



maryland
health services
cost review commission

Total Cost of Care Workgroup Meeting

HTAC/AHEAD

September 6, 2024

Agenda

- AHEAD Discussion
 - Status Update
 - State Agreement Outline
 - Financial Terms
 - Primary Care Overview
- Next Steps



AHEAD Discussion

Update on AHEAD

- On July 2, Governor Wes Moore announced that MDH and HSCRC received grant funding from the Centers for Medicare and Medicaid Services to support Maryland's implementation of the federal States AHEAD Model.
- HSCRC and the State are continuing negotiations with CMMI.
- Today's meeting will provide an update on savings targets, regulated revenue, and provisions within the state agreement.

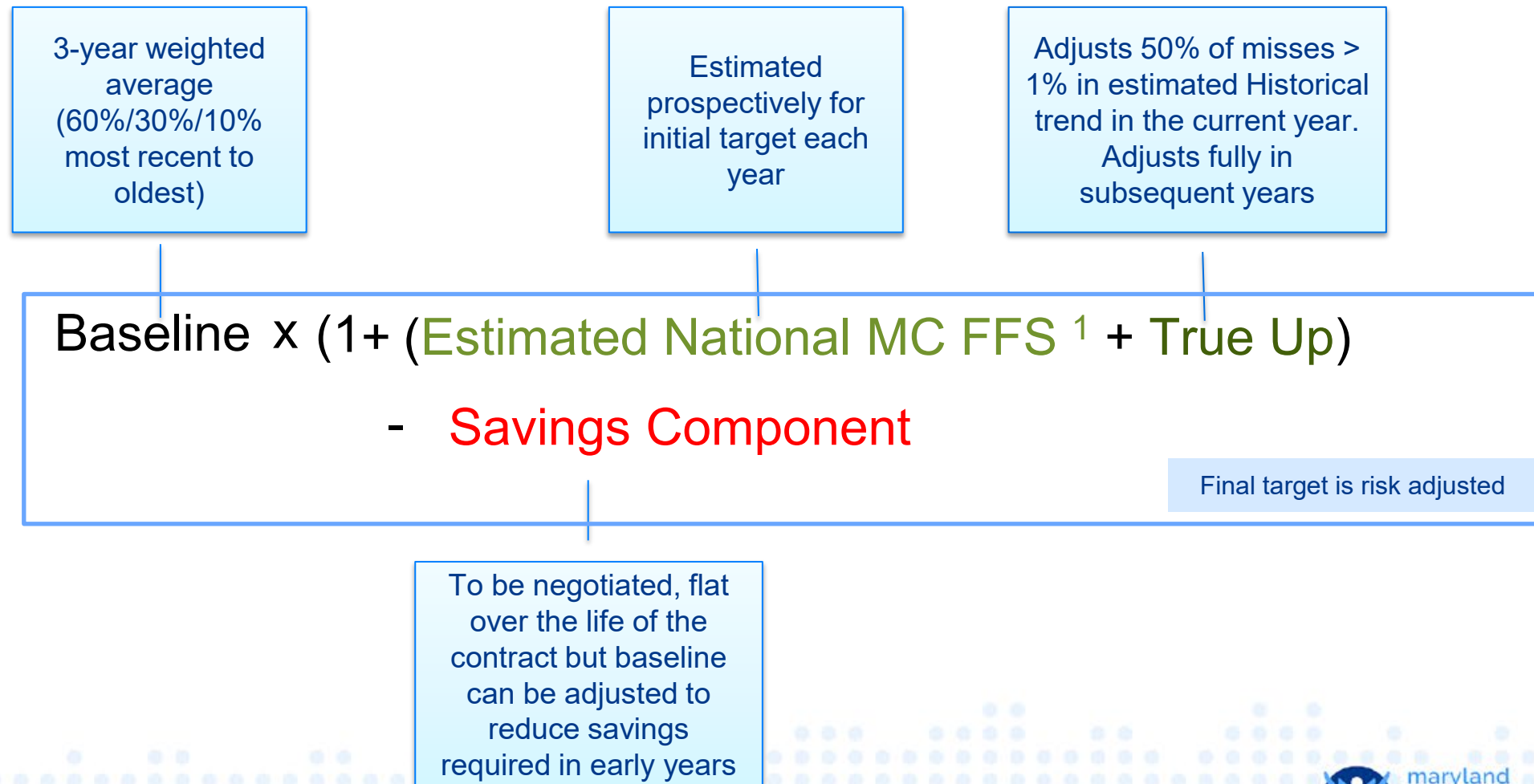
State Agreement Outline

- Main Terms under State Agreement
 - Medicare TCOC Savings
 - Amount under GBR
 - Medicare FFS Primary Care Investment Target
- Quality & Population Health
 - Future Hospital Quality Programs
 - Future Health Equity Plan & Population Health
- Care Models
 - Maryland Primary Care Program & Primary Care AHEAD
 - Care Redesign Program
- Other
 - Future All-Payer Financial Targets
 - Medicare Performance Adjustment
 - Data Sharing
 - Reporting & Monitoring
 - Trigger Events & Exogenous Factors
 - Termination & Model Transition

Financial Terms

- Select Option 2 – No administratively set growth rate (See appendix)
- Pursue extension of first year true up to a 2- or 3-year phase
- CMS Proposed Savings Target
- Regulated Revenue under GBR

Current Understanding of Proposed AHEAD Expenditure Target (without Administratively Set Growth Rate) (option 2)



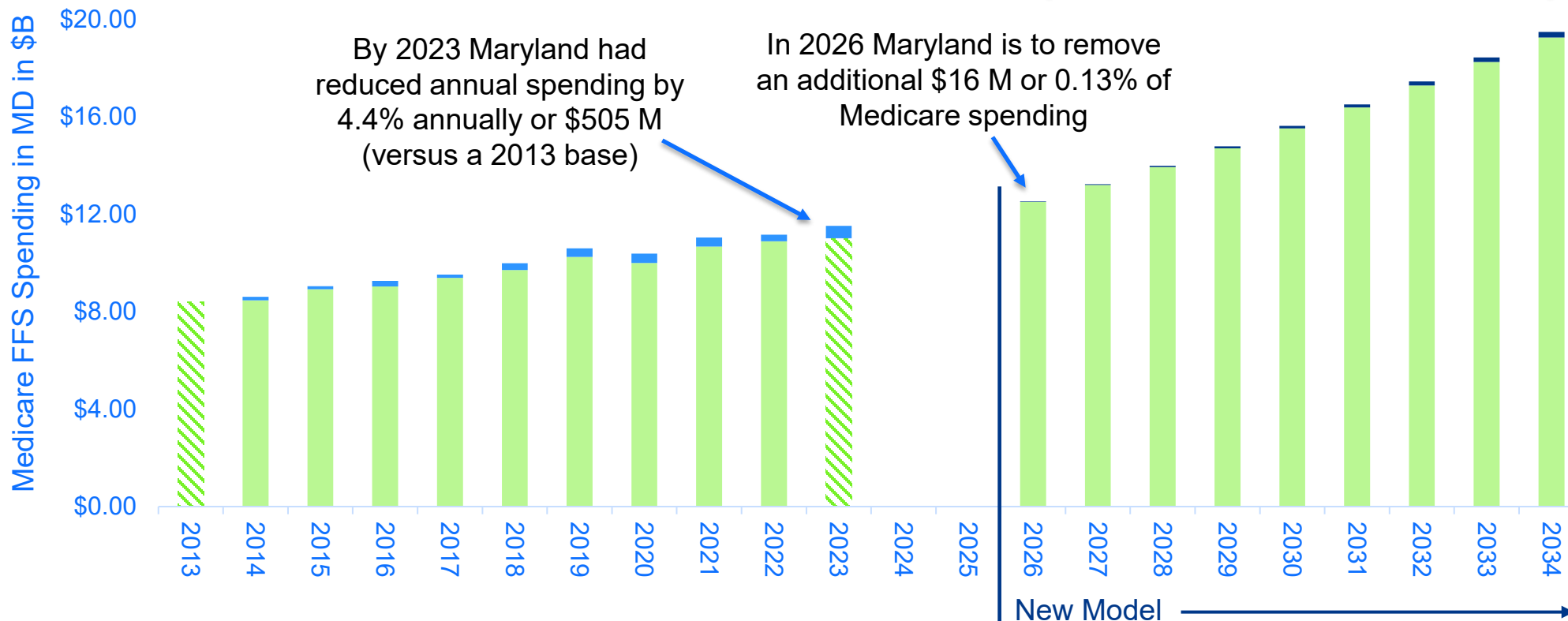
1. 33% of both trends are calculated against national \$ and added to MD \$ instead of applying trend to MD Base \$.

CMS Proposed Reductions in FFS Medicare Spending

The % savings is the controlling target.

An incremental 0.13% savings are required each year thereafter for 8 years

By the last year MD will have reduced Medicare FFS spending by an additional 1.2% annually or \$233 M (versus a 2023 base).



- Expected FFS Spending Eliminated under New Contract vs 2023 Base
- FFS Spending Eliminated Under Current Contract vs 2013 Base
- Actual/Expected Annual Medicare FFS Spending in Maryland

Regulated Revenue under GBR (90 Percent)

- Current CMS proposal states that the State must ensure that 90 percent of all Regulated Revenue for Maryland Beneficiaries is paid according to GBRs.

Primary Care Overview

- Availability of Primary Care AHEAD track alongside MD PCP
 - Medicaid First participation requirement
- Primary Care Medicare FFS Investment Target
 - Targeted toward increase in participation in Medicare Model in out years (either Primary Care AHEAD or MD PCP)
- Medicaid First participation requirement for MD PCP - likely 2027



Next Steps

TCOC Workplan for Upcoming Months

- Next combined HSCRC TCOC Workgroup/H-TAC Meeting is September 18th
- TCOC Workgroup Priorities – Approximate timeline (will vary with AHEAD-related needs)
 - September to October – Finalize benchmarking, discuss changes to the MPA policy
 - December – draft MPA recommendation to commission for CY2025

Thank You
Next Meeting September 18, 8-10 am