.52 |
| Total Direct Medical Education: | 108,662,521 | 104,524,509 | 82,832,410 |
| Inpatient Readmission Charges: | 94,350,710 | 96,441,649 | 97,442,359 |
| Risk Adjusted Readmission Percent: | 13.13% | 12.92% | 13.44% |
| Potentially Avoidable Utilization Costs: | 122,655,309 | 120,149,791 | 123,712,476 |
| Risk Adjusted PPC Rate: | 0.53 | 0.66 | 0.86 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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WASHINGTON ADVENTIST HOSPITAL

| FISCAL YEAR ENDING | December 2016 | December 2015 | December 2014 |
|---|---------------|---------------|---------------|
| Gross Patient Revenue: | | | |
| Regulated Services | 263,177,900 | 260,621,900 | 260,306,100 |
| Unregulated Services | 13,550 | 0 | 3,791 |
| TOTAL | 263,191,450 | 260,621,900 | 260,309,891 |
| Net Patient Revenue (NPR): | | | |
| Regulated Services | 227,111,427 | 222,422,118 | 209,906,016 |
| Unregulated Services | 13,550 | 0 | 3,791 |
| TOTAL | 227,124,977 | 222,422,118 | 209,909,807 |
| Other Operating Revenue: | | | |
| Regulated Services | 941,652 | 1,625,794 | 1,378,906 |
| Unregulated Services | 3,703,118 | 3,556,908 | 3,547,691 |
| TOTAL | 4,644,770 | 5,182,702 | 4,926,597 |
| Net Operating Revenue (NOR) | | | |
| Regulated Services | 228,053,079 | 224,047,912 | 211,284,922 |
| Unregulated Services | 3,716,668 | 3,556,908 | 3,551,482 |
| Total | 231,769,747 | 227,604,820 | 214,836,404 |
| Total Operating Expenses: | | | |
| Regulated Services | 204,234,173 | 202,140,053 | 194,645,259 |
| Total | 219,120,045 | 217,955,646 | 210,709,734 |
| Net Operating Profit (Loss): | | | |
| Regulated Services | 23,818,906 | 21,907,859 | 16,639,663 |
| Unregulated Services | -11,169,204 | -12,258,685 | -12,512,993 |
| Total | 12,649,702 | 9,649,174 | 4,126,670 |
| Total Non-Operating Profit (Loss): | -366,429 | -1,216,081 | -1,500,747 |
| Non-Operating Revenue | -366,429 | -1,216,081 | -1,500,747 |
| Non-Operating Expenses | 0 | 0 | 0 |
| Total Excess Profit (Loss): | 12,283,273 | 8,433,093 | 2,625,923 |
| % Net Operating Profit of Regulated NOR | 10.44 | 9.78 | 7.88 |
| % Net Total Operating Profit of Total NOR | 5.46 | 4.24 | 1.92 |
| % Total Excess Profit of Total Revenue | 5.31 | 3.73 | 1.23 |
| Total Direct Medical Education: | 0 | 0 | 0 |
| Inpatient Readmission Charges: | 20,484,833 | 20,490,762 | 22,000,761 |
| Risk Adjusted Readmission Percent: | 9.68% | 10.64% | 11.99% |
| Potentially Avoidable Utilization Costs: | 34,111,116 | 33,105,529 | 35,194,145 |
| Risk Adjusted PPC Rate: | 0.61 | 1.00 | 1.10 |

HEALTH SERVICES COST REVIEW COMMISSION DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA FISCAL YEAR 2015 TO 2017

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WESTERN MARYLAND REGIONAL MEDICAL CENTER

| FISCAL YEAR ENDING | June 2017 | June 2016 | June 2015 | |
|---|-------------|-------------|-------------|--|
| Gross Patient Revenue: | | | | |
| Regulated Services | 329,028,900 | 325,608,000 | 322,958,900 | |
| Unregulated Services | 79,186,000 | 73,613,400 | 68,884,200 | |
| TOTAL | 408,214,900 | 399,221,400 | 391,843,100 | |
| Net Patient Revenue (NPR): | | | | |
| Regulated Services | 270,829,300 | 268,769,800 | 262,636,400 | |
| Unregulated Services | 52,505,400 | 43,776,800 | 42,475,800 | |
| TOTAL | 323,334,700 | 312,546,600 | 305,112,200 | |
| Other Operating Revenue: | | | | |
| Regulated Services | 3,758,200 | 4,372,600 | 3,966,600 | |
| Unregulated Services | 1,614,800 | 2,247,800 | 2,512,300 | |
| TOTAL | 5,373,000 | 6,620,400 | 6,478,900 | |
| Net Operating Revenue (NOR) | | | | |
| Regulated Services | 274,587,500 | 273,142,400 | 266,603,000 | |
| Unregulated Services | 54,120,200 | 46,024,600 | 44,988,100 | |
| Total | 328,707,700 | 319,167,000 | 311,591,100 | |
| Total Operating Expenses: | | | | |
| Regulated Services | 243,710,720 | 237,078,721 | 225,634,304 | |
| Total | 321,550,600 | 313,183,200 | 289,953,900 | |
| Net Operating Profit (Loss): | | | | |
| Regulated Services | 30,876,780 | 36,063,679 | 40,968,696 | |
| Unregulated Services | -23,719,680 | -30,079,879 | -19,331,496 | |
| Total | 7,157,100 | 5,983,800 | 21,637,200 | |
| Total Non-Operating Profit (Loss): | 13,294,500 | 1,976,900 | -450,600 | |
| Non-Operating Revenue | 13,294,500 | 1,976,900 | -450,600 | |
| Non-Operating Expenses | 0 | 0 | 0 | |
| Total Excess Profit (Loss): | 20,451,600 | 7,960,700 | 21,186,600 | |
| % Net Operating Profit of Regulated NOR | 11.24 | 13.20 | 15.37 | |
| % Net Total Operating Profit of Total NOR | 2.18 | 1.87 | 6.94 | |
| % Total Excess Profit of Total Revenue | 5.98 | 2.48 | 6.81 | |
| Total Direct Medical Education: | 0 | 0 | 0 | |
| Inpatient Readmission Charges: | 22,253,188 | 20,189,284 | 21,068,604 | |
| Risk Adjusted Readmission Percent: | 11.22% | 10.96% | 12.23% | |
| Potentially Avoidable Utilization Costs: | 37,328,516 | 33,999,071 | 36,728,584 | |
| Risk Adjusted PPC Rate: | 0.76 | 0.87 | 1.00 | |

DETAILS OF THE DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL DATA: SPECIALTY HOSPITALS

| ALL SPECIALTY HOSPITALS | | | |
|---------------------------------------|-------------|-------------|-------------|
| Year Ending | FY 2017 | FY 2016 | FY 2015 |
| Gross Patient Revenue | 368,897,190 | 353,829,271 | 350,995,883 |
| Net Patient Revenue (NPR) | 296,793,792 | 281,267,798 | 274,488,326 |
| Other Operating Revenue | 110,105,878 | 109,598,804 | 103,990,946 |
| Net Operating Revenue (NOR) | 406,899,669 | 390,866,602 | 378,479,272 |
| Operating Expenses | 392,880,159 | 367,130,290 | 358,955,776 |
| Inpatient Admissions (IPAs) | 16,643 | 16,756 | 16,781 |
| Net Operating Profit (Loss) | 14,019,510 | 23,736,312 | 19,523,496 |
| Total Non-Operating Profit (Loss) | 12,213,820 | 2,070,417 | 4,168,263 |
| Total Excess Profits (Loss) | 26,233,330 | 25,806,729 | 23,691,759 |
| Adventist Behavioral Health-Rockville | | | |
| FISCAL YEAR ENDING | CY 2016 | CY 2015 | CY 2014 |
| Gross Patient Revenue | 42,450,815 | 38,914,821 | 50,079,100 |
| Net Patient Revenue (NPR) | 35,901,649 | 32,013,100 | 42,020,400 |
| Other Operating Revenue | 6,493,107 | 6,182,750 | 6,435,200 |
| Net Operating Revenue (NOR) | 42,394,756 | 38,195,850 | 48,455,600 |
| Operating Expenses | 40,204,927 | 35,253,025 | 43,380,600 |
| Inpatient Admissions (IPAs) | 3,151 | 2,627 | 2,949 |
| Net Operating Profit (Loss) | 2,189,829 | 2,942,825 | 5,075,000 |
| Total Non-Operating Profit (Loss) | (20,155) | (78,700) | (150,200) |
| Total Excess Profits (Loss) | 2,169,674 | 2,864,125 | 4,924,800 |
| Adventist Rehab Hospital of MD. | | | |
| FISCAL YEAR ENDING | CY 2016 | CY 2015 | CY 2014 |
| Gross Patient Revenue | 71,815,975 | 68,932,729 | 63,183,083 |
| Net Patient Revenue (NPR) | 43,030,350 | 40,331,779 | 31,243,964 |
| Other Operating Revenue | 691,555 | 442,854 | 393,446 |
| Net Operating Revenue (NOR) | 43,721,905 | 40,774,633 | 31,637,410 |
| Operating Expenses | 41,367,839 | 38,791,987 | 34,784,403 |
| Inpatient Admissions (IPAs) | 1,879 | 1,941 | 1,801 |
| Net Operating Profit (Loss) | 2,354,066 | 1,982,646 | (3,146,993) |
| Total Non-Operating Profit (Loss) | 253,359 | (23,783) | 103,663 |
| Total Excess Profits (Loss) | 2,607,425 | 1,958,863 | (3,043,330) |
| Brook Lane Health Services | | | |
| FISCAL YEAR ENDING | FY 2017 | FY 2016 | FY 2015 |
| Gross Patient Revenue | 32,308,600 | 30,539,800 | 25,350,400 |
| Net Patient Revenue (NPR) | 25,456,100 | 23,993,000 | 20,295,000 |

| Other Operating Revenue | 8,094,100 | 7,098,400 | 6,153,900 |
|---|-------------|-------------|-------------|
| Net Operating Revenue (NOR) | 33,550,200 | 31,091,400 | 26,448,900 |
| Operating Expenses | 32,339,700 | 29,513,500 | 25,579,000 |
| Inpatient Admissions (IPAs) | 1,997 | 2,033 | 1,770 |
| Net Operating Profit (Loss) | 1,210,500 | 1,577,900 | 869,900 |
| Total Non-Operating Profit (Loss) | 1,077,000 | 128,400 | 1,284,600 |
| Total Excess Profits (Loss) | 2,287,500 | 1,706,300 | 2,154,500 |
| Adventist Behavioral Health – Eastern Sho | ore | | |
| FISCAL YEAR ENDING | CY 2016 | CY 2015 | CY 2014 |
| Gross Patient Revenue | 3,767,827 | 3,245,821 | 2,409,200 |
| Net Patient Revenue (NPR) | 3,102,887 | 2,780,319 | 1,896,662 |
| Other Operating Revenue | 11,141 | 0 | 0 |
| Net Operating Revenue (NOR) | 3,114,028 | 2,780,319 | 1,896,662 |
| Operating Expenses | 6,689,616 | 795,278 | 576,673 |
| Inpatient Admissions (IPAs) | 294 | 302 | 297 |
| Net Operating Profit (Loss) | (3,575,588) | 1,985,041 | 1,319,989 |
| Total Non-Operating Profit (Loss) | 0 | 0 | 0 |
| Total Excess Profits (Loss) | (3,575,588) | 1,985,041 | 1,319,989 |
| Mt. Washington Pediatric Hospital | | | |
| FISCAL YEAR ENDING | FY 2017 | FY 2016 | FY 2015 |
| Gross Patient Revenue | 67,455,663 | 66,639,000 | 68,191,600 |
| Net Patient Revenue (NPR) | 57,482,642 | 56,409,800 | 57,966,400 |
| Other Operating Revenue | 774,940 | 1,068,600 | 1,164,800 |
| Net Operating Revenue (NOR) | 58,257,582 | 57,478,400 | 59,131,200 |
| Operating Expenses | 55,188,277 | 53,852,000 | 53,819,900 |
| Inpatient Admissions (IPAs) | 692 | 761 | 813 |
| Net Operating Profit (Loss) | 3,069,305 | 3,626,400 | 5,311,300 |
| Total Non-Operating Profit (Loss) | 4,115,821 | (55,900) | 55,100 |
| Total Excess Profits (Loss) | 7,185,126 | 3,570,500 | 5,366,400 |
| Sheppard Pratt Hospital | | | |
| FISCAL YEAR ENDING | FY 2017 | FY 2016 | FY 2015 |
| Gross Patient Revenue | 151,098,310 | 145,557,100 | 141,782,500 |
| Net Patient Revenue (NPR) | 131,820,164 | 125,739,800 | 121,065,900 |
| Other Operating Revenue | 94,041,035 | 94,806,200 | 89,843,600 |
| Net Operating Revenue (NOR) | 225,861,198 | 220,546,000 | 210,909,500 |
| Operating Expenses | 217,089,800 | 208,924,500 | 200,815,200 |
| Inpatient Admissions (IPAs) | 8,630 | 9,092 | 9,151 |
| Net Operating Profit (Loss) | 8,771,398 | 11,621,500 | 10,094,300 |
| Total Non-Operating Profit (Loss) | 6,787,795 | 2,100,400 | 2,875,100 |
| Total Excess Profits (Loss) | 15,559,193 | 13,721,900 | 12,969,400 |
| | | | |

Listed in Alphabetical Order by Region

EXHIBIT I-A. CHANGE IN UNCOMPENSATED CARE, REGULATED OPERATIONS

| | | 2016 | | | 2 | | | |
|------------------|--|-------------------|------------------------|-------|-------------------|------------------------|-------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| METRO | ANNE ARUNDEL MEDICAL CENTER | 576,313,300 | 14,649,098 | 2.54 | 601,774,600 | 17,745,300 | 2.95 | 21.1 |
| | BON SECOURS HOSPITAL | 106,732,300 | 3,965,309 | 3.72 | 109,889,834 | 2,708,992 | 2.47 | -31.7 |
| | DOCTORS COMMUNITY HOSPITAL | 234,045,500 | 17,202,246 | 7.35 | 232,581,700 | 10,922,730 | 4.70 | -36.5 |
| | FORT WASHINGTON MEDICAL CENTER | 48,291,192 | 4,215,392 | 8.73 | 48,727,769 | 4,621,427 | 9.48 | 9.6 |
| | GERMANTOWN EMERGENCY CENTER | 13,555,000 | 2,998,458 | 22.12 | 14,183,800 | 2,085,858 | 14.71 | -30.4 |
| | GREATER BALTIMORE MEDICAL CENTER | 439,684,200 | 11,490,159 | 2.61 | 462,643,278 | 15,250,593 | 3.30 | 32.7 |
| | HOLY CROSS HOSPITAL | 505,712,400 | 45,443,000 | 8.99 | 504,632,600 | 36,304,769 | 7.19 | -20.1 |
| | HOLY CROSS HOSPITAL-GERMANTOWN | 80,883,300 | 8,061,600 | 9.97 | 96,340,300 | 8,823,707 | 9.16 | 9.5 |
| | HOWARD COUNTY GENERAL HOSPITAL | 297,946,200 | 9,809,000 | 3.29 | 303,036,500 | 8,747,000 | 2.89 | -10.8 |
| | JOHNS HOPKINS BAYVIEW MEDICAL CENTER | 643,455,400 | 32,847,000 | 5.10 | 645,219,500 | 26,502,000 | 4.11 | -19.3 |
| | JOHNS HOPKINS HOSPITAL | 2,282,683,400 | 47,821,500 | 2.09 | 2,352,718,900 | 61,819,012 | 2.63 | 29.3 |
| | LEVINDALE | 60,312,800 | 2,615,214 | 4.34 | 59,432,000 | 2,555,234 | 4.30 | -2.3 |
| | MEDSTAR FRANKLIN SQUARE | 505,736,100 | 22,427,068 | 4.43 | 518,001,600 | 18,349,622 | 3.54 | -18.2 |
| | MEDSTAR GOOD SAMARITAN | 289,108,800 | 14,558,603 | 5.04 | 297,577,800 | 11,802,477 | 3.97 | -18.9 |
| | MEDSTAR HARBOR HOSPITAL CENTER | 194,368,900 | 11,195,426 | 5.76 | 193,637,500 | 9,128,344 | 4.71 | -18.5 |
| | MEDSTAR MONTGOMERY MEDICAL CENTER | 175,827,977 | 7,101,577 | 4.04 | 178,461,400 | 5,384,827 | 3.02 | -24.2 |
| | MEDSTAR SOUTHERN MARYLAND HOSPITAL CEN | 271,938,700 | 16,181,442 | 5.95 | 270,322,700 | 11,778,977 | 4.36 | -27.2 |
| | MEDSTAR UNION MEMORIAL HOSPITAL | 426,343,800 | 18,071,382 | 4.24 | 434,442,400 | 13,519,707 | 3.11 | -25.2 |

Listed in Alphabetical Order by Region

| | | 2016 2017 | | | | | | |
|------------------|--|-------------------|---------------------|----------|-------------------|---------------------|-------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| | MERCY MEDICAL CENTER | 513,599,600 | 27,253,260 | 5.31 | 524,091,400 | 22,377,757 | 4.27 | -17.9 |
| | NORTHWEST HOSPITAL CENTER | 257,944,700 | 14,575,617 | 5.65 | 258,801,000 | 12,445,662 | 4.81 | -14.6 |
| | SHADY GROVE ADVENTIST HOSPITAL | 389,913,200 | 18,664,288 | 4.79 | 388,714,400 | 16,235,824 | 4.18 | -13.0 |
| | SINAI HOSPITAL | 732,671,600 | 28,586,943 | 3.90 | 769,856,900 | 25,314,296 | 3.29 | -11.4 |
| | ST. AGNES HOSPITAL | 432,204,400 | 24,889,102 | 5.76 | 431,097,200 | 17,258,902 | 4.00 | -30.7 |
| | SUBURBAN HOSPITAL | 301,899,200 | 6,213,087 | 2.06 | 310,897,100 | 9,175,854 | 2.95 | 47.7 |
| | UM-BALTIMORE WASHINGTON MEDICAL CENTER | 413,064,200 | 23,239,033 | 5.63 | 416,534,000 | 26,478,000 | 6.36 | 13.9 |
| | UM-BOWIE HEALTH CENTER | 20,228,300 | 5,464,725 | 27.02 | 19,933,600 | 3,673,841 | 18.43 | -32.8 |
| | UM-LAUREL REGIONAL HOSPITAL | 106,117,500 | 12,313,260 | 11.60 | 100,491,800 | 10,539,259 | 10.49 | -14.4 |
| | UM-PRINCE GEORGE'S HOSPITAL CENTER | 285,682,600 | 27,058,517 | 9.47 | 293,522,700 | 25,535,102 | 8.70 | -5.6 |
| | UM-QUEEN ANNE'S FREESTANDING EMERGENCY | 6,243,200 | 715,309 | 11.46 | 6,432,800 | 704,335 | 10.95 | -1.5 |
| | UM-REHABILITATION & ORTHOPAEDIC INSTIT | 118,766,800 | 7,254,441 | 6.11 | 124,286,800 | 7,351,047 | 5.91 | 1.3 |
| | UM-SHOCK TRAUMA | 202,325,400 | 12,183,975 | 6.02 | 213,195,100 | 13,227,735 | 6.20 | 8.6 |
| | UM-ST. JOSEPH MEDICAL CENTER | 402,082,700 | 16,456,039 | 4.09 | 408,176,900 | 16,815,857 | 4.12 | 2.2 |
| | UM-UPPER CHESAPEAKE MEDICAL CENTER | 330,967,000 | 11,900,000 | 3.60 | 341,416,000 | 12,874,950 | 3.77 | 8.2 |
| | UMMC MIDTOWN CAMPUS | 226,817,000 | 18,527,678 | 8.17 | 239,136,400 | 17,430,941 | 7.29 | -5.9 |
| | UNIVERSITY OF MARYLAND MEDICAL CENTER | 1,345,458,400 | 54,173,072 | 4.03 | 1,389,993,000 | 56,583,290 | 4.07 | 4.4 |
| | WASHINGTON ADVENTIST HOSPITAL | 260,621,900 | 26,591,693 | 10.20 | 263,177,900 | 19,536,154 | 7.42 | -26.5 |
| METRO | | 13,499,546,969 | 626,713,512 | 4.64 | 13,823,379,181 | 581,609,383 | 4.21 | -7.2 |

Listed in Alphabetical Order by Region

| | | 2016 2017 | | | | | | |
|------------------|--|-------------------|------------------------|----------|-------------------|---------------------|-------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| RURAL | ATLANTIC GENERAL HOSPITAL | 105,461,500 | 5,877,300 | 5.57 | 107,265,100 | 6,017,400 | 5.61 | 2.4 |
| | CALVERT HEALTH MEDICAL CENTER | 146,698,600 | 4,272,000 | 2.91 | 149,192,000 | 6,190,300 | 4.15 | 44.9 |
| | CARROLL HOSPITAL CENTER | 254,064,500 | 7,317,300 | 2.88 | 235,036,100 | 3,574,400 | 1.52 | -51.2 |
| | FREDERICK MEMORIAL HOSPITAL | 363,795,700 | 14,836,477 | 4.08 | 346,113,400 | 15,287,371 | 4.42 | 3.0 |
| | GARRETT COUNTY MEMORIAL HOSPITAL | 48,479,700 | 3,347,088 | 6.90 | 55,258,400 | 4,318,383 | 7.81 | 29.0 |
| | MCCREADY MEMORIAL HOSPITAL | 16,309,200 | 466,080 | 2.86 | 16,897,400 | 774,068 | 4.58 | 66.1 |
| | MEDSTAR ST. MARY'S HOSPITAL | 178,043,900 | 9,293,047 | 5.22 | 190,011,200 | 7,498,784 | 3.95 | -19.3 |
| | MERITUS MEDICAL CENTER | 321,748,760 | 15,154,666 | 4.71 | 325,953,100 | 13,963,741 | 4.28 | -7.9 |
| | PENINSULA REGIONAL MEDICAL CENTER | 430,070,800 | 17,736,800 | 4.12 | 437,069,300 | 18,225,400 | 4.17 | 2.8 |
| | UM-CHARLES REGIONAL MEDICAL CENTER | 148,692,700 | 8,669,229 | 5.83 | 148,862,300 | 7,878,109 | 5.29 | -9.1 |
| | UM-HARFORD MEMORIAL HOSPITAL | 104,106,100 | 6,426,000 | 6.17 | 105,314,800 | 7,134,000 | 6.77 | 11.0 |
| | UM-SHORE REGIONAL HEALTH AT CHESTERTOW | 60,065,200 | 2,989,497 | 4.98 | 59,206,500 | 2,956,643 | 4.99 | -1.1 |
| | UM-SHORE REGIONAL HEALTH AT DORCHESTER | 51,452,800 | 2,500,687 | 4.86 | 49,851,200 | 2,554,401 | 5.12 | 2.1 |
| | UM-SHORE REGIONAL HEALTH AT EASTON | 199,614,100 | 6,973,525 | 3.49 | 203,067,800 | 6,393,709 | 3.15 | -8.3 |
| | UNION HOSPITAL OF CECIL COUNTY | 160,304,000 | 7,698,131 | 4.80 | 160,871,300 | 6,651,657 | 4.13 | -13.6 |
| | WESTERN MARYLAND REGIONAL MEDICAL CENT | 325,608,000 | 15,900,100 | 4.88 | 329,028,900 | 15,940,900 | 4.84 | 0.3 |
| RURAL | | 2,914,515,560 | 129,457,927 | 4.44 | 2,918,998,800 | 125,359,266 | 4.29 | -3.2 |
| | | 16,414,062,529 | 756,171,438 | 4.61 | 16,742,377,981 | 706,968,649 | 4.22 | -6.5 |

Listed by Percentage of Uncompensated Care by Region

EXHIBIT 1-B. CHANGE IN UNCOMPENSATED CARE, REGULATED OPERATIONS

| | | | 2016 | | 2 | 2017 | | |
|------------------|--|-------------------|------------------------|-------|-------------------|---------------------|-------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| METRO | UM-SHOCK TRAUMA | 202,325,400 | 12,183,975 | 6.02 | 213,195,100 | 13,227,735 | 6.20 | 8.6 |
| | SINAI HOSPITAL | 732,671,600 | 28,586,943 | 3.90 | 769,856,900 | 25,314,296 | 3.29 | -11.4 |
| | UM-BALTIMORE WASHINGTON MEDICAL CENTER | 413,064,200 | 23,239,033 | 5.63 | 416,534,000 | 26,478,000 | 6.36 | 13.9 |
| | HOLY CROSS HOSPITAL | 505,712,400 | 45,443,000 | 8.99 | 504,632,600 | 36,304,769 | 7.19 | -20.1 |
| | ST. AGNES HOSPITAL | 432,204,400 | 24,889,102 | 5.76 | 431,097,200 | 17,258,902 | 4.00 | -30.7 |
| | UM-ST. JOSEPH MEDICAL CENTER | 402,082,700 | 16,456,039 | 4.09 | 408,176,900 | 16,815,857 | 4.12 | 2.2 |
| | MEDSTAR FRANKLIN SQUARE | 505,736,100 | 22,427,068 | 4.43 | 518,001,600 | 18,349,622 | 3.54 | -18.2 |
| | SHADY GROVE ADVENTIST HOSPITAL | 389,913,200 | 18,664,288 | 4.79 | 388,714,400 | 16,235,824 | 4.18 | -13.0 |
| | GREATER BALTIMORE MEDICAL CENTER | 439,684,200 | 11,490,159 | 2.61 | 462,643,278 | 15,250,593 | 3.30 | 32.7 |
| | MEDSTAR HARBOR HOSPITAL CENTER | 194,368,900 | 11,195,426 | 5.76 | 193,637,500 | 9,128,344 | 4.71 | -18.5 |
| | UM-UPPER CHESAPEAKE MEDICAL CENTER | 330,967,000 | 11,900,000 | 3.60 | 341,416,000 | 12,874,950 | 3.77 | 8.2 |
| | MERCY MEDICAL CENTER | 513,599,600 | 27,253,260 | 5.31 | 524,091,400 | 22,377,757 | 4.27 | -17.9 |
| | ANNE ARUNDEL MEDICAL CENTER | 576,313,300 | 14,649,098 | 2.54 | 601,774,600 | 17,745,300 | 2.95 | 21.1 |
| | NORTHWEST HOSPITAL CENTER | 257,944,700 | 14,575,617 | 5.65 | 258,801,000 | 12,445,662 | 4.81 | -14.6 |
| | WASHINGTON ADVENTIST HOSPITAL | 260,621,900 | 26,591,693 | 10.20 | 263,177,900 | 19,536,154 | 7.42 | -26.5 |
| | UNIVERSITY OF MARYLAND MEDICAL CENTER | 1,345,458,400 | 54,173,072 | 4.03 | 1,389,993,000 | 56,583,290 | 4.07 | 4.4 |
| | SUBURBAN HOSPITAL | 301,899,200 | 6,213,087 | 2.06 | 310,897,100 | 9,175,854 | 2.95 | 47.7 |

Listed by Percentage of Uncompensated Care by Region

| | | | 2016 | | 2 | 2017 | | |
|------------------|--|-------------------|------------------------|-------|-------------------|---------------------|-------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| | UMMC MIDTOWN CAMPUS | 226,817,000 | 18,527,678 | 8.17 | 239,136,400 | 17,430,941 | 7.29 | -5.9 |
| | MEDSTAR UNION MEMORIAL HOSPITAL | 426,343,800 | 18,071,382 | 4.24 | 434,442,400 | 13,519,707 | 3.11 | -25.2 |
| | MEDSTAR GOOD SAMARITAN | 289,108,800 | 14,558,603 | 5.04 | 297,577,800 | 11,802,477 | 3.97 | -18.9 |
| | HOWARD COUNTY GENERAL HOSPITAL | 297,946,200 | 9,809,000 | 3.29 | 303,036,500 | 8,747,000 | 2.89 | -10.8 |
| | MEDSTAR SOUTHERN MARYLAND HOSPITAL CEN | 271,938,700 | 16,181,442 | 5.95 | 270,322,700 | 11,778,977 | 4.36 | -27.2 |
| | LEVINDALE | 60,312,800 | 2,615,214 | 4.34 | 59,432,000 | 2,555,234 | 4.30 | -2.3 |
| | UM-REHABILITATION & ORTHOPAEDIC INSTIT | 118,766,800 | 7,254,441 | 6.11 | 124,286,800 | 7,351,047 | 5.91 | 1.3 |
| | DOCTORS COMMUNITY HOSPITAL | 234,045,500 | 17,202,246 | 7.35 | 232,581,700 | 10,922,730 | 4.70 | -36.5 |
| | MEDSTAR MONTGOMERY MEDICAL CENTER | 175,827,977 | 7,101,577 | 4.04 | 178,461,400 | 5,384,827 | 3.02 | -24.2 |
| | GERMANTOWN EMERGENCY CENTER | 13,555,000 | 2,998,458 | 22.12 | 14,183,800 | 2,085,858 | 14.71 | -30.4 |
| | FORT WASHINGTON MEDICAL CENTER | 48,291,192 | 4,215,392 | 8.73 | 48,727,769 | 4,621,427 | 9.48 | 9.6 |
| | UM-BOWIE HEALTH CENTER | 20,228,300 | 5,464,725 | 27.02 | 19,933,600 | 3,673,841 | 18.43 | -32.8 |
| | UM-QUEEN ANNE'S FREESTANDING EMERGENCY | 6,243,200 | 715,309 | 11.46 | 6,432,800 | 704,335 | 10.95 | -1.5 |
| | BON SECOURS HOSPITAL | 106,732,300 | 3,965,309 | 3.72 | 109,889,834 | 2,708,992 | 2.47 | -31.7 |
| | JOHNS HOPKINS HOSPITAL | 2,282,683,400 | 47,821,500 | 2.09 | 2,352,718,900 | 61,819,012 | 2.63 | 29.3 |
| | JOHNS HOPKINS BAYVIEW MEDICAL CENTER | 643,455,400 | 32,847,000 | 5.10 | 645,219,500 | 26,502,000 | 4.11 | -19.3 |
| | UM-LAUREL REGIONAL HOSPITAL | 106,117,500 | 12,313,260 | 11.60 | 100,491,800 | 10,539,259 | 10.49 | -14.4 |
| | HOLY CROSS HOSPITAL-GERMANTOWN | 80,883,300 | 8,061,600 | 9.97 | 96,340,300 | 8,823,707 | 9.16 | 9.5 |

Listed by Percentage of Uncompensated Care by Region

| | | | 2016 | 2 | | | | |
|------------------|------------------------------------|-------------------|---------------------|----------|-------------------|------------------------|----------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| | UM-PRINCE GEORGE'S HOSPITAL CENTER | 285,682,600 | 27,058,517 | 9.47 | 293,522,700 | 25,535,102 | 8.70 | -5.6 |
| METRO | | 13,499,546,969 | 626,713,512 | 4.64 | 13,823,379,181 | 581,609,383 | 4.21 | -7.2 |

| | | 2 | 2016 | | 2 | 2017 | | |
|------------------|--|-------------------|---------------------|-------|-------------------|---------------------|-------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| RURAL | CARROLL HOSPITAL CENTER | 254,064,500 | 7,317,300 | 2.88 | 235,036,100 | 3,574,400 | 1.52 | -51.2 |
| | MERITUS MEDICAL CENTER | 321,748,760 | 15,154,666 | 4.71 | 325,953,100 | 13,963,741 | 4.28 | -7.9 |
| | FREDERICK MEMORIAL HOSPITAL | 363,795,700 | 14,836,477 | 4.08 | 346,113,400 | 15,287,371 | 4.42 | 3.0 |
| | UM-CHARLES REGIONAL MEDICAL CENTER | 148,692,700 | 8,669,229 | 5.83 | 148,862,300 | 7,878,109 | 5.29 | -9.1 |
| | UM-SHORE REGIONAL HEALTH AT EASTON | 199,614,100 | 6,973,525 | 3.49 | 203,067,800 | 6,393,709 | 3.15 | -8.3 |
| | WESTERN MARYLAND REGIONAL MEDICAL CENT | 325,608,000 | 15,900,100 | 4.88 | 329,028,900 | 15,940,900 | 4.84 | 0.3 |
| | UM-SHORE REGIONAL HEALTH AT CHESTERTOW | 60,065,200 | 2,989,497 | 4.98 | 59,206,500 | 2,956,643 | 4.99 | -1.1 |
| | UM-HARFORD MEMORIAL HOSPITAL | 104,106,100 | 6,426,000 | 6.17 | 105,314,800 | 7,134,000 | 6.77 | 11.0 |
| | MEDSTAR ST. MARY'S HOSPITAL | 178,043,900 | 9,293,047 | 5.22 | 190,011,200 | 7,498,784 | 3.95 | -19.3 |
| | CALVERT HEALTH MEDICAL CENTER | 146,698,600 | 4,272,000 | 2.91 | 149,192,000 | 6,190,300 | 4.15 | 44.9 |
| | UNION HOSPITAL OF CECIL COUNTY | 160,304,000 | 7,698,131 | 4.80 | 160,871,300 | 6,651,657 | 4.13 | -13.6 |

Listed by Percentage of Uncompensated Care by Region

| | | | 2016 | | 2 | 2017 | | |
|------------------|--|-------------------|---------------------|----------|-------------------|---------------------|----------|---------------------|
| Hospital Area | Hospital | Gross Revenues | Charity & Bad Debts | UCC % | Gross Revenues | Charity & Bad Debts | UCC % | % Change UCC Amount |
| | GARRETT COUNTY MEMORIAL HOSPITAL | 48,479,700 | 3,347,088 | 6.90 | 55,258,400 | 4,318,383 | 7.81 | 29.0 |
| | UM-SHORE REGIONAL HEALTH AT DORCHESTER | 51,452,800 | 2,500,687 | 4.86 | 49,851,200 | 2,554,401 | 5.12 | 2.1 |
| | ATLANTIC GENERAL HOSPITAL | 105,461,500 | 5,877,300 | 5.57 | 107,265,100 | 6,017,400 | 5.61 | 2.4 |
| | MCCREADY MEMORIAL HOSPITAL | 16,309,200 | 466,080 | 2.86 | 16,897,400 | 774,068 | 4.58 | 66.1 |
| | PENINSULA REGIONAL MEDICAL CENTER | 430,070,800 | 17,736,800 | 4.12 | 437,069,300 | 18,225,400 | 4.17 | 2.8 |
| RURAL | | 2,914,515,560 | 129,457,927 | 4.44 | 2,918,998,800 | 125,359,266 | 4.29 | -3.2 |
| | | 16,414,062,529 | 756,171,438 | 4.61 | 16,742,377,981 | 706,968,649 | 4.22 | -6.5 |

CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT II-A REGULATED & UNREGULATED OPERATIONS

Listed by Alphabetical Order

EXHIBIT II-A. CHANGE IN TOTAL OPERATING PROFIT/LOSS, REGULATED AND UNREGULATED OPERATIONS

| | | 2016 | | | 2017 | | | |
|--------------------------------------|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital | Regulated Operating | Unregulated Operating | Total Operating | Regulated Operating | Unregulated Operating | Total Operating | % Change Reg. Operating | % Change Total Operating |
| ANNE ARUNDEL MEDICAL CENTER | 52,222,307 | -26,733,963 | 25,488,344 | 41,118,933 | -25,675,959 | 15,442,974 | -21.26 | -39.41 |
| ATLANTIC GENERAL HOSPITAL | 14,960,419 | -12,800,074 | 2,160,346 | 13,774,863 | -13,188,159 | 586,704 | -7.92 | -72.84 |
| BON SECOURS HOSPITAL | 13,549,646 | -16,979,170 | -3,429,524 | 16,704,617 | -18,764,662 | -2,060,045 | 23.28 | 39.93 |
| CALVERT HEALTH MEDICAL CENTER | 18,720,121 | -10,959,061 | 7,761,059 | 13,403,646 | -11,620,655 | 1,782,991 | -28.40 | -77.03 |
| CARROLL HOSPITAL CENTER | 20,996,996 | -4,664,662 | 16,332,334 | 29,702,414 | -4,699,662 | 25,002,752 | 41.46 | 53.09 |
| DOCTORS COMMUNITY HOSPITAL | 16,518,507 | -11,199,116 | 5,319,391 | 15,061,591 | -13,542,516 | 1,519,075 | -8.82 | -71.44 |
| FORT WASHINGTON MEDICAL CENTER | 564,782 | -550,815 | 13,967 | 191,131 | -366,223 | -175,091 | -66.16 | -1353.61 |
| FREDERICK MEMORIAL HOSPITAL | 34,613,957 | -15,907,940 | 18,706,017 | 42,213,568 | -24,235,341 | 17,978,227 | 21.96 | -3.89 |
| GARRETT COUNTY MEMORIAL HOSPITAL | 2,734,279 | -2,802,488 | -68,209 | 4,042,208 | -3,281,175 | 761,033 | 47.83 | 1215.74 |
| GERMANTOWN EMERGENCY CENTER | -1,136,696 | -61,445 | -1,198,141 | -81,017 | -20,113 | -101,130 | 92.87 | 91.56 |
| GREATER BALTIMORE MEDICAL CENTER | 45,141,607 | -26,532,465 | 18,609,142 | 48,874,270 | -29,791,033 | 19,083,237 | 8.27 | 2.55 |
| HOLY CROSS HOSPITAL | 58,855,012 | -23,933,345 | 34,921,667 | 50,852,356 | -19,620,727 | 31,231,628 | -13.60 | -10.57 |
| HOLY CROSS HOSPITAL-GERMANTOWN | -10,716,383 | -9,099,352 | -19,815,736 | -6,683,191 | -7,157,368 | -13,840,559 | 37.64 | 30.15 |
| HOWARD COUNTY GENERAL HOSPITAL | 17,176,172 | -7,654,570 | 9,521,602 | 13,401,745 | -8,531,228 | 4,870,517 | -21.97 | -48.85 |
| JOHNS HOPKINS BAYVIEW MEDICAL CENTER | 12,162,463 | -5,181,463 | 6,981,000 | 2,798,206 | -8,431,206 | -5,633,000 | -76.99 | -180.69 |
| JOHNS HOPKINS HOSPITAL | 26,921,908 | -1,419,449 | 25,502,459 | -32,264,835 | 29,054,883 | -3,209,952 | -219.85 | -112.59 |
| LEVINDALE | 8,990,071 | -4,606,704 | 4,383,367 | 8,072,215 | -3,629,868 | 4,442,347 | -10.21 | 1.35 |
| MCCREADY MEMORIAL HOSPITAL | -1,419,392 | 646,215 | -773,177 | -1,198,714 | 481,338 | -717,376 | 15.55 | 7.22 |
| MEDSTAR FRANKLIN SQUARE | 45,326,578 | -34,717,818 | 10,608,760 | 51,753,875 | -30,587,795 | 21,166,079 | 14.18 | 99.52 |

CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT II-A REGULATED & UNREGULATED OPERATIONS

Listed by Alphabetical Order

| | | 2016 | | | 2017 | | | |
|--|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital | Regulated Operating | Unregulated Operating | Total Operating | Regulated Operating | Unregulated Operating | Total Operating | % Change Reg. Operating | % Change Total Operating |
| MEDSTAR GOOD SAMARITAN | 35,723,964 | -31,557,061 | 4,166,904 | 35,744,963 | -26,618,122 | 9,126,840 | 0.06 | 119.03 |
| MEDSTAR HARBOR HOSPITAL CENTER | 26,909,765 | -12,038,506 | 14,871,259 | 31,203,452 | -12,885,324 | 18,318,128 | 15.96 | 23.18 |
| MEDSTAR MONTGOMERY MEDICAL CENTER | 18,166,147 | -10,016,939 | 8,149,209 | 12,680,708 | -11,498,922 | 1,181,786 | -30.20 | -85.50 |
| MEDSTAR SOUTHERN MARYLAND HOSPITAL CEN | 13,959,099 | -20,416,703 | -6,457,604 | 24,730,472 | -20,124,477 | 4,605,995 | 77.16 | 171.33 |
| MEDSTAR ST. MARY'S HOSPITAL | 15,810,526 | -7,823,621 | 7,986,905 | 12,194,026 | -8,041,997 | 4,152,029 | -22.87 | -48.01 |
| MEDSTAR UNION MEMORIAL HOSPITAL | 44,444,733 | -39,612,122 | 4,832,611 | 55,078,306 | -44,260,875 | 10,817,431 | 23.93 | 123.84 |
| MERCY MEDICAL CENTER | 19,356,956 | -9,849,369 | 9,507,587 | 28,035,925 | -11,774,385 | 16,261,540 | 44.84 | 71.04 |
| MERITUS MEDICAL CENTER | 12,719,580 | 538,790 | 13,258,370 | 32,709,205 | -8,521,516 | 24,187,689 | 157.16 | 82.43 |
| NORTHWEST HOSPITAL CENTER | 35,182,401 | -21,271,014 | 13,911,387 | 36,710,315 | -22,152,291 | 14,558,024 | 4.34 | 4.65 |
| PENINSULA REGIONAL MEDICAL CENTER | 38,429,325 | -39,247,125 | -817,800 | 20,072,433 | -40,578,433 | -20,506,000 | -47.77 | -2407.46 |
| SHADY GROVE ADVENTIST HOSPITAL | 39,572,732 | -13,324,674 | 26,248,058 | 34,444,570 | -13,602,291 | 20,842,279 | -12.96 | -20.59 |
| SINAI HOSPITAL | 74,544,243 | -43,649,082 | 30,895,161 | 69,360,825 | -33,970,757 | 35,390,068 | -6.95 | 14.55 |
| ST. AGNES HOSPITAL | 52,409,602 | -42,027,820 | 10,381,782 | 76,638,111 | -45,584,893 | 31,053,217 | 46.23 | 199.11 |
| SUBURBAN HOSPITAL | 26,700,494 | -9,771,932 | 16,928,562 | 23,003,900 | -11,390,898 | 11,613,001 | -13.84 | -31.40 |
| UM-BALTIMORE WASHINGTON MEDICAL CENTER | 34,976,908 | -4,568,941 | 30,407,967 | 36,928,779 | -4,271,779 | 32,657,000 | 5.58 | 7.40 |
| UM-BOWIE HEALTH CENTER | 1,546,882 | -205,952 | 1,340,930 | -1,543,170 | -126,919 | -1,670,089 | -199.76 | -224.55 |
| UM-CHARLES REGIONAL MEDICAL CENTER | 18,012,966 | -3,265,943 | 14,747,023 | 17,390,005 | -3,800,961 | 13,589,044 | -3.46 | -7.85 |
| UM-HARFORD MEMORIAL HOSPITAL | 9,405,767 | -1,894,809 | 7,510,958 | 9,100,100 | -3,743,142 | 5,356,958 | -3.25 | -28.68 |
| UM-LAUREL REGIONAL HOSPITAL | 6,569,757 | -10,635,648 | -4,065,891 | -21,658 | -11,858,165 | -11,879,823 | -100.33 | -192.18 |
| UM-PRINCE GEORGE'S HOSPITAL CENTER | 30,757,805 | -33,825,058 | -3,067,254 | 13,473,371 | -46,032,306 | -32,558,935 | -56.20 | -961.50 |

CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT II-A REGULATED & UNREGULATED OPERATIONS

Listed by Alphabetical Order

| | | 2016 | | | 2017 | | | |
|--|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------|
| Hospital | Regulated Operating | Unregulated Operating | Total Operating | Regulated Operating | Unregulated Operating | Total Operating | % Change Reg. Operating | Total |
| UM-QUEEN ANNE'S FREESTANDING EMERGENCY | -1,914,423 | 0 | -1,914,423 | -1,960,686 | -24,700 | -1,985,386 | -2.42 | -3.71 |
| UM-REHABILITATION & ORTHOPAEDIC INSTIT | 3,773,387 | -490,867 | 3,282,521 | 4,262,383 | -825,352 | 3,437,031 | 12.96 | 4.71 |
| UM-SHOCK TRAUMA | 18,116,037 | 1,157,963 | 19,274,000 | 42,090,494 | 4,750,506 | 46,841,000 | 132.34 | 143.03 |
| UM-SHORE REGIONAL HEALTH AT CHESTERTOW | 6,928,604 | -1,978,704 | 4,949,900 | 7,163,216 | -997,626 | 6,165,589 | 3.39 | 24.56 |
| UM-SHORE REGIONAL HEALTH AT DORCHESTER | 5,973,138 | -1,071,086 | 4,902,052 | 1,784,904 | -1,048,450 | 736,454 | -70.12 | -84.98 |
| UM-SHORE REGIONAL HEALTH AT EASTON | 25,878,671 | -2,815,864 | 23,062,807 | 16,638,706 | -3,207,379 | 13,431,327 | -35.70 | -41.76 |
| UM-ST. JOSEPH MEDICAL CENTER | 45,082,599 | -18,755,699 | 26,326,900 | 46,572,834 | -22,800,834 | 23,772,000 | 3.31 | -9.70 |
| UM-UPPER CHESAPEAKE MEDICAL CENTER | 40,076,933 | -10,730,960 | 29,345,972 | 26,887,108 | -10,335,156 | 16,551,952 | -32.91 | -43.60 |
| UMMC MIDTOWN CAMPUS | 23,977,188 | -22,254,688 | 1,722,500 | 31,587,664 | -20,441,664 | 11,146,000 | 31.74 | 547.08 |
| UNION HOSPITAL OF CECIL COUNTY | 16,286,669 | -13,168,900 | 3,117,769 | 17,485,243 | -16,529,200 | 956,043 | 7.36 | -69.34 |
| UNIVERSITY OF MARYLAND MEDICAL CENTER | 31,915,307 | -11,550,307 | 20,365,000 | 30,367,608 | -18,563,608 | 11,804,000 | -4.85 | -42.04 |
| WASHINGTON ADVENTIST HOSPITAL | 21,907,859 | -12,258,685 | 9,649,174 | 23,818,906 | -11,169,204 | 12,649,702 | 8.72 | 31.10 |
| WESTERN MARYLAND REGIONAL MEDICAL CENT | 36,063,679 | -30,079,879 | 5,983,800 | 30,876,780 | -23,719,680 | 7,157,100 | -14.38 | 19.61 |
| | 1,205,447,657 | -693,618,892 | 511,828,765 | 1157247679 | -699,358,273 | 457,889,406 | -3.99 | -10.54 |

CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT II-B REGULATED & UNREGULATED OPERATIONS

Listed by Total Operating Profit/Loss

EXHIBIT II-B. CHANGE IN TOTAL OPERATING PROFIT/LOSS, REGULATED AND UNREGULATED OPERATIONS

| | 2016 | | | | 2017 | | | |
|--|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital | Regulated Operating | Unregulated Operating | Total Operating | Regulated Operating | Unregulated Operating | Total Operating | % Change Reg. Operating | % Change Total Operating |
| UM-SHOCK TRAUMA | 18,116,037 | 1,157,963 | 19,274,000 | 42,090,494 | 4,750,506 | 46,841,000 | 132.34 | 143.03 |
| SINAI HOSPITAL | 74,544,243 | -43,649,082 | 30,895,161 | 69,360,825 | -33,970,757 | 35,390,068 | -6.95 | 14.55 |
| UM-BALTIMORE WASHINGTON MEDICAL CENTER | 34,976,908 | -4,568,941 | 30,407,967 | 36,928,779 | -4,271,779 | 32,657,000 | 5.58 | 7.40 |
| HOLY CROSS HOSPITAL | 58,855,012 | -23,933,345 | 34,921,667 | 50,852,356 | -19,620,727 | 31,231,628 | -13.60 | -10.57 |
| ST. AGNES HOSPITAL | 52,409,602 | -42,027,820 | 10,381,782 | 76,638,111 | -45,584,893 | 31,053,217 | 46.23 | 199.11 |
| CARROLL HOSPITAL CENTER | 20,996,996 | -4,664,662 | 16,332,334 | 29,702,414 | -4,699,662 | 25,002,752 | 41.46 | 53.09 |
| MERITUS MEDICAL CENTER | 12,719,580 | 538,790 | 13,258,370 | 32,709,205 | -8,521,516 | 24,187,689 | 157.16 | 82.43 |
| UM-ST. JOSEPH MEDICAL CENTER | 45,082,599 | -18,755,699 | 26,326,900 | 46,572,834 | -22,800,834 | 23,772,000 | 3.31 | -9.70 |
| MEDSTAR FRANKLIN SQUARE | 45,326,578 | -34,717,818 | 10,608,760 | 51,753,875 | -30,587,795 | 21,166,079 | 14.18 | 99.52 |
| SHADY GROVE ADVENTIST HOSPITAL | 39,572,732 | -13,324,674 | 26,248,058 | 34,444,570 | -13,602,291 | 20,842,279 | -12.96 | -20.59 |
| GREATER BALTIMORE MEDICAL CENTER | 45,141,607 | -26,532,465 | 18,609,142 | 48,874,270 | -29,791,033 | 19,083,237 | 8.27 | 2.55 |
| MEDSTAR HARBOR HOSPITAL CENTER | 26,909,765 | -12,038,506 | 14,871,259 | 31,203,452 | -12,885,324 | 18,318,128 | 15.96 | 23.18 |
| FREDERICK MEMORIAL HOSPITAL | 34,613,957 | -15,907,940 | 18,706,017 | 42,213,568 | -24,235,341 | 17,978,227 | 21.96 | -3.89 |
| UM-UPPER CHESAPEAKE MEDICAL CENTER | 40,076,933 | -10,730,960 | 29,345,972 | 26,887,108 | -10,335,156 | 16,551,952 | -32.91 | -43.60 |
| MERCY MEDICAL CENTER | 19,356,956 | -9,849,369 | 9,507,587 | 28,035,925 | -11,774,385 | 16,261,540 | 44.84 | 71.04 |
| ANNE ARUNDEL MEDICAL CENTER | 52,222,307 | -26,733,963 | 25,488,344 | 41,118,933 | -25,675,959 | 15,442,974 | -21.26 | -39.41 |
| NORTHWEST HOSPITAL CENTER | 35,182,401 | -21,271,014 | 13,911,387 | 36,710,315 | -22,152,291 | 14,558,024 | 4.34 | 4.65 |
| UM-CHARLES REGIONAL MEDICAL CENTER | 18,012,966 | -3,265,943 | 14,747,023 | 17,390,005 | -3,800,961 | 13,589,044 | -3.46 | -7.85 |

CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT II-B REGULATED & UNREGULATED OPERATIONS

Listed by Total Operating Profit/Loss

| | | 2016 | | | 2017 | | | |
|--|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital | Regulated Operating | Unregulated Operating | Total Operating | Regulated Operating | Unregulated Operating | Total Operating | % Change Reg. Operating | % Change Total Operating |
| UM-SHORE REGIONAL HEALTH AT EASTON | 25,878,671 | -2,815,864 | 23,062,807 | 16,638,706 | -3,207,379 | 13,431,327 | -35.70 | -41.76 |
| WASHINGTON ADVENTIST HOSPITAL | 21,907,859 | -12,258,685 | 9,649,174 | 23,818,906 | -11,169,204 | 12,649,702 | 8.72 | 31.10 |
| UNIVERSITY OF MARYLAND MEDICAL CENTER | 31,915,307 | -11,550,307 | 20,365,000 | 30,367,608 | -18,563,608 | 11,804,000 | -4.85 | -42.04 |
| SUBURBAN HOSPITAL | 26,700,494 | -9,771,932 | 16,928,562 | 23,003,900 | -11,390,898 | 11,613,001 | -13.84 | -31.40 |
| UMMC MIDTOWN CAMPUS | 23,977,188 | -22,254,688 | 1,722,500 | 31,587,664 | -20,441,664 | 11,146,000 | 31.74 | 547.08 |
| MEDSTAR UNION MEMORIAL HOSPITAL | 44,444,733 | -39,612,122 | 4,832,611 | 55,078,306 | -44,260,875 | 10,817,431 | 23.93 | 123.84 |
| MEDSTAR GOOD SAMARITAN | 35,723,964 | -31,557,061 | 4,166,904 | 35,744,963 | -26,618,122 | 9,126,840 | 0.06 | 119.03 |
| WESTERN MARYLAND REGIONAL MEDICAL CENT | 36,063,679 | -30,079,879 | 5,983,800 | 30,876,780 | -23,719,680 | 7,157,100 | -14.38 | 19.61 |
| UM-SHORE REGIONAL HEALTH AT CHESTERTOW | 6,928,604 | -1,978,704 | 4,949,900 | 7,163,216 | -997,626 | 6,165,589 | 3.39 | 24.56 |
| UM-HARFORD MEMORIAL HOSPITAL | 9,405,767 | -1,894,809 | 7,510,958 | 9,100,100 | -3,743,142 | 5,356,958 | -3.25 | -28.68 |
| HOWARD COUNTY GENERAL HOSPITAL | 17,176,172 | -7,654,570 | 9,521,602 | 13,401,745 | -8,531,228 | 4,870,517 | -21.97 | -48.85 |
| MEDSTAR SOUTHERN MARYLAND HOSPITAL CEN | 13,959,099 | -20,416,703 | -6,457,604 | 24,730,472 | -20,124,477 | 4,605,995 | 77.16 | 171.33 |
| LEVINDALE | 8,990,071 | -4,606,704 | 4,383,367 | 8,072,215 | -3,629,868 | 4,442,347 | -10.21 | 1.35 |
| MEDSTAR ST. MARY'S HOSPITAL | 15,810,526 | -7,823,621 | 7,986,905 | 12,194,026 | -8,041,997 | 4,152,029 | -22.87 | -48.01 |
| UM-REHABILITATION & ORTHOPAEDIC INSTIT | 3,773,387 | -490,867 | 3,282,521 | 4,262,383 | -825,352 | 3,437,031 | 12.96 | 4.71 |
| CALVERT HEALTH MEDICAL CENTER | 18,720,121 | -10,959,061 | 7,761,059 | 13,403,646 | -11,620,655 | 1,782,991 | -28.40 | -77.03 |
| DOCTORS COMMUNITY HOSPITAL | 16,518,507 | -11,199,116 | 5,319,391 | 15,061,591 | -13,542,516 | 1,519,075 | -8.82 | -71.44 |
| MEDSTAR MONTGOMERY MEDICAL CENTER | 18,166,147 | -10,016,939 | 8,149,209 | 12,680,708 | -11,498,922 | 1,181,786 | -30.20 | -85.50 |
| UNION HOSPITAL OF CECIL COUNTY | 16,286,669 | -13,168,900 | 3,117,769 | 17,485,243 | -16,529,200 | 956,043 | 7.36 | -69.34 |
| GARRETT COUNTY MEMORIAL HOSPITAL | 2,734,279 | -2,802,488 | -68,209 | 4,042,208 | -3,281,175 | 761,033 | 47.83 | 1215.74 |

CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT II-B REGULATED & UNREGULATED OPERATIONS

Listed by Total Operating Profit/Loss

| | | 2016 | | | 2017 | | | |
|--|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital | Regulated Operating | Unregulated Operating | Total Operating | Regulated Operating | Unregulated Operating | Total Operating | % Change Reg. Operating | % Change Total Operating |
| UM-SHORE REGIONAL HEALTH AT DORCHESTER | 5,973,138 | -1,071,086 | 4,902,052 | 1,784,904 | -1,048,450 | 736,454 | -70.12 | -84.98 |
| ATLANTIC GENERAL HOSPITAL | 14,960,419 | -12,800,074 | 2,160,346 | 13,774,863 | -13,188,159 | 586,704 | -7.92 | -72.84 |
| GERMANTOWN EMERGENCY CENTER | -1,136,696 | -61,445 | -1,198,141 | -81,017 | -20,113 | -101,130 | 92.87 | 91.56 |
| FORT WASHINGTON MEDICAL CENTER | 564,782 | -550,815 | 13,967 | 191,131 | -366,223 | -175,091 | -66.16 | -1353.61 |
| MCCREADY MEMORIAL HOSPITAL | -1,419,392 | 646,215 | -773,177 | -1,198,714 | 481,338 | -717,376 | 15.55 | 7.22 |
| UM-BOWIE HEALTH CENTER | 1,546,882 | -205,952 | 1,340,930 | -1,543,170 | -126,919 | -1,670,089 | -199.76 | -224.55 |
| UM-QUEEN ANNE'S FREESTANDING EMERGENCY | -1,914,423 | 0 | -1,914,423 | -1,960,686 | -24,700 | -1,985,386 | -2.42 | -3.71 |
| BON SECOURS HOSPITAL | 13,549,646 | -16,979,170 | -3,429,524 | 16,704,617 | -18,764,662 | -2,060,045 | 23.28 | 39.93 |
| JOHNS HOPKINS HOSPITAL | 26,921,908 | -1,419,449 | 25,502,459 | -32,264,835 | 29,054,883 | -3,209,952 | -219.85 | -112.59 |
| JOHNS HOPKINS BAYVIEW MEDICAL CENTER | 12,162,463 | -5,181,463 | 6,981,000 | 2,798,206 | -8,431,206 | -5,633,000 | -76.99 | -180.69 |
| UM-LAUREL REGIONAL HOSPITAL | 6,569,757 | -10,635,648 | -4,065,891 | -21,658 | -11,858,165 | -11,879,823 | -100.33 | -192.18 |
| HOLY CROSS HOSPITAL-GERMANTOWN | -10,716,383 | -9,099,352 | -19,815,736 | -6,683,191 | -7,157,368 | -13,840,559 | 37.64 | 30.15 |
| PENINSULA REGIONAL MEDICAL CENTER | 38,429,325 | -39,247,125 | -817,800 | 20,072,433 | -40,578,433 | -20,506,000 | -47.77 | -2407.46 |
| UM-PRINCE GEORGE'S HOSPITAL CENTER | 30,757,805 | -33,825,058 | -3,067,254 | 13,473,371 | -46,032,306 | -32,558,935 | -56.20 | -961.50 |
| | 1,205,447,657 | -693,618,892 | 511,828,765 | 1157247679 | -699,358,273 | 457,889,406 | -3.99 | -10.54 |

TOTAL EXCESS PROFIT/LOSS: EXHIBIT III-A Listed by Alphabetical Order

EXHIBIT III-A. TOTAL EXCESS PROFIT/LOSS

| | 2016 | 2017 | |
|--------------------------------------|-----------------------|-----------------------|--------------------|
| Hospital | Excess/Profit Loss | Excess/Profit Loss | % Change in Excess |
| ALL ACUTE HOSPITALS | 361,792,660 | 1,009,920,359 | 179.14 |
| ANNE ARUNDEL MEDICAL CENTER | -12,410,456 | 79,451,967 | 740.20 |
| ATLANTIC GENERAL HOSPITAL | 2,423,915 | 3,193,344 | 31.74 |
| BON SECOURS HOSPITAL | -3,177,386 | -2,411,115 | 24.12 |
| CALVERT HEALTH MEDICAL CENTER | 8,763,974 | 3,946,991 | -54.96 |
| CARROLL HOSPITAL CENTER | 16,640,634 | 39,726,752 | 138.73 |
| DOCTORS COMMUNITY HOSPITAL | 1,397,774 | -9,335,418 | -767.88 |
| FORT WASHINGTON MEDICAL CENTER | 14,629 | -1,027,286 | -7122.26 |
| FREDERICK MEMORIAL HOSPITAL | 12,241,017 | 31,062,227 | 153.76 |
| GARRETT COUNTY MEMORIAL HOSPITAL | 266,348 | 1,812,604 | 580.54 |
| GERMANTOWN EMERGENCY CENTER | -1,616,159 | -133,477 | 91.74 |
| GREATER BALTIMORE MEDICAL CENTER | 13,662,336 | 31,834,086 | 133.01 |
| HOLY CROSS HOSPITAL | 28,838,267 | 45,230,600 | 56.84 |
| HOLY CROSS HOSPITAL-GERMANTOWN | -20,514,095 | -5,118,467 | 75.05 |
| HOWARD COUNTY GENERAL HOSPITAL | 4,610,200 | 24,778,500 | 437.47 |
| JOHNS HOPKINS BAYVIEW MEDICAL CENTER | 9,114,900 | 3,276,000 | -64.06 |
| JOHNS HOPKINS HOSPITAL | 62,300,768 | 118,547,952 | 90.28 |
| LEVINDALE | 3,926,188 | 6,856,438 | 74.63 |
| MCCREADY MEMORIAL HOSPITAL | -699,147 | -631,681 | 9.65 |
| MEDSTAR FRANKLIN SQUARE | 10,758,078 | 21,627,501 | 101.03 |

TOTAL EXCESS PROFIT/LOSS: EXHIBIT III-A Listed by Alphabetical Order

| | 2016 | 2017 | |
|---|-----------------------|-----------------------|--------------------|
| Hospital | Excess/Profit Loss | Excess/Profit Loss | % Change in Excess |
| MEDSTAR GOOD SAMARITAN | 6,154,704 | 11,044,746 | 79.45 |
| MEDSTAR HARBOR HOSPITAL CENTER | 14,195,125 | 18,852,067 | 32.81 |
| MEDSTAR MONTGOMERY MEDICAL CENTER | 8,150,360 | 2,277,511 | -72.06 |
| MEDSTAR SOUTHERN MARYLAND HOSPITAL CENTER | -6,456,935 | 4,663,640 | 172.23 |
| MEDSTAR ST. MARY'S HOSPITAL | 7,987,366 | 4,364,894 | -45.35 |
| MEDSTAR UNION MEMORIAL HOSPITAL | 4,215,211 | 17,108,271 | 305.87 |
| MERCY MEDICAL CENTER | 7,945,460 | 40,081,012 | 404.45 |
| MERITUS MEDICAL CENTER | -20,927,920 | 38,261,089 | 282.82 |
| NORTHWEST HOSPITAL CENTER | 9,135,910 | 27,676,796 | 202.95 |
| PENINSULA REGIONAL MEDICAL CENTER | 6,837,000 | -5,688,000 | -183.19 |
| SHADY GROVE ADVENTIST HOSPITAL | 25,279,622 | 21,833,581 | -13.63 |
| SINAI HOSPITAL | 26,647,161 | 57,180,068 | 114.58 |
| ST. AGNES HOSPITAL | 3,177,083 | 38,529,217 | 1112.72 |
| SUBURBAN HOSPITAL | 10,231,562 | 35,570,001 | 247.65 |
| UM-BALTIMORE WASHINGTON MEDICAL CENTER | 24,916,967 | 44,328,000 | 77.90 |
| UM-BOWIE HEALTH CENTER | 1,340,930 | -1,656,538 | -223.54 |
| UM-CHARLES REGIONAL MEDICAL CENTER | 13,560,023 | 16,373,044 | 20.74 |
| UM-HARFORD MEMORIAL HOSPITAL | 8,000,958 | 13,498,958 | 68.72 |
| UM-LAUREL REGIONAL HOSPITAL | -1,232,453 | -5,522,040 | -348.05 |
| UM-PRINCE GEORGE'S HOSPITAL CENTER | 4,642,564 | -13,112,956 | -382.45 |
| UM-QUEEN ANNE'S FREESTANDING EMERGENCY | -1,958,423 | -2,092,589 | -6.85 |
| UM-REHABILITATION & ORTHOPAEDIC INSTITUTE | 2,225,521 | 6,787,031 | 204.96 |

TOTAL EXCESS PROFIT/LOSS: EXHIBIT III-A Listed by Alphabetical Order

| | 2016 | 2017 | |
|--|-----------------------|-----------------------|--------------------|
| Hospital | Excess/Profit Loss | Excess/Profit Loss | % Change in Excess |
| UM-SHOCK TRAUMA | 20,774,000 | 46,841,000 | 125.48 |
| UM-SHORE REGIONAL HEALTH AT CHESTERTOWN | 4,546,900 | 7,849,589 | 72.64 |
| UM-SHORE REGIONAL HEALTH AT DORCHESTER | 4,579,237 | -14,546 | -100.32 |
| UM-SHORE REGIONAL HEALTH AT EASTON | 19,341,807 | 21,764,327 | 12.52 |
| UM-ST. JOSEPH MEDICAL CENTER | 22,824,900 | 20,566,000 | -9.90 |
| UM-UPPER CHESAPEAKE MEDICAL CENTER | 30,135,972 | 24,210,952 | -19.66 |
| UMMC MIDTOWN CAMPUS | 1,178,500 | 10,684,000 | 806.58 |
| UNION HOSPITAL OF CECIL COUNTY | 2,859,969 | 5,978,843 | 109.05 |
| UNIVERSITY OF MARYLAND MEDICAL CENTER | -51,452,000 | 76,260,000 | 248.22 |
| WASHINGTON ADVENTIST HOSPITAL | 8,433,093 | 12,283,273 | 45.66 |
| WESTERN MARYLAND REGIONAL MEDICAL CENTER | 7,960,700 | 20,451,600 | 156.91 |

TOTAL EXCESS PROFIT/LOSS: EXHIBIT III-B Listed by Excess Profit/Loss

EXHIBIT III-B. TOTAL EXCESS PROFIT/LOSS

| | 2016 | 2017 | |
|--|-----------------------|-----------------------|--------------------|
| Hospital | Excess/Profit Loss | Excess/Profit Loss | % Change in Excess |
| ALL ACUTE HOSPITALS | 361,792,660 | 1,009,920,359 | 179.14 |
| JOHNS HOPKINS HOSPITAL | 62,300,768 | 118,547,952 | 90.28 |
| ANNE ARUNDEL MEDICAL CENTER | -12,410,456 | 79,451,967 | 740.20 |
| UNIVERSITY OF MARYLAND MEDICAL CENTER | -51,452,000 | 76,260,000 | 248.22 |
| SINAI HOSPITAL | 26,647,161 | 57,180,068 | 114.58 |
| UM-SHOCK TRAUMA | 20,774,000 | 46,841,000 | 125.48 |
| HOLY CROSS HOSPITAL | 28,838,267 | 45,230,600 | 56.84 |
| UM-BALTIMORE WASHINGTON MEDICAL CENTER | 24,916,967 | 44,328,000 | 77.90 |
| MERCY MEDICAL CENTER | 7,945,460 | 40,081,012 | 404.45 |
| CARROLL HOSPITAL CENTER | 16,640,634 | 39,726,752 | 138.73 |
| ST. AGNES HOSPITAL | 3,177,083 | 38,529,217 | 1112.72 |
| MERITUS MEDICAL CENTER | -20,927,920 | 38,261,089 | 282.82 |
| SUBURBAN HOSPITAL | 10,231,562 | 35,570,001 | 247.65 |
| GREATER BALTIMORE MEDICAL CENTER | 13,662,336 | 31,834,086 | 133.01 |
| FREDERICK MEMORIAL HOSPITAL | 12,241,017 | 31,062,227 | 153.76 |
| NORTHWEST HOSPITAL CENTER | 9,135,910 | 27,676,796 | 202.95 |
| HOWARD COUNTY GENERAL HOSPITAL | 4,610,200 | 24,778,500 | 437.47 |
| UM-UPPER CHESAPEAKE MEDICAL CENTER | 30,135,972 | 24,210,952 | -19.66 |
| SHADY GROVE ADVENTIST HOSPITAL | 25,279,622 | 21,833,581 | -13.63 |
| UM-SHORE REGIONAL HEALTH AT EASTON | 19,341,807 | 21,764,327 | 12.52 |

TOTAL EXCESS PROFIT/LOSS: EXHIBIT III-B Listed by Excess Profit/Loss

| | 2016 | 2017 | |
|---|-----------------------|-----------------------|--------------------|
| Hospital | Excess/Profit Loss | Excess/Profit Loss | % Change in Excess |
| MEDSTAR FRANKLIN SQUARE | 10,758,078 | 21,627,501 | 101.03 |
| UM-ST. JOSEPH MEDICAL CENTER | 22,824,900 | 20,566,000 | -9.90 |
| WESTERN MARYLAND REGIONAL MEDICAL CENT | 7,960,700 | 20,451,600 | 156.91 |
| MEDSTAR HARBOR HOSPITAL CENTER | 14,195,125 | 18,852,067 | 32.81 |
| MEDSTAR UNION MEMORIAL HOSPITAL | 4,215,211 | 17,108,271 | 305.87 |
| UM-CHARLES REGIONAL MEDICAL CENTER | 13,560,023 | 16,373,044 | 20.74 |
| UM-HARFORD MEMORIAL HOSPITAL | 8,000,958 | 13,498,958 | 68.72 |
| WASHINGTON ADVENTIST HOSPITAL | 8,433,093 | 12,283,273 | 45.66 |
| MEDSTAR GOOD SAMARITAN | 6,154,704 | 11,044,746 | 79.45 |
| UMMC MIDTOWN CAMPUS | 1,178,500 | 10,684,000 | 806.58 |
| UM-SHORE REGIONAL HEALTH AT CHESTERTOWN | 4,546,900 | 7,849,589 | 72.64 |
| LEVINDALE | 3,926,188 | 6,856,438 | 74.63 |
| UM-REHABILITATION & ORTHOPAEDIC INSTITUTE | 2,225,521 | 6,787,031 | 204.96 |
| UNION HOSPITAL OF CECIL COUNTY | 2,859,969 | 5,978,843 | 109.05 |
| MEDSTAR SOUTHERN MARYLAND HOSPITAL CENTER | -6,456,935 | 4,663,640 | 172.23 |
| MEDSTAR ST. MARY'S HOSPITAL | 7,987,366 | 4,364,894 | -45.35 |
| CALVERT HEALTH MEDICAL CENTER | 8,763,974 | 3,946,991 | -54.96 |
| JOHNS HOPKINS BAYVIEW MEDICAL CENTER | 9,114,900 | 3,276,000 | -64.06 |
| ATLANTIC GENERAL HOSPITAL | 2,423,915 | 3,193,344 | 31.74 |
| MEDSTAR MONTGOMERY MEDICAL CENTER | 8,150,360 | 2,277,511 | -72.06 |
| GARRETT COUNTY MEMORIAL HOSPITAL | 266,348 | 1,812,604 | 580.54 |
| UM-SHORE REGIONAL HEALTH AT DORCHESTER | 4,579,237 | -14,546 | -100.32 |

TOTAL EXCESS PROFIT/LOSS: EXHIBIT III-B Listed by Excess Profit/Loss

| | 2016 | 2017 | |
|--|-----------------------|-----------------------|--------------------|
| Hospital | Excess/Profit Loss | Excess/Profit Loss | % Change in Excess |
| GERMANTOWN EMERGENCY CENTER | -1,616,159 | -133,477 | 91.74 |
| MCCREADY MEMORIAL HOSPITAL | -699,147 | -631,681 | 9.65 |
| FORT WASHINGTON MEDICAL CENTER | 14,629 | -1,027,286 | -7122.26 |
| UM-BOWIE HEALTH CENTER | 1,340,930 | -1,656,538 | -223.54 |
| UM-QUEEN ANNE'S FREESTANDING EMERGENCY | -1,958,423 | -2,092,589 | -6.85 |
| BON SECOURS HOSPITAL | -3,177,386 | -2,411,115 | 24.12 |
| HOLY CROSS HOSPITAL-GERMANTOWN | -20,514,095 | -5,118,467 | 75.05 |
| UM-LAUREL REGIONAL HOSPITAL | -1,232,453 | -5,522,040 | -348.05 |
| PENINSULA REGIONAL MEDICAL CENTER | 6,837,000 | -5,688,000 | -183.19 |
| DOCTORS COMMUNITY HOSPITAL | 1,397,774 | -9,335,418 | -767.88 |
| UM-PRINCE GEORGE'S HOSPITAL CENTER | 4,642,564 | -13,112,956 | -382.45 |