

**MERCY MEDICAL CENTER**  
POLICY AND PROCEDURE  
PATIENT FINANCIAL SERVICES

**FINANCIAL ASSISTANCE POLICY**

POLICY #: 602-176-93

REVISED: 1/2022

Mercy Medical Center ("MMC") provides and promotes health services for the people of Maryland of every creed, race, economic, and social condition. In the spirit of the Sisters of Mercy who are its sponsors, MMC has a special commitment to the underserved and the uninsured.

Consistent with this mission, MMC provides, without discrimination, care for emergency medical conditions to patients regardless of their ability to pay and regardless of their eligibility for Financial Assistance under this Financial Assistance Policy.

\*\*It is also MMC's policy to accept, within the limits of its financial resources, all patients who require non-emergency hospital care without regard to their ability to pay for such services.

\*\* These policies, however, do not preclude MMC from reviewing a patient's ability to pay, the availability of insurance benefits, or the patient's eligibility for Medical Assistance.

**Financial Assistance**

MMC provides free and reduced-cost medically necessary care to patients based on factors such as income, Monetary Assets, Medical Debt, and other criteria specific to an individual patient's situation ("Financial Assistance"). The amount of Financial Assistance generally is determined using a sliding scale for income and taking into account other considerations.

In no event shall a patient receiving Financial Assistance be required to make a payment for the covered care in excess of the charges less MMC's mark-up, nor shall such a patient be billed charges (although bills may show itemized reductions to gross charges). In no event shall a patient receiving Financial Assistance be billed an amount for medically necessary care or emergency medical procedures that is more than the amount generally billed to individuals who have insurance covering such care. The charges to which a discount may apply under this policy are the Facility/Hospital Charges (defined below), which are set by Maryland's rate regulation agency, the Health Services Cost Review Commission. If a patient is eligible for Financial Assistance under more than one of paragraphs 1 through 5 below, MMC shall provide the Financial Assistance for which the patient qualifies that is most favorable to the patient.

Actions that MMC may take in the event of non-payment are described in a separate billing and collections policy. To obtain a free copy of this policy, please contact Customer Service at 410-951-1700.

### **Notification and Application Process**

MMC will make patients aware of its Financial Assistance policy by posting notices in several areas of the hospital, including the billing office, admissions office, business office, and emergency department areas. The notice will inform patients of their right to apply for financial assistance and provide contact information for additional resources. MMC will also provide patients with a Financial Assistance Patient Information Sheet upon admission, when presenting the bill for services (each bill also references the Patient Information Sheet), and upon request. Patients will be asked to sign an acknowledgment that they have received the Patient Information Sheet. Patients may also request a copy of this Financial Assistance Policy at any time during a collection process. Upon request, translations of the policy are available in several languages and interpreter services are also available by calling Customer Service at 410-951-1700.

MMC also makes available staff who are trained to work with patients, family, and authorized representatives to understand (1) bills; (2) rights and obligations with regard to the bill, (3) how to apply for Maryland Medical Assistance Program ("MMA"), (4) information regarding the Financial Assistance Policy, and (5) how to contact MMC for additional assistance.

A patient may apply for Financial Assistance by completing and submitting the Maryland State Uniform Financial Assistance Application ("UFAA"). Free copies of the UFAA are available to download at <https://mdmercy.com/about-mercy/policies-and-corporate-documents> or by calling Customer Service at 410-951-1700 or Financial Counseling at 410-332-9273 to request a copy by mail; or visiting the MMC billing office, admissions office, business office, or emergency department. For questions or assistance with completing the UFAA, please contact Financial Counseling at 410-332-9273.

Within two (2) business days following a patient's request for Financial Assistance, application for Medical Assistance, or both, MMC will make a determination of probable eligibility for Financial Assistance and communicate the determination to the patient or the patient's representative. In some instances, probable eligibility for Financial Assistance may be determined on the basis of a patient's circumstances, such as when a patient is a beneficiary of a means-tested social services program, as described under category 2 below. In other instances, MMC may request information from a patient or use information available from outside agencies as a basis for determining probable eligibility for Financial Assistance.

MMC uses the completed UFAA applications to make a final determination of eligibility under the requirements described below. Once a patient submits a completed UFAA and all required documentation, MMC will provide a final determination of eligibility within 14 calendar days. MMC will only require applicants to produce documents necessary to validate the information provided in the UFAA, and patients are responsible for cooperating with MMC's Financial Assistance application process.

A patient's need for Financial Assistance shall be re-evaluated at each subsequent time of service if the last financial evaluation was performed more than 12-months prior. To avoid an unnecessary duplication of MMC's determinations of eligibility for Financial Assistance, a patient who has received a Financial Assistance determination in the prior year shall inform MMC of the prior determination. A patient must also notify MMC if about any change in financial circumstances that occurs within 240 days after the initial hospital bill is provided or if additional information regarding the patient's eligibility becomes known.

A patient who disagrees with a determination by MMC that the patient is not entitled to Financial Assistance, or who has a change in financial circumstances within 240 days after the initial hospital bill is provided, may contact MMC using the contact information provided in the determination letter and request MMC reconsider such denial. Patients determined to be eligible for Financial Assistance subsequent to the date of service may be eligible for a refund of payments made, depending on certain circumstances.

The Health Education and Advocacy Unit ("HEAU") is available to assist a patient or patient's representative with filing a reconsideration request by contacting: Address – Office of the Attorney General, HEAU, 200 Saint Paul Place, 16<sup>th</sup> Floor, Baltimore, Maryland 21202; Phone - (410)-528-8662; Fax - (410)-576-6571; Email – [heau@oag.state.md.us](mailto:heau@oag.state.md.us); website - <https://www.marylandattorneygeneral.gov/Pages/CPD/HEAU/default.aspx>.

### **Eligibility & Benefits**

Financial Assistance under this policy is available for Medically Necessary Care (defined below) provided by MMC. In order to qualify for Financial Assistance, a patient must be a Maryland resident who qualifies under at least one of the following conditions:

#### **Statutory and Regulatory Required Categories**

1. A patient with Family Income at or below 200% of the Federal Poverty Level ("FPL"), with less than \$10,000 in household Monetary Assets qualifies for full Financial Assistance in the form of free medically necessary care. A patient's Family Income will be calculated at the time of service or updated, as appropriate, to account for any change in financial circumstances of the patient that occurs within 240 days after the initial hospital bill is provided.

2. A patient who is not eligible for the Maryland Medical Assistance Program or Maryland Children’s Health Program and is a beneficiary/ recipient of a means-tested social services program, including but not necessarily limited to the following programs, is deemed eligible for Financial Assistance in the form of free medically necessary care, provided that the patient submits proof of enrollment within 30 days (30 additional days permitted upon request):
  - a. Households with children enrolled in the free or reduced-cost meal program;
  - b. Supplemental Nutritional Assistance Program ("SNAP");
  - c. Maryland’s Energy Assistance Program;
  - d. Special Supplemental Food Program for Women, Infants, and Children; or
  - e. Other means-tested social service programs as determined by the Maryland Department of Health and the Health Services Cost Review Commission.
  
3. A patient with Family Income at or below 500% of FPL, with less than \$10,000 in household Monetary Assets qualifies for partial Financial Assistance in the form of reduced-cost medically necessary care. The amount of financial assistance in this case is based on a sliding scale of income based on the FPL Guidelines which are updated annually. The table below provides an example of the sliding scale discounts based on the FPL Guidelines from calendar year 2021. A patient’s Family Income will be calculated at the time of service or updated, as appropriate, to account for any change in financial circumstances of the patient that occurs within 240 days after the initial hospital bill is provided.

<i>Example of Discounts Applied to Hospital Gross Charges Based on CY 2021 FPL Guidelines</i>									
% Discount		100%	75%	67%	50%	40%	30%	20%	10%
Family Size	CY2021 FPL(1)	<i>Gross Yearly Income</i>							
1	\$12,880	\$25,760	\$32,200	\$34,261	\$38,640	\$41,216	\$43,792	\$46,368	\$64,400
2	\$17,420	\$34,840	\$43,550	\$46,337	\$52,260	\$55,744	\$59,228	\$62,712	\$87,100
3	\$21,960	\$43,920	\$54,900	\$58,414	\$65,880	\$70,272	\$74,664	\$79,056	\$109,800
4	\$26,500	\$53,000	\$66,250	\$70,490	\$79,500	\$84,800	\$90,100	\$95,400	\$132,500
5	\$31,040	\$62,080	\$77,600	\$82,566	\$93,120	\$99,328	\$105,536	\$111,744	\$155,200
6	\$35,580	\$71,160	\$88,950	\$94,643	\$106,740	\$113,856	\$120,972	\$128,088	\$177,900
7	\$40,120	\$80,240	\$100,300	\$106,719	\$120,360	\$128,384	\$136,408	\$144,432	\$200,600
8	\$44,660	\$89,320	\$111,650	\$118,796	\$133,980	\$142,912	\$151,844	\$160,776	\$223,300

For families/households with more than 8 persons, add \$4,180 for each additional person.

Note (1): Federal HHS Poverty Guidelines for CY 2021, which are updated annually in the Federal Register.

4. A patient with: (i) Family Income at or below 500% of FPL; (ii) with Medical Debt (defined below) incurred within the 12 month period prior to application that exceeds 25% of Family Income for the same period; and (iii) with less than \$10,000 in household monetary assets will qualify for partial Financial Assistance in the form of reduced-cost medically necessary care. The amount of Financial Assistance in this case is based on a sliding scale of income, amount of Medical Debt, and other factors.
  - a. An eligible patient or any immediate family member of the patient living in the same household shall remain eligible for reduced-cost medically necessary care when seeking subsequent care at MMC during the 12-month period beginning on the date on which the reduced-cost medically necessary care was initially received.
  - b. To avoid an unnecessary duplication of MMC's determinations of eligibility for Financial Assistance, a patient eligible for care under Paragraph 4.a shall inform the hospital of his or her eligibility for the reduced-cost medically necessary care.
5. An uninsured patient with Family Income between 200% and 500% of FPL who requests assistance qualifies for a payment plan. MMC makes payment plans available to all patients on request.

**MMC's Expanded Coverage**  
**(Categories Not Covered by Maryland Statute or Regulation)**

6. A homeless patient qualifies for Financial Assistance in the form of free medically necessary care.
7. A deceased patient, with no person designated as director of financial affairs, or no estate number on file at the applicable Registrars of Wills Department, qualifies for Financial Assistance in the form of free medically necessary care.
8. A patient who has a remaining balance after Medical Assistance qualifies for Financial Assistance.
9. MMC may elect to grant presumptive charity care to patients based on information gathered during a self-pay collection process. Factors include propensity to pay or FPL scoring, eligibility and participation in other federal programs, and other relevant information.
10. A patient who does not qualify under the preceding categories may still apply for Financial Assistance, and MMC will review the application and make a determination

on a case-by-case basis as to eligibility for Financial Assistance. Factors that will be considered include:

- a. Fixed income such as Social Security, Retirement or Disability with no additional income sources available;
- b. Medical expenses; and/or
- c. Expenses related to necessities of life compared to income.

### **Defined Terms**

For purposes of this Financial Assistance Policy, the following terms have the following meanings:

**Emergency Medical Conditions:** A medical condition (A) manifesting itself by acute systems of sufficient severity (including severe pain) such that the absence of immediate medical attention could reasonably be expected to result in -- 1. Placing the health of the individual (or, with respect to a pregnant woman, the health of the woman or her unborn child) in serious jeopardy; 2. Serious impairment to bodily functions, or 3. Serious dysfunction of any bodily organ or part, or (B) With respect to a pregnant woman who is having contractions -- 1. That there is inadequate time to affect a safe transfer to another hospital for delivery, or 2. That transfer may pose a threat to the health or safety of the woman or the unborn child.

**Facility/Hospital Charges:** Hospital rate regulation in Maryland was established by an act of the Maryland legislature in 1971. The law created the Health Services Cost Review Commission ("HSCRC"), an independent State agency. The HSCRC establishes hospital rates for each Maryland hospital and the rates are set on an all-payer basis, meaning all payers pay the same rates as outlined by the HSCRC. This includes the uninsured or self-pay population. The HSCRC's rate regulatory authority applies to inpatient services (as defined by Medicare) and outpatient and emergency services at a hospital (on the campus), and cover costs such as support staff, supplies, and medications. The HSCRC does not regulate Physician Charges. **For further information, go to:** <https://hscrc.maryland.gov/>.

**Family Income:** Wages, salaries, earnings, tips, interest, dividends, corporate distributions, rental income, retirement/pension income, Social Security benefits, unemployment benefits, disability benefits, Veteran benefits, alimony and other income as defined by the Internal Revenue Service, for the Patient and/or responsible party and all immediate family members residing in the household. Mercy considers a patient's immediate family members to include a spouse, regardless of whether the patient and spouse expect to file a joint federal or state tax return; biological, adopted, and/or step children; and any person for whom the patient claims a personal exemption in a federal or state tax return. If the patient is a child, the patient's immediate family includes any biological, adopted, and/or step parents or guardians; biological, adopted, or

stepsiblings; and anyone for whom the patient's parent(s) or guardian(s) claim a personal exemption in a federal or state tax return. Mercy will consider additional individuals residing in the patient's household as part of the patient's household size for purposes of calculating Family Income on a case-by-case basis.

**Federal Poverty Level ("FPL"):** Guidelines for federal poverty issued each year by the U.S. Department of Health and Human Resources.

**Medical Debt:** Out-of-pocket expenses, excluding co-payments, coinsurance, and deductibles, for medical costs billed by a hospital.

**Medically Necessary Care:** Medical treatment that is absolutely necessary to protect the health status of a patient, and could adversely affect the patient's condition if omitted, in accordance with accepted standards of medical practice and not mainly for the convenience of the patient. Medically necessary, includes treatment of Emergency Medical Conditions, and does not include cosmetic, non-covered and optional procedures.

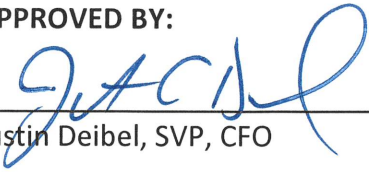
**Mercy Medical Center ("MMC"):** This policy applies to Medically Necessary Care provided at Mercy Medical Center. All Facility/Hospital Charges are subject to this policy. Fees for physicians' Professional Charges provided at MMC are not included in the Facility/Hospital bill and are billed separately. Physicians at MMC make their own determination of Financial Assistance for non-emergent care provided at MMC.

**Monetary Assets:** Assets that are convertible to cash. In determining a patient's monetary assets for purposes of making an eligibility determination under this financial assistance policy, the following assets are excluded: (1) the first \$10,000 of monetary assets; (2) equity of \$150,000 in a primary residence; (3) retirement assets to which the Internal Revenue Service has granted preferential tax treatment as a retirement account, including but not limited to, qualified and nonqualified deferred compensation plans; (4) one motor vehicle used for the transportation needs of the patient or any family member of the patient; (5) any resources excluded in determining financial eligibility under the Medical Assistance Program under the Social Security Act; and (6) prepaid higher education funds in a Maryland 529 Program account.

**Physician Charges:** Physician Charges are charges separate from the Facility/Hospital Bill related to services from providers such as anesthesiologists, pathologists, oncologists, or other specialists who contribute to your care at MMC.

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