# MARYLAND HEALTH SERVICES COST REVIEW COMMISSION

# REPORT TO THE GOVERNOR FISCAL YEAR 2009 MARTIN O'MALLEY GOVERNOR

#### STATE OF MARYLAND

#### HEALTH SERVICES COST REVIEW COMMISSION

#### ANNUAL REPORT TO THE GOVERNOR

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#### STATE OF MARYLAND

#### HEALTH SERVICES COST REVIEW COMMISSION

Commissioners as of June 30, 2009\*

	Appointed	Term Expires
Donald A. Young, M.D. Chairman	July 1, 2007 (Replaced Chairman Irvin W. Kues)	June 30, 2010
Joseph Antos, Ph.D.	July 1, 2004 July 1, 2008	June 30, 2008 June 30, 2012
Raymond J. Brusca	July 1, 2005	June 30, 2009
Trudy R. Hall, M.D., P.A.	July 1, 2002 July 1, 2006*	June 30, 2006 June 30, 2010
C. James Lowthers	July 1, 2007	June 30, 2011
Kevin J. Sexton	July 1, 2003 July 1, 2007 (Appointed Vice Chairman October,	June 30, 2007 June 30, 2010 2005)
Herbert S. Wong, Ph.D.	March 25, 2008** (Replaced William Munn)	June 30, 2009

<sup>\*</sup> Reappointed

<sup>\*\*</sup> Effective March 25, 2008, Herbert S. Wong, Ph.D., replaced William Munn, Commissioner

This Governor's Report reports on activities of the Health Services Cost Review Commission for the Fiscal Year (FY) 2009. Audited hospital data throughout the report, however, are for the most recent fiscal year available, which in most cases is FY 2008.

#### I. EXECUTIVE SUMMARY

Continuing to build on the significant change that began in FY 2000 with the redesign of the hospital rate setting system that had been place for 25 years, the Health Services Cost Review Commission ("HSCRC" or "Commission") further refined changes to the system in FY 2009. The redesigned system has demonstrated its effectiveness in achieving the founding principles of the Maryland system - they are the principles of access, cost containment, equity, public accountability, and solvency. In recent years, the HSCRC has also devoted considerable resources toward improving the overall quality of hospital care.

#### **Maryland Hospital Cost Performance**

The HSCRC's FY 2008 Disclosure Statement reported that the average amount paid for a hospital admission in Maryland rose from \$10,039 in FY 2007 to \$10,443 in FY 2008. This 4% growth in Maryland is below the anticipated national average increase of 5.5 % for the same period.

The rate setting system has retained other unique benefits, such as keeping the mark-up, i.e., the difference between hospital costs and charges, in Maryland hospitals the lowest in the nation at 22%, compared to the average mark-up of 187% for hospitals nationally, according to the most recent data from the American Hospital Association (AHA). In Maryland, the payment systems builds the cost of uncompensated care into the rates, and all payers in Maryland pay the same rates for hospital care (For details, please see section entitled "Uncompensated Care" below). In the absence of rate setting, hospitals outside of Maryland must artificially mark up their charges by 100-200 percent in an effort to compensate for shortfalls in uncompensated care, discounts to large managed care organizations (e.g., HMOs), and low reimbursement from Medicare and Medicaid. These marked-up charges make payment especially difficult for "self-pay" patients and other third-party payers not granted discounts and present a serious dilemma in healthcare today.

In addition, an analysis of hospital costs (i.e., what hospitals expend to provide their services) shows that the average cost per admission at Maryland hospitals increased by only 4 percent compared to an estimated 5.5 percent increase for the rest of the nation for FY 2008. In FY 1976, the cost per adjusted admission to a Maryland hospital was 26 percent above the national average. In FY 2007, the year for which the most recent data are available from AHA, the average cost per adjusted admission in Maryland was at the national average. From 1977 through 2007, Maryland hospitals experienced the third lowest cumulative growth in cost per adjusted admission of any state in the nation.

#### **Uncompensated Care**

The Commission's annual Disclosure Report showed that the uncompensated care financed through the rate setting system increased from \$928 million in FY 2007 to \$1 billion in FY 2008.

Since its inception, the HSCRC has recognized reasonable levels of bad debt and charity care (uncompensated care) in hospital rates as a means to enhance access to services for those citizens who cannot pay for care. As hospital uncompensated care (UC) has increased in both relative and absolute terms the General Assembly and the HSCRC have been actively involved in efforts to modify and improve the UC funding mechanism. In FY 2009, the Commission moved to a more equitable method to finance UC in the rate setting system.

Prior to FY 2009, UC was funded through a "partial" pooling approach where a UC fund or pool was created from an assessment of 0.75% on each hospital. This fund was then reallocated to the subset of hospitals with the highest levels of UC in their rates. Those "high" UC hospitals then would finance their UC burdens in part through their rate structure (UC provisions in their rates up to some pre-determined threshold level) and in part from payments from the UC pool. The Commission moved to "full" or 100% pooling of all hospital UC in FY 2009. This funding mechanism incorporates the State-wide average level of hospital UC into the rate structures of all facilities. Hospitals with approved UC provisions that are less than the State-wide average level of UC will be remit funds to the UC pool equal to the difference between their approved UC provision and the State-wide average UC. Conversely, hospitals with approved UC provisions in excess of the State-wide average level of UC would receive payment from the UC fund equal to the difference between their approved provisions and the State-wide average UC.

In addition to the move to 100% pooling in FY 2009, the Commission approved the inclusion of The University of Maryland Shock Trauma Center's UC in the existing UC pool.

#### **Financial Condition of Maryland Hospitals**

In addition to its other statutory obligations, the Commission takes great interest in the financial performance of Maryland hospitals.

Over the years, the Commission and the hospital industry has monitored performance relative to certain targets as a means of assessing the overall financial condition of the Maryland hospital industry. In utilizing these targets, however, the Commission and the industry note that no one target, financial or operating, should be viewed as dominant. All targets should be evaluated in conjunction with each other before conclusions can be drawn as to the financial condition of the industry. As the Commission and Maryland hospitals continue the work to attain and balance these targeted levels, it is expected that improved levels of industry financial health will be realized.

In FY 2008, Maryland general acute hospitals' profits on regulated activities held steady at 5.2% compared to 5.4% in FY 2007. Profits on regulated and unregulated operations decreased from 3% in FY 2007 to 2.3% in FY 2008. Total excess profits (which include profits and losses from regulated and unregulated operating and non-operating activities) decreased substantially from 5.2% in FY 2007 to 1.4% in FY 2008, largely due to investment losses associated with debt financing obligations of hospitals.

#### **Medicare Waiver**

Although the State remains in no immediate danger of losing the waiver, we continue to closely monitor our performance on the waiver test and continue to provide both positive and negative incentives to hospitals to improve Medicare utilization. In November 1990, the State was successful in modifying the language of Section 1814(b) of the Social Security Act, which determines the ability of Maryland to continue its all-payer hospital reimbursement system. The change in the law allows for a more equitable comparison between Maryland's performance and that of the nation by taking into account savings that have been achieved since January 1, 1981. Language was also incorporated into the waiver test that would allow Maryland three years to come back into compliance with the test if, in the unlikely event, Maryland were ever to fail the rate of increase test.

The most recent waiver test information indicates that payment per admission for Medicare patients nationally increased 319% from January 1, 1981, through June 30, 2008, compared to a 293% increase in Maryland over the same time period. The Commission will continue to take whatever appropriate steps are necessary to assure continuation of our all-payer system.

#### FY 2009 Budget

The HSCRC is supported by a non-lapsing Special Fund which is derived from user fees that are added to the rates of Maryland hospitals. Due to the technical nature of the work of the Commission, expenses are driven primarily by personnel costs and contracts. In FY 2009, the Commission employed 31 full-time staff.

During the 2007 Legislative Session, the General Assembly adopted HB 844 which, among other things, increased the maximum amount that may be assessed to support the Commission's operating budget from \$4 million to \$5.5 million.

In a November 2000 preliminary sunset evaluation of the HSCRC conducted under the Maryland Program Evaluation Act, the Department of Legislative Services (DLS) recommended that the Commission maintain a fund balance to 10% of its annual budget. The Commission has strived to reach this level but the Commission's reliance on personnel and contracts has created challenges from year to year. State imposed hiring freezes and the targeted recruitment of specialized personnel frequently result in longer than expected recruitment periods which in turn produce unanticipated surpluses at the end of the year.

After refunding a portion of user fee assessments in an attempt to attain an end-of-year reserve of 10%, the total user fee assessment in FY 2009 was \$3.98 million. Total expenditures for FY 2009 were \$4.9 million. Due to prudent spending and vacancies that occurred during the last quarter of the fiscal year, the fund balance at the end of fiscal year 2009 was \$651,809 (or 13% of expenditures). User fees will continue to be adjusted throughout the year as necessary to achieve a reasonable reserve threshold.

#### **Quality Initiative**

The considerable attention paid to hospital quality measurement nationally in recent years has identified quality-related measures in use or on the horizon that can serve as the basis for the development of financial incentives to dramatically improve the overall quality of Maryland hospital care. Pay for performance (P4P) and value-based purchasing (VBP) are interchangeable terms for a payment system that links providers' payment to their performance on selected quality of care measures, and a system that uses financial incentives to encourage providers to meet defined quality, efficiency, or other targets (Agency of Healthcare Research and Quality 2008).

HSCRC's Quality Initiatives work includes designing, implementing and managing statewide, all-payer hospital reimbursement adjustments based upon hospital performance on a comprehensive set of quality metrics. To date, HSCRC has engaged in a three-pronged approach, including:

- Quality Based Reimbursement (QBR) Initiative-Implemented in July 2008, performance is measured and reported on a set of effectiveness/process of care measures; patient experience of care measures will also be considered in the near term for addition to this initiative.
- Maryland Hospital Acquired Conditions (MHAC) Initiative- Implemented in July 2009, actual versus expected rates of performance on a broad set of 50 risk/severity adjusted potentially preventable complications are measured. During fiscal year 2008, these hospitalbased preventable complications were present in approximately 53,000 of the State's total 800,000 inpatient cases and represented approximately \$500 million in potentially preventable hospital payments.
- Maryland Hospital Preventable Readmissions (MHPR) Initiative- Actual versus expected rates of performance are measured, adjusted for specific hospital and patient characteristics, on potentially preventable readmissions within a specified time period(s), e.g., 30 days. In Maryland in 2007, there was \$659.9M in associated charges for readmissions within 30 days. This initiative is currently under development and is expected to be implemented in 2010.

The overall mission of the HSCRC Quality Initiatives is to help create a health care environment where Maryland hospitals provide high quality patient care in an efficient manner.

The overarching goals of the HSCRC Quality Initiatives are to:

- 1. Work with Maryland hospitals to enhance the quality of patient care by providing financial support and rewards/incentives consistent with evidence-based health services research and improved patient outcomes;
- 2. Utilize a broad set of quality measures that appropriately reflect the delivery of quality health care services provided at Maryland hospitals;
- 3. Collect data that will support the generation of accurate and reliable quality measures;
- 4. Better understand the relationship between quality and cost; and
- 5. Become a model for enhancing health care quality in the hospital setting while remaining consistent with broader quality initiatives.

#### **Patient Safety**

During the 2001 Legislative Session, the General Assembly passed the "Patients' Safety Act of 2001" charging the Maryland Health Care Commission, in consultation with the Department of Health and Mental Hygiene, with studying the feasibility of developing a system for reducing incidences of preventable adverse medical events in Maryland. In 2004, the MHCC selected the Maryland Hospital Association (MHA) and the Delmarva Foundation for Medical Care (Delmarva) to operate a Maryland Patient Safety Center in Maryland. The MPSC is now a 501(C)(3) not for profit organization.

Each year since its inception, the Commission, in recognition of the potential for improved quality and safety resulting in reduced costs related to adverse events, approved recommendations that, in effect, increase rates to payers to cover a portion of the reasonable budgeted costs of the Center. For FY 2009, the fourth year of such funding, \$1.93 million has been included in the rates of certain hospitals for this purpose.

#### **Community Benefit Report**

In June 2009, the Commission released its fifth annual report on hospital community benefit activities in Maryland. The process of collecting hospital community benefit information from individual hospitals to compile into a publicly available statewide report was introduced by the Maryland legislature in 2001.

Maryland hospitals provided approximately \$861 million in community benefit activities for FY 2008. The various categories of activities include community health services at \$62.5 million, health professions education at \$263 million, over \$191 million in mission driven health services, research activities of over \$8.9 million, financial contributions of \$17.8 million, community building activities of \$16.9 million, over \$6 million in community benefit operations, approximately \$6.8 million in foundation initiatives and just over \$286 million in charity care was provided to the patients of Maryland hospitals.

The HSCRC has viewed the Community Benefit reporting requirement as an opportunity for each Maryland hospital to critically review and report its community benefit activities. The development of the process has been a collaborative effort between Maryland hospitals, the HSCRC and many interested parties within Maryland. In an effort to continue providing a useful tool for reporting community benefit activities, the HSCRC has begun the process of refining the reporting requirements and developing an evaluation method with which to provide feedback to the hospitals on their activities.

#### II. REVIEW OF RATE REGULATION ACTIVITIES

#### A. Closed Docket Proceedings

Disposition of those applications acted upon by the Commission in Fiscal Year 2009 is summarized below. Copies of the applications, staff recommendations, as well as the complete file in these proceedings may be obtained by contacting the Commission's offices.

CATEGORY OF RATE APPLICATION	NUMBER OF APPLICATIONS	DESCRIPTION OF TYPE OF APPLICATION
Full Rate Applications	2	There were two requests for approval of an increase to all rates
		Approved:2
Partial Rate Applications	14	Four requests for approval of a rate for a new service
		Approved: 4

	4	One request for a rebundled rate, i.e., a rate for a service furnished by an off-site provider only to hospital inpatients, and three requests for approval to replace a rebundled rate with a rate for a service provided by the hospital to both inpatients and outpatients.
		Approved:4
	4	Four requests for approval to combine two rate centers in a revenue neutral fashion.
		Approved:4
	2	Two partial rate applications withdrawn.  Approved: 0
Applications for Alternative Method of Rate Determination*	28	Twenty-two requests for approval to participate in global fixed price alternative payment arrangements**  Approved: 22
		Five requests for approval to participate in capitation alternative payments arrangements***  Approved:5

	One request for approval to allow a discount to a payer to reflect hospital cost savings generated by services provided by that payer.
	Approved:1

#### \*Alternative Method of Rate Determination - COMAR 10.37.10.06

Under its law, Health-General Article, §19-219, the Commission may promote and approve alternative payment methodologies that are consistent with the fundamental principles inherent in its legislative mandate. This regulation effectuates the statutory authority granted and sets forth the process, reporting requirements, and penalties associated with alternative rate setting.

#### B. Annual Unit Rate and Charge per Case Target Updates

During Fiscal Year 2009, forty-four (44) acute care hospitals and one (1) chronic specialty hospital participated in the Charge per Case Target rate setting methodology. July 1, 2008, an update factor of 4.20% was applied to Charge per Case Targets, 100% inpatient unit rates, and ancillary unit rates of each hospital.

Historically, Garrett County Memorial Hospital has been the only acute care hospital in the State not participating in the Charge per Case methodology. Effective July 1, 2008, the Edward W. McCready Memorial Hospital in Crisfield Maryland partitioned the Commission and obtained approval to convert from the Charge per Case rate setting methodology to the Total Patient Revenue ("TPR") unit rate setting methodology.

In order to qualify for the TPR methodology a hospital must be a sole community provider with a defined population service area, with little or no competition from other acute care hospitals. The Hospital's annual revenue budget is calculated and capped for the rate year and its costs are considered 100% fixed. These hospitals also qualified for a 4.20% update factor.

<sup>\*\*</sup> Global Fixed Price Arrangement - is an arrangement that fixes a price to be charged to a payer for the combined physician and hospital services for patients who receive a specific service, e. g. transplants or cardiology services.

<sup>\*\*\*</sup> Capitation Arrangement - is an arrangement in which a fixed monthly payment is made by a payer to cover the costs of all or a specific segment of the health care services for a designated population.

#### C. Full Rate Reviews

A full rate review is an extensive analysis of a hospital's unit rate structure, Charge per Case Target, and underlying costs as compared to the averages of its peer group. A hospital may file an application for a full review or the Commission may initiate the review. These reviews are extremely technical, incorporating multiple Commission policies, and must be completed in the specific time frame established by regulation. Typically, a hospital files a full rate application to increase its revenue structure. The hospital must submit a detailed description of its request with supporting calculations documenting its efficiency relative to its peer group. Additionally, the hospital requesting the full rate review may attempt to demonstrate why the annual update factor is insufficient to meet its individual financial requirements.

At the June 5, 2005 public meeting, the Commission voted unanimously to adopt the staff's modified recommendation on "The Transition to APR-DRGs and Related Methodological Changes." The transition plan placed a moratorium on full rate reviews for a two year period with the exception of temporary reviews in emergency circumstances. This moratorium was subsequently extended for another year.

During fiscal year 2009, two hospitals filed and one hospital received a full rate review during that time period. The following table summarizes the results.

#### **FULL RATE REVIEW - FISCAL YEAR 2009**

HOSPITAL	EFFECTIVE DATE	OVERALL RATE CHANGE
Greater Baltimore	June 4, 2008	6.71%
Medical Center		

#### **D. Spend Down Hospitals**

Every hospital's costs and charges are monitored for monthly compliance. Two times each year, all acute care hospitals are subject to the Reasonableness of Charges calculation. Any hospitals with charges exceeding its peer group average by three percent (3%) or more are identified as high cost hospitals and must negotiate a Spend Down Agreement with the Commission. These agreements are specific to each hospital and detail the reductions the hospital must make over a specified time period, usually two years.

Another provision of the staff's modified recommendation on "The Transition to APR-DRGs and Related Methodology Changes" unanimously adopted by the Commission at its June 1, 2005 public meeting was a moratorium on the Reasonableness of Charges calculation and any resultant spend downs for the next two years, subsequently extended for a two years. Consequently, no additional hospitals have been identified as high cost during fiscal year 2009. McCready Memorial Hospital in Crisfield Maryland is technically on a spend down. However, the scheduled offset for fiscal year 2009 was deferred.

#### III. SYSTEM REFINEMENTS AND CHANGES IN METHODOLOGY

The Research and Methodology Division of the HSCRC is responsible for the research, policy development, and information systems activities of the Commission. The staff devotes considerable time to developing, analyzing, and implementing policy changes to the existing payment system; coordinating activities related to policy development; developing and analyzing alternative methods of rate determination; developing data reporting requirements to ensure that the information needed for policy development and research are available; and conducting research that has policy implications for the Commission and is of general interest to the health services research community. Recent changes, refinements, and reviews are described in the following sections.

#### Changes to the ICC and ROC

The Inter-hospital Cost Comparison (ICC) methodology was developed as a tool for the Commission to assess the adequacy of a hospital's rates in the context of a full review of a hospital's rate structure. As the primary tool in a full rate review, the ICC begins by comparing the current charge per case (CPC) targets, adjusting for allowable cost differences across facilities. HSCRC staff compares the adjusted target to a group of peer hospitals to determine if a hospital is eligible for a rate increase during a full rate review. Hospitals with adjusted targets that are more than two percent below the group average are eligible for an increase to raise their rates to two percent below the group average. The subject hospital is also allowed to raise special issues unique to that facility.

Under the ICC methodology, outpatient rates are adjusted for differences in markup, profits, the two percent productivity deduction, and labor market differences before a standard is established for each center in a hospital's peer group. The standard is the median of the adjusted outpatient rates within each outpatient center.

The inpatient portion of the ICC has also been adopted as the tool for identifying hospitals with relatively high charges. Under this version of the ICC policy, charges – not costs – are the subject of the review. While the ICC removes profits from approved charges and imposes a two-percent efficiency standard for hospitals undergoing a full rate review, neither of these adjustments is made under the charge comparison – a policy known as the "Reasonableness of Charges" comparison or the ROC. Under this policy, hospitals that were three percent above their peer group average were identified as having high charges and targeted for a spend down to reduce their charges relative to their peers.

The HSCRC refines the ICC/ROC methodology annually based on input from a workgroup comprised of representatives of the Maryland hospital industry. The ICC/ROC Workgroup met several times between

October 2008 and January 2009 and agreed on the following revisions to the adjustments in the ICC/ROC methodology:

- 1) Blend the inpatient charge per case (CPC) target and outpatient charge per visit (CPV) target into a single comprehensive charge target (CCT) to be used as the starting point for the ICC/ROC adjustments.
- 2) Refine the regression based adjustment for costs associated with indirect medical education (IME) and include a regression based adjustment for disproportionate share (DSH) additional resource use associated with treating a large share of poor patients).
- 3) Adjust for the direct costs of medical education programs by removing 100% of the compensation associated with residents and fellows (in the past, 75% of these costs were directly adjusted for in the ROC).
- 4) Adjust for capital costs based on 50% of the hospital's capital costs and 50% of the statewide standard (instead of a peer group standard).

In October 2003, the Commission modified its ICC policy to recognize the need for capital in Maryland's hospitals. The new policy permits hospitals to apply for additional capital costs on a certificate of need (CON) approved project through the partial rate application process. The partial rate application allows a study hospital with a reasonable rate structure rate relief associated exclusively with capital, but requires that staff run a modified ICC analysis (both inpatient and outpatient) to limit any additional rate relief to the study hospital. Hospitals that have high charges would likely not pass even a less rigorous ICC standard and, therefore, would not be eligible for this partial rate relief. The ICC standard is applied in the case of a partial rate review for capital but without the 2% productivity adjustment. This result generates rate relief for a hospital with low charges relative to its peers, and/or hospitals who have not undergone a major capital project in a number of years. There is no Phase II ICC analysis associated with this application because the analysis is not a full analysis of the hospital's rates. The subject hospital must request a full rate review under the standard ICC process to have such issues considered.

The HSCRC's methodology allows the subject hospital to project capital costs as reflected by the depreciation and interest associated with the CON approved project and the projected routine annual capital replacement over the project period. Additionally, the Commission requires that the hospital:

- 1) acquire an approved CON for the requested project expenditures;
- 2) keep its request limited to the regulated expenditures for which the CON was granted;
- 3) be provided a 'ceiling amount' of rate relief that could be granted through the partial rate application; and
- 4) meet the HSCRC ROC criteria.

If the study hospital meets the above criteria, it would be able to receive 50% of its own capital costs and 50% of its peer group capital.

#### **B.** Outpatient Charge per Visit Methodology

In FY 2008, the Commission approved the Charge per Visit (CPV) methodology for implementation in FY 2009 as a means to limit the rate of increase in the revenue per outpatient visit at each Maryland hospital. A limit (CPV target) was established using base year data (FY 2008) and was used to set the allowable revenue for an outpatient case in FY 2009. The limit was adjusted for outpatient rate increases, for an intensity allowance to allow for changes in technology, and for changes in case-mix intensity. This methodology uses the Enhanced Ambulatory Patient Groups (EAPGs), developed by 3M, to measure outpatient case-mix.

#### C. Uncompensated Care Regression and Policy

The principle objective of the HSCRC's uncompensated care (UCC) policy is to provide reasonable rates to hospitals to cover the cost of care for patients who cannot pay their bills. The UCC policy is the lynchpin of the system for providing access to care for all Maryland citizens.

Based on a specific methodology that takes into account both actual hospital UCC and expected levels of UCC based on hospital characteristics, the Commission sets a prospective amount to be built into hospital rates for the next fiscal year. The UCC policy in place for FY 2009 utilized a 50/50 blend of a hospital's three-year moving average actual UCC and a predicted UCC amount based on the following explanatory regression variables:

- 1. The proportion of a hospital's total charges from inpatient non-Medicare admissions through the emergency room,
- 2. The proportion of a hospital's total charges from inpatient Medicaid, self-pay, and charity cases,
- 3. The proportion of a hospital's total charges from outpatient Medicaid, self-pay, and charity visits to the emergency room, and
- 4. The proportion of a hospital's total charges that are outpatient charges.

In the last year, public news reports have raised the issue of whether Maryland hospitals provide sufficient levels of charity care, given a policy that provides uncompensated care in rates. Commission staff has begun a review of the existing uncompensated care policy in terms of its equivalent treatment of bad debt and charity care and will develop a methodology that will adjust the amount of UCC in rates based on the amount of charity care provided by each hospital.

#### D. Nurse Support Programs (NSP I and NSP II)

To facilitate and encourage the implementation of hospital-based initiatives designed to increase the number of nursing professionals providing patient care in the State, the HSCRC initiated the five-year Nurse Support Program I (NSP I) effective July 1, 2001. Hospitals are eligible to receive up to 0.1% of their gross patient revenue per year, to be provided through hospital rate adjustments for approved projects that address the individual needs of the hospitals as they relate to nurse recruitment and retention. In fiscal year 2006, \$8 million of NSP I funds were distributed to 50 acute care and specialty hospitals in Maryland. On April 12, 2006, the HSCRC approved a one-year extension of the NSP I through June 30, 2007. During the extension in FY 2007, approximately \$9.5 million in hospital rate adjustments were provided.

On April 11, 2007 HSCRC approved a new five-year NSP I funding cycle and several NSP I updates, including a streamlined application process, redefined categories of projects eligible for funding, and standardized annual reporting formats to improve accountability. HSCRC published a call for applications for the new cycle on April 12 with a due date of May 11. On May 29, an Evaluation Committee composed of nurse leaders, a payer, Maryland Hospital Association, Maryland Higher Education Commission (MHEC) and HSCRC staff met to review the applications from 41 institutions. The Evaluation Committee recommended, at the June 13, 2007 HSCRC monthly meeting, that all 41 hospital applications totaling approximately \$10 million were approved for FY 2008. These 41 applications provide for creative projects in nursing retention and recruitment, educational attainment, and improvement of nursing practice environment, which are areas recommended by nurse experts as most valuable in increasing and retaining the supply of nurses. Continuation of the five-year NSPI, approximately \$10.8 million was approved for

#### FY2009.

The NSP I program exposed the inability of nursing programs to accept large numbers of new nursing students because of limited capacity due to nursing faculty shortages. The Maryland Board of Nursing estimated that approximately 1,900 qualified students were denied admission in academic year 2003-2004 due to insufficient nursing faculty. In May 2005, the HSCRC approved funding of 0.1% of regulated patient revenue for use in expanding the pool of nurses in the State by increasing the capacity of Maryland nursing programs, by developing more nursing faculty, and creating a pipeline for future nursing faculty. This funding represents approximately \$9.4 million devoted to Phase II of the Nurse Support Program (NSP II) on an annual basis over the next ten years. The HSCRC has contracted with the Maryland Higher Education Commission to administer NSP II. Under the NSP II Program, funding will support two types of initiatives: Competitive Institutional Grants and Statewide Initiatives.

Twenty-six proposals for NSP II Competitive Institutional Grants were received by March 2006 in response to an HSCRC Request for Application (RFA). A multi-stakeholder Evaluation Committee reviewed these proposals using criteria set forth in the RFA: i.e., the comparative outcomes of each initiative, the geographic distribution across the State, and the racial diversity of Maryland residents. The Evaluation Committee unanimously recommended seven of the twenty-six proposals for funding. On April 12, 2006, the HSCRC approved funding for seven initiatives involving twenty-one Maryland university and college schools of nursing and hospitals for an estimated \$4.2 million in funding in FY 2007. The HSCRC approved a grand total of \$17.2 million over the next three to five years of these grants.

For the FY 2008 round of NSP II Competitive Institutional Grants, twenty-three proposals were received in response to an updated RFA. Nine proposals, including consortia representing twenty-six educational organizations, health systems and hospitals in all regions of the State, were approved for funding. The recommended proposals will produce about 285 additional masters prepared and doctoral nursing graduates as potential nursing faculty and about 455 more baccalaureate nurses as potential bedside nurses and pipeline to more faculty. The budget for the approved nine Competitive Institutional Grants proposals is \$5.93 million with an estimated \$2.75 additional for Statewide Initiatives for a total of \$8.68 million for the 5 years of FY 2008 grants.

For FY 2009 of NSP II, four proposals were received. The four proposals represented the eastern, central and western parts of the State. These programs will provide approximately 350 new faculty members for Maryland schools of nursing, and 120 new RNs for western Maryland, where they are so needed. The budget for the three proposals is \$2.8M over the next 5 years of the grants. With an expenditure of \$3.3M in Statewide Initiatives, the total for FY 2009 is \$6.1 over the next 5 years.

Due to the low number of proposals received for FY 2009, both the HSCRC and MHEC made concerted efforts to encourage eligible institutions to apply for grants in FY 2010. The effort was effective for 28 grants were received. After evaluation by a diverse review committee, 21 grants were recommended for funding, and HSCRC did fund those 21, for more than \$20.1 million over the next five years. These grants are projected to produce over 2000 graduates, varying from Associate Degree Registered Nurses to Doctor of Nursing Practice recipients, with all intermediate degrees represented. Two programs were also funded that will address the urgent need for more simulation education throughout the State, for both faculty and

laboratory coordinators.

Statewide Initiatives are another branch of NSP II. These include the Graduate Nursing Faculty Scholarships and Living Expenses Grants, the New Nursing Faculty Fellowships and the Janet L. Hoffman Loan Assistance Repayment Program. These programs are provided to individual nursing students and new nursing faculty, in order to assist them in becoming faculty and in remaining faculty.

#### E. Hospital Discharge Data

#### 1. Inpatient Discharge Database:

The HSCRC Inpatient Discharge Database is considered to be one of the most accurate, complete, and timely statewide hospital discharge data sets in the country. Maryland hospitals are required to submit inpatient discharge data to the HSCRC within 45 days following the close of each quarter. The data include demographic, clinical, and charge information on all inpatients discharged from Maryland general acute hospitals. The database is used extensively for hospital rate setting purposes, by other state agencies for health planning, program development, and evaluation functions, and is also used by individuals throughout the State and the country for various research projects.

#### 2. Ambulatory Surgery Database:

From October 1987 through June 2007, the Commission collected patient level ambulatory surgery data from hospitals. Beginning July 2007, ambulatory surgery data is submitted with other outpatient data as part of the Outpatient Database (see #4 below). The ambulatory surgery database includes demographic, clinical, and charge information for all patients that received hospital-based outpatient surgery services. Hospitals submitted ambulatory surgery data to the HSCRC within 60 days following the close of a quarter.

#### 3. Ambulatory Care Database:

From July 1997 through June 2007, the Commission collected demographic, clinical, and charge information on hospital-based clinic and emergency department services. Beginning July 2007, ambulatory care data is submitted with other outpatient data as part of the Outpatient Database (see #4 below). Hospitals submitted ambulatory care data to the HSCRC within 60 days following the close of a quarter.

#### 4. Outpatient Database:

Beginning July 2007, ambulatory surgery data and ambulatory care data were consolidated, along with referred ancillary visits, into one outpatient data base. The Outpatient Data Set, therefore, is comprised of all hospital outpatient services, including emergency department visits, ambulatory surgery, outpatient clinic, and referred ancillary services. These data are used to develop and monitor charge per visit targets. Hospitals submit outpatient data to the HSCRC within 60 days following the close of a quarter.

#### 5. Chronic Care Database:

The Chronic Care Data Reporting Regulations, effective January 1, 2003, allow the Commission to collect demographic, clinical, and charge information on hospital-based chronic care services. Hospitals submit chronic care data to the HSCRC within 45 days following the close of a quarter. The HSCRC anticipates the development of a chronic care rate setting methodology based on the data collected in this database.

#### IV. AUDITING AND COMPLIANCE ACTIVITIES

#### A. Auditing Activities

A set of specific audit procedures prescribed by the Commission, known as the "Special Audit," is performed annually at each hospital by an independent certified public accounting firm. The Special Audit tests the various data submitted by the hospitals to the Commission in their Annual Reports of Revenue, Expenses and Volumes, Annual Wage and Salary Survey, Statement of Changes in Building and Equipment Fund Balances, Monthly Reports of Achieved Volumes, and Quarterly Uniform Hospital Discharge Abstract Data Set. The Special Audit is designed to assure the Commission that the data are being reported in a uniform and consistent format, and that the reports are accurate.

#### **B.** Monitoring Activities

During Fiscal Year 2009, the Commission staff continued to use the Monthly Report of Rate Compliance (Schedule CS) as its primary tool for monitoring hospital charging compliance. An expanded Quarterly Financial Statement Summary (Schedule FS) and the hospitals' audited financial statements continue to be used to monitor hospital solvency. The Commission continued the policy of reviewing the performance of the Maryland hospital industry on an ongoing basis.

In addition, significant transactions between hospitals and related entities continue to be reported to the Commission on an annual basis. Both the policy of reviewing the financial performance of the Maryland hospital industry and the reporting of transactions between hospitals and related entities were adopted in response to recommendations made by a joint Commission and Maryland Hospital Association committee established to study the financial condition of Maryland hospitals.

## V. ACTIVITIES AFFECTING HEALTH SERVICES COST REVIEW COMMISSION'S REGULATIONS

Over the past fiscal year, the Commission proposed and adopted amendments to a number of existing regulations.

#### **COMAR 10.37.01**

This regulation concerns the Commission's *Uniform Accounting and Reporting System for Hospitals*. During the past fiscal year, the Commission proposed and adopted several amendments to this chapter. First, on April 15, 2009, the Commission adopted an amendment to Regulation .02, which was proposed for adoption on December 10, 2008. The purpose of this amendment is to update the Commission's manual entitled "Accounting and Budget Manual for Fiscal and Operating Management" (August, 1987), which has been incorporated by reference.

On May 13, 2009, the Commission proposed for adoption an amendment to Regulation .03. The purpose of this action is to require hospitals to file with the Commission its most recent Form 990 filed with the Internal Revenue Service in compliance with recently legislation.

Finally, on June 3, 2009, the Commission proposed for adoption amendments to Regulation .03. The purpose of this action is two-fold: to shorten the time for nonprofit hospitals to submit the Annual Nonprofit Hospital Community Benefit Report to the Commission; and to increase the civil penalty associated with the failure to timely file required reports with the Commission.

#### **COMAR 10.37.03**

This regulation concerns the Commission's *Types and Classes of Charges Which Cannot Be Changed Without Prior Commission Approval*. On September 10, 2008, the Commission adopted amendments to Regulation .02, which was proposed for adoption on April 22, 2008. The purpose of this action is to help assure greater equity in hospital pricing practices.

#### **COMAR 10.37.04**

This regulation concerns the *Submission of Hospital Outpatient Data Set to the Commission*. During the past fiscal year, the Commission adopted several amendments to this chapter. First, on September 10, 2008, the Commission adopted an amendment to Regulation .01, which was proposed for adoption on April 22, 2008. The purpose of this action is to have the Hospital Outpatient Data Regulations reporting time frame conform to the Inpatient Discharge Data Regulations reporting time frame.

Later in the fiscal year, on February 4, 2009, the Commission adopted amendments to Regulation.01, the repeal of existing Regulations .03, .04, .07, new Regulations .05, and amendments to and the re-codification of existing Regulations .05 and .06 to be Regulations .03 and .04, which were proposed for adoption on October 8, 2008. The purpose of this action is to expedite the reporting process for outpatient data and thereby avoid unnecessary delay in the Commission's obtaining information, which would be invaluable in promoting greater efficiency in the provision of outpatient services.

#### **COMAR 10.37.06**

This regulation concerns the *Submission of Hospital Discharge Data Set to the Commission*. On February 4, 2009, the Commission adopted amendments to Regulation .01, the repeal of existing Regulations .02, .03, .06, new Regulations .02 and .05 to be Regulations .03 and .04, which were proposed for adoption on October 8, 2008. The purpose of this action is to expedite the reporting process for discharge data and thereby avoid unnecessary delay in the Commission's obtaining information, which would be invaluable in promoting greater efficiency in the provision of hospital care.

#### **COMAR 10.37.09**

This regulation concerns the Commission's *Fee Assessment for Financing Hospital Uncompensated Care*. On February 4, 2009, the Commission adopted amendments to Regulations .01- .04 and .06 and the repeal of existing Regulation .05, which was proposed for adoption on November 5, 2008. The purpose of this action is to provide for full pooling of uncompensated care among all hospitals. The Commission also requested and was granted emergency status to this regulation, effective December 1, 2008 to April 1, 2009.

#### **COMAR 10.37.10**

This regulation concerns the Commission's *Rate Application and Approval Procedures*. During the past fiscal year, the Commission proposed and adopted several amendments to this chapter. First, on September 10, 2008, the Commission adopted amendments to Regulation .26-1, entitled "Maryland Health Insurance Plan (MHIP) Assessment, which was proposed for adoption on April 22, 2008. The purpose of this action is to set forth the assessment on hospitals to operate and administer the MHIP Plan consistent with HB 1587 of 2008, which became effective July 1, 2008. The Commission also requested and was granted emergency status to this regulation, effective June 12, 2008 to October 31, 2008.

On December 10, 2008, the Commission adopted amendments to Regulation .04-2, which was proposed for adoption on September 10, 2008. The purpose of this action is to include a description of the Commission's new outpatient Charge-Per-Visit (CPV) system within the existing case target methodology description.

On February 4, 2009, the Commission adopted new Regulation .26-2, which was proposed for adopted on November 5, 2008. The purpose of this action is to describe the assessment process authorized by Ch. 7, Acts of 2007 Special Session, and associated with averted uncompensated care. This action also authorizes penalties for untimely or underpayment of the assessment.

On May 13, 2009, the Commission proposed for adoption amendments to Regulation .26A and B. The purpose of this action is to comply with recently enacted legislation. These regulatory amendments change the interest or late payment charges that a hospital may add to its self-pay patients; set forth the minimum provisions required in hospital financial assistance policies; require hospitals to develop an information sheet; and set forth those requirements to be included in hospital credit and collection policies. The Commission also requested and was granted emergency status to this regulation, effective July 1, 2009 to December 31, 2009.

Finally, on May 13, 2009, the Commission proposed for adoption and amendment to Regulation .03D. The purpose of this action is to assure that the State's all-payer Medicare waiver is not jeopardized, and that any potential action taken by the Commission in response to the establishment of hospital day limits is in the public interest. The Commission also requested and was granted emergency status to this regulation, effective July 1, 2009 to December 31, 2009.

# VI. LEGISLATION AFFECTING THE HEALTH SERVICES COST REVIEW COMMISSION'S ENABLING ACT

A number of bills of interest to the Commission were introduced during the 2009 session of the General Assembly:

#### **House Bill 487**

This bill, companion to SB 231, entitled *HSCRC- Health Care Facilities- Required Forms*, would require specified health care facilities to submit to the HSCRC the most recent Form 990 that the facility filed with the Internal Revenue Service at a specified time. (Became Law- Ch. 398)

#### **House Bill 706**

This bill, companion to SB 744, entitled *Electronic Health Records- Regulation and Reimbursement*, would require the Maryland Medical Assistance Program to reimburse specified health care providers in accordance with specified provisions of the Act; require the MHCC and the HSCRC to designate a health information exchange for the State on or before October 1, 2009; require the MHCC, on or before January 1, 2010, to report on progress in implementing provisions of the Act; etc. (Became Law- Ch. 689)

#### **House Bill 714**

This bill, companion to SB 627, entitled *Loan Assistance Repayment and Practice Assistance for Physicians*, would alter the eligibility for the Janet L. Hoffman Loan Assistance Repayment Program in a specified manner; establish the Maryland Loan Assistance Repayment Program for Physicians; require the Office of Student Financial Assistance to assist in the repayment of loans owed by certain physicians; provide for the composition of the Fund and expenditures from the Fund; etc. (Became Law- Ch. 576)

#### House Bill 1069

This bill, entitled *HSCRC- Financial Assistance and Debt Collection Policies*, would require the HSCRC to require specified hospitals in the State to develop a financial assistance policy for providing free care and reduced-cost care to specified patients; require a hospital to post a notice in its billing office; require each hospital to develop an information sheet that meets specified requirements; require the Commission to establish uniform requirements for the information sheet and review each hospital's implementation of and compliance with requirements; etc. (Became Law- Ch. 311)

#### **House Bill 1486**

This emergency bill, companion to SB 1039, entitled *Prince George's County Hospital Authority*, would extend the Prince George's County Hospital Authority's bidding process; clarify the duration of a specified funding commitment of the State and Prince George's County; require the Authority to make specified assessments and take specified actions regarding bids for the Prince George's County health care system; require the Authority to complete its obligations by a specified time; require specified agencies to serve as consultants to the Authority; specify the role of consultants; make the Act an emergency measure; etc. (Became Law- Ch. 117)

#### Senate Bill 231

This bill, companion to HB 487, entitled *HSCRC- Health Care Facilities- Required Forms*, would require specified health care facilities to submit to the HSCRC the most recent Form 990 that the facility filed with the Internal Revenue Service at a specified time. (Vetoed by Governor- Duplicative)

#### Senate Bill 494

This bill, entitled *HSCRC- Limit on Interest or Late Payment Fees*, would require the HSCRC to prohibit a facility from charging a patient interest or late payment fees at a rate that exceeds a specified percentage. (Failed)

#### Senate Bill 627

This bill, companion to HB 714, entitled *Loan Assistance Repayment and Practice Assistance for Physicians*, would alter the eligibility for the Janet L. Hoffman Loan Assistance Repayment Program in a specified manner; establish the Maryland Loan Assistance Repayment Program for Physicians; require the Office of Student Financial Assistance to assist in the repayment of loans owed by certain physicians; provide for the composition of the Fund and expenditures from the Fund; etc. (Became Law-Ch. 575)

#### Senate Bill 757

This bill, entitled HSCRC- Repeal of Commission and Study of Alternative Financing of Uncompensated Care and Undercompensated Care, would repeal provisions of law relating to the HSCRC and its powers and duties; alter provisions of law relating to the HSCRC; repeal a requirement that specified health facilities submit specified discharge information; repeal specified requirements regarding reimbursement rates set by the HSCRC; etc. (Failed)

#### Senate Bill 776

This bill, entitled *Health Services Cost Review Commission - Financial Assistance and Debt Collection Policies*, would require the Health Services Cost Review Commission to require specified hospitals to develop a financial assistance policy for providing free care and reduced-cost care to specified patients; require a hospital to post a specified notice in the billing office; require each hospital to develop an information sheet that meets specified requirements; require the Commission to establish requirements for the information sheet and review each hospital's implementation of and compliance with the requirements; etc. (Became Law-Ch. 310)

#### Senate Bill 1039

This emergency bill, companion to HB 1486, entitled *Prince George's County Hospital Authority*, would extend the Prince George's County Hospital Authority's bidding process; clarify the duration of a specified funding commitment of the State and Prince George's County; require the Authority to make specified assessments and take specified actions regarding bids for the Prince George's County health care system; require the Authority to complete its obligations by a specified time; require specified agencies to serve as consultants to the Authority; specify the role of consultants; make the Act an emergency measure; etc. (Became Law- Ch. 116)

# VII. STATUS OF LITIGATION INVOLVING THE HEALTH SERVICES COST REVIEW COMMISSION

Over the past fiscal year, the Commission and hospitals were able to resolve all disagreements within the administrative process.

#### VIII. ACTIVITIES ASSOCIATED WITH IMPLEMENTATION OF HEALTH SERVICES COST REVIEW COMMISSION ALTERNATIVE METHODS OF RATE DETERMINATION

During the past fiscal year, the Commission had the opportunity to consider proposals from hospitals seeking alternative methods of rate determination, pursuant to the provisions of Health-General Article, §19-216, Annotated Code of Maryland and COMAR 10.37.10.06. Under its law, the Commission may promote and approve experimental payment methodologies that are consistent with the fundamental principles inherent in the Commission's legislative mandate. The applications for alternative methods of rate determination filed in 2009 fell into four general categories: 1) global pricing or case rate arrangements for selected procedures; 2) partial capitation arrangements for selected services; 3) full capitation arrangements, and 4) discount to a payer for providing cost saving services to a hospital.

#### **FORMER COMMISSIONERS**

Former Commissioner	<u>Appointed</u>	Term Expired
John A, Whitney, Esq.	July 19, 1971	June 30, 1972
Sidney A. Green	July 19, 1971	June30, 1978 (Resigned)
George J. Weems M.D.	July 19, 1971	June 30, 1978 (Resigned)
Mancur Olson, Ph.D	July 19, 1971	June 30, 1977
Bernard Kapiloff, M.D.	July 19, 1971	June 30, 1977
P. Mitchell Coale <sup>1</sup>	March 31, 1976	June 30, 1978 (Resigned)
W. Orville Wright	January 25, 1972	June 30, 1979
Alvin M. Powers	July 19, 1971	June 30, 1979
Natalie Bouquet	October 31, 1972	June 30, 1980
Gary W. Grove	June 29, 1979	June 30, 1983
John T. Parran <sup>2</sup>	July 8, 1977	June 30, 1982
Stephen W. McNierney <sup>3</sup>	February 8, 1983	June 30, 1986 (Resigned)
Carville M. Akehurst <sup>4</sup>	June 29, 1979	June 30, 1983
David P. Scheffenacker	September 6, 1977	June 30, 1985
Roland T. Smoot, M.D. <sup>5</sup>	July 12, 1978	June 30, 1986
Carl J. Schramm, Esq. <sup>6</sup>	July 8, 1977	June 30, 1985
Richard M. Woodfin <sup>7</sup>	August 28, 1983	June 30, 1986
Don S. Hillier <sup>8</sup>	February 24, 1982	June 30, 1987
Earl J. Smith <sup>9</sup>	August 29, 1983	June 30, 1987
Virginia Layfield	June 30, 1980	June 30, 1988
Walter Sondheim, Jr.	July 1, 1987	June 30, 1991 (Resigned)
Ernest Crofoot	September 6, 1985	June 30, 1989
Richard G. Frank, Ph.D.	October 6, 1989	June 30, 1995 (Resigned)
Barry Kuhne	July 1, 1987	June 30, 1994
William B. Russell, M.D.	July 3, 1986	June 30, 1994
James R. Wood	July 1, 1987	June 30, 1995
Susan R. Guarnieri, M.D.	March 16, 1988	June 30, 1996
Charles O. Fisher, Sr.	April 28, 1986	June 30, 1997

<sup>&</sup>lt;sup>1</sup> Appointed to fill unexpired term of Sidney Green, resigned.

<sup>&</sup>lt;sup>2</sup> Appointed to fill unexpired term of George J. Weems, M.D., resigned.

Appointed to replace John T. Parran, who continued to serve beyond his appointment.

<sup>&</sup>lt;sup>4</sup> Carville M. Akehurst was appointed by the Governor to Chair the Maryland Health Resources Planning Commission and by law had to leave the Health Services Cost Review Commission.

Appointed to fill the unexpired term of P. Mitchell Coale.

<sup>&</sup>lt;sup>6</sup> Carl J. Schramm, Esq. continued to serve as Acting Chairman beyond his appointment.

<sup>&</sup>lt;sup>7</sup> Appointed to fill the unexpired term of Stephen W. McNierney.

<sup>&</sup>lt;sup>8</sup> Appointed to fill the unexpired term of Gary W. Grove.

Appointed to fill the unexpired term of Carville M. Akehurst.

C. James Lowthers	July 16, 1990	June 30, 2001
Willarda V. Edwards, M.D.	July 1, 1994	June 30, 2002
Dean Farley, Ph.D. <sup>10</sup>	July 1, 1994	June 30, 2003
Philip B. Down	July 1, 1995	June 30, 2003
Don S. Hillier	July 1, 1996	June 30, 2004
Dale O. Troll	July 1, 1994	June 30, 2003
Larry L. Grosser	July 1, 2001	June 30, 2005
Samuel Lin, M.D., Ph.D.	July 1, 1997	June 30, 2005
Irvin W. Kues	July 1, 2005	June 30, 2007
William Munn	July 1, 2005	December 31, 2007 (Resigned)
Michael J. Eusebio	July 1, 2003	June 30, 2007
Raymond J. Brusca	July 1, 2005	June 30, 2009

Dean Farley, Ph.D., continued to serve as Vice Chairman beyond his appointment. 27

### STATE OF MARYLAND DEPARTMENT OF HEALTH AND MENTAL HYGIENE

Donald A. Young, M.D. Chairman

Kevin J. Sexton Vice Chairman

Joseph R. Antos, Ph.D. Raymond J. Brusca, J.D. Trudy R. Hall, M.D. C. James Lowthers Herbert S. Wong



**HEALTH SERVICES COST REVIEW COMMISSION** 

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Deputy Director
Research and Methodology

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410-764-2605

For release 1:30 p.m. EST

Wednesday, July 1, 2009

#### Average Amount Paid For a Hospital Stay in Maryland

The average amount paid for a hospital stay in Maryland rose below the national level of increase in Fiscal Year (FY) 2008. According to a report released today by the Maryland Health Services Cost Review Commission (HSCRC), patients at Maryland's hospitals paid, on average, \$10,443 for a hospital admission in FY 2008, slightly up from the \$10,039 paid in the previous fiscal year. This amounts to a 4% level of growth and is below the anticipated national average increase of 5.5 percent for the same period. This means that Maryland patients paid \$150 million less than they would have paid if Maryland hospitals' revenue per admission had grown at the national average. Maryland's rate of growth is also below the national Consumer Price Index for Hospital and Related Services of 7.4 percent.

In addition to outperforming the nation in controlling the rate of growth in payments to hospitals, the mark-up in Maryland's costs (i.e., the difference between hospital costs and what hospitals ultimately charge patients) is also the lowest in the nation. The mark-up in Maryland hospitals averaged 22 percent, while the average mark-up for hospitals nationally is 187 percent, according to the most recent data from the American Hospital Association.

In the absence of rate setting, hospitals in the rest of the nation must artificially mark-up their charges excessively in order to cover shortfalls due to uncompensated care, discounts to large HMOs and other third-party payers, and inadequate payments from Medicare and Medicaid. These marked-up charges make payment especially difficult for "self-pay" patients and other third-party payers not granted discounts and present a serious dilemma in healthcare today.

Further, an analysis of hospital costs (i.e., what hospitals expend to provide their services) shows that the average cost per admission at Maryland hospitals increased by only 4 percent compared with an estimated 5.5 percent increase for the rest of the nation for FY 2008. In 1976, the cost of an admission in Maryland hospitals was 26% above the national average. Had cost per admission in Maryland risen at the national rate during the period 1976 through 2008, hospital expenditures would have been \$2.9 billion more in FY 2008 alone. According to the American Hospital Association, Maryland hospitals experienced the third lowest cumulative growth in cost per admission of any state in the nation from 1977 to 2007.

The HSCRC is determined to keep the average rate of growth in the amount paid for an admission in Maryland below the national average. According to the HSCRC Chairman, Donald A. Young, M.D.:

"These challenging economic times make it all the more imperative that we do everything we can to help make quality health care available and affordable to all Marylanders. We also

recognize that the economic conditions have affected everyone, including hospitals; therefore, we must continue to meet our longstanding obligation of addressing responsibly the legitimate needs of the hospitals, while adhering to our core principles that assure effective cost containment, unparalleled access to hospital care, equity in payment, and public accountability. We are very excited that with the cooperation of both the hospital and payer communities, the HSCRC is about to implement another innovative quality initiative relating to potentially preventable hospital-acquired complications, which will solidify Maryland's status as an innovator and leader in reforming health care delivery and finance."

#### The report also showed that:

- 1. Uncompensated care (i.e., bad debt and charity care) was \$1 billion in FY 2008 (8.3 percent of gross patient revenue) compared to \$928 million in FY 2007.
- 2. Hospital operating profits continued to increase in FY 2008, while substantial losses on non-operating activities resulted in a significant decrease in total hospital profitability:
  - Total profits (otherwise known as "excess profit"), which include profits and losses from operating and non-operating activities (both regulated and unregulated), decreased substantially from \$582 million in FY 2007 (5.2 percent of total revenue) to \$157 million (1.4 percent of total revenue) in FY 2008, largely due to investment losses, both realized and unrealized, and paper losses associated with debt financing obligations of hospitals.

- Operating profits on regulated activities alone in FY 2008 increased to \$561
   million (5.2 percent of regulated net operating revenue) from the previous year's
   \$536 million (5.4 percent of regulated net operating revenue).
- Operating profits from both regulated and unregulated activities decreased from \$329 million in FY 2007 (3 percent of total net operating revenue) to \$271 million
   (2.3 percent of total net operating revenue in FY 2008), largely due to increased losses sustained by hospitals for physician-related activity.
- 3. Total net regulated patient revenue increased 10.7 percent to \$10.6 billion in FY 2008 from 9.8 billion in FY 2007, due, in part, to a one percent increase in admissions.

Chairman Young expressed pride in the All-Payer System and in its ability to spread its benefits to Marylanders, not only in terms of making hospital care more economically efficient and available, but also in improving the quality of the care that they can expect from Maryland's hospitals. Commissioner Young noted that these accomplishments would not be possible without the spirit of cooperation that exists among the chief participants in the System:

"Of all the accomplishments of the All-Payer System over its thirty-eight year history, and there have been many, nothing stands out to me more than the willingness of all participants – providers, payers, business and labor, and HSCRC staff - to put aside provincial interests in favor of producing the healthiest hospital system in America. None of these participants has advocated resting on the laurels of previous accomplishments to inhibit innovative and effective expansion of benefits that the System can provide. That is

why, for example, we are moving ahead in the area of quality improvement, and that is why Marylanders can expect that our state will continue to serve as a model for the rest of the nation in the effort to reform health care effectively and efficiently"

Editor's Note: The Disclosure of Hospital Financial and Statistical Data report can be found in PDF under Financial Data Reports/Financial Disclosure. The HSCRC website can be found at: <a href="https://www.hscrc.state.md.us">https://www.hscrc.state.md.us</a>.

For further information call: Robert B. Murray \*

For release 1:30 p.m. EST July 1, 2009

410-764-2605

\* \* \* \* \* \* \* \* \* \* \* \*

#### **DISCLOSURE OF**

#### HOSPITAL FINANCIAL AND STATISTICAL DATA

The average amount paid for a hospital stay in Maryland rose below the national level of increase in Fiscal Year (FY) 2008. According to figures released today by the Health Services Cost Review Commission (HSCRC), patients at Maryland's hospitals paid, on average, \$10,453 for a hospital admission in FY 2008, up 4% from the \$10,039 paid in FY 2007. The average amount paid by a patient nationally for a hospital stay was estimated to have risen by 5.5%, based on data from the Colorado Data Bank, a survey tool utilized by the hospital industry nation-wide to assess overall hospital performance. Maryland's rate of growth is also below the Consumer Price Index for Hospital and Related Services of 7.4 percent nationally.

Also, the mark-up in Maryland hospitals, the difference between hospital costs and hospitals ultimately charge patients, remained the lowest in the nation at 22 percent compared with the average mark-up of 187 percent for hospitals nationally, according to the most recent data from the American Hospital Association (AHA). In the absence of rate setting, non-Maryland hospitals must artificially mark-up their charges by over 180 percent in order to cover shortfalls due to uncompensated care, discounts to large HMOs, and low payments from Medicare and Medicaid.

In Maryland, the payment system builds the cost of uncompensated care into the rates, and all payers pay the same rates for hospital care.

In addition, an analysis of hospital costs shows that the average cost per admission in Maryland hospitals increased by 4 percent during FY 2008. In FY 1976, the cost per adjusted admission to a Maryland hospital was 26 percent above the national average. In FY 2007, the year for which the most recent data are available from AHA, the average cost per adjusted admission in Maryland was at the national average. From 1977 through 2007, Maryland experienced the third lowest cumulative growth in cost per adjusted admission of any state in the nation.

The HSCRC, established to regulate rates for all those who purchase hospital care, is this country's pioneer hospital rate review agency.

The HSCRC began regulating hospital rates in 1974 and has assisted Maryland hospitals for the majority of the intervening years in remaining well below the national rate of hospital cost increases.

Equivalent Inpatient Admissions (EIPAs) is a statistic that equals inpatient admissions plus a conversion of outpatient visits into equivalent admissions.

The new financial disclosure shows that for Maryland acute hospitals in FY 2008:

- The average *charge* per admission for regulated activities increased
   4.1 percent to \$12,221 in FY 2008 from \$11,743 in FY 2007.
- 2) The average *cost* per EIPA for regulated activities increased 4 percent to \$10,031 in FY 2008 from \$9,644 in FY 2007.
- The average *payment* received by Maryland hospitals per EIPA for regulated activities increased by 4 percent to \$10,443 in FY 2008 from \$10,039 in FY 2007.
- 4) Profits on regulated activities increased in FY 2008, from \$536 million (5.4 percent of regulated net operating revenue) to \$561 million (or 5.2 percent of regulated net operating revenue).
- Profits on operations (which include profits and losses from regulated and unregulated day-to-day activities) decreased from \$329 million (or 3 percent of total net operating revenue) in FY 2007 to \$271 million in FY 2008 (or 2.3 percent of total net operating revenue), largely due to increased losses sustained by hospitals for physician related-activity.
- Total excess profits (which include profits and losses from regulated and unregulated operating and non-operating activities) decreased substantially from \$582 million in FY 2007 (or 5.2 percent of the total revenue) to \$157 million in FY 2008 (or 1.4 percent of the total revenue), largely due to investment losses, both realized and unrealized, and paper losses associated with debt financing obligations of hospitals.

7) Total regulated net patient revenue rose from approximately \$9.8 billion in FY 2007 to \$10.6 billion in FY 2008, an increase of 10.7 percent, due, in part, to a one percent increase in admissions.

Outpatient gross revenue was \$3.9 billion. This represented an increase of 12.4 percent in FY 2008 compared with an increase of 9 percent in FY 2007. As a percentage of total revenue, outpatient revenue increased in FY 2008 to 32.21 percent from 29.8 percent in FY 2007.

Regulated hospital admissions increased from 687,320 in FY 2007 to 695,602 in FY 2008, or 1 percent. In addition, hospital emergency room and clinic visits increased from 3,940,471 in FY 2007 to 4,104,908 in FY 2008, or 4.2 percent.

A unique feature of the Maryland hospital rate system is the coverage of the reasonable cost of providing care to those who cannot pay — i.e., uncompensated care. Maryland continues to be the only state in the nation that assures its citizens that they can receive care at any hospital regardless of their ability to pay. In Maryland alone, uncompensated care is financed by all payers, including Medicare and Medicaid. As a result, there are no charity hospitals in Maryland; patients who are unable to pay are not transferred into hospitals of "last resort." In 2008, Maryland hospitals incurred \$1 billion of uncompensated care, approximately eight cents of uncompensated care cost for every dollar of gross patient revenue; approximately 85 percent of the statewide uncompensated care expenditure originated in the State's metropolitan areas.

The HSCRC was established by the General Assembly in 1971. It is an independent Commission functioning within the Department of Health and Mental Hygiene. It consists of seven members who are appointed by the Governor. The

Commission's rate review authority includes assuring the public that: (a) a hospital's total costs are reasonable; (b) a hospital's aggregate rates are reasonably related to its aggregate costs; and (c) rates are set equitably among all purchasers of care without undue discrimination or preference.

# DISCLOSURE OF HOSPITAL FINANCIAL AND STATISTICAL INFORMATION FOR HOSPITALS WITH FISCAL YEARS ENDING

June 30, 2008, August 31, 2008

and December 31, 2008

By:

HEALTH SERVICES COST REVIEW COMMISSION

July 1, 2009

#### Introduction

Historically, the Commission has published an annual comparison of Maryland hospitals' regulated cost per adjusted admission with the national average cost per adjusted admission in the Executive Summary of its Disclosure of Financial and Statistical Data (Report). In the past, the Commission believed that cost per adjusted admission represented the best measure of hospital costs affected by rate regulation and within a hospital's control. Beginning with the 2003 report, the Commission shifted its primary attention from cost per adjusted admission to net revenue per adjusted admission. The Commission did so because net revenue per adjusted admission better indicates what Maryland citizens pay for hospital care.

In 2004, the Commission made several additional changes to the Report. The first major change was the expansion of the Report to include both regulated and unregulated operating data. Also, the chronology of the data presented in the Report was changed to include all annual data for the fiscal year ended in that calendar year, e.g., data from hospitals with fiscal years that end December 31, 2008 are included with data from hospitals with June 30 and August 31, 2008 fiscal year ends. The Commission implemented these changes so that Maryland hospitals' data would be consistent with the manner in which national hospital data are published by the American Hospital Association.

The Commission will continue to use cost per adjusted admission as a secondary measure of hospital performance in the Report. Because of the importance of per capita costs in determining health care premiums and taxes, the Commission will explore estimates of this measure, which involve the use of migration, case mix, and population data.

#### Contents of Report

Under its mandate to "cause the public disclosure of the financial operations of all hospitals" the Commission has prepared comparative statements from information made available by the respective hospitals.

Gross Patient Revenue, Net Patient Revenue, Other Operating Revenue, Net Operating Revenue, % Uncollectible Accounts, Total Operating Costs, Operating Profit / Loss, Non-Operating Income and Expense, and Excess Profit / Loss, as itemized in this Report, were derived from the Annual Report of Revenue, Expenses and Volumes (Annual Report) submitted to the Commission. The Annual Report is reconciled with audited financial statements of the respective institutions.

This year's Disclosure Statement also includes the following seven Exhibits:

Exhibit I - Change in Cost per EIPA (Regulated Operations)

Exhibit II - Change in Revenue per Admission (Regulated Operations)

Exhibit III - Change in Uncompensated Care (Regulated Operations)

Exhibit IV - Change in Net Patient Revenue per EIPA (Regulated Operations)

Exhibit V - Change in Net Operating Revenue (Regulated Operations)

Exhibit VI - Change in Total Operating Profit / Loss (Regulated and Unregulated Operations)

The following explanations are submitted in order to facilitate the reader's understanding of this report:

Gross Patient Revenue means all regulated and unregulated patient care revenue and should be accounted for at established rates, regardless of whether the hospital expects to collect the full amount. Such revenues should also be reported on an accrual basis in the period during

which service is provided; other accounting methods, such as the "discharge method" are not acceptable. For historical consistency, uncollectible accounts (bad debts) and charity care are included in gross patient revenue.

Net Patient Revenue means all regulated and unregulated patient care revenue realized by the hospital. Net patient revenue is arrived at by reducing gross patient revenue by contractual allowances, charity care, bad debts, and payer denials. Such revenues should be reported on an accrual basis in the period in which the service is provided.

Other Operating Revenue includes regulated and unregulated revenue associated with normal day-to-day operations from services other than health care provided to patients. These include sales and services to non-patients, revenue from miscellaneous sources, e.g., rental of hospital space, sale of cafeteria meals, gift shop sales, research, Part B physician services, etc. Such revenue is common in the regular operations of a hospital, but should be accounted for separately from regulated patient revenue.

Net Operating Revenue is the total of net patient revenue and other operating revenue.

<u>Uncompensated Care</u> is composed of charity and bad debts. This is the percentage difference between billings at established rates and the amount collected from charity patients and patients who pay less than their total bill, if at all. For historical consistency, uncollectible accounts are treated as a reduction in revenue.

Total Operating Expenses equal the costs of Commission regulated and unregulated inpatient and outpatient care, plus costs associated with Other Operating Revenue. Operating expenses are presented in the Report in accordance with generally accepted accounting principles with the exception of bad debts. For historical consistency, bad debts are treated as a reduction in gross patient revenue.

Equivalent Admission (EIPA) is a statistic formulated by the Commission which equals admissions plus a conversion of outpatient visits into equivalent admissions calculated as follows:

EIPAs = Admissions

X

**Total Gross Patient Care Revenues** 

**Gross Inpatient Care Revenues** 

Average Cost per EIPA is operating costs divided by EIPAs.

Operating Profit / Loss is the profit or loss from ordinary, normal recurring regulated and unregulated operations of the entity during the period. Operating Profit / Loss also includes restricted donations for specific operating purposes if such funds were expended for the purpose intended by the donor during the fiscal year being reported upon (i.e., June 30, 2007 and December 31, 2007).

Non-Operating Profit / Loss includes investment income, extraordinary gains, and other non-operating gains and losses.

Excess Profit / Loss represents the bottom line figure from the Audited Financial

Statement of the institution. It is the total of the Operating Profit / Loss and Non-Operating Profit

/ Loss. (Provisions for income tax are excluded from the calculation of profit or loss for proprietary hospitals.)

Financial information contained in the Report provides only an overview of the total financial status of the institutions. Additional information concerning the hospitals, in the form of Audited Financial Statements and reports filed pursuant to the regulations of the Health Services Cost Review Commission, is available at the Commission's offices for public inspection between the hours of 8:30 a.m. and 4:30 p.m. and in PDF under Financial Data Reports/Financial Disclosure on the HSCRC website at <a href="https://www.hscrc.state.md.us">https://www.hscrc.state.md.us</a>.

#### Notes to the Financial and Statistical Data

- 1. Admissions include infants transferred to Neo-Natal Intensive Care units in the hospital in which they were born.
- 2. Revenues and expenses applicable to physician Part B professional services are only included in regulated hospital data in hospitals which had Commission approved physician rates on June 30, 1985 and that have not subsequently requested that those rates be abolished so that the physicians may bill fee-for-service.
- 3. The Special Hospitals in this Report are: Adventist Health Care-Potomac Ridge, Adventist Health Care-Potomac Ridge Eastern Shore, Adventist Rehabilitation Hospital, Brook Lane Psychiatric Center, Levindale Hebrew Geriatric Center and Hospital, Mt. Washington Pediatric Hospital, Sheppard Pratt Hospital, St. Luke Institute, and University Specialty Hospital.
- 4. On September 11, 2006, Chesapeake Youth Centers, Inc. sold all of its operating assets to Adventist Healthcare, LLC (d/b/a Potomac Ridge Behavioral Health System).
- Effective February 1, 2007, Scared Heart Hospital changed its name to Braddock Hospital.

## CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-a REGULATED OPERATIONS Listed by Alphabetical Order

			2007		2008					
Hospital	Admis	ETDA	Operating	Expense	Admis		Operating	Expense	%	
	-sions	EIPAs	Expenses	per EIPA	-sions	EIPAs	Expenses	per EIPA	Change	
All Acute Hospitals	687,320	979,544	9,446,725,486	9,644.00	695,602	1,011,171	10,143,272,472	10,031.22	4.02%	
Anne Arundel Medical Center	22,397	34,558	272,430,922	7,883.30	23,192	35,227	297,433,067	8,443.26	7.10%	
Atlantic General Hospital	3,629	7,390	48,706,258	6,590.55	3,724	7,259	54,458,617	7,502.22	13.83%	
Baltimore Washington Medical Center	18,247	27,740	217,084,601	7,825.75	19,020	29,258	232,400,584	7,943.12	1.50%	
Bon Secours Hospital	7,734	10,039	80,544,848	8,022.85	6,522	9,539	83,627,741	8,766.98	9.28%	
Braddock Hospital	9,511	16,773	114,437,502	6,822.80	9,329	17,703	124,455,861	7,030.02	3.04%	
Calvert Memorial Hospital	8,078	12,994	77,074,375	5,931.51	8,013	13,562	85,314,807	6,290.91	6.06%	
Carroll County General Hospital	15,926	21,047	137,509,445	6,533.50	16,036	21,413	149,106,455	6,963.34	6.58%	
Chester River Hospital	3,966	7,716	49,518,932	6,417.30	3,604	6,141	51,171,682	8,332.98	29.85%	
Civista Medical Center	7,667	11,730	81,576,289	6,954.37	7,691	11,375	89,777,024	7,892.33	13.49%	
Doctors Community Hospital	11,888	17,568	138,656,988	7,892.79	11,698	19,267	143,922,416	7,469.82	(5.36%)	
Dorchester General Hospital	3,337	6,133	33,825,676	5,515.20	3,542	6,220	39,694,261	6,381.51	15.71%	
Fort Washington Medical Center	2,951	5,566	35,214,801	6,326.96	3,015	5,928	36,903,906	6,225.47	( 1.60%)	
Franklin Square Hospital Center	26,344	36,098	291,018,915	8,061.92	27,643	38,639	306,094,837	7,921.97	(1.74%)	
Frederick Memorial Hospital	16,636	25,543	186,842,579	7,314.82	17,720	26,773	205,133,756	7,662.01	4.75%	
G.B.M.C	22,648	38,288	292,355,886	7,635.68	21,388	37,150	316,188,935	8,511.22	11.47%	
Garrett County Memorial Hospital	2,747	4,746	27,036,299	5,696.81	2,733	4,830	28,380,547	5,875.94	3.14%	
Good Samaritan Hospital	17,012	21,876	205,816,864	9,408.31	17,122	22,601	212,539,046	9,403.86	( 0.05%)	
Harbor Hospital Center	13,093	17,288	146,508,393	8,474.42	13,781	18,190	156,929,854	8,627.32	1.80%	
Harford Memorial Hospital	6,916	10,921	63,606,094	5,824.17	7,989	12,664	75,087,925	5,929.42	1.81%	
Holy Cross Hospital	28,146	36,092	280,877,183	7,782.23	26,865	35,896	293,545,246	8,177.58	5.08%	
Howard County General Hospital	14,128	21,339	162,559,946	7,618.10	13,638	20,922	179,292,066	•		
Johns Hopkins Bayview Medical Center	22,552	33,468	375,808,189	11,228.79	21,976	32,999	413,255,263	8,569.43	12.49%	
Johns Hopkins Hospital	46,252	66,077	1,213,792,687	18,369.27	46,297	67,513	1,298,299,098	12,523.12	11.53%	
Kernan Hospital	3,249	4,720	82,212,200	17,416.09	3,366	5,063		19,230.44	4.69%	
Laurel Regional Hospital	6,590	9,478	75,326,230	7,947.19	6,637	•	88,121,888	17,405.71	( 0.06%)	
Maryland General Hospital	11,544	15,121	123,604,535	8,174.20	11,648	9,766	79,839,494	8,175.18	2.87%	
McCready Hospital	693	2,125	11,583,263	5,450.60	740	15,031	135,532,597	9,016.82	10.31%	
Memorial Hospital at Easton	9,023	14,682	109,557,554	7,462.22	9,750	2,319	11,456,983	4,940.02	(9.37%)	
Memorial Hospital of Cumberland	7,744	12,249	82,213,728	6,711.74	9,750 7,817	16,140	125,451,524	7,772.60	4.16%	
Mercy Medical Center	17,321	30,010	263,534,365	8,781.57	•	11,634	82,700,644	7,108.75	5.92%	
Montgomery General Hospital	9,635	13,182	98,753,256	7,491.34	17,777	32,666	286,723,944	8,777.35	( 0.05%)	
Northwest Hospital Center	12,878	20,866	147,809,809	7,491.34	10,225	14,058	110,107,267	7,832.14	4.55%	
Peninsula Regional Hospital	20,853	28,923	263,403,613	•	12,901	21,496	154,091,772	7,168.56	1.20%	
· ·	,	20,020	200,700,013	9,106.97	21,022	30,094	279,212,502	9,278.07	1.88%	

#### CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-a REGULATED OPERATIONS Listed by Alphabetical Order

			2007		2008					
Hospital	Admis -sions	EIPAs	Operating Expenses	Expense per EIPA	Admis -sions	EIPAs	Operating Expenses	Expense per EIPA	% Change	
Prince George's Hospital Center	14,355	17,457	194,187,354	11,123.95	13,980	17,385	198,288,498	11,405.58	2.53%	
Saint Agnes Hospital	20,567	29,434	255,868,235	8,693.07	19,687	28,454	260,314,417	9,148.54	5.24%	
Saint Josephs Medical Center	23,638	29,441	293,507,383	9,969.32	23,361	30,498	322,940,196	10,588.95	6.22%	
Saint Mary's Hospital	9,254	16,036	82,860,617	5,167.20	9,694	16,309	88,622,956	5,433.96	5.16%	
Shady Grove Adventist Hospital	20,330	29,503	232,476,082	7,879.71	21,170	31,064	256,440,113	8,255.10	4.76%	
Sinai Hospital	25,270	37,638	445,682,167	11,841.31	26,491	40,344	485,322,263	12,029.54	1.59%	
Southern Maryland Hospital Center	17,317	23,670	165,625,980	6,997.20	17,726	25,911	170,857,254	6,594.10	(5.76%)	
Suburban Hospital	14,194	18,797	175,082,281	9,314.38	14,786	19,822	186,617,041	9,414.49	1.07%	
Union Hospital of Cecil County	7,888	13,534	87,195,400	6,442.80	8,605	15,891	93,647,500	5,893.19	(8.53%)	
Union Memorial Hospital	20,036	26,196	295,851,912	11,293.80	20,746	27,433	317,897,600	11,588.12	2.61%	
University MIEMSS	7,509	7,839	129,403,496	16,508.24	7,507	7,801	128,907,439	16,523.96	0.10%	
University UMCC	1,264	2,633	50,816,422	19,303.07	1,292	2,862	51,929,971	18,144.31	(6.00%)	
University of Maryland Medical Center	25,897	34,164	707,064,558	20,696.39	25,599	33,724	774,992,564	22,980.39	11.04%	
Upper Chesapeake Medical Center	14,425	20,240	143,333,188	7,081.52	16,739	23,768	164,803,083	6,933.74	( 2.09%)	
Washington Adventist Hospital	17,771	22,718	225,792,348	9,938.96	17,316	22,570	229,896,023	10,185.76	2.48%	
Washington County Hospital	16,270	22,989	171,175,839	7,446.09	16,482	24,077	185,543,944	7,706.25	3.49%	

#### CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-b REGULATED OPERATIONS Listed by Percentage Change of Cost per EIPA

			2007							
Unanders.	Admis		Operating	Expense	Admis		Operating	Expense	%	
Hospital	-sions	EIPAs	Expenses	per EIPA	-sions	EIPAs	Expenses	per EIPA	Change	
Chester River Hospital	3,966	7,716	49,518,932	6,417.30	3,604	6,141	51,171,682	8,332.98	29.85%	
Dorchester General Hospital	3,337	6,133	33,825,676	5,515.20	3,542	6,220	39,694,261	6,381.51	15.71%	
Atlantic General Hospital	3,629	7,390	48,706,258	6,590.55	3,724	7,259	54,458,617	7,502.22	13.83%	
Civista Medical Center	7,667	11,730	81,576,289	6,954.37	7,691	11,375	89,777,024	7,892.33	13.49%	
Howard County General Hospital	14,128	21,339	162,559,946	7,618.10	13,638	20,922	179,292,066	8,569.43	12.49%	
Johns Hopkins Bayview Medical Center	22,552	33,468	375,808,189	11,228.79	21,976	32,999	413,255,263	12,523.12	11.53%	
G.B.M.C	22,648	38,288	292,355,886	7,635.68	21,388	37,150	316,188,935	8,511.22	11.47%	
University of Maryland Medical Center	25,897	34,164	707,064,558	20,696.39	25,599	33,724	774,992,564	22,980.39	11.04%	
Maryland General Hospital	11,544	15,121	123,604,535	8,174.20	11,648	15,031	135,532,597	9,016.82	10.31%	
Bon Secours Hospital	7,734	10,039	80,544,848	8,022.85	6,522	9,539	83,627,741	8,766.98	9.28%	
Anne Arundel Medical Center	22,397	34,558	272,430,922	7,883.30	23,192	35,227	297,433,067	8,443.26	7.10%	
Carroll County General Hospital	15,926	21,047	137,509,445	6,533.50	16,036	21,413	149,106,455	6,963.34	6.58%	
Saint Josephs Medical Center	23,638	29,441	293,507,383	9,969.32	23,361	30,498	322,940,196	10,588.95	6.22%	
Calvert Memorial Hospital	8,078	12,994	77,074,375	5,931.51	8,013	13,562	85,314,807	6,290.91	6.06%	
Memorial Hospital of Cumberland	7,744	12,249	82,213,728	6,711.74	7,817	11,634	82,700,644	7,108.75	5.92%	
Saint Agnes Hospital	20,567	29,434	255,868,235	8,693.07	19,687	28,454	260,314,417	9,148,54	5.24%	
Saint Mary's Hospital	9,254	16,036	82,860,617	5,167.20	9,694	16,309	88,622,956	5,433.96	5.16%	
Holy Cross Hospital	28,146	36,092	280,877,183	7,782.23	26,865	35,896	293,545,246	8,177.58	5.08%	
Shady Grove Adventist Hospital	20,330	29,503	232,476,082	7,879.71	21,170	31,064	256,440,113	8,255.10	4.76%	
Frederick Memorial Hospital	16,636	25,543	186,842,579	7,314.82	17,720	26,773	205,133,756	7,662.01	4.75%	
Johns Hopkins Hospital	46,252	66,077	1,213,792,687	18,369.27	46,297	67,513	1,298,299,098	19,230.44	4.69%	
Montgomery General Hospital	9,635	13,182	98,753,256	7,491.34	10,225	14,058	110,107,267	7,832.14	4.55%	
Memorial Hospital at Easton	9,023	14,682	109,557,554	7,462.22	9,750	16,140	125,451,524	7,772.60	4.16%	
All Acute Hospitals	687,320	979,544	9,446,725,486	9,644.00	695,602	1,011,171	, ,	10,031.22	4.02%	
Washington County Hospital	16,270	22,989	171,175,839	7,446.09	16,482	24,077	185,543,944	7,706.25	3.49%	
Garrett County Memorial Hospital	2,747	4,746	27,036,299	5,696.81	2,733	4,830	28,380,547	5,875.94		
Braddock Hospital	9,511	16,773	114,437,502	6,822.80	9,329	17,703	124,455,861	7,030.02	3.14%	
Laurel Regional Hospital	6,590	9,478	75,326,230	7,947.19	6,637	9,766	79,839,494	-	3.04%	
Union Memorial Hospital	20,036	26,196	295,851,912	11,293.80	20,746	27,433	317,897,600	8,175.18	2.87%	
Prince George's Hospital Center	14,355	17,457	194,187,354	11,123.95	13,980	17,385	198,288,498	11,588.12	2.61%	
Washington Adventist Hospital	17,771	22,718	225,792,348	9,938.96	17,316	22,570	• •	11,405.58	2.53%	
Peninsula Regional Hospital	20,853	28,923	263,403,613	9,106.97	21,022	30,094	229,896,023	10,185.76	2.48%	
Harford Memorial Hospital	6,916	10,921	63,606,094	5,824.17	7,989	12,664	279,212,502	9,278.07	1.88%	
Harbor Hospital Center	13,093	17,288	146,508,393	8,474.42	13,781	18,190	75,087,925	5,929.42	1.81%	
	-	,	, 555, 556	0,777.72	10,701	10,190	156,929,854	8,627.32	1.80%	

#### CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-b REGULATED OPERATIONS

Listed by Percentage Change of Cost per EIPA

	2007			2008					
Hospital	Admis -sions	EIPAs	Operating Expenses	Expense per EIPA	Admis -sions	EIPAs	Operating Expenses	Expense per EIPA	% Change
Sinai Hospital	25,270	37,638	445,682,167	11,841.31	26,491	40,344	485,322,263	12,029.54	1,59%
Baltimore Washington Medical Center	18,247	27,740	217,084,601	7,825.75	19,020	29,258	232,400,584	7,943.12	1.50%
Northwest Hospital Center	12,878	20,866	147,809,809	7,083.75	12,901	21,496	154,091,772	7,168.56	1.20%
Suburban Hospital	14,194	18,797	175,082,281	9,314.38	14,786	19,822	186,617,041	9,414.49	1.07%
University MIEMSS	7,509	7,839	129,403,496	16,508.24	7,507	7,801	128,907,439	16,523.96	0.10%
Good Samaritan Hospital	17,012	21,876	205,816,864	9,408.31	17,122	22,601	212,539,046	9,403.86	( 0.05%)
Mercy Medical Center	17,321	30,010	263,534,365	8,781.57	17,777	32,666	286,723,944	8,777.35	(0.05%)
Kernan Hospital	3,249	4,720	82,212,200	17,416.09	3,366	5,063	88,121,888	17,405.71	(0.06%)
Fort Washington Medical Center	2,951	5,566	35,214,801	6,326.96	3,015	5,928	36,903,906	6,225.47	(1.60%)
Franklin Square Hospital Center	26,344	36,098	291,018,915	8,061.92	27,643	38,639	306,094,837	7,921.97	(1.74%)
Upper Chesapeake Medical Center	14,425	20,240	143,333,188	7,081.52	16,739	23,768	164,803,083	6,933.74	( 2.09%)
Doctors Community Hospital	11,888	17,568	138,656,988	7,892.79	11,698	19,267	143,922,416	7,469.82	(5.36%)
Southern Maryland Hospital Center	17,317	23,670	165,625,980	6,997.20	17,726	25,911	170,857,254	6,594.10	(5.76%)
University UMCC	1,264	2,633	50,816,422	19,303.07	1,292	2,862	51,929,971	18,144.31	(6.00%)
Union Hospital of Cecil County	7,888	13,534	87,195,400	6,442.80	8,605	15,891	93,647,500	5,893.19	(8.53%)
McCready Hospital	693	2,125	11,583,263	5,450.60	740	2,319	11,456,983	4,940.02	(9.37%)

### CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-a REGULATED OPERATIONS Listed by Alphabetical Order

		2007			2008			
Hoonitel	Admis-	Inpatient	Revenue Per	Admis-	Inpatient	Revenue Per	Volume %	Revenue %
Hospital	sions	Revenue \$	Admission	sions	Revenue \$	Admission	Change	Change
Anne Arundel Medical Center	22,397	211,242,600	9,431.74	23,192	237,889,800	10,257.41	3.55%	8.75%
Atlantic General Hospital	3,629	31,254,200	8,612.34	3,724	37,673,500	10,116.41	2.62%	17.46%
Baltimore Washington Medical Center	18,247	174,524,500	9,564.56	19,020	184,778,200	9,714.94	4.24%	1.57%
Bon Secours Hospital	7,734	77,316,700	9,996.99	6,522	69,861,800	10,711.71	( 15.67%)	7.15%
Braddock Hospital	9,511	81,969,800	8,618.42	9,329	81,123,100	8,695.80	( 1.91%)	0.90%
Calvert Memorial Hospital	8,078	58,504,200	7,242.41	8,013	60,472,200	7,546.76	( 0.80%)	4.20%
Carroll County General Hospital	15,926	128,238,000	8,052.12	16,036	139,490,000	8,698.55	0.69%	8.03%
Chester River Hospital	3,966	29,304,100	7,388.83	3,604	32,537,200	9,028.08		22.19%
Civista Medical Center	7,667	59,717,700	7,788.93	7,691	67,655,500	8,796.71	0.31%	12.94%
Doctors Community Hospital	11,888	114,788,300	9,655.81	11,698	105,930,700	9,055.45	( 1.60%)	( 6.22%)
Dorchester General Hospital	3,337	23,400,253	7,012.36	3,542	27,330,800	7,716.21	6.14%	10.04%
Fort Washington Medical Center	2,951	23,250,441	7,878.83	3,015	24,202,246	8,027.28	2.17%	1.88%
Franklin Square Hospital Center	26,344	267,954,000	10,171.35	27,643	287,363,400	10,395.52	4.93%	2.20%
Frederick Memorial Hospital	16,636	144,541,700	8,688.49	17,720	162,036,600	9,144.28	6.52%	5.25%
G.B.M.C	22,648	204,261,200	9,018.95	21,388	206,753,700	9,666.81	( 5.56%)	7.18%
Garrett County Memorial Hospital	2,747	18,851,100	6,862.43	2,733	18,590,100	6,802.09	( 0.51%)	( 0.88%)
Good Samaritan Hospital	17,012	197,491,100	11,608.93	17,122	201,067,400	11,743.22	0.65%	•
Harbor Hospital Center	13,093	136,429,500	10,420.03	13,781	146,993,400	10,666.38	5.25%	1.16%
Harford Memorial Hospital	6,916	50,798,000	7,345.00	7,989	62,006,900	7,761.53		2.36%
Holy Cross Hospital	28,146	274,500,100	9,752.72	26,865	286,746,400	10,673.61	15.51%	5.67%
Howard County General Hospital	14,128	126,011,200	8,919.25	13,638	138,385,200	10,073.01	(4.55%)	9.44%
Johns Hopkins Bayview Medical Center	22,552	299,022,200	13,259.23	21,976	328,222,100	14,935.48	( 3.47%)	13.77%
Johns Hopkins Hospital	46,252	995,863,600	21,531.25	46,297	1,050,930,100	22,699.75	( 2.55%)	12.64%
Kernan Hospital	3,249	61,479,154	18,922.49	3,366	64,685,400	19,217.29	0.10%	5.43%
Laurel Regional Hospital	6,590	59,599,400	9,043.92	6,637	63,304,800	9,538.16	3.60% 0.71%	1.56%
Maryland General Hospital	11,544	130,215,400	11,279.92	11,648	139,976,800	12,017.24		5.46%
McCready Hospital	693	5,192,900	7,493.36	740	5,451,953	7,367.50	0.90%	6.54%
Memorial Hospital at Easton	9,023	78,218,945	8,668.84	9,750	87,055,600	8,928.78	6.78%	( 1.68%)
Memorial Hospital of Cumberland	7,744	61,764,000	7,975.72	7,817	•	•	8.06%	3.00%
Mercy Medical Center	17,321	187,598,700	10,830.71	17,777	67,989,600	8,697.66	0.94%	9.05%
Montgomery General Hospital	9,635	88,636,800	9,199.46	10,225	192,233,000	10,813.58	2.63%	( 0.16%)
Northwest Hospital Center	12,878	118,402,300	9,194.15		98,291,000	9,612.81	6.12%	4.49%
Peninsula Regional Hospital	20,853	241,801,700	11,595.54	12,901	120,758,100	9,360.37	0.18%	1.81%
Prince George's Hospital Center	14,355	197,216,300	13,738.51	21,022	256,345,800	12,194.17	0.81%	5.16%
Saint Agnes Hospital	20,567	225,948,700	10,985.98	13,980	194,542,400	13,915.77	( 2.61%)	1.29%
Saint Josephs Medical Center	23,638	277,137,500	11,724.24	19,687	230,781,400	11,722.53	( 4.28%)	6.70%
Saint Mary's Hospital	9,254	61,262,900	· ·	23,361	278,674,600	11,929.05	( 1.17%)	1.75%
,	0,207	01,202,900	6,620.15	9,694	68,148,400	7,029.96	4.75%	6.19%

### CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-a REGULATED OPERATIONS Listed by Alphabetical Order

		2007			2008			
Hospital	Admis- sions	Inpatient Revenue \$	Revenue Per Admission	Admis- sions	Inpatient Revenue \$	Revenue Per Admission	Volume % Change	Revenue % Change
Shady Grove Adventist Hospital	20,330	195,892,413	9,635.63	21,170	207,410,990	9,797.40	4.13%	1.68%
Sinai Hospital	25,270	381,121,400	15,081.97	26,491	395,509,500	•	4.83%	( 1.01%)
Southern Maryland Hospital Center	17,317	158,228,500	9,137.18	17,726	155,004,300	8,744.46	2.36%	( 4.30%)
Suburban Hospital	14,194	149,902,900	10,561.00	14,786	164,832,900	11,147.90	4,17%	5.56%
Union Hospital of Cecil County	7,888	60,029,500	7,610.23	8,605	63,052,200	7,327,39	9.09%	( 3.72%)
Union Memorial Hospital	20,036	281,625,700	14,055.98	20,746	312,625,300	15,069.18	3.54%	7.21%
University MIEMSS	7,509	176,603,300	23,518.88	7,507	172,807,900	23,019.57	( 0.03%)	( 2.12%)
University UMCC	1,264	29,702,900	23,499.13	1,292	27,186,800	21,042.41	2.22%	( 10.45%)
University of Maryland Medical Center	25,897	644,338,400	24,880.81	25,599	665,929,600	26,013.89	( 1.15%)	4.55%
Upper Chesapeake Medical Center	14,425	120,460,500	8,350.81	16,739	138,667,700	8,284.11	16.04%	( 0.80%)
Washington Adventist Hospital	17,771	202,901,525	11,417.56	17,316	214,370,568	12,379.91	( 2.56%)	8.43%
Washington County Hospital	16,270	146,478,500	9,002.98	16,482	157,356,800	9,547.19	1.30%	6.04%
	687,320	8,070,994,731	11,742.70	695,602	8,501,033,757	12,221.12	1.20%	4.07%

### CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-b REGULATED OPERATIONS Listed by Percentage Change of Revenue per Admission

		2007			2008			
Hospital	Admis- sions	Inpatient Revenue \$	Revenue Per Admission	Admis- sions	Inpatient Revenue \$	Revenue Per Admission	Volume % Change	Revenue % Change
Chester River Hospital	3,966	29,304,100	7,388.83	3,604	32,537,200	9,028.08	( 9.13%)	22.19%
Atlantic General Hospital	3,629	31,254,200	8,612.34	3,724	37,673,500	10,116.41	2.62%	17.46%
Howard County General Hospital	14,128	126,011,200	8,919.25	13,638	138,385,200	10,147.03	( 3.47%)	13.77%
Civista Medical Center	7,667	59,717,700	7,788.93	7,691	67,655,500	8,796.71	0.31%	12.94%
Johns Hopkins Bayview Medical Center	22,552	299,022,200	13,259.23	21,976	328,222,100	14,935.48	( 2.55%)	12.64%
Dorchester General Hospital	3,337	23,400,253	7,012.36	3,542	27,330,800	7,716.21	6.14%	10.04%
Holy Cross Hospital	28,146	274,500,100	9,752.72	26,865	286,746,400	10,673.61	( 4.55%)	9.44%
Memorial Hospital of Cumberland	7,744	61,764,000	7,975.72	7,817	67,989,600	8,697.66	0.94%	9.05%
Anne Arundel Medical Center	22,397	211,242,600	9,431.74	23,192	237,889,800	10,257.41	3.55%	8.75%
Washington Adventist Hospital	17,771	202,901,525	11,417.56	17,316	214,370,568	12,379.91		8.43%
Carroll County General Hospital	15,926	128,238,000	8,052.12	16,036	139,490,000	8,698.55	0.69%	8.03%
Union Memorial Hospital	20,036	281,625,700	14,055.98	20,746	312,625,300	15,069.18	3.54%	7.21%
G.B.M.C	22,648	204,261,200	9,018.95	21,388	206,753,700	9,666.81	( 5.56%)	7.18%
Bon Secours Hospital	7,734	77,316,700	9,996.99	6,522	69,861,800	10,711.71	( 15.67%)	7.15%
Saint Agnes Hospital	20,567	225,948,700	10,985.98	19,687	230,781,400	11,722.53	( 4.28%)	6.70%
Maryland General Hospital	11,544	130,215,400	11,279.92	11,648	139,976,800	12,017.24	0.90%	6.54%
Saint Mary's Hospital	9,254	61,262,900	6,620.15	9,694	68,148,400	7,029.96	4.75%	6.19%
Washington County Hospital	16,270	146,478,500	9,002.98	16,482	157,356,800	9,547.19	1.30%	6.04%
Harford Memorial Hospital	6,916	50,798,000	7,345.00	7,989	62,006,900	7,761.53	15.51%	5.67%
Suburban Hospital	14,194	149,902,900	10,561.00	14,786	164,832,900	11,147.90	4.17%	5.56%
Laurel Regional Hospital	6,590	59,599,400	9,043.92	6,637	63,304,800	9,538.16	0.71%	
Johns Hopkins Hospital	46,252	995,863,600	21,531.25	46,297	1,050,930,100	22,699.75	0.71%	5.46%
Frederick Memorial Hospital	16,636	144,541,700	8,688.49	17,720	162,036,600	9,144.28		5.43%
Peninsula Regional Hospital	20,853	241,801,700	11,595.54	21,022	256,345,800	12,194.17	6.52%	5.25%
University of Maryland Medical Center	25,897	644,338,400	24,880.81	25,599	665,929,600	26,013.89	0.81%	5.16%
Montgomery General Hospital	9,635	88,636,800	9,199.46	10,225	98,291,000	•	( 1.15%)	4.55%
Calvert Memorial Hospital	8,078	58,504,200	7,242.41	8,013	60,472,200	9,612.81	6.12%	4.49%
Memorial Hospital at Easton	9,023	78,218,945	8,668.84	9,750	87,055,600	7,546.76	( 0.80%)	4.20%
Harbor Hospital Center	13,093	136,429,500	10,420.03	13,781	146,993,400	8,928.78	8.06%	3.00%
Franklin Square Hospital Center	26,344	267,954,000	10,171.35	27,643	287,363,400	10,666.38	5.25%	2.36%
Fort Washington Medical Center	2,951	23,250,441	7,878.83	3,015	24,202,246	10,395.52	4.93%	2.20%
Northwest Hospital Center	12,878	118,402,300	9,194.15	12,901		8,027.28	2.17%	1.88%
Saint Josephs Medical Center	23,638	277,137,500	11,724.24	23,361	120,758,100	9,360.37	0.18%	1.81%
Shady Grove Adventist Hospital	20,330	195,892,413	9,635.63	23,361	278,674,600	11,929.05	( 1.17%)	1.75%
Baltimore Washington Medical Center	18,247	174,524,500	9,564.56	19,020	207,410,990	9,797.40	4.13%	1.68%
Kernan Hospital	3,249	61,479,154	18,922.49	3,366	184,778,200	9,714.94	4.24%	1.57%
	- ,	5.,5,104	10,022.49	3,300	64,685,400	19,217.29	3.60%	1.56%

CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-b
REGULATED OPERATIONS
Listed by Percentage Change of Revenue per Admission

	<del></del>	2007			2008			
Hospital	Admis- sions	Inpatient Revenue \$	Revenue Per Admission	Admis- sions	Inpatient Revenue \$	Revenue Per Admission	Volume % Change	Revenue % Change
Prince George's Hospital Center	14,355	197,216,300	13,738.51	13,980	194,542,400	13,915.77	( 2.61%)	1,29%
Good Samaritan Hospital	17,012	197,491,100	11,608.93	17,122	201,067,400	11,743.22	0.65%	1.16%
Braddock Hospital	9,511	81,969,800	8,618.42	9,329	81,123,100	8,695.80	( 1.91%)	0.90%
Mercy Medical Center	17,321	187,598,700	10,830.71	17,777	192,233,000	10,813.58	2.63%	( 0.16%)
Upper Chesapeake Medical Center	14,425	120,460,500	8,350.81	16,739	138,667,700	8,284.11	16.04%	( 0.80%)
Garrett County Memorial Hospital	2,747	18,851,100	6,862.43	2,733	18,590,100	6,802.09	( 0.51%)	( 0.88%)
Sinai Hospital	25,270	381,121,400	15,081.97	26,491	395,509,500	14,929.96	4.83%	( 1.01%)
McCready Hospital	693	5,192,900	7,493.36	740	5,451,953	7,367.50	6.78%	( 1.68%)
University MIEMSS	7,509	176,603,300	23,518.88	7,507	172,807,900	23,019.57	( 0.03%)	( 2.12%)
Union Hospital of Cecil County	7,888	60,029,500	7,610.23	8,605	63,052,200	7,327.39	9.09%	( 3.72%)
Southern Maryland Hospital Center	17,317	158,228,500	9,137.18	17,726	155,004,300	8,744.46	2.36%	( 4.30%)
Doctors Community Hospital	11,888	114,788,300	9,655.81	11,698	105,930,700	9,055.45	( 1.60%)	( 6.22%)
University UMCC	1,264	29,702,900	23,499.13	1,292	27,186,800	21,042.41	2.22%	( 10.45%)
	687,320	8,070,994,731	11,742.70	695,602	8,501,033,757	12,221.12	1.20%	4.07%

## CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-a REGULATED OPERATIONS Listed in Alphabetical Order by Region

			_ 2007		2008			_ % Change	
Hospital Area	Hospital	Gross Patient Revenue	Charity & Bad Debts	% UCC	Gross Patient Revenue	Charity & Bad Debts	% UCC	UCC Amount	
METRO	Anne Arundel Medical Center	325,941,900	14,333,230	4.40	361,340,400	17,663,190	4.89	23.23	
	Baltimore Washington Medical Center	265,318,900	20,971,800	7.90	284,240,600	23,278,800	8.19	11.00	
	Bon Secours Hospital	100,364,100	15,632,464	15.58	102,178,500	19,048,251	18.64	21.85	
	Doctors Community Hospital	169,628,900	16,405,800	9.67	174,473,200	19,450,982	11.15	18.56	
	Fort Washington Medical Center	43,852,242	5,393,746	12.30	47,584,845	6,926,051	14.56	28.41	
	Franklin Square Hospital Center	367,165,100	32,727,679	8.91	401,669,900	34,048,723	8.48	4.04	
	G.B.M.C	345,318,800	9,130,200	2.64	359,118,800	10,189,402	2.84	11.60	
	Good Samaritan Hospital	253,957,800	16,421,709	6.47	265,411,400	17,966,002	6.77	9.40	
	Harbor Hospital Center	180,144,800	18,174,091	10.09	194,020,200	19,248,174	9.92	5.91	
	Holy Cross Hospital	351,996,600	25,179,878	7.15	383,143,400	30,563,338	7.98	21.38	
	Howard County General Hospital	190,324,800	10,734,833	5.64	212,299,000	11,857,943	5.59	10.46	
	Johns Hopkins Bayview Medical Center	443,763,600	46,823,000	10.55	492,861,500	53,714,000	10.90	14.72	
	Johns Hopkins Hospital	1,422,728,400	93,645,500	6.58	1,532,521,600	105,318,900	6.87	12.47	
	Kernan Hospital	89,323,102	6,046,577	6.77	97,293,600	6,049,283	6.22	0.04	
	Laurel Regional Hospital	85,721,400	10,735,774	12.52	93,150,500	12,708,453	13.64	18.37	
	Maryland General Hospital	170,567,000	23,073,936	13.53	180,632,100	26,702,289	14.78	15.72	
	Mercy Medical Center	325,029,000	26,317,041	8.10	353,240,000	27,129,611	7.68	3.09	
	Montgomery General Hospital	121,270,200	7,844,400	6.47	135,140,700	8,174,200	6.05	4.20	
	Northwest Hospital Center	191,845,500	14,993,000	7.82	201,205,800	16,645,700	8.27	11.02	
	Prince George's Hospital Center	239,828,800	40,349,226	16.82	241,928,700	40,506,188	16.74	0.39	
	Saint Agnes Hospital	323,356,800	24,029,566	7.43	333,555,200	22,892,619	6.86	-4.73	
	Saint Josephs Medical Center	345,174,100	13,032,321	3.78	363,810,300	13,761,953	3.78	5.60	
	Shady Grove Adventist Hospital	284,281,331	22,444,451	7.90	304,350,850	21,358,565	7.02	-4.84	
	Sinai Hospital	567,654,000	46,476,700	8.19	602,337,500	50,857,400	8.44	9.43	
	Southern Maryland Hospital Center	216,279,800	19,101,945	8.83	226,574,600	22,233,546	9.81	16.39	
	Suburban Hospital	198,515,100	9,568,600	4.82	220,977,300	11,722,500	5.30	22.51	
	Union Memorial Hospital	368,210,000	28,181,055	7.65	413,393,800	31,470,920	7.61	11.67	
	University MIEMSS	184,358,000	48,058,000	26.07	179,581,300	48,600,055	27.06	1.13	
	University UMCC	61,862,800	8,589,800	13.89	60,224,500	8,889,610	14.76	3.49	
	University of Maryland Medical Cente	850,019,727	88,516,000	10.41	877,294,500	90,996,290	10.37	2.80	
	Upper Chesapeake Medical Center	169,024,300	10,124,950	5.99	196,899,000	11,690,712	5.94	15.46	
=========	Washington Adventist Hospital	259,383,175	26,245,274	10.12	279,418,776	29,425,021	10.53	12.12	
METRO		9,512,210,077	799,302,545	8.40	10,171,872,371	871,088,672	8.56	8.98	

#### CHANGE IN UNCOMPENSATED CARE (UCC) : EXHIBIT III-a REGULATED OPERATIONS

Listed in Alphabetical Order by Region

			2007			2008			
Hospital Area	Hospital	Gross Patient Revenue	Charity & Bad Debts	% UCC	Gross Patient Revenue	Charity & Bad Debts	% UCC	% Change UCC Amount	
								Allount	
RURAL	Atlantic General Hospital	63,648,000	3,714,900	5.84	73,435,000	4,259,100	5.80	14.65	
	Braddock Hospital	144,555,000	7,397,200	5.12	153,946,000	7,712,000	5.01	4.26	
	Calvert Memorial Hospital	94,108,300	5,464,452	5.81	102,346,100	6,076,193	5.94	11.19	
	Carroll County General Hospital	169,471,500	8,355,317	4.93	186,262,700	10,942,073	5.87	30.96	
	Chester River Hospital	57,015,700	6,891,289	12.09	55,440,200	6,617,380	11.94	-3.97	
	Civista Medical Center	91,365,800	5,307,500	5.81	100,064,600	8,309,900	8.30	56.57	
	Dorchester General Hospital	43,008,008	3,562,033	8.28	47,996,300	3,275,480	6.82	-8.04	
	Frederick Memorial Hospital	221,930,300	13,613,874	6.13	244,818,200	14,261,162	5.83	4.75	
	Garrett County Memorial Hospital	32,568,200	2,109,600	6.48	32,853,800	3,070,080	9.34	45.53	
	Harford Memorial Hospital	80,215,100	8,110,400	10.11	98,289,100	11,829,416	12.04	45.85	
	McCready Hospital	15,924,400	1,254,090	7.88	17,086,858	1,794,825	10.50	43.12	
	Memorial Hospital at Easton	127,272,636	5,942,995	4.67	144,112,600	8,592,699	5.96	44.59	
	Memorial Hospital of Cumberland	97,696,500	5,752,000	5.89	101,185,500	5,635,500	5.57	-2.03	
	Peninsula Regional Hospital	335,381,200	20,852,600	6.22	366,969,200	24,880,100	6.78	19.31	
	Saint Mary's Hospital	106,160,000	6,644,739	6.26	114,652,300	7,555,971	6.59	13.71	
	Union Hospital of Cecil County	102,995,100	7,909,700	7.68	116,438,100	9,882,300	8.49		
	Washington County Hospital	206,966,700	15,946,600	7.70	229,868,300			24.94	
==============	, , , , ,	=======================================	==========		==========	19,187,400	8.35	20.32	
RURAL		1,990,282,444	128,829,289	6.47	2,185,764,858	153,881,579	7.04	19.45	
				======	==========	==========	======	=======	
		11,502,492,521	928,131,834	8.07	12,357,637,229	1,024,970,251	8.29	10.43	

CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-b
REGULATED OPERATIONS
Listed by Percentage of Uncompensated Care by Region

			2007		2008			% Change
Hospital		Gross	Charity &	UCC	Gross	Charity &	UCC	UCC
Area	Hospital	Revenues	Bad Debts	%	Revenues	Bad Debts	%	Amount
METRO	University MIEMSS	184,358,000	48,058,000	26.07	179,581,300	48,600,055	27.06	1.13
	Bon Secours Hospital	100,364,100	15,632,464	15.58	102,178,500	19,048,251	18.64	21.85
	Prince George's Hospital Center	239,828,800	40,349,226	16.82	241,928,700	40,506,188	16.74	0.39
	Maryland General Hospital	170,567,000	23,073,936	13.53	180,632,100	26,702,289	14.78	15.72
	University UMCC	61,862,800	8,589,800	13.89	60,224,500	8,889,610	14.76	3.49
	Fort Washington Medical Center	43,852,242	5,393,746	12.30	47,584,845	6,926,051	14.56	28.41
	Laurel Regional Hospital	85,721,400	10,735,774	12.52	93,150,500	12,708,453	13.64	18.37
	Doctors Community Hospital	169,628,900	16,405,800	9.67	174,473,200	19,450,982	11.15	18.56
	Johns Hopkins Bayview Medical Center	443,763,600	46,823,000	10.55	492,861,500	53,714,000	10.90	14.72
	Washington Adventist Hospital	259,383,175	26,245,274	10.12	279,418,776	29,425,021	10.53	12.12
	University of Maryland Medical Cente	850,019,727	88,516,000	10.41	877,294,500	90,996,290	10.37	2.80
	Harbor Hospital Center	180,144,800	18,174,091	10.09	194,020,200	19,248,174	9.92	5.9
	Southern Maryland Hospital Center	216,279,800	19,101,945	8.83	226,574,600	22,233,546	9.81	16.39
	Franklin Square Hospital Center	367,165,100	32,727,679	8.91	401,669,900	34,048,723	8.48	4.04
	Sinai Hospital	567,654,000	46,476,700	8.19	602,337,500	50,857,400	8.44	9.43
	Northwest Hospital Center	191,845,500	14,993,000	7.82	201,205,800	16,645,700	8.27	11.0
	Baltimore Washington Medical Center	265,318,900	20,971,800	7.90	284,240,600	23,278,800	8.19	11.00
	Holy Cross Hospital	351,996,600	25,179,878	7.15	383,143,400	30,563,338	7.98	21.3
	Mercy Medical Center	325,029,000	26,317,041	8.10	353,240,000	27,129,611	7.68	3.09
	Union Memorial Hospital	368,210,000	28,181,055	7.65	413,393,800	31,470,920	7.61	11.6
	Shady Grove Adventist Hospital	284,281,331	22,444,451	7.90	304,350,850	21,358,565	7.02	
	Johns Hopkins Hospital	1,422,728,400	93,645,500	6.58	1,532,521,600	105,318,900		-4.84
	Saint Agnes Hospital	323,356,800	24,029,566	7.43	333,555,200	22,892,619	6.87	12.4
	Good Samaritan Hospital	253,957,800	16,421,709	6.47	265,411,400	•	6.86	-4.73
	Kernan Hospital	89,323,102	6,046,577	6.77	97,293,600	17,966,002	6.77	9.40
	Montgomery General Hospital	121,270,200	7,844,400	6.47	135,140,700	6,049,283	6.22	0.04
	Upper Chesapeake Medical Center	169,024,300	10,124,950	5.99	196,899,000	8,174,200	6.05	4.20
	Howard County General Hospital	190,324,800	10,734,833	5.64	•	11,690,712	5.94	15.46
	Suburban Hospital	198,515,100	9,568,600	4.82	212,299,000	11,857,943	5.59	10.46
	Anne Arundel Medical Center	325,941,900	14,333,230	4.62	220,977,300	11,722,500	5.30	22.51
	Saint Josephs Medical Center	345,174,100	13,032,321	3.78	361,340,400	17,663,190	4.89	23.23
	G.B.M.C	345,318,800	9,130,200		363,810,300	13,761,953	3.78	5.60
=========		•	9,130,200	2.64	359,118,800	10,189,402	2.84	11.60
METRO		9,512,210,077	799,302,545		10,171,872,371	871,088,672	8.56	8.98

CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-b
REGULATED OPERATIONS
Listed by Percentage of Uncompensated Care by Region

	Hospital		_ 2007		2008			% Change
Hospital Area		Gross Revenues	Charity & Bad Debts	UCC %	Gross Revenues	Charity & Bad Debts	UCC %	UCC Amount
RURAL	Harford Memorial Hospital	80,215,100	8,110,400	10.11	98,289,100	11,829,416	12.04	45.85
	Chester River Hospital	57,015,700	6,891,289	12.09	55,440,200	6,617,380	11.94	-3.97
	McCready Hospital	15,924,400	1,254,090	7.88	17,086,858	1,794,825	10.50	43.12
	Garrett County Memorial Hospital	32,568,200	2,109,600	6.48	32,853,800	3,070,080	9.34	45.53
	Union Hospital of Cecil County	102,995,100	7,909,700	7.68	116,438,100	9,882,300	8.49	24.94
	Washington County Hospital	206,966,700	15,946,600	7.70	229,868,300	19,187,400	8.35	20.32
	Civista Medical Center	91,365,800	5,307,500	5.81	100,064,600	8,309,900	8.30	56.57
	Dorchester General Hospital	43,008,008	3,562,033	8.28	47,996,300	3,275,480	6.82	-8.04
	Peninsula Regional Hospital	335,381,200	20,852,600	6.22	366,969,200	24,880,100	6.78	19.31
	Saint Mary's Hospital	106,160,000	6,644,739	6.26	114,652,300	7,555,971	6.59	13.71
	Memorial Hospital at Easton	127,272,636	5,942,995	4.67	144,112,600	8,592,699	5.96	44.59
	Calvert Memorial Hospital	94,108,300	5,464,452	5.81	102,346,100	6,076,193	5.94	11.19
	Carroll County General Hospital	169,471,500	8,355,317	4.93	186,262,700	10,942,073	5.87	30.96
	Frederick Memorial Hospital	221,930,300	13,613,874	6.13	244,818,200	14,261,162	5.83	4.75
	Atlantic General Hospital	63,648,000	3,714,900	5.84	73,435,000	4,259,100	5.80	14.65
	Memorial Hospital of Cumberland	97,696,500	5,752,000	5.89	101,185,500	5,635,500	5.57	-2.03
	Braddock Hospital	144,555,000	7,397,200	5.12	153,946,000	7,712,000	5.01	4.26
=======================================	·	===========	=======================================	======		7,712,000	5.01	
RURAL		1,990,282,444	128,829,289	6.47	2,185,764,858	153,881,579	7.04	19.45
		-3	=======================================	======	==========	==========	<b>===</b> ===	=======
		11,502,492,521	928,131,834	8.07	12,357,637,229	1,024,970,251	8.29	10.43

## CHANGE IN NET PATIENT REVENUE(NPR) PER EIPA: EXHIBIT IV-a REGULATED OPERATIONS Listed by Alphabetical Order

		2007			% Change		
	Net Patient		NPR	Net Patient		NPR	NPR
Hospital	Revenue	EIPAs	Per EIPA	Revenue	EIPAs	Per EIPA	Per EIPA
All Acute Hospitals	9,833,602,955	979,544	10,038.96	10,559,199,171	1,011,171	10,442.55	4.02
Anne Arundel Medical Center	291,589,361	34,558	8,437.68	322,026,051	35,227	9,141.39	8.34
Atlantic General Hospital	55,389,500	7,390	7,494.87	64,089,800	7,259	8,829.01	17.80
Baltimore Washington Medical Center	226,959,100	27,740	8,181.71	241,660,282	29,258	8,259.61	0.95
Bon Secours Hospital	77,777,341	10,039	7,747.18	79,785,576	9,539	8,364.19	7.96
Braddock Hospital	126,118,600	16,773	7,519.24	132,321,300	17,703	7,474.30	-0.60
Calvert Memorial Hospital	81,903,286	12,994	6,303.13	89,356,335	13,562	6,588.93	4.53
Carroll County General Hospital	149,708,066	21,047	7,113.09	163,557,665	21,413	7,638.22	7.38
Chester River Hospital	47,776,943	7,716	6,191.55	44,720,120	6,141	7,282.38	17.62
Civista Medical Center	79,869,087	11,730	6,808.83	83,291,229	11,375	7,322.16	7.54
Doctors Community Hospital	141,992,378	17,568	8,082.65	144,755,979	19,267	7,513.08	-7.05
Dorchester General Hospital	36,917,306	6,133	6,019.29	41,070,915	6,220	6,602.83	9.69
Fort Washington Medical Center	35,940,940	5,566	6,457.43	38,076,625	5,928	6,423.30	-0.53
Franklin Square Hospital Center	310,773,359	36,098	8,609.16	338,447,374	38,639	8,759.27	1.74
Frederick Memorial Hospital	192,131,819	25,543	7,521.89	212,190,095	26,773	7,925.58	5.37
G.B.M.C	315,742,533	38,288	8,246.49	327,568,381	37,150	8,817.53	6.92
Garrett County Memorial Hospital	27,456,999	4,746	5,785.45	27,513,600	4,830	5,696.44	-1.54
Good Samaritan Hospital	212,993,262	21,876	9,736.36	223,688,794	22,601	9,897.19	
Harbor Hospital Center	147,519,196	17,288	8,532.89	161,116,541	18,190	8,857.48	1.65
Harford Memorial Hospital	65,834,200	10,921	6,028.19	79,516,660	12,664	•	3.80
Holy Cross Hospital	291,978,698	36,092	8,089.81	326,703,070		6,279.14	4.16
Howard County General Hospital	168,689,270	21,339	7,905.34	188,616,540	35,896	9,101.29	12.50
Johns Hopkins Bayview Medical Center	374,135,300	33,468	11,178.80		20,922	9,015.10	14.04
Johns Hopkins Hospital	1,230,640,715	66,077	18,624.24	414,509,200	32,999	12,561.12	12.37
Kernan Hospital	80,074,718	4,720	16,963.28	1,324,205,233	67,513	19,614.16	5.32
Laurel Regional Hospital	71,133,998	9,478	7,504.89	86,853,388	5,063	17,155.16	1.13
Maryland General Hospital	142,357,835	15,121	9,414.39	77,436,743	9,766	7,929.15	5.65
McCready Hospital	12,626,976	2,125	5,941.73	151,988,277	15,031	10,111.60	7.41
Memorial Hospital at Easton	112,740,414			13,780,080	2,319	5,941.69	-0.00
Memorial Hospital of Cumberland	81,425,000	14,682	7,679.02	125,016,601	16,140	7,745.65	0.87
Mercy Medical Center	285,178,259	12,249	6,647.35	84,603,800	11,634	7,272.34	9.40
Montgomery General Hospital		30,010	9,502.79	310,781,321	32,666	9,513.81	0.12
Northwest Hospital Center	105,525,100	13,182	8,005.05	116,767,100	14,058	8,305.86	3.76
Peninsula Regional Hospital	163,196,500	20,866	7,821.16	170,962,500	21,496	7,953.41	1.69
Prince George's Hospital Center	291,084,100	28,923	10,064.00	318,253,000	30,094	10,575.36	5.08
The deal de a mospital center.	196,440,112	17,457	11,253.00	197,518,266	17,385	11,361.27	0.96

### CHANGE IN NET PATIENT REVENUE(NPR) PER EIPA: EXHIBIT IV-a REGULATED OPERATIONS Listed by Alphabetical Order

		2007			2008		% Change
Hospital	Net Patient Revenue	EIPAs	NPR Per EIPA	Net Patient Revenue	EIPAs	NPR Per EIPA	NPR Per EIPA
		And					
Saint Agnes Hospital	277,220,735	29,434	9,418.52	284,136,736	28,454	9,985.76	6.02
Saint Josephs Medical Center	304,510,224	29,441	10,343.04	322,493,187	30,498	10,574.30	2.24
Saint Mary's Hospital	92,658,716	16,036	5,778.21	96,521,141	16,309	5,918.24	2.42
Shady Grove Adventist Hospital	239,838,057	29,503	8,129.24	261,642,638	31,064	8,422.58	3.61
Sinai Hospital	483,991,284	37,638	12,859.14	512,803,742	40,344	12,710.71	-1.15
Southern Maryland Hospital Center	176,487,362	23,670	7,456.07	183,726,110	25,911	7,090.76	-4.90
Suburban Hospital	175,366,300	18,797	9,329.49	192,441,500	19,822	9,708.32	4.06
Union Hospital of Cecil County	87,294,100	13,534	6,450.10	98,597,600	15,891	6,204.70	-3.80
Union Memorial Hospital	311,376,653	26,196	11,886.44	352,995,022	27,433	12,867.51	8.25
University MIEMSS	130,344,000	7,839	16,628.22	125,795,245	7,801	16,125.02	-3.03
University UMCC	49,887,000	2,633	18,950.02	48,156,890	2,862	16,826.00	-11,21
University of Maryland Medical Center	732,145,727	34,164	21,430.54	765,351,210	33,724	22,694.50	5.90
Upper Chesapeake Medical Center	146,891,259	20,240	7,257.31	170,264,950	23,768	7,163.54	-1.29
Washington Adventist Hospital	218,752,469	22,718	9,629.08	227,431,160	22,570	10,076.55	4.65
Washington County Hospital	175,218,800	22,989	7,621.96	194,093,600	24,077	8,061.35	5.76

		_ 2007			2008			
	Net Patient		NPR	Net Patient		NPR	% Change NPR	
Hospital	Revenue	EIPAs	Per EIPA	Revenue	EIPAs	Per EIPA	Per EIPA	
University of Maryland Medical Center	732,145,727	34,164	21,430.54	765,351,210	33,724	22,694.50	5.90	
Johns Hopkins Hospital	1,230,640,715	66,077	18,624.24	1,324,205,233	67 <sup>,</sup> 513	19,614.16	5.32	
Kernan Hospital	80,074,718	4,720	16,963.28	86,853,388	5,063	17,155.16	1.13	
University UMCC	49,887,000	2,633	18,950.02	48,156,890	2,862	16,826.00	-11.21	
University MIEMSS	130,344,000	7,839	16,628.22	125,795,245	7,801	16,125.02	-3.03	
Union Memorial Hospital	311,376,653	26,196	11,886.44	352,995,022	27,433	12,867.51	8.25	
Sinai Hospital	483,991,284	37,638	12,859.14	512,803,742	40,344	12,710.71	-1.15	
Johns Hopkins Bayview Medical Center	374,135,300	33,468	11,178.80	414,509,200	32,999	12,561.12	12.37	
Prince George's Hospital Center	196,440,112	17,457	11,253.00	197,518,266	17,385	11,361.27	0.96	
Peninsula Regional Hospital	291,084,100	28,923	10,064.00	318,253,000	30,094	10,575.36	5.08	
Saint Josephs Medical Center	304,510,224	29,441	10,343.04	322,493,187	30,498	10,574.30	2.24	
All Acute Hospitals	9,833,602,955	979,544	10,038.96	10,559,199,171	1,011,171	10,442.55	4.02	
Maryland General Hospital	142,357,835	15,121	9,414.39	151,988,277	15,031	10,111.60	7.41	
Washington Adventist Hospital	218,752,469	22,718	9,629.08	227,431,160	22,570	10,076.55	4.65	
Saint Agnes Hospital	277,220,735	29,434	9,418.52	284,136,736	28,454	9,985.76	6.02	
Good Samaritan Hospital	212,993,262	21,876	9,736.36	223,688,794	22,601	9,897.19	1.65	
Suburban Hospital	175,366,300	18,797	9,329.49	192,441,500	19,822	9,708.32	4.06	
Mercy Medical Center	285,178,259	30,010	9,502.79	310,781,321	32,666	9,513.81	0.12	
Anne Arundel Medical Center	291,589,361	34,558	8,437.68	322,026,051	35,227	9,141.39	8.34	
Holy Cross Hospital	291,978,698	36,092	8,089.81	326,703,070	35,896	9,101.29	12.50	
Howard County General Hospital	168,689,270	21,339	7,905.34	188,616,540	20,922	9,015.10	14.04	
Harbor Hospital Center	147,519,196	17,288	8,532.89	161,116,541	18,190	8,857.48		
Atlantic General Hospital	55,389,500	7,390	7,494.87	64,089,800	7,259	8,829.01	3.80	
G.B.M.C	315,742,533	38,288	8,246.49	327,568,381	7,25 <del>9</del> 37,150	=	17.80	
Franklin Square Hospital Center	310,773,359	36,098	8,609.16	338,447,374		8,817.53	6.92	
Shady Grove Adventist Hospital	239,838,057	29,503	8,129.24	261,642,638	38,639	8,759.27	1.74	
Bon Secours Hospital	77,777,341	10,039	7,747.18	79,785,576	31,064	8,422.58	3.61	
Montgomery General Hospital	105,525,100	13,182	8,005.05	116,767,100	9,539	8,364.19	7.96	
Baltimore Washington Medical Center	226,959,100	27,740	8,181.71		14,058	8,305.86	3.76	
Washington County Hospital	175,218,800	22,989	7,621.96	241,660,282	29,258	8,259.61	0.95	
Northwest Hospital Center	163,196,500	20,866	7,821.16	194,093,600	24,077	8,061.35	5.76	
Laurel Regional Hospital	71,133,998	9,478	7,504.89	170,962,500	21,496	7,953.41	1.69	
Frederick Memorial Hospital	192,131,819	25,543		77,436,743	9,766	7,929.15	5.65	
Memorial Hospital at Easton	112,740,414	14,682	7,521.89	212,190,095	26,773	7,925.58	5.37	
Carroll County General Hospital	149,708,066	21,047	7,679.02	125,016,601	16,140	7,745.65	0.87	
Doctors Community Hospital	141,992,378		7,113.09	163,557,665	21,413	7,638.22	7.38	
	171,332,378	17,568	8,082.65	144,755,979	19,267	7,513.08	-7.05	

#### CHANGE IN NET PATIENT REVENUE(NPR) PER EIPA: EXHIBIT IV-b Listed by Net Patient Revenues per EIPA

		2007			2008		% Change
Hospital	Net Patient Revenue	EIPAs	NPR Per EIPA	Net Patient Revenue	EIPAs	NPR Per EIPA	NPR Per EIPA
Braddock Hospital	126,118,600	16,773	7,519.24	132,321,300	17,703	7,474.30	-0.60
Civista Medical Center	79,869,087	11,730	6,808.83	83,291,229	11,375	7,322.16	7.54
Chester River Hospital	47,776,943	7,716	6,191.55	44,720,120	6,141	7,282.38	17.62
Memorial Hospital of Cumberland	81,425,000	12,249	6,647.35	84,603,800	11,634	7,272.34	9.40
Upper Chesapeake Medical Center	146,891,259	20,240	7,257.31	170,264,950	23,768	7,163.54	-1.29
Southern Maryland Hospital Center	176,487,362	23,670	7,456.07	183,726,110	25,911	7,090.76	-4.90
Dorchester General Hospital	36,917,306	6,133	6,019.29	41,070,915	6,220	6,602.83	9.69
Calvert Memorial Hospital	81,903,286	12,994	6,303.13	89,356,335	13,562	6,588.93	4.53
Fort Washington Medical Center	35,940,940	5,566	6,457.43	38,076,625	5,928	6,423.30	-0.53
Harford Memorial Hospital	65,834,200	10,921	6,028.19	79,516,660	12,664	6,279.14	4.16
Union Hospital of Cecil County	87,294,100	13,534	6,450.10	98,597,600	15,891	6,204.70	-3.80
McCready Hospital	12,626,976	2,125	5,941.73	13,780,080	2,319	5,941.69	-0.00
Saint Mary's Hospital	92,658,716	16,036	5,778.21	96,521,141	16,309	5,918.24	2.42
Garrett County Memorial Hospital	27,456,999	4,746	5,785.45	27,513,600	4,830	5,696.44	-1.54

#### CHANGE IN NET OPERATING REVENUE(NOR) PER EIPA: EXHIBIT V-a REGULATED OPERATIONS Listed by Alphabetical Order

		_ 2007			2008		% Change
Hospital	Net Operating	===.	NOR	Net Operating	<u>-</u>	NOR	NOR
	Revenue	EIPAs	Per EIPA	Revenue	EIPAs	Per EIPA	Per EIPA
All Acute Hospitals	9,982,901,465	979,544	10,191.38	10,704,338,397	1,011,171	10,586.08	3.87
Anne Arundel Medical Center	300,339,151	34,558	8,690.87	329,497,859	35,227	9,353.49	7.62
Atlantic General Hospital	55,416,100	7,390	7,498.47	64,164,500	7,259	8,839.30	17.88
Baltimore Washington Medical Center	228,035,286	27,740	8,220.51	242,333,905	29,258	8,282.63	0.76
Bon Secours Hospital	78,397,788	10,039	7,808.98	80,006,668	9,539	8,387.37	7.41
Braddock Hospital	126,223,300	16,773	7,525.48	132,321,400	17,703	7,474.31	-0.68
Calvert Memorial Hospital	83,867,245	12,994	6,454.28	91,338,385	13,562	6,735.08	4.35
Carroll County General Hospital	150,950,546	21,047	7,172.13	165,163,581	21,413	7,713.21	7.54
Chester River Hospital	48,232,924	7,716	6,250.64	48,518,284	6,141	7,900.89	26.40
Civista Medical Center	80,009,563	11,730	6,820.81	83,585,480	11,375	7,348.03	7.73
Doctors Community Hospital	146,364,589	17,568	8,331.53	148,958,890	19,267	7,731.22	-7.21
Dorchester General Hospital	37,745,469	6,133	6,154.32	41,658,157	6,220	6,697.24	8.82
Fort Washington Medical Center	36,368,033	5,566	6,534.16	38,423,441	5,928	6,481.80	-0.80
Franklin Square Hospital Center	313,681,759	36,098	8,689.73	340,977,840	38,639	8,824.76	1.55
Frederick Memorial Hospital	195,267,213	25,543	7,644.64	215,569,301	26,773	8,051.79	5.33
G.B.M.C	320,278,533	38,288	8,364.96	331,769,778	37,150	8,930.62	6.76
Garrett County Memorial Hospital	27,934,210	4,746	5,886.01	27,996,929	4,830	5,796.51	-1.52
Good Samaritan Hospital	215,507,862	21,876	9,851.30	225,778,715	22,601	9,989.66	
Harbor Hospital Center	149,053,833	17,288	8,621.65	162,762,700	18,190		1.40
Harford Memorial Hospital	65,891,200	10,921	6,033.41	79,647,060	12,664	8,947.98	3.78
Holy Cross Hospital	294,903,783	36,092	8,170.86	328,548,714	35,896	6,289.44	4.24
Howard County General Hospital	168,800,685	21,339	7,910.56	188,684,571	-	9,152.71	12.02
Johns Hopkins Bayview Medical Center	383,306,300	33,468	11,452.83	422,918,500	20,922	9,018.36	14.00
Johns Hopkins Hospital	1,241,915,775	66,077	18,794.88		32,999	12,815.95	11.90
Kernan Hospital	83,274,551	4,720	17,641.14	1,336,639,058	67,513	19,798.33	5.34
Laurel Regional Hospital	71,998,722	9,478	•	91,505,893	5,063	18,074.11	2.45
Maryland General Hospital	132,625,516	15,121	7,596.12	77,926,214	9,766	7,979.27	5.04
McCready Hospital	12,644,262	-	8,770.78	152,319,113	15,031	10,133.61	15.54
Memorial Hospital at Easton	114,572,706	2,125	5,949.87	13,815,825	2,319	5,957.10	0.12
Memorial Hospital of Cumberland	82,149,100	14,682	7,803.82	127,338,515	16,140	7,889.51	1.10
Mercy Medical Center	292,499,159	12,249	6,706.47	84,667,100	11,634	7,277.78	8.52
Montgomery General Hospital		30,010	9,746.74	315,462,821	32,666	9,657.12	-0.92
Northwest Hospital Center	106,286,600	13,182	8,062.82	118,176,400	14,058	8,406.11	4.26
Peninsula Regional Hospital	164,858,500	20,866	7,900.81	172,909,500	21,496	8,043.99	1.81
Prince George's Hospital Center	291,292,300	28,923	10,071.20	318,224,500	30,094	10,574.41	5.00
and do a mashirat nemfel.	226,906,444	17,457	12,998.26	199,000,845	17,385	11,446.55	-11.94

## CHANGE IN NET OPERATING REVENUE(NOR) PER EIPA: EXHIBIT V-a REGULATED OPERATIONS Listed by Alphabetical Order

		2007				% Change	
Hospital	Net Operating Revenue	EIPAs	NOR Per EIPA	Net Operating Revenue	EIPAs	NOR Per EIPA	NOR Per EIPA
Saint Agnes Hospital	281,979,902	29,434	9,580.21	287,101,949	28,454	10,089.97	5.32
Saint Josephs Medical Center	306,105,791	29,441	10,397.24	323,272,073	30,498	10,599.84	1.95
Saint Mary's Hospital	89,664,116	16,036	5,591.47	97,685,347	16,309	5,989.62	7.12
Shady Grove Adventist Hospital	241,370,380	29,503	8,181.18	263,513,488	31,064	8,482.80	3.69
Sinai Hospital	494,749,284	37,638	13,144.97	529,518,483	40,344	13,125.01	-0.15
Southern Maryland Hospital Center	176,859,506	23,670	7,471.79	184,084,845	25,911	7,104.60	-4.91
Suburban Hospital	180,633,300	18,797	9,609.69	199,348,300	19,822	10,056.76	4.65
Union Hospital of Cecil County	87,901,600	13,534	6,494.98	100,465,900	15,891	6,322.27	-2.66
Union Memorial Hospital	315,072,253	26,196	12,027.51	357,309,722	27,433	13,024.79	8.29
University MIEMSS	137,044,000	7,839	17,482.95	132,559,245	7,801	16,992.06	-2.81
University UMCC	49,910,000	2,633	18,958.75	48,191,890	2,862	16,838.23	-11.18
University of Maryland Medical Center	749,271,206	34,164	21,931.82	788,111,505	33,724	23,369.40	6.55
Upper Chesapeake Medical Center	147,100,687	20,240	7,267.66	170,594,201	23,768	7,177.39	-1.24
Washington Adventist Hospital	220,580,634	22,718	9,709.55	229,596,810	22,570	10,172.50	4.77
Washington County Hospital	177,059,800	22,989	7,702.04	194,949,500	24,077	8,096.90	5.13

		2007			2008		% Change	
	Net Operating		NOR	Net Operating		NOR	NOR	
Hospital	Revenue	EIPAs	Per EIPA	Revenue	EIPAs	Per EIPA	Per EIPA	
Washington County Hospital	177,059,800	22,989	7,702.04	194,949,500	24,077	8,096.90	5.13	
University of Maryland Medical Center	749,271,206	34,164	21,931.82	788,111,505	33,724	23,369.40	6.55	
Prince George's Hospital Center	226,906,444	17,457	12,998.26	199,000,845	17,385	11,446.55	-11.94	
Holy Cross Hospital	294,903,783	36,092	8,170.86	328,548,714	35,896	9,152.71	12.02	
Frederick Memorial Hospital	195,267,213	25,543	7,644.64	215,569,301	26,773	8,051.79	5.33	
Harford Memorial Hospital	65,891,200	10,921	6,033.41	79,647,060	12,664	6,289.44	4.24	
Saint Josephs Medical Center	306,105,791	29,441	10,397.24	323,272,073	30,498	10,599.84	1.95	
Mercy Medical Center	292,499,159	30,010	9,746.74	315,462,821	32,666	9,657.12	-0.92	
Johns Hopkins Hospital	1,241,915,775	66,077	18,794.88	1,336,639,058	67,513	19,798.33	5.34	
Dorchester General Hospital	37,745,469	6,133	6,154.32	41,658,157	6,220	6,697.24	8.82	
Saint Agnes Hospital	281,979,902	29,434	9,580.21	287,101,949	28,454	10,089.97	5.32	
Sinai Hospital	494,749,284	37,638	13,144.97	529,518,483	40,344	13,125.01	-0.15	
Bon Secours Hospital	78,397,788	10,039	7,808.98	80,006,668	9,539	8,387.37	7.41	
Franklin Square Hospital Center	313,681,759	36,098	8,689.73	340,977,840	38,639	8,824.76		
Washington Adventist Hospital	220,580,634	22,718	9,709.55	229,596,810	22,570	10,172.50	1.55 4.77	
Garrett County Memorial Hospital	27,934,210	4,746	5,886.01	27,996,929	4,830	5,796.51		
Montgomery General Hospital	106,286,600	13,182	8,062.82	118,176,400	14,058	8,406.11	-1.52	
Peninsula Regional Hospital	291,292,300	28,923	10,071.20	318,224,500	30,094	10,574.41	4.26	
Suburban Hospital	180,633,300	18,797	9,609.69	199,348,300	19,822	-	5.00	
Anne Arundel Medical Center	300,339,151	34,558	8,690.87	329,497,859	35,227	10,056.76	4.65	
Union Memorial Hospital	315,072,253	26,196	12,027.51	357,309,722	27,433	9,353.49	7.62	
Memorial Hospital of Cumberland	82,149,100	12,249	6,706.47	84,667,100	•	13,024.79	8.29	
Braddock Hospital	126,223,300	16,773	7,525.48	132,321,400	11,634	7,277.78	8.52	
Saint Mary's Hospital	89,664,116	16,036	5,591.47	97,685,347	17,703	7,474.31	-0.68	
Johns Hopkins Bayview Medical Center	383,306,300	33,468	11,452.83	422,918,500	16,309	5,989.62	7.12	
Chester River Hospital	48,232,924	7,716	6,250.64	48,518,284	32,999	12,815.95	11.90	
Union Hospital of Cecil County	87,901,600	13,534	6,494.98		6,141	7,900.89	26.40	
Carroll County General Hospital	150,950,546	21,047	7,172.13	100,465,900	15,891	6,322.27	-2.66	
Harbor Hospital Center	149,053,833	17,288	8,621.65	165,163,581	21,413	7,713.21	7.54	
Civista Medical Center	80,009,563	11,730	•	162,762,700	18,190	8,947.98	3.78	
Memorial Hospital at Easton	114,572,706	14,682	6,820.81	83,585,480	11,375	7,348.03	7.73	
Maryland General Hospital	132,625,516	15,121	7,803.82 8,770.78	127,338,515	16,140	7,889.51	1.10	
Calvert Memorial Hospital	83,867,245	12,994	6,454.28	152,319,113	15,031	10,133.61	15.54	
Northwest Hospital Center	164,858,500	20,866	7,900.81	91,338,385	13,562	6,735.08	4.35	
Baltimore Washington Medical Center	228,035,286	27,740	7,900.81 8,220.51	172,909,500	21,496	8,043.99	1.81	
G.B.M.C	320,278,533	38,288	•	242,333,905	29,258	8,282.63	0.76	
	020,270,000	30,200	8,364.96	331,769,778	37,150	8,930.62	6.76	

#### CHANGE IN NET OPERATING REVENUE(NOR) PER EIPA: EXHIBIT V-b Listed by Net Operating Revenues per EIPA

		2007			2008		% Change
Hospital	Net Operating Revenue	EIPAs	NOR Per EIPA	Net Operating Revenue	EIPAs	NOR Per EIPA	NOR Per EIPA
McCready Hospital	12,644,262	2,125	5,949.87	13,815,825	2,319	5,957.10	0.12
Howard County General Hospital	168,800,685	21,339	7,910.56	188,684,571	20,922	9,018.36	14.00
Upper Chesapeake Medical Center	147,100,687	20,240	7,267.66	170,594,201	23,768	7,177.39	-1.24
Doctors Community Hospital	146,364,589	17,568	8,331.53	148,958,890	19,267	7,731.22	-7.21
Southern Maryland Hospital Center	176,859,506	23,670	7,471.79	184,084,845	25,911	7,104.60	-4.91
Laurel Regional Hospital	71,998,722	9,478	7,596.12	77,926,214	9,766	7,979.27	5.04
Fort Washington Medical Center	36,368,033	5,566	6,534.16	38,423,441	5,928	6,481.80	-0.80
Atlantic General Hospital	55,416,100	7,390	7,498.47	64,164,500	7,259	8,839.30	17.88
Kernan Hospital	83,274,551	4,720	17,641.14	91,505,893	5,063	18,074.11	2.45
Good Samaritan Hospital	215,507,862	21,876	9,851.30	225,778,715	22,601	9,989.66	1.40
Shady Grove Adventist Hospital	241,370,380	29,503	8,181.18	263,513,488	31,064	8,482.80	3.69
University MIEMSS	137,044,000	7,839	17,482.95	132,559,245	7,801	16,992.06	-2.81
University UMCC	49,910,000	2,633	18,958.75	48,191,890	2,862	16,838.23	-11.18
All Acute Hospitals	9,982,901,465	979,544	10,191.38	10,704,338,397	1,011,171	10,586.08	3.87

## CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-a REGULATED & UNREGULATED OPERATIONS Listed by Alphabetical Order

		2007			2008				
	Regulated	Unregulated	Total	Regulated	Unregulated	Total	% Change	% Change	
Unandera?	Operating	Operating	Operating	Operating	Operating	Operating	Reg. Operating	Total Net	
Hospital	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	
All Acute Hospitals	536,175,979	-207,068,523	329,107,456	561,065,925	-290,264,092	270,801,833	4.64	-17.72	
Anne Arundel Medical Center	27,908,229	-8,707,321	19,200,908	32,064,792	-10,086,827	21,977,965	14.89	14.46	
Atlantic General Hospital	6,709,842	-5,234,045	1,475,796	9,705,883	-5,616,604	4,089,280	44.65	177.09	
Baltimore Washington Medical Center	10,950,685	-2,918,107	8,032,578	9,933,321	-2,051,168	7,882,152	-9.29	-1.87	
Bon Secours Hospital	-2,147,061	-13,205,112	-15,352,173	-3,621,073	-17,460,147	-21,081,220	-68.65	-37.32	
Braddock Hospital	11,785,798	-4,924,598	6,861,200	7,865,539	-6,106,539	1,759,000	-33.26	-74.36	
Calvert Memorial Hospital	6,792,870	-3,187,814	3,605,056	6,023,578	-4,875,653	1,147,925	-11.32	-68.16	
Carroll County General Hospital	13,441,101	-3,248,809	10,192,292	16,057,126	-5,511,855	10,545,271	19.46	3.46	
Chester River Hospital	-1,286,008	444,689	-841,319	-2,653,398	864,407	-1,788,991	-106.33	-112.64	
Civista Medical Center	-1,566,726	-457,183	-2,023,908	-6,191,544	-284,942	-6,476,486	-295.19	-220.00	
Doctors Community Hospital	7,707,601	-67,390	7,640,211	5,036,473	1,049,818	6,086,292	-34.66	-20.34	
Dorchester General Hospital	3,919,793	-1,388,407	2,531,386	1,963,896	-1,254,994	708,902	-49.90		
Fort Washington Medical Center	1,153,232	-415,164	738,068	1,519,535	-152,990	1,366,545	31.76	-72.00	
Franklin Square Hospital Center	22,662,844	-11,905,567	10,757,277	34,883,003	-14,365,974	20,517,029	53.92	85.15	
Frederick Memorial Hospital	8,424,634	-3,151,890	5,272,744	10,435,545	-8,730,188	1,705,357	23.87	90.73	
G.B.M.C	27,922,647	-15,782,047	12,140,600	15,580,843	-12,922,805	2,658,038		-67.66	
Garrett County Memorial Hospital	897,911	-401,805	496,106	-383,618	-139,617		-44.20	-78.11	
Good Samaritan Hospital	9,690,998	-2,499,994	7,191,004	13,239,669	-8,720,642	-523,235	-142.72	-205.47	
Harbor Hospital Center	2,545,440	1,798,519	4,343,959	5,832,846	826,012	4,519,027	36.62	-37.16	
Harford Memorial Hospital	2,285,106	-1,476,606	808,500	4,559,135		6,658,858	129.15	53.29	
Holy Cross Hospital	14,026,600	2,075,732	16,102,333		-641,380	3,917,755	99.52	384.57	
Howard County General Hospital	6,240,739	-1,728,634	4,512,105	35,003,468	-11,451,228	23,552,240	149.55	46.27	
Johns Hopkins Bayview Medical Center	7,498,111	-2,303,711	•	9,392,505	-4,271,660	5,120,845	50.50	13.49	
Johns Hopkins Hospital	28,123,088	7,044,024	5,194,400	9,663,237	-5,042,837	4,620,400	28.88	-11.05	
Kernan Hospital	1,062,351	-252,174	35,167,112	38,339,960	3,955,650	42,295,610	36.33	20.27	
Laurel Regional Hospital	-3,327,509	-3,519,946	810,177	3,384,005	-1,577,475	1,806,530	218.54	122.98	
Maryland General Hospital	9,020,980	-8,853,128	-6,847,455	-1,913,281	-5,055,983	-6,969,263	42.50	-1.78	
McCready Hospital	1,060,999		167,852	16,786,516	-13,977,516	2,809,000	86.08	1573.49	
Memorial Hospital at Easton	5,015,152	392,507	1,453,506	2,358,842	-624,579	1,734,263	122.32	19.32	
Memorial Hospital of Cumberland		-1,419,118	3,596,035	1,886,991	1,178,469	3,065,460	-62.37	-14.75	
Mercy Medical Center	-64,628	31,528	-33,100	1,966,456	497,744	2,464,200	3142.73	7544.71	
Montgomery General Hospital	28,964,794	-2,750,456	26,214,338	28,738,877	-1,764,823	26,974,054	-0.78	2.90	
Northwest Hospital Center	7,533,344	-2,597,344	4,936,000	8,069,133	-3,579,633	4,489,500	7.11	-9.05	
Peninsula Regional Hospital	17,048,691	-6,295,742	10,752,949	18,817,728	-6,294,532	12,523,196	10.38	16.46	
. SHENDALA NEGIONAL HUSPILAL	27,888,687	-6,334,687	21,554,000	39,011,998	-10,811,998	28,200,000	39.88	30.83	

#### CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-a REGULATED & UNREGULATED OPERATIONS Listed by Alphabetical Order

	2007				2008			
Hospital	Regulated Operating Profit/Loss	Unregulated Operating Profit/Loss	Total Operating Profit/Loss	Regulated Operating Profit/Loss	Unregulated Operating Profit/Loss	Total Operating Profit/Loss	% Change Reg. Operating Profit/Loss	% Change Total Net Profit/Loss
Prince George's Hospital Center	32,719,090	-13,938,897	18,780,193	712,347	-15,379,867	-14,667,521	-97.82	-178.10
Saint Agnes Hospital	26,111,668	-7,981,970	18,129,697	26,787,532	-15,439,962	11,347,570	2.59	-37.41
Saint Josephs Medical Center	12,598,408	-11,141,806	1,456,602	331,877	-18,335,994	-18,004,117	-97.37	-1336.04
Saint Mary's Hospital	6,803,498	516,111	7,319,609	9,062,391	-2,357,926	6,704,465	33.20	-8.40
Shady Grove Adventist Hospital	8,894,298	-6,484,825	2,409,473	7,073,375	-341,612	6,731,763	-20.47	179.39
Sinai Hospital	49,067,117	-32,141,103	16,926,013	44,196,220	-38,866,260	5,329,960	-9.93	-68.51
Southern Maryland Hospital Center	11,233,526	-4,297,461	6,936,065	13,227,591	-9,100,468	4,127,123	17.75	-40.50
Suburban Hospital	5,551,019	1,205,481	6,756,500	12,731,259	1,356,841	14,088,100	129.35	108.51
Union Hospital of Cecil County	706,200	-1,318,700	-612,500	6,818,400	-2,354,300	4,464,100	865.51	828.83
Union Memorial Hospital	19,220,341	-9,494,052	9,726,290	38,836,906	-15,645,132	23,191,774	102.06	138.44
University MIEMSS	7,640,504	-4,338,768	3,301,735	3,651,806	-4,130,170	-478,364	-52.20	-114.49
University UMCC	-906,422	137,528	-768,894	-3,738,082	-44,744	-3,782,826	-312.40	-391.98
University of Maryland Medical Center	42,206,648	-12,279,225	29,927,423	13,118,941	-10,005,363	3,113,578	-68.92	-89.60
Upper Chesapeake Medical Center	3,767,499	734,111	4,501,610	5,791,118	-2,252,313	3,538,805	53.71	-21.39
Washington Adventist Hospital	-5,211,713	-1,600,983	-6,812,697	-299,213	-604,963	-904,176	94.26	86.73
Washington County Hospital	5,883,961	-1,404,161	4,479,800	9,405,556	-1,759,456	7,646,100	59.85	70.68

### CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-b REGULATED & UNREGULATED OPERATIONS Listed by Total Operating Profit

		2007			2008			
	Regulated	Unregulated	Total	Regulated	Unregulated	Total	% Change	% Change
Hospital	Operating	Operating	Operating	Operating	Operating	Operating	Reg. Operating	Total Net
	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss	Profit/Loss
All Acute Hospitals	536,175,979	-207,068,523	329,107,456	561,065,925	-290,264,092	270,801,833	4.64	-17.72
Johns Hopkins Hospital	28,123,088	7,044,024	35,167,112	38,339,960	3,955,650	42,295,610	36.33	20.27
Peninsula Regional Hospital	27,888,687	-6,334,687	21,554,000	39,011,998	-10,811,998	28,200,000	39.88	30.83
Mercy Medical Center	28,964,794	-2,750,456	26,214,338	28,738,877	-1,764,823	26,974,054	-0.78	2.90
Holy Cross Hospital	14,026,600	2,075,732	16,102,333	35,003,468	-11,451,228	23,552,240	149.55	46.27
Union Memorial Hospital	19,220,341	-9,494,052	9,726,290	38,836,906	-15,645,132	23,191,774	102.06	138.44
Anne Arundel Medical Center	27,908,229	-8,707,321	19,200,908	32,064,792	-10,086,827	21,977,965	14.89	14.46
Franklin Square Hospital Center	22,662,844	-11,905,567	10,757,277	34,883,003	-14,365,974	20,517,029	53.92	90.73
Suburban Hospital	5,551,019	1,205,481	6,756,500	12,731,259	1,356,841	14,088,100	129.35	108.51
Northwest Hospital Center	17,048,691	-6,295,742	10,752,949	18,817,728	-6,294,532	12,523,196	10.38	16.46
Saint Agnes Hospital	26,111,668	-7,981,970	18,129,697	26,787,532	-15,439,962	11,347,570	2.59	-37.41
Carroll County General Hospital	13,441,101	-3,248,809	10,192,292	16,057,126	-5,511,855	10,545,271	19.46	3.46
Baltimore Washington Medical Center	10,950,685	-2,918,107	8,032,578	9,933,321	-2,051,168	7,882,152	-9.29	-1.87
Washington County Hospital	5,883,961	-1,404,161	4,479,800	9,405,556	-1,759,456	7,646,100	59.85	70.68
Shady Grove Adventist Hospital	8,894,298	-6,484,825	2,409,473	7,073,375	-341,612	6,731,763	-20.47	179.39
Saint Mary's Hospital	6,803,498	516,111	7,319,609	9,062,391	-2,357,926	6,704,465	33.20	-8.40
Harbor Hospital Center	2,545,440	1,798,519	4,343,959	5,832,846	826,012	6,658,858	129.15	53.29
Doctors Community Hospital	7,707,601	-67,390	7,640,211	5,036,473	1,049,818	6,086,292	-34.66	-20.34
Sinai Hospital	49,067,117	-32,141,103	16,926,013	44,196,220	-38,866,260	5,329,960	-9.93	-68.51
Howard County General Hospital	6,240,739	-1,728,634	4,512,105	9,392,505	-4,271,660	5,120,845	50.50	13.49
Johns Hopkins Bayview Medical Center	7,498,111	-2,303,711	5,194,400	9,663,237	-5,042,837	4,620,400	28.88	-11.05
Good Samaritan Hospital	9,690,998	-2,499,994	7,191,004	13,239,669	-8,720,642	4,519,027	36.62	-37.16
Montgomery General Hospital	7,533,344	-2,597,344	4,936,000	8,069,133	-3,579,633	4,489,500	7.11	-9.05
Union Hospital of Cecil County	706,200	-1,318,700	-612,500	6,818,400	-2,354,300	4,464,100	865.51	828.83
Southern Maryland Hospital Center	11,233,526	-4,297,461	6,936,065	13,227,591	-9,100,468	4,127,123	17.75	-40.50
Atlantic General Hospital	6,709,842	-5,234,045	1,475,796	9,705,883	-5,616,604	4,089,280	44.65	177.09
Harford Memorial Hospital	2,285,106	-1,476,606	808,500	4,559,135	-641,380	3,917,755	99.52	384.57
Upper Chesapeake Medical Center	3,767,499	734,111	4,501,610	5,791,118	-2,252,313	3,538,805	53.71	-21.39
University of Maryland Medical Center	42,206,648	-12,279,225	29,927,423	13,118,941	-10,005,363	3,113,578	-68.92	-89.60
Memorial Hospital at Easton	5,015,152	-1,419,118	3,596,035	1,886,991	1,178,469	3,065,460	-62.37	-14.75
Maryland General Hospital	9,020,980	-8,853,128	167,852	16,786,516	-13,977,516	2,809,000	86.08	1573.49
G.B.M.C	27,922,647	-15,782,047	12,140,600	15,580,843	-12,922,805	2,658,038	-44.20	-78.11
Memorial Hospital of Cumberland	-64,628	31,528	-33,100	1,966,456	497,744	2,464,200	3142.73	-76.11 7544.71
Kernan Hospital	1,062,351	-252,174	810,177	3,384,005	-1,577,475	1,806,530	218.54	122.98
					,	.,,	210.04	122.90

#### CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-b REGULATED & UNREGULATED OPERATIONS Listed by Total Operating Profit

		2007			2008			
Hospital	Regulated Operating Profit/Loss	Unregulated Operating Profit/Loss	Total Operating Profit/Loss	Regulated Operating Profit/Loss	Unregulated Operating Profit/Loss	Total Operating Profit/Loss	% Change Reg. Operating Profit/Loss	% Change Total Net Profit/Loss
Braddock Hospital	11,785,798	-4,924,598	6,861,200	7,865,539	-6,106,539	1,759,000	-33.26	-74.36
McCready Hospital	1,060,999	392,507	1,453,506	2,358,842	-624,579	1,734,263	122.32	19.32
Frederick Memorial Hospital	8,424,634	-3,151,890	5,272,744	10,435,545	-8,730,188	1,705,357	23.87	-67.66
Fort Washington Medical Center	1,153,232	-415,164	738,068	1,519,535	-152,990	1,366,545	31.76	85.15
Calvert Memorial Hospital	6,792,870	-3,187,814	3,605,056	6,023,578	-4,875,653	1,147,925	-11.32	-68.16
Dorchester General Hospital	3,919,793	-1,388,407	2,531,386	1,963,896	-1,254,994	708,902	-49.90	-72.00
University MIEMSS	7,640,504	-4,338,768	3,301,735	3,651,806	-4,130,170	-478,364	-52.20	-114.49
Garrett County Memorial Hospital	897,911	-401,805	496,106	-383,618	-139,617	-523,235	-142.72	-205.47
Washington Adventist Hospital	-5,211,713	-1,600,983	-6,812,697	-299,213	-604,963	-904,176	94.26	86.73
Chester River Hospital	-1,286,008	444,689	-841,319	-2,653,398	864,407	-1,788,991	-106.33	-112.64
University UMCC	-906,422	137,528	-768,894	-3,738,082	-44,744	-3,782,826	-312.40	-391.98
Civista Medical Center	-1,566,726	-457,183	-2,023,908	-6,191,544	-284,942	-6,476,486	-295.19	-220.00
Laurel Regional Hospital	-3,327,509	-3,519,946	-6,847,455	-1,913,281	-5,055,983	-6,969,263	42.50	-1.78
Prince George's Hospital Center	32,719,090	-13,938,897	18,780,193	712,347	-15,379,867	-14,667,521	-97.82	-178.10
Saint Josephs Medical Center	12,598,408	-11,141,806	1,456,602	331,877	-18,335,994	-18,004,117	-97.37	-1336.04
Bon Secours Hospital	-2,147,061	-13,205,112	-15,352,173	-3,621,073	-17,460,147	-21,081,220	-68.65	-37.32

#### TOTAL EXCESS PROFIT/LOSS : EXHIBIT VII-a Listed by Alphabetical Order

Hospital	2007 Excess Profit/Loss	2008 Excess Profit/Loss	% Change in Excess Profit/Loss
All Acute Hospitals	582,490,383	157,454,866	-72.97
Anne Arundel Medical Center	40,757,908	13,023,965	-68.05
Atlantic General Hospital	2,746,498	5,294,040	92.76
Baltimore Washington Medical Center	11,165,578	8,806,152	-21.13
Bon Secours Hospital	-14,943,962	-22,177,999	-48.41
Braddock Hospital	8,605,700	3,579,600	-58.40
Calvert Memorial Hospital	5,296,027	3,294,916	-37.79
Carroll County General Hospital	17,954,155	11,640,271	-35.17
Chester River Hospital	-484,982	453,503	193.51
Civista Medical Center	-1,321,347	-5,445,711	-312.13
Doctors Community Hospital	4,834,810	-4,703,484	-197.28
Dorchester General Hospital	2,911,258	709,059	-75.64
Fort Washington Medical Center	754,287	1,376,900	82.54
Franklin Square Hospital Center	10,939,037	20,823,842	90.36
Frederick Memorial Hospital	14,270,165	-7,655,432	-153.65
G.B.M.C	17,053,500	4,349,371	-74.50
Garrett County Memorial Hospital	890,655	573,525	-35.61
Good Samaritan Hospital	9,918,326	7,762,782	-21.73
Harbor Hospital Center	4,995,820	7,029,486	40.71
Harford Memorial Hospital	4,775,500	-14,843,245	-410,82
Holy Cross Hospital	26,966,624	20,591,015	-23.64
Howard County General Hospital	6,819,167	3,500,003	-48.67
Johns Hopkins Bayview Medical Center	7,235,400	1,424,400	-80.31
Johns Hopkins Hospital	60,618,695	69,647,886	14.90
Kernan Hospital	1,688,177	2,551,530	51.14
Laurel Regional Hospital	-5,861,736	-6,702,002	-14.33
Maryland General Hospital	1,782,852	3,698,000	107.42
McCready Hospital	1,574,466	1,955,581	24.21

#### TOTAL EXCESS PROFIT/LOSS : EXHIBIT VII-a Listed by Alphabetical Order

	2007	2008	% Change in Excess
Hospital	Profit/Loss	Profit/Loss	Profit/Loss
Memorial Hospital at Easton	8,207,172	2,455,633	-70.08
Memorial Hospital of Cumberland	2,513,300	4,980,800	98.18
Mercy Medical Center	31,260,338	20,083,054	-35.76
Montgomery General Hospital	7,268,400	348,100	-95.21
Northwest Hospital Center	26,378,949	6,548,196	-75.18
Peninsula Regional Hospital	32,917,000	38,306,000	16.37
Prince George's Hospital Center	19,808,529	3,211,919	-83.79
Saint Agnes Hospital	48,938,310	12,628,017	-74.20
Saint Josephs Medical Center	10,149,395	-11,734,613	-215.62
Saint Mary's Hospital	9,097,011	7,600,949	-16.45
Shady Grove Adventist Hospital	4,888,947	2,433,859	-50.22
Sinai Hospital	50,609,013	-14,912,040	-129.47
Southern Maryland Hospital Center	8,082,441	4,776,075	-40.91
Suburban Hospital	7,692,500	14,352,000	86.57
Union Hospital of Cecil County	4,265,900	11,778,700	176.11
Union Memorial Hospital	24,017,013	21,767,075	-9.37
University MIEMSS	5,267,735	1,487,636	-71.76
University UMCC	37,106	-2,972,826	-8111.72
University of Maryland Medical Center	38,987,423	-56,231,422	-244.23
Upper Chesapeake Medical Center	-1,813,390	-46,197,195	-2447.56
Washington Adventist Hospital	-4,476,674	-2,430,705	45.70
Washington County Hospital	6,451,400	8,617,700	33.58
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#### TOTAL EXCESS PROFIT/LOSS : EXHIBIT VII-b Listed by Excess Profit/Loss

	2007	2008	% Change in
	Excess	Excess	Excess
Hospital	Profit/Loss	Profit/Loss	Profit/Loss
All Acute Hospitals	582,490,383	157,454,866	-72.97
Johns Hopkins Hospital	60,618,695	69,647,886	14.90
Peninsula Regional Hospital	32,917,000	38,306,000	16.37
Union Memorial Hospital	24,017,013	21,767,075	-9.37
Franklin Square Hospital Center	10,939,037	20,823,842	90.36
Holy Cross Hospital	26,966,624	20,591,015	-23.64
Mercy Medical Center	31,260,338	20,083,054	-35.76
Suburban Hospital	7,692,500	14,352,000	86.57
Anne Arundel Medical Center	40,757,908	13,023,965	-68.05
Saint Agnes Hospital	48,938,310	12,628,017	-74.20
Union Hospital of Cecil County	4,265,900	11,778,700	176.11
Carroll County General Hospital	17,954,155	11,640,271	-35.17
Baltimore Washington Medical Center	11,165,578	8,806,152	-21.13
Washington County Hospital	6,451,400	8,617,700	33.58
Good Samaritan Hospital	9,918,326	7,762,782	-21.73
Saint Mary's Hospital	9,097,011	7,600,949	-16.45
Harbor Hospital Center	4,995,820	7,029,486	40.71
Northwest Hospital Center	26,378,949	6,548,196	-75.18
Atlantic General Hospital	2,746,498	5,294,040	92.76
Memorial Hospital of Cumberland	2,513,300	4,980,800	98.18
Southern Maryland Hospital Center	8,082,441	4,776,075	-40.91
G.B.M.C	17,053,500	4,349,371	-74.50
Maryland General Hospital	1,782,852	3,698,000	107.42
Braddock Hospital	8,605,700	3,579,600	-58.40
Howard County General Hospital	6,819,167	3,500,003	-48.67
Calvert Memorial Hospital	5,296,027	3,294,916	-37.79
Prince George's Hospital Center	19,808,529	3,211,919	-83.79
Kernan Hospital	1,688,177	2,551,530	51.14
Memorial Hospital at Easton	8,207,172	2,455,633	-70.08

TOTAL EXCESS PROFIT/LOSS : EXHIBIT VII-b Listed by Excess Profit/Loss

Hospital	2007 Excess Profit/Loss	2008 Excess Profit/Loss	% Change in Excess Profit/Loss
Shady Grove Adventist Hospital	4,888,947	2,433,859	-50.22
McCready Hospital	1,574,466	1,955,581	24.21
University MIEMSS	5,267,735	1,487,636	-71.76
Johns Hopkins Bayview Medical Center	7,235,400	1,424,400	-80.31
Fort Washington Medical Center	754,287	1,376,900	82.54
Dorchester General Hospital	2,911,258	709,059	-75.64
Garrett County Memorial Hospital	890,655	573,525	-35.61
Chester River Hospital	-484,982	453,503	193.51
Montgomery General Hospital	7,268,400	348,100	-95.21
Washington Adventist Hospital	-4,476,674	-2,430,705	45.70
University UMCC	37,106	-2,972,826	-8111.72
Doctors Community Hospital	4,834,810	-4,703,484	-197.28
Civista Medical Center	-1,321,347	-5,445,711	-312.13
Laurel Regional Hospital	-5,861,736	-6,702,002	-14.33
Frederick Memorial Hospital	14,270,165	-7,655,432	-153.65
Saint Josephs Medical Center	10,149,395	-11,734,613	-215.62
Harford Memorial Hospital	4,775,500	-14,843,245	-410.82
Sinai Hospital	50,609,013	-14,912,040	-129.47
Bon Secours Hospital	-14,943,962	-22,177,999	-48.41
Upper Chesapeake Medical Center	-1,813,390	-46,197,195	-2447.56
University of Maryland Medical Center	38,987,423	-56,231,422	-244.23
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#### **ACUTE HOSPITALS TOTAL:**

FISCAL YEAR ENDING	Year 2008	Year 2007	Year 2006
Gross Patient Revenue:			
Regulated Services	12,357,637,229	11,502,492,521	10,580,421,151
Unregulated Services	1,293,587,454	1,170,603,808	1,076,101,490
Total	13,651,224,683	12,673,096,329	11,656,522,641
Net Patient Revenue:	, , ,	,,	,
Regulated Services	10,559,199,171	9,833,602,955	9,086,966,559
Unregulated Services	665,302,388	625,938,528	598,141,119
Total Total	11,224,501,559	10,459,541,483	9,685,107,678
Other Operating Revenue:	,—— . , — — . , — — —	,,	-,,,
Regulated Services	145,139,226	149,298,510	116,785,377
Unregulated Services	300,642,001	305,458,831	209,127,583
Total	445,781,227	454,757,341	325,912,960
Net Operating Revenue(NOR)	• •		
Regulated Services	10,704,338,397	9,982,901,465	9,203,751,936
Unregulated Services	965,944,389	931,397,459	807,268,702
Total	11,670,282,786	10,914,298,924	10,011,020,638
Total Operating Expenses:	, ,		, , ,
Regulated Services	10,143,272,472	9,446,725,486	8,742,242,743
Total	11,399,480,954	10,585,191,368	9,737,651,198
Equivalent Inpatient ADMs (EIPA):	.,,,,		5,,55.,
Regulated Services	1,011,171	979,544	962,564
Total	1,083,395	1,050,037	1,034,447
NPR per EIPA	,,	.,,	,,== ,,
Regulated Services	10,442.55	10,038.96	9,440.38
Total	10,360.49	9,961.12	9,362.59
NOR per EIPA	•	-,	-,
Regulated Services	10,586.08	10,191.38	9,561.70
Total	10,771.96	10,394.20	9,677.65
Operating Expenses per EIPA	•	•	-,
Regulated Services	10,031.21	9,644.00	9,082.25
Total	10,522.00	10,080.78	9,413.39
Net Operating Profit (Loss):	·	AT .	,
Regulated Services	561,065,925	536,175,979	461,509,193
Unregulated Services	(290,264,092)	(207,068,523)	(188,139,753)
Total	270,801,833	329,107,456	273,369,440
Total Non-Operating Profit (Loss):	(113,346,967)	253,382,927	189,992,825
Non-Operating Revenue	11,087,375	274,824,675	190,162,872
Non-Operating Expense	124,434,342	21,441,748	170,047
Total Excess Profit	157,454,866	582,490,383	463,362,265
% Change in NPR per EIPA - Regulated	4.02	6.34	5.39
% Change in NOR per EIPA - Regulated	3.87	6.59	5.51
% Change in Operating Expense per EIPA - R	4.02	6.19	5.39
% Change in Net Operating Profit - Regulated	4.64	16.18	11.15
% Net Operating Profit of Regulated NOR	5.24	5.37	5.01
% Change in Net Operating Profit- Total	(17.72)	20.39	1.58
% Net Total Operating Proft of Total NOR	2.32	3.02	2.73
70 Net Total Operating Flott of Total NON	2.32	3.UZ	2.10
% Change in Total Excess Profit	(72.97)	25.71	25.69

Anne Arundel Medical Center			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	361,340,400	325,941,900	298,002,100
Unregulated Services	23,114,909	18,499,513	15,121,938
TOTAL	384,455,309	344,441,413	313,124,038
Net Patient Revenue(NPR):			
Regulated Services	322,026,051	291,589,361	264,537,118
Unregulated Services	9,627,116	9,033,987	8,200,811
TOTAL	331,653,167	300,623,348	272,737,929
Other Operating Revenue:			
Regulated Services	7,471,808	8,749,790	4,832,078
Unregulated Services TOTAL	14,516,990	13,716,810	13,138,422
Net Operating Revenue(NOR)	21,988,798	22,466,600	17,970,500
Regulated Services	329,497,859	300,339,151	260 260 400
Unegulated Services	24,144,106	22,750,797	269,369,196 21,339,233
Total	353,641,965	323,089,948	290,708,429
Total Operating Expenses:	000,011,000	020,000,040	250,700,425
Regulated Services	297,433,067	272,430,922	246,963,995
Total	331,664,000	303,889,040	277,727,000
Equivalent Inpatient ADMs(EIPA):	, ,	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Regulated Services	35,227	34,558	33,741
Total	35,910	34,803	34,222
NPR per EIPA :			
Regulated Services	9,141.39	8,437.68	7,840.22
Total	9,235.55	8,637.78	7,969.56
NOR per EIPA :			
Regulated Services	9,353.49	8,690.87	7,983.43
Total	9,847.88	9,283.31	8,494.67
Operating Expenses per EIPA :	0 440 00	7 000 00	7 0/0 /0
Regulated Services Total	8,443.26	7,883.30	7,319.40
Net Operating Profit(Loss):	9,235.86	8,731.61	8,115.35
Regulated Services	32,064,792	27,908,229	22,405,201
Unegulated Services	-10,086,827	-8,707,321	-9,423,772
Total	21,977,965	19,200,908	12,981,429
	<b>, ,</b>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. 2,00., .20
Total Non-Operating Profit(Loss):	-8,954,000	21,557,000	11,775,000
Non-Operating Revenue	-8,954,000	21,557,000	11,775,000
Non-Operating Expenses	0	0	0
Total Excess Profit	13,023,965	40,757,908	24,756,429
% Change in NPR per EIPA - Regulated	8.34	7.62	9.25
% Change in NOR per EIPA - Regulated	7.62	8.86	8.99
% Change in Oper. Expense per EIPA- Regulated	7.10	7.70	10.81
% Change in Net Operating Profit- Regulated	14.89	24.56	-10.79
% Net Operating Profit of Regulated NOR	9.73	9.29	8.32
% Change in Net Operating Profit- Total	14.46	47.91	-23.02
% Net Total Operating Profit of Total NOR	6.21	5.94	4.47
% Change in Total Excess Profit	-68.05	64.64	-0.58
% Total Excess Profit of Total Revenue	3.78	11.83	8.18

Atlantic General Hospital	200		
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			•••••
Regulated Services	73,435,000	63,648,000	54,654,300
Unregulated Services	11,391,230	10,911,875	7,663,836
TOTAL	84,826,230	74,559,875	62,318,136
Net Patient Revenue(NPR):		, ,	,,
Regulated Services	64,089,800	55,389,500	47,647,800
Unregulated Services	7,381,030	6,811,675	4,793,936
TOTAL	71,470,830	62,201,175	52,441,736
Other Operating Revenue:	• •		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Regulated Services	74,700	26,600	25,000
Unregulated Services	383,500	322,000	351,300
TOTAL	458,200	348,600	376,300
Net Operating Revenue(NOR)	,	•	,
Regulated Services	64,164,500	55,416,100	47,672,800
Unegulated Services	7,764,530	7,133,675	5,145,236
Total	71,929,030	62,549,775	52,818,036
Total Operating Expenses:	,,	,,	0_,010,000
Regulated Services	54,458,617	48,706,258	44,455,135
Total	67,839,750	61,073,979	53,713,102
Equivalent Inpatient ADMs(EIPA):	,,	,,,	00,7.10,102
Regulated Services	7,259	7,390	6,622
Total	8,385	8,657	7,550
NPR per EIPA :	,	-,	.,000
Regulated Services	8,829.01	7,494.87	7,195.85
Total	8,523.64	7,184.80	6,945.86
NOR per EIPA :	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0,010100
Regulated Services	8,839.30	7,498.47	7,199.62
Total	8,578.28	7,225.07	6,995.70
Operating Expenses per EIPA :	.,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0,000.70
Regulated Services	7,502.22	6,590.55	6,713.69
Total	8,090.59	7,054.60	7,114.25
Net Operating Profit(Loss):	.,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	7,111120
Regulated Services	9,705,883	6,709,842	3,217,665
Unegulated Services	-5,616,604	-5,234,045	-4,112,731
Total	4,089,280	1,475,796	-895,066
	.,,	.,,	000,000
Total Non-Operating Profit(Loss):	1,204,760	1,270,702	1,895,766
Non-Operating Revenue	1,269,914	1,331,977	1,942,902
Non-Operating Expenses	65,154	61,275	47,136
, , ,	:1	.,	,
Total Excess Profit	5,294,040	2,746,498	1,000,700
% Change in NPR per EIPA - Regulated	17.80	4.16	6.40
% Change in NOR per EIPA - Regulated	17.88		6.13
% Change in Oper. Expense per EIPA- Regulated	13.83	4.15	6.11
% Change in Net Operating Profit- Regulated	44.65	-1.83	7.81
o onange in her operacing riviti- negulated	44.00	108.53	-10.12
% Net Operating Profit of Regulated NOR	15.13	12.11	6.75
% Change in Net Operating Profit- Total	177.09	264.88	-206.89
% Net Total Operating Profit of Total NOR	5.69	2.36	-1.69
% Change in Total Excess Profit	92.76	174.46	-22.89
% Total Excess Profit of Total Revenue	7.23	4.30	
2 TOTAL ENGAGE FLOTTE OF LOCAL HEACHING	7.20	4.30	1.83

	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	284,240,600	265,318,900	239,891,800
Unregulated Services	24,259,477	6,500,878	27,746,650
TOTAL	308,500,077	271,819,778	267,638,450
Net Patient Revenue(NPR):	.,,.	,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Regulated Services	241,660,282	226,959,100	208,207,964
Unregulated Services	8,363,092	6,500,878	8,017,087
TOTAL	250,023,374	233,459,978	216,225,051
Other Operating Revenue:		• •	, ,,,,,
Regulated Services	673,623	1,076,186	861,126
Unregulated Services	1,606,411	1,603,814	1,030,874
TOTAL	2,280,034	2,680,000	1,892,000
Net Operating Revenue(NOR)			
Regulated Services	242,333,905	228,035,286	209,069,090
Unegulated Services	9,969,503	8,104,692	9,047,961
Total	252,303,408	236,139,978	218,117,051
Total Operating Expenses:		, ,	
Regulated Services	232,400,584	217,084,601	196,842,122
Total	244,421,256	228,107,400	208,745,600
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	29,258	27,740	27,010
Total	31,755	28,419	30,134
NPR per EIPA :			
Regulated Services	8,259.61	8,181.71	7,708.69
Total	7,873.46	8,214.79	7,175.57
NOR per EIPA :			
Regulated Services	8,282.63	8,220.51	7,740.57
Total	7,945.26	8,309.09	7,238.35
Operating Expenses per EIPA :			
Regulated Services	7,943.12	7,825.75	7,287.88
Total	7,697.04	8,026.45	6,927.36
Net Operating Profit(Loss):			
Regulated Services	9,933,321	10,950,685	12,226,968
Unegulated Services	-2,051,168	-2,918,107	-2,855,517
Total	7,882,152	8,032,578	9,371,451
Total Non-Operating Profit(Loss):	924,000	3,133,000	250,000
Non-Operating Revenue	924,000	3,133,000	250,000
Non-Operating Expenses	0	0	0
Total Excess Profit	8,806,152	11,165,578	9,621,451
& Change in NPR per EIPA - Regulated	0.95	6.14	5.35
Change in NOR per EIPA - Regulated	0.76	6.20	5.33
Change in Oper. Expense per EIPA- Regulated	1.50	7.38	6.18
Change in Net Operating Profit- Regulated	-9.29	-10.44	-4.53
ы Net Operating Profit of Regulated NOR	4.10	4.80	5.85
Change in Net Operating Profit- Total	-1.87	-14.29	6.99
6 Net Total Operating Profit of Total NOR	3.12	3.40	4.30
6 Change in Total Excess Profit	-21.13	16.05	-25.50
Ollande Til Locat Evocoo LLOLTE	-21.13	10.05	-25.50

Bon Secours Hospital			
FISCAL YEAR ENDING	August 2008	August 2007	August 2006
Gross Patient Revenue:			
Regulated Services	102,178,500	100,364,100	93,951,300
Unregulated Services	26,780,231	27,340,096	26,554,612
TOTAL	128,958,731	127,704,196	120,505,912
Net Patient Revenue(NPR):		• •	, ,
Regulated Services	79,785,576	77,777,341	77,564,988
Unregulated Services	8,028,169	9,851,849	14,047,612
TOTAL	87,813,745	87,629,190	91,612,600
Other Operating Revenue:			
Regulated Services	221,092	620,447	-207,700
Unregulated Services	5,717,012	5,477,938	5,932,000
TOTAL	5,938,104	6,098,385	5,724,300
Net Operating Revenue(NOR)			
Regulated Services	80,006,668	78,397,788	77,357,288
Unegulated Services	13,745,181	15,329,787	19,979,612
Total	93,751,849	93,727,574	97,336,900
Total Operating Expenses:			. ,
Regulated Services	83,627,741	80,544,848	75,902,602
Total	114,833,069	109,079,748	99,122,000
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	9,539	10,039	9,765
Total	12,021	12,525	12,524
NPR per EIPA :			•
Regulated Services	8,364.19	7,747.18	7,943.53
Total	7,305.19	6,996.24	7,314.71
NOR per EIPA :			
Regulated Services	8,387.37	7,808.98	7,922.26
Total	7,799.18	7,483.13	7,771.77
Operating Expenses per EIPA:			
Regulated Services	8,766.98	8,022.85	7,773.28
Total	9,552.92	8,708.83	7,914.29
Net Operating Profit(Loss):			
Regulated Services	-3,621,073	-2,147,061	1,454,686
Unegulated Services	-17,460,147	-13,205,112	-3,239,786
Total	-21,081,220	-15,352,173	-1,785,100
Total Non-Operating Profit(Loss):	-1,096,779	408,211	1,021,100
Non-Operating Revenue	-822,868	408,211	312,400
Non-Operating Expenses	273,911	0	-708,700
Total Excess Profit	-22,177,999	-14,943,962	-764,000
% Change in NPR per EIPA - Regulated	7.96	-2.47	1.96
% Change in NOR per EIPA - Regulated	7.41	-1.43	1.50
% Change in Oper. Expense per EIPA- Regulated	9.28	3.21	6.59
% Change in Net Operating Profit- Regulated	-68.65	-247.60	-70.42
% Net Operating Profit of Regulated NOR	-4.53	-2.74	1.88
% Change in Net Operating Profit- Total	-37.32	-760.02	-299.33
% Net Total Operating Profit of Total NOR	-22.49	-16.38	-1.83
% Change in Total Excess Profit	-48.41	-1,856.02	-268.92
% Total Excess Profit of Total Revenue	-23.87	-15.87	-0.78

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	153,946,000	144,555,000	129,680,100
Unregulated Services	17,439,100	17,203,200	12,544,100
TOTAL	171,385,100	161,758,200	142,224,200
Net Patient Revenue(NPR):			, ,
Regulated Services	132,321,300	126,118,600	113,308,800
Unregulated Services	13,344,200	12,853,700	7,617,500
TOTAL	145,665,500	138,972,300	120,926,300
Other Operating Revenue:			
Regulated Services	100	104,700	-612,600
Unregulated Services	1,355,800	1,553,800	1,875,500
TOTAL	1,355,900	1,658,500	1,262,900
Net Operating Revenue(NOR)			
Regulated Services	132,321,400	126,223,300	112,696,200
Unegulated Services	14,700,000	14,407,500	9,493,000
Total	147,021,400	140,630,800	122,189,200
Total Operating Expenses:			
Regulated Services	124,455,861	114,437,502	108,212,490
Total	145,262,400	133,769,600	120,031,896
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	17,703	16,773	15,988
Total	18,257	17,942	17,852
NPR per EIPA :			
Regulated Services	7,474.30	7,519.24	7,087.01
Total	7,978.64	7,745.48	6,773.78
NOR per EIPA :			
Regulated Services	7,474.31	7,525.48	7,048.69
Total	8,052.91	7,837.92	6,844.52
Operating Expenses per EIPA :			
Regulated Services	7,030.02	6,822.80	6,768.25
Total	7,956.56	7,455.51	6,723.68
Net Operating Profit(Loss):			
Regulated Services	7,865,539	11,785,798	4,483,710
Unegulated Services	-6,106,539	-4,924,598	-2,326,406
Total	1,759,000	6,861,200	2,157,304
otal Non-Operating Profit(Loss):	1,820,600	1,744,500	2,525,000
Non-Operating Revenue	1,820,600	1,744,500	2,525,000
Non-Operating Expenses	0	0	0
otal Excess Profit	3,579,600	8,605,700	4,682,304
: Change in NPR per EIPA - Regulated	-0.60	6.10	5.63
Change in NOR per EIPA - Regulated	-0.68	6.76	5.06
Change in Oper. Expense per EIPA- Regulated	3.04	0.81	7.48
Change in Net Operating Profit- Regulated	-33.26	162.86	-27.10
Net Operating Profit of Regulated NOR	5.94	0.24	2.00
Change in Net Operating Profit- Total	-74.36	9.34	3.98
Net Total Operating Profit of Total NOR		218.05	-19.29
Change in Total Excess Profit	1.20 -58.40	4.88 83.79	1.77 36.94
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FISCAL YEAR 2006 TO 2008 Page 6

Calvert Memorial Hospital FISCAL YEAR ENDING June 2008 June 2007 June 2006 ---------------Gross Patient Revenue: Regulated Services 102,346,100 94,108,300 88,535,500 Unregulated Services 17,422,425 17,580,475 12,841,114 TOTAL 119,768,525 111,688,775 101,376,614 Net Patient Revenue(NPR): Regulated Services 89,356,335 81,903,286 76,892,865 Unregulated Services 11,493,515 12,151,767 8,224,870 100,849,850 TOTAL 94,055,053 85,117,735 Other Operating Revenue: 1,963,959 1,982,050 Regulated Services 1,143,434 1,861,904 Unregulated Services 1,532,553 718,622 **TOTAL** 3,843,954 3,496,512 1,862,056 Net Operating Revenue(NOR) Regulated Services 91,338,385 83,867,245 78,036,299 Unegulated Services 13,355,419 13,684,320 8,943,493 Total 104,693,804 97,551,565 86,979,791 Total Operating Expenses: Regulated Services 85,314,807 77,074,375 71,818,559 103,545,879 93,946,509 Total 82,157,128 Equivalent Inpatient ADMs(EIPA): Regulated Services 13,562 12,994 12,636 Total 15,652 15,263 14,392 NPR per EIPA : 6,303.13 Regulated Services 6,588.93 6,085.28 Total 6,443.16 6,162.22 5,914.13 NOR per EIPA : Regulated Services 6,735.08 6,454.28 6,175.77 6,688.75 6,391.30 6,043.51 Operating Expenses per EIPA: Regulated Services 6,290.91 5,931.51 5,683.70 Total 6,615.41 6,155.11 5,708.42 Net Operating Profit(Loss): Regulated Services 6,023,578 6,792,870 6,217,739 -1,395,076 Unegulated Services -4,875,653 -3,187,814 Total 1,147,925 3,605,056 4,822,663 Total Non-Operating Profit(Loss): 2,146,991 1,690,971 473,379 Non-Operating Revenue 2,146,991 1,952,071 473,379 Non-Operating Expenses 261,100 Total Excess Profit 3,294,916 5,296,027 5,296,042 % Change in NPR per EIPA - Regulated 4.53 3.58 13.55 % Change in NOR per EIPA - Regulated 4.35 4.51 13.36 % Change in Oper. Expense per EIPA- Regulated 6.06 4.36 14.05 % Change in Net Operating Profit- Regulated -11.32 9.25 3.90 % Net Operating Profit of Regulated NOR 6.59 8.10 7.97 % Change in Net Operating Profit- Total -68.16 -25.25 -15.55 % Net Total Operating Profit of Total NOR 1.10 3.70 5.54 % Change in Total Excess Profit -37.79 -0.00 -12.86

3.08

5.32

6.06

% Total Excess Profit of Total Revenue

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	186,262,700	169,471,500	153,454,534
Unregulated Services	51,808,089	69,425,600	18,689,982
TOTAL	238,070,789	238,897,100	172,144,516
Net Patient Revenue(NPR):			
Regulated Services	163,557,665	149,708,066	135,584,542
Unregulated Services	43,060,055	39,345,821	12,206,300
TOTAL	206,617,720	189,053,887	147,790,842
Other Operating Revenue:			
Regulated Services	1,605,916	1,242,480	1,042,786
Unregulated Services	14,391,389	14,027,601	511,559
TOTAL	15,997,305	15,270,081	1,554,345
Net Operating Revenue(NOR)			
Regulated Services	165,163,581	150,950,546	136,627,328
Unegulated Services	57,451,444	53,373,422	12,717,859
Total	222,615,025	204,323,968	149,345,187
Total Operating Expenses:			
Regulated Services	149,106,455	137,509,445	126,069,587
Total	212,069,754	194,131,676	142,451,014
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	21,413	21,047	19,797
Total	27,369	29,669	22,208
NPR per EIPA :			_
Regulated Services	7,638.22	7,113.09	6,848.69
Total	7,549.33	6,372.13	6,654.75
NOR per EIPA :			
Regulated Services	7,713.21	7,172.13	6,901.37
Total	8,133.84	6,886.82	6,724.74
Operating Expenses per EIPA:	0.000.04		
Regulated Services	6,963.34	6,533.50	6,368.07
Total	7,748.54	6,543.28	6,414.31
Net Operating Profit(Loss):	10 057 100	40 444 404	40 555 744
Regulated Services	16,057,126	13,441,101	10,557,741
Unegulated Services	-5,511,855	-3,248,809	-3,663,568
Total	10,545,271	10,192,292	6,894,173
Total Non-Operating Profit(Loss):	1,095,000	7,761,863	5,924,637
Non-Operating Revenue	6,469,800	11,987,863	5,924,637
Non-Operating Expenses	5,374,800	4,226,000	0
Total Excess Profit	11,640,271	17,954,155	12,818,810
% Change in NPR per EIPA - Regulated	7 20	2 06	0.50
% Change in NOR per EIPA - Regulated % Change in NOR per EIPA - Regulated	7.38 7.54	3.86 3.92	9.58
% Change in Oper. Expense per EIPA- Regulated	7.54 6.58	2.60	9.08 8.24
% Change in Net Operating Profit- Regulated	19.46	27.31	24.36
% Net Operating Profit of Regulated NOR	9.72	8.00	7 70
•		8.90	7.73
% Change in Net Operating Profit - Total	3.46	47.84	34.21
% Net Total Operating Profit of Total NOR	4.74	4.99	4.62
% Change in Total Excess Profit	-35.17	40.06	106.39
% Total Excess Profit of Total Revenue	5.08	8.30	8.26

Chester River Hospital				
	June 2008		June 2006	
Gross Patient Revenue:				
Regulated Services	55,440,200	57,015,700	52,086,800	
Unregulated Services	2,274,172	1,743,189	1,393,013	
TOTAL	57,714,372	58,758,889	53,479,813	
Net Patient Revenue(NPR):			•	
Regulated Services	44,720,120	47,776,943	45,257,496	
Unregulated Services	1,300,585	871,594	696,507	
TOTAL	46,020,706	48,648,538	45,954,003	
Other Operating Revenue:				
Regulated Services	3,798,163	455,981	416,735	
Unregulated Services	470,247	385,394	304,357	
TOTAL	4,268,410	841,375	721,092	
Net Operating Revenue(NOR)				
Regulated Services	48,518,284	48,232,924	45,674,231	
Unegulated Services	1,770,832	1,256,988	1,000,864	
Total	50,289,116	49,489,913	46,675,095	
Total Operating Expenses:				
Regulated Services	51,171,682	49,518,932	45,405,900	
Total	52,078,107	50,331,232	46,078,600	
Equivalent Inpatient ADMs(EIPA):				
Regulated Services	6,141	7,716	6,896	
Total	6,373	7,916	6,945	
NPR per EIPA :				
Regulated Services	7,282.38	6,191.55	6,563.26	
Total	7,221.57	6,145.48	6,617.18	
NOR per EIPA :				
Regulated Services	7,900.89	6,250.64	6,623.69	
Total	7,891.37	6,251.76	6,721.01	
Operating Expenses per EIPA :				
Regulated Services	8,332.98	6,417.30	6,584.78	
Total	8,172.09	6,358.04	6,635.12	
Net Operating Profit(Loss):				
Regulated Services	-2,653,398	-1,286,008	268,300	
Unegulated Services	864,407	444,689	328,200	
Total	-1,788,991	-841,319	596,500	
Total Non-Operating Profit(Loss):	2,242,494	356,337	365,700	
Non-Operating Revenue	2,328,859	356,337	365,700	
Non-Operating Expenses	86,365	0	0	
Total Excess Profit	453,503	-484,982	962,100	
& Change in NPR per EIPA - Regulated	17.62	-5.66	10.71	
Change in NOR per EIPA - Regulated	26.40	-5.63	10.94	
Change in Oper. Expense per EIPA- Regulated	29.85	-2.54	-0.98	
Change in Net Operating Profit- Regulated	-106.33	-579.32	106.09	
⊾ Net Operating Profit of Regulated NOR	-5.47	-2.67	0.59	
Change in Net Operating Profit- Total	-112.64	-241.04	114.54	
Net Total Operating Profit of Total NOR	-3.56	-1.70	1.28	
Change in Total Excess Profit	193.51	-150.41	128.90	
	100101	- 150.71	120.00	

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			•••••••••••
Regulated Services	100,064,600	91,365,800	80,852,800
Unregulated Services	1,526,100	1,403,000	1,390,600
TOTAL	101,590,700	92,768,800	82,243,400
Net Patient Revenue(NPR):	,,	,,	0_,0,
Regulated Services	83,291,229	79,869,087	69,396,489
Unregulated Services	937,900	1,001,100	973,900
TOTAL	84,229,129		70,370,389
Other Operating Revenue:		, ,	
Regulated Services	294,251	140,476	258,285
Unregulated Services	333,451	400,879	284,180
TOTAL	627,702	541,355	542,465
Net Operating Revenue(NOR)			
Regulated Services	83,585,480	80,009,563	69,654,774
Unegulated Services	1,271,351	1,401,979	1,258,080
Total	84,856,831	81,411,542	70,912,854
Total Operating Expenses:			
Regulated Services	89,777,024	81,576,289	69,260,335
Total	91,333,317	83,435,451	71,128,130
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	11,375	11,730	11,428
Total	11,531	11,890	11,604
NPR per EIPA :			
Regulated Services	7,322.16	6,808.83	6,072.75
Total	7,304.70	6,801.58	6,064.17
NOR per EIPA :			
Regulated Services	7,348.03	6,820.81	6,095.35
Total	7,359.13	6,847.11	6,110.92
Operating Expenses per EIPA :			
Regulated Services	7,892.33	6,954.37	6,060.84
Total	7,920.80	7,017.33	6,129.47
Net Operating Profit(Loss):			
Regulated Services	-6,191,544	-1,566,726	394,440
Unegulated Services	-284,942	-457,183	-609,715
Total	-6,476,486	-2,023,908	-215,276
Total Non-Operating Profit(Loss):	1,030,775	702,561	402,800
Non-Operating Revenue	1,030,775	702,561	402,800
Non-Operating Expenses	0	0	0
Total Excess Profit	-5,445,711	-1,321,347	187,524
% Change in NPR per EIPA - Regulated	7.54	12.12	3.78
% Change in NOR per EIPA - Regulated	7.73	11.90	3.76
% Change in Oper. Expense per EIPA- Regulated	13.49	14.74	1.06
% Change in Net Operating Profit- Regulated	-295.19	-497.20	126.84
% Net Operating Profit of Regulated NOR	-7.41	-1.96	0.57
% Change in Net Operating Profit- Total	-220.00	-840.15	99.07
% Net Total Operating Profit of Total NOR	-220.00 -7.63	-840.15	88.97
% Net Total Operating Fibrit of Total Nor % Change in Total Excess Profit	-7.63 -312.13	-2.49 -804.63	-0.30 109.91

Doctors Community Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	174,473,200	169,628,900	150,515,400
Unregulated Services	7,935,667	828,100	939,788
TOTAL	182,408,867	170,457,000	151,455,188
Net Patient Revenue(NPR):	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,	,,
Regulated Services	144,755,979	141,992,378	127,847,288
Unregulated Services	7,705,931	692,500	798,299
TOTAL	152,461,910	142,684,878	128,645,587
Other Operating Revenue:	, ,	• •	, .,
Regulated Services	4,202,911	4,372,211	3,441,725
Unregulated Services	2,373,446	3,616,455	2,260,580
TOTAL	6,576,357	7,988,666	5,702,305
Net Operating Revenue(NOR)		, ,	. ,
Regulated Services	148,958,890	146,364,589	131,289,013
Unegulated Services	10,079,377	4,308,955	3,058,879
Total	159,038,267	150,673,544	134,347,892
Total Operating Expenses:			•
Regulated Services	143,922,416	138,656,988	127,241,625
Total	152,951,975	143,033,333	130,729,337
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	19,267	17,568	17,854
Total	19,951	17,653	17,965
NPR per EIPA :			
Regulated Services	7,513.08	8,082.65	7,160.89
Total	7,641.98	8,082.62	7,160.89
NOR per EIPA :			
Regulated Services	7,731.22	8,331.53	7,353.66
Total	7,971.61	8,535.15	7,478.30
Operating Expenses per EIPA :			
Regulated Services	7,469.82	7,892.79	7,126.96
Total	7,666.55	8,102.35	7,276.88
Net Operating Profit(Loss):			
Regulated Services	5,036,473	7,707,601	4,047,389
Unegulated Services	1,049,818	-67,390	-428,834
Total	6,086,292	7,640,211	3,618,555
Total Non-Operating Profit(Loss):	-10,789,776	-2,805,401	3,764,500
Non-Operating Revenue	-3,392,514	1,556,914	3,764,500
Non-Operating Expenses	7,397,262	4,362,315	0
Total Excess Profit	-4,703,484	4,834,810	7,383,055
% Change in NPR per EIPA - Regulated	-7.05	12.87	6.50
% Change in NOR per EIPA - Regulated	-7.21	13.30	6.13
% Change in Oper. Expense per EIPA- Regulated	-5.36	10.75	8.47
% Change in Net Operating Profit- Regulated	-34.66	90.43	-32.48
% Net Operating Profit of Regulated NOR	3.38	5.27	3.08
% Change in Net Operating Profit- Total	-20.34	111.14	-28.60
% Net Total Operating Profit of Total NOR	3.83	5.07	2.69
% Change in Total Excess Profit	-197.28	-34.51	32.80
% Total Excess Profit of Total Revenue	-3.02	3.18	5.35

Dorchester General Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:		• • • • • • • • • • • • • • • • • • • •	
Regulated Services	47,996,300	43,008,008	42,535,500
Unregulated Services	2,040,182	2,139,351	2,206,135
TOTAL	50,036,482	45,147,359	44,741,635
Net Patient Revenue(NPR):	00,000,402	40,147,000	44,741,000
Regulated Services	41,070,915	36,917,306	33,773,860
Unregulated Services	1,247,054	1,351,103	1,410,097
TOTAL	42,317,969	38,268,409	35,183,957
Other Operating Revenue:	42,517,909	30,200,409	35, 163, 957
Regulated Services	587,242	929 163	205 027
Unregulated Services	314,879	828,163 338,878	225,837
TOTAL			360,458
	902,121	1,167,041	586,295
Net Operating Revenue(NOR)	44 050 457	07 745 400	00 000 007
Regulated Services	41,658,157	37,745,469	33,999,697
Unegulated Services	1,561,933	1,689,981	1,770,555
Total	43,220,090	39,435,450	35,770,252
Total Operating Expenses:			
Regulated Services	39,694,261	33,825,676	31,886,919
Total	42,511,188	36,904,064	35,021,055
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	6,220	6,133	6,377
Total	6,485	6,356	6,583
NPR per EIPA :			
Regulated Services	6,602.83	6,019.29	5,296.04
Total	6,525.92	6,021.01	5,344.60
NOR per EIPA :			
Regulated Services	6,697.24	6,154.32	5,331.45
Total	6,665.04	6,204.63	5,433.66
Operating Expenses per EIPA :			
Regulated Services	6,381.51	5,515.20	5,000.15
Total	6,555.72	5,806.35	5,319.86
Net Operating Profit(Loss):			
Regulated Services	1,963,896	3,919,793	2,112,778
Unegulated Services	-1,254,994	-1,388,407	-1,363,581
Total	708,902	2,531,386	749,197
			·
Total Non-Operating Profit(Loss):	157	379,872	139,913
Non-Operating Revenue	157	379,872	139,913
Non-Operating Expenses	0	0	0
Total Excess Profit	709,059	2,911,258	889,110
% Change in NPR per EIPA - Regulated	9.69	13.66	4 00
% Change in NOR per EIPA - Regulated			1.26
% Change in Oper. Expense per EIPA- Regulated	8.82 15.71	15.43 10.30	1.22
% Change in Net Operating Profit- Regulated	-49.90		5.76
* Change in Net Operacing Fronts- Regulated	-49.90	85.53	-39.81
% Net Operating Profit of Regulated NOR	4.71	10.38	6.21
% Change in Net Operating Profit- Total	-72.00	237.88	-73.62
% Net Total Operating Profit of Total NOR	1.64	6.42	2.09
% Change in Total Excess Profit	-75.64	227.44	-69.53
% Total Excess Profit of Total Revenue	1.64	7.31	2.48

FISCAL YEAR ENDING	December 2008	December 2007	December 2006
Gross Patient Revenue:			
Regulated Services	47,584,845	43,852,242	38,434,200
Unregulated Services	714,633	637,959	1,026,600
TOTAL	48,299,478	44,490,201	39,460,800
Net Patient Revenue(NPR):	, ,	,,	,,
Regulated Services	38,076,625	35,940,940	31,219,300
Unregulated Services	714,633	637,959	1,026,600
TOTAL	38,791,258	36,578,899	32,245,900
Other Operating Revenue:	, ,	<b>,,</b>	,,
Regulated Services	346,816	427,093	564,500
Unregulated Services	39,580	47,747	49,000
TOTAL	386,396	474,840	613,500
Net Operating Revenue(NOR)	000,000	(,,,,,,,,	0,000
Regulated Services	38,423,441	36,368,033	31,783,800
Unegulated Services	754,213	685,706	1,075,600
Total	39,177,654	37,053,739	32,859,400
Total Operating Expenses:	00,177,004	07,000,700	02,009,400
Regulated Services	36,903,906	35,214,801	33,278,800
Total	37,811,109	36,315,671	34,369,700
Equivalent Inpatient ADMs(EIPA):	57,677,109	30,313,071	34,369,700
	E 020	E 566	E 400
Regulated Services	5,928	5,566	5,432
Total	5,883	5,525	5,506
NPR per EIPA :	6 400 00	0 457 40	5 747 44
Regulated Services	6,423.30	6,457.43	5,747.14
Total	6,593.90	6,620.09	5,856.16
NOR per EIPA :	0 404 00		
Regulated Services	6,481.80	6,534.16	5,851.06
Total	6,659.58	6,706.02	5,967.58
Operating Expenses per EIPA:	2 225 47		
Regulated Services	6,225.47	6,326.96	6,126.28
Total	6,427.29	6,572.45	6,241.86
Net Operating Profit(Loss):			
Regulated Services	1,519,535	1,153,232	-1,494,900
Unegulated Services	-152,990	-415,164	-15,300
Total	1,366,545	738,068	-1,510,200
Total Non-Operating Profit(Loss):	10,355	16,219	17,500
Non-Operating Revenue	10,355	16,219	17,500
Non-Operating Expenses	0	0	0
Total Excess Profit	1,376,900	754,287	-1,492,700
% Change in NPR per EIPA - Regulated	-0.53	12.36	2.13
% Change in NOR per EIPA - Regulated	-0.80	11.67	2.86
% Change in Oper. Expense per EIPA- Regulated	-1.60	3.28	10.31
% Change in Net Operating Profit- Regulated	31.76	177.14	-302.76
% Net Operating Profit of Regulated NOR	3.95	3.17	-4.70
% Change in Net Operating Profit- Total	85.15	148.87	-287.75
% Net Total Operating Profit of Total NOR	3.49	1.99	-4.60
% Change in Total Excess Profit	82.54	150.53	-283.99
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Franklin	Square	Hospital	Center

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	401,669,900	367,165,100	337,909,200
Unregulated Services	89,134,777	80,047,032	71,646,536
TOTAL	490,804,677	447,212,132	409,555,736
Net Patient Revenue(NPR):	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Regulated Services	338,447,374	310,773,359	285,488,976
Unregulated Services	35,782,018	32,476,379	30,536,575
TOTAL	374,229,392	343,249,738	316,025,551
Other Operating Revenue:	, ,	, ,	, ,,,,,,,
Regulated Services	2,530,466	2,908,400	3,123,445
Unregulated Services	4,448,034	4,521,245	5,077,319
TOTAL	6,978,500	7,429,645	8,200,764
Net Operating Revenue(NOR)			•
Regulated Services	340,977,840	313,681,759	288,612,421
Unegulated Services	40,230,052	36,997,624	35,613,894
Total	381,207,892	350,679,383	324,226,315
Total Operating Expenses:			
Regulated Services	306,094,837	291,018,915	274,129,663
Total	360,690,863	339,922,106	316,048,085
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	38,639	36,098	35,030
Total	42,577	39,835	39,312
NPR per EIPA :			
Regulated Services	8,759.27	8,609.16	8,149.87
Total	8,789.47	8,616.82	8,038.85
NOR per EIPA :			
Regulated Services	8,824.76	8,689.73	8,239.03
Total	8,953.37	8,803.33	8,247.46
Operating Expenses per EIPA :			
Regulated Services	7,921.97	8,061.92	7,825.59
Total	8,471.49	8,533.29	8,039.43
Net Operating Profit(Loss):			
Regulated Services	34,883,003	22,662,844	14,482,758
Unegulated Services	-14,365,974	-11,905,567	-6,304,528
Total	20,517,029	10,757,277	8,178,230
Total Non-Operating Profit(Loss):	306,813	181,760	434,700
Non-Operating Revenue	306,813	181,760	434,700
Non-Operating Expenses	0	0	0
Total Excess Profit	20,823,842	10,939,037	8,612,930
% Change in NPR per EIPA - Regulated	1.74	5.64	6.07
% Change in NOR per EIPA - Regulated	1.55	5.47	6.13
% Change in Oper. Expense per EIPA- Regulated	-1.74	3.02	6.21
% Change in Net Operating Profit- Regulated	53.92	56.48	9.85
% Net Operating Profit of Regulated NOR	10.23	7.22	E 02
% Change in Net Operating Profit- Total	90.73	31.54	5.02 -1.29
% Net Total Operating Profit of Total NOR	5.38	3.07	2.52
% Change in Total Excess Profit	90.36	27.01	
% Total Excess Profit of Total Revenue	5.46	3.12	-1.12
4 Infat Excess Linite of Infat Menaline	3,40	3.12	2.65

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	244,818,200	221,930,300	196,272,600
Unregulated Services	83,016,155	80,696,761	76,189,676
TOTAL	327,834,355	302,627,061	272,462,276
Net Patient Revenue(NPR):			
Regulated Services	212,190,095	192,131,819	171,607,532
Unregulated Services	46,238,724	42,751,300	43,279,767
TOTAL	258,428,819	234,883,119	214,887,299
Other Operating Revenue:			
Regulated Services	3,379,206	3,135,394	571,243
Unregulated Services	9,035,813	7,274,662	7,587,542
TOTAL	12,415,019	10,410,056	8,158,785
Net Operating Revenue(NOR)			
Regulated Services	215,569,301	195,267,213	172,178,775
Unegulated Services	55,274,537	50,025,962	50,867,309
Total	270,843,838	245,293,175	223,046,084
Total Operating Expenses:			
Regulated Services	205,133,756	186,842,579	175,828,769
Total	269,138,481	240,020,431	223,669,390
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	26,773	25,543	24,210
Total	35,851	34,660	33,616
NPR per EIPA :			
Regulated Services	7,925.58	7,521.89	7,088.34
Total	7,208.35	6,776.77	6,392.35
NOR per EIPA :			
Regulated Services	8,051.79	7,644.64	7,111.94
Total	7,554.64	7,077.12	6,635.05
Operating Expenses per EIPA :	7 000 04	7 044 00	<b>-</b>
Regulated Services	7,662.01	7,314.82	7,262.70
Total	7,507.07	6,924.99	6,653.59
Net Operating Profit(Loss):	10 405 545	2 424 224	2 242 224
Regulated Services	10,435,545	8,424,634	-3,649,994
Unegulated Services	-8,730,188	-3,151,890	3,026,688
Total	1,705,357	5,272,744	-623,306
Total Non-Operating Profit(Loss):	-9,360,789	8,997,421	-84,287
Non-Operating Revenue	4,909,503	8,997,421	4,570,269
Non-Operating Expenses	14,270,292	0	4,654,556
non operational and an experience	,,	·	.,001,000
Total Excess Profit	-7,655,432	14,270,165	-707,593
& Change in NPR per EIPA - Regulated	5.37	.6.12	8.00
Change in NOR per EIPA - Regulated	5.33	7.49	7.39
Change in Oper. Expense per EIPA- Regulated	4.75	0.72	10.62
Change in Net Operating Profit- Regulated	23.87	330.81	-369.69
⊌ Net Operating Profit of Regulated NOR	4.84	4.31	-2.12
Change in Net Operating Profit- Total	-67.66	945.93	-120.52
Net Total Operating Profit of Total NOR	0.63	2.15	-0.28
Change in Total Excess Profit	-153.65	2,116.72	-108.76
Total Excess Profit of Total Revenue	-2.78	5.61	-0.31

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FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	359,118,800	345,318,800	331,087,800
Unregulated Services	66,194,712	78,585,200	76,435,106
TOTAL	425,313,512	423,904,000	407,522,906
Net Patient Revenue(NPR):			
Regulated Services	327,568,381	315,742,533	300,967,079
Unregulated Services	34,737,351	39,882,767	39,044,632
TOTAL	362,305,732	355,625,300	340,011,711
Other Operating Revenue:			
Regulated Services	4,201,397	4,536,000	1,858,672
Unregulated Services	9,217,406	11,936,800	12,826,001
TOTAL	13,418,803	16,472,800	14,684,673
Net Operating Revenue(NOR)			
Regulated Services	331,769,778	320,278,533	302,825,751
Unegulated Services	43,954,757	51,819,567	51,870,633
Total	375,724,535	372,098,100	354,696,384
Total Operating Expenses:			
Regulated Services	316,188,935	292,355,886	284,139,400
Total	373,066,497	359,957,500	350,751,600
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	37,150	38,288	38,451
Total	43,623	41,001	41,271
NPR per EIPA :			
Regulated Services	8,817.53	8,246.49	7,827.33
Total	8,305.38	8,673.64	8,238.47
NOR per EIPA :			
Regulated Services	8,930.62	8,364.96	7,875.67
Total	8,612.98	9,075.40	8,594.28
Operating Expenses per EIPA :			
Regulated Services	8,511.22	7,635.68	7,389.69
Total	8,552.05	8,779.30	8,498.70
Net Operating Profit(Loss):			
Regulated Services	15,580,843	27,922,647	18,686,400
Unegulated Services	-12,922,805	-15,782,047	-14,741,600
Total	2,658,038	12,140,600	3,944,800
Total Non-Operating Profit(Loss):	1,691,333	4,912,900	6,800,900
Non-Operating Revenue	3,814,376	4,912,900	6,800,900
Non-Operating Expenses	2,123,043	0	0
Total Excess Profit	4,349,371	17,053,500	10,745,700
% Change in NPR per EIPA - Regulated	6.92	5.36	1.64
% Change in NOR per EIPA - Regulated	6.76	6.21	2.60
% Change in Oper. Expense per EIPA- Regulated	11.47	3.33	3.98
% Change in Net Operating Profit- Regulated	-44.20	49.43	-7.11
% Net Operating Profit of Regulated NOR	4.70	8.72	6.17
% Change in Net Operating Profit- Total	-78.11	207.76	1.98
% Net Total Operating Profit of Total NOR	0.71	3.26	1.11
% Change in Total Excess Profit	-74.50	58.70	74.26
<del>-</del>	1.15	4.52	

FISCAL YEAR 2006 TO 2008 Page 16

Garrett County Memorial Hospital

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	32,853,800	32,568,200	30,971,400
Unregulated Services	7,849,988	7,762,930	5,745,594
TOTAL	40,703,788	40,331,130	36,716,994
Net Patient Revenue(NPR):			• •
Regulated Services	27,513,600	27,456,999	25,997,560
Unregulated Services	5,242,841	5,161,118	3,373,131
TOTAL	32,756,441	32,618,117	29,370,691
Other Operating Revenue:			
Regulated Services	483,329	477,211	1,083,456
Unregulated Services	229,564	12,455	176,877
TOTAL	712,893	489,666	1,260,333
Net Operating Revenue(NOR)			
Regulated Services	27,996,929	27,934,210	27,081,016
Unegulated Services	5,472,405	5,173,573	3,550,008
Total	33,469,334	33,107,783	30,631,024
Total Operating Expenses:			
Regulated Services	28,380,547	27,036,299	25,561,043
Total	33,992,569	32,611,677	29,113,584
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	4,830	4,746	4,459
Total	5,956	5,721	5,032
NPR per EIPA :			
Regulated Services	5,696.44	5,785.45	5,829.88
Total	5,499.85	5,701.38	5,837.05
NOR per EIPA :			
Regulated Services	5,796.51	5,886.01	6,072.85
Total	5,619.55	5,786.97	6,087.52
Operating Expenses per EIPA :			
Regulated Services	5,875.94	5,696.81	5,732.00
Total	5,707.40	5,700.25	5,785.95
Net Operating Profit(Loss):	000 040	007.044	
Regulated Services	-383,618	897,911	1,519,973
Unegulated Services	-139,617	-401,805	-2,533
Total	-523,235	496,106	1,517,440
Total Non-Operating Profit(Loss):	1,096,760	394,549	•
Non-Operating Revenue	1,096,760	394,549	0
Non-Operating Expenses	1,030,700	0	0
Non-operacing Expenses	· ·	U	U
Total Excess Profit	573,525	890,655	1,517,440
% Change in NPR per EIPA - Regulated	-1.54	-0.76	7.90
% Change in NOR per EIPA - Regulated	-1.52	-3.08	9.26
% Change in Oper. Expense per EIPA- Regulated	3.14	-0.61	7.05
% Change in Net Operating Profit- Regulated	-142.72	-40.93	62.27
o onlings in the operating trotte magnification		40.00	02.27
% Net Operating Profit of Regulated NOR	-1.37	3.21	5.61
% Change in Net Operating Profit- Total	-205.47	-67.31	111.59
% Net Total Operating Profit of Total NOR	-1.56	1.50	4.95
% Change in Total Excess Profit	-35.61	-41.31	111.59
% Total Excess Profit of Total Revenue	1.66	2.66	4.95

	June 2008	June 2007	June 2006
Gross Patient Revenue:			•
Regulated Services	265,411,400	253,957,800	230,371,900
Unregulated Services	93,585,701	86,303,812	83,552,440
TOTAL	358,997,101	340,261,612	313,924,34
Net Patient Revenue(NPR):	• •	, , , -	<b>,</b> ,
Regulated Services	223,688,794	212,993,262	196,149,175
Unregulated Services	40,182,648	41,889,973	39,222,206
TOTAL	263,871,442	254,883,235	235,371,381
Other Operating Revenue:			
Regulated Services	2,089,921	2,514,600	3,186,100
Unregulated Services	1,155,664	797,361	1,180,559
TOTAL	3,245,585	3,311,961	4,366,659
Net Operating Revenue(NOR)			
Regulated Services	225,778,715	215,507,862	199,335,275
Unegulated Services	41,338,312	42,687,334	40,402,765
Total a	267,117,026	258,195,196	239,738,040
Total Operating Expenses:			
Regulated Services	212,539,046	205,816,864	192,852,214
Total	262,597,999	251,004,192	234,923,767
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	22,601	21,876	22,193
Total	26,692	26,535	26,293
NPR per EIPA :			
Regulated Services	9,897.19	9,736.36	8,838.52
Total	9,885.78	9,605.40	8,951.98
NOR per EIPA :			
Regulated Services	9,989.66	9,851.30	8,982.08
Total	10,007.38	9,730.21	9,118.05
Operating Expenses per EIPA :			
Regulated Services	9,403.86	9,408.31	8,689.95
Total	9,838.08	9,459.21	8,934.95
Net Operating Profit(Loss):			
Regulated Services	13,239,669	9,690,998	6,483,061
Unegulated Services	-8,720,642	-2,499,994	-1,668,788
Total	4,519,027	7,191,004	4,814,273
Total Non-Operating Profit(Loss):	3,243,755	2,727,322	2,764,137
Non-Operating Revenue	3,243,755	2,727,322	2,764,137
Non-Operating Expenses	0	0	0
Total Excess Profit	7,762,782	9,918,326	7,578,410
% Change in NPR per EIPA - Regulated	1.65	10.16	7.45
% Change in NOR per EIPA - Regulated	1.40	9.68	7.45
% Change in Oper. Expense per EIPA- Regulated	-0.05	8.27	5.19
% Change in Net Operating Profit- Regulated	36.62	49.48	198.32
% Net Operating Profit of Regulated NOR	5.86	4.50	3.25
% Change in Net Operating Profit- Total	-37.16	49.37	3,555.50
% Net Total Operating Profit of Total NOR	1.69	49.37 2.79	•
· -			2.01
% Change in Total Excess Profit	-21.73	30.88	75.15

FISCAL YEAR ENDING	June 2008	lune 2007	luma 0000
FISCAL YEAR ENDING	June 2006	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	194,020,200	180,144,800	162,229,300
Unregulated Services	37,178,568	35,858,622	33,027,133
TOTAL	231,198,768	216,003,422	195,256,433
Net Patient Revenue(NPR):			, ,
Regulated Services	161,116,541	147,519,196	134,926,334
Unregulated Services	16,331,426	15,750,280	12,893,374
TOTAL	177,447,967	163,269,476	147,819,708
Other Operating Revenue:			
Regulated Services	1,646,159	1,534,637	1,706,354
Unregulated Services	7,255,612	6,689,445	6,593,545
TOTAL	8,901,771	8,224,082	8,299,899
Net Operating Revenue(NOR)			
Regulated Services	162,762,700	149,053,833	136,632,688
Unegulated Services	23,587,038	22,439,725	19,486,919
Total	186,349,738	171,493,558	156,119,607
Total Operating Expenses:			
Regulated Services	156,929,854	146,508,393	135,157,179
Total	179,690,880	167,149,599	154,359,681
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	18,190	17,288	16,815
Total	19,419	18,462	17,815
NPR per EIPA :			
Regulated Services	8,857.48	8,532.89	8,024.23
Total	9,137.91	8,843.71	8,297.39
NOR per EIPA :			
Regulated Services	8,947.98	8,621.65	8,125.71
Total	9,596.32	9,289.18	8,763.28
Operating Expenses per EIPA :			
Regulated Services	8,627.32	8,474.42	8,037.96
Total	9,253.41	9,053.88	8,664.49
Net Operating Profit(Loss):			
Regulated Services	5,832,846	2,545,440	1,475,509
Unegulated Services	826,012	1,798,519	284,417
Total	6,658,858	4,343,959	1,759,926
Total Non-Operating Profit(Loss):	370,628	651,861	1,210,701
Non-Operating Revenue	370,628	651,861	1,210,701
Non-Operating Expenses	0	0	0
Total Excess Profit	7,029,486	4,995,820	2,970,627
% Change in NPR per EIPA - Regulated	3.80	6.34	6.97
% Change in NOR per EIPA - Regulated	3.78	6.10	5.44
% Change in Oper. Expense per EIPA- Regulated	1.80	5.43	7.08
% Change in Net Operating Profit- Regulated	129.15	72.51	-55.41
% Net Operating Profit of Regulated NOR	3.58	1.71	1.08
% Change in Net Operating Profit- Total	53.29	146.83	262.74
% Net Total Operating Profit of Total NOR	3.57	2.53	1.13
% Change in Total Excess Profit	40.71	68.17	231.31
% Total Excess Profit of Total Revenue	3.76	2.90	1.89

Harford Memorial Hospital			
FISCAL YEAR ENDING	December 2008	December 2007	December 2006
Gross Patient Revenue:			
Regulated Services	98,289,100	80,215,100	70,076,600
Unregulated Services	1,349,700	2,666,900	2,555,100
TOTAL	99,638,800	82,882,000	72,631,700
Net Patient Revenue(NPR):	00,000,000	0_,00_,000	,_,,,,,,,
Regulated Services	79,516,660	65,834,200	57,498,800
Unregulated Services	815,900	1,971,900	1,826,200
TOTAL	80,332,560	67,806,100	59,325,000
Other Operating Revenue:	00,002,000	0,,000,,00	00,020,000
Regulated Services	130,400	57,000	11,400
Unregulated Services	550,600	523,800	484,600
TOTAL	681,000	580,800	496,000
Net Operating Revenue(NOR)	001,000	300,000	430,000
Regulated Services	79,647,060	65,891,200	57,510,200
Unegulated Services	1,366,500	2,495,700	2,310,800
Total	81,013,560	68,386,900	· · · · · ·
	01,013,500	00,300,900	59,821,000
Total Operating Expenses:	75,087,925	63,606,094	EC 014 60E
Regulated Services Total	77,095,805	67,578,400	56,814,635
	77,095,605	67,576,400	61,010,000
Equivalent Inpatient ADMs(EIPA):	10 664	10.001	0.000
Regulated Services	12,664	10,921	9,092
Total	12,833	11,252	9,433
NPR per EIPA :	6 070 14	6 000 10	6 004 45
Regulated Services	6,279.14	6,028.19	6,324.45
Total	6,260.04	6,026.16	6,288.83
NOR per EIPA :	C 000 44	0.000.44	0.005.70
Regulated Services	6,289.44	6,033.41	6,325.70
Total	6,313.11	6,077.78	6,341.41
Operating Expenses per EIPA :	E 000 40	E 904 17	6.040.00
Regulated Services	5,929.42	5,824.17	6,249.20
Total	6,007.82	6,005.92	6,467.45
Net Operating Profit(Loss):	4 550 405	0.005.400	205 505
Regulated Services	4,559,135	2,285,106	695,565
Unegulated Services	-641,380	-1,476,606	-1,884,565
Total	3,917,755	808,500	-1,189,000
Total Non-Operating Profit(Loss):	-18,761,000	3,967,000	3,636,000
Non-Operating Revenue	0	4,703,000	3,636,000
Non-Operating Expenses	18,761,000	736,000	0
Total Excess Profit	-14,843,245	4,775,500	2,447,000
a Oberes in NDD non EIDA Dogulated	4 16	4.60	0.00
% Change in NPR per EIPA - Regulated	4.16 4.24	-4.68 -4.62	8.00
% Change in NOR per EIPA - Regulated % Change in Oper. Expense per EIPA- Regulated	1.81		7.99
. , ,		-6.80	9.87
% Change in Net Operating Profit- Regulated	99.52	228.53	-54.81
% Net Operating Profit of Regulated NOR	5.72	3.47	1.21
% Change in Net Operating Profit- Total	384.57	168.00	-532.11
% Net Total Operating Profit of Total NOR	4.84	1.18	-1.99
% Change in Total Excess Profit	-410.82	95.16	141.92
% Total Excess Profit of Total Revenue	-18.32	6.53	3.86

Holy Cross Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	383,143,400	351,996,600	333,999,100
Unregulated Services	29,409,187	28,692,621	28,535,993
TOTAL	412,552,587	380,689,221	362,535,093
Net Patient Revenue(NPR):	, ,	<b>,</b> ,	,,
Regulated Services	326,703,070	291,978,698	284,985,177
Unregulated Services	17,763,050	27,324,504	20,990,528
TOTAL	344,466,120	319,303,202	305,975,704
Other Operating Revenue:	, ,	• •	H =
Regulated Services	1,845,644	2,925,085	2,897,759
Unregulated Services	6,712,735	5,519,876	2,883,684
TOTAL	8,558,379	8,444,961	5,781,443
Net Operating Revenue(NOR)		, ,	. ,
Regulated Services	328,548,714	294,903,783	287,882,935
Unegulated Services	24,475,785	32,844,380	23,874,212
Total	353,024,499	327,748,164	311,757,147
Total Operating Expenses:			. ,
Regulated Services	293,545,246	280,877,183	262,193,149
Total	329,472,259	311,645,831	292,734,325
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	35,896	36,092	35,952
Total	38,234	39,034	39,014
NPR per EIPA :			•
Regulated Services	9,101.29	8,089.81	7,926.91
Total	9,009.41	8,180.10	7,842.77
NOR per EIPA :			
Regulated Services	9,152.71	8,170.86	8,007.51
Total	9,233.25	8,396.45	7,990.96
Operating Expenses per EIPA :			
Regulated Services	8,177.58	7,782.23	7,292.94
Total	8,617.25	7,983.93	7,503.37
Net Operating Profit(Loss):			
Regulated Services	35,003,468	14,026,600	25,689,786
Unegulated Services	-11,451,228	2,075,732	-6,666,964
Total	23,552,240	16,102,333	19,022,822
Total Non-Operating Profit(Loss):	-2,961,225	10,864,291	7,169,826
Non-Operating Revenue	-4,846,225	10,864,291	, , ,
Non-Operating Expenses	-1,885,000	0	-7,169,826
Total Excess Profit	20,591,015	26,966,624	26,192,648
% Change in NPR per EIPA - Regulated	12.50	2.06	10.14
% Change in NOR per EIPA - Regulated	12.02	2.04	9.05
% Change in Oper. Expense per EIPA- Regulated	5.08	6.71	0.48
% Change in Net Operating Profit- Regulated	149.55	-45.40	773.55
% Net Operating Profit of Regulated NOR	10.65	4.76	8.92
% Change in Net Operating Profit- Total	46.27	-15.35	373.71
% Net Total Operating Profit of Total NOR	6.67	4.91	6.10
% Change in Total Excess Profit	-23.64	2.95	215.87
% Total Excess Profit of Total Revenue	5.91	7.96	8.40

	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	212,299,000	190,324,800	171,738,700
Unregulated Services	16,523,387	14,287,854	1,088,626
TOTAL	228,822,387	204,612,654	172,827,326
Net Patient Revenue(NPR):			
Regulated Services	188,616,540	168,689,270	151,891,403
Unregulated Services	8,787,404	8,224,967	860,995
TOTAL	197,403,944	176,914,237	152,752,398
Other Operating Revenue:			
Regulated Services	68,031	111,415	95,012
Unregulated Services	2,604,935	2,281,096	2,265,087
TOTAL	2,672,966	2,392,511	2,360,099
Net Operating Revenue(NOR)			
Regulated Services	188,684,571	168,800,685	151,986,415
Unegulated Services	11,392,339	10,506,063	3,126,082
Total	200,076,910	179,306,748	155,112,497
Total Operating Expenses:			
Regulated Services	179,292,066	162,559,946	148,623,843
Total	194,956,065	174,794,643	151,356,141
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	20,922	21,339	22,027
Total	20,198	21,573	22,040
NPR per EIPA :			
Regulated Services	9,015.10	7,905.34	6,895.69
Total	9,773.47	8,200.69	6,930.71
NOR per EIPA :			
Regulated Services	9,018.36	7,910.56	6,900.01
Total	9,905.81	8,311.60	7,037.80
Operating Expenses per EIPA :	0 500 40	<b></b>	
Regulated Services	8,569.43	7,618.10	6,747.35
Total	9,652.27	8,102.44	6,867.36
Net Operating Profit(Loss):	0 000 505	0.040.700	
Regulated Services	9,392,505	6,240,739	3,362,572
Unegulated Services	-4,271,660	-1,728,634	393,784
Total	5,120,845	4,512,105	3,756,356
Total Non-Operating Profit(Loss):	-1,620,842	2,307,062	868,989
Non-Operating Revenue	-1,620,842	2,307,062	868,989
Non-Operating Expenses	0	0	0
Total Excess Profit	3,500,003	6,819,167	4,625,345
Change in NPR per EIPA - Regulated	14.04	14.64	6.69
6 Change in NOR per EIPA - Regulated	14.00	14.65	6.27
6 Change in Oper. Expense per EIPA- Regulated	12.49	12.91	8.89
6 Change in Net Operating Profit- Regulated	50.50	85.59	-49.53
s Net Operating Profit of Regulated NOR	4.98	3.70	2.21
s Net Operating Profit of Regulated Non  S Change in Net Operating Profit- Total	13.49	20.12	-46.15
•	2.56		
s Net Total Operating Profit of Total NOR s Change in Total Excess Profit	-48.67	2.52 47.43	2.42 -33.69

FISCAL YEAR 2006 TO 2008 Page 22

Johns Hopkins Bayview Medical Center

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	492,861,500	443,763,600	397,048,800
Unregulated Services	14,694,800	15,561,200	20,749,600
TOTAL	507,556,300	459,324,800	417,798,400
Net Patient Revenue(NPR):	, ,	, , ,	,,
Regulated Services	414,509,200	374,135,300	332,147,500
Unregulated Services	13,920,800	14,671,200	18,702,600
TOTAL	428,430,000	388,806,500	350,850,100
Other Operating Revenue:		, , ,	,,
Regulated Services	8,409,300	9,171,000	11,731,500
Unregulated Services	43,878,100	44,587,900	44,973,700
TOTAL	52,287,400	53,758,900	56,705,200
Net Operating Revenue(NOR)	, , ,	,,	,,
Regulated Services	422,918,500	383,306,300	343,879,000
Unegulated Services	57,798,900	59,259,100	63,676,300
Total	480,717,400	442,565,400	407,555,300
Total Operating Expenses:	,,	,,	,000,000
Regulated Services	413,255,263	375,808,189	340,910,908
Total	476,097,000	437,371,000	406,334,900
Equivalent Inpatient ADMs(EIPA):	,,	,,	100,001,000
Regulated Services	32,999	33,468	32,188
Total	33,631	34,238	32,783
NPR per EIPA :	00,00.	0.,200	02,700
Regulated Services	12,561.12	11,178.80	10,318.88
Total	12,739.09	11,355.89	10,702.14
NOR per EIPA :	,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	10,702114
Regulated Services	12,815.95	11,452.83	10,683.34
Total	14,293.82	12,926.02	12,431.85
Operating Expenses per EIPA :	. ,,	,	1=, 10.100
Regulated Services	12,523.12	11,228.79	10,591.13
Total	14,156.44	12,774.31	12,394.62
Net Operating Profit(Loss):	, ,, , , , , , , , , , , , , , , , , , ,	,	,001102
Regulated Services	9,663,237	7,498,111	2,968,092
Unegulated Services	-5,042,837	-2,303,711	-1,747,692
Total	4,620,400	5,194,400	1,220,400
10.02	.,020,.00	0,101,100	1,220,400
Total Non-Operating Profit(Loss):	-3,196,000	2,041,000	9,393,000
Non-Operating Revenue	-3,196,000	2,041,000	2,188,000
Non-Operating Expenses	0	0	-7,205,000
non operations in particular	•	•	.,200,000
Total Excess Profit	1,424,400	7,235,400	10,613,400
% Change in NPR per EIPA - Regulated	12.37	8.33	4.10
% Change in NOR per EIPA - Regulated	11.90	7.20	6.28
% Change in Oper. Expense per EIPA- Regulated	11.53	6.02	7.06
% Change in Net Operating Profit- Regulated	28.88	152.62	-39.53
o onango in not opolating froite negatated	20.00	102.02	-03.33
% Net Operating Profit of Regulated NOR	2.28	1.96	0.86
% Change in Net Operating Profit- Total	-11.05	325.63	-63.69
% Net Total Operating Profit of Total NOR	0.96	1.17	0.30
% Change in Total Excess Profit	-80.31	-31.83	1,814.88
% Total Excess Profit of Total Revenue	0.30	1.63	2.59

Johns Hopkins Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:	<u>-</u>		
Regulated Services	1,532,521,600	1,422,728,400	1,322,871,800
Unregulated Services	31,835,391	15,823,689	74,717,453
TOTAL	1,564,356,991	1,438,552,089	1,397,589,253
Net Patient Revenue(NPR):	, , ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Regulated Services	1,324,205,233	1,230,640,715	1,147,266,443
Unregulated Services	30,988,065	11,416,038	69,662,113
TOTAL	1,355,193,298	1,242,056,753	1,216,928,556
Other Operating Revenue:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,2.2,000,.00	1,210,020,000
Regulated Services	12,433,825	11,275,060	10,964,558
Unregulated Services	67,611,814	75,246,027	7,784,715
TOTAL	80,045,639	86,521,087	18,749,273
Net Operating Revenue(NOR)	00,010,000	00,021,007	10,743,273
Regulated Services	1,336,639,058	1,241,915,775	1,158,231,001
Unegulated Services	98,599,879	86,662,065	77,446,828
Total	1,435,238,937	1,328,577,840	
Total Operating Expenses:	1,400,200,907	1,320,577,640	1,235,677,829
Regulated Services	1 200 200 000	1 010 700 607	1 100 000 000
Total	1,298,299,098 1,392,943,327	1,213,792,687	1,126,929,320
	1,392,943,327	1,293,410,728	1,205,299,423
Equivalent Inpatient ADMs(EIPA):	67 510	00 077	05 500
Regulated Services	67,513	66,077	65,500
Total	69,409	67,090	69,475
NPR per EIPA :	40.044.40	40.004.04	4
Regulated Services	19,614.16	18,624.24	17,515.39
Total	19,524.77	18,513.29	17,516.03
NOR per EIPA :			*.
Regulated Services	19,798.33	18,794.88	17,682.78
Total	20,678.01	19,802.91	17,785.90
Operating Expenses per EIPA:			
Regulated Services	19,230.44	18,369.27	17,204.90
Total	20,068.65	19,278.73	17,348.64
Net Operating Profit(Loss):			
Regulated Services	38,339,960	28,123,088	31,301,681
Unegulated Services	3,955,650	7,044,024	-923,275
Total	42,295,610	35,167,112	30,378,406
Total Non-Operating Profit(Loss):	27,352,276	25,451,583	22,868,829
Non-Operating Revenue	27,352,276	25,451,583	20,114,829
Non-Operating Expenses	0	0	-2,754,000
Total Excess Profit	69,647,886	60,618,695	53,247,235
% Change in NPR per EIPA - Regulated	5.32	6.33	5.64
% Change in NOR per EIPA - Regulated	5.34	6.29	5.58
% Change in Oper. Expense per EIPA- Regulated		6.77	5.40
% Change in Net Operating Profit- Regulated	36.33	-10.15	16.04
% Net Operating Profit of Regulated NOR	2.87	2.26	2.70
% Change in Net Operating Profit- Total	20.27	15.76	12.63
% Net Total Operating Profit of Total NOR	2.95	2.65	2.46
% Change in Total Excess Profit	14.90	13.84	42.26
% Total Excess Profit of Total Revenue	4.76	4.48	4.24
A 10-FET EVOCOR 110-TE OF LOCAT MEACHING	7.70	7.40	4.24

Kernan Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	97,293,600	89,323,102	76,670,800
Unregulated Services	3,550,930	4,513,000	3,410,921
TOTAL	100,844,530	93,836,102	80,081,721
Net Patient Revenue(NPR):			, ,
Regulated Services	86,853,388	80,074,718	69,472,688
Unregulated Services	1,656,142	2,250,838	1,864,089
TOTAL	88,509,530	82,325,556	71,336,777
Other Operating Revenue:			
Regulated Services	4,652,504	3,199,833	3,307,198
Unregulated Services	447,496	1,529,167	1,454,802
TOTAL	5,100,000	4,729,000	4,762,000
Net Operating Revenue(NOR)			
Regulated Services	91,505,893	83,274,551	72,779,886
Unegulated Services	2,103,638	3,780,005	3,318,891
Total	93,609,530	87,054,556	76,098,777
Total Operating Expenses:			
Regulated Services	88,121,888	82,212,200	71,340,116
Total	91,803,000	86,244,379	75,133,970
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	5,063	4,720	4,741
Total	5,248	4,959	4,950
NPR per EIPA :			·
Regulated Services	17,155.16	16,963.28	14,653.05
Total	16,866.69	16,601.33	14,412.71
NOR per EIPA :			
Regulated Services	18,074.11	17,641.14	15,350.60
Total	17,838.56	17,554.95	15,374.82
Operating Expenses per EIPA :			
Regulated Services	17,405.71	17,416.09	15,046.93
Total	17,494.30	17,391.58	15,179.89
Net Operating Profit(Loss):			
Regulated Services	3,384,005	1,062,351	1,439,770
Unegulated Services	-1,577,475	-252,174	-474,963
Total	1,806,530	810,177	964,807
Total Non-Operating Profit(Loss):	745,000	878,000	402,000
Non-Operating Revenue	745,000	984,000	645,000
Non-Operating Expenses	0	106,000	243,000
Hon-operating Expenses	· ·	100,000	243,000
Total Excess Profit	2,551,530	1,688,177	1,366,807
% Change in NPR per EIPA - Regulated	1.13	15.77	-7.84
% Change in NOR per EIPA - Regulated	2.45	14.92	-11.09
% Change in Oper. Expense per EIPA- Regulated	-0.06	15.75	-9.35
% Change in Net Operating Profit- Regulated	218.54	-26.21	-47.51
% Net Operating Profit of Regulated NOR	3.70	1.28	1.98
% Change in Net Operating Profit- Total	122.98	-16.03	-59.53
% Net Total Operating Profit of Total NOR	1.93	0.93	1.27
% Change in Total Excess Profit	51.14	23.51	-52.97
% Total Excess Profit of Total Revenue	2.70	1.92	1.78
5   SEAT EXCESS     OTTE OF FORAL REVENUE	2.70	1.32	1.70

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:	00 150 500	05 701 400	70 014 000
Regulated Services	93,150,500	85,721,400	79,611,000
Unregulated Services	4,305,862	4,098,580	298,578
TOTAL	97,456,362	89,819,980	79,909,578
Net Patient Revenue(NPR): Regulated Services	77,436,743	71,133,998	65,731,219
Unregulated Services	1,227,262	1,370,993	39,862
TOTAL	78,664,005	72,504,991	65,771,081
Other Operating Revenue:	70,004,000	72,004,001	00,771,001
Regulated Services	489,471	864,724	0
Unregulated Services	0	25,600	22,500
TOTAL	489,471	890,324	22,500
Net Operating Revenue(NOR)	,	<b>,</b> ·	,
Regulated Services	77,926,214	71,998,722	65,731,219
Unegulated Services	1,227,262	1,396,593	62,362
Total	79,153,476	73,395,315	65,793,581
Total Operating Expenses:	• •	, ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Regulated Services	79,839,494	75,326,230	72,422,927
Total	86,122,739	80,242,769	74,397,783
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	9,766	9,478	9,775
Total	10,218	9,932	9,812
NPR per EIPA :			
Regulated Services	7,929.15	7,504.89	6,724.14
Total	7,698.94	7,300.48	6,703.08
NOR per EIPA :			
Regulated Services	7,979.27	7,596.12	6,724.14
Total	7,746.84	7,390.13	6,705.37
Operating Expenses per EIPA :			
Regulated Services	8,175.18	7,947.19	7,408.69
Total	8,428.93	8,079.59	7,582.27
Net Operating Profit(Loss):	4 040 004		
Regulated Services	-1,913,281	-3,327,509	-6,691,708
Unegulated Services	-5,055,983	-3,519,946	-1,912,494
Total	-6,969,263	-6,847,455	-8,604,202
Total Non-Operating Profit(Loss):	267,261	985,719	1,293,344
Non-Operating Revenue	267,261	985,719	1,293,344
Non-Operating Expenses	0	0	0
Total Excess Profit	-6,702,002	-5,861,736	-7,310,858
% Change in NPR per EIPA - Regulated	5.65	11.61	7.39
% Change in NOR per EIPA - Regulated	5.04	12.97	7.39
% Change in Oper. Expense per EIPA- Regulated	2.87	7.27	12.18
% Change in Net Operating Profit- Regulated	42.50	50.27	-88.74
% Net Operating Profit of Regulated NOR	-2.46	-4.62	-10.18
% Change in Net Operating Profit- Total	-1.78	20.42	-63.04
% Net Total Operating Profit of Total NOR	-8.80	-9.33	-13.08
% Change in Total Excess Profit	-14.33	19.82	-51.20
% Total Excess Profit of Total Revenue	-8.44	-7.88	-10.90

Maryland General Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	180,632,100	170,567,000	163,918,900
Unregulated Services	981,764	1,137,872	977,518
TOTAL	181,613,864	171,704,872	164,896,418
Net Patient Revenue(NPR):	, , ,	· · · · <b>,</b> · · · · <b>,</b> · · · ·	751,555,715
Regulated Services	151,988,277	142,357,835	136,374,246
Unregulated Services	682,533	1,063,788	940,828
TOTAL	152,670,810	143,421,622	137,315,074
Other Operating Revenue:	• •	, ,	,,
Regulated Services	330,836	-9,732,319	571,960
Unregulated Services	1,168,354	11,144,604	1,312,040
TOTAL	1,499,190	1,412,285	1,884,000
Net Operating Revenue(NOR)	, ,	, ,	,,
Regulated Services	152,319,113	132,625,516	136,946,206
Unegulated Services	1,850,887	12,208,392	2,252,868
Total	154,170,000	144,833,907	
Total Operating Expenses:	• •	, ,	, , , , , , , , , , , , , , , , , , , ,
Regulated Services	135,532,597	123,604,535	126,733,800
Total	151,361,000	144,666,055	141,521,000
Equivalent Inpatient ADMs(EIPA):	, ,	, ,	,
Regulated Services	15,031	15,121	15,235
Total	15,113	15,222	15,326
NPR per EIPA :	•	,	,
Regulated Services	10,111.60	9,414.39	8,951.12
Total	10,102.10	9,421.89	8,959.45
NOR per EIPA :	·	•	,
Regulated Services	10,133.61	8,770.78	8,988.66
Total	10,201.30	9,514.67	9,082.37
Operating Expenses per EIPA :	•	•	,
Regulated Services	9,016.82	8,174.20	8,318.36
Total	10,015.43	9,503.64	9,233.87
Net Operating Profit(Loss):	·	•	
Regulated Services	16,786,516	9,020,980	10,212,400
Unegulated Services	-13,977,516	-8,853,128	-12,534,300
Total	2,809,000	167,852	-2,321,900
		•	. ,
Total Non-Operating Profit(Loss):	889,000	1,615,000	994,000
Non-Operating Revenue	889,000	1,615,000	994,000
Non-Operating Expenses	, 0	0	0
, , ,			
Total Excess Profit	3,698,000	1,782,852	-1,327,926
% Change in NPR per EIPA - Regulated	7.41	5.18	3.80
% Change in NOR per EIPA - Regulated	15.54	-2.42	3.95
% Change in Oper. Expense per EIPA- Regulated	10.31	-1.73	-0.22
% Change in Net Operating Profit- Regulated	86.08	-11.67	132.34
o ondings an not operating fronte negatated	00.00	-11,07	132.34
% Net Operating Profit of Regulated NOR	11.02	6.80	7.46
% Change in Net Operating Profit- Total	1,573.49	107.23	69.72
% Net Total Operating Profit of Total NOR	1.82	0.12	-1.67
% Change in Total Excess Profit	107.42	234.26	79.77
% Total Excess Profit of Total Revenue	2.38	1.22	
4 IOCAT EVOCOS LIGITE OF LOCAT DEAGING	2.30	1.22	-0.95

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	17,086,858	15,924,400	13,783,200
Unregulated Services	2,648,584	3,827,811	4,442,331
TOTAL	19,735,442	19,752,211	18,225,531
Net Patient Revenue(NPR):	, ,	, , , , , , , , , , , , , , , , , , ,	
Regulated Services	13,780,080	12,626,976	11,167,862
Unregulated Services	1,524,248	2,075,897	2,882,793
TOTAL		14,702,873	14,050,655
Other Operating Revenue:	,,	,,	,,
Regulated Services	35,745	17,286	-27,044
Unregulated Services	12,464	0	_,,,,,
TOTAL	48,209	17,286	-27,044
Net Operating Revenue(NOR)	,	,	,
Regulated Services	13,815,825	12,644,262	11,140,818
Unegulated Services	1,536,712	2,075,897	2,882,793
Total	15,352,537	14,720,159	14,023,611
Total Operating Expenses:	10,002,007	14,720,100	14,020,011
Regulated Services	11,456,983	11,583,263	10,802,219
Total	13,618,274	13,266,653	13,533,400
Equivalent Inpatient ADMs(EIPA):	10,010,274	10,200,000	10,000,400
Regulated Services	2,319	2,125	2,046
Total	2,598	2,463	2,195
NPR per EIPA :	2,390	2,400	2,195
Regulated Services	5,941.69	5,941.73	5,457.72
Total	5,890.44	5,968.31	6,400.66
NOR per EIPA :	3,030.44	3,900.31	0,400.00
·	E 057 10	E 040 97	E 444 E1
Regulated Services Total	5,957.10 5,908.99	5,949.87 5,975.33	5,444.51
	5,506.55	5,975.33	6,388.34
Operating Expenses per EIPA:	4 940 02	E 4E0 60	E 070 00
Regulated Services	4,940.02	5,450.60	5,279.03
Total	5,241.50	5,385.31	6,165.03
Net Operating Profit(Loss):	0.050.040	1 060 000	000 500
Regulated Services	2,358,842	1,060,999	338,599
Unegulated Services	-624,579	392,507	151,612
Total	1,734,263	1,453,506	490,211
Total Non-Operating Profit(Loss):	221,318	120,960	24,803
Non-Operating Revenue	221,318	120,960	24,803
Non-Operating Expenses	0	0	0
Total Excess Profit	1,955,581	1,574,466	515,014
	•	. ,	
% Change in NPR per EIPA - Regulated	-0.00	8.87	-1.41
% Change in NOR per EIPA - Regulated	0.12	9.28	-3.93
% Change in Oper. Expense per EIPA- Regulated	-9.37	3.25	-8.14
% Change in Net Operating Profit- Regulated	122.32	213.35	305.71
% Net Operating Profit of Regulated NOR	17.07	8.39	3.04
% Change in Net Operating Profit- Total	19.32	196.51	-54.70
% Net Total Operating Profit of Total NOR	11.30	9.87	3.50
% Change in Total Excess Profit	24.21	205.71	-58.08
o Change In Focal Excess Florit	12.56	10.61	3.67

Memorial Hospital at Easton			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	144,112,600	127,272,636	118,724,600
Unregulated Services	30,351,092	28,694,259	27,307,327
TOTAL	174,463,692	155,966,895	146,031,927
Net Patient Revenue(NPR):	,,	,,	,
Regulated Services	125,016,601	112,740,414	103,471,018
Unregulated Services	12,189,249	12,151,534	11,388,460
TOTAL	137,205,850	124,891,948	114,859,478
Other Operating Revenue:	, , ,	,	,,
Regulated Services	2,321,914	1,832,292	1,326,030
Unregulated Services	1,509,780	1,446,288	1,461,024
TOTAL	3,831,694	3,278,580	2,787,054
Net Operating Revenue(NOR)	• •	, ,	.,,
Regulated Services	127,338,515	114,572,706	104,797,048
Unegulated Services	13,699,029	13,597,822	12,849,484
Total	141,037,544	128,170,528	117,646,532
Total Operating Expenses:	• •	, ,	,,
Regulated Services	125,451,524	109,557,554	99,097,799
Total	137,972,084	124,574,494	114,821,103
Equivalent Inpatient ADMs(EIPA):		, ,	,,
Regulated Services	16,140	14,682	14,280
Total	19,539	18,067	17,926
NPR per EIPA :	•	,	, , , , , , , , , , , , , , , , , , , ,
Regulated Services	7,745.65	7,679.02	7,245.91
Total	7,021.98	6,912.54	6,407.43
NOR per EIPA :	•	,	,
Regulated Services	7,889.51	7,803.82	7,338.77
Total	7,218.08	7,094.00	6,562.91
Operating Expenses per EIPA :	•	·	,
Regulated Services	7,772.60	7,462.22	6,939.66
Total	7,061.20	6,894.97	6,405.29
Net Operating Profit(Loss):	•	,	
Regulated Services	1,886,991	5,015,152	5,699,248
Unegulated Services	1,178,469	-1,419,118	-2,873,819
Total	3,065,460	3,596,035	2,825,429
		, ,	, ,
Total Non-Operating Profit(Loss):	-609,827	4,611,126	2,161,103
Non-Operating Revenue	-609,827	4,548,584	2,161,103
Non-Operating Expenses	0	-62,542	0
Total Excess Profit	2,455,633	8,207,172	4,986,532
% Change in NPR per EIPA - Regulated	0.87	E 00	10.40
% Change in NOR per EIPA - Regulated	1.10	5.98 6.34	13.13 13.43
% Change in Oper. Expense per EIPA- Regulated	4.16	7.53	6.16
% Change in Net Operating Profit- Regulated	-62.37	-12.00	710.70
% Net Operating Profit of Regulated NOR	1.48	4.38	5.44
% Change in Net Operating Profit- Total	-14.75	27.27	594.50
% Net Total Operating Profit of Total NOR	2.17	2.81	2.40
% Change in Total Excess Profit	-70.08	64.59	457.79
% Total Excess Profit of Total Revenue	1.75	6.18	4.16

Memorial Hos	pital d	of Cumb	erland
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FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	101,185,500	97,696,500	95,983,600
Unregulated Services	22,385,900	19,970,400	17,787,000
TOTAL	123,571,400	117,666,900	113,770,600
Net Patient Revenue(NPR):			
Regulated Services	84,603,800	81,425,000	82,073,300
Unregulated Services	15,262,600	13,647,200	11,084,800
TOTAL	99,866,400	95,072,200	93,158,100
Other Operating Revenue:			
Regulated Services	63,300	724,100	1,271,100
Unregulated Services	1,450,200	1,690,500	2,147,300
TOTAL	1,513,500	2,414,600	3,418,400
Net Operating Revenue(NOR)			
Regulated Services	84,667,100	82,149,100	83,344,400
Unegulated Services	16,712,800	15,337,700	13,232,100
Total	101,379,900	97,486,800	96,576,500
Total Operating Expenses:			
Regulated Services	82,700,644	82,213,728	76,842,259
Total	98,915,700	97,519,900	91,452,200
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	11,634	12,249	12,435
Total	14,207	14,753	14,739
NPR per EIPA :			
Regulated Services	7,272.34	6,647.35	6,600.39
Total	7,029.17	6,444.20	6,320.55
NOR per EIPA :	7 077 70	0.700.47	
Regulated Services	7,277.78	6,706.47	6,702.61
Total	7,135.69	6,607.87	6,552.48
Operating Expenses per EIPA:	7 100 75	6 711 74	0 170 70
Regulated Services Total	7,108.75	6,711.74	6,179.70
	6,962.25	6,610.11	6,204.81
Net Operating Profit(Loss): Regulated Services	1,966,456	64 600	6 500 141
Unegulated Services	497,744	-64,628 31,528	6,502,141 -1,377,841
Total	2,464,200	-33,100	5,124,300
Total	2,404,200	-55,100	5,124,300
Total Non-Operating Profit(Loss):	2,516,600	2,546,400	3,310,800
Non-Operating Revenue	3,033,900	2,658,600	3,365,800
Non-Operating Expenses	517,300	112,200	55,000
non operating inponent	017,000	112,200	00,000
Total Excess Profit	4,980,800	2,513,300	8,435,100
% Change in NPR per EIPA - Regulated	9.40	0.71	9.30
% Change in NOR per EIPA - Regulated	8.52	0.06	10.53
% Change in Oper. Expense per EIPA- Regulated	5.92	8.61	6.14
% Change in Net Operating Profit- Regulated	3,142.73	-100.99	117.43
	,		
% Net Operating Profit of Regulated NOR	2.32	-0.08	7.80
% Change in Net Operating Profit- Total	7,544.71	-100.65	11.97
% Net Total Operating Profit of Total NOR	2.43	-0.03	5.31
% Change in Total Excess Profit	98.18	-70.20	35.02
% Total Excess Profit of Total Revenue	4.77	2.51	8.44

	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	353,240,000	325,029,000	292,129,600
Unregulated Services	5,922,547	4,359,128	4,425,940
TOTAL	359,162,547	329,388,128	296,555,540
Net Patient Revenue(NPR):			, ,
Regulated Services	310,781,321	285,178,259	257,113,600
Unregulated Services	5,922,547	4,359,128	4,380,380
TOTAL	316,703,868	289,537,387	261,493,980
Other Operating Revenue:			
Regulated Services	4,681,500	7,320,900	3,272,000
Unregulated Services	12,074,420	8,258,051	9,969,001
TOTAL	16,755,920	15,578,951	13,241,001
Net Operating Revenue(NOR)			
Regulated Services	315,462,821	292,499,159	260,385,600
Unegulated Services	17,996,967	12,617,179	14,349,381
Total	333,459,788	305,116,338	274,734,981
Total Operating Expenses:			
Regulated Services	286,723,944	263,534,365	240,717,093
Total	306,485,734	278,902,000	255,443,000
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	32,666	30,010	29,771
Total	33,214	30,412	30,222
NPR per EIPA :			
Regulated Services	9,513.81	9,502.79	8,636.49
Total	9,535.25	9,520.37	8,652.54
NOR per EIPA :			
Regulated Services	9,657.12	9,746.74	8,746.39
Total	10,039.73	10,032.62	9,090.67
Operating Expenses per EIPA :			
Regulated Services	8,777.35	8,781.57	8,085.73
Total	9,227.60	9,170.66	8,452.32
Net Operating Profit(Loss):			
Regulated Services	28,738,877	28,964,794	19,668,507
Unegulated Services	-1,764,823	-2,750,456	-376,526
Total	26,974,054	26,214,338	19,291,981
Total Non-Operating Profit(Loss):	-6,891,000	5,046,000	2,691,000
Non-Operating Revenue	12,110,000	9,797,000	4,070,000
Non-Operating Expenses	19,001,000	4,751,000	1,379,000
Total Excess Profit	20,083,054	31,260,338	21,982,981
% Change in NPR per EIPA - Regulated	0.12	10.03	6.51
% Change in NOR per EIPA - Regulated	-0.92	11.44	6.18
% Change in Oper. Expense per EIPA- Regulated	-0.05	8.61	4.69
% Change in Net Operating Profit- Regulated	-0.78	47.26	32.57
% Net Operating Profit of Regulated NOR	9.11	9.90	7.55
% Change in Net Operating Profit- Total	2.90	35.88	33.08
% Net Total Operating Profit of Total NOR	8.09	8.59	7.02
· -			
% Change in Total Excess Profit	-35.76	42.20	45.94

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	135,140,700	121,270,200	106,766,600
Unregulated Services	681,200	1,017,800	1,990,100
TOTAL	135,821,900	122,288,000	108,756,700
Net Patient Revenue(NPR):			
Regulated Services	116,767,100	105,525,100	92,714,200
Unregulated Services	677,300	832,800	1,310,900
TOTAL	117,444,400	106,357,900	94,025,100
Other Operating Revenue:			
Regulated Services	1,409,300	761,500	787,600
Unregulated Services	302,100	464,800	425,000
TOTAL	1,711,400	1,226,300	1,212,600
Net Operating Revenue(NOR)			
Regulated Services	118,176,400	106,286,600	93,501,800
Unegulated Services	979,400	1,297,600	1,735,900
Total	119,155,800	107,584,200	95,237,700
Total Operating Expenses:			
Regulated Services	110,107,267	98,753,256	92,440,500
Total	114,666,300	102,648,200	96,453,100
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	14,058	13,182	12,724
Total	14,129	13,292	12,957
NPR per EIPA :	·	•	•
Regulated Services	8,305.86	8,005.05	7,286.77
Total	8,312.14	8,001.72	7,256.44
NOR per EIPA :	•	•	,
Regulated Services	8,406.11	8,062.82	7,348.67
Total	8,433.27	8,093.98	7,350.02
Operating Expenses per EIPA :	•	,	,
Regulated Services	7,832.14	7,491.34	7,265.26
Total	8,115.52	7,722.63	7,443.82
Net Operating Profit(Loss):	•	•	,,,,,,,
Regulated Services	8,069,133	7,533,344	1,061,300
Unegulated Services	-3,579,633	-2,597,344	-2,276,700
Total	4,489,500	4,936,000	-1,215,400
	.,,	, ,	,=,
Total Non-Operating Profit(Loss):	-4,141,400	2,332,400	2,579,000
Non-Operating Revenue	2,941,200	2,332,400	2,579,000
Non-Operating Expenses	7,082,600	0	0
F	, , ,	_	•
Total Excess Profit	348,100	7,268,400	1,363,600
		, , , , ,	1,110,000
% Change in NPR per EIPA - Regulated	3.76	9.86	4.69
% Change in NOR per EIPA - Regulated	4.26	9.72	4.56
% Change in Oper. Expense per EIPA- Regulated	4.55	3.11	5.97
% Change in Net Operating Profit- Regulated	7.11	609.82	-50.45
		333.32	55,40
% Net Operating Profit of Regulated NOR	6.83	7.09	1.14
% Change in Net Operating Profit- Total	-9.05	506.12	-276.75
% Net Total Operating Profit of Total NOR	3.77	4.59	-1.28
% Change in Total Excess Profit	-95.21	433.03	-13.06
	JU	,00.00	- 10.00

Northwest Hospital Center			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	201,205,800	191,845,500	175,332,500
Unregulated Services	19,510,259	17,966,559	16,742,367
TOTAL	220,716,059	209,812,059	192,074,867
Net Patient Revenue(NPR):	220,710,000	200,012,000	132,074,007
Regulated Services	170,962,500	163,196,500	149,126,503
· ·	8,106,696	6,885,449	
Unregulated Services		• •	6,831,893
TOTAL	179,069,196	170,081,949	155,958,396
Other Operating Revenue:	4 047 000	4	
Regulated Services	1,947,000	1,662,000	1,365,000
Unregulated Services	0	0	0
TOTAL	1,947,000	1,662,000	1,365,000
Net Operating Revenue(NOR)			
Regulated Services	172,909,500	164,858,500	150,491,503
Unegulated Services	8,106,696	6,885,449	6,831,893
Total	181,016,196	171,743,949	157,323,396
Total Operating Expenses:			
Regulated Services	154,091,772	147,809,809	133,946,737
Total	168,493,000	160,991,000	145,438,000
Equivalent Inpatient ADMs(EIPA):	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	1.0,100,000
Regulated Services	21,496	20,866	20,496
Total	22,547		21,287
	22,041	21,711	21,201
NPR per EIPA :	7 052 41	7 991 16	7 075 00
Regulated Services	7,953.41	7,821.16	7,275.82
Total	7,941.95	7,833.98	7,326.61
NOR per EIPA :	0.040.00	7 000 04	<b></b>
Regulated Services	8,043.99	7,900.81	7,342.42
Total	8,028.30	7,910.54	7,390.73
Operating Expenses per EIPA :			
Regulated Services	7,168.56	7,083.75	6,535.20
Total	7,472.88	7,415.25	6,832.38
Net Operating Profit(Loss):			
Regulated Services	18,817,728	17,048,691	16,544,766
Unegulated Services	-6,294,532	-6,295,742	-4,659,370
Total	12,523,196	10,752,949	11,885,396
Total Non-Operating Profit(Loss):	-5,975,000	15,626,000	4,919,000
Non-Operating Revenue	-5,975,000	15,626,000	5,529,000
Non-Operating Expenses	, , o	0	610,000
			•
Total Excess Profit	6,548,196	26,378,949	16,804,396
% Change in NPR per EIPA - Regulated	1.69	7.50	7.29
% Change in NOR per EIPA - Regulated	1.81	7.61	7.29
% Change in Oper. Expense per EIPA- Regulated	1.20	8.39	3.56
% Change in Net Operating Profit- Regulated	10.38	3.05	
o change in her operating riviti- negulated	10.36	3.05	59.32
% Net Operating Profit of Regulated NOR	10.88	10.34	10.99
% Change in Net Operating Profit- Total	16.46	-9.53	83.16
% Net Total Operating Profit of Total NOR	6.92	6.26	7.55
% Change in Total Excess Profit	-75.18	56.98	74.72
% Total Excess Profit of Total Revenue	3.74	14.08	10.32
-0 LOCAT EVOCOO LIGITE OF LOCAT DEVENUE	0.77	17.00	10.32

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	366,969,200	335,381,200	308,930,400
Unregulated Services	32,979,400	26,556,300	24,448,800
TOTAL	399,948,600	361,937,500	333,379,200
Net Patient Revenue(NPR):			
Regulated Services	318,253,000	291,084,100	268,586,400
Unregulated Services	18,728,400	13,928,800	13,561,300
TOTAL	336,981,400	305,012,900	282,147,700
Other Operating Revenue:	. ,	, ,	, ,
Regulated Services	-28,500	208,200	920,100
Unregulated Services	1,127,200	1,199,800	680,900
TOTAL	1,098,700	1,408,000	1,601,000
Net Operating Revenue(NOR)		, ,	, ,
Regulated Services	318,224,500	291,292,300	269,506,500
Unegulated Services	19,855,600	15,128,600	14,242,200
Total	338,080,100	306,420,900	283,748,700
Total Operating Expenses:			•
Regulated Services	279,212,502	263,403,613	252,872,818
Total	309,880,100	284,866,900	270,604,700
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	30,094	28,923	28,627
Total	33,058	31,388	31,071
NPR per EIPA :			
Regulated Services	10,575.36	10,064.00	9,382.21
Total	10,193.60	9,717.60	9,080.60
NOR per EIPA :			
Regulated Services	10,574.41	10,071.20	9,414.35
Total	10,226.83	9,762.46	9,132.13
Operating Expenses per EIPA :			
Regulated Services	9,278.07	9,106.97	8,833.30
Total	9,373.79	9,075.75	8,709.10
Net Operating Profit(Loss):			
Regulated Services	39,011,998	27,888,687	16,633,682
Unegulated Services	-10,811,998	-6,334,687	-3,489,682
Total	28,200,000	21,554,000	13,144,000
Total Non-Operating Profit(Loss):	10,106,000	11,363,000	7,560,000
Non-Operating Revenue	10,106,000	11,363,000	9,447,000
Non-Operating Expenses	0	0	1,887,000
Total Excess Profit	38,306,000	32,917,000	20,704,000
% Change in NPR per EIPA - Regulated	5.08	7.27	7.49
% Change in NOR per EIPA - Regulated	5.00	6.98	7.39
% Change in Oper. Expense per EIPA- Regulated	1.88	3.10	7.65
% Change in Net Operating Profit- Regulated	39.88	67.66	4.70
% Net Operating Profit of Regulated NOR	12.26	9.57	6.17
% Change in Net Operating Profit- Total	30.83	63.98	12.28
% Net Total Operating Profit of Total NOR	8.34	7.03	4.63
% Change in Total Excess Profit	16.37	58.99	13.57
% Total Excess Profit of Total Revenue	11.00	10.36	7.06

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	241,928,700	239,828,800	239,399,600
Unregulated Services	33,660,372	37,824,681	35,368,103
TOTAL	275,589,072	277,653,481	274,767,703
Net Patient Revenue(NPR):	, ,	• •	, ,
Regulated Services	197,518,266	196,440,112	203,981,525
Unregulated Services	13,910,441	15,807,972	15,396,361
TOTAL	211,428,706	212,248,084	219,377,886
Other Operating Revenue:			
Regulated Services	1,482,579	30,466,332	
Unregulated Services	1,581,133	1,549,308	987,340
TOTAL	3,063,712	32,015,640	987,340
Net Operating Revenue(NOR)			
Regulated Services	199,000,845	226,906,444	203,981,525
Unegulated Services	15,491,574	17,357,280	16,383,701
Total	214,492,418	244,263,724	220,365,226
Total Operating Expenses:			
Regulated Services	198,288,498	194,187,354	192,407,541
Total	229,159,939	225,483,531	222,523,732
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	17,385	17,457	18,464
Total	18,116	19,686	20,692
NPR per EIPA :			
Regulated Services	11,361.27	11,253.00	11,047.38
Total	11,670.95	10,781.43	10,602.25
NOR per EIPA :			
Regulated Services	11,446.55	12,998.26	11,047.38
Total	11,840.07	12,407.70	10,649.97
Operating Expenses per EIPA :			
Regulated Services	11,405.58	11,123.95	10,420.55
Total	12,649.72	11,453.74	10,754.29
Net Operating Profit(Loss):			
Regulated Services	712,347	32,719,090	11,573,984
Unegulated Services	-15,379,867	-13,938,897	-13,732,490
Total	-14,667,521	18,780,193	-2,158,506
Total Non-Operating Profit(Loss):	17,879,440	1,028,336	26,477,761
Non-Operating Revenue	17,879,440	1,028,336	26,477,761
Non-Operating Expenses	0	0	0
Total Excess Profit	3,211,919	19,808,529	24,319,255
& Change in NPR per EIPA - Regulated	0.96	1.86	1.66
change in NOR per EIPA - Regulated	-11.94	17.66	1.66
Change in Oper. Expense per EIPA- Regulated	2.53	6.75	3.25
Change in Net Operating Profit- Regulated	-97.82	182.70	-18.79
ы Net Operating Profit of Regulated NOR	0.36	14.42	5.67
6 Change in Net Operating Profit- Total	-178.10	970.06	-784.98
Net Total Operating Profit of Total NOR	-6.84	7.69	-0.98
6 Change in Total Excess Profit	-83.79	-18.55	187.73
6 Total Excess Profit of Total Revenue	1.38	8.08	9.85

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
		••••	
Gross Patient Revenue:	200 555 800	000 050 000	044 070 00
Regulated Services	333,555,200	323,356,800	311,350,800
Unregulated Services	90,608,898	61,139,285	60,339,462
TOTAL	424,164,098	384,496,085	371,690,262
Net Patient Revenue(NPR):			
Regulated Services	284,136,736	277,220,735	266,033,797
Unregulated Services	38,653,468	35,734,436	34,318,895
TOTAL	322,790,204	312,955,171	300,352,692
Other Operating Revenue:			
Regulated Services	2,965,213	4,759,168	3,944,814
Unregulated Services	3,558,970	1,905,098	2,401,264
TOTAL	6,524,183	6,664,266	6,346,078
Net Operating Revenue(NOR)			
Regulated Services	287,101,949	281,979,902	269,978,611
Unegulated Services	42,212,438	37,639,534	36,720,159
Total	329,314,387	319,619,437	306,698,770
Total Operating Expenses:			
Regulated Services	260,314,417	255,868,235	246,180,707
Total	317,966,817	301,489,739	292,158,468
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	28,454	29,434	30,871
Total	33,668	33,346	35,254
NPR per EIPA :			
Regulated Services	9,985.76	9,418.52	8,617.68
Total	9,587.44	9,385.21	8,519.65
NOR per EIPA :			
Regulated Services	10,089.97	9,580.21	8,745.47
Total	9,781.22	9,585.06	8,699.66
Operating Expenses per EIPA :			
Regulated Services	9,148.54	8,693.07	7,974.58
Total	9,444.18	9,041.37	8,287.22
Net Operating Profit(Loss):			
Regulated Services	26,787,532	26,111,668	23,797,905
Unegulated Services	-15,439,962	-7,981,970	-9,257,602
Total	11,347,570	18,129,697	14,540,302
	, ,	, ,	, , ,
Total Non-Operating Profit(Loss):	1,280,447	30,808,612	13,914,996
Non-Operating Revenue	1,280,447	30,808,612	13,914,996
Non-Operating Expenses	0		, , , , , ,
, , ,			
Total Excess Profit	12,628,017	48,938,310	28,455,298
% Change in NPR per EIPA - Regulated	6.02	9.29	6.07
% Change in NOR per EIPA - Regulated	5.32	9.54	6.43
% Change in Oper. Expense per EIPA- Regulated	5.24	9.01	4.39
% Change in Net Operating Profit- Regulated	2.59	9.72	37.38
% Net Operating Profit of Regulated NOR	9.33	9.26	8.81
% Change in Net Operating Profit- Total	-37.41	24.69	47.47
% Net Total Operating Profit of Total NOR	3.45	5.67	4.74
% Change in Total Excess Profit	-74.20	71.98	60.35
o Change In Total Excess Tiotic	3.82	13.97	00.33

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	363,810,300	345,174,100	342,591,900
Unregulated Services	38,259,184	39,791,165	31,930,731
TOTAL	402,069,484	384,965,265	374,522,631
Net Patient Revenue(NPR):			
Regulated Services	322,493,187	304,510,224	307,313,087
Unregulated Services	17,339,626	18,111,771	16,107,812
TOTAL	339,832,813	322,621,995	323,420,899
Other Operating Revenue:			
Regulated Services	778,886	1,595,568	833,947
Unregulated Services	4,959,932	5,905,639	2,537,722
TOTAL	5,738,818	7,501,207	3,371,669
Net Operating Revenue(NOR)			
Regulated Services	323,272,073	306,105,791	308,147,034
Unegulated Services	22,299,558	24,017,410	18,645,534
Total	345,571,631	330,123,202	326,792,568
Total Operating Expenses:			
Regulated Services	322,940,196	293,507,383	291,616,705
Total	363,575,748	328,666,600	319,424,393
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	30,498	29,441	30,480
Total	30,864	31,270	32,326
NPR per EIPA :			
Regulated Services	10,574.30	10,343.04	10,082.61
Total	11,010.54	10,317.29	10,004.98
NOR per EIPA :			
Regulated Services	10,599.84	10,397.24	10,109.97
Total	11,196.47	10,557.17	10,109.28
Operating Expenses per EIPA :			
Regulated Services	10,588.95	9,969.32	9,567.63
Total	11,779.80	10,510.59	9,881.35
Net Operating Profit(Loss):			
Regulated Services	331,877	12,598,408	16,530,329
Unegulated Services	-18,335,994	-11,141,806	-9,162,154
Total	-18,004,117	1,456,602	7,368,175
Taball Nam Occupation Destitutions	0.000 504	2 222 722	40 445
Total Non-Operating Profit(Loss):	6,269,504	8,692,793	10,445,265
Non-Operating Revenue	6,269,504	8,692,793	7,163,265
Non-Operating Expenses	0	0	-3,282,000
Total Excess Profit	-11,734,613	10,149,395	17,813,440
% Change in NPR per EIPA - Regulated	2.24	2.58	4.48
% Change in NOR per EIPA - Regulated	1.95	2.84	4.37
% Change in Oper. Expense per EIPA- Regulated	6.22	4.20	4.72
% Change in Net Operating Profit- Regulated	-97.37	-23.79	5.31
a Not Occupies Profit of Box 3-1-1 NO	0.45		
% Net Operating Profit of Regulated NOR	0.10	4.12	5.36
% Change in Net Operating Profit- Total	-1,336.04	-80.23	-6.55
% Net Total Operating Profit of Total NOR	-5.21	0.44	2.25
% Change in Total Excess Profit	-215.62	-43.02	82.55
% Total Excess Profit of Total Revenue	-3.34	3.00	5.33

Saint Mary's Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	114,652,300	106,160,000	97,642,200
Unregulated Services	7,212,017	6,598,238	6,290,851
TOTAL	121,864,317	112,758,238	103,933,051
Net Patient Revenue(NPR):			
Regulated Services	96,521,141	92,658,716	82,384,333
Unregulated Services	6,740,740	4,252,501	6,116,338
TOTAL	103,261,881	96,911,217	88,500,671
Other Operating Revenue:			
Regulated Services	1,164,206	-2,994,600	1,038,631
Unregulated Services	680,720	4,399,200	529,755
TOTAL	1,844,926	1,404,600	1,568,386
Net Operating Revenue(NOR)			
Regulated Services	97,685,347	89,664,116	83,422,964
Unegulated Services	7,421,460	8,651,701	6,646,092
Total	105,106,807	98,315,817	90,069,057
Total Operating Expenses:			
Regulated Services	88,622,956	82,860,617	72,571,998
Total	98,402,342	90,996,208	79,315,725
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	16,309	16,036	15,179
Total	16,887	16,590	15,766
NPR per EIPA :			
Regulated Services	5,918.24	5,778.21	5,427.52
Total	6,114.85	5,841.45	5,613.46
NOR per EIPA :			
Regulated Services	5,989.62	5,591.47	5,495.94
Total	6,224.10	5,926.11	5,712.94
Operating Expenses per EIPA :			
Regulated Services	5,433.96	5,167.20	4,781.08
Total	5,827.08	5,484.92	5,030.87
Net Operating Profit(Loss):			
Regulated Services	9,062,391	6,803,498	10,850,966
Unegulated Services	-2,357,926	516,111	-97,635
Total	6,704,465	7,319,609	10,753,332
Total Non-Operating Profit(Loss):	896,484	1,777,402	933,977
Non-Operating Revenue	1,192,699	1,777,402	933,977
Non-Operating Expenses	296,215	0	0
Total Excess Profit	7,600,949	9,097,011	11,687,309
% Change in NPR per EIPA - Regulated	2.42	6.46	1.96
% Change in NOR per EIPA - Regulated	7.12	1.74	1.68
% Change in Oper. Expense per EIPA- Regulated	5.16	8.08	-2.02
% Change in Net Operating Profit- Regulated	33.20	-37.30	57.34
% Net Operating Profit of Regulated NOR	9.28	7.59	13.01
% Change in Net Operating Profit- Total	-8.40	-31.93	63.44
% Net Total Operating Profit of Total NOR	6.38	7.44	11.94
% Change in Total Excess Profit	-16.45	-22.16	63.10
% Total Excess Profit of Total Revenue	7.15	9.09	12.84

December 2008	December 2007	December 2006
304,350,850	284.281.331	250,038,969
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		253,765,067
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261,642,638	239,838,057	220,852,424
15,415,897		2,263,216
277,058,535	· · · · ·	223,115,640
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1,870,850	1,532,323	716,748
3,749,785	3,304,815	2,496,600
5,620,635	4,837,138	3,213,348
263,513,488	241,370,380	221,569,172
19,165,682	12,782,978	4,759,816
282,679,170	254,153,358	226,328,988
256,440,113	232,476,082	217,931,862
275,947,407	251,743,884	232,587,760
31,064	29,503	28,381
33,917	29,019	28,679
8,422.58	8,129.24	7,781.71
8,168.62	8,591.55	7,779.65
•	8,181.18	7,806.96
8,334.34	8,758.24	7,891.70
		7,678.80
8,135.86	8,675.21	8,109.93
		3,637,310
•		-9,896,081
6,731,763	2,409,473	-6,258,772
-4,297,904	2,479,474	3,225,401
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2,433,859	4,888,947	-3,033,371
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	304,350,850 30,972,635 335,323,485  261,642,638 15,415,897 277,058,535  1,870,850 3,749,785 5,620,635  263,513,488 19,165,682 282,679,170  256,440,113 275,947,407  31,064 33,917  8,422.58 8,168.62  8,482.80 8,334.34  8,255.10 8,135.86  7,073,375 -341,612 6,731,763  -4,297,904 -4,297,904 -4,297,904 -0  2,433,859  3.61 3.69 4.76	304,350,850

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
FISCAL YEAR ENDING		June 2007	Julie 2006
Gross Patient Revenue:			
Regulated Services	602,337,500	567,654,000	514,199,200
Unregulated Services	104,877,517	95,328,813	92,760,877
TOTAL	707,215,017	662,982,813	606,960,077
Net Patient Revenue(NPR):			
Regulated Services	512,803,742	483,991,284	436,714,200
Unregulated Services	38,662,795	35,218,209	35,493,041
TOTAL	551,466,537	519,209,493	472,207,241
Other Operating Revenue:			
Regulated Services	16,714,741	10,758,000	10,413,600
Unregulated Services	10,652,682	12,830,921	11,147,309
TOTAL	27,367,423	23,588,921	21,560,909
Net Operating Revenue(NOR)			
Regulated Services	529,518,483	494,749,284	447,127,800
Unegulated Services	49,315,477	48,049,130	46,640,350
Total	578,833,960	542,798,414	493,768,150
Total Operating Expenses:			•
Regulated Services	485,322,263	445,682,167	401,244,760
Total	573,504,000	525,872,401	473,656,919
Equivalent Inpatient ADMs(EIPA):	, ,	, ,	,,
Regulated Services	40,344	37,638	36,387
Total	41,629	39,159	37,778
NPR per EIPA :	,	,	,,, <u>-</u>
Regulated Services	12,710.71	12,859.14	12,001.91
Total	13,247.26	13,258.94	12,499.43
NOR per EIPA :	•	• •	,
Regulated Services	13,125.01	13,144.97	12,288.09
Total	13,904.68	13,861.33	13,070.15
Operating Expenses per EIPA :	•	,	.,
Regulated Services	12,029.54	11,841.31	11,027.12
Total	13,776.64	13,429.09	12,537.80
Net Operating Profit(Loss):	•	· · · <b>,</b> · · · · ·	,
Regulated Services	44,196,220	49,067,117	45,883,040
Unegulated Services	-38,866,260	-32,141,103	-25,771,809
Total	5,329,960	16,926,013	20,111,231
10132	-,,	,,,	,,
Total Non-Operating Profit(Loss):	-20,242,000	33,683,000	3,938,626
Non-Operating Revenue	-20,242,000	33,683,000	6,221,707
Non-Operating Expenses	0	0	2,283,081
, , ,			
Total Excess Profit	-14,912,040	50,609,013	24,049,857
% Change in NPR per EIPA - Regulated	-1.15	7.14	3.25
% Change in NOR per EIPA - Regulated	-0.15	6.97	4.45
% Change in Oper. Expense per EIPA- Regulated	1.59	7.38	3.55
% Change in Net Operating Profit- Regulated	-9.93	6.94	20.27
9. Not Openating Doofit of Degulated NOD	0 25	0.00	10.00
% Net Operating Profit of Regulated NOR	8.35	9.92	10.26
% Change in Net Operating Profit - Total	-68.51	-15.84	11.79
% Net Total Operating Profit of Total NOR	0.92	3.12	4.07
% Change in Total Excess Profit	-129.47	110.43	-0.51
% Total Excess Profit of Total Revenue	-2.67	8.78	4.81

Southern Mary	land Hospita	l Center
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FISCAL YEAR ENDING	December 2008	December 2007	December 2006
Gross Patient Revenue:			
Regulated Services	226,574,600	216,279,800	193,871,800
Unregulated Services	46,394,944	44,231,905	6,995,806
TOTAL	272,969,544	260,511,705	200,867,606
Net Patient Revenue(NPR):			
Regulated Services	183,726,110	176,487,362	163,308,987
Unregulated Services	4,763,757	17,454,076	2,775,918
TOTAL	188,489,867	193,941,438	166,084,905
Other Operating Revenue:			
Regulated Services	358,735	372,144	518,872
Unregulated Services	13,797,779	500,495	11,072,838
TOTAL	14,156,514	872,639	11,591,710
Net Operating Revenue(NOR)			
Regulated Services	184,084,845	176,859,506	163,827,859
Unegulated Services	18,561,536	17,954,571	13,848,756
Total	202,646,381	194,814,077	177,676,615
Total Operating Expenses:			
Regulated Services	170,857,254	165,625,980	158,162,006
Total	198,519,258	187,878,012	176,107,414
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	25,911	23,670	24,026
Total	28,727	28,431	24,765
NPR per EIPA :			
Regulated Services	7,090.76	7,456.07	6,797.04
Total	6,561.32	6,821.45	6,706.52
NOR per EIPA :	·		
Regulated Services	7,104.60	7,471.79	6,818.64
Total	7,054.11	6,852.14	7,174.60
Operating Expenses per EIPA:			
Regulated Services	6,594.10	6,997.20	6,582.82
Total	6,910.44	6,608.18	7,111.23
Net Operating Profit(Loss):	10 007 501	44 000 500	5 005 0H-
Regulated Services	13,227,591	11,233,526	5,665,853
Unegulated Services	-9,100,468	-4,297,461	-4,096,652
Total	4,127,123	6,936,065	1,569,201
Total Non-Operating Profit(Loss):	648,952	1,146,376	1 027 046
Non-Operating Revenue	648,952		1,037,046
Non-Operating Expenses	040,932	1,146,376 0	1,037,046
Non-operating Expenses	U	U	0
Total Excess Profit	4,776,075	8,082,441	2,606,247
% Change in NPR per EIPA - Regulated	-4.90	9.70	2.84
% Change in NOR per EIPA - Regulated	-4.91	9.58	2.98
% Change in Oper. Expense per EIPA- Regulated	-5.76	6.29	4.21
% Change in Net Operating Profit- Regulated	17.75	98.27	-19.33
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% Net Operating Profit of Regulated NOR	7.19	6.35	3.46
% Change in Net Operating Profit- Total	-40.50	342.01	-74.09
% Net Total Operating Profit of Total NOR	2.04	3.56	0.88
% Change in Total Excess Profit	-40.91	210.12	-62.79
% Total Excess Profit of Total Revenue	2.35	4.12	1.46

Suburban Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	220,977,300	198,515,100	178,949,700
Unregulated Services	22,030,800	23,110,600	24,485,800
TOTAL	243,008,100	221,625,700	203,435,500
Net Patient Revenue(NPR):		• •	,,
Regulated Services	192,441,500	175,366,300	157,660,000
Unregulated Services	18,235,300	17,642,400	19,338,000
TOTAL	210,676,800	193,008,700	176,998,000
Other Operating Revenue:			
Regulated Services	6,906,800	5,267,000	3,283,700
Unregulated Services	6,309,800	6,568,500	4,828,400
TOTAL	13,216,600	11,835,500	8,112,100
Net Operating Revenue(NOR)			
Regulated Services	199,348,300	180,633,300	160,943,700
Unegulated Services	24,545,100	24,210,900	24,166,400
Total	223,893,400	204,844,200	185,110,100
Total Operating Expenses:			
Regulated Services	186,617,041	175,082,281	154,587,338
Total	209,805,300	198,087,700	176,450,900
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	19,822	18,797	18,547
Total	21,799	20,985	21,085
NPR per EIPA :			
Regulated Services	9,708.32	9,329.49	8,500.55
Total	9,664.72	9,197.33	8,394.59
NOR per EIPA :			
Regulated Services	10,056.76	9,609.69	8,677.60
Total	10,271.02	9,761.33	8,779.32
Operating Expenses per EIPA :			
Regulated Services	9,414.49	9,314.38	8,334.88
Total	9,624.74	9,439.36	8,368.64
Net Operating Profit(Loss):			
Regulated Services	12,731,259	5,551,019	6,356,362
Unegulated Services	1,356,841	1,205,481	2,302,838
Total	14,088,100	6,756,500	8,659,200
Total Non-Operating Profit(Loss):	263,900	936,000	3,680,900
Non-Operating Revenue	263,900	936,000	3,680,900
Non-Operating Expenses	0	0	0
Total Excess Profit	14,352,000	7,692,500	12,340,100
% Change in NPR per EIPA - Regulated	4.06	9.75	8.00
% Change in NOR per EIPA - Regulated	4.65	10.74	8.39
% Change in Oper. Expense per EIPA- Regulated	1.07	11.75	7.09
% Change in Net Operating Profit- Regulated	129.35	-12.67	54.18
% Net Operating Profit of Regulated NOR	6.39	3.07	3.95
% Change in Net Operating Profit- Total	108.51	-21.97	45.07
% Net Total Operating Profit of Total NOR	6.29	3.30	4.68
% Change in Total Excess Profit	86.57	-37.66	170.62
% Total Excess Profit of Total Revenue	6.40	3.74	6.54
O TOTAL ENGAGE CLOTE OF TOTAL HOTOHAG	0.70	0.74	0.54

FISCAL YEAR 2006 TO 2008 Page 42

Union Hospital of Cecil County

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	116,438,100	102,995,100	94,968,500
Unregulated Services	12,836,800	7,297,900	3,942,400
TOTAL.	129,274,900	110,293,000	98,910,900
Net Patient Revenue(NPR):	, ,	•	
Regulated Services	98,597,600	87,294,100	79,421,600
Unregulated Services	5,942,900	3,509,200	2,185,200
TOTAL	104,540,500	90,803,300	81,606,800
Other Operating Revenue:		, ,	• •
Regulated Services	1,868,300	607,500	238,300
Unregulated Services	1,989,100	1,790,700	1,487,100
TOTAL	3,857,400	2,398,200	1,725,400
Net Operating Revenue(NOR)		, ,	
Regulated Services	100,465,900	87,901,600	79,659,900
Unegulated Services	7,932,000	5,299,900	3,672,300
Total	108,397,900	93,201,500	83,332,200
Total Operating Expenses:	, ,	,,	,,
Regulated Services	93,647,500	87,195,400	77,746,600
Total	103,933,800	93,814,000	82,480,800
Equivalent Inpatient ADMs(EIPA):	.00,000,000	00,01.,000	02, 100,000
Regulated Services	15,891	13,534	13,830
Total	17,639	14,489	14,402
NPR per EIPA :	,	11,100	11,402
Regulated Services	6,204.70	6,450.10	5,742.86
Total	5,926.74	6,267.24	5,666.30
NOR per EIPA :	0,020	0,20.121	0,000.00
Regulated Services	6,322.27	6,494.98	5,760.10
Total	6,145.43	6,432.77	5,786.11
Operating Expenses per EIPA :	<b>c</b> ,	0,102177	5,755111
Regulated Services	5,893.19	6,442.80	5,621.75
Total	5,892.35	6,475.04	5,726.99
Net Operating Profit(Loss):	0,002.00	0, 170101	0,720,00
Regulated Services	6,818,400	706,200	1,913,300
Unegulated Services	-2,354,300	-1,318,700	-1,061,900
Total	4,464,100	-612,500	851,400
10141	4,404,100	-012,000	001,400
Total Non-Operating Profit(Loss):	7,314,600	4,878,400	4,963,200
Non-Operating Revenue	7,472,600	5,319,600	5,161,200
Non-Operating Expenses	158,000	441,200	198,000
Holl-Operacing Expenses	100,000	441,200	190,000
Total Excess Profit	11,778,700	4,265,900	5,814,600
% Change in NPR per EIPA - Regulated	-3.80	12.31	1.42
% Change in NOR per EIPA - Regulated	-2.66	12.76	1.57
% Change in Oper. Expense per EIPA- Regulated	-8.53	14.60	0.10
% Change in Net Operating Profit- Regulated	865.51	-63.09	149.68
% Net Operating Profit of Regulated NOR	6.79	0.80	2.40
% Change in Net Operating Profit- Total	828.83	-171.94	20.00
% Net Total Operating Profit of Total NOR	4.12	-0.66	1.02
% Change in Total Excess Profit	176.11	-26.63	66.70
% Total Excess Profit of Total Revenue	10.17	4.33	6.57

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	413,393,800	368,210,000	332,271,100
Unregulated Services	59,347,931	46,679,549	41,177,100
TOTAL	472,741,731	414,889,549	373,448,200
Net Patient Revenue(NPR):			,
Regulated Services	352,995,022	311,376,653	279,027,231
Unregulated Services	27,525,192	21,187,608	18,675,800
TOTAL	380,520,214	332,564,261	297,703,031
Other Operating Revenue:			
Regulated Services	3,739,400	3,695,600	2,967,400
Unregulated Services	8,548,658	7,714,737	7,350,744
TOTAL	12,288,058	11,410,337	10,318,144
Net Operating Revenue(NOR)			
Regulated Services	356,734,422	315,072,253	281,994,631
Unegulated Services	36,073,850	28,902,345	26,026,544
Total	392,808,272	343,974,598	308,021,175
Total Operating Expenses:			
Regulated Services	317,897,600	295,851,912	267,181,464
Total	369,616,498	334,248,308	299,757,323
Equivalent Inpatient ADMs(EIPA):	07 400	00.400	
Regulated Services	27,433	26,196	25,486
Total	29,556	27,961	27,314
NPR per EIPA :	40 007 54	44 000 44	40.040.00
Regulated Services	12,867.51	11,886.44	10,948.23
Total	12,874.51	11,893.94	10,899.30
NOR per EIPA :	12 002 00	10 007 51	44 004 07
Regulated Services Total	13,003.82 13,290.26	12,027.51 12,302.02	11,064.67
Operating Expenses per EIPA :	13,290.20	12,302.02	11,277.07
Regulated Services	11,588.12	11,293.80	10 403 44
Total	12,505.60	11,954.16	10,483.44 10,974.51
Net Operating Profit(Loss):	12,000.00	11,004.10	10,974.51
Regulated Services	38,836,906	19,220,341	14,813,167
Unegulated Services	-15,645,132	-9,494,052	-6,549,315
Total	23,191,774	9,726,290	8,263,852
, , , , , , , , , , , , , , , , , , , ,		0,720,200	0,200,002
Total Non-Operating Profit(Loss):	-1,424,699	14,290,723	6,624,404
Non-Operating Revenue	-1,424,699	14,290,723	6,624,404
Non-Operating Expenses	0	0	- 0
Total Excess Profit	21,767,075	24,017,013	14,888,256
			•
% Change in NPR per EIPA - Regulated	8.25	8.57	8.59
% Change in NOR per EIPA - Regulated	8.12	8.70	8.69
% Change in Oper. Expense per EIPA- Regulated	2.61	7.73	7.69
% Change in Net Operating Profit- Regulated	102.06	29.75	27.72
% Net Operating Profit of Regulated NOR	10.89	6.10	5.25
% Change in Net Operating Profit- Total	138.44	17.70	9.55
% Net Total Operating Profit of Total NOR	5.90	2.83	2.68
% Change in Total Excess Profit	-9.37	61.32	-6.23
% Total Excess Profit of Total Revenue	5.56	6.70	4.73

TOTAL  Net Patient Revenue(NPR): Regulated Services Unregulated Services Unregulated Services 125,795,245 130,344,000 120,89 Unregulated Services 1,250,330 839,332 77 TOTAL 127,045,575 131,183,332 121,67  Other Operating Revenue: Regulated Services Regulated Services 0 0 0 TOTAL Net Operating Revenue(NOR) Regulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29  Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839		
Gross Patient Revenue: Regulated Services 179,581,300 184,358,000 167,37 TOTAL 180,631,630 185,197,332 168,14  Net Patient Revenue(NPR): Regulated Services 125,795,245 130,344,000 120,88 Unregulated Services 1,250,330 839,332 77 TOTAL 127,045,575 131,183,332 121,67  Other Operating Revenue: Regulated Services 6,764,000 6,700,000 4,61 Unregulated Services 0 6,764,000 6,700,000 4,61 Unregulated Services 0 0 0 TOTAL 6,764,000 6,700,000 4,61 Unregulated Services 132,559,245 137,044,000 125,51 Unegulated Services 132,559,245 137,044,000 125,51 Unegulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29  Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 194,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,3 Total 16,172.69 16,659.45 16,30  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,90 Total 17,033.74 17,510.31 16,90  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,00 Total 17,094.63 17,091.01 16,30  Net Operating Profit (Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,166		
Regulated Services     179,581,300     184,358,000     167,37       Unregulated Services     1,250,330     839,332     77       TOTAL     180,831,630     185,197,332     168,14       Net Patient Revenue (NPR):     Regulated Services     125,795,245     130,344,000     120,88       Unregulated Services     1,250,330     839,332     77       TOTAL     127,045,575     131,183,332     121,67       Other Operating Revenue:     6,764,000     6,700,000     4,61       Unregulated Services     0     0     0       TOTAL     6,764,000     6,700,000     4,61       Net Operating Revenue(NOR)     6,764,000     6,700,000     4,61       Net Operating Revenue(NOR)     839,332     77       Total     132,559,245     137,044,000     125,51       Unegulated Services     1,250,330     839,332     77       Total     133,809,575     137,883,332     126,29       Total Operating Expenses:     128,907,439     129,403,496     118,85       Total Spallated Services     7,801     7,839     121,79       Equivalent Inpatient ADMs(EIPA):     7,856     7,874     7839       Total     16,172.69     16,628.22     16,33       Total     16,172.69 </td <td>·</td>	·	
Unregulated Services 1,250,330 839,332 77 TOTAL 180,831,630 185,197,332 168,14  Net Patient Revenue(NPR): Regulated Services 125,795,245 130,344,000 120,89 Unregulated Services 1,250,330 839,332 77 TOTAL 127,045,575 131,183,332 121,67  Other Operating Revenue: Regulated Services 6,764,000 6,700,000 4,61 Unregulated Services 0 0 0 TOTAL 6,764,000 6,700,000 4,61  Net Operating Revenue(NOR) Regulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29  Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,33 Total 16,172.69 16,659.45 16,31  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,99 Total Operating Expenses 16,533.96 17,091.01 16,30  Net Operating Profit(Loss): Regulated Services 16,523.96 16,508.24 16,00 Total Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,165	. 800	
TOTAL Net Patient Revenue(NPR): Regulated Services 1,250,330 839,332 77 TOTAL 127,045,575 131,183,332 121,67 Other Operating Revenue: Regulated Services 6,764,000 6,700,000 4,61 Unregulated Services 0 6,764,000 6,700,000 4,61 Unregulated Services 0 6,764,000 6,700,000 4,61 Unregulated Services 0 0 0 TOTAL 6,764,000 6,700,000 4,61 Net Operating Revenue(NOR) Regulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29 Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79 Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874 NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,33 Total 16,172.69 16,659.45 16,30 NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,90 Total 7,033.74 17,510.31 16,90 Total 7,033.74 17,510.31 16,90 Total 7,094.63 17,091.01 16,30 Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,160	3,281	
Net Patient Revenue(NPR):   Regulated Services   125,795,245   130,344,000   120,88     Unregulated Services   1,250,330   839,332   77     TOTAL   127,045,575   131,183,332   121,67     Other Operating Revenue:   Regulated Services   6,764,000   6,700,000   4,61     Unregulated Services   0		
Regulated Services	,,001	
Unregulated Services 1,250,330 839,332 777 TOTAL 127,045,575 131,183,332 121,67  Other Operating Revenue: Regulated Services 6,764,000 6,700,000 4,61 Unregulated Services 0 0 0 TOTAL 6,764,000 6,700,000 4,61  Net Operating Revenue(NOR) Regulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29  Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,31 Total 16,172.69 16,659.45 16,31  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,99 Total 17,033.74 17,510.31 16,96  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,06 Total 17,094.63 17,091.01 16,36  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,166	900	
TOTAL 127,045,575 131,183,332 121,67 Other Operating Revenue: Regulated Services 6,764,000 6,700,000 4,61 Unregulated Services 0 0 0 TOTAL 6,764,000 6,700,000 4,61  Net Operating Revenue(NOR) Regulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29  Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,33 Total 16,172.69 16,659.45 16,33  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,96 Total 17,033.74 17,510.31 16,91  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,06 Total 17,094.63 17,091.01 16,31  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,664 Unegulated Services 3,651,806 7,640,504 6,664		
Other Operating Revenue: Regulated Services Regulat	-	
Regulated Services       6,764,000       6,700,000       4,61         Unregulated Services       0       0       0         TOTAL       6,764,000       6,700,000       4,61         Net Operating Revenue(NOR)       Regulated Services       132,559,245       137,044,000       125,51         Unegulated Services       1,250,330       839,332       77         Total       133,809,575       137,883,332       126,29         Total Operating Expenses:       Regulated Services       128,907,439       129,403,496       118,85         Total       134,287,939       134,581,596       121,79         Equivalent Inpatient ADMs(EIPA):       Regulated Services       7,801       7,839       7,874         NPR per EIPA:       Regulated Services       16,125.02       16,628.22       16,3         NOR per EIPA:       Regulated Services       16,992.06       17,482.95       16,9         Total       17,033.74       17,510.31       16,99         Operating Expenses per EIPA:       Regulated Services       16,523.96       16,508.24       16,0         Total       17,094.63       17,091.01       16,30         Net Operating Profit(Loss): <td <="" rowspan="2" td=""><td>,,001</td></td>	<td>,,001</td>	,,001
Unregulated Services 0 0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		, ,,,,
TOTAL 6,764,000 6,700,000 4,61  Net Operating Revenue(NOR) Regulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29  Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,33 Total 16,172.69 16,659.45 16,30  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,99 Total 17,033.74 17,510.31 16,90  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,00 Total 17,094.63 17,091.01 16,30  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,166		
Net Operating Revenue(NOR)       Regulated Services       132,559,245       137,044,000       125,51         Unegulated Services       1,250,330       839,332       77         Total       133,809,575       137,883,332       126,29         Total Operating Expenses:       Regulated Services       128,907,439       129,403,496       118,85         Total       134,287,939       134,581,596       121,79         Equivalent Inpatient ADMs(EIPA):       Regulated Services       7,801       7,839       7,874         NPR per EIPA:       Regulated Services       16,125.02       16,628.22       16,33         NOR per EIPA:       Regulated Services       16,992.06       17,482.95       16,99         Total       17,033.74       17,510.31       16,99         Operating Expenses per EIPA:       Regulated Services       16,523.96       16,508.24       16,00         Not Operating Profit(Loss):       7,640,63       17,091.01       16,30         Net Operating Profit(Loss):       3,651,806       7,640,504       6,666         Unegulated Services       3,651,806       7,640,504       6,666         Unegulated Services       -4,130,170       -4,338,768       -2,166	0	
Regulated Services 132,559,245 137,044,000 125,51 Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29 Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79 Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,839 Total 7,856 7,874 7,874 7,856 7,874 7,874 7,856 7,874 7,874 7,856 7,874 7,874 7,874 7,875 7,874 7,874 7,875 7,874 7,874 7,875 7,874 7,875 7,874 7,875 7,874 7,874 7,875 7,874 7,875 7,874 7,875 7	,000	
Unegulated Services 1,250,330 839,332 77 Total 133,809,575 137,883,332 126,29  Total Operating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,33 Total 16,172.69 16,659.45 16,33  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,99 Total 17,033.74 17,510.31 16,99  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,00 Total 17,094.63 17,091.01 16,30  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,166		
Total 0perating Expenses: Regulated Services 128,907,439 129,403,496 118,85 Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA): Regulated Services 7,801 7,839 Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,33 Total 16,172.69 16,659.45 16,33  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,93 Total 17,033.74 17,510.31 16,93  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,00 Total 17,094.63 17,091.01 16,33  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,166	•	
Total Operating Expenses:     Regulated Services	-	
Regulated Services       128,907,439       129,403,496       118,85         Total       134,287,939       134,581,596       121,79         Equivalent Inpatient ADMs(EIPA):       Regulated Services       7,801       7,839       7,874         NPR per EIPA:       Regulated Services       16,125.02       16,628.22       16,33         NOR per EIPA:       Regulated Services       16,992.06       17,482.95       16,99         Total       17,033.74       17,510.31       16,99         Operating Expenses per EIPA:       Regulated Services       16,523.96       16,508.24       16,00         Total       17,094.63       17,091.01       16,30         Net Operating Profit(Loss):       Regulated Services       3,651,806       7,640,504       6,664         Unegulated Services       -4,130,170       -4,338,768       -2,169	,081	
Total 134,287,939 134,581,596 121,79  Equivalent Inpatient ADMs(EIPA):     Regulated Services 7,801 7,839     Total 7,856 7,874  NPR per EIPA:     Regulated Services 16,125.02 16,628.22 16,33     Total 16,172.69 16,659.45 16,33  NOR per EIPA:     Regulated Services 16,992.06 17,482.95 16,93     Total 17,033.74 17,510.31 16,93  Operating Expenses per EIPA:     Regulated Services 16,523.96 16,508.24 16,03     Total 17,094.63 17,091.01 16,33  Net Operating Profit(Loss):     Regulated Services 3,651,806 7,640,504 6,666     Unegulated Services -4,130,170 -4,338,768 -2,168		
Equivalent Inpatient ADMs(EIPA):  Regulated Services 7,801 7,856 7,874  NPR per EIPA:  Regulated Services 16,125.02 16,628.22 16,33  Total 16,172.69 16,659.45 16,36  NOR per EIPA:  Regulated Services 16,992.06 17,482.95 16,96  Total 17,033.74 17,510.31 16,96  Operating Expenses per EIPA:  Regulated Services 16,523.96 16,508.24 16,00  Total 17,094.63 17,091.01 16,36  Net Operating Profit(Loss):  Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768		
Regulated Services       7,801       7,839         Total       7,856       7,874         NPR per EIPA:       Regulated Services       16,125.02       16,628.22       16,33         NOR per EIPA:       Regulated Services       16,992.06       17,482.95       16,99         Total       17,033.74       17,510.31       16,99         Operating Expenses per EIPA:       Regulated Services       16,523.96       16,508.24       16,00         Total       17,094.63       17,091.01       16,30         Net Operating Profit(Loss):       Regulated Services       3,651,806       7,640,504       6,666         Unegulated Services       3,651,806       7,640,504       6,666         Unegulated Services       -4,130,170       -4,338,768       -2,169	,672	
Total 7,856 7,874  NPR per EIPA: Regulated Services 16,125.02 16,628.22 16,33 Total 16,172.69 16,659.45 16,33  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,96 Total 17,033.74 17,510.31 16,96  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,06 Total 17,094.63 17,091.01 16,36  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,166		
NPR per EIPA :       Regulated Services       16,125.02       16,628.22       16,33         Total       16,172.69       16,659.45       16,33         NOR per EIPA :       Regulated Services       16,992.06       17,482.95       16,99         Total       17,033.74       17,510.31       16,99         Operating Expenses per EIPA :       Regulated Services       16,523.96       16,508.24       16,00         Total       17,094.63       17,091.01       16,30         Net Operating Profit(Loss):       Regulated Services       3,651,806       7,640,504       6,666         Unegulated Services       -4,130,170       -4,338,768       -2,169	,400	
Regulated Services       16,125.02       16,628.22       16,33         Total       16,172.69       16,659.45       16,33         NOR per EIPA:       Regulated Services       16,992.06       17,482.95       16,99         Total       17,033.74       17,510.31       16,99         Operating Expenses per EIPA:       Regulated Services       16,523.96       16,508.24       16,00         Total       17,094.63       17,091.01       16,38         Net Operating Profit(Loss):       Regulated Services       3,651,806       7,640,504       6,664         Unegulated Services       -4,130,170       -4,338,768       -2,169	,434	
Total 16,172.69 16,659.45 16,30  NOR per EIPA: Regulated Services 16,992.06 17,482.95 16,90  Total 17,033.74 17,510.31 16,90  Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,00  Total 17,094.63 17,091.01 16,30  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666  Unegulated Services -4,130,170 -4,338,768 -2,160		
NOR per EIPA:     Regulated Services	7.18	
Regulated Services       16,992.06       17,482.95       16,99         Total       17,033.74       17,510.31       16,98         Operating Expenses per EIPA:       Regulated Services       16,523.96       16,508.24       16,00         Total       17,094.63       17,091.01       16,38         Net Operating Profit(Loss):       Regulated Services       3,651,806       7,640,504       6,664         Unegulated Services       -4,130,170       -4,338,768       -2,169	6.06	
Total 17,033.74 17,510.31 16,98 Operating Expenses per EIPA: Regulated Services 16,523.96 16,508.24 16,00 Total 17,094.63 17,091.01 16,38 Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,168		
Operating Expenses per EIPA:  Regulated Services 16,523.96 16,508.24 16,00 Total 17,094.63 17,091.01 16,30  Net Operating Profit(Loss):  Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,160	1.07	
Regulated Services       16,523.96       16,508.24       16,00         Total       17,094.63       17,091.01       16,30         Net Operating Profit(Loss):       Regulated Services       3,651,806       7,640,504       6,666         Unegulated Services       -4,130,170       -4,338,768       -2,169	7.08	
Regulated Services       16,523.96       16,508.24       16,00         Total       17,094.63       17,091.01       16,30         Net Operating Profit(Loss):       Regulated Services       3,651,806       7,640,504       6,666         Unegulated Services       -4,130,170       -4,338,768       -2,169		
Total 17,094.63 17,091.01 16,38  Net Operating Profit(Loss): Regulated Services 3,651,806 7,640,504 6,666 Unegulated Services -4,130,170 -4,338,768 -2,168	0.46	
Net Operating Profit(Loss):       3,651,806       7,640,504       6,664         Unegulated Services       -4,130,170       -4,338,768       -2,169		
Regulated Services       3,651,806       7,640,504       6,664         Unegulated Services       -4,130,170       -4,338,768       -2,169		
Unegulated Services -4,130,170 -4,338,768 -2,169	.828	
	-	
,		
	,	
Total Non-Operating Profit(Loss): 1,966,000 1,966,000 1,459	000	
Non-Operating Revenue 1,966,000 1,966,000 1,458		
Non-Operating Expenses 0 0	,000	
Non operating Expenses	Ū	
Total Excess Profit 1,487,636 5,267,735 5,954	,409	
% Change in NPR per EIPA - Regulated -3.03 1.78	E 20	
	5.32	
	3.22	
% Change in Oper. Expense per EIPA- Regulated 0.10 2.79	6.99	
% Change in Net Operating Profit- Regulated -52.20 14.64 -3	8.04	
	5.31	
% Change in Net Operating Profit - Total -114.49 -26.55 -5	0.13	
% Net Total Operating Profit of Total NOR -0.36 2.39	3.56	
% Change in Total Excess Profit -71.76 -11.53 -3	9.72	
	1.66	

University UMCC			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	60,224,500	61,862,800	60,005,400
Unregulated Services	5,353,788	5,027,954	13,095,644
TOTAL	65,578,288	66,890,754	73,101,044
Net Patient Revenue(NPR):	• •	, ,	, ,
Regulated Services	48,156,890	49,887,000	50,728,550
Unregulated Services	5,353,788	5,027,954	4,386,911
TOTAL	53,510,678	54,914,954	55,115,461
Other Operating Revenue:			
Regulated Services	35,000	23,000	21,000
Unregulated Services	0	0	0
TOTAL	35,000	23,000	21,000
Net Operating Revenue(NOR)			
Regulated Services	48,191,890	49,910,000	50,749,550
Unegulated Services	5,353,788	5,027,954	4,386,911
Total	53,545,678	54,937,954	55,136,461
Total Operating Expenses:			
Regulated Services	51,929,971	50,816,422	48,666,543
Total	57,328,504	55,706,848	53,390,858
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	2,862	2,633	2,406
Total	3,116	2,847	2,931
NPR per EIPA :			
Regulated Services	16,826.00	18,950.02	21,086.33
Total	17,170.22	19,291.96	18,805.67
NOR per EIPA :			
Regulated Services	16,838.23	18,958.75	21,095.06
Total	17,181.45	19,300.04	18,812.83
Operating Expenses per EIPA :			
Regulated Services	18,144.31	19,303.07	20,229.21
Total	18,395.27	19,570.16	18,217.22
Net Operating Profit(Loss):			
Regulated Services	-3,738,082	-906,422	2,083,007
Unegulated Services	-44,744	137,528	-337,404
Total	-3,782,826	-768,894	1,745,603
Total Non-Operating Profit(Loss):	810,000	806,000	887,000
Non-Operating Revenue	810,000	806,000	887,000
Non-Operating Expenses	0	Ó	0
Total Excess Profit	-2,972,826	37,106	2,632,603
% Change in NPR per EIPA - Regulated	-11.21	-10.13	6.39
% Change in NOR per EIPA - Regulated	-11.18	-10.13	6.42
% Change in Oper. Expense per EIPA- Regulated	-6.00	-4.58	15.31
% Change in Net Operating Profit- Regulated	-312.40	-143.52	-62.67
% Net Operating Profit of Regulated NOR	-7.76	1 80	4 40
% Change in Net Operating Profit- Total	-7.76	-1.82 -144.05	4.10 -66.30
% Net Total Operating Profit of Total NOR	-391.98	- 144.05 -1.40	
% Change in Total Excess Profit	-7.06 -8,111.72	-1.40 -98.59	3.17 -53.85
% Total Excess Profit of Total Revenue	-5.47	0.07	
O LOTAT EVOCOD LIGHTE OF LOTAT MEASURE	-5.47	0.07	4.70

FISCAL YEAR 2006 TO 2008 Page 46

University of Maryland Medical Center

FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	877,294,500	850,019,727	760,193,400
Unregulated Services	11,247,170	12,118,535	11,413,869
TOTAL	888,541,670	862,138,262	771,607,269
Net Patient Revenue(NPR):	•	,,	, , , , , , , , , , , , , , , , , , , ,
Regulated Services	765,351,210	732,145,727	649,646,200
Unregulated Services	11,247,170	11,089,935	11,413,869
TOTAL	776,598,380	743,235,662	661,060,069
Other Operating Revenue:		, ,	, , ,
Regulated Services	22,760,295	17,125,479	18,636,762
Unregulated Services	22,910,504	22,865,520	20,864,238
TOTAL	45,670,799	39,990,999	39,501,000
Net Operating Revenue(NOR)		, ,	• •
Regulated Services	788,111,505	749,271,206	668,282,962
Unegulated Services	34,157,674	33,955,455	32,278,107
Total	822,269,179	783,226,661	700,561,069
Total Operating Expenses:		• •	
Regulated Services	774,992,564	707,064,558	615,999,106
Total	819,155,601	753,299,238	664,835,237
Equivalent Inpatient ADMs(EIPA):		, ,	, ,
Regulated Services	33,724	34,164	33,260
Total	34,156	34,651	33,759
NPR per EIPA :		,	•
Regulated Services	22,694.50	21,430.54	19,532.56
Total	22,736.52	21,449.35	19,581.72
NOR per EIPA :			·
Regulated Services	23,369.40	21,931.82	20,092.90
Total	24,073.63	22,603.47	20,751.81
Operating Expenses per EIPA :			
Regulated Services	22,980.39	20,696.39	18,520.91
Total	23,982.47	21,739.78	19,693.55
Net Operating Profit(Loss):			
Regulated Services	13,118,941	42,206,648	52,283,856
Unegulated Services	-10,005,363	-12,279,225	-16,558,024
Total	3,113,578	29,927,423	35,725,832
Total Non-Operating Profit(Loss):	-59,345,000	9,060,000	-2,847,000
Non-Operating Revenue	-59,345,000	9,060,000	6,631,000
Non-Operating Expenses	0	0	9,478,000
Total Excess Profit	-56,231,422	38,987,423	32,878,832
e Change in MDB non ETBA Regulated	5 00	0.70	- 0.40
% Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated	5.90	9.72	-2.48
% Change in Oper. Expense per EIPA- Regulated	6.55	9.15	-1.48
% Change in Net Operating Profit- Regulated	11.04	11.75	-0.74
a change in Mer oberating Froitt- negulated	-68.92	-19.27	2.97
% Net Operating Profit of Regulated NOR	1.66	5.63	7.82
% Change in Net Operating Profit- Total	-89.60	-16.23	-9.67
% Net Total Operating Profit of Total NOR	0.38	3.82	5.10
% Change in Total Excess Profit	-244.23	18.58	-26.78
% Total Excess Profit of Total Revenue	-7.37	4.92	4.65

Upper Chesapeake Medical Center			
FISCAL YEAR ENDING	December 2008	December 2007	December 2006
Gross Patient Revenue:			
Regulated Services	196,899,000	169,024,300	154,647,300
Unregulated Services	97,400	96,000	93,300
TOTAL	196,996,400	169,120,300	154,740,600
Net Patient Revenue(NPR):	. ,	. ,	
Regulated Services	170,264,950	146,891,259	136,420,400
Unregulated Services	85,400	72,800	57,600
TOTAL	170,350,350	146,964,059	136,478,000
Other Operating Revenue:			=
Regulated Services	329,251	209,428	2,952,900
Unregulated Services	2,536,435	2,349,500	2,327,100
TOTAL	2,865,686	2,558,928	5,280,000
Net Operating Revenue(NOR)			
Regulated Services	170,594,201	147,100,687	139,373,300
Unegulated Services	2,621,835	2,422,300	2,384,700
Total	173,216,036	149,522,987	141,758,000
Total Operating Expenses:			
Regulated Services	164,803,083	143,333,188	130,604,701
Total	169,677,231	145,021,377	132,299,000
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	23,768	20,240	19,427
Total	23,780	20,252	19,439
NPR per EIPA :			
Regulated Services	7,163.54	7,257.31	7,022.16
Total	7,163.59	7,256.78	7,020.89
NOR per EIPA :			
Regulated Services	7,177.39	7,267.66	7,174.16
Total	7,284.10	7,383.14	7,292.51
Operating Expenses per EIPA:			
Regulated Services	6,933.74	7,081.52	6,722.80
Total	7,135.28	7,160.86	6,805.91
Net Operating Profit(Loss):			
Regulated Services	5,791,118	3,767,499	8,768,599
Unegulated Services	-2,252,313	734,111	690,401
Total	3,538,805	4,501,610	9,459,000
Total Non-Operating Profit(Loss):	-49,736,000	-6,315,000	2,863,000
Non-Operating Revenue	1,036,000	-214,000	2,863,000
Non-Operating Expenses	50,772,000	6,101,000	0
Total Excess Profit	-46,197,195	-1,813,390	12,322,000
% Change in NPR per EIPA - Regulated	-1.29	3.35	12.75
% Change in NOR per EIPA - Regulated	-1.24	1.30	14.77
% Change in Oper. Expense per EIPA- Regulated	-2.09	5.34	12.69
% Change in Net Operating Profit- Regulated	53.71	-57.03	58.79
% Net Operating Profit of Regulated NOR	3.39	2.56	6.29
% Change in Net Operating Profit- Total	-21.39	-52.41	50.95
% Net Total Operating Profit of Total NOR	2.04	3.01	6.67
% Change in Total Excess Profit	-2,447.56	-114.72	72.54
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Washington Adventist Hospital			
FISCAL YEAR ENDING	December 2008	December 2007	December 2006
Gross Patient Revenue:			**
Regulated Services	279,418,776	259,383,175	252,953,148
Unregulated Services	553,548	433,051	410,958
TOTAL	279,972,324	259,816,226	253,364,106
Net Patient Revenue(NPR):	2,0,0,2,02,	200,070,220	200,004,100
Regulated Services	227,431,160	218,752,469	214,626,900
Unregulated Services	549,800	428,985	407,233
TOTAL	227,980,960	219,181,454	215,034,133
Other Operating Revenue:	227,000,000	210,101,404	210,004,100
Regulated Services	2,165,649	1,828,165	1,544,354
Unregulated Services	3,328,704	3,818,451	3,546,126
TOTAL	5,494,353	5,646,616	5,090,480
Net Operating Revenue(NOR)	3,434,000	3,040,010	5,090,460
Regulated Services	229,596,810	220 500 624	216 171 054
<del>-</del>		220,580,634	216,171,254
Unegulated Services	3,878,504	4,247,436	3,953,359
Total	233,475,314	224,828,070	220,124,613
Total Operating Expenses:	000 000 000	005 700 040	048 400
Regulated Services	229,896,023	225,792,348	212,490,709
Total	234,379,490	231,640,767	217,754,083
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	22,570	22,718	22,034
Total	22,573	22,711	22,012
NPR per EIPA :			
Regulated Services	10,076.55	9,629.08	9,740.92
Total	10,099.55	9,650.69	9,768.97
NOR per EIPA :			
Regulated Services	10,172.50	9,709.55	9,811.01
Total	10,342.95	9,899.31	10,000.23
Operating Expenses per EIPA :			
Regulated Services	10,185.76	9,938.96	9,643.97
Total	10,383.01	10,199.28	9,892.54
Net Operating Profit(Loss):			
Regulated Services	-299,213	-5,211,713	3,680,545
Unegulated Services	-604,963	-1,600,983	-1,310,015
Total	-904,176	-6,812,697	2,370,530
Total Non-Operating Profit(Loss):	-1,526,529	2,336,023	1,098,409
Non-Operating Revenue	-1,526,529	2,336,023	1,098,409
Non-Operating Expenses	0	0	0
Total Excess Profit	-2,430,705	-4,476,674	3,468,939
% Change in NPR per EIPA - Regulated	4.65	-1.15	2.51
% Change in NOR per EIPA - Regulated	4.77	-1.03	2.08
% Change in Oper. Expense per EIPA- Regulated	2.48	3.06	2.91
% Change in Net Operating Profit- Regulated	94.26	-241.60	-31.65
% Net Operating Profit of Regulated NOR	-0.13	-2.36	1.70
% Change in Net Operating Profit- Total	86.73	-387.39	-46.40
% Net Total Operating Profit of Total NOR	-0.39	-3.03	1.08
% Change in Total Excess Profit	45.70	-229.05	2.24
% Total Excess Profit of Total Revenue	-1.05	-1.97	1.57

Washington County Hospital			
FISCAL YEAR ENDING	June 2008	June 2007	June 2006
Gross Patient Revenue:			
Regulated Services	229,868,300	206,966,700	190,943,600
Unregulated Services	48,088,000	44,036,300	39,104,700
TOTAL	277,956,300	251,003,000	230,048,300
Net Patient Revenue(NPR):			
Regulated Services	194,093,600	175,218,800	161,952,000
Unregulated Services	29,655,300	28,892,400	25,740,700
TOTAL	223,748,900	204,111,200	187,692,700
Other Operating Revenue:			
Regulated Services	855,900	1,841,000	3,042,700
Unregulated Services	1,880,900	1,782,600	1,428,000
TOTAL	2,736,800	3,623,600	4,470,700
Net Operating Revenue(NOR)			
Regulated Services	194,949,500	177,059,800	164,994,700
Unegulated Services	31,536,200	30,675,000	27,168,700
Total	226,485,700	207,734,800	192,163,400
Total Operating Expenses:			
Regulated Services	185,543,944	171,175,839	158,304,274
Total	218,839,600	203,255,000	187,440,200
Equivalent Inpatient ADMs(EIPA):			
Regulated Services	24,077	22,989	22,854
Total	29,114	27,880	27,535
NPR per EIPA :			
Regulated Services	8,061.35	7,621.96	7,086.36
Total	7,685.29	7,321.06	6,816.64
NOR per EIPA :			
Regulated Services	8,096.90	7,702.04	7,219.49
Total	7,779.29	7,451.04	6,979.00
Operating Expenses per EIPA:	7 700 05	7 440 00	2 222
Regulated Services	7,706.25	7,446.09	6,926.75
Total	7,516.66	7,290.35	6,807.47
Net Operating Profit(Loss):	0 405 550	E 000 001	0.000.400
Regulated Services	9,405,556	5,883,961	6,690,426
Unegulated Services	-1,759,456	-1,404,161	-1,967,226
Total	7,646,100	4,479,800	4,723,200
Total Non-Operating Profit(Loss):	971,600	1,971,600	1,737,700
Non-Operating Revenue	1,112,000	2,317,800	2,192,500
Non-Operating Expenses	140,400	346,200	454,800
Total Excess Profit	8,617,700	6,451,400	6,460,900
% Change in NPR per EIPA - Regulated	5.76	7.56	<sup>°</sup> 8.13
% Change in NOR per EIPA - Regulated	5.13	6.68	8.50
% Change in Oper. Expense per EIPA- Regulated	3.49	7.50	8.57
% Change in Net Operating Profit- Regulated	59.85	-12.05	4.98
% Net Operating Profit of Regulated NOR	4.82	3.32	4.05
% Change in Net Operating Profit- Total	70.68	-5.15	-10.03
% Net Total Operating Profit of Total NOR	3.38	2.16	2.46
% Change in Total Excess Profit	33.58	-0.15	11.22
% Total Excess Profit of Total Revenue	3.79	3.07	3.32
O TOTAL EXCOSO TIOTAL OF TOTAL HOTOHOU	3.,0	5.5.	3.02

#### ALL SPECIALTY HOSPITALS

FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
Gross Patient Revenue	362,312,774	341,654,608	320,907,647
Net Patient Revenue (NPR)	296,493,374	282,523,345	261,162,291
Other Operating Revenue	4,821,747	4,993,614	5,072,307
Net Operating Revenue (NOR)	301,315,121	287,516,959	266,234,598
Operating Expenses	290,868,527	282,938,600	261,401,915
Inpatient Admissions (IPAs)	16,212	16,568	15,933
Equivalent Inpatient Admissions (EIPAs)	17,616	18,063	17,377
NPR per EIPA	16,830.91	15,641.00	15,029.19
Operating Expenses per EIPA	16,511.61	15,663.99	15,042.98
Net Operating Profit (Loss)	10,446,594	4,578,359	4,852,328
Total Non-Operating Profit (Loss)	(3,608,330)	15,533,922	7,480,871
Total Excess Profits (Loss)	6,838,264	20,112,281	12,333,199
% Change in NPR per EIPA	7.61	4.07	6.16
% Change in Cost per EIPA	5.41	4.13	6.00
Adventist Health Care-Potomac Ridge FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
1100/12 1/2/11/2/110	72711 2000	TEAN 2007	12AK 2000
Gross Patient Revenue	24,214,800	23,548,000	23,686,100
Net Patient Revenue (NPR)	17,174,100	16,944,200	16,441,500
Other Operating Revenue	861,900	764,000	567,300
Net Operating Revenue (NOR)	18,036,000	17,708,200	17,008,800
Operating Expenses	18,678,800	18,401,400	17,557,600
Inpatient Admissions (IPAs)	2,456	2,997	3,199
Equivalent Inpatient Admissions (EIPAs)	2,525	3,076	3,306
NPR per EIPA	6,801.62	5,508.52	4,973.23
Operating Expenses per EIPA	7,397.54	5,982.25	5,310.83
Net Operating Profit (Loss)	(642,800)	(693,200)	(548,800)
Total Non-Operating Profit (Loss)	(3,061,300)	169,200	1,862,500
Total Excess Profits (Loss)	(3,704,100)	(524,000)	1,313,700
% Change in NPR per EIPA	23.47	10.76	24.54
% Change in Cost per EIPA	23.66	12.64	10.63

ventist Rehab Hospital of MD. FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 200
Gross Patient Revenue	32,000,100	23,898,800	23,251,200
Net Patient Revenue (NPR)	20,295,800	19,443,200	18,947,800
Other Operating Revenue	210,300	186,300	103,500
Net Operating Revenue (NOR)	20,506,100	19,629,500	19,051,300
Operating Expenses	24,220,600	21,824,600	20,191,000
Inpatient Admissions (IPAs)	1,669	1,571	1,351
Equivalent Inpatient Admissions (EIPAs)	1,669	1,571	1,351
NPR per EIPA	12,160.46	12,376.32	14,025.0
Operating Expenses per EIPA	14,512.04	13,892.17	14,945.2
Net Operating Profit (Loss)	(3,714,500)	(2,195,100)	(1,139,700
Total Non-Operating Profit (Loss)	4,485,800	3,267,200	2,843,200
Total Excess Profits (Loss)	771,300	1,072,100	1,703,500
% Change in NPR per EIPA	(1.74)	(11.76)	16.63
0/ Change in Cost no - FIDA	4.46	(7.05)	19.18
% Change in Cost per EIPA k Lane Health Service	4.40	(7.03)	
k Lane Health Service FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 200
k Lane Health Service			YEAR 200
k Lane Health Service FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	<b>YEAR 200</b> 6 9,428,900
k Lane Health Service FISCAL YEAR ENDING Gross Patient Revenue	YEAR 2008 9,586,000	YEAR 2007 9,288,400	<b>YEAR 200</b> 9,428,900 7,905,900
k Lane Health Service FISCAL YEAR ENDING Gross Patient Revenue Net Patient Revenue (NPR)	YEAR 2008 9,586,000 7,872,100	YEAR 2007 9,288,400 7,749,400	YEAR 2006 9,428,900 7,905,900 85,500
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue	YEAR 2008 9,586,000 7,872,100 122,400	YEAR 2007 9,288,400 7,749,400 97,200	YEAR 200 9,428,900 7,905,900 85,500 7,991,400
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR)	YEAR 2008 9,586,000 7,872,100 122,400 7,994,500	YEAR 2007  9,288,400 7,749,400 97,200 1098 7,846,600	YEAR 200 9,428,900 7,905,900 85,500 7,991,400 9,846,900
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR) Operating Expenses	9,586,000 7,872,100 122,400 7,994,500 10,363,600	YEAR 2007  9,288,400 7,749,400 97,200 1098 7,846,600 10,153,200	9,428,900 7,905,900 85,500 7,991,400 9,846,900 1,332
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR) Operating Expenses Inpatient Admissions (IPAs)	9,586,000 7,872,100 122,400 7,994,500 10,363,600 1,307	YEAR 2007  9,288,400 7,749,400 97,200 1098 7,846,600 10,153,200 1,322	9,428,900 7,905,900 85,500 7,991,400 9,846,900 1,332 1,464
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR) Operating Expenses Inpatient Admissions (IPAs) Equivalent Inpatient Admissions (EIPAs)	9,586,000 7,872,100 122,400 7,994,500 10,363,600 1,307 1,423	9,288,400 7,749,400 97,200 1098 7,846,600 10,153,200 1,322 1,429	9,428,900 7,905,900 85,500 7,991,400 9,846,900 1,332 1,464 5,400.20
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR) Operating Expenses Inpatient Admissions (IPAs) Equivalent Inpatient Admissions (EIPAs) NPR per EIPA	9,586,000 7,872,100 122,400 7,994,500 10,363,600 1,307 1,423 5,532.04	YEAR 2007  9,288,400 7,749,400 97,200 1098 7,846,600 10,153,200 1,322 1,429 5,422.95	
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR) Operating Expenses Inpatient Admissions (IPAs) Equivalent Inpatient Admissions (EIPAs) NPR per EIPA Operating Expenses per EIPA	9,586,000 7,872,100 122,400 7,994,500 10,363,600 1,307 1,423 5,532.04 7,282.92	YEAR 2007  9,288,400 7,749,400 97,200 1098 7,846,600 10,153,200 1,322 1,429 5,422.95 7,105.11	9,428,900 7,905,900 85,500 7,991,400 9,846,900 1,332 1,464 5,400.20 6,726.00 (1,855,500
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR) Operating Expenses Inpatient Admissions (IPAs) Equivalent Inpatient Admissions (EIPAs) NPR per EIPA Operating Expenses per EIPA Net Operating Profit (Loss)	9,586,000 7,872,100 122,400 7,994,500 10,363,600 1,307 1,423 5,532.04 7,282.92 (2,369,100)	9,288,400 7,749,400 97,200 1098 7,846,600 10,153,200 1,322 1,429 5,422,95 7,105.11 (2,306,600)	9,428,900 7,905,900 85,500 7,991,400 9,846,900 1,332 1,464 5,400.2 6,726.0 (1,855,500 1,519,400
k Lane Health Service FISCAL YEAR ENDING  Gross Patient Revenue Net Patient Revenue (NPR) Other Operating Revenue Net Operating Revenue (NOR) Operating Expenses Inpatient Admissions (IPAs) Equivalent Inpatient Admissions (EIPAs) NPR per EIPA Operating Expenses per EIPA Net Operating Profit (Loss) Total Non-Operating Profit (Loss)	9,586,000 7,872,100 122,400 7,994,500 10,363,600 1,307 1,423 5,532.04 7,282.92 (2,369,100) 1,998,200	9,288,400 7,749,400 97,200 1098 7,846,600 10,153,200 1,322 1,429 5,422.95 7,105.11 (2,306,600) 2,315,200	YEAR 200 9,428,900 7,905,900 85,500 7,991,400 9,846,900 1,332 1,464 5,400.20 6,726.00

Potomac Ridge at Eastern Shore			
FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
Gross Patient Revenue	3,148,300	2,842,250	2,042,254
Net Patient Revenue (NPR)	2,652,328	2,702,504	2,042,254
Other Operating Revenue	0	0	0
Net Operating Revenue (NOR)	2,652,328	2,702,504	2,042,254
Operating Expenses	1,277,815	3,521,872	2,120,677
Inpatient Admissions (IPAs)	296	260	263
Equivalent Inpatient Admissions (EIPAs)	296	286	263
NPR per EIPA	8,960.57	9,449.31	7,765.22
Operating Expenses per EIPA	4,316.94	12,314.24	8,063.41
Net Operating Profit (Loss)	1,374,513	(819,368)	(58,778)
Total Non-Operating Profit (Loss)	0	0	0
Total Excess Profits (Loss)	1,374,513	(819,368)	(58,778)
% Change in NPR per EIPA	(5.17)	21.69	0.18
% Change in Cost per EIPA	(64.94)	52.72	1.98
Levindale Hospital			
FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
Gross Patient Revenue	64,469,200	61,976,500	59,993,200
Net Patient Revenue (NPR)	61,303,200	55,701,100	52,218,700
Other Operating Revenue	1,557,500	1,895,100	1,463,300
Net Operating Revenue (NOR)	62,860,700	57,596,200	53,682,000
Operating Expenses	49,975,400	49,009,500	46,189,000
Inpatient Admissions (IPAs)	721	696	720
Equivalent Inpatient Admissions (EIPAs)	742	724	751
NPR per EIPA	82,618.87	76,935.22	69,532.22
Operating Expenses per EIPA	67,352.29	67,692.68	61,503.33
Net Operating Profit (Loss)	12,885,300	8,586,700	7,493,000
Total Non-Operating Profit (Loss)	(6,797,600)	497,000	(4,961,200)
Total Excess Profits (Loss)	6,087,700	9,083,700	2,531,800
% Change in NPR per EIPA	7.39	10.65	12.36
<ul><li>% Change in Cost per EIPA</li><li>* NOTE: FY 2005 Regulated Service Only</li></ul>	(0.50)	10.06	15.02
NOTE: FT 2005 Regulated Service Unity	•		

Mt. Washington Pediatric Hospital			
FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
0	42.000.200	44 220 500	27.460.000
Gross Patient Revenue	42,926,300	41,326,500	37,169,900
Net Patient Revenue (NPR)	38,456,300	37,125,900	33,228,100
Other Operating Revenue	146,000	189,000	717,300
Net Operating Revenue (NOR)	38,602,300	37,314,900	33,945,400
Operating Expenses	35,011,100	34,743,700	32,896,100
Inpatient Admissions (IPAs)	766	674	759
Equivalent Inpatient Admissions (EIPAs)	955	815	939
NPR per EIPA	40,268.38	45,553.25	35,386.69
Operating Expenses per EIPA	36,660.84	42,630.31	35,033.12
Net Operating Profit (Loss)	3,591,200	2,571,200	1,049,300
Total Non-Operating Profit (Loss)	(2,042,600)	(531,400)	210,900
Total Excess Profits (Loss)	1,548,600	2,039,800	1,260,200
% Change in NPR per EIPA	(11.60)	28.73	8.79
% Change in Cost per EIPA	(14.00)	21.69	10.97
Sheppard Pratt Hospital			
FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
Gross Patient Revenue	112,116,000	107,203,600	98,522,100
Net Patient Revenue (NPR)	88,163,000	83,124,000	73,559,700
Other Operating Revenue	1,458,900	1,223,400	1,931,100
Net Operating Revenue (NOR)	89,621,900	84,347,400	75,490,800
Operating Expenses	88,496,900	85,399,000	77,627,800
Inpatient Admissions (IPAs)	7,938	7,873	7,114
Equivalent Inpatient Admissions (EIPAs)	8,843	8,898	7,991
NPR per EIPA	9,969.81	9,341.87	9,205.32
Operating Expenses per EIPA	10,007.57	9,597.55	9,714.40
Net Operating Profit (Loss)	1,125,000	(1,051,600)	(2,137,000)
Total Non-Operating Profit (Loss)	(534,800)	6,529,100	3,335,900
Total Excess Profits (Loss)	590,200	5,477,500	1,198,900
% Change in NPR per EIPA	6.72	1.48	12.45
% Change in Cost per EIPA	4.27	(1.20)	13.60

St. Luke Institute			
FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
Gross Patient Revenue	6,416,974	6,030,458	6,064,593
Net Patient Revenue (NPR)	6,103,446	5,686,441	5,672,237
Other Operating Revenue	141,647	125,614	48,507
Net Operating Revenue (NOR)	6,245,093	5,812,055	5,720,744
Operating Expenses	6,900,012	6,562,628	6,318,038
Inpatient Admissions (IPAs)	80	81	81
Equivalent Inpatient Admissions (EIPAs)	102	90	104
NPR per EIPA	59,837.71	63,182.68	54,540.74
Operating Expenses per EIPA	67,647.18	72,918.09	60,750.37
Net Operating Profit (Loss)	(654,919)	(750,573)	(597,294)
Total Non-Operating Profit (Loss)	2,445,670	2,172,622	1,776,871
Total Excess Profits (Loss)	1,790,751	1,422,049	1,179,577
% Change in NPR per EIPA	(5.29)	15.84	(23.61)
% Change in Cost per EIPA	(7.23)	20.03	(19.19)
University Specialty Hospital			
FISCAL YEAR ENDING	YEAR 2008	YEAR 2007	YEAR 2006
Gross Patient Revenue	67,435,100	65,540,100	60,749,400
Net Patient Revenue (NPR)	54,473,100	54,046,600	51,146,100
Other Operating Revenue	323,100	513,000	155,800
Net Operating Revenue (NOR)	54,796,200	54,559,600	51,301,900
Operating Expenses	55,944,300	53,322,700	48,654,800
Inpatient Admissions (IPAs)	979	1,094	- 1,114
Equivalent Inpatient Admissions (EIPAs)	1,061	1,174	1,208
NPR per EIPA	51,341.28	46,036.29	42,339.49
Operating Expenses per EIPA	52,727.90	45,419.68	40,277.15
Net Operating Profit (Loss)	(1,148,100)	1,236,900	2,647,100
Total Non-Operating Profit (Loss)	(101,700)	1,115,000	893,300
Total Excess Profits (Loss)	(1,249,800)	2,351,900	3,540,400
% Change in NPR per EIPA	11.52	8.73	14.15
% Change in Cost per EIPA	16.09	12.77	9.82