

# CONSOLIDATED FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION

Peninsula Regional Health System, Inc. Years Ended June 30, 2011 and 2010 With Reports of Independent Auditors

Ernst & Young LLP

# **UERNST&YOUNG**

## Consolidated Financial Statements and Other Financial Information

Years Ended June 30, 2011 and 2010

## Contents

Report of Independent Auditors	1
Audited Consolidated Financial Statements	
Consolidated Balance Sheets	2
Consolidated Statements of Operations and Changes in Net Assets	
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7
Other Financial Information	
Report of Independent Auditors on Other Financial Information	
Consolidating Balance Sheet	40
Consolidating Statement of Operations	



**Ernst & Young LLP** 621 East Pratt Street Baltimore, Maryland 21202 Tel: + 1 410 539 7940 Fax: + 1 410 783 3832 www.ey.com

## Report of Independent Auditors

Board of Trustees Peninsula Regional Health System, Inc.

We have audited the accompanying consolidated balance sheets of Peninsula Regional Health System, Inc. as of June 30, 2011 and 2010, and the related consolidated statements of operations and changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of the Health System's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Health System's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Health System's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Peninsula Regional Health System, Inc. at June 30, 2011 and 2010, and the consolidated results of its operations and changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Ernst + Young LLP

September 16, 2011

# Consolidated Balance Sheets (In Thousands)

	June 30			
	_	2011		2010
Assets				
Current assets:				
Cash and cash equivalents	\$	34,454	\$	30,708
Short-term investments		5,836		5,522
Accounts receivable, less allowance for uncollectible				
accounts (2011 – \$7,172; 2010 – \$7,845)		36,598		36,773
Inventories and other		13,387		12,584
Total current assets		90,275		85,587
Long-term investments		136,117		100,227
Board-designated investments		16,420		13,475
Assets limited as to use:				
Debt service reserve fund		9,349		9,376
Donor-restricted fund		23,607		19,937
Self-insurance fund		14,459		12,494
		47,415		41,807
Property and equipment, net		210,441		217,250
Unamortized financing costs, net of accumulated				
amortization (2011 – \$606; 2010 – \$493)		2,464		2,577
Other assets		11,369		10,020
Total assets	\$	514,501	\$	470,943

	June 30			
		2011		2010
Liabilities and net assets				
Current liabilities:				
Current portion of long-term debt	\$	4,978	\$	2,842
Current portion of accrued self-insured liabilities		1,895		695
Accounts payable and accrued liabilities		28,191		26,305
Advances from third-party payors		8,461		8,158
Total current liabilities		43,525		38,000
Long-term debt, net		131,566		136,843
Other liabilities		12,246		27,800
Total liabilities		187,337		202,643
Net assets:				
Unrestricted		302,285		246,015
Temporarily restricted		14,335		11,880
Permanently restricted		8,065		8,051
Peninsula Regional Health System, Inc net assets		324,685		265,946
Minority interest		2,479		2,354
Total net assets		327,164		268,300
Total liabilities and net assets	\$	514,501	\$	470,943

See accompanying notes.

# Consolidated Statements of Operations and Changes in Net Assets (In Thousands)

	Year Ended June 30			
		2011	2010	
Unrestricted revenue and other support:				
Net patient service revenue	\$	386,791	\$ 375,459	
Other operating revenue	Ŷ	2,361	1,991	
Total unrestricted revenue and other support		389,152	377,450	
Operating expenses:				
Salaries and wages		138,742	137,107	
Supplies and other expenses		152,704	150,323	
Employee benefits		36,169	36,592	
Depreciation		22,214	21,327	
Bad debts		17,477	18,111	
Interest		6,780	7,036	
Total operating expenses		374,086	370,496	
Income from operations		15,066	6,954	
Nonoperating income:				
Nonoperating income		14,666	11,979	
Basis swap income		3,128	1,753	
		17,794	13,732	
Excess of unrestricted revenue and other				
support over expenses		32,860	20,686	
Minority interest in earnings of controlled subsidiaries		(559)	(472)	
Excess of unrestricted revenue and other				
support over expenses attributable to				
Peninsula Regional Health System, Inc.	\$	32,301	\$ 20,214	

(continued)

# Consolidated Statements of Operations and Changes in Net Assets (continued) (In Thousands)

	Year Ended June 30			
		2011	2010	
Unrestricted net assets:				
Excess of unrestricted revenue and other				
support over expenses attributable to				
Peninsula Regional Health System, Inc.	\$	32,301 \$	20,214	
Net assets released from restrictions		1,200	2,530	
Unrealized gains on investments		13,006	4,433	
Pension adjustment		10,216	(1,620)	
Other		(453)	24	
Increase in unrestricted net assets		56,270	25,581	
Temporarily restricted net assets:				
Donations		1,141	1,078	
Net realized gains on investments		1,222	865	
Unrealized gains on investments		1,613	541	
Net assets released from restrictions		(1,521)	(2,942)	
Increase (decrease) in temporarily restricted net assets		2,455	(458)	
Permanently restricted net assets:				
Donations		5	12	
Net realized gains on investments		4	3	
Unrealized gain on investments		5	3 2	
Increase in permanently restricted net assets		14	17	
Increase in net assets		58,739	25,140	
Net assets at beginning of year		265,946	240,806	
Net assets at end of year	\$	324,685 \$	265,946	
-				

See accompanying notes.

# Consolidated Statements of Cash Flows (In Thousands)

	Year Ended June 30 2011 2010			
Operating activities				
Change in net assets	\$	58,739 \$	25,140	
Adjustments to reconcile change in net assets to net cash				
provided by operating activities:				
Depreciation of property and equipment		22,214	21,267	
Amortization of original issue premium		(299)	(297)	
Amortization of intangible assets		113	112	
(Gains) losses on sale of property and equipment		(32)	140	
Net unrealized gains on investments		(13,021)	(4,976)	
Net realized gains on investments		(7,478)	(5,813)	
Non-cash change in donor-restricted fund		(2,038)	1,297	
Proceeds from restricted contributions and realized				
losses on restricted investments		1,226	867	
Minority interest in earnings of controlled subsidiaries		125	298	
Changes in operating assets and liabilities:				
Accounts receivable		175	1,363	
Inventories and other assets		(2,152)	(1,937)	
Accounts payable and accrued liabilities		1,886	(2,177)	
Other liabilities		(14,354)	(2,838)	
Advances from third-party payors		303	13	
Net cash provided by operating activities		45,407	32,459	
Investing activities				
Purchase of investments		(99,550)	(95,247)	
Proceeds from sales of investments		79,990	94,696	
Purchases of property and equipment		(15,373)	(18,077)	
Change in assets limited as to use		(2,660)	(1,546)	
Net cash used in investing activities		(37,593)	(20,174)	
Financing activities				
Proceeds from restricted contributions and realized				
losses on restricted investments		(1,226)	(867)	
Repayments of long-term debt		(2,842)	(2,739)	
Net cash used in financing activities		(4,068)	(3,606)	
Net increase in cash and cash equivalents		3,746	8,679	
Cash and cash equivalents at beginning of year		30,708	22,029	
Cash and cash equivalents at end of year	\$	34,454 \$	30,708	

See accompanying notes.

## Notes to Consolidated Financial Statements (In Thousands)

June 30, 2011

#### 1. Organization and Mission

Peninsula Regional Health System, Inc. (the Health System) serves as the parent company to Peninsula Regional Medical Center (the Hospital), Peninsula Regional Medical Center Foundation, Inc. (the Foundation) and Peninsula Health Ventures, Inc. (Health Ventures). The Health System is a not-for-profit Maryland membership corporation established to manage the integrated delivery of health care services to the community. The Health System is the sole corporate member of the Hospital and the Foundation. In its capacity as sole corporate member, the Health System will appoint trustees, approve major expenditures and approve long-term borrowings.

The Hospital is a not-for-profit, nonstock corporation founded in 1897 to serve the health care needs of its region. Primary service areas include the Maryland counties of Wicomico, Somerset and Worcester, southern Delaware and the northern Eastern Shore of Virginia. The Hospital's mission is to improve the health care of the community by providing exceptional quality primary, secondary, and selected tertiary health care services to patients in a competent and compassionate manner, designed to elicit a high degree of customer satisfaction. The Hospital provides services regardless of race, creed, sex, national origin, handicap or age.

The Foundation is a not-for-profit, nonstock corporation organized to raise contributions exclusively for the benefit of charitable, educational, medical and scientific purposes for the Hospital.

Health Ventures is a for-profit corporation organized for the purpose of owning, developing, operating and investing in health care enterprises on the Delmarva Peninsula. The Health System owns all of the outstanding shares of common stock of Health Ventures.

#### 2. Significant Accounting Policies

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Health System and all wholly owned subsidiaries, principally the Hospital, the Foundation and Health Ventures. Additionally, the Health System has consolidated a 51%-owned affiliate, Delmarva Surgery Center, LLC, and recorded a minority interest liability equal to the remaining 49% ownership interest.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates.

#### Reclassifications

Certain amounts from the prior year financial statements have been reclassified in order to conform to the current year presentation.

#### **Fair Value of Financial Instruments**

The carrying amounts of financial instruments, including cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, and advances from third-party payors, approximate fair value given the short-term nature of these financial instruments.

#### Cash and Cash Equivalents

Cash and cash equivalents include surplus operating funds invested in money market funds and highly liquid corporate, U.S. government and agency obligations, all with maturities of less than three months when purchased.

#### **Investments and Investment Income**

Investments are carried at fair value. All such investments are considered available for sale and are classified as current or noncurrent assets based on management's intention as to use. Short-term investments represent investments with contractual maturities within one year and current investments in money market funds which have been designated for long-term investment purposes. Assets limited as to use by donor restriction are recorded at fair value at the date of donation and changes in fair value are recognized in the period in which the change occurs. Investment income from all unrestricted investments is reported as nonoperating (expense) income. Investment income on investments of restricted assets is added to or deducted from the appropriate restricted net assets when restricted as to use by the donor.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

The value of securities sold is based on the specific identification method.

The Health System periodically evaluates whether any declines in the fair value of investments are other than temporary. This evaluation consists of a review of several factors, including but not limited to: length of time and extent that a security has been in an unrealized loss position; the existence of an event that would impair the issuer's future earnings potential; the near-term prospects for recovery of the market value of a security; and the intent and ability of the Health System to hold the security until the market value recovers. Realized gains or losses are included in nonoperating (expense) income in the accompanying consolidated statements of operations and changes in net assets. Declines in fair value below cost that are deemed to be other than temporary would be recorded as realized losses within nonoperating (expense) income. Based on its evaluation, the Health System has recorded no other-than-temporary impairments for the years ended June 30, 2011 and 2010.

#### **Derivative Instruments**

The Hospital entered into a forward-starting interest rate exchange agreement on August 9, 2005 with Morgan Stanley Capital Services Inc. (the Counterparty) to reduce the risk of changing interest rates with a notional amount of \$137,845. Under the agreement, the Hospital paid a fixed rate of approximately 3.5% and received a variable rate of 68% of three-month London Interbank Offered Rate (LIBOR). The Hospital unwound the agreement on January 24, 2006 and paid the Counterparty a termination payment of \$1,575 on February 9, 2006 from proceeds of the 2006 Bond issue. The termination payment of \$1,575 has been recognized as unamortized financing costs and is being amortized over the life of the 2006 Bond issue using the straight-line method, which approximates the effective interest method.

On January 26, 2006, the Hospital amended the August 9, 2005 agreement with the Counterparty and entered into an interest rate swap (the Basis Swap) on a notional amount of \$142,910 under which the Hospital will pay the Counterparty floating rate payments based upon the Securities Industry and Financial Markets Association (SIFMA) Municipal Swap Index and will receive floating rate payments based upon 68% of three-month LIBOR, plus a fixed spread of 0.523%. Under Accounting Standards Codification No. 815, *Derivatives and Hedging*, the Hospital has recognized its derivative instruments in the balance sheets at fair value. As these derivative instruments are not designated as hedges, the changes in fair value have been recognized in the accompanying statements of operations and changes in net assets as mark-to-market adjustments, included within basis swap income (loss).

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

The fair market value of the swap agreement is included in other liabilities or other assets in the accompanying consolidated balance sheets. The fair market value calculation includes a credit valuation adjustment (CVA) as required by ASC No. 820, *Fair Value Measurements and Disclosures*. At June 30, 2011, the valuation of the interest rate swap asset was increased by \$447 when applying the CVA. At June 30, 2010, the valuation of the interest rate swap agreement liability position was reduced by \$708 when applying the CVA. The change in the fair market value of the swap agreement is recorded in the performance indicator, as the swaps are not designated as an effective hedge.

Credit exposure associated with non-performance by the counterparty to the derivative instrument is generally limited to the uncollateralized fair value of the asset related to instruments recognized in the balance sheets.

The Hospital's derivative agreement does not contain any credit support provisions that require it to post collateral if there are declines in the derivative value or its credit rating.

At June 30, 2011, the value of this instrument was a \$357 asset position, recorded in other assets. At June 30, 2010, the value of this instrument was a \$2,075 liability position, recorded in other liabilities.

#### Accounts Receivable and Contractual Allowances

The Health System, through its member companies, provides services to patients in the Eastern Shore area of Maryland, Delaware and Virginia, the majority of whom are covered by third-party health insurance. The Health System bills the insurer directly for services provided.

Insurance coverage and financial information is obtained from patients upon admission when available. The Health System's policy is to perform in-house collection procedures for approximately 85 days. A determination is made at that time as to what additional collection efforts to pursue. A provision for uncollectible accounts is recorded for amounts not yet written off, which are expected to become uncollectible.

Discounts ranging from 2% to 6% of charges are given to Medicare, Medicaid and certain approved commercial health insurance and health maintenance organization programs for regulated services. Discounts in varying percentages are given for certain unregulated services. These major payors routinely review patient billings and deny payment for certain charges as

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

medically unnecessary or as performed without appropriate preauthorization. Discounts and denials are recorded as reductions of net patient service revenue. Revenue and accounts receivable from these third-party payors have been adjusted to reflect the difference between charges and the estimated reimbursable amounts.

Approximately 33% and 35% of accounts receivable were due from the Medicare program as of June 30, 2011 and 2010, respectively.

Laws and regulations governing Medicare and Medicaid programs are complex and subject to interpretation. The Health System believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing that would have a material effect on the consolidated financial statements. Compliance with such laws and regulations can be subject to future government review and interpretation as well as significant regulatory action including fines, penalties and exclusion from Medicare and Medicaid programs.

#### **Inventories and Other Assets**

Inventories and other primarily includes inventories of supplies and prepaid expenses. Inventories of supplies are carried at lower of cost or market, using the first-in, first-out method.

#### **Other Assets**

Other assets primarily include investments in joint ventures and an investment in a limited partnership. These investments are accounted for under the equity method of accounting.

#### Assets Limited as to Use

Assets limited as to use primarily include assets held by trustees under indenture agreements, assets held by trustees under irrevocable self-insurance trust agreements and assets, including pledges receivable, whose use has been limited by the donor of the underlying funds. Amounts required to meet current liabilities have been classified in the consolidated balance sheets as current assets.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Board-Designated Investments**

Board-designated investments include assets set aside by the Board of Trustees for future capital improvements and expansion. The Board of Trustees retains control of these assets and may, at its discretion, subsequently use them for other purposes.

#### **Property and Equipment**

Property and equipment acquisitions are recorded at cost. Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed using the straight-line method. Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets.

Gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted donations. Absent explicit donor stipulations about how long those assets must be maintained, expirations of donor restrictions are reported when the donated or acquired longlived assets are placed in service.

#### **Unamortized Financing Costs**

Financing costs incurred in issuing the Maryland Health and Higher Educational Facilities Authority Project and Refunding Revenue Bonds have been capitalized and are being amortized using the straight-line method over the life of the bonds, which approximates the effective interest method. The amount amortized is recorded as an operating expense.

#### **Estimated Self-Insurance Liabilities and Workers' Compensation**

The provision for estimated professional liability claims, general liability claims and workers' compensation claims includes estimates of the ultimate costs for both reported claims and claims incurred but not reported.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Pension Benefits**

Pension benefits are recorded in accordance with ASC No. 715, *Compensation – Retirement Benefits*, which requires the recognition of the funded status of pension plans within the accompanying balance sheets. As of June 30, 2011 and 2010, the funded status of the pension plan has been recorded within other long-term assets and other long-term liabilities respectively.

#### **Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are those whose use by the Health System has been limited by donors to a specific time period or purpose. Temporarily restricted net assets are to be used for capital purposes and other health care services.

Permanently restricted net assets have been restricted by donors to be maintained by the Health System in perpetuity.

#### **Net Patient Service Revenue**

Net patient service revenue is reported at the estimated realizable amounts from patients, thirdparty payors and others for services rendered. During 2011 and 2010, approximately 49% and 49% of net patient service revenue was received under the Medicare program, 13% and 14% from CareFirst Blue Cross Blue Shield, 30% and 29% from contracts with other third parties, and 8% and 8% from other sources, respectively.

The following table sets forth the detail of net patient service revenue:

	Year Ended June 30				
		2011	2010		
Gross patient service revenue	\$	475,084	\$	444,498	
Revenue deductions:					
Charity care		15,662		13,865	
Contractual and other allowances		72,631		55,174	
Net patient service revenue	\$	386,791	\$	375,459	

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Charity Care**

The Health System provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the Health System does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue.

#### **Donor-Restricted Gifts**

Unconditional promises to give cash and other assets to the Health System are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as either temporarily or permanently restricted donations if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations and changes in net assets as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions in the accompanying consolidated financial statements.

#### **Nonoperating Income**

Nonoperating income primarily includes investment income from short-term and long-term investments, board-designated investments and investments within assets limited as to use. In addition, investment income is also recorded for certain equity method investments that are included within other assets.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

The components of nonoperating income are as follows:

	 Year End 2011	ded June 30 2010		
Interest and dividend income	\$ 3,380	\$	3,231	
Realized gains, net	7,478		5,813	
Income earned on equity method investments	3,718		2,773	
Other	90		162	
Total	\$ 14,666	\$	11,979	

#### **Income Taxes**

The Health System is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code.

#### **Performance Indicator**

The performance indicator for the Health System is excess of unrestricted revenue and other support over expenses, which includes all changes in unrestricted net assets except for changes in unrealized gains and losses on investments, pension adjustments in accordance with ASC No. 958-715 – *Not for Profit Entities* – *Compensation* – *Retirement Benefits* and net assets released from restrictions for property acquisitions.

#### **Recent Accounting Pronouncements**

In January 2010, the FASB issued ASC Accounting Standards Update (ASU) No. 2010-06 (ASU 2010-06), which guidance clarifies certain existing fair value measurement disclosure requirements of ASC Topic 820 – *Fair Value Measurements and Disclosures* and also requires additional fair value measurement disclosures. Specifically, ASU 2010-06 clarifies that assets and liabilities must be leveled by major class of asset or liability, and provides guidance regarding the identification of such major classes. Additionally, disclosures are required about valuation techniques and the inputs to those techniques, for those assets or liabilities designated

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

as Level 2 or Level 3 instruments. Disclosures regarding transfers between Level 1 and Level 2 assets and liabilities are required, as well as a deeper level of disaggregation of activity within existing rollforwards of the fair value of Level 3 assets and liabilities. The adoption of this guidance did not have a significant impact on the Health System's consolidated financial statements for the year ended June 30, 2011.

In August 2010, the FASB issued ASU 2010-23 which provided guidance on measuring charity care for disclosure purposes. This guidance requires that cost be used as the measurement basis for charity care disclosure purposes and that cost be identified as the direct and indirect costs of providing charity care. Disclosure requirements include the method used to identify or determine such costs. This guidance is effective for the Health System for the fiscal year ending June 30, 2012. The Health System is currently evaluating the impact of this guidance.

In July 2011, the FASB issued ASU 2011-07 which provided guidance on the presentation and disclosure of patient service revenue, provisions for bad debts, and the allowance for doubtful accounts for certain health care entities. This guidance changes the presentation of the statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). Additionally, the guidance requires enhanced disclosures about the policies for recognizing revenue and assessing bad debts, as well as qualitative and quantitative information about changes in the allowance for doubtful accounts. This guidance is effective for the Health System for the fiscal year ending June 30, 2013. The Health System is currently evaluating the impact of this guidance.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

## **3. Property and Equipment**

A summary of property and equipment follows:

	Estimated		June 30		
	Useful Lives		2011		2010
Land	_	\$	11,241	\$	11,241
Land improvements	20		11,368		10,766
Buildings and improvements	15 - 40		194,486		191,893
Fixed equipment	20		30,270		30,270
Movable equipment	7 - 10		192,430		182,607
			439,795		426,777
Less accumulated depreciation			(236,681)		(215,624)
			203,114		211,153
Construction in progress			7,327		6,097
Property and equipment, net		\$	210,441	\$	217,250

As of June 30, 2011, the Hospital was committed to building and equipment purchases totaling approximately \$1,279.

#### 4. Other Liabilities

The components of other liabilities are as follows:

	June 30				
		2011		2010	
Long-term benefit obligation	\$	_	\$	14,610	
Self insurance obligations		11,695		10,087	
Interest rate swap liabilities		112		2,294	
Other		439		809	
Total	\$	12,246	\$	27,800	

## Notes to Consolidated Financial Statements (continued) (In Thousands)

## 5. Long-Term Debt

Long-term debt consists of the following:

	June 30			
		2011		2010
Maryland Health and Higher Educational Facilities				
Authority Revenue Bonds Series 2006:				
Serial bonds with interest rates ranging from 3.50% to				
5.00% and effective rates ranging from 3.49% to 4.67%				
due in various annual amounts on July 1 of each year				
from 2007 through 2021 and 2027	\$	36,560	\$	39,265
5.00% term bonds with effective rate of 4.44% due				
July 1, 2026		24,635		24,635
5.00% term bonds with effective rate of 4.63% due				
July 1, 2036		69,505		69,505
Property acquisition note:				
5.50% due March 1 of each year from 2007 to 2015		60		75
Building and equipment collateral loans:				
7.24% fixed rate due monthly from 2007 to 2009 and				
7.68% fixed rate due monthly from 2007 to 2012		2,168		2,290
		132,928		135,770
Less: Current portion of Maryland Health and Higher				
Educational Facilities Authority Series 2006 serial				
bonds		2,795		2,705
Less: Property acquisition note		15		15
Less: Current portion of building and equipment				
collateral loans		2,168		122
		127,950		132,928
Original issue premium		3,616		3,915
Long-term debt, less current portion	\$	131,566	\$	136,843

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **5.** Long-Term Debt (continued)

On February 9, 2006, the Maryland Health and Higher Educational Facilities Authority (MHHEFA) authorized the issuance of \$142,910 aggregate principal amount of Revenue Bonds (Series 2006 Bonds) at a premium of \$5,333. The proceeds of the issue, after payment of financing costs, were used primarily: (i) to finance and refinance a portion of the costs of construction, renovation, acquisition and equipping of the 2006 Project; (ii) to refund outstanding 1993 bonds; (iii) to pay a portion of the interest accruing on the Series 2006 Bonds for a period to extend to January 1, 2009; and (iv) to pay the Counterparty a termination payment of \$1,575 in connection with a forward starting interest rate exchange agreement entered into on August 9, 2005 and unwound on January 24, 2006.

Under the terms of the 2006 project and refunding revenue bonds, the Hospital is required to maintain certain deposits with a trustee. Such deposits are included within assets limited as to use. The revenue note indenture also places limits on the incurrence of additional borrowings and requires that the Hospital satisfy certain measures of financial performance as long as the notes are outstanding.

The Hospital is required to make semiannual payments to the trustee sufficient to meet the annual debt service requirements of the refunding bond issue for the succeeding year. Annual sinking fund installments for the term bonds range from \$3,690 on July 1, 2027 to \$8,820 at maturity. The premium on the Series 2006 Bonds is being amortized over the life of the bonds using the effective interest method.

As security for the debt service requirements of the Series 2006 Bonds, the MHHEFA has a first lien and claim on all receipts of the Hospital. The terms of the indenture agreement restrict the Hospital's ability to create additional indebtedness and its use of the facilities, and require the Hospital to maintain stipulated insurance coverage and a rate structure in each year sufficient to meet certain rate covenant requirements.

On March 1, 2006, the Hospital entered into a promissory note for the acquisition of property in the amount of \$135 (\$60 outstanding at June 30, 2011). The interest rate is 5.50% with principal and interest due annually through 2015.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **5.** Long-Term Debt (continued)

On October 30, 2001, Delmarva Surgery Center, LLC (the Company), a 51%-owned subsidiary of Health Ventures, entered into variable rate loan agreements with M&T Bank in the amount of \$4,500 (\$2,168 outstanding at June 30, 2011) with monthly payments in various amounts through May 2012 to build and equip an ambulatory surgery center. The Company has entered into interest rate swap agreements that effectively convert its variable rate debt to a fixed rate basis for the years ended June 30, 2011 and 2010. The unrealized gain or loss on the interest rate swap is not significant.

Health Ventures has guaranteed the loan limited to its pro rata interest. In addition, the Hospital has entered into an agreement with M&T Bank to guarantee Health Ventures' commitment for this loan.

Scheduled principal repayments on long-term debt for the years ending June 30 are as follows:

2012	\$ 4,978
2013	2,930
2014	3,055
2015	3,185
2016	3,330
2017 and thereafter	115,450
	\$ 132,928

Fair values of long-term debt are estimated using discounted cash flow analyses, based on current incremental borrowing rates for similar types of borrowing arrangements.

The fair value of the Health System's long-term debt outstanding as of June 30, 2011 and 2010 was \$132,799 and \$138,189, respectively.

Total interest paid for fiscal years 2011 and 2010 was \$6,718 and \$6,836, respectively.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 6. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

	June 30					
		2011		2010		
Health care services:						
Capital purposes	\$	10,310	\$	8,095		
Patient services		3,295		3,027		
Educational purposes		730		758		
	\$	14,335	\$	11,880		

Permanently restricted net assets are restricted to:

	June 30					
	_	2011		2010		
Investments to be held in perpetuity, the income from						
which is expendable to support health care services	\$	8,065	\$	8,051		

The Foundation initiated a major fundraising campaign for capital funds during fiscal year 2005 to support the Hospital's capital plans that include expansion and modernization of facilities. The Foundation has raised approximately \$14,834 as of June 30, 2011, which includes net pledges receivable present valued at approximately \$2,515. There were two large donations that represent approximately 32% and 35%, respectively, of the net pledges receivable at year-end The Foundation expects to receive payment on the majority of the pledges by 2014 and all payments by 2025.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 6. Temporarily and Permanently Restricted Net Assets (continued)

Scheduled payments on pledges receivable for the years ending June 30 are as follows:

2012 2013 – 2016	\$ 1,336 1,070
2017 and thereafter	 730
	3,136
Less:	
Impact of discounting of pledges receivable to net present value	(276)
Allowance for uncollectible pledges	 (345)
Net pledges receivable, capital campaign	2,515
Other pledges receivable	424
Total pledges receivable	\$ 2,939

#### 7. Functional Expenses

The Health System considers health care services and management and general to be its primary functional categories for purposes of expense classification. Depreciation and interest costs are included in health care services. The Health System's operating expenses by functional classification are as follows:

	Year Ended June 30					
	 2011					
Health care services	\$ 342,380	\$	341,250			
Management and general	 31,706		29,246			
	\$ 374,086	\$	370,496			

#### 8. Estimated Self-Insured Liability Claims and Workers' Compensation

The Hospital is self-insured for professional liability claims up to an annual limit of \$2,000 per claim and \$8,000 in aggregate. The Hospital carries an excess liability insurance policy for claims above these limits. There are known claims and incidents that may result in the assertion of additional claims, as well as claims from unknown incidents that may be asserted arising from services provided to patients. The Hospital has employed independent actuaries to estimate the

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Estimated Self-Insured Liability Claims and Workers' Compensation (continued)

ultimate costs, if any, of the settlement of such claims. The accrued self-insurance professional liability losses have been discounted at 4% and in management's opinion provide an adequate reserve for loss contingencies. As of June 30, 2011 and 2010, respectively, \$10,953 and \$8,326 have been reserved for professional liability loss contingencies.

The Hospital established a trust for the purpose of setting aside assets based on actuarial funding recommendations. Under the trust agreement, the trust assets can only be used for payment of malpractice losses, related expenses and the cost of administering the trust. The assets of the trust are reported in assets limited as to use; income from trust assets, administrative costs and the Hospital's annual estimate of malpractice losses are reported in the consolidated statements of operations and changes in net assets.

The Hospital is self-insured for general liability claims beginning March 1, 2004 up to an annual limit of \$1,000 per claim and \$3,000 in aggregate. The Hospital carries an excess liability insurance policy for claims above these limits.

The Hospital is also self-insured for workers' compensation up to an annual limit of \$400 per occurrence. The Hospital carries an excess liability insurance policy for workers' compensation claims above this limit. As of June 30, 2011 and 2010, respectively, \$2,592 and \$2,410 have been reserved for workers' compensation loss contingencies.

#### 9. Investments

The following methods and assumptions were used by the Hospital in estimating the fair value of its financial instruments:

Fair values of all investments, including short-term investments, long-term investments, boarddesignated investments, and assets limited to use are based on quoted market prices and/or prices obtained from a third party using other market data for the same or comparable instruments and transactions in establishing the prices. Assets limited as to use also include the Foundation's temporarily restricted net assets which primarily consist of pledges receivable. Certain long-term pledges receivable have been discounted.

#### Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 9. Investments (continued)

Fair value of investments and certain assets limited as to use held by the Hospital is summarized as follows:

	June 30				
	_	2011		2010	
Investments:					
Cash and cash equivalents	\$	14,368	\$	6,988	
U.S. treasury securities		20,118		14,651	
Corporate bonds		37,067		36,143	
Equity securities		111,410		79,025	
Government sponsored mortgage-backed securities		19,013		20,097	
Other (including pledges receivable held at					
the Foundation)		4,169		4,127	
Total	\$	206,145	\$	161,031	

ASC No. 320, *Investments – Debt and Equity Securities*, provides guidance on the recognition and presentation of other-than-temporary impairments. In addition, additional disclosures are required related to other-than-temporary impairments. Under this revised guidance, if a debt security is in an unrealized loss position and the Health System has the intent to sell the debt security, or it is more likely than not that the Health System will have to sell the debt security before recovery of its amortized cost basis, the decline in value is deemed to be other-than-temporary and is recorded to other-than-temporary impairment losses recognized in the performance indicator in the consolidated statements of operations. For impaired debt securities that the Health System does not intend to sell or it is more likely than not that the Health System expects that it will not fully recover the amortized cost basis, the credit component of the other-than-temporary impairment is recognized in other-than-temporary impairment losses recognized in income in the consolidated statements of operations and the non-credit component of the other-than-temporary impairment is recognized as a change in unrestricted net assets.

The credit component of other-than-temporary impairment is determined by comparing the net present value of projected future cash flows with the amortized cost basis of the debt security. The net present value is calculated by discounting the best estimate of projected future cash flows at the effective interest rate implicit in the debt security at the date of acquisition.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 9. Investments (continued)

Cash flow estimates are driven by assumptions regarding probability of default, including changes in credit ratings, and estimates regarding timing and amount of recoveries associated with a default. Furthermore, unrealized losses entirely caused by non-credit-related factors related to debt securities for which the Health System expects to fully recover the amortized cost basis continue to be recognized as an unrealized loss on investments within the changes in unrestricted net assets.

The following table shows the gross unrealized losses and fair value of the Health System's investments with unrealized losses that are not deemed to be other than temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2011 and 2010:

<	Fair Value < 1 year	]	Losses			L	osses		Total realized Losses
\$	10,647	\$	111	\$	_	\$	_	\$	111
	6,429 14,395		86 922		_ 1,260		_ 146		86 1,068
\$	31,471	\$	1,119	\$	1,260	\$	146	\$	1,265
<	Fair Value < 1 year	]	Losses			L	osses		Total realized Losses
			<b>v</b>		~		- <b>v</b>		
¢	1 405	¢	15	¢		¢		¢	15
\$	1,407	\$	17	\$	_	\$	_	\$	17
	2,608		134		_		-		134
\$	<u>30,773</u> 34,788	\$	2,884 3,035	\$	233 233	\$		\$	2,902 3,053
	\$ \$	Value <1 year \$ 10,647 6,429 14,395 \$ 31,471 Fair Value <1 year \$ 1,407 2,608 30,773	Value I   < 1 year	Value   Losses     < 1 year	Value   Losses     < 1 year	Value   Losses   Value     < 1 year	Value   Losses   Value   L     < 1 year	Value   Losses   Value   Losses     < 1 year	Value   Losses   Value   Losses   Un     < 1 year

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **10.** Fair Value Measurements

ASC No. 820, *Fair Value Measurements and Disclosures*, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC No. 820 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Health System has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **10. Fair Value Measurements (continued)**

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Health System believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table presents the Health System's assets and liabilities measured at fair value, aggregated by level in the fair value hierarchy within which those measurements fall:

	Assets at Fair Value as of June 30, 2011							2011
		Level 1	]	Level 2	]	Level 3		Total
Assets								
Cash and cash equivalents	\$	14,368	\$	_	\$	_	\$	14,368
U.S. government securities		20,118		_		_		20,118
Corporate debt securities		_		37,067		_		37,067
Government sponsored mortgage-								
backed securities		_		19,013		_		19,013
Publically traded equity securities		111,010		400		_		111,410
Other		873		357		2,939		4,169
Total assets	\$	146,369	\$	56,837	\$	2,939	\$	206,145
Liabilities								
Interest rate swap liabilities:	\$	_	\$	(112)	\$	_	\$	(112)
Total liabilities	\$	_	\$	(112)	\$	_	\$	(112)

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **10. Fair Value Measurements (continued)**

	Assets at Fair Value as of June 30, 2010							
		Level 1		Level 2		Level 3		Total
Assets								
Cash and cash equivalents	\$	6,988	\$	_	\$	_	\$	6,988
U.S. government securities		14,651		_		_		14,651
Corporate debt securities		_		36,143		_		36,143
Government sponsored mortgage-								
backed securities		_		20,097		_		20,097
Publically traded equity securities		78,889		136		_		79,025
Other		940		_		3,187		4,127
Total assets	\$	101,468	\$	56,376	\$	3,187	\$	161,031
Liabilities								
Interest rate swap liabilities:	\$	_	\$	(2,294)	\$	_	\$	(2,294)
Total liabilities	\$	_	\$	(2,294)	\$	_	\$	(2,294)
Interest rate swap liabilities:	-	_	\$ \$		\$ \$			

The fair values of securities are determined by third-party service providers utilizing various methods dependent upon the specific type of investment. Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Where significant inputs, including benchmark yields, broker-dealer quotes, issuer spreads, bids, offers, the LIBOR curve and measures of volatility, are used by these third-party dealers or independent pricing services to determine fair values, the securities are classified within Level 2.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **10. Fair Value Measurements (continued)**

Long-term pledges receivable, which are measured at fair value on a non-recurring basis, are discounted to net present value upon receipt using an appropriate risk-free discount rate based on the term of the receivable. Pledges receivable are recorded net of an allowance for uncollectible pledges. The following table provides a reconciliation of the beginning and ending balances of pledges receivable at fair value that used significant unobservable inputs (Level 3):

	·	Year Ended J 2011				
Pledges Receivable						
Balance at July 1	\$	3,187	\$	4,483		
New pledges		482		_		
Collections on pledges		(667)		(1,591)		
Write-off of pledges		(133)		(45)		
Changes in reserves		70		340		
Balance at June 30	\$	2,939	\$	3,187		

#### 11. Pension Plan

The Hospital has a cash balance-type defined benefit pension plan covering substantially all of its employees. The Plan benefits are based on years of service and the employees' compensation during the last five years of covered employment. The Hospital's funding policy is to make sufficient contributions to the Plan to comply with the minimum funding provisions of the Employee Retirement Income Security Act. Contributions are intended to provide not only for benefits attributed to service to date but also for those expected to be earned in the future.

The Peninsula Regional Medical Center PensionPlus Plan (the Plan) provides annual allocations to a participant's hypothetical account. When a participant retires, the participant has the choice to receive a lump-sum distribution equal to the value of the hypothetical account or to receive an annuity based on the value of the hypothetical account.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **11. Pension Plan (continued)**

Prior to January 1, 2009, the Plan provided three different allocations: (i) a service-related allocation, (ii) an age-related allocation and (iii) a matching allocation. Both the service-related allocation and the age-related allocation were determined by multiplying a participant's annual compensation by a certain percentage. The matching allocation operated to provide an annual allocation in the Plan based on the participant's contribution to the Hospital's 403(b) Plan.

The IRS issued new regulations that were effective as of January 1, 2009. The new regulations prohibited a pension plan from providing a matching allocation based on a participant's contributions to a different plan. The Plan provided a matching allocation based on a participant's contribution to a 403(b) Plan. In order to comply with the new tax law requirements, the Plan was amended effective as of December 31, 2008, to eliminate future matching allocations in the Plan. At the same time, the Hospital adopted a 403(b) plan effective as of January 1, 2009 and provided a replacement matching contribution in the 403(b) plan.

The assets of the Plan are available to pay the benefits of eligible employees of all participating entities. The Plan had a net prepaid asset of \$2,016 and an unfunded liability of \$14,610 as of June 30, 2011 and 2010, respectively.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

## **11. Pension Plan (continued)**

The following provides a reconciliation of the changes in fair value of the Plans' assets and projected benefit obligations, and the Plans' funded status:

	2011	2010		
Accumulated benefit obligation	\$ 79,466	\$	73,326	
Projected benefit obligation, beginning of year Service cost Interest cost Actuarial (gain) loss Benefits paid Projected benefit obligation, end of year	\$ 80,834 3,825 4,444 (1,133) (2,739) 85,231	\$	72,140 3,450 4,397 3,947 (3,100) 80,834	
Fair value of plan assets, beginning of year Actual gain on plan assets Employer contributions Benefits paid Fair value of plan assets, end of year	66,224 12,762 11,000 (2,739) 87,247		55,926 5,398 8,000 (3,100) 66,224	
<ul><li>Fair value of plan assets less the projected benefit obligation</li><li>Prepaid (accrued) pension cost recorded in the balance sheets</li></ul>	\$ 2,016 2,016	\$	(14,610)	

## Notes to Consolidated Financial Statements (continued) (In Thousands)

## 11. Pension Plan (continued)

Components of net periodic benefit cost are as follows:

	Year Ended June 30						
	 2011		2010				
Service cost	\$ 3,825	\$	3,450				
Interest cost	4,444		4,397				
Expected return on plan assets	(6,214)		(5,543)				
Amortization of prior service credit	(126)		(126)				
Recognized net actuarial loss	2,661		2,598				
Net periodic benefit cost	\$ 4,590	\$	4,776				

Net amount recognized in unrestricted net assets that have not been recognized in net periodic benefit cost are as follows:

	2011			2010		
Net actuarial loss Prior service credit	\$	30,341 (692)	\$	40,682 (818)		
Total recognized in unrestricted net assets	\$	29,649	\$	39,864		

The estimated net actuarial loss and prior service credit for the Plan that will be amortized from unrestricted net assets into net periodic benefit cost over the next fiscal year are 2,106 and (126), respectively.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **11. Pension Plan (continued)**

Weighted average assumptions used to determine projected benefit obligations and net periodic benefit costs at June 30 were as follows:

Projected benefit obligation	2011	2010
Discount rate	6.00%	5.60%
Rates of increase in compensation levels	3.70	5.00
Net periodic benefit cost	2011	2010
Discount rate	5.60%	6.31%
Rates of increase in compensation levels	5.00	5.00
Expected long-term rate of return on assets	7.75	8.00

The defined benefit pension plan asset allocation as of the measurement date and the target asset allocation, presented as a percentage of total plan assets, were as follows:

	2011	2010	Target Allocation
Debt securities	30%	36%	25% - 40%
Equity securities	65	59	45% - 75%
Cash and cash equivalents	5	5	1% - 10%
Total	100%	100%	

The Hospital's defined benefit plan invests in a diversified mix of traditional asset classes. Investments in U.S. equity securities and fixed income securities are made to maximize longterm results while recognizing the need for adequate liquidity to meet ongoing benefit and administrative obligations. Risk tolerance of unexpected investment and actuarial outcomes is continually evaluated by understanding the pension plan's liability characteristics. This is performed through forecasting and assessing ranges of investment outcomes over short- and long-term horizons, and by assessing the Hospital's financial condition and its future potential obligations from both the pension and general operational requirements. Complementary investment styles, such as growth and value equity investing techniques, are utilized by the

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **11. Pension Plan (continued)**

Hospital's investment advisors to further improve portfolio and operational risk characteristics. Equity investments, both active and passively managed, are used primarily to increase overall plan returns. Fixed income investments provide diversification benefits and liability hedging attributes that are desirable, especially in falling interest rate environments.

Asset allocations and investment performance are formally reviewed at regularly scheduled meetings of the Hospital's Financial Resources Committee.

The overall rate of expected return on assets assumption was based on historical returns, with adjustments made to reflect expectations of future returns. The extent to which the future expectations were recognized included the target rates of return for the future which have not historically changed.

The fair value of the Hospital's pension plan assets as of June 30, 2011 and June 30. 2010, by asset category (see Note 10, *Fair Value Measurements* for a description of the asset categories) are as follows:

June 30, 2011	Level 1		Level 2	L	evel 3	Total
Assets						
Investments at fair value:						
Cash and cash equivalents	\$	864	\$ _	\$	_	\$ 846
U.S. Treasuries		5,396	_		_	5,396
United States government and						
agency obligations		_	4,792		_	4,792
Corporate debt securities		_	15,461		_	15,461
Money market funds		4,269	_		_	5,133
Publically traded equity securities		55,929	182			56,111
Other		354	_		_	354
Total investments	\$	66,812	\$ 20,435	\$	_	\$ 87,247

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 11. Pension Plan (continued)

June 30, 2010	Level 1			Level 2	Level 3	Total		
Assets								
Investments at fair value:								
Cash and cash equivalents	\$	349	\$	_	\$ _	\$ 349		
United States government and								
agency obligations		5,223		3,560	_	8,783		
Corporate debt securities		_		14,922	_	14,922		
Money market funds		3,540		_	_	3,540		
Publically traded equity securities		38,630		_	_	38,630		
Total investments	\$	47,742	\$	18,482	\$ _	\$ 66,224		

The following methods and assumptions were used to estimate fair value of each class of financial instrument:

*United States government and agency obligations*: the fair value is determined by an active price for an identical security in an observable market.

*Corporate debt securities*: the fair value is estimated using quoted prices for similar assets in active markets or quoted prices for identical or similar assets in non-active markets (few transactions, limited information, non-current prices, and high variability over time).

*Money market funds*: the carrying value of these money market funds approximates fair value as the maturities are less than three months.

*Publically traded equity securities*: the fair value is determined by market quotes for an identical security in an observable market.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Hospital believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### **11. Pension Plan (continued)**

#### Cash Flows

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows for the years ending June 30:

2012	\$7,449
2013	7,784
2014	8,015
2015	8,032
2016	7,907
2017 - 2019	37,781

The Hospital intends to make voluntary contributions to the defined benefit pension plan of \$4,500 through June 30, 2012. This funding level exceeds any regulatory requirements for 2011.

#### **12.** Commitments and Contingencies

#### Agreement in Principle with the Office of Inspector General

The Health System received several subpoenas from the Office of Inspector General of the U.S. Department of Health and Human Services ("OIG"), requiring the production of certain documents related to claims for physician health care services provided by a former Medical Staff Member. These subpoenas were issued in connection with a civil investigation being conducted by the U.S. Attorney's Office for the District of Maryland. In January 2011, the Health System reached a tentative "Agreement in Principle", which was ultimately approved by the U.S. Department of Justice, the OIG, the Office of Personnel Management (OPM), and the state of Maryland in August 2011, to resolve all remaining potential civil claims arising out of the Health System's medical services to patients of the physician. The Health System reached this agreement without admitting liability in order to avoid the expense and uncertainty of litigation and to allow the Health System to move forward. In this regard and consistent with the settlement, an amount of \$1.8 million was paid in June 2011 and recorded as an other expense in the accompanying 2011 consolidated statement of operations and changes in net assets. The settlement also includes a five year Corporate Integrity Agreement that will require the Health System to establish and/or enhance various compliance processes and also have several independent peer review reports completed on an annual basis.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Commitments and Contingencies (continued)

#### Other

The Health System has been named as a defendant in various lawsuits arising from the performance of its normal activities. In the opinion of the Health System's management, after discussion with legal counsel, the amount, if any, of the Health System's ultimate liability under these lawsuits will not have a material adverse effect on the consolidated financial position of the Health System.

A portion of the Health System's revenues is received from health maintenance organizations and other managed care payors. Managed care payors generally use case management activities to control utilization. These payors also have the ability to select providers offering the most cost-effective care. Management does not believe that the organization has undue exposure to any one managed care payor.

The Health System's revenues may be subject to adjustment as a result of examination by government agencies or contractors, and as a result of differing interpretation of government regulations, medical diagnosis, charge coding, medical necessity, or other contract terms. The resolution of these matters, if any, often is not finalized until subsequent to the period during which the services were rendered.

#### 13. Maryland Health Services Cost Review Commission

Certain Hospital charges are subject to review and approval by the Maryland Health Services Cost Review Commission (the Commission). Hospital management has filed the required forms with the Commission and believes the Hospital to be in compliance with Commission requirements.

The current rate of reimbursement for principally all inpatient services and certain other services to patients under the Medicare and Medicaid programs is based on an agreement between the Centers for Medicare and Medicaid Services and the Commission. This agreement is based upon a waiver from Medicare prospective payment system reimbursement principles granted to the State of Maryland under Section 1814(b) of the Social Security Act and will continue as long as the rate of increase for costs per hospital inpatient admission in Maryland is below the national average. Management expects this agreement will remain in effect at least through June 30, 2012.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 13. Maryland Health Services Cost Review Commission (continued)

The Commission and the Hospital entered into an agreement that is based on a rate methodology for those hospital service centers that provide inpatient services. Under this methodology, a target average charge per case is established for the Hospital based on past actual charges and case mix indices. The actual average charge per case is compared with the target average charge per case, and to the extent that the actual average exceeds or is less than the target, the difference adjusted for applicable penalties will reduce or increase the approved target for future rate years. For the year ended June 30, 2011, the Hospital was in compliance with its average charge per case target.

The Commission's rate-setting methodology for hospital service centers that provide both inpatient and outpatient services or only outpatient services consists of establishing an acceptable unit rate for defined inpatient and outpatient service centers within the hospital. The actual average unit charge for each service center is compared to the approved rate monthly and annually. Overcharges and undercharges due to either patient volume or price variances, adjusted for penalties where applicable, are applied to decrease (in the case of overcharges) or increase (in the case of undercharges) future approved rates on an annual basis.

Under the Commission's rate methodology for certain outpatient services, a target average charge per visit was established for the Hospital based on past actual charges and case mix indices. The actual average charge per visit is compared with the target average charge per visit, and to the extent that the actual average exceeds or is less than the target, it will reduce or increase the approved rates for future years. Management believes that this methodology will not have a significant impact on the Hospital in future years.

The timing of the Commission's rate adjustments for the Hospital could result in an increase or reduction in rates due to the variances and penalties described above in a year subsequent to the year in which such items occurs and there is at least a possibility that the amounts may be material. The Hospital's policy is to record revenue based on actual charges for services to patients in the year in which the services are performed. The Hospital recognizes unbilled revenue for in-house patients.

#### 14. Subsequent Events

The Health System has evaluated subsequent events through September 16, 2011, the date the financial statements were issued.

Other Financial Information



**Ernst & Young LLP** 621 East Pratt Street Baltimore, Maryland 21202 Tel: + 1 410 539 7940 Fax: + 1 410 783 3832 www.ey.com

## Report of Independent Auditors on Other Financial Information

Board of Trustees Peninsula Regional Health System, Inc.

Our audit was conducted for the purpose of forming an opinion on the June 30, 2011 consolidated financial statements taken as a whole. The June 30, 2011 supplementary consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has been subjected to the auditing procedures applied in our audit of the June 30, 2011 consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the June 30, 2011 consolidated financial statements taken as a whole.

Ernst + Young LLP

September 16, 2011

## Consolidating Balance Sheet (In Thousands)

## June 30, 2011

	Peninsu Regiona Medica Center	1 1	Peninsula Regional Medical Center Foundation, Inc.	eninsula Health <sup>7</sup> entures, Inc.	Peninsula Regional Health System, Inc.	Eliminations	Co	nsolidated
Assets								
Current assets:								
Cash and cash equivalents	\$ 25,6	38	\$ 1,019	\$ 7,782	\$ 15	_	\$	34,454
Short-term investments	5,8	36	-	_	-	_		5,836
Accounts receivable, less allowance for		_	-	-	-	_		_
uncollectible accounts	35,5	72	-	1,026	-	_		36,598
Inventories and other	13,1	19	_	268	_	_		13,387
Total current assets	80,1	65	1,019	9,076	15	_		90,275
Long-term investments	136,1	17	_	_	_	_		136,117
Investment in subsidiaries		_	-	-	329,100	(329,100) <sup>a</sup>		-
Board-designated investments	16,4	20	-	-	-	-		16,420
Assets limited as to use:								
Debt service reserve fund	9,3	49	-	-	-	_		9,349
Donor-restricted fund	23,6	07	4,430	_	-	(4,430) <sup>b</sup>		23,607
Self-insurance fund	14,4	59	_	_	_	_		14,459
Total assets limited as to use	47,4	15	4,430	_	_	(4,430)		47,415
Property and equipment, net	206,1	54	_	4,287	_	_		210,441
Unamortized financing costs, net of accumulated								_
amortization	2,4	50	-	14	_	-		2,464
Other assets	3,6	87	_	7,682	_	_		11,369
Total assets	\$ 492,4	08	\$ 5,449	\$ 21,059	\$ 329,115	\$ (333,530)	\$	514,501

<sup>(a)</sup> Investments in subsidiaries
<sup>(b)</sup> Intercompany transfer of net assets

## Consolidating Balance Sheet (continued) (In Thousands)

## June 30, 2011

	Peninsul Regional Medical Center	M	Peninsula Regional edical Center undation, Inc.	Peninsula Health Ventures, Inc.	S	Peninsula Regional Health System, Inc.		Regional		Regional Health		Regional Health		Regional Health		Regional Health		iminations	Сог	nsolidated
Liabilities and net assets			,																	
Current liabilities:																				
Current portion of long-term debt	\$ 2,81	0 \$	_	\$ 2,168	\$	_	\$	_	\$	4,978										
Current portion of accrued self-insured liabilities	1,89	5	_	_		_		_		1,895										
Accounts payable and accrued liabilities	26,50	7	_	1,684		_		_		28,191										
Advances from third-party payors	8,46	1	_	_		_		_		8,461										
Total current liabilities	39,67	3	-	3,852		-		-		43,525										
Long-term debt, net	131,56	6	_	_		_		_		131,566										
Other liabilities	12,13	4	_	112		_		_		12,246										
Total liabilities	183,37	3	_	3,964		_		_		187,337										
Net assets:																				
Unrestricted	286,63	5	1,019	14,616		302,285		(302,270) <sup>a</sup>		302,285										
Temporarily restricted	14,33	5	4,430	-		18,765		(23,195) <sup>a</sup>		14,335										
Permanently restricted	8,06	5	-	-		8,065		(8,065) <sup>a, b</sup>		8,065										
Peninsula Regional Health System, Inc net assets	309,03	5	5,449	14,616		329,115		(333,530)		324,685										
Minority interest		_	_	2,479		_		_		2,479										
Total net assets	309,03	5	5,449	17,095		329,115		(333,530)		327,164										
Total liabilities and net assets	\$ 492,40	8 \$	5,449	\$ 21,059	\$	329,115	\$	(333,530)	\$	514,501										

<sup>(a)</sup> Investments in subsidiaries <sup>(b)</sup> Intercompany transfer of net assets

# Consolidating Statement of Operations (In Thousands)

## Year Ended June 30, 2011

	Peninsula Regional Medical Center	Peninsula Regional Medical Center Foundation, Inc.	Peninsula Health Ventures, Inc.	Peninsula Regional Health System, Inc.	Eliminations	Consolidated
Unrestricted revenue and other support:		,		<b>,</b>		
Net patient service revenue	\$ 380,052	\$ –	\$ 6,739	\$ –	\$ -	\$ 386,791
Other operating revenue	2,357	_	4	_	_	2,361
Net assets released from restrictions	_	1,459	_	_	(1,459) <sup>(b)</sup>	_
Total unrestricted revenue and other support	382,409	1,459	6,743	_	(1,459)	389,152
Operating expenses:						
Salaries and wages	138,742	-	_	-	-	138,742
Supplies and other expenses	146,120	_	6,584	-	_	152,704
Employee benefits	36,169	_	_	-	_	36,169
Depreciation	21,829	_	385	_	_	22,214
Bad debts	17,411	_	66	_	_	17,477
Interest	6,591	_	189	_	_	6,780
Contributions to Hospital	_	1,459	_	_	$(1,459)^{(b)}$	_
Total operating expenses	366,862	1,459	7,224	-	(1,459)	374,086
Income (loss) from operations	15,547	-	(481)	_	_	15,066
Nonoperating income:						
Nonoperating income	12,164	2	2,500	-	_	14,666
Basis swap income	3,128	_	_	-	_	3,128
	15,292	2	2,500	_	_	17,794
Excess of unrestricted revenue and other						
support over expenses	30,839	2	2,019	-	_	32,860
Minority interest in earnings of controlled subsidiaries		-	(559)	-	_	(559)
Excess of unrestricted revenue and other						
support over expenses attributable to PRHS	\$ 30,839	\$ 2	\$ 1,460	\$ –	\$ –	\$ 32,301

<sup>(b)</sup> Intercompany transfer of net assets

42

#### Ernst & Young LLP

#### Assurance | Tax | Transactions | Advisory

#### About Ernst & Young

Ernst & Young is a global leader in assurance, tax, transaction and advisory services. Worldwide, our 141,000 people are united by our shared values and an unwavering commitment to quality. We make a difference by helping our people, our clients and our wider communities achieve their potential.

For more information, please visit www.ey.com

Ernst & Young refers to the global organization of member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. This Report has been prepared by Ernst & Young LLP, a client serving member firm located in the United States.